

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Consulting, Contracting, Staff Development & Related-
Education Service Center Region 19 Allied States Cooperative
15-7190

RFP NUMBER:

RFP OPENING DATE: April 14, 2016

CONTRACT TERM: Date of award until May 31, 2017 the option to extend in one
year increments annually for an additional four (4) years if
agreed to by ASC and Vendor
(Extended by Region 19 until May 31, 2018)
(Extended by Region 19 until May 31, 2019)
(Extended by Region 19 until May 31, 2020)
(Extended by Region 19 until May 31, 2021)
(Extended by Region 19 until June 30, 2021)

FUNDING SOURCE: Various

RFP's ISSUED: 737

RESPONSES: 25

ADVERTISEMENT DATES: El Paso Times – March 25th & April 1st, 2016
Washington Post- March 26th & April 2nd, 2016

BOARD MEETING DATE: May 19, 2016

RECOMMENDED FOR AWARD **Advanced Network Management, Inc.**
~~**Education Assessment & Training, Inc. *Removed 9/5/18**~~
~~**Eduphoria! Inc. (ESC REGION 19 ONLY) *Removed 9/9/2020**~~
ENCON International, Inc. (HUB Certified)
EP Game Doctor, LLC
~~**EP Ram Steel LLC** *updated as of 06/01/2021~~
~~**iAssesment LLC dba Truenorthlogic/Performance Matters**~~
~~**Performance Matters LLC *name changed as of December 7, 2017**~~
~~**PowerSchool Group, LLC** *Assignment of Contract on 6/24/19 *Removed as
of 10/12/2020~~
Jigsaw Learning LLC dba TeachTown
Leadership Infusion
Lexia Learning Systems LLC
Loving Guidance, Inc.
Martinez Irrigation & Landscapes, Inc. (HUB Certified)
~~**Mary Griego Educational Diagnostician *Removed 4/7/2017**~~
Muses3, LLC dba Education Muses, LLC (HUB Certified)
Odysseyware
Paulino's Vertical Blind Shop
Playground Constructors, Inc.
Quaest, Inc. dba ScribeSense
Really Great Reading
Sea Creatures
Stetson & Associates (HUB Certified)
~~**William J. Watchel** *Removed as of 1/17/2017~~

TOTAL (estimated) **\$3,500,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 and its ESC Region 19 Allied States Cooperative members to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 55% pricing, 25% content & quality of service, and 20% reference checks. After multiple attempts to retrieve reference responses, BLMS, LLC dba Bertie's Music was not considered. A&M Construction did not submit a complete RFP, and their services did not meet the scope of the requirements for this contract; therefore, they were not considered. Administration determined that Di-Chem & Quality Tech LLC dba Chem Station's proposal was the selling of supplies and not within the scope of Consulting, Contracting, or Staff Development, and therefore were not considered.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland
Procurement Director

EVALUATION COMMITTEE:

Royce Cleveland
Procurement Director

Martin Camacho
Purchasing Agent

Renae Lawrence
Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

Advanced Network Management, Inc.

Attn: Raminder Mann or Teresa Esparza

4601 Columbine Ave NE

Albuquerque, NM 87113

505-888-8822

Fx-505-888-9452

raminder.mann@anm.com

Teresa.esparza@anm.com

www.anm.com

Services- Technology Product Support, Network Design, Installation, Migration, Maintenance, Security Design, Specification, Configuration, Implementation, Collaboration-IP Telephony, Audio/Video/Web & Support, Conferencing, Unified Communications/Contact Center Solutions, Data Center Switching, Server Virtualization. Desktop Virtualization, Server Storage Backup & DR Planning

Rating- 9.58 out of possible 10 points

Pricing- [Price Link](#) *updated ~~10/9/2017~~ ~~10/22/2018~~, ~~7/30/19~~, ~~8/21/19~~, ~~10/22/19~~, ~~02/24/2020~~, ~~7/29/2020~~, ~~12/11/2020~~

States Served- AZ, CO, NM, TX

Education Assessment & Training, Inc. *Removed 9/5/18

Attn: Karen Jo Matsler 3743

Hollow Creek Rd. Arlington,

TX 76001

817-733-2293

Fx-817-783-7251

educationassessment@me.com

www.eatinc.org

Services- Classroom Management, Differentiated Instruction, General Curriculum, Teacher Certification, Technology and Curriculum Alignment, Science Curriculum Alignment and Content

Rating- 9.73 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

Eduphoria! Inc. (CAN ONLY BE USED BY ESC REGION 19)

Attn: Colin McDorman or Mary Keith

1700 Alma Drive, Suite 410

Plano, TX 75075

866-260-1732

Fx-214-291-5255

sales@eduphoria.net

www.eduphoria.net

~~Services~~ Software for Assessment, Curriculum, and Professional Growth

~~Rating~~ 9.83 out of possible 10 points

~~Pricing~~ Price Link

~~States Served~~ TX- El Paso and Hudspeth Counties Only

ENCON International, Inc. (HUB Certified)

Attn: H. Timothy Jones

7307 Remcon Circle, Suite 103 El

Paso. TX 79912

915-833-3740

Fx-581-2049

Encon1@enconinternational.com (*disabled as of 11/2/18)

Encon2@enconinternational.com

www.enconinternational.com

Encon.admin@enconinternational.com—*updated 4/4/2018- main
email as of 11/2/18

~~Services~~- Environmental Consulting, Facility Inspections, Environmental Assessments/Inspections, Environmental Remediation/Clean-up Activities, Construction Materials Testing, ~~Geotechnical Engineering~~ (not allowed on a cooperative contract * removed as of 3/20/22018), Asbestos Inspections, Lead Paint Inspections/Risk Assessments

~~Ratings~~- 8.87 out of possible 10 points

~~Pricing~~- [Price Link](#)

~~States Served~~- AZ, NM, TX- **US Territories:** Guam

EP Game Doctor, LLC

Attn: Richard Woods 14264

Desert Ash Horizon City,

TX 79928 915-861-2918

rwoods@epsgamedoctor.net

www.epsgamedoctor.net

~~Services~~- Community Child Services, Parental Involvement, Positive Behaviors, School Culture

~~Rating~~- 9.86 out of possible 10 points

~~Pricing~~- [Price Link](#)

~~States Served~~- TX

EP Ram Steel LLC *updated as of 06/01/2021

Attn: Susie Archibeque 4137 Rosa Ave.

El Paso, TX 79905

915-544-0726

Fx-915-544-0728

epramsteellc@yahoo.com

www.ram-steel.com

Services ~~Ornamental Steel, Structural Steel, Steel Pipes, Aluminum & Stainless Steel~~

Rating ~~10 out of possible 10 points~~

Pricing ~~[Price Link](#)~~

States Served ~~TX~~

iAssessment LLC dba Truenorthlogic/Performance Matters *removed as of 10/12/2020

Performance Matters LLC *name changed as of December 7, 2017

PowerSchool Group, LLC *Assignment of Contract on 6/24/19

Attn: Jeanette Haren or Seldon Sort Aaron Dollinger or Amy Wieland *as of 11/6/19

Ed Carlin *updated as of 05/05/2020

8180 South 700 East, Suite 250 150 Parkshore Drive

Sandy, UT 84070 Folsom, California 95630

214-766-0658 866-434-6276 610-751-7363

Fx-801-942-0783 916-404-0498

sshort@truenorthlogic.com / Aaron.dollinger@powerschool.com / amy.wieland@powerschool.com

Ed.carlin@powerhouse.com

www.truenorthlogic.com

www.powerschool.com

Services ~~Response to Intervention (RTI), School Accountability & Improvement, School Climate, Shared Services Arrangements Partnering with ESC Region 19, Software Design and Programming, Special Education Compliance, Staff Development Professional Development Management, Educator Evaluation, Professional Standards Based IEP, Teacher Certification, Web Technologies & Design, Single Sign on Customized Portal Design for Talent Management Including Professional Development Management, Evaluation, Calibration, Data Analysis, Student Assessment, Professional Development Management System, Educator Evaluation, Educator Observer Calibration, Student Assessment, Data Analytics~~

Rating ~~9.61 out of possible 10 points~~

Pricing ~~[Price Link](#)~~ *updated 11/6/19 *updated 1/14/20 *updated as of 05/05/2020

Contact Region 19 for a copy of Vendor's List of Exceptions

States Served ~~All 50 States~~

Jigsaw Learning LLC dba TeachTown

Attn: David Cappellucci or ~~Randy Cavazos~~ Jack Darden***updated 3/31/2018**

330 West Cummings Park

Woburn, MA 01801

818-212-2944

Fx-877-295-8238

kjohnson@teachtown.com

~~rcavazos@teachtown.com~~

www.teachtown.com

jdarden@teachtown.com

Services- Assistive Technology, Autism Disorder, Cognitive Medical Disabilities, Differentiated Instruction, Early Childhood Intervention, Instructional Technology, Paraprofessionals, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Social Skill Development, Students with Disabilities, Teacher Certification, Trainer- Autism, Trainer-Evidence-Based Practices for Autism, Trainer- Social Skills for Autism

Rating- 9.06 out of possible 10 points

Pricing- [Price Link](#) *~~Pricing Updated 10/9/2017~~* ***updated 7/7/20**

States Served- ~~TX- Only El Paso and Hudspeth Counties~~ All 50 States *as of 6/19/19

Leadership Infusion

Attn: Kelly Moore or Larry Hahn

529 Oak Hills Dr. Newark, TX 76071

817-374-3036

Kelly.moore@leadershipinfusion.com

Larry.hahn@leadershipinfusion.com

www.leadershipinfusion.com

Services- Classroom Management, College & Career Readiness, Differentiated Instruction, English Language Arts, Reading (ELAR) & Dyslexia, Executive Functioning, General Curriculum, Instructional Technology, Mathematics, Mathematics K12, Progress Monitoring and Grading, Project Based Learning, School Accountability & Improvement, Staff Development, Technology and Curriculum Alignment **Rating-**

9.7 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

Lexia Learning Systems LLC Attn:

Nick Gaehde or Daniel Rodriguez 300

Baker Ave

Concord, MA 01742

800-435-3942

Fx-978-287-0062

rfps@lexialearningsystems.com

droduiguez@lexialearning.com

www.lexialearning.com

Services- Differentiated Instruction, Early Childhood Intervention, English Language Arts, Reading (ELAR) & Dyslexia, General Curriculum, Instructional Technology, Balanced Literacy, No Child Left Behind (NCLB), Pre-School Education, Training & Assessments, Progress Monitoring and Grading, Response to Intervention (RTI), Staff Development, Technology and Curriculum Alignment, Technology Product Support

Rating- 8.94 out of possible 10 points

Pricing- [Price Link](#)

Contact Region 19 for a copy of Vendor's List of Exceptions

States Served- TX

Loving Guidance, Inc.

Attn: ~~Cathy Beverly or Julia Mattson~~ Heather Scott ***updated 3/29/17**

820 W. Broadway St.

Oviedo, FL 32765

~~407-366-0233~~ 800-842-2846 x 227

Fx-407-366-4293

Cathy.beverly@consciousdiscipline.com

Julia.mattson@consciousdiscipline.com

Heather.scott@consciousdiscipline.com

www.consciousdiscipline.com

Services- Conscious Discipline Counseling

Rating- 8.83 out of possible 10 points **Pricing-**

[Price Link](#) *updated ~~03/09/2020~~, 1/28/21

States Served- All 50 States

Martinez Irrigation & Landscapes, Inc. (HUB Certified)

Attn: Avelardo Martinez
7724 Toltec Dr.
El Paso, TX 79912
915-584-4565
Fx-915-585-8772
mtzirrig@att.net

Services- Asphalt Installation and Repair- Parking Lots, Pavements, Pavement Markings, Irrigation, and Landscaping

Rating- 8.92 out of possible 10 points

Pricing- [Price Link](#)

States Served- NM, TX

Mary Griego-Educational Diagnostician *Removed 4/7/2017

Attn: Mary Griego 10624-
Park View Circle El-
Paso, TX 79935
915-494-9837
Mary_griego@yahoo.com

~~**Services-** Dyslexia Services, Executive Functioning, Staff Development, SPED Assessment, Dyslexia Assessment, (Reg & Bilingual), Executive Function, Students with Disabilities~~

~~**Rating-** 9.65 out of possible 10 points~~

~~**Pricing-** [Price Link](#)~~

~~**States Served-** All 50 States~~

Muses3, LLC dba Education Muses, LLC (HUB Certified)

Attn: Linda Bessmer
8524 Highway 6 North, Suite 166
Houston, TX 77095
866-936-8737 ext. 100
281-923-6190
Fx-866-936-8737
linda@muses3.com
www.muses3.com

Services- Bully Prevention, Classroom Management, Differentiated Instruction, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Response to Intervention (RTI), School Climate, School Culture, Social Skill Development

Rating- 9.64 out of possible 10 points

Pricing- [Price Link](#)

States Served- LA, TX

Odysseyware *updated 6/8/2017

Attn: ~~John Kreick~~ Meredith Campbell

300 N. McKemy Ave

Chandler, AZ 85226

~~888-851-4959~~ P:480-735-7861

~~Fx-480-907-2616~~ F: 218-656-7251

jkreick@odysseyware.com mcampbell@glynlyon.com

dsanders@odysseyware.com

www.odysseyware.com

Services- Alternative Education, Differentiated Instruction, Distance Learning Support, Instructional Technology, Mathematics, Mathematics K12, Response to Intervention (RTI), Virtual Learning Programs, Blended Learning, Online Credit Recovery, Online Credit Accrual

Rating- 9.82 out of possible 10 points

Pricing- [Price Link](#)

States Served- TX

Paulino's Vertical Blind Shop

Attn: Paulino Ruiz Irigoyen

~~11416 Arrow Rock Dr.~~ 12657 Josie Tinajero Dr.

El Paso, TX ~~79936~~ 79928

915-867-6138

paulinoruiz@att.net

Services- Window Coverings, Wood Blinds, Mini Blinds, Roller Shades, Silhouettes Shades

Rating- 8.09 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

Playground Constructors, Inc.

Attn: Robert Millard

205 Teramar Way

El Paso, TX 79922

915-585-6336

Fx-915-585-6909

corporateoffice@eplaygroundz.com

www.eplaygroundz.com

Services- Playground and Park Service Equipment

Rating- 9.25 out of possible 10 points

Pricing- [Price Link](#)

States Served- All States- Excluding Alaska & Hawaii

Quaest, Inc. dba ScribeSense

Attn: Paul Abumov or John Ruff
2407 S. Congress Ave. Suite E372
Austin, TX 78704
844-SCRIBES
info@scribesense.com
john@scribesense.com
www.scribesense.com

Services- Alternative Education, Assistive Technology, College & Career Readiness, Differentiated Instruction, General Curriculum, Instructional Technology, Mathematics, Mathematics K12, Parental Involvement, Parental Support, Progress Monitoring and Grading, Project Based Learning, Response to Intervention (RTI), School Accountability & Improvement, Software Design and Programming, Staff Development, Standards Based IEP, Technology and Curriculum Alignment, Technology Product Support

Rating- 9.19 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

Really Great Reading

Attn: Thomas S. Desimone
7405 Barra Dr
Bethesda, MD 20817
866-401-7323
info@reallygreatreading.com
scott@reallygreatreading.com*added to contacts 2/22/17
shari@reallygreatreading.com
www.reallygreatreading.com

Services- Bilingual/ESL/Title III Consulting, Differentiated Instruction, English Language Arts, Reading (ELAR) & Dyslexia, Progress Monitoring and Grading, Response to Intervention (RTI)

Rating- 8.93 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

Sea Creatures

Attn: James Lopez

11335 Montwood, Ste C

El Paso, TX 79936

915-849-6767

Seacreatures11335@yahoo.com

www.seacreaturesweb.com

Services- Life Science Exhibits and Displays, Life Science Exhibit Consulting

Rating- 9.37 out of possible 10 points

Pricing- [Price Link Part 1](#)

[Price Link Part 2](#)

States Served- All 50 States

Stetson & Associates (HUB Certified)

Attn: Frances Stetson, Ph.D. or Patricia Williams

14343-G Torrey Chase Blvd.

Houston, TX 77014

281-440-4220

Fx-440-4280

pwilliams@stetsonassociates.com

www.stetsonassociates.com

Services- Admission, Review and Dismissal (ARD) Process and Services, Advanced Academics, Assistive Technology, Autism Disorder, Balanced Literacy, Bilingual/ESL/Title III Consulting, Brain Based Learning, Classroom Management, Cognitive Medical Disabilities, College & Career Readiness, Deaf Consulting, Differentiated Instruction, Distance Learning Support, Dyslexia Services, Early Childhood Intervention, English Language Arts, Reading (ELAR) & Dyslexia, Executive Functioning, General Curriculum, Inclusion, Life Skills, Mathematics, Mathematics K12, No Child Left Behind (NCLB), Paraprofessionals, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Pre-School Education, Training & Assessments, Principal Certification, Progress Monitoring and Grading, Project Based Learning, Response to Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Shared Services Arrangements Partnering with ESC-Region 19, Special Education Compliance, Staff Development, Standards Based IEP, Students with Disabilities, Trainer-Autism, Trainer-Evidence-Based Practices for Autism, Trainer-Executive Functioning, Trainer- High Functioning Autism, Trainer- Social Skills for Autism, Trainer-Visual Strategies, Universal Design for Learning, Virtual Learning Programs

Rating- 10 out of possible 10 points

Pricing- [Price Link](#)

States Served- All 50 States

William J. Watchel *Removed as of 1/17/2017

2945 Huntington Drive

Las Cruces, NM 88011

575-649-1738

Fx 575-522-8928

Wwachtel@zianet.com

~~**Services** Advanced Academics, Bilingual/ESL/Title III Consulting, OCR Report Preparation, Executive Functioning, Legal Compliance with Special Issues, Legal Framework, School Accountability & Improvement, School Climate, School Culture, Trainer Executive Functioning, Budget Development, Compensation Design, Cost Estimation, and Implementation, Facilities Utilization, Attendance Zone Development and Analysis, Enrollment Projections, Program Evaluations, Data Analysis for Compliance Issues, Human Resource Employee Classifications and Processes, Cost Analysis of all Types of Sub-Programs or Functions~~

~~**Rating** 10 out of possible 10 points~~

~~**Pricing** [Price Link](#)~~

~~**States Served** All 50 States~~

Approved by: _____

Date: _____

(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

(May 6, 2016)
(March 9, 2017)
(March 20, 2018)
(March 15, 2019)
(February 5, 2020)