

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Microsoft Licensing Provider Services- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 09-6424
RFP OPENING DATE: July 21, 2009
CONTRACT TERM: Date of award until August 31, 2010 with the option to extend in 12-month increments not to exceed 36 months in the aggregate
(Extended until August 31, 2011 on July 14, 2010 by ESC Region 19)
(Extended until August 31, 2012 on July 26, 2011 by ESC Region 19)
FUNDING SOURCE: ESC Region 19 Purchasing Cooperative members
RFP's ISSUED: 3
RESPONSES: 1
ADVERTISEMENT DATES: July 7th & 14th, 2009
BOARD MEETING DATE: October 8, 2009

RECOMMENDED FOR AWARD: **SHI Government Solutions**

TOTAL (ESTIMATED) **\$35,000,000.00**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Cooperative members to purchase high volume resellers Microsoft software at the best possible price available for Academic, Local, and State Governments. The vendor recommended for award has committed to all aspects of the proposal and special conditions including maintaining a special web site for ESC Region 19 Purchasing Cooperative members. The vendor has key trained staff members throughout the State of Texas and the ability to respond quickly to its client base for issues and questions that come up regularly.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
Purchasing Manager

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Martin Camacho
ESC Region 19

Nancy Alvarado
ESC Region 19

ORDER INFORMATION:

SHI Government Solutions
Attn: Paul Thomas or Customer Service
1301 So Mo-Pac Expressway
Austin, TX 78746
800-870-6079/ 800-355-8001
915-833-5186/ cell- 915-203-4305
Paul_thomas@gs.shi.com
www.shi.com

For pricing and information all Microsoft Products please access the following links,

For Academic Clients:

<https://www.shi.com/region19>

PROPOSAL RESPONSE SHEET FOR RFP #09-6413

This contract will be available to all members of the ESC Region 19 Purchasing Cooperative; the vendor will agree to facilitate and work with existing agencies as well as any additional members in the State of Texas that join during the contract period, unless otherwise stated at the time submittals are received.

PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;

- X ANTHONY ISD
- X ALVIN ISD
- X ARLINGTON ISD
- X BLANCO ISD
- X BURNHAM WOOD CHARTER SCHOOLS
- X CANDLELIGHTERS OF EL PASO
- X CANUTILLO ISD
- X CARROLLTON-FARMERS BRANCH ISD
- X CITY OF EL PASO
- X CITY OF HORIZON
- X CITY OF SOCORRO
- X CLINT ISD
- X EL PASO ACADEMY EAST
- X EL PASO CATHOLIC DIOCESE
- X EL PASO COMMUNITY COLLEGE
- X EL PASO ISD
- X EL PASO MHMR
- X EL PASO SCHOOL FOR EXCELLENCE
- X FABENS ISD
- X HOUSING AUTHORITY OF EL PASO, TEXAS
- X PLANO ISD
- X REGION 19 MAIN BUILDING
- X REGION 19 HEAD START
- X SAN ELIZARIO ISD
- X SAINT MARK'S SCHOOL
- X SOCORRO ISD
- X TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
- X TORNILLO ISD
- X UTEP
- X YSLETA ISD
- X YWCA OF EL PASO

SPECIAL CONDITIONS

1. This contract will be awarded “all or none” to the most responsible contractor who can facilitate the requirements outlined in this proposal.
2. Members of the ESC- Region 19 Purchasing Cooperative include Educational, Higher Education, Local Governments, and non-profit health care institutions.
3. Award criteria for this contract will be 70% overall pricing, 10% vendor reputation and past performance with similar type educational and governmental businesses, 10% on service and training model, and 10% on web and program administration.
4. Vendor must provide a link to its current web site for Microsoft Licensing Terms, Conditions, Pricing, and Special Conditions for award consideration with its proposal for evaluation purposes.
5. Vendor must provide a list of 3 current Educational Clients, 3 local and/or State Governmental Clients, and 3 Higher Education Accounts it has done business with for evaluation and award consideration. The ESC-Region 19 evaluation committee will not be responsible for references that do not contact us back when messages are left after the second effort to contact them is made.
6. Potential vendors must provide detailed documentation on its licensing services, how it functions, software upgrade consulting, and training expertise for award consideration.
7. Vendors must have a local service representative in the El Paso market who is capable of servicing the current members of the ESC Region 19 Purchasing Cooperative. An established service representative staff will be an important part of this award, as the awarded vendor must be able to expedite and work with established Microsoft accounts on the fly with a minimal learning curve about existing and any new ESC Region 19 Purchasing Cooperative members.
8. By responding to this contract, vendor attests that pricing submitted is the lowest pricing it offers any of its customers for the Microsoft Product reselling.
9. The written response received will include minimally the following information for award consideration in addition to completion of all forms on this RFP;
 - I. Listing of employees currently working and living in Texas including the names of the communities and offices they work out of;
 - II. Complete listing and description of services, consulting, and functions the vendor agrees to provide to members of the ESC Region 19 Purchasing Cooperative including future members;
 - III. Web site for evaluation purposes showing product listings and Microsoft pricing for the various ESC Region 19 Purchasing Cooperative members based on their status (Educational, Higher Education, Local Government, State Government, and or Non-Profit/ Health Care);
 - IV. Complete details about its training and licensing expertise and protocol;
 - V. A complete current price list in affect as of the date of the due date on this RFP;
 - VI. A complete summary of the history of the company including total number of employees, investments in technology, account tracking, and any other relevant information as it pertains to this contract;

MICROSOFT PRODUCT LISTING: Product list is a sample listing. All Microsoft products are available through this agreement.

"OVS / EES and all Academic Licensing programs are available through this agreement"
Please contact SHI for a pricing quote.

Part Number	Item Name	Pool	Version	Product Type
077-03996	Access 2007 ALNG MVL	Applications	2007	Standard License
065-05181	Excel 2007 ALNG MVL	Applications	2007	Standard License
9MB-00838	ExchgEntCALwSrcv 2007 ALNG MVL DvcCAL	Servers	2007	Standard License
9MB-00853	ExchgEntCALwSrcv 2007 ALNG MVL UsrCAL	Servers	2007	Standard License
381-03079	ExchgStdCAL 2007 ALNG MVL DvcCAL	Servers	2007	Standard License
395-03831	ExchgSvrEnt 2007 ALNG MVL	Servers	2007	Standard License
312-03485	ExchgSvrStd 2007 ALNG MVL	Servers	2007	Standard License
B21-01219	MapPoint 2009 ALNG MVL	Applications	2009	Standard License
76J-01400	OfficeEnt 2007 ALNG MVL	Applications	2007	Standard License
731-01678	OfficeMac 2008 ALNG MVL	Applications	2008	Standard License
79P-01195	OfficeProPlus 2007 ALNG MVL	Applications	2007	Standard License
76M-00856	OfficeSharePointCAL 2007 ALNG MVL DvcCAL	Servers	2007	Standard License
76P-00426	OfficeSharePointSvr 2007 ALNG MVL	Servers	2007	Standard License
021-07780	OfficeStd 2007 ALNG MVL	Applications	2007	Standard License
164-04763	Pblshr 2007 ALNG MVL	Applications	2007	Standard License
076-03808	Prjct 2007 ALNG MVL	Applications	2007	Standard License
H30-01898	PrjctPro 2007 ALNG MVL w1PrjctSvrCAL	Applications	2007	Standard License
079-03622	PwrPoint 2007 ALNG MVL	Applications	2007	Standard License
D47-00511	PwrPointMac 2008 ALNG MVL	Applications	2008	Standard License
359-05092	SQLCAL 2008 ALNG MVL DvcCAL	Servers	2008	Standard License
359-05093	SQLCAL 2008 ALNG MVL UsrCAL	Servers	2008	Standard License

D87-02932	VisioPro 2007 ALNG MVL	Applications	2007	Standard License
D86-02850	VisioStd 2007 ALNG MVL	Applications	2007	Standard License
R18-02846	WinSvrCAL 2008 ALNG MVL DvcCAL	Servers	2008	Standard License
R18-02820	WinSvrCAL 2008 ALNG MVL UsrCAL	Servers	2008	Standard License
P72-03270	WinSvrEnt 2008 ALNG MVL	Servers	2008	Standard License
P73-04257	WinSvrStd 2008 ALNG MVL	Servers	2008	Standard License
LTA-00500	WinSvrStdwoHV 2008 ALNG MVL	Servers	2008	Standard License
66J-00592	WinVistaBsnss ALNG Upgrd MVL	Systems	Non-specific	Version Upgrade
059-06089	Word 2007 ALNG MVL	Applications	2007	Standard License

For pricing and information all Microsoft products please access the following links,

For Academic Clients:

<https://www.publicsector.shidirect.com/CustomerServices/ShowContentAll.aspx?cView=2&cID=5216>

For Government Clients:

<https://www.publicsector.shidirect.com/CustomerServices/ShowContentAll.aspx?cView=2&cID=5220>

Approved by: _____

(James R. Vasquez- Executive Director)
(Sonia Eubank – Associate Executive Director)
(Sonia Eubank – Associate Executive Director)

Date: _____

(July 21, 2009)
(July 14, 2010)
(July 26, 2011)