

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE:	Consulting, Contracting, Staff Development & Related- Education Service Center Region 19 Allied States Cooperative 15-7162
RFP NUMBER:	15-7162
RFP OPENING DATE:	October 28, 2015
CONTRACT TERM:	Date of award until December 31, 2016 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor (Extended by Region 19 until December 31, 2017) (Extended by Region 19 until December 31, 2018) (Extended by Region 19 until December 31, 2019) (Extended by Region 19 until December 31, 2020)
FUNDING SOURCE:	Various
RFP's ISSUED:	228
RESPONSES:	50
ADVERTISEMENT DATES:	El Paso Times – September 21 st & 28 th , 2015 Washington Post- September 23 rd & 30 th , 2015
BOARD MEETING DATE:	December 17, 2015
RECOMMENDED FOR AWARD	Accelerate Learning, Inc. Adriana Rascon Answer Blocks, LLC Audiology Systems *Name change as of 9/7/18 Natus Medical Incorporated *Terminated as of 11/19/19 Blackboard Inc. Business Communications Group, LLC *Terminated as of 11/19/19 CareerSafe Online *Terminated as of 5/17/19 Charles E. Black Jr. & Associates, Inc. Commercial Records Center – El Paso, Inc. *removed 7/16/18 *added 7/16/18 VRC Companies, LLC – Vital Records Control - El Paso Dantek Systems David D'Angelo Productions *Terminated as of 11/19/19 DeBellis Consulting Diana A. Chavez *Terminated as of 11/19/19 Dinah Might Adventures, LP Electro Medical Analysis Father Flanagan's Boys Home Harry K. Wong Publications, Inc. Houghton Mifflin Harcourt Publishing Company *Riverside Assessments, LLC dba Riverside Insights- as of 10/1/18 Inspiration*Motivation*Application, LLC InSync Education *as of October 27, 2017 Inter-American Interpreting Services LLC Irma D. Gonzalez LPC John Wink *Terminated as of 11/19/19 Kids Excel El Paso, Inc. Lake Educational Technologies, Inc. *Terminated as of 11/19/19 Lakeshore Learning Materials Lark Industrial, LLC LearnKey, Inc. *Terminated as of 11/19/19 Martha Davis (updated April 27, 2017) as of 07/10/2017) MT Needles Embroidery Pasitos Clinic, LLC Roy Torres *Terminated as of 11/19/19 Scholastic Inc.

Shelley Weaver *Terminated as of 11/19/19
~~**Staffing Options and Solutions, Inc.**~~ *Terminated as of 11/19/19
~~**Teach Wellness - Educational Training Systems Education Training Systems (Corrected October 2016)**~~
~~**Research and Educational design Institute LLC**~~
~~***Name changed as of 3/20/2017**~~ *Terminated as of 11/19/19
The Master Teacher
ThinkCERCA.com
Time to Sign, Inc. *Terminated as of 11/19/19
Walsh Gallegos Trevino Russo & Kyle P.C.
\$3,000,000.00/ year

TOTAL (estimated)

EXPLANATIONS:

Award of this contract will enable ESC Region 19 and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 55% pricing, 25% quality of service, and 20% reference checks. After multiple attempts to retrieve reference responses, Brainchild Inc., Frontgate Inc., Gray Step Software, Inc., Mental Health Association of Maryland, Muses3, LLC dba Education Muses, LLC Representing Tools for Life, Museum of Science, American Eagle Co. dba Teacher's Discovery, and Total Special Education Solutions were all not considered. Just Danze did not respond to requests for a price list, therefore they were not considered. Developing Your Mind did not submit any business references after multiple requests, and therefore were also not considered.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland
Procurement Director

EVALUATION COMMITTEE:

Royce Cleveland
Procurement Director

Martin Camacho
Purchasing Agent

Debra Jeffry
Administrative Assistant

Rena Lawrence
Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

Accelerate Learning, Inc.

Attn: Reid Whitaker
5117 Richmond Ave., Suite 1025
Houston, TX 77056
800-531-0864
Fx-281-833-4520
stemscopes@acceleratelearning.com bbarron@acceleratelearning.com
ng.com

Services- Brain Based Learning, Differentiated Instruction, General Curriculum, Response to Intervention (RTI), Staff Development, STEM Inquiry Facilitation, PBL Facilitation, Science and Literacy, STEAM Facilitation.

Rating- 8.93 out of possible 10 points

Pricing- Contact Vendor or Region 19 for a copy of complete list of goods and services provided

States Served- All 50 States

Adriana Rascon

6464 Snowheights
El Paso, TX 79912
915-276-3715
Adrianarascon3715@gmail.com

Services- Holistic Nutrition and Wellness Consulting

Rating- 10 of possible 10 points

Pricing- \$137.00 per hour

Answer Blocks

Attn: Liliana Jaurrieta
2075 Sun Spur Way
El Paso, TX 79938
915-256-1097
contact@answerblocks.com

Services- General Curriculum, Curriculum Alignment and Awareness for k-5 (Reading, Math and Science)

Rating- 9.7 out of possible 10 points

Pricing- Standard Training, \$1,800- Full Day per Consultant

States Served - All 50 States

Audiology Systems *Name Change as of 9/7/18

Attn: ~~Chris Boshta or Melvin Carter (sales)~~
50 Commerce Drive, Suite 180
Schaumburg, IL 60173
855-283-7978
Fx-847-534-2151

Mcarter@audiologysystems.com

Cell 602-245-0528

www.audiologysystems.com

Natus Medical Incorporated *Terminated as of 11/19/19

~~Otometrics, a division of Natus Medical Incorporated
50 Commerce Drive, Suite 180
Schaumburg, IL 60173
855-283-7978
OtoOrder.US@Natus.com~~

~~**Services**- Sales, Service, and Testing for Audiology Technology~~

~~**Rating**- 8.55 out of possible 10 points~~

~~**Contact vendor or ESC Region 19 Purchasing for copy of complete goods and/or services-**~~

~~**States Served**- All 50 States~~

Blackboard, Inc.

Attn: Tess Frazier, Lindsey Fishback (Sales) *as of 9/27/2018
650 Massachusetts Avenue N.W, 6th Floor Washington DC
20001-3796
202-463-4860
Fx- 202-463-4863
Tess.frazier@blackboard.com *as of 9/27/2018
Lindsey.fishback@blackboard.com
www.blackboard.com

Services-Comprehensive Management System and Web Hosting, Mobile Applications, Mass Communication Systems, and Social Media Management, Site Launch Consulting, Premium Plus Support, and on-site training

Ratings-8.15 out of possible 10 points

Contact vendor or ESC Region 19 Purchasing for complete pricing matrix

States Served - All 50 States

Business Communications Group, LLC *Terminated as of 11/19/19

~~Attn: Gordon Hawkins
11602 N 70th Place
Scottsdale, AZ 85254
602-989-5667
ghawkins@buscomgroup.com~~

~~**Services**- Document Output (Print) Assessment, Document Output Environment Managed Services, Print Analytics, Least Cost Printing, Least Cost Printing Advanced, Mobile Print~~

~~**Rating**- 8.72 out of possible 10 points~~

~~**Pricing**- Contact Vendor or Region 19 for a copy of complete list of goods and services provided~~

~~**States Served**- All 50 States~~

CareerSafe Online *Terminated as of 5/17/19

Attn: Bob Rich
1005 University Dr. East
College Station, TX 77840
979-260-0030
Fx-979-260-0037
orders@careersafeonline.com
www.careersafeonline.com

Services— College & Career Readiness, Safety Training

Rating— 9.72 out of possible 10 points

Pricing— Course Selection:

Safety Awareness Training	\$ 12
Cyber Safety Awareness Training-1	\$ 5
Cyber Safety Awareness Training-2	\$ 5
OSHA 10-Hour General Industry	\$ 25
OSHA 10-Hour Construction Industry	\$ 25
OSHA 10-Hour General Industry (AG)	\$ 25
Professional Development Program	\$ 25
Startsafe.Staysafe.Workplace Training (School Site License)	\$249
Cyber Safety Awareness Training (School Site License)	\$499

States Served— All 50 States

Charles E. Black Jr. & Associates, Inc.

6294 Los Bancos Dr.
El Paso, TX 79912
915-479-2752
Fx-915-585-6206
Charlie.black@dalecarnegie.com
www.dalecarnegie.elpaso.com

Services- Bully Intervention, Classroom Management, College & Career Readiness, Conscious Discipline Consulting, Executive Functioning, Life Skills, Paraprofessionals, Parental Involvement, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Accountability & Improvement, School Climate, School Culture, Social Skill Development, Staff Development, Professional Mentoring/Coaching, On Campus Improvement, Behavioral and Attitudinal learning for students
***updated 3/21/18**

Rating- 8.5 out of possible 10 points

Pricing- Contact vendor or ESC Region 19 for full listing of ½ day, full day, weekly programs and staff development for both In house and public workshops for services offered.

States Served – New Mexico, Texas

~~Commercial Records Center-El Paso, Inc.~~

**VRC Companies, LLC –
Vital Records Control - El Paso** *updated

7/16/18

Attn: Skip Litt
205 Ange
El Paso, TX 79901
915-534-3959
Fx 915-534-3962
skip@commercialrecords.com
www.commercialrecords.com

Blanca Armendariz or Eric Doporto
205 Ange Street
El Paso, Texas 79901
915 525-4331 or 915-534-3959
blanca@vrcoftx.com or edoporto@vrcoftx.com
www.vitalrecordscontrol.com

Services- Document Destruction (Onsite and Offsite), Hard Drive Destruction, Document/Records Storage, Cloud Backup and Data Storage Sale of Empty Document Storage Boxes

Rating- 9.46 out of possible 10 points

Pricing- Onsite Destruction- \$20.00 per container, Offsite Destruction- ~~\$.95~~ (correction 6/8/17) \$.095 per pound, Hard Drive Destruction- \$7.00 per hard drive, Cloud Backup and Storage Data- TBD based upon specific requirements of Region 19, Document and Records Storage- Contact Vendor or Region 19-ASC for full price matrix, Sale of Empty Document Storage Boxes- \$1.98 per box (sold in bundles of 12)

*** New Offsite Destruction Bin Pricing as of June 2017***

32 Gallon Bin- \$11.40

64 Gallon Bin- \$21.38

96 Gallon Bin- \$30.40

Routine Route Pick-Up Prices amended on August 11, 2017

Small (32 gallon) \$30.00 Executive Console \$30.00

Large (64 gallon) \$40.00

Extra Large (96 gallon) \$50.00

Lost Key Charge: \$25.00 *updated 6/18/18

[Price Link](#) *updated as of 4/17/2020

States Served – New Mexico, Texas

Dantek Systems

Attn: Daniel Gonzalez
1462 Vanderbilt Dr.
El Paso, TX 79935
915-629-7200
Fx-915-629-7204
danielg@danteksystems.com
www.danteksystems.com

Services- Low Voltage Systems Integrator/Reseller

Rating- 9.88 out of possible 10 points

Pricing- Hourly Service Rates: New Installation (1 Technician) \$65.00
Service Calls (1 Technician) \$75.00
Design \$125.00

States Served – New Mexico, Texas

~~David D'Angelo Productions~~ *Terminated as of 11/19/19

Attn: David Urquidi
1209 Northwest Hwy #122
Garland, TX 75041
214-349-4946
Magicdavid14@yahoo.com www.dangelomagic.com

~~**Services-** School Assembly Programs~~

~~**Rating-** 10 out of possible 10 points~~

~~**Pricing-** \$300 per program- no travel costs-~~

~~**States Served** – New Mexico, Texas~~

DeBellis Consulting

Attn: Michele DeBellis
601 South Baker Circle
Leander, TX 78641
915-526-5027 or 512-778-6277
Michele.debellis@gmail.com

Services- Cognitive Coaching SM Foundation Seminar, Cognitive Coaching SM Advanced Seminar, Adaptive Schools: Developing Collaborative Groups, Habits of Mind: Dispositions of Teaching and Learning

Rating- 9.84 out of possible 10 points

Pricing- Consulting Fee- \$2,500 per day plus travel expenses (not to exceed \$800 per day or allowable per diem cost/per location- Total Costs: \$3,300 per day

States Served - All 50 States

~~Diana A. Chavez~~ *Terminated as of 11/19/19

~~5119 Sterling Place
El Paso, TX 79932
915-479-4466
Dianachavez5119@gmail.com~~

~~**Services-** Advanced Academics, Classroom Management, College & Career Readiness, Differentiated Instruction, General Curriculum, Mathematics, Mathematics K12, Progress Monitoring and Grading, Project Based Learning, Staff Development, Technology and Curriculum Alignment, Classroom Coaching and Modeling, PLC Facilitation, Lesson Planning & Curriculum Mapping, Instructional Calendar, Academic Program Design & Implementation~~

~~**Rating-** 10 out of possible 10 points~~

~~**Pricing-** Professional Development- Half day (1-50 participants): \$2,550 for 1-5 sessions; Half day (51-100 participants): \$4,590 for 1-5 sessions- \$200 Discount per session; Half day (100+ participants): 6,630 for 6-10 sessions- \$200 discount per session; Full day (1-50 participants): \$4,590 for 11-20 sessions- \$300 discount per session; Full day (51-100 participants): \$6,630 for 11-20 sessions- \$300 discount per session; Full day (100+ participants): \$8,670 for 21 or more sessions- \$500 discount per session. *Travel expenses not included in pricing.~~

~~**States Served** - All 50 States~~

Dinah-Might Adventures, LP

Attn: Rhonda Meyer Vivian
PO Box 690328
San Antonio, TX 78269
210-698-0123
Fx-210-698-0095
orders@dinah.com
www.dinah.com

Services- Bilingual / ESL / Title III Counseling, Brain Based Learning, Differentiated Instruction, English Language Arts, Reading (ELAR) & Dyslexia, General Curriculum, Mathematics, Mathematics K12, Project Based Learning, Staff Development, DINAH ZIKE'S FOLDABLES STRATEGIES- 3D Graphic Organizers

Rating- 9.38 out of possible 10 points

Pricing- Half-day workshops (2.5-3.0 hours of instruction) \$3,500; Full-day workshops (5.5-6.0 hours of instruction) \$6,000. Pricing includes materials for participants.

States Served - All 50 States

Electro Medical Analysis

Attn: Scott Chandler
PO Box 386
Kirbyville, TX 75956
409-658-3754
Fx-501-644-3754
scott@emabiomed.com
www.emabiomed.com

Services- Service, Maintenance and Repair of Medical, Audiometer and Physical Therapy Equipment

Rating- 9.6 out of possible 10 points

Pricing- Safety Testing & Calibrations of Vital Signs Monitors: \$60 each Safety Testing of PT Equipment: 1-4 \$160, 5+ \$25 each Weight Scales Calibrated: \$25 each Audiometer Calibration: 1-50 \$75 each, 51-99 \$65 each, 100+ \$55 Each Repairs of medical and physical therapy equipment and audiometer units will be billed at \$85/hr labor plus parts needed.

No service calls within 50 miles; any service 50 miles of El Paso or Jasper, Texas will be billed at \$85/hr to and from location.

If location is over 200 miles, and an overnight stay is required, an additional \$125 per day will be charged.

States Served - Louisiana, New Mexico, Oklahoma, Texas

Father Flanagan's Boys Home

Attn: James Gross
14100 Crawford St.
Boys Town, NE 68010
402-201-9850
Fx-402-498-1015
Stephanie.jensen@boystown.org
www.boystowntraining.org

Services- Alternative Education (specialized classroom management), Autism Disorder, Bully Intervention, Bully Prevention, Classroom Management, Executive Functioning, Life Skills, Parental Involvement, Parental Support, Positive Behavioral Intervention & Support, Positive Behaviors, School Climate, School Culture, and Social Skill Development. Boys Town's Education Model puts research-proven methods to work in a variety of educational settings. It gives classroom teachers, administrators, and support staff the tools to implement a system-wide approach to creating and encouraging respectful staff-student relationships by changing the way schools address student behavior.

Rating- 9.06 out of possible 10 points

Pricing- Contact vendor or ESC Region 19 Purchasing for complete pricing matrix. <http://boystowntraining.org/assets/educationservicespbisservicedelivery.pdf>

States Served - All 50 States

Harry K. Wong Publishing, Inc.

Attn: Cindy Wong
943 N Shoreline Blvd
Mountain View, CA 94043
650-965-7896
Fx-650-956-7890
customerservice@harrywong.com
www.effectiveteaching.com

Services- Classroom Management, Distance Learning Support (For eLearning Course only), Effective Teaching, eLearning Course (Classroom Management) *On-site training no longer provided as of 11/14/17

Ratings- 9.33 out of possible 10 points

Pricing- Speaking Fee: \$5,500/day
Travel Expenses (2 persons) \$2,350

1) Local Ground Transportation	\$230
2) Airfare for Two	\$1,800
3) Lodging (per night)	\$200
4) Meals (per day)	\$75
5) Ground Transportation	\$45
Total Cost, 1 Day:	\$7,850

Contact ESC Region 19 Purchasing or Vendor for further pricingschedules.

States Served - All 50 State

Houghton Mifflin Harcourt Publishing Company

Attn: Mort Cohen
3800 Golf Road, Suite 200
Rolling Meadows, IL 60008
800-767-8420
Fx- 630-467-6174
Hmh.bids@hmhco.com
www.hmhco.co

Services- Balanced Literacy, Bilingual / ESL / Title III Consulting, Brain Based Learning, Classroom Management, College & Careers Readiness, Differentiated Instruction, Early Language Arts, Reading (ELAR) & Dyslexia, Executive Functioning, General Curriculum, Head Start Birth to Four Early Education, Instructional Technology, Mathematics, Mathematics K12, Pre-School Education, Training & Assessments, School Accountability & Improvement, School Climate, School Culture, Technology and Curriculum Alignment, Technology Product Support, Universal Design for Learning, Staff Development

Rating- 9.59 out of possible 10 points

Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.

States Served - Texas

as of 10/1/18 Houghton Mifflin Harcourt sold its Riverside Assessments division, creating Riverside Assessments, LLC, to manage, sell, and support these clinical and standard testing products

Riverside Assessments, LLC dba Riverside Insights

One Pierce Place, Suite 900W
Itasca, IL 60143
P: 800-323-9540
orders@riversideinsights.com / www.riversideinsights.com

Pricing on website

Inter-American Interpreting Services LLC

Attn: Gerardo Castillo
10164 Rain Cloud Dr.
El Paso, TX 79927
915-274-1713

signlanguageinterp@yahoo.com signlanguageinterp@hushmail.com *updated 6/4/18

Services- Deaf Consulting, Sign Language Interpreting

Rating- 9.31 out of possible 10 points

Pricing-

Option A: Standard Rate with 24 Hour Notice: 1 hour (Non-Certified Interpreters)- \$85.00, \$49.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 1 hour (Non-Certified Interpreters)- \$120.00, \$77.50 for each additional hour.

Standard Rate with 24 Hour Notice: 1 hour (Certified Interpreters)- \$95.00, \$59.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 1 hour (Certified Interpreters)- \$140.00, \$87.50 for each additional hour.

Option B: Standard Rate with 24 Hour Notice: 2 hour (Non-Certified Interpreters)- \$101.50, \$49.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 2 hour (Non-Certified Interpreters)- \$130.00, \$77.50 for each additional hour.

Standard Rate with 24 Hour Notice: 2 hour (Certified Interpreters)- \$130.00, \$59.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 2 hour (Certified Interpreters)- \$140.00, \$87.50 for each additional hour.

VRI (Video Relay Interpreting)

Standard Rate with 24 Hour: First 15 Minutes- \$30.00, each additional 15 minute block is \$35.00

*Federal Holidays will be billed at Emergency Rates

**In the event that a second interpreter is requested and or an Emergency Rate is requested IAIS will bill the difference on a second invoice.

States Served - Texas

Irma D. Gonzalez LPC

7511 Alpine Drive
El Paso, TX 79915
915-526-2300
Fx-915-594-0289
icounsel@sbcglobal.net

Services- Autism Disorder, Brain Based Learning, Brain Research, Bully Intervention, Bully Prevention, Classroom Management, College & Career Readiness, Conscious Discipline Consulting, Crisis Intervention, Early Childhood Intervention, Executive Functioning, Head Start Birth to Four Early Education, Infant/Toddler-Growth and Development, Life Skills, Mental Health Counseling & Consulting Training, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Social Skill Development, Students with Disabilities, Surrogate Parent Counseling

Rating- 9.87 out of possible 10 points

Pricing-

Psychological Evaluations	\$150 per hour
Family Therapy	\$ 70 per hour
Individual Therapy	\$ 60 per hour
On Site Mental Health Consultations	\$ 70 per hour
Staff Training/Professional Development	\$100 per hour
Travel (Southwest Airlines)	\$375 round trip
Hotel	\$ 70 per day
Food Per Diem	\$ 40 per day
Car Rental	\$ 20 per day

States Served - Texas

John Wink *Terminated as of 11/19/19

340 Kayla Ln.
Longview, TX 75602
903-806-1229
Jwink90@gmail.com
www.johnwink.com

~~**Services-** Classroom Management, College & Career Readiness, Differentiated Instruction, General Curriculum, Positive Behavioral Intervention & Support (PBIS), Positive Behaviors, School Accountability & Improvement, School Climate, School Culture, Staff Development Leadership & Professional Learning Communities, Instructional Leadership, Teacher Effectiveness~~

~~**Rating-** 10 out of possible 10 points~~

~~**Pricing-** Presenting or Consulting Fees: 1 Day- \$2,750, 2 Day- \$4,900; Excellence Camp- \$75 per participant, minimum requirement is 50 participants~~

~~**States Served** - Texas~~

Kids Excel El Paso, Inc.

Attn: Jane S. Snow
PO Box 920144
El Paso, TX 79902
915-351-6999
Fx-915-351-1117
Courtney@kids-excel.org

Services- Positive Behaviors, Social Skill Development, Arts Education

Rating- 9.7 out of possible 10 points

Pricing- Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.

States Served - Texas

Lake Educational Technologies *Terminated as of 11/19/19

Attn: Alma Ramsey
220 Oleander Way
El Paso, TX 79922
800-687-3414
Fx 800-687-3414

LETinc@elp.rr.com www.BilingualFamilyReading.com

Services: Bilingual/ ESL/ Title III Consulting, Drug Prevention, HeadStart Birth to Four Early Education, Migrant/Homeless Education, Parental Involvement, Positive Behaviors, Shared Services Arrangements- Partnering with ESC Region 19, Staff Development, Technology Product Support, Dual Language Family Literacy, Family Reading/Literacy

Rating- 10 out of possible 10 points

Pricing- \$300-\$500 per day for consulting, negotiable \$750 fee for all travel fees

States Served- All 50 States

Lakeshore Learning Materials

Attn: Tery Amaya
2695 E. Dominguez St.
Carson, CA 90895
800-421-5354
Fx-310-537-7990

biddept@lakeshorelearning.com / rmartinez@lakeshorelearning.com *added as of 8/3/2016
www.lakeshorelearning.com

Services- Balanced Literacy- Grades PreK-5, Brain Based Learning- Grades PreK-5, Classroom Management- Infant & Toddler through K-5, College & Career Readiness- Grades K-5, Early Childhood Intervention- PreK, English Language Arts, Reading (ELAR) & Dyslexia- PreK through 5th Grade, Executive Functioning- PreK, General Curriculum- PreK through 5th Grade, Head Start Birth to Four Early Education- Infant & Toddler Through PreK, Inclusion- PreK, Infant/Toddler-Growth and Development- Infant & Toddler, Mathematics K12- Grades K-5, Paraprofessionals- Infant & Toddler through 5th Grade, Parental Involvement- Infant & Toddler through 5th Grade, Positive Behaviors- Infant & Toddler, Preschool – Kinder, Project Based Learning- Grades K-5, Response to Intervention (RTI)- Grades K-5, Students with Disabilities- Infant & Toddler through 5th grade.

Ratings- 9.59 out of possible 10 points

Pricing- Half-day: up to four hours of facilitation= \$2,500; Full-day: up to eight hours of facilitation= \$3,500. Pricing is inclusive of: development, facilitation, travel, training materials (hand-outs, raffles). Does not include take away resources for each participant.

States Served - All 50 States

Lark Industrial, LLC

Attn: Jesse Ornelas
7198 Merchant Ave., Suite C-2
El Paso, TX 79915
915-500-4347

customerservice@larkindustries.com
www.larkindustries.com

Services- Machine Shop, Metal Works

Rating- 9.51 out of possible 10 points

Pricing- Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.

States Served - Texas

LearnKey, Inc. *Terminated as of 11/19/19

Attn: Kimberly Johnson
35 North Main Street
St. George, UT 84765
800-865-0165 x 145
Fx-866-574-0485
kjohnson@learnkey.com
www.learnkey.com

Services ~~Bully Intervention, Child Nutrition, College & Career Readiness, Distance Learning Support, Graphic Design, Instructional Technology, Project Based Learning, Staff Development- Office, Adobe, CompTIA, Cisco, MTA, etc., Technology and Curriculum Alignment, Web Technologies & Design~~

Rating ~~8.29 out of possible 10 points~~

Pricing ~~Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.~~

States Served ~~All 50 States~~

Martha Davis, LPC (updated April 27, 2017) (As of 7/10/2017)

5959 Gateway West, Suite 329 800 Lakeside Circle, Apt. 437
El Paso, TX 79925 Lewisville, TX 75057
915-799-9552 915-229-8886
Fx-915-345-1695
holymotivator@yahoo.com / piecebymdlpc@gmail.com

Services ~~Mental Health Counseling & Consulting Training~~

Rating ~~10 out of a possible 10 points~~

Pricing ~~Evaluations @ \$102, Individual Counseling Sessions @ \$67, ARD's @ \$102, No show ARD's @ \$26~~

States Served ~~Texas~~

MT Needles Embroidery

Attn: Tracey Benson
9900 Dyer
El Paso, TX 79924
915-821-4340
Fx-915-759-0741
mtneedles@gmail.com www.mtneedlesemdery.com

Services ~~Graphic Design, Garment Decorations, Uniforms, Promotional Items, Contract Instructional Services (Sewing, Graphics Design), Awards, Signs & Banners & Window Graphics, Learning, Teaching Aids & Instructional Supplies & Related, Occasions, Events, Holidays & Novelties & Related~~

Rating ~~9.51 out of possible 10 points~~

Pricing ~~Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.~~

States Served ~~New Mexico, Texas~~

Pasitos Clinic, LLC

Attn: Hilda Soriano
5901 Gateway Blvd W 406 Chelsea St *updated 1/4/18
El Paso, TX 79925- 79905
915-307-7612
Fx-915-307-7619
Hilda.soriano@pasitosclinic.com

Services- Autism Disorder, Mental Health Counseling & Consulting Training, Social Skill Development, Speech Therapy, Translation Services, Occupational Therapy, Physical Therapy

Rating- 10 out of possible 10 Points

Pricing-	Clinical Assessment, Behavior:	\$185/Evaluation
	Individual Therapy, Behavior:	\$125/Treatment
	Clinical Assessment, ST, OT, or PT	\$205/Evaluation
	Individual Therapy, ST, OT, or PT	\$38/15 Minute Evaluation
	Classroom Observations	\$85/Hour
	Collaborative Support in Classroom	\$85/Hour
	Service Area Staff Training	\$85/Hour
	Workshops or In-Service	\$145/2 Hour Minimum
	Interpreting Services	\$75/Addl/Hr

States Served - Texas

Roy Torres *Terminated as of 11/19/19

12288 Holy Springs
El Paso, TX 79928
915-799-8688
torresroy@gmail.com

~~**Services-** Advanced Academics, Assistive Technology, Classroom Management, College & Career Readiness, Differentiated Instruction, General Curriculum, Instructional Technology, Parental Involvement, School Accountability & Improvement, Technology and Curriculum Alignment, Social Studies Curriculum~~

~~**Ratings-** 10 out of possible 10 points~~

Pricing-	\$ 40 per hour	
	\$350 per half day	
	\$700 per full day	*Rates are flexible to change for multiple days of service

~~**States Served** — Arizona, New Mexico, Texas~~

Scholastic Inc.

Attn: Toni Abrahams
524 Broadway
New York, NY 10012-
800-825-4579
Fx-866-560-6930
Rfp-scholastic@scholastic.com
www.scholastic.com

Shari Bignell and David Martinez *updated 9/13/19
90 Old Sherman Turnpike
Danbury, Connecticut 06810
Shari: 800-825-4579 Option 6 / David: 505-208-2505
SBignell@scholastic.com / DavidMartinez@scholastic.com

**ALL ORDERS MUST BE SENT
TO ALLIEDORDERS@SCHOLASTIC.COM**

Services- Balanced Literacy, Bilingual/ ESL / Title III Consulting, Classroom Management, College & Career Services, Differentiated Instruction, English Language Arts (ELAR), General Curriculum, Inclusion, Instructional Technology, Paraprofessionals, Parental Involvement, Positive Behavioral Intervention and Support (PBIS), Progress Monitoring and Grading, Project Based Learning, Response to Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Staff Development-ELA, Integrated Learning Supports, FACE, Motivational, Students with Disabilities, Technology and Curriculum Alignment, Technology Product Support, Integrated Learning Supports, Pre-Kindergarten Literacy Curriculum, Multi-tiered System of Supports

Rating- N/A

Pricing- Program Implementation Training- 30 participants, Half-day (3 hours) \$2,299, Full-day (7 hours) \$2,899; Professional Learning Courses- 30 Participants, Half-day, \$2,400, Full-day \$3,800; Instructional Coaching- 1-5 participants (5 maximum), 1-9 days, \$2,299, 10-49 days, \$1,899; Author Professional Learning Institute Session- Prices Vary, Per Person Charge, Full Day, Max 30 participants; Professional Learning Webinar- 20 participants, \$799, 2 hours maximum. *Dr. Karen Mapp's Family Engagement Workshop Series: \$20,000 for three, 6-hour days of training for up to 30 participants, plus 24/7 online-access to videos, webinars, research, and other resources; access to consultative support. **Read and Rise Train the Trainer professional development for Facilitators: \$4,500 for six hours of training. ***Integrated Learning Supports: Please contact ESC 19- ASC or Vendor for pricing. **** 2015-2016

Speaker's Bureau- Pricing Varies

Please contact ASC Region 19 for confirmation on services and rates. *updated 11/18/19

States Served - Texas

Shelley Weaver *Terminated as of 11/19/19

Attn: Shelley Weaver
6204 Camino Alegre Dr.
El Paso, TX 79912
915-373-2136
Sweaver1@elp.rr.com

Services- Bully Intervention, Bully Prevention, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Social Skill Development

Rating- 9.75 out of possible 10 points

Half Day ----- \$765.00

Full Day ----- \$1020.00

States Served - All 50 States

Staffing Options and Solutions, Inc. *Terminated as of 11/19/19

Attn: Bret Schoff
6249 S. East Street, Suite E-
Indianapolis, IN 46227
800-554-7823
Fx-800-791-1656
bret@traveltherapy.com
www.traveltherapy.com

Service— Speech Therapy

Rating— 9.81 out of possible 10 points

Pricing— Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.

States Served— Arizona, California, Florida, Georgia, Illinois, Indiana, Maryland, New Jersey, North Carolina, Ohio, Texas, Virginia

Teach Wellness- Educational Training Systems *Terminated as of 11/19/19 **Educational Training Systems (Corrected October 2016)**

Research and Educational Design Institute LLC *Name changed as of 3/20/2017

Attn: Scott Himmelstein
814 Morena Blvd #206 401B Street Suite 2030 *as of October 13, 2017
San Diego, CA 92110 San Diego, CA 92101
619-972-3730
shimmelstein@gmail.com

Services— Staff Development, Health and Wellness Specific Curriculum *** **Amended Services As of October 17, 2016**— Coaching and Mentoring Services, Advisory, Communications and Facilitation Support, Advisory Services, Planning, advisory and communication services, Planning, convening and facilitation of district/community taskforces. (Please contact vendor or ESC Region 19 for further details of amended services.)

Rating— 8.05 out of possible 10 points

Pricing— Year One: \$15,000 per school, 5 week online training 5 days in person training 3 days pre-mentorship 2 days post-mentorship, 8 months on-site mentorship with wellness trainer. Year Two: \$7,200 per school, Advanced online training, one day advances in person training, advanced mentorship with wellness trainer on quarterly basis. *Price is inclusive of all direct costs to ETS. Including travel, room and board, and materials, etc. *** **New Pricing for Amended Services Only**— \$1,543.75 daily, inclusive of all travel related expenses.

States Served— All 50 States

The Master Teacher

Attn: Nikki Warnick
PO Box 1207
Manhattan, KS 66505
800-669-9633
Fx-800-669-1132
bids@masterteacher.com
www.masterteacher.com

Services— Autism Disorder, Bilingual / ESL / Title III Counseling, Bully Prevention, Classroom Management, General Curriculum, Inclusion, Paraprofessionals, Parental Involvement, Progress Monitoring and Grading, School Accountability & Improvement, School Climate, School Culture, Staff Development, Students with Disabilities

Rating— 9.08 out of possible 10 points

Pricing— Contact vendor or ESC Region 19 Purchasing for complete pricing matrix

States Served - All 50 States

ThinkCERCA.com

Attn: Abigail Ross
440 N Wells Street, Suite 720
Chicago, IL 60654
224-412-3722
Fx-312-602-4944
abby@thinkcerca.com contracts@thinkcerca.com
www.thinkcerca.com

Services- Balanced Literacy, College & Career Readiness, Differentiated Instruction, General Curriculum, Inclusion, Instructional Technology, Progress Monitoring and Grading, Response to Intervention (RTI), Staff Development –Blended Learning, Thematic Planning, Data & Professional Learning Communities, Virtual Learning Programs, Supplemental Curriculum- Reading, Writing, Science, and Social Studies

Rating- 9.74 out of possible 10 points

Pricing- ThinkCERCA Licenses- \$40 per student/per year. Support Level Costs: Core -\$1,000, Guided \$2,000, Intensive- \$4,000. Online Webinar Series- \$1,000. ½ Day Workshop- \$1,500. Full Day Workshop- \$3,000. Additional Attendees: 26-100 - \$1,000; 101-250 - \$2,000; 250+ - \$3,000.

States Served - All 50 States

~~Time to Sign, Inc.~~ *Terminated as of 11/19/19

~~Attn: Michael S. Hubler
211 4th Avenue
India Alantic, FL 32903
321-726-9466
Fx-321-726-9467
mhubler@timetosign.com
www.timetosign.com~~

~~**Services-** Classroom Management, Early Childhood Intervention, General Curriculum, Head Start Birth to Four Early Education, Inclusion, Infant/Toddler Growth and Development, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Pre-School Education, Training & Assessments, Response to Intervention (RTI), Social Skill Development, Staff Development, Students with Disabilities~~

~~**Ranking-** 9.19 out of possible 10 points~~

~~**Pricing-**~~

~~2 Hours- \$1,995 for Sign Language Fundamentals for Parents~~

~~3 Hours: \$3,495, 6 Hours: \$3,995 for: Fostering Communication Signing Fundamentals, Strategies for Classroom & Home Organization, Early Childhood Behavior Management, In-Class Coaching & Mentoring, Social-Emotional & Academic Learning (SEAL), Understanding Our 4 Brains & Communication Languages, SCORE Curriculum Training Part 1, SCORE Curriculum Training Part 2, Sign Language & SCORE Refresher Training~~

~~*Price includes workshop specific materials including topical book and DVD.~~

~~** Price does not include travel for hotel, rental car, and flight at Time to Sign cost.~~

~~**States Served** - All 50 States~~

Walsh Gallegos Trevino Russo & Kyle P.C.

Attn: Jim Walsh
505 E. Huntland Drive Suite 600
Austin, TX 78752
512-454-6864
Fx-512-467-9318
info@wabsa.com www.walshgallegos.com

Services- Admission, Review and Dismissal (ARD) Process and Services- Legal Training, Legal Compliance with Special Issues- Legal Training, Legal Framework- Legal Training, Response to Intervention (RTI)- Legal Training, Special Education Compliance, Training and Consulting on all Legal Issues Regarding School Operations under both State and Federal Law, Including but not Limited to, Special Education, I.D.E.A., Section 504, The Americans with Disabilities Act, No Child Left Behind, McKinney-Vento and Constitutional Issues

Rating- 9.4 out of possible 10 points

~~**Pricing-** Inservices and Conferences in Texas- Standard Rates: \$3,000 including expenses for travel per attorney for a full day. Training sessions by Elena Gallegos, Nona Matthews, Paula Maddox Roalson and Denise Hays are: \$4,000 including expenses for travel per attorney for a full day. Training sessions by Jim Walsh are: \$5,500 including travel expenses for a full day. Inservices and Conferences in New Mexico- Standard Rates: \$3,000 including expenses for travel per attorney for a full day, Training Sessions by Jim Walsh are: \$5,500 including travel expenses for a full day. The firm would be open to discussion regarding discounted pricing if multiple attorneys were asked to present at one conference.~~

Pricing Updated As Of 11/6/2017:

Standard Rates:

-\$3,250 plus expenses for travel up to a maximum expense charge of \$500 per attorney for full day.

Training Sessions by Elena Gallegos, Nona Matthews, Paula Maddox Roalson and Denise Hays are:

-\$4,250 plus expenses for travel up to a maximum expense charge of \$500 per attorney for a full day.

Training Sessions by Jim Walsh are:

-\$5,750 plus expenses for travel up to a maximum expense charge of \$500 for a full day.

Travel Expenses Will Be Itemized if they fall under \$500, and will not exceed a \$500 cap per day per attorney per agreement with ASC.

States Served – New Mexico, Texas

Approved by: _____
(Armando Aguirre – Executive Director)
(Sonia Eubank- Associate Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(November 19, 2015)
(October 19, 2016)
(October 6, 2017)
(October 24, 2018)
(December 3, 2019)