

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Food Service Equipment, Coolers, Freezer, Hot Water and Cold Water Repair & Maintenance- ESC Region 19 Purchasing Cooperative

RFP NUMBER: 11-6649

RFP OPENING DATE: March 3, 2011

CONTRACT TERM: Date of award until March 31, 2012 with the option to extend in 6 month increments not to exceed 24 months in the aggregate
(Extended by ESC Region 19 until March 31, 2013)

FUNDING SOURCE: Various

RFP's ISSUED: 14

RESPONSES: 2

ADVERTISEMENT DATES: February 13th & February 20th, 2011

BOARD MEETING DATE: May 19th, 2011

RECOMMENDED FOR AWARD **Trejo Commercial Refrigeration, LLC**
Wyler Industrial Works, Inc.

TOTAL (estimated) **\$750,000.00 per year**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to utilize the stated services including parts, labor, and warranty when required during the contract period.

SPECIFICATIONS PROVIDED BY: Martin Camacho
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Martin Camacho
ESC Region 19

Nancy Alvarado
ESC Region 19

ORDER INFORMATION:

Trejo Commercial Refrigeration, LLC
Attn: Luis E. Trejo Sr.
7010 Industrial Ave.
El Paso, TX 79915
915-771-8206
Fax: 915-771-8440
peagleelp@hotmail.com

Wyler Industrial Works, Inc.
Attn: Fred Duvall III
711 S. Saint Vrain St.
El Paso, TX 79901
915-542-1771 / 800-71-WYLER
Fax: 915-533-3270 / 915-613-2403
www.wylerindustrial.com
andrea@wylerindustrial.com

SPECIAL CONDITIONS

1. Vendors awarded under this contract will provide payment bonds for any single project exceeding \$25,000. The cost will be paid for by the cooperative member to eliminate payment problems to suppliers.
2. Awarded vendors will provide proof of general liability, auto liability, and workers compensation with proposals for award consideration.
3. Estimates for proposed repair work will be a no charge unless otherwise stated in submitted proposals.
4. Copies of licenses and permits to do business for categories submitted for El Paso County will be submitted with proposals.
5. Hourly rates charged will be from time vendor arrives on the work site in El Paso County unless otherwise stated in response.
6. All work and repairs will be in compliance with all local, state, and federal regulations pertaining to this contract.
7. Vendor agrees to bill Purchasing Coop Member at cost for any parts required to be expedited if they are not in stock locally.
8. Region 19 Purchasing Cooperative members will be furnished with copies of invoicing for any/and or all parts used in repairs and service to verify vendor is honoring its markup from cost.
9. ESC Region 19 reserves the option to award services item by item, in groups, or in any combination that is determined to be in the Purchasing Cooperative Member's best interest
10. Award basis will be 70% price, and 30% on item 5 responses to questions.
11. Contractors should only respond to those categories they wish to be considered for.

Item	Description	Price
1.	Food Service Equipment (Gas & Electric to include but not be limited to ovens, slicers, mixers, grills, cook tops, fryers, dish machines, ice machines, and counter top equipment)	
	Hourly rate for technicians for on-site repairs	\$ <u>62.00</u> / hour
	Mark-up over vendor cost on all parts/supplies used	<u>35</u> %
	Provide warranty period for all parts/labor	<u>30</u> days
	Response time after telephone notification	<u>2</u> hours

List Food Service Manufacturers vendor is certified to repair by manufacturer:

Not certified to repair – vendor is authorized to repair

List Food Service Equipment & Manufacturers vendor is authorized (not certified) to repair

- a. True
- b. Randell
- c. Kolpak
- d. Univex
- e. Groen Skillets
- f. Accutemp Steamers
- g. Beverage Air
- h. Cleveland Range
- i. APW Warmers
- j. Cornelious Ice Machines
- k. Ice O Matic Ice Machines

Awarded Vendor - Trejo Commercial Refrigeration, LLC

2.	Coolers & Freezers (Electric to include stand alone, portable, upright, reach in, walk-in, and related equipment)	
	Hourly rate for technicians for on-site repairs	\$ <u>62.00</u> / hour
	Mark-up over vendor cost on all parts/supplies used	<u>25</u> %
	Provide warranty period for all parts/labor	<u>30</u> days
	Response time after telephone notification	<u>2</u> hours

List Cooler and Freezer Manufacturers vendor is certified to repair by manufacturer:

Not certified to repair – vendor is authorized to repair

List Cooler and Freezer Equipment & Manufacturers vendor is authorized (not certified) to repair:

- a. True
- b. Randall
- c. Beverage Air
- d. Kolpak
- e. Cornelious
- f. Ice O Matic
- g. Bally Walk In Cooler
- h. Traulsen
- i. Norlake

Awarded Vendor - Trejo Commercial Refrigeration, LLC

Item	Description	Price
3.	Hot Water & Boiler Systems	
	Hourly rate for technicians for on-site repairs	\$ <u>70.00</u> / hour
	Mark-up over vendor cost on all parts/supplies used	<u>15</u> %
	Provide warranty period for all parts/labor	<u>365/90</u> days
	Response time after telephone notification	<u>3</u> hours
	List Manufacturers authorized to service/ repair:	
	a. <u>Cleaver Brooks</u>	
	b. <u>Williams & Davis</u>	
	c. <u>Industrial Combustion</u>	
	d. <u>Rheem</u>	
	e. <u>A.O. Smith</u>	

Awarded Vendor - Wyler Industrial Works, Inc.

Provide details on annual maintenance agreement pricing by size and manufacturer on company letterhead attached

4.	Chilled Water Systems	
	Hourly rate for technicians for on-site repairs	\$ <u>70.00</u> / hour
	Mark-up over vendor cost on all parts/supplies used	<u>15</u> %
	Provide warranty period for all parts/labor	<u>365/90</u> days
	Response time after telephone notification	<u>3</u> hours
	List Manufacturers authorized to service/ repair:	
	a. <u>N/R</u>	
	b. <u>N/R</u>	
	c. <u>N/R</u>	
	d. <u>N/R</u>	
	e. <u>N/R</u>	

Awarded Vendor - Wyler Industrial Works, Inc.

Item	Description	Price
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Provide details on annual maintenance agreement pricing by size and manufacturer on company letterhead attached

5. Required questionnaire for award consideration:

- a. Total number of field service technicians? (provide certifications for repair work with response)

Trejo Commercial Refrigeration, LLC	2
Wylar Industrial Works, Inc.	10

- b. Total number of employees living in El Paso, County?

Trejo Commercial Refrigeration, LLC	3
Wylar Industrial Works, Inc.	45

- c. Total number of years in business in El Paso, County?

Trejo Commercial Refrigeration, LLC	15
Wylar Industrial Works, Inc.	119

- d. Total dollar amount of inventory, parts, and supplies in stock?

Trejo Commercial Refrigeration, LLC	\$8,000.00
Wylar Industrial Works, Inc.	\$25,000.00

- e. Total number of service vehicles?

Trejo Commercial Refrigeration, LLC	3
Wylar Industrial Works, Inc.	20

- f. Total square feet of local store front?

Trejo Commercial Refrigeration, LLC	6,000 sqft.
Wylar Industrial Works, Inc.	main office 1,000 sqft. (not including shops)

- g. Does vendor charge additional for work performed after normal working hours which are considered Monday through Friday from 7:00 AM until 6 PM, not including Holidays? If yes, please provide details below:

Trejo Commercial Refrigeration, LLC	no overtime
Wylar Industrial Works, Inc.	Yes at 1.5 x regular hourly rate

Item Description **Price**

h. Provide designated contact person who can be reached by cell phone or otherwise in instances where a service needs to be expedited?

Trejo Commercial Refrigeration, LLC Luis Trejo Sr. 915-726-0011

Wylar Industrial Works, Inc. Andrea Tolliver 915-542-1771 ext. 43

i. Provide 3 local references we can contact on work performed including a name and phone?

- 1.
2. All references on file
- 3.

Approved by: _____
 (James R. Vasquez)
 (James R. Vasquez)

Date: _____
 (March 23, 2011)
 (March 1, 2012)