

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Forklifts, Parts, Repairs & Related Equipment- Education Service Center Region 19 Allied States Cooperative
RFP NUMBER: 16-7204
RFP OPENING DATE: July 6, 2016
CONTRACT TERM: Date of award until September 30, 2017 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until September 30, 2018)
(Extended by Region 19 until September 30, 2019)
(Extended by Region 19 until September 30, 2020)
(Extended by Region 19 until September 30, 2021)

FUNDING SOURCE: Various
RFP's ISSUED: 34
RESPONSES: 2
ADVERTISEMENT DATES: El Paso Times – June 9th & 16th, 2016
Washington Post- June 9th & 16th, 2016
BOARD MEETING DATE: October 20, 2016

RECOMMENDED FOR AWARD **Medley Material Handling**
TOTAL (estimated) **\$3,500,000/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 and its ASC members to procure, maintain, and have warranty provided for multiple forklift manufacturers. The evaluation committee utilized a point system with weight factors of 60% pricing, selection and services, 20% references, and 20% past performance. After numerous failed attempts to retrieve further requested information on clarification of services and pricing provided by FMH Material Handling Solutions, this company was not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
Procurement Director

EVALUATION COMMITTEE: Royce Cleveland
Procurement Director

Martin Camacho
Purchasing Agent

Rena Lawrence
Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

Medley Material Handling

Attn: Mark Snider or Jeff DeMas

11640 Rojas Drive

El Paso, TX 79936

915-598-0808

915-497-1177 Jeff DeMas Cell

Fx-915-598-0829

jfranco@medleyco.com

jdemas@medleyco.com

www.medleyco.com

Services- Will provide sales, service, repairs and rentals of forklifts and parts for manufacturers that the company is an authorized dealer of. Warranties vary per manufacturer- ranging from 6 months and up, and 1000 hours and up, warrant information must be requested at time of inquiry. All licensing and certification is provided in the pricing link.

Manufacturers: **Yale, Genie, JLG, Harlo, Taylor-Dunn, Toyota, Heli, Daewoo, Hyster, Shaeff**

***updated 9/25/2020**

Labor Rate: \$140/hr

Discount from MSRP: 5%

Repair Service Centers:

ALBUQUERQUE, 3535 Princeton NE, Albuquerque, NM 87107,

(505) 888-4130 ph / (505) 888-7933 fx

AMARILLO, 10460 Interstate 27, Amarillo, TX 79119

(806) 374-5345 ph, (806) 374-4200 fx

CARLSBAD, 506 E Center Ave, Carlsbad, NM 88220,

(575) 887-6924 ph, (575) 887-6928 fx

EL PASO, 11640 Rojas Dr, El Paso, TX 79936,

(915) 598-0808 ph, (915) 598-0829 fx

LUBBOCK, 6021 AVE A, Lubbock, TX 79404,

(806) 741-1027 ph/ (806) 319-9780 fx

MIDLAND/ODESSA, 13116 State Hwy 191, Midland, TX 79707,

(432) 561-5898 ph, (432) 203-5519 fx

OKLAHOMA CITY, 4201 Will Rogers Pkwy, Oklahoma City, OK 73108,

(405) 946-3453 ph, (405) 943-6900 fx

TULSA, 10910 E 56th St, Tulsa, OK 74146,

(918) 836-6731 ph

Rating- 8.64 out of possible 10 points

States Served- NM, OK, TX

Pricing Links & Training Certifications: Contact Jeff DeMas ext. 4111, or on cell phone for complete pricing structure. *updated 5/10/21

[Genie](#)

[Harlo](#)

[JLG3863-01](#) [JLG4456-03](#) [JLG4456-04](#)

[Taylor-Dunn MSRP](#) [Taylor-Dunn Specs](#)

[Yale Class 1](#)

[Yale Class 2](#)

[Yale Class 3](#)

[Yale Class 4](#)

[Yale Class 5](#)

[Medley Discount](#)

[Texas Railroad Commission](#)

[Training Record](#)

[Yale Add On](#)

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Sonia Eubank – Associate Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(September 14, 2016)
(July 31, 2017)
(July 9, 2018)
(July 8, 2019)
(July 16, 2020)