**RFP TITLE:**      High Speed Duplicator Purchase, Supplies, Maintenance and Repair – ESC Region 19 Allied States Cooperative

**RFP NUMBER**:      15-7178

**RFP OPENING DATE**:      February 3, 2016

**CONTRACT TERM:**      Date of award until February 28, 2017 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
**(Extended by Region 19 until February 28, 2018)**
**(Extended by Region 19 until February 28, 2019)**
**(Extended by Region 19 until February 29, 2020)**
**(Extended by Region 19 until February 28, 2021)**

**FUNDING SOURCE**:      Various

**RFP's ISSUED:**      54

**RESPONSES:**      2

**ADVERTISEMENT DATES**:      The Washington Post – December 16, 2015 & December 23, 2015
The El Paso Times - December 15, 2015 & December 22, 2015

**BOARD MEETING DATE**:      March 24, 2016

**RECOMMENDED FOR AWARD**      **Spectrum Technologies, Inc. (HUB)**
_____

**TOTAL (estimated)**      $350,000.00/ year

**EXPLANATIONS:**

Award of this contract will enable Region 19 Purchasing Cooperative members to purchase high speed duplicators, supplies, and maintenance and repair services. Administration is recommending Spectrum Technologies, Inc. based on the requirements of the users of this contract. A proposal from Dahill was not in compliance with the terms of the Scope of Work and requirements and therefore not considered. The awarded vendor scored above an 80

**SPECIFICATIONS PROVIDED BY:**      Royce Cleveland
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:**      Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Debra Oropeza
ESC Region 19 Allied States Cooperative

Renae Lawrence
ESC Region 19 Allied States Cooperative

<u>**Contact Information:**</u>

**Spectrum Technologies, Inc. (HUB)**
~~William Smith~~ / Len Olsen *****as of 12/10/2019**
5900 Gateway East
El Paso, TX 79905
915-781-2000
Fax: 915-781-2288

**Description of Product Services**

Spectrum is to provide Riso equipment along with supplies and maintenance during the term of the contract.

**Warranty/Guarantee:**

All products listed under this RFP are NEW and free from defects. Products that do not meet these specifications (i.e. reconditioned equipment) are available upon request, but not included in this RFP.

If products are defective at time of delivery and installation, a contact should be made to Spectrum's Customer Care department, and an explanation of the defective equipment and/or supplies should be reported. New replacements will be authorized, and delivered to user's location to replace defective items. Spectrum guarantees that all service and materials are first quality. Spectrum insurance provider is Hartford Insurance Company. A copy of Spectrum insurance Certificate is included in this section.

**WARRANTY:** Manufacturer extends 90 day warrantee on all products. Spectrum honors the manufacturer warrantee on all equipment. Warrantee on parts and supplies are included if a maintenance contract is entered in to with the customer and Spectrum at the installation of the new equipment.

Corporate Resources and Commitment: A Corporate officer (Mitch Plesant) has been assigned to this program. He is fully aware of his role in providing the corporate resources and support necessary for this program and is able to make immediate decisions required to make the program work efficiently and smoothly.

Materials and Workmanship: All materials and/or supplies incorporated in the scope of work are new and of the most suitable and highest grade suitable for the purposes intended.

**Products / Services Available:**

- Multi-Function digital Copiers/Printers
- Shredders
- Laminators
- Binding Machines
- Large Format Printers
- IP Telephony/Voice
- IT Infrastructure
- Security Solutions
- Managed Print Services
- Printing Services
- Interactive Displays
- Video Conferencing
- Scanning/Archiving
- Document Management

| DESCRIPTION | PRODUCT CODED | MFG.SUG. LIST PRICE | ALLIED STATES COOP |
|---|---|---|---|
| **EZ221 Legal**-Size model including stand | S-7173U | $ 5,995.00 | $ 1,831.00 |
| | | | |
| **PRINT CYLINDERS:** | | | |
| EZ220 Legal lnkless | S-4889 | $ 975.00 | $ 775.00 |
| For Black or ColorInk | | | |
| | | | |
| **SYSTEM  CONTROLLER:** | | | |
| RISO PC Interface card USB 2.0 | S-4892 | $ 1,100.00 | $ 888.00 |
| RISO Network card *54892 required | S-9122 | $ 550.00 | $ 550.00 |
| Mac Driver for MZ/RZ/EZ Series | S-7624 | $ 55.00 | $ 55.00 |
| DM-512CF (512 MB Storage Card) | S-7017 | $ 275.00 | $ 275.00 |
| | | | |
| **THOMPSON ENVELOPE FEEDER:** | | | |
| Main Unit | T-lOODW | $ 7,695.00 | $ 5,595.00 |
| Optional Exit Conveyor | T-200 | $ 1,995.00 | $ 1,395.00 |
| | | | |
| **AUTOMATIC DOCUMENT FEEDER:** | | | |
| Auto Document Feeder {AF-Vl  11 Simplex | S-2104 | $ 1,650.00 | $ 1,195.00 |
| AF-VI Connection Kit for EZ221/390/590 | S-9121 | $ 165.00 | $ 165.00 |
| (Required if connecting S-2104) | | | |
| | | | |
| **JOB SEPARATOR IV:NIII (for CZ/EZ/MZ/RZ)** | S-6361 | $ 385.00 | $ 385.00 |
| Colored Tape (132 ft. per roll - 12" length strips) | S-658 | $ 21.00 | $ 21.00 |

| DESCRIPTION | PRODUCT CODED | MFG.SUG. LIST PRICE | ALLIED STATES COOP |
|---|---|---|---|
| **EZ391 Ledger**-Size model including stand | S-7168U | $ 9,995.00 | $ 3,200.00 |
| | | | |
| **PRINT CYLINDERS:** | | | |
| EZ25 Ledger lnkless | S-4885U | $ 1,295.00 | $ 988.00 |
| For Black or Color Ink | | | |
| EZ Drum Upgrade Kit | S-7614 | $ 175.00 | $ 175.00 |
| | | | |
| **SYSTEM CONTROLLER:** | | | |
| RISO PC Interface Card USB 2.0 | S-4892 | $ 1,100.00 | $ 888.00 |
| RISO Network card *54892 required | S-9122 | $ 550.00 | $ 525.00 |
| Mac Driver for MZ/RZ/EZ Series | S-7624 | $ 55.00 | $ 55.00 |
| DM-512CF (512 MB Storage card) | S-7017 | $ 275.00 | $ 275.00 |
| | | | |
| **THOMPSON ENVELOPE FEEDER:** | | | |
| Main Unit I | T-lOOD | $ 6,495.00 | $ 5,595.00 |
| Optional Exit Conveyor | T-200 | $ 1,995.00 | $ 1,395.00 |
| | | | |
| **AUTOMATIC DOCUMENT FEEDER:** | | | |
| Auto Document Feeder (AF-Vl:11 Simplex) | S-2104 | $ 1,650.00 | $ 1,195.00 |
| AF-VI Connection Kit for EZ221/390/590 | S-9121 | $ 165.00 | $ 165.00 |
| (Required if connecting S-2104) | | | |
| | | | |
| **JOB SEPARATOR IV:NIII (for CZ/EZ/MZ/RZ)** | S-6361 | $ 385.00 | $ 385.00 |
| Colored Tape (132 ft. per roll - 12" length strips) | S-658 | $ 21.00 | $ 21.00 |

| DESCRIPTION | PRODUCT CODED | MFG.SUG. LIST PRICE | ALLIED STATES COOP |
|---|---|---|---|
| **EZ591Ledger**-Size model including stand (Includes built in ISC Technology) | S-7175U | $ 13,995.00 | $ 6,388.00 |
| | | | |
| **PRINT CYLINDERS:** | | | |
| EZ591/EZS90.EZ389) Ledger Inkless For Black or ColorInk | S-4885U | $ 1,295.00 | $ 988.00 |
| EZ Drum Upgrade Kit | S-7614 | $ 175.00 | $ 175.00 |
| EZ Letter Inkless (Master yield approx 374) | S-4891 | $ 1,295.00 | $ 988.00 |
| (Compatible with EZ25 series only. letter size cylinders have a 10.92" x 8.36"image area} | | | |
| | | | |
| **SYSTEM CONTROLLER:** | | | |
| RISO PC Interface Card use 2.0 | S-4892 | $ 1,100.00 | $ 888.00 |
| Riso Controller 15300 | S-Z768G | $ 5,795.00 | $ 3,988.00 |
| RISO Network Card *54892 required | S-9122 | $ 550.00 | $ 550.00 |
| Mac Driver for MZ/RZ./EZ Series | S-7624 | $ 55.00 | $ 55.00 |
| DM-512CF (512 MB Storage Card} | S-7017 | $ 275.00 | $ 275.00 |
| | | | |
| **THOMPSON ENVELOPE FEEDER:** | | | |
| Main Unit I | T-100D | $ 6,495.00 | $ 5,598.00 |
| Optional Exit Conveyor | T-200 | $ 1,995.00 | $ 1,395.00 |
| | | | |
| **AUTOMATIC DOCUMENT FEEDER:** | | | |
| Auto Document Feeder (AF-Vl:11 Simplex) | S-2104 | $ 1,650.00 | $ 1,195.00 |
| AF-VI Connection Kit for EZ221/390/590 (Required if connecting S-2104) | S-9121 | $ 165.00 | $ 165.00 |
| | | | |
| **JOB SEPARATOR IV:NIII (for a./EZ/MZ/RZ)** | S-6361 | $ 385.00 | $ 385.00 |
| Colored Tape (132 ft. per roll - 12" length strips) | S-658 | $ 21.00 | $ 21.00 |

| DESCRIPTION | PRODUCT CODED | MFG.SUG. LIST PRICE | ALLIED STATES COOP |
|---|---|---|---|
| **SE9480 Ledger**-Size model including stand (Includes built in ISC Technology and Riso Editor) | S-7085U | $ 23,995.00 | $ 11,988.00 |
| **PRINT CYLINDERS:** | | | |
| ME/SE/MZ/RZ LedgerInkless For Black or Color Ink | S-5257 | $ 1,295.00 | $ 988.00 |
| SE9480/MZ1090 Drum Upgrade Kit | S-5258 | $ 175.00 | $ 175.00 |
| RZ1090 Letter/A4 Inkless | S-6500 | $ 1,295.00 | $ 988.00 |
| **SYSTEM CONTROLLER:** | | | |
| Riso Controller 15300 | S-2768G | $ 5,795.00 | $ 3,988.00 |
| DM-128CF (128 MB Storage card) | S-2379 | $ 275.00 | $ 275.00 |
| Mac Driver for MZ/RZ/EZ./ME/SE Series | S-7624 | $ 55.00 | $ 55.00 |
| **THOMPSON ENVELOPE FEEDER:** | | | |
| Main Unit | T-lOODW | $ 7,695.00 | $ 5,598.00 |
| Optional Exit Conveyor | T-200 | $ 1,995.00 | $ 1,385.00 |
| **AUTOMATIC DOCUMENT FEEDER:** | | | |
| Auto Document Feeder (AF-Vl:11 Simplex) | S-2104 | $ 1,650.00 | $ 1,195.00 |
| Auto Document Feeder (DX-1 Duplex) for MZ/ | S-4338G | $ 1,995.00 | $ 1,488.00 |
| **RZ990/ME/SE** | | | |
| DX-1Connection Kit | S-3363 | $ 70.00 | $ 70.00 |
| **JOB SEPARATOR IV:NIII (for C2/EZ/MZ/RZ)** | S-6361 | $ 385.00 | $ 385.00 |
| Colored Tape (132 ft. per roll - 12" length strips) | S-658 | $ 21.00 | $ 21.00 |

## Riso Supplies

| Item | Description | Price | U.O.M |
|---|---|---|---|
| S-4363 | Riso RZ Master Ledger | $50.00 | Ea. |
| S-4250 | Riso RZ Master | $15.30 | Ea. |
| S-4254 | Riso EZ/RZ/MZ Black Ink 220/310/390/590/MZ790 | $12.95 | Ea. |
| S-4202 | Riso RP/FR Black Ink | $12.95 | Ea. |
| S-2760 | Riso FR Masters | $15.30 | Ea. |
| S-4206 | Riso RN Black Ink | $12.95 | Ea. |
| S-3192 | Riso RN Masters | $16.10 | Ea. |
| S-3549 | Riso RP/FR 3100 Master | $31.87 | Ea. |
| S-3550 | Riso RP Master | $65.28 | 2/Bx. |
| S-4255 | Riso RZ/MZ Burgundy Ink | $29.00 | Ea. |
| S-4257 | Riso RZ/MZ Blue Ink | $29.00 | Ea. |
| S-4259 | Riso RZ/MZ Green Ink | $29.00 | Ea. |
| S-4261 | Riso RZ/MZ Medium Blue Ink | $58.00 | 2/Bx. |
| S-4263 | Riso RZ/MZ Bright Red Ink | $58.00 | 2/Bx. |
| S-4265 | Riso RZ/MZ Federal Blue Ink | $29.00 | Ea. |
| S-4267u | Riso Purple Ink EZ/MZ/RZ | $58.00 | 2/Bx. |
| S-4271 | Riso RZ/MZ Gold Ink | $58.00 | 2/Bx. |
| S-4273 | Riso RZ/MZ Hunter Green Ink | $29.00 | Ea. |
| S-4275 | Riso RZ Red Ink | $29.00 | Ea. |
| S-4279 | Riso RZ/MZ Yellow Ink | $29.00 | Ea. |
| S-4623 | Riso MZ/RZ Mist Ink | $38.00 | Ea. |
| S-4632 | Riso RZ/MZ Forest Green Ink | $38.00 | Ea. |
| S-4640 | Riso RZ/MZ Lagoon Ink | $38.00 | Ea. |
| S-4650 | Riso RZ/MZ Maroon Ink | $40.00 | Ea. |

## Annual Maintenance Agreements

| Annual Volume | Annual Costs | Excess Copy Charge |
|---|---|---|
| 120, 000 copies per year | $383.00 per year | $0.0015 cpc |
| 240,000 copies per year | $702.00 per year | $0.0015 cpc |
| 360,000 copies per year | $777.00 per year | $0.0015 cpc |

Service Pricing does not include supplies and / or paper.

Service only pricing is **$75.00** per hour plus parts and travel time for all Riso Models.

Approved by: _____     Date: _____

    **(Armando Aguirre – Executive Director)**    **(February 16, 2016)**
    **(Armando Aguirre– Executive Director)**    **(January 11, 2018)**
    **(Armando Aguirre– Executive Director)**    **(January 9, 2019)**
    **(Armando Aguirre– Executive Director)**    **(December 16, 2019)**