

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Paper Products – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 15-7179  
**RFP OPENING DATE:** February 3, 2016  
**CONTRACT TERM:** Date of award until February 28, 2017 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor  
**(Extended by Region 19 until February 28, 2018)**  
**(Extended by Region 19 until February 28, 2019)**  
**(Extended by Region 19 until February 29, 2020)**  
**(Extended by Region 19 until February 28, 2021)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 62  
**RESPONSES:** 4  
**ADVERTISEMENT DATES:** The Washington Post – January 28, 2016 & February 4, 2016  
The El Paso Times - January 28, 2016 & February 4, 2016  
**BOARD MEETING DATE:** May 19, 2016

**RECOMMENDED FOR AWARD** **Contract Paper Group, Inc.**  
~~**Officewise Furniture and Supply**~~ \*Removed as a vendor 2/2/17  
~~**School Specialty, Inc.**~~ \*updated as of 03/01/2020  
**Shelby Distributions, Inc. (HUB)**  
**Spectrum Paper Co., Inc. (HUB)**

**TOTAL (estimated)** \$350,000.00/ year

**EXPLANATIONS:**

Award of this contract will enable Region 19 Purchasing Cooperative members to purchase paper products for this may include but not be limited to classroom color paper, copy paper, bonded paper, custodial paper, food service paper & related, commercial paper, butcher paper, folders, plotter paper, and any other paper products utilized by schools, cities, counties, universities, community colleges, state administered agencies, and other governments. All awarded vendors scored above an 80.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

Debra Oropeza  
ESC Region 19 Allied States Cooperative

Rena Lawrence  
ESC Region 19 Allied States Cooperative

**Contact Information:**

**Contract Paper Group, Inc.**

~~Brian B. Breitenbach~~ Jennifer Oshel **\*as of 10/25/2018**

~~1519 Boettler Rd., Uniontown, OH 44685-~~

1519 Boettler Rd. Unit B

Uniontown, OH 44685

800-563-5739 ext. 4224 / Fax: 330-896-6886

[www.cpgbid.com](http://www.cpgbid.com) / [brianb@cpgbid.com](mailto:brianb@cpgbid.com) / [joshel@cpgbid.com](mailto:joshel@cpgbid.com)

Accepted with Exceptions – Prices guaranteed firm for 6 months then subject to mill escalation.

We sell in full cases of the same product, size and color. We do not mix cases; this helps keep prices low and minimize product damage. We can sell any quantity down to a case minimum. Our pricing is based on the quantity ordered. We encourage full pallets to maximize the best shipping and pricing, but you may order in any quantity you desire.

White copy Paper – 20 lbs. 8 ½ x 11

Various Colors – N/A

Available Colors – 92 Brightness or Better

Brand/Code – Fascopy/ FWH11

Pack Size – 5000 sheets / carton pricing based on dock delivery to one location per order.

40 cartons ~~\$30.20~~ \$36.60/case Texas Only **\*updated 10/25/18**

840 (truckload) Cartons ~~\$23.98~~ \$29.74/case entire United States **\*updated 10/25/18**

Pricing based on 1 year pricing. 6 months firm, may escalate if needed with mill documentation.

**States Covered – All States**

~~**Officewise Furniture and Supply**~~ **\*Removed as a vendor 2/2/17**

~~Steve Alvarez~~

~~735 S. Mesa Hills Dr. – El Paso, TX 79912~~

~~915-544-6767 / Fax: 915-585-6996~~

~~[www.officewiseco.com](http://www.officewiseco.com) / [salvarez@officewiseco.com](mailto:salvarez@officewiseco.com) / [jnavarrette@officewiseco.com](mailto:jnavarrette@officewiseco.com)~~

~~Pricing is not based upon minimum quantity ordered~~

~~Delivery is provided at no additional charge~~

~~Paper is stocked and provided to the customer next day upon request~~

~~[Price List Link](#)~~

~~**States Covered – New Mexico, Texas**~~

**Contact Information:**

~~School Specialty, Inc.~~ \*updated as of 03/01/2020

Gary Streufert

W6316 Design Drive, Greenville, WI 54942

888-388-3224 / Fax: 800-675-1775

[www.schoolspecialty.com](http://www.schoolspecialty.com) / [bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

~~Catalog List Price Less 31% on Supply Items in the current School Specialty catalogs listed below\*\*~~

~~Catalog List Price Less 10% on Furniture Items in the current School Specialty catalogs listed below\*\*~~

School Specialty Education Essentials Catalog

School Specialty Art Education Catalog / SAX

School Specialty Special Needs Catalog / Abilitations

School Specialty Physical Education & Recreation Catalog / Sportime

School Specialty Early Childhood Catalog / Childcraft

School Specialty Furniture & Equipment Catalog

\*(These catalogs may contain a limited number of items that are listed as "Net Price" and these items are not eligible for any discounts.

Also excluded is any catalog that bears notation: no other discounts apply)

Pricing for contact period effective upon notification of award referencing our bid #7780122887 to [bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

[Price List Link](#)

Freight Terms – Free shipping on all items

**~~States Covered – All States~~**

**Shelby Distributions, Inc. (HUB)**

Spiros Ninos

29A Butterfield Trail El Paso, TX 79906

915-590-3050 / Fax: 915-590-3080

[www.expressop.com](http://www.expressop.com) / [sninos@expressop.com](mailto:sninos@expressop.com)

S&H – Minimum order for free shipping nationwide - \$75.00 per purchase order

[Price List Link](#) \* updated 2/12/19

**States Covered – All States except Alaska & Hawaii**

**Spectrum Paper Co., Inc. (HUB)**

Lisa Arredondo Yvonne Zubia (as of July 2016)

Maxine Brown \*updated 1/23/2017

27 Concord St. El Paso, TX 79906

915-595-0020 / Fax: 915-595-3435

[www.spectrumpaper.com](http://www.spectrumpaper.com) / [lisa@spectrumpaper.com](mailto:lisa@spectrumpaper.com) / [Yvonne@spectrumpaper.com](mailto:Yvonne@spectrumpaper.com)

[maxine@spectrumpaper.com](mailto:maxine@spectrumpaper.com)

There are no delivery charges.

If truckload of 8.5x11 copy paper is purchased, price is \$25.36, and we can store and deliver as needed.

We have a 40,000 sq ft warehouse with room to stock paper.

Price list submitted - on file

States Covered – New Mexico, Texas

[Price List Link](#) \*updated 8/23/18 \*updated 2/25/19

**States Covered – New Mexico, Texas**

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre– Executive Director)  
(Armando Aguirre– Executive Director)

Date: \_\_\_\_\_  
(April 11, 2016)  
(January 11, 2018)  
(January 9, 2019)