

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Health & Fitness Services (El Paso & Southern NM only)
ESC Region 19 Allied States Cooperative

RFP NUMBER: 17-7233

RFP OPENING DATE: December 6, 2016

CONTRACT TERM: Date of award until December 30, 2017 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until December 31, 2018)
(Extended by Region 19 until December 31, 2019)
(Extended by Region 19 until December 31, 2020)
(Extended by Region 19 until December 31, 2021)

FUNDING SOURCE: Various

RFP's ISSUED: 4

RESPONSES: 1

ADVERTISEMENT DATES: El Paso Times: November 14, 2016 & November 21, 2016

BOARD MEETING DATE: December 15, 2016

RECOMMENDED FOR AWARD **Fitness Entertainment, LTD dba Planet Fitness**

TOTAL (estimated) **\$1,500,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds regarding health and fitness services. The evaluation committee utilized a point system with weight factors of 40% Pricing/Services, 30% References, 25% Performance Capabilities and Qualifications, 5% Value Added Services and/or HUB certification. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Debra Oropeza - ESC Region 19
Martin Camacho - ESC Region 19

SPECIAL CONDITIONS:

1. Proposed Health & Fitness Services {El Paso & Southern NM only) should have facilities in El Paso and Southern New Mexico for the requested services
2. Health & Fitness Services {El Paso & Southern NM only) should have but not limited to a detailed listing of facility locations, hours of operation, days open per week, number of staff on hand to facilitate its services and provide for custom hands on coaching, mentoring, and encouragement to participating governmental employees and their family members.
3. Health & Fitness Services (El Paso & Southern NM only) must have in house qualified certified trainers starting with beginner routines all the way up as far as an individual would want to progress in their health & fitness welfare.
4. Rates provided should include a matrix for government employees that are already members of ESC Region 19 Allied States Cooperative in El Paso, Hudspeth County, and Southern New Mexico for both payroll deduction if each entity agrees to payroll deduction and the rate for those individual's that wish to pay out of their pockets and can provide credentials to the vendor they are employees of the governmental bodies that are members of ESC Region 19 Allied States Cooperative.
5. Vendors should provide details of all aspects of their health and fitness equipment, facilities, hours of operation by location, key staff members responsible for administration of the overall program and any other value added services vendor believes would be in the best interest of ESC Region 19 Allied States Cooperative members employees and staff.
6. Vendor must also be capable of providing training subscriptions, web based training, instructor and hands on lab training when required.
7. Vendor must provide all operating software specification requirements for in house as well as operating off site when ESC R19 member requests off site hosting to include whether it is a 3ro party host or the vendor provides in house hosting.
8. Vendors are encourage to provide any value added services they can extend to ESC Region 19 ASC members and staff to include but not limited to equipment sales, specialized one on one, training, and all group exercise programs such as Zumba, Pilates, Yoga, and any other types of fitness programs.

Contact Information:

Fitness Entertainment, Ltd dba Planet Fitness *updated as of 02/19/2020

Nancy Diaz Ivan Crosby *as of 12/21/2017

Liz Vasquez *updated 3/22/18

Felicia Rodriguez *updated 4/2/19

5700 N. Mesa St.

El Paso, Texas 79912

P: 915-833-4500

C: ~~915-613-6690~~ 915-502-5922

F: 915-833-7047

www.planetfitness.com

nancy.pfelpaso@gmail.com

ivan.crosby@planetfitness.com *as of 12/21/2017

lizv.pfelpaso@gmail.com *updated 3/22/18

felicia.pfcorporatesales@gmail.com *update 4/2/19

Frodriquez@jb3-group.com

States Covered: New Mexico (Las Cruces) and Texas (El Paso and Hudspeth County)

Services Provided: Corporate Account Memberships include Free Fitness Training, Free Hydro Massage, Free Massage Chairs, Indoor Tanning, Haircuts (where applicable), Body Enhancement (where applicable) and Cooler Drinks. Use of all 1500 Planet Fitness Locations (Member must be present and guest at least 13 years old). Minimum of 30 employees is needed in order to begin a corporate account.

Discount: Annual and Startup fee are waved with no annual contract.

Warranty: Membership may be cancelled with a 30 day notice without penalty

Price Link *~~link updated 6/12/18 (price update effective 7/1/2018)~~ *updated 9/24/19

Approved by: _____
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)
(Sonia Eubank – Associate Executive Director)
(Armando Aguirre- Executive Director)

Date: _____
(December 12, 2016)
(October 6, 2017)
(October 24, 2018)
(December 6, 2019)
(September 17, 2020)