

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Infant & Baby Food, Supplies and Related - ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6708
RFP OPENING DATE: October 5, 2011
CONTRACT TERM: Date of Award until October 31, 2012 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by ESC Region 19 until October 31, 2013)
(Extended by Region 19 until on October 31, 2014)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 48
RESPONSES: 8
ADVERTISEMENT DATES: August 28, 2011 & September 4, 2011
BOARD MEETING DATE: December 15, 2011

RECOMMENDED FOR AWARD **International Safety & Medical Supply (HUB Qualified)**
Southwestern Mill Distributors, Inc
Supreme Medical
Young PS Acquisitions dba. Plaksmacker

TOTAL (estimated) \$2,000,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase the stated baby and infant requirements. In some circumstances, it was not in the best interest to consider certain vendors out of town who partially responded to certain items for large orders when many smaller Region 19 Cooperative members would not have been able to buy quantities required by the vendor per the written response. In those few instances, an award is recommended in the best interest of all ESC Region 19 Cooperative members while satisfying the cost savings of volume commitments by the ESC Region 19 Purchasing Cooperative. Additionally, vendors who did not provide the required documents were not considered in the best interest of the ESC Region 19 Purchasing Cooperative. No response was received on some important items such as food and formula. In those instances, ESC Region 19 will be contacting vendors and encouraging them to respond to a rebid in the coming weeks.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

International Safety & Medical Supply (HUB Qualified)

Attn: Eleazar Rangel
6400 Airport Rd. Bldg. A Ste. H
El Paso, TX 79925
915-532-4555
Fax: 915-562-7609
medsupply@sbcglobal.net

Southwestern Mill Distributors, Inc

Attn: Rod Sterling
PO Box 1202
El Paso TX, 79901
915-532-4693
Fax: 915-532-4120
www.swmill.net / rods@swmill.net

ORDER INFORMATION:

Supreme Medical

Attn: Nancy Klein ext. 308
PO Box 850247
Mobile, Al 36685-0247
800-461-1370
Fax: 800-461-1277
www.suprememedical.com

Young PS Acquisitions dba. Plaksmacker

Attn: Agatha Cadena
755 Trademark Cir.
Corona, CA 92879
800-558-6684 ext. 136
Fax: 866-894-1984
www.plaksmacker.com

SPECIAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative.
2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

- Region 19 Head Start Sites _____
- Anthony ISD _____
- Burnham Wood Charter School _____
- Candlelighters of El Paso _____
- Children’s Kingdom Learning Center _____
- Canutillo ISD _____
- Christian Joy Center Academy _____
- City of El Paso (all departments) _____
- City of Horizon _____
- City of Socorro _____
- Clint ISD _____
- El Paso Academy East _____
- El Paso Catholic Diocese _____
- El Paso ISD _____
- El Paso Community College _____
- El Paso Housing Authority _____
- El Paso MHMR _____
- El Paso School for Excellence _____
- El Paso Water Utilities _____
- Fabens ISD _____
- Father Yermo _____
- Hudspeth County Sheriff _____
- La Fe Preparatory School _____
- Rio Grande Counsel of Governments _____
- San Elizario ISD _____
- Socorro ISD _____
- St. Mark’s School _____
- St. Raphael School _____
- Texas Tech University Health Sciences _____
- Tornillo ISD _____
- UTEP _____
- Ysleta ISD _____
- YWCA of El Paso _____

All Vendors have agreed to service all Cooperative Members

Special Conditions (items 1- 12)

1. **Vendor must state minimum combined shipment requirements for assorted diaper orders per delivery to one destination and pricing must include shipping charges for El Paso, Texas destination. Diapers will be awarded as a group unless responses make it not possible.**
2. Due to problems unique to different manufacturers of diapers and unisex pull ups, only the specified brands will be considered.
3. Disposable diapers specifications will be padding made of wood cellulose fiber and polyacrylate for super absorbency, polypropylene, polyester, and polyethylene material to prevent leakage. Leg gathers to be made of low modulus elastic for snug fit; and resealable tapes or velcro.
4. Specification sheets and samples should be provided for any supplies that brand and code is not as specified.
5. Minimum order requirements for diapers should be included with a price list that includes minimum orders per item, minimum orders per combined items, and any other conditions for volume purchases including minimum weights for shipping to be included. Any other items not included for items 1 – 12 will also be considered if they are included on the price list.
6. It is anticipated that orders for diapers would be 40+ cases per order with a minimum \$1300.00 per order of combined product for delivery to one location. Users of this contract will work with vendors requirements to get the best value for the ESC Region 19 Purchasing Cooperative.
7. Award basis for diapers will be weighted at 65% pricing 20% convenience of combined orders and minimums, and 15% past vendor performance.

Item	Description	Qty	Price	Ext.
1.	Newborn disposable diapers (1- 12 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>44.97</u>	\$ ____
			<u>Kendall 80008A</u> <u>cs. / 8 x 40</u>	
	Awarded Vendor <u>Supreme Medical</u>			
2.	Small disposable diapers (12 – 18 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>44.97</u>	\$ ____
			<u>Kendall 80018A</u> <u>cs. / 8 x 34</u>	
	Awarded Vendor <u>Supreme Medical</u>			
	<u>Alternate Vendor</u>		<u>\$36.95</u>	<u>\$36.95</u>
			<u>Hospital Specialty #82834</u> <u>cs. / 8 x 34 – Precious Ultra</u>	
	Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u>			

Item	Description	Qty	Price	Ext.
3.	Medium disposable diapers (16 – 28 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size Awarded Vendor <u>Supreme Medical</u>	cs.	\$ <u>44.97</u>	\$ ____
			<u>Kendall 80028A</u> <u>cs. / 8 x 28</u>	
			<u>\$36.95</u>	<u>\$36.95</u>
			<u>Hospital Specialty #83828</u> <u>cs. / 8 x 28 – Precious Ultra</u>	
	Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u>			
4.	Large disposable diapers (22 – 35 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size Awarded Vendor <u>Supreme Medical</u>	cs.	\$ <u>44.97</u>	\$ ____
			<u>Kendall 80038A</u> <u>cs. / 8 x 24</u>	
			<u>\$36.95</u>	<u>\$36.95</u>
			<u>Hospital Specialty #84824</u> <u>cs. / 8 x 28 – Precious Ultra</u>	
	Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u>			
5.	X Large disposable diapers (30 lbs. and up) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u>	cs.	\$ <u>36.95</u>	\$ <u>36.95</u>
			<u>Hospital Specialty 85822</u> <u>cs. / 8 x 22 Precious Ultra</u>	
6.	XX Large disposable diapers (45 lbs. and up) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size Awarded Vendor <u>Supreme Medical</u>	cs.	\$ <u>44.97</u>	\$ <u>44.97</u>
			<u>Kendall 80058A – 35 lbs. and up</u> <u>cs. / 8 x 18</u>	
			<u>\$36.95</u>	<u>\$36.95</u>
			<u>Hospital Specialty #86818</u> <u>cs. / 8 x 18 – Precious Ultra</u>	

Item	Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u> Description	Qty	Price	Ext.
7.	Small Uni-Sex Pullups (12-16 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No Pack Size	cs.	\$ <u>36.54</u>	\$ <u>36.54</u>
	Awarded Vendor <u>Supreme Medical</u>			<u>Kendall 70063 – B=boy / G=girl</u> <u>cs. / 4 x 27</u>
8.	Medium Uni-Sex Pullups (16 – 28 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>36.54</u>	\$ <u>36.54</u>
	Awarded Vendor <u>Supreme Medical</u>			<u>Kendall 70063 – B=boy / G=girl</u> <u>cs. / 4 x 27</u>
9.	Large Uni-Sex Pullups (28 – 35 lbs.) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>36.54</u>	\$ <u>36.54</u>
	Awarded Vendor <u>Supreme Medical</u>			<u>Kendall 70064 – B=boy / G=girl</u> <u>cs. / 4 x 23</u>
10.	X Large Uni-Sex Pullups (30 lbs. & up) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>36.54</u>	\$ <u>36.54</u>
	Awarded Vendor <u>Supreme Medical</u>			<u>Kendall 70065 – 38 lbs. +</u> <u>cs. / 4 x 19</u>
11.	XX Large Uni-Sex Pullups (45 lbs. & up) Acceptable brand- Pampers, Huggies, Kendell, Luvs, or Little Ones. Brand/ Order No. Pack Size	cs.	\$ <u>38.13</u>	\$ <u>38.13</u>
	Awarded Vendor <u>Supreme Medical</u>			<u>Kendall 70073A – 45 lbs. to 65 lbs.</u> <u>cs. 4 x 17</u>
12.	Price list provided for items 1- 11 and other products not listed? Brand Minimum Order Information including discounts for larger order Provided?		<u>Yes</u> <u>-3% from web site</u> <u>Yes</u>	
	Awarded Vendor <u>Supreme Medical</u>			

Special Conditions (item 13, 14, & 15)

1. This item will be awarded on 65% pricing and 35% selection weight factors.
2. Price lists should include S & H for various brackets to order from.
3. Awarded vendor will have ability to change prices during contract period based on Manufacturers published pricing due to economic fluctuations regarding raw costs, Distribution costs and other variables

13. **Baby Food & Juices**

Brand
Price list provided?
Minimum Quantity Order?
Minimum Dollar Order ?

14. **Formulas (Dry & Liquids)**

Brand
Price list provided?
Minimum Quantity Order?
Minimum Dollar Order ?

15. **Baby Bottles, Nipples, bibs, and Related**

Brand
Price list provided?
Minimum Quantity Order?
Minimum Dollar Order?

No bid for items listed

Alternate Bid Awarded

Toothbrushes, toothpastes, floss, etc.

Plaksmacker

Yes

No minimum order

No minimum dollar amount

Catalog attached for items at end of bid

Awarded Vendor **Young PS Acquisitions dba. Plaksmacker**

Special Conditions (item 16, 17, 18, 19, & 20)

1. This item will be awarded on 65% pricing and 35% quality weight factors.
2. Awarded vendor will have ability to change prices during contract period based on Manufacturers published pricing due to economic fluctuations regarding raw costs, Distribution costs and other variables
3. Items will be awarded individually due to minimum quantity shipments.

16. **Disposable Paper Towels**

2-ply sheets made from virgin wood pulp
Resin to add strength when wet
Bleached to make absorbent
36 rolls per case or comparable
Sheets per roll
Rolls per case
Sample provided
Brand/ Order No.
Quantity listed is minimum order

100 cs. \$ **17.95**

\$ **1,795.00**

85 sheets

30 rolls

Yes

Easyport – KRT852

N/R

Awarded Vendor **Southwestern Mill Distributors, Inc.**

Item	Description	Qty	Price	Ext.
17.	Refills for Disposable Receptors (item 12) Brand/ Order No. Brand Price list provided? Minimum Quantity Order? Minimum Dollar Order ? (Use space below if bidding more than one manufacturer) Quantity listed is minimum order Awarded Vendor <u>N/B</u>	500 ea.	\$ <u>N/B</u> \$ <u>N/R</u>	
18.	Disposable gloves Non-latex, powder free, FDA standards for Medical gloves USDA accepted for maximum finger sensitivity To be worn on either hand To be used for diaper changing and food preparation Gloves per case Boxes per case Brand/ Order No. Sample provided Sizes available Awarded Vendor <u>International Safety & Medical Supply</u>	100 cs.	\$ <u>32.00 per cs.</u>	\$ <u>N/R</u>
			<u>1000 per case</u> <u>10 boxes per case</u> <u>Medline</u>	
			<u>small, med. large, extra large</u>	
19.	Disposable Shoe covers Impervious , non slip, safe step shoe covers One size fits all Shoe covers per case Boxes per case Brand/ order No. Sample provided Quantity listed is minimum order Awarded Vendor <u>Southwestern Mill Distributors, Inc.</u>	50 cs.	\$ <u>24.95</u>	\$ <u>1,247.50</u>
			<u>300</u> <u>N/R</u> <u>Hospital – DA – SC100</u> <u>Yes</u>	
20.	Baby Wipes Hypo Allergenic Formulated to be gentle on skin 80 sheets per pack or comparable Wipes per pack Packs per case Brand/ Order no. Sample provided Quantity listed is minimum order Awarded Vendor <u>International Safety & Medical Supply</u>	100 cs	\$ <u>18.00</u>	\$ <u>N/R</u>
			<u>90 wipes per pack</u> <u>9 packs per case</u> <u>Members Mark</u> <u>Yes</u> <u>N/R</u>	
			<u>Alternatate Vendor</u>	
			<u>\$28.00</u>	<u>\$2,800.00</u>
			<u>80 wipes per pack</u> <u>12 packs per case</u> <u>First Quality CR 303</u> <u>Yes</u> <u>20 cases minimum</u>	
			<u>Awarded Vendor</u> <u>Supreme Medical</u>	

Additional Vendor Information

International Safety & Medical Supply - no freight charge or minimum specified on bid.

Southwestern Mill Distributors, Inc. – no freight charge or minimum specified on bid.

Supreme Medical – Items 1 to 11 – Kendall Products minimum 40 cs. and \$1,530.00 of assorted goods to one location.
Shipments for less we will honor price but buyer will pay freight.
Item 20 – 20 case minimum.
These minimums reflect the best freight value.

Young PS Acquisitions dba. Plaksmacker – No minimum order or minimum dollar amount.

Approved by: _____
(James R. Vasquez)
(James R. Vasquez)
(James R. Vasquez)

Date: _____
(November 1, 2011)
(September 26, 2012)
(August 22, 2013)