

**19 EDUCATION SERVICE CENTER REGION 19  
ALLIED STATES COOPERATIVE  
RFP AWARD SUMMARY**

**RFP TITLE:** Furnishing Solutions and Related –  
ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 15-7186

**RFP OPENING DATE:** April 7, 2016

**CONTRACT TERM:** Date of award until April 30, 2017 the option to extend in one-year increments annually for an additional four (4) years if agreed to by ASC and Vendor  
**(Extended by Region 19 until April 30, 2018)**  
**(Extended by Region 19 until April 30, 2019)**  
**(Extended by Region 19 until April 30, 2020)**  
**(Extended by Region 19 until April 30, 2021)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 43

**RESPONSES:** 17

**ADVERTISEMENT DATES:** El Paso Times: February 10 & February 17, 2016  
Washington Post: February 11 and February 18, 2016

**BOARD MEETING DATE:** May 19, 2016

**RECOMMENDED FOR AWARD** **APCO Building Specialties, Inc.**  
**Best Iron Works**  
~~**El Paso Automated Office and Industrial (HUB)**~~  
**El Paso Automated, LLC** \*updated as of 2/18/19  
~~**Facilities Connection, Inc. (HUB)**~~  
**Contract Associates of El Paso, LLC** \*updated 3/8/18  
~~**G & A Manufacturing**~~ \*Removed from Contract 3/30/2017  
**Greatland Construction**  
**Indoff, Inc.**  
**KD Scholten Company**  
**K-Log, Inc.**  
**MTZ Refrigeration Hardware**  
**Navajo Office Products (HUB)**  
**Shelby Distribution, Inc. (HUB)**  
**Southwest Décor El Paso Corporation (HUB)**  
**Stout Hardwood Floor Company, Inc.**  
**Troxell**

**TOTAL (estimated)** \$7,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 60% pricing, warranty, selection and service, 15% references, 20% vendor responses and 5% for MWBE, HUB, and/or SBE certifications. Blick Art Material's submittal for this RFP was incomplete and did not meet qualifications for evaluation. Red Wing Shoes of Las Cruces did not meet scope of work for this solicitation, hence they were not considered. All awarded vendors price lists and links can be accessed on this award summary under the price list link.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
  
Debra Oropeza  
ESC Region 19  
  
Martin Camacho  
ESC Region 19

**Amendments to Award Summary:**

- \*Indoff, Inc. changed address to list El Paso, Texas office as of May 17, 2016.
- \*Facilities Connection will include shipping fee to all quotations as of June 8, 2016.
- \*Greatland's Construction Price List was revised to better meet scope of work for this contract as of June 8, 2016.
- \*El Paso Automated Office and Industrial Systems, Inc. updated their price/manufacture list as of August 10, 2016; additional manufacturer added January 3, 2017.
- \*HON has withdrawn as a manufacturer from Navajo Office Products as of September 13, 2016.
- \*Stout Hardwood Floor Co., Inc. added to their price list on 1/26/2017.
- \*Facilities Connection added manufacturers to their price list. 3/29/2017
- \*Contract Associates of El Paso, LLC has taken over contract for Facilities Connection, Inc. as of March 8, 2018.
- \*HON added as a manufacturer for Shelby Distribution, Inc.4/23/18
- \*Indoff, Inc had an amendment to their pricing on 4/22/19

## **SPECIAL CONDITIONS, PRICING, AND SERVICES PROVIDED**

1. Vendor should only respond based on its current business model and product offerings.
2. Delivery after receipt of order will be considered. A statement should be included with submittals stating estimated ARO delivery times by manufacturer
3. A copy of general liability, auto insurance, and workers compensation naming ESC Region 19 ASC as the certificate holder, not additional insured should be provided with proposals.
4. Award basis will be 60% pricing, warranty, selection, and service, 15% references, and 20% vendor responses to the contents of this solicitation and the quality of products to be evaluated and 5% for MWBE, HUB, and/or SBE certifications to be provided.
5. Awarded vendors must specify in their responses if they provide installation and any associated costs when permits, labor, and other requirements are required. In the event that minor construction may be required, vendor should provide an R.S. Means coefficient for line estimating to ASC member to comply with audits in conjunction with the City Cost Index for each city work and products are purchased.
6. By responding, vendor agrees to provide additional information upon request to any ESC Region 19 member requesting demonstrations or complete details before placing a purchase order.
7. Vendors should only bid on parts of the United States they are capable of selling to or selling to and providing installation and maintenance.
8. 9 tabs should be attached on the backside with additional information, pricing, and other as it pertains to the questions and requested information contained on pages 1-43.
9. All 46 pages in numerical order and should be returned along with the tabs at the very back of each original and the 2 copies. Each tab should include information as per the table of contents and if no exceptions or information is required, just insert the tab and put, "no exceptions" or see page XX on your company letterhead for each tab. These tabs will be where the vendor provides all of their information requested in the proposal document.
10. Vendors who sell direct from factory but do not provide installation are encouraged to submit proposals due to many members wishing to provide their own installation with their employees only if installation by ASC members do not impact warranty and any other requirements by the manufacture.
11. Value added on this contract will include but not be limited to code compliance by vendors in the areas of ADA, Fire, Security, Health, and Safety.
12. R.S. Means Coefficient(if applicable when minor renovation work is provided by vendor? .76 - .96 is acceptable.
13. Insert coefficient here N/A.

**Contact Information:**

**APCO Building Specialties, Inc.**

~~Rich Hunter~~  
~~4737 Osborne Drive~~  
~~El Paso, Texas 79922~~  
~~P: 915-584-9424~~  
~~F: 915-833-7587~~  
~~[rhunter@apcoinc.net](mailto:rhunter@apcoinc.net) / [apco100@apcoinc.net](mailto:apco100@apcoinc.net)~~

Thomas Buck \*updated 4/18/18  
President  
Office: 915-584-9424  
Mobile: 915-443-2093  
Fax: 915-833-7587  
Email: [tbuck@apcoinc.net](mailto:tbuck@apcoinc.net)

Michael Hinojos \*updated 4/18/18  
Sales Manager  
Office: 915-584-9424  
Mobile: 915-276-5994  
Fax: 915-833-7587  
Email: [mhinojos@apcoinc.net](mailto:mhinojos@apcoinc.net)

Services provided are interior doors, exterior doors, security hardware, sectional doors, rolling steel doors, restroom partitions and site survey. APCO will make sure your building is functional, compliant and safe.

**Manufacturers:**

Steel Craft, Haley Architectural Doors, Allegion, Srgent – Assa Abloy, Corban Russwin, Stanley Security Solutions, falcon, Yale, Architectural Builders Hardware Mfg., Inc., LCN Door Control Catalog, Stanley Commercial Hardware, National Guard Products, Trimco, Don-Jo, American Specialties, Inc., Best, Phi Precision, Von Duprin

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**

Texas and New Mexico

**Counties served:**

New Mexico: Doña Ana, Eddy, Lincoln, Otero, Sierra, Chaves, Grant, Lea  
Texas: El Paso, Hudspeth, Culberson, Jeff Davis, Reeves, loving, Ward

## **Best Iron Works**

~~Ernesto Silva~~ Carlos Guardado \*updated 6/12/19

1601 E. Missouri Avenue

El Paso, TX 79902

915-533-8405 915-539-8238 / Fax: 915-545-2432

[bestironce@aol.com](mailto:bestironce@aol.com) / [loya22@elp.rr.com](mailto:loya22@elp.rr.com) [carlosguardado71@yahoo.com](mailto:carlosguardado71@yahoo.com)

Services provided are wrought Iron, chain link fence, rock walls, canopies and metal stairs.

Shipping and handling has been included with pricing provided and all work is installed by Best Iron Works.

Best Iron Works will also provide layout and design when requested.

### **Manufacturers:**

Not recorded

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**

Texas (El Paso County only)

## **~~El Paso Automated Office & Industrial Systems, Inc.~~**

**El Paso Automated, LLC** \*updated as of 2/18/19

David Vega

11045 Argal Court

El Paso, Texas 79935

P: 915-590-1992

[vega7777@cs.com](mailto:vega7777@cs.com) / [team@elpasoautomated.com](mailto:team@elpasoautomated.com)

Services provided are space planning and the design of office and industrial space, and office furniture in a fashion that will allow full utilization, providing high density automated in storage applications.

### **Manufacturers:**

Lyon, Claridge, Nvision, United Chair, Cogan, IMT, Nova, American Seating, Lacasse, Gressco, ASI, JL Industries, Global Partitions, Gared Athletic Workout Equipment, Montel Storage Systems, Sandusky Cabinets, Hanel, Kwik Wall, Portafab, Interlake, Mechoshade

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

[Addendum Approval](#) \* ~~7/15/19~~ 1/7/20

**States Covered:**

Texas

## **~~Facilities Connection, Inc. (HUB) \*updated price list 3/29/2017~~**

~~Patricia Holland~~ Branch

~~240 E. Sunset~~

~~El Paso, TX 79922~~

~~915-833-8303~~

~~Fax: 915-833-2898~~

~~[www.facilitiesconnection.com](http://www.facilitiesconnection.com) / [phbranch@facilitiesconnection.com](mailto:phbranch@facilitiesconnection.com)~~

## Contract Associates of El Paso, LLC \*updated 3/8/18

Maria Griego-Raby/ Sergio Aragon  
500 West Overland, Ste. 260  
El Paso, Texas 79901  
915-642-6808  
Fax: 915-642-6870

[www.contractassociatesep.com](http://www.contractassociatesep.com)

[sergioa@contractassociatesep.com](mailto:sergioa@contractassociatesep.com) / [maria@contractassociatesnm.com](mailto:maria@contractassociatesnm.com)

~~Facilities Connection, Inc. is now in its 30th year of business. Services provided are Furnishings / Modular solutions, integration company providing national and international execution of complex furniture, fixtures and equipment (FFE) projects through cloud based technology for managing projects. Offers training and delivery of services and products to specifically Commercial (to include all levels of Higher Education and Healthcare Facilities), City, County, State and Federal Clients.~~

**Contract Associates of El Paso, LLC** has taken over the existing contract for Facilities Connection, Inc. as Facilities Connection, Inc. has closed their business. Effective 3/8/18

**Manufacturers:** (catalogs provided to Allied States Cooperative)

Intensa, Mayline, ESI, EKO, SAFCO, Peter Pepper, ~~Workrite—Ergonomics, ISE~~ \*removed 4/10/18

### Warranty/Guarantee:

All product under this RFP will be new and free from defects unless authorized rehabilitation of existing product is authorized by member. ~~FCI will enforce the manufacturer's warranty.~~

### Replacement Process and Turnaround Time:

The turnaround time for each specific resolution varies and depends on part availability, in transit times, provided at the time of the discrepancy being reported.

Mayline Warranty: Limited Lifetime Warranty

Intensa Limited Warranty -

ESI - will repair or replace any product that is determined to be defective with the same or comparable product after inspection by an authorized representative.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#) \*updated 4/10/18 \*updated as of 04/20/2020

**Falcon Products added 7/10/19, 47% off list price\***

Mayline Catalog:

<http://www.mayline.com>

Intensa Catalog:

<http://www.intensa.net>

ESI Catalog:

<http://www.esiergo.com>

EKO Catalog:

[http://www.ekocontract.com/files/resources/EKOContractPL12.29R\\_2.pdf](http://www.ekocontract.com/files/resources/EKOContractPL12.29R_2.pdf)

Safeco Catalog:

<http://www.safcoproducts.com/products/literature---finish-samples/literature/2015-full-line-catalog-2015fullline>

Peter Pepper Catalog:

<http://www.peterpepper.com/price-list#>

~~Workrite—Ergonomics~~ \*removed 4/10/18

~~[http://workriteergo.com/documentation/other/workrite\\_ergonomics\\_pricing\\_specification\\_guide.pdf](http://workriteergo.com/documentation/other/workrite_ergonomics_pricing_specification_guide.pdf)~~

~~ISE Catalog~~ \*removed 4/10/18

~~[https://www.ise-group.com/files/resources/509/file\\_1424989865\\_PPG2015\\_US\\_FULL.pdf](https://www.ise-group.com/files/resources/509/file_1424989865_PPG2015_US_FULL.pdf)~~

Haworth — \*added 4/10/18

<http://www.haworth.com/resources/product-info/price-lists>

KI — \*added 4/10/18

<https://www.ki.com/how-to-buy/price-lists>

**States Covered:** Arizona, New Mexico, Texas and Colorado \*updated 4/10/18

**G & A Manufacturing, Inc.** \*Removed from Contract 3/30/2017

Wayne E. Morse  
6587 State Road 21  
Keystone Heights, Florida 32656  
P: 352-473-6882  
F: 352-473-0720

[johnnymarshall.g.a@gmail.com](mailto:johnnymarshall.g.a@gmail.com) / [gamanufacturing@bellsouth.net](mailto:gamanufacturing@bellsouth.net)

G & A Manufacturing has been in business since 2004. Services provided are aluminum stairs, landing-7 ramp combination, individual landings, custom landings, and ramps by square foot pricing, walkway/platforms, guardrails, stair towers.

**Manufacturers:**

All products are custom made by G & A Manufacturing.

**Shipping:**

Shipping pricing to be determined on a per job basis. Any required engineering drawings and calculation pricing to be determined on a per job basis.

**Discount:**

2.5% discount on order totaling \$50,000 or more. 5% discount on orders totaling \$75,000.00 or more.

**Warranty/Guarantee:**

G & A Manufacturing, Inc. warrants all products of its manufacturer to be free from defects in the aluminum structure caused by faulty material or poor workmanship and will at its option repair or replace, without charge of any such foods found by examination by G & A Manufacturing to be defective under normal use and service within one year from date of shipment to the buyer, provided G & A Manufacturing is promptly notified in writing upon discovery of such defects. This warranty does not cover damage caused by improper handling in shipping, improper use, installation, overloading accident, neglect or harmful alterations made by others, damage caused by weather conditions and Acts of God.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**

All States

**Greatland Construction**

Robert R. Bernal  
8900 Viscount Blvd. Ste. 252, El Paso, TX 79925  
915-422-1513 / Fax: 915-590-7086  
[Robert@greatlandconstruction.net](mailto:Robert@greatlandconstruction.net)

Services provided are Carpentry and Plaster/Stucco/EIFS.  
Charge fee % markup from costs is 14%

**Manufacturers:**

Labor and Installation services only.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**

Texas

## Indoff Incorporated

Kim Gregory

41816 Lackland Road 3550 Lee Blvd. Ste-C (as of May17, 2016)

St. Louis, MO 63146 EL Paso, Tx 79936

P: 314-997-1122 / 915-355-0120

F: 314-558-2659

[kim.gregory@indoff.com](mailto:kim.gregory@indoff.com) / [julie.frank@indoff.com](mailto:julie.frank@indoff.com)

Indoff has been in business since 1971. Services provided are distribution of products in Material Handling, Commercial Interiors, Business Products, Promotional Products, Commercial Printing, Appliance and Energy Solutions industries. No standard timeframe from request to delivery; depends entirely on product being requested.

### Manufacturers:

AIS, Arold, Claridge, Cmpatico, Flexsteel/DMI, Global, Great Openings, Indiana, Intensa, Lacasse & Think Smart, Nvision, OFM, Phoenix safe, Right Angle, Tennsco Industrial, United Chair

### R. S. Means Coefficient: N/A

### Price List Link attached below:

[Price Link](#) \*updated 9/21/18

[Digital 2017](#) \*prices updated as of 3/6/2018

[Price Amendment](#) \*updated 4/22/2019

### States Covered:

All States

## KD Scholten Company

Ray Mojica

7365 Remcon Circle, A-106

El Paso, TX 79912

915-833-1452 / 1-800-479-1452

Fax: 915-833-3589

[www.kdscholten.com](http://www.kdscholten.com) / [raymojica@kdscholten.com](mailto:raymojica@kdscholten.com)

KD Scholten Company is a provider of construction specialty products for general contractors, contract management firms, governmental and quasi-governmental agencies. Product lines include, but are not limited to toilet partitions, toilet accessories, fire extinguishers and wall cabinets, wall protection systems, operable partitions, lockers, athletic and playground equipment, visual display boards and any or materials found in Section(s) 5, 7, 8, 9, 10, 11, 12, 12 and 14 of commercial construction plans. Additionally the company operates a retail outlet providing a diverse array of health and barbeque products.

### Manufacturers: (catalogs provided to Allied States Cooperative)

Tell, Claridge, Activar Inc., Global Partitions, Scranton Products, A.R.K. Ramos, Best Sign Systems, Signscape, Salsbury Industries, ASM, Draper Solar Control Shading Systems, Panelfold, Bobrick, Bradley, Inpro, Concord Industries, Inc., ASI Storage, Jacknob Corp.

Exceptions to contract: Division 8 & 10 - Delivery outside of El Paso area will have to be quoted and pricing will depend on material - mileage - weight - and crating if applicable. Some items can be shipped via freight truck. Installation outside El Paso area will have to be quoted and pricing will depend on material - distance - number of man hours needed - hotel and food if required.

### Price Book Exceptions:

Some items do not have a Price Book due to the fact that those items have many variables such as Sizes, Finish, Grade, Style, Color, Mounting Type, Material and Quantities will have to be determined before any pricing can be given. KD Scholten will give a price once all the determining factors have been addressed and accounted for.

### Price List Link attached below:

[Price Link](#) \*Prices may increase at least 10% due to tariffs and rise of price on metals.

### R. S. Means Coefficient: N/A

### States Covered:

Arizona, New Mexico, Texas

## **K-Log, Inc.**

Lisa Johnson  
1224 W 27th Street  
Zion, Illinois 60099  
P: 800-872-6611  
F: 847-731-5970

[info@k-log.com](mailto:info@k-log.com) / [accounting@k-log.com](mailto:accounting@k-log.com) / [orders@k-log.com](mailto:orders@k-log.com) / [jiiml@k-log.com](mailto:jiiml@k-log.com)

K-Log's quotation is for a catalog bid only and does not include shipping charges, installation and/or any special services. Shipping charges will be pre-paid and added to the invoice, unless otherwise specified. Any changes may affect your cost.

### **Manufacturers:**

Please see Price Link

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#) \*updated 8/13/18

### **States Covered:**

All States

## **Raul Martinez dba MTZ Refrigeration Hardware**

Raul Martinez / Jaime E. Gandara  
3449 Vanderveer  
El Paso, TX 79938  
915-856-1947  
Fax: 915-856-7180

[mtzrefrigeration@yahoo.com](mailto:mtzrefrigeration@yahoo.com) / [jaime@bfmep.com](mailto:jaime@bfmep.com)

MTZ Refrigeration Hardware offers installation of Toilet Partitions, Various types of Movable Walls, Wall Protection, Cabinets, Lockers, Storage Systems, Fume Hoods, Science Lab Furnishings, Training and Conference Room Furnishings, Customized Door Frames, Metals Division, Furnishings and Division, Doors and Windows, Walk-In coolers and Freezer Manufacturing and Installations of all Items Listed.

### **Manufacturers:**

All products are custom made by Raul Martinez dba MTZ Refrigeration Hardware.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

### **States Covered:**

New Mexico, Texas

# Navajo Office Products, LLC (HUB)

John Navarette  
1200 S. Taylor  
Amarillo, TX 79101  
806-331-1658  
Fax: 806-331-9210

[www.navajo-office.com](http://www.navajo-office.com) / [jinava@navajo-office.com](mailto:jinava@navajo-office.com)

Services provided are office furniture to include visual display boards, cabinets, lockers, casework, office furnishings, computer lab, science lab furnishings, training and conference room furnishings, and seating. Installation & delivery and design services are also provided.

**\*Note:** Navajo Office Products do not refurbish existing modular furniture. They will provide the service to reupholster seating after determination of the condition of the existing seating.

Navajo Office Products is proposing ~~the HON Company~~ and Intensa manufacturers for the following:

**\*Note:** Navajo Office Products does not refurbish existing modular furniture. All of the proposed products are new.

## Manufacturers:

HON, Intensa, it, Inscape Solutions/Office Specialty, Kimball

## Discount:

HON		Systems & Peds.	Vertical & Lateral Files/Storage	Tables, Metal Desking & Computer Support, Veneer & Laminate Casework	HON-Branded Seating	Select basic Branded Seating & Tables
Tier	Total Order at List					
1	\$0-\$124,999	71.9%	61.1%	59.1%	59.1%	61.1%
2	\$125,000 +	73.9%	70.9%	64.2%	64.2%	64.2%

Tier	Total Order at List	Education
1	\$0-\$24,999	59.1%
2	\$25,000 +	61.1%

**\*Voided by HON Manufacturing.**  
Effective 9/13/2016

## Intensa

Intensa has provided special discounting for the ASC contract which is 52.775%. Freight is charged on the Essentials Lab product on an order and zip code basis. The Intensa Lab Seating is free freight.

## it

Navajo offers a furniture fast program with product from the "it" catalog. The discount is 40% off of list price and includes installation. Please note, only the furniture in the "it" catalog includes installation in the discount.

## Kimball Office

Kimball Office offers 56%-66% discount (negotiable after certain amounts). Please see link below for entire Kimball Office catalog.

<https://www.kimballoffice.com/documents/#CAT=63,107>

## Inscape Solutions/Office Specialty

Inscape Solutions/Office Specialty offers Discounts from 57%-56% (negotiable after certain amounts). Please see link below for entire Inscape Solutions/Office Specialty.

<http://inscapesolutions.com/company/government/us-local/>

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**New Mexico, Texas

## Shelby Distributions, Inc. (HUB)

Spiros P. Ninos

29 A Butterfield Trail

El Paso, Texas 79906

P: 915-590-3050

F: 915-590-3080

[ccury@expressop.com](mailto:ccury@expressop.com) / [sninos@expressop.com](mailto:sninos@expressop.com) / [snorwood@expressop.com](mailto:snorwood@expressop.com)

Shelby Distributions, Inc. has been in business for over 16 years. Services provided are design, space planning and installation services.

### Manufacturers:

Knoll, Inc., ESI, Jonti-Craft, Bush Business Furniture, 3form, LLC. \* Added 2/19/2018, HON \*Added 4/23/18

### Discount:

Knoll, Inc. - Discount varies from 45% - 64.5% on price list items. Please see link for pricelist and warranty.  
ESI ergonomic solutions - Discount stands at 50.75 on all ESI branded products. Please see link for pricelist and warranty.

Jonti-Craft - Discount varies from 10%-30%; negotiable for purchase over \$500,000.00. Please see link for pricelist and warranty.

Bush Business Furniture - 57% on Bush Catalog Product. Please see link for pricelist and warranty.

3form, LLC. \* Added 2/19/2018- Discount varies from 43.75%-45% on price list items. Please see link for pricelist and warranty.

HON – See Price Link

### Service Price List:

#### Service Description

#### Rate

#### Notes

Design

Depends on project  
Scope and requirements

Design rate proposal to be provided  
and approved by ASC Member prior  
To any work being conducted

Storage

\$1.75 per sq. ft.

Installation

Depends on Project  
Scope and requirements

Please complete the installation  
quote request from

Project Management

Depends on Project Scope  
And requirements

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#) \*updated 2/19/2018, 4/23/18, 10/28/19, ~~7/8/19, 12/9/19, 12/12/19~~, 01/31/2020, 04/29/2020, 06/23/2020, 07/07/2020, 07/21/2020, 8/26/2020, 12/14/2020, 1/21/21, 2/2/21, 2/24/21

### States Covered:

All States except for Alaska and Hawaii

## **Southwest Decor El Paso Corp. (HUB)**

Chris Matthews

10855 Pellicano Drive

El Paso, TX 79935

915-594-9240

Fax: 915-594-8816

[swdep@sbcglobal.net](mailto:swdep@sbcglobal.net)

Services provided are fully enclosed drive and flush end caps for secure fit and finished appearance. Rack & Pinion gear system allows for louvers to rotate smooth and easily. Reversible head rail for right or left installation. Low friction wheels for ease of operation, heavy duty operating mechanisms, galvanized steel end caps for enclosed head rail ends, self-aligning carriers, standard chain and cord controls.

### **Manufacturers:**

Graber Classics, Graber G-71

### **Warranty:**

One year full warranty on parts and labor. Pricing to include measurement, hardware, installation, and one year warranty. Reference: G71 Vertical Blinds or comparable.

Front Stage to be fabricated using Frankel 25 oz. velour. Double fullness, grommets 12" on center with side hemmed to be 1 1/2", single 6" bottom hem, 4" top hem using 3 1/2" jute webbing and 12" overlaps with 1/2 width turned back. Seams to be surged, bottom hem to have chain weights sewn in a sleeve and attached to inside top of hem on drape.

Cyclorama to be Frankel Nassau Chevron Repp Black. Double fullness, grommets 12" on center with side hems to be 1 1/2", single 4" hem, 4" top hem using 3 1/2" jute webbing. Seams to be surged.

DISCOUNTS FROM RETAIL PRICE LIST FOR S & K Theatrical or better manufacturer S & K Theatrical Draperies are specified. 30% discount\*\*

Turnkey hourly rate to install stage curtains (per job, not per person) \$22/ hour.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**States Covered:**

New Mexico, Texas

## **Stout Hardwood Floor Co., Inc.**

Bary Stout

PO BOX 16650

Las Cruces, NM 88004

P: 575-527-4143

F: 575-541-1447

[www.stout-hardwood-floors.com](http://www.stout-hardwood-floors.com) / [bstout@stouthardwood.com](mailto:bstout@stouthardwood.com)

Services provided are athletic floors, (gym floors, dance, weight room), stages, and multi-purpose floor surfaces to include: floor repair, replacement, sanding and finishing.

Gameline Striping, logo and Lettering Installation

Maintenance Instruction, Presentations, and Floor Evaluation

Volleyball sleeve and install, cover plate and install and cover plate oversized and install. **\*updated**

**1/26/2017**

Stout has access to all manufacturers' flooring systems to acquire materials for repair work. We have in-house graphic services for gym floor court designs.

### **Manufacturer:**

Robins Sport Surfaces

### **Warranty/Guarantee:**

All new flooring systems are warranted for 1 year material and labor.

Defective product or quality issues will be addressed and settled within 24 hours and the work scheduled at the convenience of the member.

Quality guarantee is offered on all products and services "Stout Hardwood Floor Co., Inc. Subcontractor, hereby guarantees all work performed and material and equipment furnished under the contract documents against defect due to faulty or defective materials or workmanship, or failure of the work to conform to the contract documents as it appears within a period of one year (1) from the date of substantial completion of the completed work by the Owner and/or Architect".

### **Warranty Information:**

New floor system materials are warranted by the manufacturer through Stout Hardwood Floor Co., Inc. and labor is warranted by Stout Hardwood Floor Co., Inc. for 1 year. Extended warranties are available.

Stout uses in house employees for all work. In the event we use a subcontractor, our terms are net 30.

Stout Hardwood Floor Co., Inc. is trained and highly experienced in wood and synthetic sports floors, stages and multi-purpose floors. In addition to new flooring installation, wood and synthetic flooring resurfacing and maintenance is an integral and important part of our business.

All pricing complies with state and local requirements.

**R. S. Means Coefficient: N/A**

**Price List Link attached below:**

[Price Link](#)

**\*price link updated ~~1/26/2017~~ \*05/13/2019, 2/12/21**

### **States Covered:**

Arizona, Colorado, New Mexico, Texas

## **Troxell Communications, Inc.**

Michael Fabio

11024 Montgomery Blvd NE # 298

Albuquerque, New Mexico 87111

P: 505-266-0608 / 800-578-8858 ext 4121

F: 505-266-5492 / 800-589-5393

[desiree.flanagan@trox.com](mailto:desiree.flanagan@trox.com)

Troxell Communications, Inc. has been in business since 1992. Services provided are Design, Installation/Integration, Customer Services and Technology for web-based customer service program.

### **Manufacturer:**

Please see Price Link

### **Warranty:**

Different manufacturers have different warranties and Troxell with honor and implement those policies on behalf of you the customer; however, if the manufacturer does not have an initial failure policy, the following will be in effect through Troxell Communications.

If a product fails within 15 days of date on invoice, Troxell Communications will make arrangements for the product to be picked up on a call tag by the appropriate shipper to bring back to our facilities for repair. Once repaired, Troxell Communications will return the product to the customer. If not repairable, a replacement will be issued. If a product fails outside the manufacturer's warranty, Troxell communications will provide the customer with the closest warranty repair center.

### **Discount:**

Varies from 1% - 30 % on listed manufacturers. Please see links for discounts and pricing.

### **R. S. Means Coefficient: N/A**

### **Price List Link attached below:**

#### [Price Link](#)

Product listing available at web site: [www.http://www.trox.com/products.htm](http://www.trox.com/products.htm)

### **States Covered:**

All States

Approved by: \_\_\_\_\_

(Armando Aguirre- Executive Director)

Date: \_\_\_\_\_

March 9, 2017

March 20, 2018

February 22, 2019

March 10, 2020