

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Construction & Heavy Equipment – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7180
RFP OPENING DATE: February 3, 2016
CONTRACT TERM: Date of award until February 28, 2017 with the option to extend in one-year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until February 28, 2018)
(Extended by Region 19 until February 28, 2019)
(Extended by Region 19 until February 29, 2020)
(Extended by Region 19 until February 28, 2021)

FUNDING SOURCE: Various
RFP's ISSUED: 92
RESPONSES: 5
ADVERTISEMENT DATES: The Washington Post – January 28, 2016 & February 4, 2016
The El Paso Times - January 28, 2016 & February 4, 2016
BOARD MEETING DATE: May 19, 2016

RECOMMENDED FOR AWARD **4 Rivers Equipment
Cruise Car, Inc.
Prana Machinery, Inc.**

TOTAL (estimated) **\$3,500,000.00/ year**

EXPLANATIONS:

Award of this contract will enable Region 19 Purchasing Cooperative members to purchase from vendors who can provide turnkey sales, service, parts, warranty work, and related as it pertains to Construction and Heavy Equipment, for the entire range of Construction and Heavy Equipment that can be used by schools, universities, cities, counties, special governments, state governments, and other governments that must comply with competitive procurement when spending tax funds. The ability to service, repair, factory warranty, and maintenance agreements is a critical component of the pricing and weight factors were taken into consideration on these matters during the evaluation process. All awarded vendors scored above an 80. A proposal from FMH Handling Solutions, Inc. and Precision Saw and Tool Tex, Inc. were incomplete Vendors were contacted by phone and notified by email for information needed to completely evaluate the proposal submitted. No response was received therefore their proposals were not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Debra Oropeza
ESC Region 19 Allied States Cooperative

****4 Rivers added items on August 14, 2017. Price link with full product names, descriptions and discounts added. ****

***** 4 Rivers added items on April 2, 2019. Price link with full product names, descriptions and pricing added.*****

Contact Information:

4 Rivers Equipment

Thad Bennett

11323 Rojas Drive El Paso, TX 79936

915-780-3011

Fax: 915-598-0479

www.4riversequipmnet.com / tbennett@4riversequipment.com

Articulated Trucks - An articulated vehicle is a vehicle which has a permanent or semi-permanent pivoting joint in its construction, allowing the vehicle to turn more sharply

MODEL: 370E-410E-460E at **22.5% off Manufacturer's List Price**

Crawler Dozers - A bulldozer is a crawler (continuous tracked tractor) equipped with a substantial metal plate (known as a blade) used to push large quantities of soil, sand, rubble

MODEL: 650K-700K-750K-850K at 26.5%

MODEL: 1050K at **23.5% off Manufacturer's List Price**

Compact Excavators/Track Excavators - Excavators are heavy construction equipment consisting of a boom, dipper, bucket and cab on a rotating platform known as the "house"

MODEL: 75G-85G-130G -135G at **29.5%**

MODEL: 160G-180G-210G- 245G-250G at **31.5%**

MODEL: 290G-300G-350G-470G at **25.5% off Manufacturer's List Price**

Backhoe - A backhoe loader, also called a loader backhoe, digger in layman's terms, or colloquially shortened to backhoe within the industry, is a heavy equipment vehicle that consists of a tractor like unit fitted with a shovel/bucket on the front and a small backhoe on the back. Due to its (relatively) small size and versatility, backhoe loaders are very common in urban engineering and small construction projects (such as building a small house, fixing urban roads, etc.)

MODEL: 310L-310LEP-310SLHL-310SL-410L-315SL at **41.5% off Manufacturer's List Price**

Landscape Wheel Loaders - A loader (bucket loader, front loader, front-end loader, payloader, scoop, shovel, skip loader, or wheel loader) is a heavy equipment machine used in construction to move aside or load materials such as asphalt, demolition debris, dirt, snow, feed, gravel, logs, raw minerals, recycled material, rock, sand, woodchips, etc.

MODEL: 210L-LEP SERIES at **33.2% off Manufacturer's List Price.**

Multi-Terrain Loaders - A loader (bucket loader, front loader, front-end loader, payloader, scoop, shovel, skip loader, or wheel loader) is a heavy equipment machine used in construction to move aside or load materials such as asphalt, demolition debris, dirt, snow, feed, gravel, logs, raw minerals, recycled material, rock, sand, woodchips, etc.

MODEL: 444K-524K -544K-624K-644K-644K Hybrid-724K-744K at **38.5% off Manufacturer's List Price**

Graders - A grader, also commonly referred to as a road grader, a blade, a maintainer, or a motor grader, is a construction machine with a long blade used to create a flat surface during the grading process. Typical models have three axles, with the engine and cab situated above the rear axles at one end of the vehicle and a third axle at the front end of the vehicle

MODEL: 670G-672G- 770G•772G-870G-872G at **42.5% off Manufacturer's List Price**

Miscellaneous Products

Hourly Rates for Installation of Accessories and Equipment

Discounts offered on individual manufacturer's published price lists/catalogs: Hourly Rates for Installation of Accessories and Equipment

Hourly Rate

4 Rivers Standard Rates Apply.

Hourly Service Rates for Maintenance and Repairs

Discounts offered on individual manufacturer's published price lists/catalogs: Hourly Service Rates for Maintenance and Repairs

Hourly Rate

4 Rivers Standard Rates Apply.

Factory Freight to Dealer

Discounts offered on individual manufacturer's published price lists/catalogs:

Extended Warranty

Dealer Cost

Freight to Customer

Discounts offered on individual manufacturer's published price lists/catalogs:

Extended Warranty

No delivery Charge if delivered within El Paso County add \$6.00 for very mile outside the county

Extended Warranty

Discounts offered on individual manufacturer's published price lists/catalogs:

Extended Warranty

Dealers Cost

Maintenance Service Contracts

Discounts offered on individual manufacturer's published price lists/catalogs:

Extended Warranty

Dealers Cost plus 15%

Equipment Rental

Monthly Rental

Discounts offered on individual manufacturer's published price lists/catalogs:

Monthly Rental – Percent 5% off Standard Published Rental Rates

States Covered – Colorado, New Mexico, Texas, Wyoming

Amendment to contract additional manufacture and price list and John Deere Standard Governmental Operating Lease Added to contract as of October 2016

Original Price and Manufacturer link - [Four Rivers](#)

John Deere Standard Governmental Operating Lease offered to Region 19 (Please See Details Below)

60 Month Lease Factor 12, 24, 36, 48, and 60 month Lease Terms

- On all transactions with governmental agencies such as state, county, township, or city governments as well as school or hospital districts that have the power to tax or issue tax-free bonds.
- The John Deere Financial Governmental Operating Lease does include a non-appropriation of funds clause.
- Governmental Operating Lease Rate is currently 4.5% for all financed amounts and terms up to 60 months (subject to change monthly).
- Governmental Operating Lease standard lease term 12, 24, 36, 48, and 60 months.
- Government Operating Leases add 0.25% to the rate for each additional 1-year term beyond 60 months, up to 84 months.
- For John Deere Financial credit application requests please direct all questions to the appropriate Territory Manager at 4 Rivers Equipment.

Cruise Car, Inc.

Nathan Kalin
5120 Middle Ave. Sarasota, FL. 34234
941-929-1630
Fax: 941-355-6470
www.cruisecarinc.com / Nathan@cruisecarinc.com

Cruise Car, Inc. (CCI) is a manufacture of electric, solar electric, gas golf style carts and street legal low speed vehicles. Additional offerings include ADA approved wheelchair transports, trailers and custom vehicles.

Technical Resources

Cruise Car can provide parts and repair manuals as well as technical phone support. In the event of a needed repair, Cruise Car technical department will make arrangements with local repair shops to provide the needed services. Cruise Car has a free of charge dedicated customer support phone line (941) 355-3070 and free tech email parts@cruisecar.com Support available from M-F 9 am to 5 pm. Technical resources include printed manuals, online literature, preventive maintenance checklist and comprehensive live support as needed. Advanced service issues are also supported by on a national and global level by a network of certified vehicle mechanics. Company Headquarters in Sarasota stocks over \$500,000 in parts and processing time is usually under 24 hours. All vehicles are shipped with a limited 2-year warranty.

Training

Service - Parts Tech – Albi Moctezuma

All vehicles are built to specifications that exceed all other major American golf cart brands.

Model	Fleet	Retail	Savings
M4	\$ 9,362.38	\$ 9,833.50	-5%
M6BTB	\$ 10,398.20	\$ 11,290.00	-8%
M6	\$ 10,992.38	\$ 12,185.50	-10%
M8BTB	\$ 12,079.98	\$ 13,687.00	-12%
M2CB4	\$ 9,857.08	\$ 10,558.00	-7%
M2CV4	\$ 11,318.00	\$ 12,550.00	-10%
M2RT4	\$ 11,520.30	\$ 12,865.00	-10%
M2SB4	\$ 10,050.04	\$ 10,837.00	-7%
M2CB6	\$ 10,123.18	\$ 10,916.50	-7%
M2CV6	\$ 12,391.90	\$ 14,144.50	-12%
M2RT6	\$ 12,099.63	\$ 13,709.50	-12%
M2SB6	\$ 10,240.65	\$ 11,117.50	-8%
R2CB	\$ 9,193.90	\$ 9,595.00	-4%
R2SB	\$ 9,513.40	\$ 10,121.50	-6%
R4BTB	\$ 9,184.88	\$ 9,646.00	-5%
M4CB3	\$ 9,974.14	\$ 10,754.50	-7%
M4SB3	\$ 10,292.92	\$ 11,101.00	-7%
M4G	\$ 10,590.40	\$ 11,656.00	-9%
M6BTBG	\$ 11,327.45	\$ 12,647.50	-10%
M6G	\$ 12,131.90	\$ 13,844.50	-12%
M8BTBG	\$ 12,981.52	\$ 14,932.00	-13%
M2CB4G	\$ 10,882.00	\$ 11,980.00	-9%
M2CV4G	\$ 12,208.60	\$ 13,933.00	-12%
M2RT4G	\$ 12,481.60	\$ 14,248.00	-12%
M2SB4G	\$ 10,965.58	\$ 12,155.50	-10%
M2CB6G	\$ 10,985.95	\$ 12,095.50	-9%
M2CV6G	\$ 13,258.56	\$ 15,365.50	-14%
M2RT6G	\$ 12,887.36	\$ 14,930.50	-14%
M2SB6G	\$ 11,161.22	\$ 12,374.50	-10%

Model	Fleet	Retail	Savings
R2CBG	\$ 9,918.94	\$ 10,694.50	-7%
R2SBG	\$ 10,335.18	\$ 11,221.00	-8%
R4BTBG	\$ 10,012.78	\$ 10,796.50	-7%
M4CB3G	\$ 10,983.00	\$ 12,175.00	-10%
M4SB3G	\$ 11,374.00	\$ 12,700.00	-10%
M6CB3	\$ 11,717.08	\$ 12,528.98	-6%
M6SB3	\$ 12,059.02	\$ 12,818.80	-6%
R2CV	\$ 10,795.60	\$ 11,884.00	-9%
MSW	\$ 12,669.34	\$ 13,573.94	-7%
M7W	\$ 13,428.80	\$ 14,399.80	-7%
M6CB3G	\$ 12,794.47	\$ 13,800.20	-7%
M6SB3G	\$ 13,116.48	\$ 14,157.74	-7%
R2CVG	\$ 11,453.80	\$ 12,397.00	-8%
MSWG	\$ 13,446.00	\$ 14,622.00	-8%
M7WG	\$ 14,323.24	\$ 15,274.90	-6%

Manufacturer **Product Name**

Cruise Car, Inc. Accessories

<u>Item Name I Number</u>	<u>Description</u>	<u>Fleet (No shipping added)</u>	<u>Retail</u>
AC Motor Package	NPG Drive AC Motor, 4.02 HP, Curtis Controller Solid State 1234 with Reducer	\$4,492.50	\$5,391.00
ACDC-Invert	AC /DC Inverter	\$525.00	\$630.00
Adaptor - 12v Port	12v Accessory Port	\$27.00	\$32.40
ALT-24	24" Magnetic Sweeper	\$194.40	\$243.00
ALT-36	36" Magnetic Sweeper	\$286.56	\$358.20
ALT-48	48" Magnetic Sweeper	\$316.80	\$396.00
ALT-60	60" Magnetic Sweeper	\$424.80	\$531.00
ALT-72	72" Magnetic Sweeper	\$482.40	\$603.00
ALT-84	84" Magnetic Sweeper	\$568.80	\$711.00
ALT-96	96" Magnetic Sweeper	\$597.60	\$747.00
Battery Level Indicator	All American Series - Battery Level Indicator All Vehicles	\$25.92	\$32.40
Battery Upar	Maintenance Free (6) 8 Volt Batteries Deka Batteries need to have a Dual Pro Charger.	\$2,025.00	\$2,430.00
Battery Upgr - T-105	All American Series - Trojan T-145 (6) 8 Volt All Vehicles	\$161.96	\$194.35
Battery Upgr - T-145	All American Series - Trojan T-145 (6) 8 Volt All Vehicles	\$229.46	\$275.35
Battery Watery System	All American Series - Single Point Battery Watering System - All Vehicles	\$358.20	\$358.20
Brakelite-3	All American Series - 3rd Brake Light	\$162.00	\$162.00
Brakes - Front Disk	Brakes - Front Disk	\$450.00	\$540.00
Bumper - Front	Brush Guard - Front - P/C Black	\$189.00	\$189.00
Bumper - HD Front	Bumper - Front - Heavy Duty – Black	\$268.20	\$268.20
Charger - Onboard	Charger - ON BOARD -Dual Pro	\$444.00	\$532.80
Cord-ext-holder	All American Series-Extension cord holder–Retractable	\$171.00	\$171.00
Dashboard - Burlud	All American Series-Dashboard-Wood Look–Upgrade	\$207.00	\$207.00
Dashboard- Black	All American Series-Dashboard-Black- Standard-All vehicles	\$189.00	\$189.00
Defogger	All American Series - WS Defogger	\$382.50	\$459.00
DVD-01	All American Series - DVD Player	\$787.50	\$945.00

Encls X2-U- Canvas	Enclosure - Marine Grade Sunbrella Carivas Fabric and Vinyl	\$675.00	\$810.00
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Manufacturer **Product Name**

Cruise Car, Inc. Accessories

Item Name I Number **Description** **Fleet (No shipping added)** **Retail**

Encls X2-U- Hard Cab	Hard Cab with hard doors, air flow window system (Section of front pops forward and side windows slide open) And electric wiper. Cab is durable but light and doors are easily removed.	\$3,075.00	\$3,690.00
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Encls X4 - Canvas	Enclosure-Marine Grade Sunbrella Canvas Fabric & Vinyl	\$892.50	\$1,071.00
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Encls X4 - Hard Cab	4 door-aluminum hard cab with hard doors, windows and electric wipers, front window air flow system and side windows slide open. Doors are easy to remove. Aluminum cab and doors are light yet durable	\$6,000.00	\$7,200.00
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Encls X6 - Canvas	X6 - Enclosure - Marine Grade Sunbrella Canvas Fabric and Vinyl	\$1,087.50	\$1,305.00
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Encls X6-L- Canvas	Enclosure - Marine Grade Sunbrella Canvas Fabric and Vinyl	\$1,087.50	\$1,305.00
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Encls XS - Canvas	XB - Enclosure - Marine Grade Sunbrella Canvas Fabric and Vinyl	\$1,395.00	\$1,674.00
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Fan - Ceiling/overhd	Fan - mounted overhead - Fits all vehicles	\$243.00	\$243.00
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FH-062011	Flag Holder	\$45.00	\$45.00
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Golf Bag - Attchmt	All American Series - Golf Bag Attachment	\$369.00	\$369.00
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Handle-Pkg X2	All American Series - Grab Handle Package X2	\$30.00	\$36.00
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Handle-Pkg X4	All American Series - Grab Handle Package X4	\$165.00	\$198.00
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HD-Sus	All American Series - Heavy Duty Suspension	\$525.00	\$630.00
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Heater	All American Series - Electric Heater - All Vehicles	\$315.00	\$378.00
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Hourmeter	All American Series - Hour meter - All Vehicles	\$112.50	\$135.00
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Hubcaps - Plastic	All American Series - Hubcaps – Plastic (4 hubcaps per set)	\$57.00	\$68.40
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Kev - Uniaue - 062011	All American Series - Unique On-Off Key	\$37.50	\$45.00
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Lic-Bkt	All American Series - License Plate Bracket	\$45.00	\$54.00
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Lift Kit - 3 inch	All American Series - Lift Kit - 3 inch – includes your choice of Turf or ATV Tires - 20107110	\$1,050.00	\$1,260.00
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Lift Kit - 6 inch	All American Series - Lift Kit - 6 inch - includes your choice ofTurf or ATV Tires - 22.0111110	\$1,050.00	\$1,260.00
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Liahts - Dome -062011	All American Series - LEO Dome Light	\$142.50	\$171.00
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Liahts - Strobe L	All American Series - Strobe Light - All vehicles	\$127.50	\$153.00
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Mirror HC -SD - 062011	All American Series - Hard Cab Side View Mirrors (set)	\$315.00	\$378.00
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Mirror -SD - 062011	All American Series - Side View Mirrors (set)	\$45.00	\$54.00
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Mirror-RV-5-P	All American Series - 5 - panel rear view mirror	\$37.50	\$45.00
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MKS4000-60	60" Tow Behind Magnetic Sweeper	\$0.00	\$5,343.75
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MKS4000-72	72" Tow Behind Magnetic Sweeper	\$0.00	\$5,687.50
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MKS4000-84	84" Tow Behind Magnetic Sweeper	\$0.00	\$6,087.50
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MKS4000-96	96" Tow Behind Magnetic Sweeper	\$0.00	\$6,456.25
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Motor-Uogd-062011	Heavy Duty Motor and Controller	\$1,650.00	\$1,980.00
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PA System	All American Series - PA System - All Vehicles	\$592.50	\$711.00
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Powder-coat	All American Series - Powder Coaling of Body	\$1,192.50	\$1,431.00
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Reducer	All American Series - 48V to 12V for multiple options.	\$105.00	\$126.00
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Seat - Upgr X2	All American Series - Seats Upgraded - X2 - Two Tone Seats	\$112.50	\$135.00
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Seat - Upgr X4	All American Series - Seats Upgraded - X4 -Two Tone Seats	\$225.00	\$270.00
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Seat - Upgr X6	All American Series - Seats Upgraded - X6 - Two Tone Seats	\$337.50	\$405.00
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Seat - Upgr X6 L	All American Series - Seats Upgraded - X6-L - Two Tone Seats	\$337.50	\$405.00
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Seat - Upgr X8	All American Series - Seats Upgraded - X8 - Two Tone Seats	\$450.00	\$540.00
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Seat-belt	Seat Belt - Non-retractable...Two sets - One Bench	\$97.50	\$117.00
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Seat-upgrade	All American Series - Moveable Position Seat - per seat	\$442.50	\$531.00
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<u>Item Name I Number</u>	<u>Description</u>	<u>Fleet (No shipping added)</u>	<u>Retail</u>
Security Equipment	All American Series - Security Package – Mini LEO Light Bar. Siren. PA System	\$1,350.00	\$1,620.00
SEU-01	Safety Equipment Upgrade - Seatbelts, windshield, reflectors, headlights, stop lamps, turn signals, slow moving vehicles sign.	\$1,500.00	\$1,800.00
SEU-02	Safety Equipment Upgrade - Seatbelts, windshield, reflectors, headlights, stop lamps, turn signals, slow moving vehicles sign.	\$1,500.00	\$1,800.00
SEU-03	Safety Equipment Upgrade - Seatbelts, windshield, reflectors, headlights, stop lamps, turn signals, slow moving vehicles sign.	\$1,500.00	\$1,800.00
SEU-04	Safety Equipment Upgrade - Seatbelts, windshield, reflectors, headlights, stop lamps, turn signals, slow moving vehicles sign.	\$1,500.00	\$1,800.00
Shelving-Cargo Van - 36-4drs	All American Series - X2 U-36 – Cafeteria Shelving for Cargo Van - 4 doors - each side	\$1,800.00	\$2,160.00
Shelving - Cargo Van -12 -2drs	All American Series - X2U-12 - Cafeteria Shelving for Cargo Van - 2 doors – back	\$675.00	\$810.00
Speedometer	Speedometer	\$277.50	\$333.00
Steering Wheel-Chrome	All American Series - Steering Wheel Chrome - All Vehicles	\$373.50	\$448.20
Stereo - Overhead - model 1	All American Series - Stereo - Overhead - Black Finish CD-Radio-Sirius Bluetooth Ready ,Fits All Vehicles	\$592.50	\$711.00
Stereo - Overhead - model 2	All American Series - Stereo - Overhead - Black Finish I-Pod, non-bluetooth, Fits All Vehicles	\$442.50	\$531.00
Storage - Box-X4	All American Series - Storage Box X4 – 37.0" L x 7.5" W x 18.5" H. Located in the back of the vehicle	\$375.00	\$450.00
Storage - Box-X6-L	All American Series - Storage Box X6-L - 37.0" L x 7.5" W x 18.5" H. Located in the back of the vehicle	\$375.00	\$450.00
Storage - Tray-X4	All American Series - Storage Tray X4 - 27.0" H x 6.5" D x 15.5" W Fits under the back seat	\$127.50	\$153.00
Storage - Tray-X6-L	All American Series - Storage Tray X6-L - 27.0" H x 6.5" D x 15.5" W Fits under the back seat	\$127.50	\$153.00
Top - Beige X2	All American Series - Top Color 80" Beige X2 - Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$112.50	\$135.00
Top - Beige X4	All American Series - Top Color – 80" Beige X4 - Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$112.50	\$135.00
Top - Beige X6	All American Series - Top Color - 116" Beige X6 Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$187.50	\$225.00
Top - Beige X6 L	All American Series - Top Color - 116" Beige X6-L		

Upgraded color; 13 standard colors impregnated in plastic (not a paint)
 \$187.50 \$225.00

<u>Item Name I Number</u>	<u>Description</u>	<u>Fleet (No shipping added)</u>	<u>Retail</u>
Top - Beige X8	All American Series - Too Color 140" Beige X8 - Upgraded color	\$1,492.50	\$1,791.00
Too - Black X2	All American Series - Top Color 80" Black X2 - Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$112.50	\$135.00
Top - Black X4	All American Series - Top Color - 80" Black X4 - Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$112.50	\$135.00
Too - Black X6	All American Series - Top Color - 116" Black X6 Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$187.50	\$225.00
Top - Black X6 L	All American Series - Top Color - 116" Black X6 L Upgraded color; 13 standard colors impregnated in plastic (not a paint)	\$187.50	\$225.00
Top - Black X B	All American Series - Top Color - 140" Black X B Upgraded color	\$1,492.50	\$1,791.00
Turn Signals	All American Series - Turn Signals - All Vehicles	\$82.50	\$99.00
UEU-01	All American Series - Utility Equipment Upgrade	\$1,042.50	\$1,251.00
Wheels - custom	All American Series - Custom Tires & Wheel Package	\$660.00	\$792.00
Windshield - Flat DOT 1	All American Series - Windshield - DOT FLAT Windshield	\$322.50	\$387.00
Windshield - Hinged	All American Series - Windshield - NON DOT Hinged Windshield	\$108.00	\$129.60
Windshield - Hinaed DOT 1	All American Series - Windshield - DOT Hinged Windshield	\$277.50	\$333.00
Wipers - Electric	All American Series - Wiper - Electric – For Use With Any Flat Glass Windshield, most often sold with the Hard Cab Enclosure	\$247.50	\$297.00
Wipers – Hand	All American Series - Wiper - Manual- For Use With Any Flat Glass Windshield, most often used with the Hard Cab Enclosure	\$82.50	\$99.00
WS-washer	All American Series - Windshield Washer for use on flat windshield only	\$150.00	\$180.00
ADA-Comp	ADA Compliance kit for 8-passenger cart; includes railings, wheelchair ramp, wheelchair hooks, wheelchair personal safety belt. Installed	\$2,692.50	\$3,231.00
Amupgrade-M2AMB4	Ambulance conversion which includes seating and decking for stretcher with storage and supply box attached. Does NOT include stretcher or mounting blocks, PA or siren.	\$1,537.50	\$1,845.00
Amupgrade-M2AMB6	Ambulance conversion which includes seating and decking for stretcher with storage and supply box attached. Does NOT include stretcher or mounting blocks, PA or siren.	\$2,475.00	\$2,970.00
Amupgrade-R2AMB	Ambulance conversion which includes seating and decking for stretcher with storage and supply box attached. Does NOT include stretcher or mounting blocks, PA or siren.	\$1,537.50	\$1,845.00
Fuel gauge	Fuel gauge with sending unit from gas tank	\$315.00	\$378.00
Gearupgrade	gears tuning /gas carts, non-street legal); or upgraded gears. For terrain considerations	\$1,125.00	\$1,215.00
Mandumb-3f	3' Manually dumping cargo bed, mounted to rear assembly. Steel powder coated bed.	\$367.50	\$441.00
Mandumb-4f 4'	Manually dumping cargo bed, mounted to rear assembly. Aluminum bed.	\$1,042.50	\$1,251.00
Reading Box - 4	Reading Box - 4'	\$2,475.00	\$2,970.00
Readlna Box - 6	Reading Box - 6'	\$2,962.50	\$3,555.00
Solar Panel Roof Svstem		\$1,000.00	\$1,080.00
TowHitch-Ball Type	Ball Type Hitch	\$157.50	\$189.00

TowHitch-Pintle	Pintle Type Hitch	\$165.00	\$198.00
Tow-Pintle Mounting Bracket	Pintle Tow Hitch Mounting Bracket	\$127.50	\$153.00

<u>Item Name I Number</u>	<u>Description</u>	<u>Fleet (No shipping added)</u>	<u>Retail</u>
UEU-01-200	Utility Equipment Upgrade - Mod 2	\$300.00	\$360.00
UEU-03-600	Utility Equipment Upgrade – Mod 6	\$900.00	\$1,080.00
UEU-04-800	Utility Equipment Upgrade - Mod 8	\$1,200.00	\$1,440.00
UEU-05-1000	Utility Equipment Upgrade - Mod 1.1	\$1,500.00	\$1,800.00
UEU-06-1200	Utility Equipment Upgrade - Mod 1.2	\$1,800.00	\$2,160.00
Van Box-4x4	Van Box - 4'x 4' (Carry-All 2)	\$2,175.00	\$2,610.00
Van Box-4x6	Van Box 4x6' (Carry-All)	\$3,298.50	\$3,958.20
WateringSvsGunAdapter	H11nd Gun adapter for Single Point Watering System	\$20.91	\$25.09
WateringSystemHandGun	Hand Gun for Single Point Watering System	\$80.78	\$96.93
WateringSystemHandPump	Hand Pump for Single Point Watering System	\$32.25	\$38.70

States Covered – All States

Prana Machinery, Inc.

Luis Solis Ruben F. Alvidrez / Adrian Garcia *new contact information added 11/02/2016

11640 Gateway East Blvd. El Paso, TX 79927

915-779-2711 / 915-850-6424 / 915-850-6349

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Repair and Preventive Maintenance

In house labor rate*

On the field labor rate*

Paint, Sandblasting and Full Service Body and Paint Center, Wash – Leak Detection / Fixing Process, Glass Replacement & Upholstery

Heavy Equipment Rentals While In Service*

Subject to availability and rental terms

Paint labor rate*

Sandblasting rate*

Body work rate*

Reconstruction

Prana Machinery has direct access to a Caterpillar Certified Reconstruction Center (CRC) services; one of the few available in North America and closest to the area.

CAT Certified Reconstruction Center rate*

Motor, transmission, Main Drive, Core Purchase and Exchange Program, and warranty are available when OEM parts are selected

Parts

Our parts department will locate the parts you need for repairs and/or schedule maintenance.

Quotation will be subject to specific requirements and location, Shipping and Handling costs are extra.

Tires

Prana Machinery has access to a broad selection of tires for heavy machinery and OTR applications.

Quotes will vary depending on application and quality of tire desired.

*Rates: Every job is evaluated and quoted on a case by case basis to ensure quality and best value for our customer.

Rental Rates:

Established on a single shift work day of:

- 8 hours per 24 hour day.
- 40 hours per 7 day week, and
- 160 hours per 28 day/4-week period. Overtime hours are calculated accordingly.

All equipment is subject to availability. Rates do not include Taxes, Damage waiver, Delivery or pick-up.

FOB Prana Machinery (Delivery / Pick-up available, ask for rates)

Proof of Commercial Insurance is Required

Fuel and Fluid levels are delivered in accordance to equipment working conditions, customer is responsible to maintain and return as received or refill and top off charge will be applied.

Our Responsibility:

- Deliver Machine in working condition
- Repair if breakdown due to defect in material or workmanship of equipment.
- Rates are subject to change without previous notice.

Customer's Responsibility:

- Properly maintain the machine (greasing, oil, filter changes, fuel supply) and return it as it was received, excepting for normal wear, report any mechanical problems. Any necessary tire repairs are the customer responsibility.
- Accept full liability for all actions resulting from machine use for Damages due to abuse or negligence

*Rental rates subject to change without prior notice

Laymor Sweepers

NEW Sweepmaster 300 \$25,800.00

3 wheels
 Engine Kubota D1105 Tier 4 Final
 Broom size 6.375" I.D. x 24" O.D.
 Broom angle 40 degree (each way)
 Steering 45 degree (each way)
 Speed 0 - 7.5MPH
 Machine weight 6HC: 3000 LBS 8HC: 3100 LBS
 Transport Width 6HC: 6'9" (fully angled) 8HC: 7'10" (fully angled)
 Transport Length 14' (hitch down)
 FOB Prana Machinery El Paso.

NEW Sweepmaster 400 \$49,500.00

4 wheels
 Engine Kubota 3600 Tier 4 Final
 Max. Torque 215 FT-LBS @ 1600 RPM
 Displacement 199 CC
 Horse Power 74 @ 2600RPM
 Wheelbase 11'5.25"
 Tread Width 5'7" (outside to outside)
 Overall Height 8'9" (top of ROPS canopy)
 9'4.5" (top of optional A/C)
 9'9.5" (top of optional strobe light)
 Overall length 15'10"
 Overall width 8'4" (straight broom) 7'3.25" (45 degree angle broom)
 Centerline distance 2'4" (centerline of seat to centerline of broom)
 Turning radius Outside: 21' Inside:15'4"
 FOB Prana Machinery El Paso.

Street Sweepers

Model	Day	Week	Month	1 Way Delivery
300 (3Wheel)	\$145.00	\$430.00	\$1290.00	\$75.00
400 (4wheel)	\$285.00	\$850.00	\$2450.00	\$150.00

Forklift

Model	Day	Week	Month	1 Way Delivery
P5000	\$95.00	\$280.00	\$750.00	\$50.00
C5000	\$85.00	\$250.00	\$700.00	\$50.00

Boom Lift

Model	Day	Week	Month	1 Way Delivery
S40/Z40	\$185.00	\$540.00	\$1600.00	\$300.00
S60/Z60	\$270.00	\$800.00	\$2400.00	\$350.00
S80	\$450.00	\$1300.00	\$4000.00	\$450.00

Light Tower

Model	Day	Week	Month	1 Way Delivery
CPLT M10	\$100.00	\$300.00	\$900.00	\$50.00

Skid Steer

Model	Day	Week	Month	1 Way Delivery
246C	\$160.00	\$450.00	\$1400.00	\$60.00

Backhoe

Model	Day	Week	Month	1 Way Delivery
416E/420E	\$225.00	\$600.00	\$1800.00	\$175.00

Excavator

Model	Day	Week	Month	1 Way Delivery
312	N/A	\$1200.00	\$3500.00	\$400.00
320	N/A	\$1700.00	\$4500.00	\$500.00
336	N/A	\$2800.00	\$8300.00	\$900.00

Motor Grader

Model	Day	Week	Month	1 Way Delivery
140H/140M	N/A	\$2100.00	\$6,200.00	\$500.00
200D	Call	Call	Call	Call

Wheel Loader

Model	Day	Week	Month	1 Way Delivery
938H	N/A	\$1400.00	\$4200.00	\$350.00
950H	N/A	\$2300.00	\$6600.00	\$500.00
966G	N/A	\$2500.00	\$7500.00	\$600.00

Dozer

Model	Day	Week	Month	1 Way Delivery
D6R	N/A	\$2400.00	\$7200.00	\$450.00
D8T	N/A	\$4000.00	\$11800.00	\$900.00

Articulated Truck

Model	Day	Week	Month	1 Way Delivery
730	N/A	\$2900.00	\$8800.00	\$900.00
740	N/A	\$4200.00	\$12,600.00	\$900.00

Water Wagon

Model	Day	Week	Month	1 Way Delivery
613C	N/A	\$2200.00	\$6300.00	\$850.00

Compactor

Model	Day	Week	Month	1 Way Delivery
3412HT	Call	Call	Call	Call
CC-563E	Call	Call	Call	Call

Attachments

Model	Day	Week	Month	1 Way Delivery
H120 Hammer Excavator	call	\$1400.00	\$4000.00	-
RX4 Hammer Skid	call	\$280.00	\$800.00	-

States Covered – Texas

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(April 11, 2016)
(January 11, 2018)
(January 9, 2019)