

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Floor, Surface, and Wall Coverings – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7148
RFP OPENING DATE: August 4, 2015
CONTRACT TERM: Date of award until September 30, 2016 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until September 30, 2017)
(Extended by Region 19 until September 30, 2018)
(Extended by Region 19 until September 30, 2019)
(Extended by Region 19 until September 30, 2020)

FUNDING SOURCE: Various
RFP's ISSUED: 38
RESPONSES: 4
ADVERTISEMENT DATES: The Washington Post – July 16, 2015 & July 23, 2015
The El Paso Times - July 15, 2015 & July 22, 2015
BOARD MEETING DATE: October 15, 2015

RECOMMENDED FOR AWARD **Accents and Accessories**
MasterServ, Inc.
Southwest Décor El Paso Corp. (HUB)
~~Spectrum Floors, Inc.~~ Innovation Floors *updated 3/27/19
TOTAL (estimated) **\$2,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and Region 19 to purchase floor, surface, and wall covering goods and services when required during the contract period. ESC Region 19 Purchasing Cooperative members should note this contract has been competitively bid, and if price shopping; please notify awarded vendors in advance. Hourly rates listed will apply when Purchasing Cooperative members want estimates. If vendor is given an order resulting from this contract, it is up to the vendor whether or not they choose to waive the cost estimating hourly fee.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

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~~Spectrum Floors, Inc.~~ Innovation Floors * updated 3/27/19

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Item	Description	Pricing	Delivery ARO Time
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1. CARPET 6' ROLLS (glue down)

rolls with tacky adhesive and cushion back

Gauge:	1/13 50.4 rows/ 10 cm
Stitches/ Inch:	8.4
Tuft Density:	107.5 tufts/ sq. inch
Pile Height Average:	.117 inch
Pile Yarn Weight:	18 oz. per square yard
Fiber System:	Dynex SD Nylon/ Dynex Nylon
Dye Method:	50% solution dyed/ 50% yarn dyed
Soil/Stain Protection:	Ensure or comparable
Product Width:	6 ft.
Primary Tufting Substrate:	Synthetic non-woven
Fusion Coat:	Sealant vinyl
Backing:	Closed Cell vinyl cushion
Weight:	35.5 oz. per square yard
Density:	18.5 lbs. per cubic ft.
Thickness:	0.156 inches
Compression set:	Maximum 10%
RS Adhesive System:	Micro encapsulated Tackifier applied to 100% of backing at time of Manufacture
Total Product Weight RS:	81 oz. per square yard
Recycled Material:	7-32%

No EPA registered pesticides added

Testing Characteristics: Passes CPSC FF 1-70 (ASTM D-2859) for surface flammability,(ASTM E662) 450 for smoke density, Class I (ASTM E-648) for flooring radiant panel, AATCC 134 for electrostatic Propensity Permanent Conductive Fiber.

Warranties: Lifetime limited warranty against excessive surface wear, static, delamination, edge ravel, zippering and backing resiliency lost, and one year on installation labor. Other materials to be included with carpet installation pricing are cost of extruded aluminum fold-down edge guard with concealed gripper teeth; minimum 1 1/2" wide punched anchorage flange; minimum 5/8" wide fold flange. Vendors must provide color charts, samples, data sheets, and specification sheets for all carpets submitted for award consideration.

Accents and Accessories

BRAND/ MODEL (S): **Mohawk, Collins & Aikman**

1 - 110 square yards	\$ <u>22.99</u> / per sq. yd./labor/installed
111 - 500 square yards	\$ <u>22.99</u> / per sq. yd./labor/installed
501 - 1000 square yards	\$ <u>22.99</u> / per sq. yd./labor/installed
1000 - 2000 square yards	\$ <u>22.99</u> / per sq. yd./labor/installed
2000 - Up square yards	\$ <u>21.99</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	\$ <u>1.25</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	\$ <u>0.25</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	\$ <u>0.30</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	\$ <u>0.15</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	\$ <u>0.99</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	\$ <u>0.75</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ **9.50** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. \$ **9.75** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	\$ <u>8.25</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

BRAND/ MODEL (S): **Tandus Color Pencil or Mohawk Class Act**

1 - 110	square yards	\$ <u>23.50</u> / per sq. yd./labor/installed
111 - 500	square yards	\$ <u>23.00</u> / per sq. yd./labor/installed
501 - 1000	square yards	\$ <u>23.00</u> / per sq. yd./labor/installed
1000 - 2000	square yards	\$ <u>23.00</u> / per sq. yd./labor/installed
2000 - Up	square yards	\$ <u>23.00</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	\$ <u>1.35</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	\$ <u>0.00</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	\$ <u>0.25</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	\$ <u>0.10</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	\$ <u>0.95</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	\$ <u>0.70</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ **0.00** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. \$ **8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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2. Carpet Tiles (non- glued)

-Product Type: Tiles
 Construction: Tufted Textured Loop
 Standard Colorline; 18
 Yarn System: Aquafil Struttura
 Dye Method: 100% Soluble Dye
 Recycled Content: 42-44%
 Tufted Yarn Weight: 18 oz./ sq. yard
 Machine Gauge: 1/12"
 Pile Density: 6,968
 Pile Height: .145"
 Pile Thickness: .093"
 Stitches: 8.16/ in.
 Total Thickness: .275"
 Size: 19.69" x 19.69"

Antimicrobial preservative must protect floorcoverings from a wide variety of molds, mildews, and odor-causing organisms.

Product must meet ADA slip resistance

Carpet tiles must be applied with non-glue application (sticky tabs) for easy removal and replacement when required.

Samples (including product for application to floor), color charts, and specification sheets must be submitted with proposals for award consideration

Reference Brand: Interface carpet tiles or comparable

Accents and Accessories

BRAND/ MODEL (S): **Interface - Shaw**

1 - 110 square yards	<u>\$ 23.99</u> / per sq. yd./labor/installed
111 - 500 square yards	<u>\$ 23.99</u> / per sq. yd./labor/installed
501 - 1000 square yards	<u>\$ 23.99</u> / per sq. yd./labor/installed
1000 - 2000 square yards	<u>\$ 23.99</u> / per sq. yd./labor/installed
2000 - Up square yards	<u>\$ 23.99</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	<u>\$ 1.50</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	<u>\$ 0.25</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	<u>\$ 0.30</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	<u>\$ 0.15</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	<u>\$ 0.99</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	<u>\$ 0.75</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 9.50** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 9.75** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 8.25</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

BRAND/ MODEL (S): **Interface-First Option or Mohawk- First One Up**

1 - 110 square yards	\$ <u>21.50</u> / per sq. yd./labor/installed
111 - 500 square yards	\$ <u>21.00</u> / per sq. yd./labor/installed
501 - 1000 square yards	\$ <u>21.00</u> / per sq. yd./labor/installed
1000 - 2000 square yards	\$ <u>21.00</u> / per sq. yd./labor/installed
2000 - Up square yards	\$ <u>2.00</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	\$ <u>1.35</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	\$ <u>0.00</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	\$ <u>0.25</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	\$ <u>0.10</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	\$ <u>0.95</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	\$ <u>0.70</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ **0.00** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	\$ <u>7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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3. CARPET 12' ROLLS (glue down)

Surface Texture: Tufted level loop
 Tufted pile weight: 22 oz. / sq. yard
 Gauge: 1/10"
 Stitches: 11.5 stitches / inch
 Finished pile height: .130 inches
 Total finished weight: 60.2 oz. / sq. yard
 Width: 12 feet
 Pattern Repeat: .4 inches width/ .3 inches length
 Density: 6096
 Yarn content: solution dyed nylon, solution dyed
 Warranty: 10 year limited abrasive wear, lifetime limited anti-static, 10-year limited no delamination or edge ravel
 Samples (including product for application to floor), color charts, and specification sheets must be submitted with proposals for award consideration
 Reference Brand: Crossley Starting Point II (Style 30311) or comparable

Accents and Accessories

BRAND/ MODEL (S): Shaw - Mohawk

1 - 110 square yards	<u>\$ 17.25</u> / per sq. yd./labor/installed
111 - 500 square yards	<u>\$ 16.95</u> / per sq. yd./labor/installed
501 - 1000 square yards	<u>\$ 16.95</u> / per sq. yd./labor/installed
1000 - 2000 square yards	<u>\$ 16.95</u> / per sq. yd./labor/installed
2000 - Up square yards	<u>\$ 16.50</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	<u>\$ 1.40</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	<u>\$ 0.25</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	<u>\$ 0.30</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	<u>\$ 0.15</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	<u>\$ 0.99</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	<u>\$ 0.75</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ 9.50 / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. \$ 9.75 / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 8.25</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

BRAND/ MODEL (S): **Mohawk – Class Act**

1 - 110 square yards	\$ <u>17.00</u> / per sq. yd./labor/installed
111 - 500 square yards	\$ <u>16.25</u> / per sq. yd./labor/installed
501 - 1000 square yards	\$ <u>16.25</u> / per sq. yd./labor/installed
1000 - 2000 square yards	\$ <u>16.00</u> / per sq. yd./labor/installed
2000 - Up square yards	\$ <u>16.00</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	\$ <u>1.35</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	\$ <u>0.00</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	\$ <u>0.25</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	\$ <u>0.10</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	\$ <u>0.95</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	\$ <u>0.70</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ **0.00** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	\$ <u>7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Item	Description	Pricing	ARO Time
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4. RESILIENT FLOORING (VCT)

Gauge: 1/8", 3/32"
 Width: 12" x 12"
 Use: Commercial
 Shipping weight: 1/8", 62 lbs./carton; 3/32", 48 lbs. /carton
 Gloss: (typical value) 60 degree specular, 20-40
 Fitting: Tile cutter, straight scribe, hot knife
 Adhesives: S-89, s-515, S-700, or S-750
 Packaging: Tiles and/or sq. ft./carton-45 To include floor base
 MATERIAL: A composition of polyvinyl chloride resin binder, fillers, and pigments.
 REFERENCE SPECIFICATIONS: ASTM F 1066, class 2 – through pattern
 MIL STD 1623D for deck covering
 FIRE TEST DATE: ASTM E 648 Critical Radiant Flux
 0.45 watts/sq.com. Or more – Class 1
 ASTM E 662 Smoke 450 or less
 CAN/ULC – S102.2 – M88
 Flame Spread 25 or less
 Smoke Developed 50 or less

Numerical flammability ratings alone may not define the performance of the product under actual fire conditions. These ratings are provided only for use in selection of products to meet specified limits.

STATIC LOAD LIMIT: 75 PSI (5.27 kg./sq.cm) (ASTM F 970)

RESILIENCE: 1/8" – Good; 3/32" – Good

EASE OF MAINTENANCE: 1/8" – Good; 3/32" – Good

DURABILITY: 1/8" – Very Good; 3/32" – Good

CIGARETTE BURN RESISTANCE: Good

Reference Brand: ARMSTRONG, AZROCK, TARKETT OR BETTER

Warranties: 5-year warranty from manufacturer on manufacturer defects in material and workmanship, and 1-year warranty on workmanship and installation from completion of punch list.

Vendors must provide color charts, samples, data sheets, and specification sheets for all flooring submitted for award consideration. All products to be installed as per manufactures instruction with installation pricing to include approved metal edge strips, waterproof adhesives, non-staining concrete slab primer, and non-latex leveling compound.

Accents and Accessories

BRAND/ MODEL: **Azrock**

1 - 100 square yards	<u>\$ 1.20</u> / per sq. yd./labor/installed
101 - 500 square yards	<u>\$ 1.20</u> / per sq. yd./labor/installed
501 - 1000 square yards	<u>\$ 1.20</u> / per sq. yd./labor/installed
1000 - 2000 square yards	<u>\$ 1.20</u> / per sq. yd./labor/installed
2000 - Up square yards	<u>\$ 1.15</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down) **\$ 1.35** / per sq. yd. /labor

Removal/ Disposal of existing carpet (tacked down) **\$ 0.25** / per sq. yd. /labor

Removal/ Disposal of existing VCT **\$ 0.30** / per sq. yd. /labor

Removal/Disposal of existing cove base **\$ 0.15** / per sq. yd. /labor

Price/ lineal foot 4" high cove base installed **\$ 0.99** / per lineal ft. / material & labor

Price/ lineal foot 2 X" high cove base installed **\$ 0.75** / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 9.50** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 9.75** / hour

Markup over vendor's cost for carpet to be installed by coop member **10%**

Hourly rate for floor repairs required for proper carpet application **\$ 9.50**

Markup over cost for any supplies or equipment required for floor repairs **10%**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

BRAND/ MODEL: **Azrock**

1 - 100 square yards	\$ <u>1.20</u> / per sq. yd./labor/installed
101 - 500 square yards	\$ <u>1.20</u> / per sq. yd./labor/installed
501 - 1000 square yards	\$ <u>1.18</u> / per sq. yd./labor/installed
1000 - 2000 square yards	\$ <u>1.18</u> / per sq. yd./labor/installed
2000 - Up square yards	\$ <u>1.18</u> / per sq. yd./labor/installed

Removal/Disposal of existing Carpet (glued down)	\$ <u>1.35</u> / per sq. yd. /labor
Removal/ Disposal of existing carpet (tacked down)	\$ <u>0.00</u> / per sq. yd. /labor
Removal/ Disposal of existing VCT	\$ <u>0.25</u> / per sq. yd. /labor
Removal/Disposal of existing cove base	\$ <u>0.10</u> / per sq. yd. /labor
Price/ lineal foot 4" high cove base installed	\$ <u>0.95</u> / per lineal ft. / material & labor
Price/ lineal foot 2 X" high cove base installed	\$ <u>0.70</u> / per lineal ft. / material & labor

Hourly rate for consultation, estimating, and measuring when contract is not used \$ **0.00** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	\$ <u>7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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5. WALL BASE (cove base)

- Vinyl base complying with FS SS-W-40 , type II, with matching end stops and pre-molded or molded corner units, as follows;
- Height: 4" or 6"
- Thickness: .080 gauge
- Style: Standard top-set cove
- Finish: Matte
- Colors Available: 40+ choices of color
- Reference brands: Azrock, Johnsonite, Armstrong, or Roppe Rubber Co.
- To include wall preparation and manufacturer approved application process including any and all supplies for proper installation

Accents and Accessories

BRAND/ MODEL: **Jhonsonite**

1 - 120 L. F. Lineal feet	<u>\$ 0.99</u>	per L. ft./labor/installed
120 - 600 L.F. Lineal feet	<u>\$ 0.99</u>	per L. ft./labor/installed
601 - 1200 L.F. Lineal feet	<u>\$ 0.99</u>	per L. ft./labor/installed
1201 - 1800 L.F. Lineal feet	<u>\$ 0.89</u>	per L. ft./labor/installed
1801 -2400 L.F. Lineal feet	<u>\$ 0.89</u>	per L. ft./labor/installed
2401 – Up L.F. Lineal feet	<u>\$ 0.89</u>	per L. ft./labor/installed
Removal of Existing Cove Base	<u>\$ 0.10</u>	per sq. ft. /labor

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 9.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 9.50</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

BRAND/ MODEL: **Jhonsonite**

1 - 120 L. F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
120 - 600 L.F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
601 - 1200 L.F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
1201 - 1800 L.F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
1801 -2400 L.F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
2401 – Up L.F. Lineal feet	<u>\$ 0.95</u>	per L. ft./labor/installed
Removal of Existing Cove Base	<u>\$ 0.95</u>	per sq. ft. /labor

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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6. CERAMIC TILE

Installations to be performed by journeyman Tile Setters only. Installations to comply with all local codes and regulations. Tiles must meet American National Standard Specifications for Ceramic Tile ANSI A137.1 - Master Grade Certificate must be submitted which identified grade, kind, ID Marks, and usage. Acceptable Manufacturers: Dal-Tile, American Olean Tile, Lone Star Ceramics, or Summitville Tiles. Installations to include only manufacturer recommended installation procedures as per TCA installation methods with a multipurpose dry set Portland Cement mortar or latex depending on type of surface; prepared concrete, masonry, gypsum wall board, metal studs or sound interior surfaces. Price of tile installation and any supplies (Manufacturer approved thin set & grout) required along with surface preparation of existing surfaces.

a. Wall Tile: 4" x 4", glazed types I and II

Accents and Accessories

1-50 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.25</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.25</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT \$ 1.20 per sq. ft. /labor Brand/ Manufacturer Dal-Tile or Interceramic

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT \$ 1.35 per sq. ft. /labor Brand/ Manufacturer Interceramic or Dal -Tile

b. Wall Tile: 6" x 6" glazed

Accents and Accessories

1-50 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT \$ 1.20 per sq. ft. /labor Brand/ Manufacturer Dal -Tile or Interceramic

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT \$ 1.35 per sq. ft. /labor Brand/ Manufacturer Interceramic or Dal -Tile

Item	Description	Pricing	ARO Time
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c. Accent Tiles: 4 W' x 4 %" glazed type III

Accents and Accessories

1-50 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.50</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.20** per sq. ft. /labor Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.39</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.35** per sq. ft. /labor Brand/ Manufacturer **Interceramic or Dal -Tile**

d. Wall Tiles: 2" x 2" x W' thick

Accents and Accessories

1-50 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.20** per sq. ft. /labor Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 4.50</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.35** per sq. ft. /labor Brand/ Manufacturer **Interceramic**

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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e. Top Trim: Surface bullnose, cap and ends

Accents and Accessories

1-50 Lineal feet	<u>\$ 2.25</u>	per L. ft./labor/installed
50-100 Lineal feet	<u>\$ 2.25</u>	per L. ft./labor/installed
100-250 Lineal feet	<u>\$ 2.25</u>	per L. ft./labor/installed

Brand/ Manufacturer - **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 Lineal feet	<u>\$ 2.00</u>	per L. ft./labor/installed
50-100 Lineal feet	<u>\$ 2.00</u>	per L. ft./labor/installed
100-250 Lineal feet	<u>\$ 2.00</u>	per L. ft./labor/installed

Brand/ Manufacturer - **Interceramic**

f. External Corners: Bullnose, inside radius not less than %" "

Accents and Accessories - Per Piece **\$ 1.50** per piece /labor/installed Brand/ Manufacturer - **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19 - Per Piece **\$ 1.20** per piece /labor/installed
Brand/ Manufacturer - **Interceramic**

h. Internal Corners: Field -Butted Square

Accents and Accessories - Per Piece **\$ 2.50** per piece /labor/installed Brand/ Manufacturer - **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19 - Per Piece **\$ 1.20** per piece /labor/installed
Brand/Manufacturer - **Interceramic**

i. External Base Corners: Round out corner tile

Accents and Accessories - Per Piece **\$ 2.50** per piece /labor/installed Brand/ Manufacturer - **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19 - Per Piece **\$ 1.20** per piece /labor/installed
Brand/ Manufacturer - **Interceramic**

j. Internal Base Corners: Round in corner tile

Accents and Accessories-Per Piece **\$ 2.50** per piece /labor/installed Brand/ Manufacturer - **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19 - Per Piece **\$ 1.25** per piece /labor/installed
Brand/ Manufacturer - **Interceramic**

Accents and Accessories

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 9.75** / hour
Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 9.75** / hour
Markup over vendor's cost for carpet to be installed by coop member **10%**
Hourly rate for floor repairs required for proper carpet application **\$ 9.75**
Markup over cost for any supplies or equipment required for floor repairs **10%**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 0.00** / hour
Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour
Markup over vendor's cost for carpet to be installed by coop member **10%**
Hourly rate for floor repairs required for proper carpet application **\$ 7.75**
Markup over cost for any supplies or equipment required for floor repairs **10%**

7. Ceramic & Quarry Tile

a. Base: 6" x 6" Quarry Tile

Accents and Accessories

1-50 square feet **\$ 4.50** per L. ft./labor/installed
50-100 square feet **\$ 4.50** per L. ft./labor/installed
100-250 square feet **\$ 4.50** per L. ft./labor/installed
250-350 square feet **\$ 4.50** per L. ft./labor/installed
350-1000 square feet **\$ 4.10** per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.50** per sq. ft. /labor Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet **\$ 4.10** per L. ft./labor/installed
50-100 square feet **\$ 4.10** per L. ft./labor/installed
100-250 square feet **\$ 4.10** per L. ft./labor/installed
250-350 square feet **\$ 4.10** per L. ft./labor/installed
350-1000 square feet **\$ 4.05** per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.35** per sq. ft. /labor Brand/ Manufacturer **Interceramic or Dal -Tile**

b. 12 x 12 Ceramic Floor Tile

Accents and Accessories

1-50 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.30</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 1.20</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.25** per sq. ft. /labor Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.35** per sq. ft. /labor Brand/ Manufacturer **Interceramic or Dal -Tile**

c. 16 x 16 Ceramic Floor Tile

Accents and Accessories

1-50 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.45</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.35</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.20** per sq. ft. /labor Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
50-100 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
100-250 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
250-350 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
350-500 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed
500 – 1000 square feet	<u>\$ 3.40</u>	per L. ft./labor/installed

Removal/Disposal of Existing Tile/Carpet/ VCT **\$ 1.35** per sq. ft. /labor Brand/ Manufacturer **Interceramic or Dal -Tile**

d. Top Trim: Surface bullnose, cap and ends

Accents and Accessories

1-50 Lineal feet **\$ 2.10** per L. ft./labor/installed
50-100 Lineal feet **\$ 2.10** per L. ft./labor/installed
100-250 Lineal feet **\$ 2.10** per L. ft./labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 Lineal feet **\$ 1.80** per L. ft./labor/installed
50-100 Lineal feet **\$ 1.80** per L. ft./labor/installed
100-250 Lineal feet **\$ 1.80** per L. ft./labor/installed

Brand/ Manufacturer **Interceramic or Dal -Tile**

Item	Description	Pricing	ARO Time
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e. External Corners: Bullnose, inside radius not less than 3/4"

Accents and Accessories **\$ 1.25** per piece /labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. **\$ 1.18** per piece /labor/installed
Innovation Floors *updated 3/27/19

Brand/ Manufacturer **Interceramic or Dal -Tile**

f. Internal Corners: Field -Butted Square

Accents and Accessories **\$ 1.25** per piece /labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. **\$ 1.18** per piece /labor/installed
Innovation Floors *updated 3/27/19

Brand/ Manufacturer **Interceramic or Dal -Tile**

g. External Base Corners: Round out corner tile

Accents and Accessories **\$ 1.25** per piece /labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. **\$ 1.18** per piece /labor/installed
Innovation Floors *updated 3/27/19

Brand/ Manufacturer **Interceramic or Dal -Tile**

h. Internal Base Corners: Round in corner tile

Accents and Accessories **\$ 1.25** per piece /labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. **\$ 1.18** per piece /labor/installed
Innovation Floors *updated 3/27/19

Brand/ Manufacturer **Interceramic or Dal -Tile**

i. Base tile: 4" x 8" with cove base and radius cap

Accents and Accessories

1-50 Lineal feet	<u>\$ 1.95</u>	per L. ft./labor/installed
50-100 Lineal feet	<u>\$ 1.95</u>	per L. ft./labor/installed
100-250 Lineal feet	<u>\$ 1.95</u>	per L. ft./labor/installed

Brand/ Manufacturer **Dal -Tile or Interceramic**

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

1-50 Lineal feet	<u>\$ 1.70</u>	per L. ft./labor/installed
50-100 Lineal feet	<u>\$ 1.70</u>	per L. ft./labor/installed
100-250 Lineal feet	<u>\$ 1.70</u>	per L. ft./labor/installed

Brand/ Manufacturer **Interceramic or Dal -Tile**

Accents and Accessories

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 9.75** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 9.75** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 9.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

Spectrum Floors, Inc. Innovation Floors *updated 3/27/19

Hourly rate for consultation, estimating, and measuring when contract is not used **\$ 0.00** / hour

Labor for installation and removal to include moving furniture at Coop Member's request. If vendor charges additional for this service, please state costs involved. **\$ 8.50** / hour

Markup over vendor's cost for carpet to be installed by coop member	<u>10%</u>
Hourly rate for floor repairs required for proper carpet application	<u>\$ 7.75</u>
Markup over cost for any supplies or equipment required for floor repairs	<u>10%</u>

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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9. SPECIALTY TAPES

Accents and Accessories

a.	¾" x 200' Maple Edge Tape Roll Size	\$ 126.59 / roll	200'
b.	¾" x 200' Birch Edge Tape	\$ 147.50 / roll	200'
c.	¾" x 200' Oak Edge Tape Roll Size	\$ 167.50 / roll	200'
d.	¾" x 200' D. Pine Edge Tape Roll Size	\$ 139.00 / roll	200'

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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10. MISCELLANEOUS ITEMS & SUPPLIES

Accents and Accessories

a.	Y:." thick x 48" wide bulletin board grade cork color to be tan- sample required	\$ 4.95 / linear foot	/as specs
b.	3/16" thick x 48" wide bulletin board grade cork color to be tan	\$ 9.20 / linear foot	/ as specs
c.	1" thick x 4' x 8' Tectrum board	\$ 49.50 / each	/ as specs
d.	1 W' thick x 4' x 8' Tectrum board	\$ 59.10 / each	/ as specs

e. 3' x 5' Durorock

Accents and Accessories - **\$ 11.99** / each Brand/ Model **as specs or Durorock**

Spectrum Floors, Inc. - **\$ 11.00** / each Brand/ Model **Para Bond**
Innovation Floors *updated 3/27/19

f. 3' x 5' Hardi Backer Board

Accents and Accessories - **\$ 12.50** / each Brand/ Model **as specs or Hardi Back**

Spectrum Floors, Inc. - **\$ 9.50** / each Brand/ Model **Interceramic or Dal-Tile**
Innovation Floors *updated 3/27/19

e. Contact Adhesive for plastic laminate roller grade, 21 % solids

Accents and Accessories - **\$ 5.50** / 32 oz. Brand/ Model **Para Bond or specific**

Spectrum Floors, Inc. - **\$ 43.99** / 32 oz. Brand/ Model **Para Bond**
Innovation Floors *updated 3/27/19

<u>Item</u>	<u>Description</u>	<u>Pricing</u>	<u>ARO Time</u>
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f. Contract Adhesive for plastic laminate roller grad, 21 % solids

Accents and Accessories - \$ **19.00** / gallon Brand/ Model Para Bond or specific

Spectrum Floors, Inc. - \$ **11.50** / gallon Brand/ Model Para Bond
 Innovation Floors *updated 3/27/19

g. Wall Base-thermoplastic vinyl 4" H x 48" L, .08 thick - 30 pieces per carton - 44+ colors

Accents and Accessories - \$ **59.65** / ctn. Brand/ Model Jhonsonite or specs

Spectrum Floors, Inc. - \$ **49.99** / ctn. Brand/ Model Jhonsonite
 Innovation Floors *updated 3/27/19

h. Wall Base-thermoplastic vinyl 2 ½ "H x 48" L, .08 thick - 30 pieces per carton - 44+ colors

Accents and Accessories - \$ **49.00** / ctn. Brand/ Model Jhonsonite or specs

Spectrum Floors, Inc. - \$ **42.00** / ctn. Brand/ Model Jhonsonite
 Innovation Floors *updated 3/27/19

i. Stair Treads Type #30, HD vinyl, 36"L x 12 ¼ D, ¼' taper to 1/8" square nose, various colors, Composition A, Types 1, 2,

Accents and Accessories - \$ **22.00** / each Brand/ Model Jhonsonite or specs

Spectrum Floors, Inc. - \$ **19.50** / each Brand/ Model Jhonsonite
 Innovation Floors *updated 3/27/19

J. Stair Treads Type #30, HD vinyl, 48"L x 12 ¼' D, %¼' taper to 1/8" square nose, various colors, Composition A, Types 1, 2, and 4, HT Series

Accents and Accessories - \$ **24.00** / each Brand/ Model Jhonsonite or specs

Spectrum Floors, Inc. - \$ **22.75** / each Brand/ Model Jhonsonite
 Innovation Floors *updated 3/27/19

k. Slip Retardant tiles Vinyl mineral aggregate, 100 thick 6" W, Various colors

Accents and Accessories - \$ **53.00** / 40 S.F. Carton Brand/ Model Jhonsonite or specs

Spectrum Floors, Inc. - \$ **48.50** / 40 S.F. Carton Brand/ Model Jhonsonite
 Innovation Floors *updated 3/27/19

l. Disc Type Rubber Tiles 19 1/16" x 19 11/16" x 11/64" with profile 3/64" profile height various colors type 996, RT Series

Accents and Accessories - \$ **6.10** / S. F. Brand/ Model Jhonsonite

13. PLASTIC LAMINATE - Post forming, minimum .042 thick, type 350,

a. All Solid Colors

Accents and Accessories - **\$ 38.00** sq. ft.

Brand/ Model **as specs**

b. All Patterns

Accents and Accessories - **\$ 42.00** sq. ft.

Brand/ Model **as specs**

c. Chemical Resistant

Accents and Accessories - **\$ 52.00** sq. ft.

Brand/ Model **as specs or Wilson Art**

d. Price per l.f. for fabricated and installed counter tops including adhesives

Accents and Accessories - **\$ 57.00**

Brand/ Model **as specs**

14. MINI BLINDS - Durable 6- gauge slats manufactured with American aluminum advanced finishing technology for anti-static repelling of dust. Include 1" x 1 Yz" steel head rail with box brackets and 2-slat valance, Stain resistant, Crash Proof cord lock. Built in clutch filter for additional durability 52 or more available colors - Pricing to include measurement, hardware, installation, and one year warranty

Accents and Accessories

a. 48" w x 84" h **\$ 81.20**

b. 78" w x 84" h **\$ 149.00**

c. 96" w x 106" h **\$ 201.00**

d. 24" w x 36" h **\$ 76.50**

e. 52" w x 48" h **\$ 62.25**

f. Discount from Retail Price List (All other sizes) **30 %** Brand/ Model **Graber, Vista View Contract Blinds**

Southwest Décor El Paso Corp.

a. 48" w x 84" h **\$ 98.48**

b. 78" w x 84" h **\$ 164.33**

c. 96" w x 106" h **\$ 246.90**

d. 24" w x 36" h **\$ 36.75**

e. 52" w x 48" h **\$ 72.65**

f. Discount from Retail Price List (All other sizes) **32.5 %**

Discount from retail plus \$ 1.50 per linear foot for installation on other catalog blinds

Brand/ Model **Graber Classics**

15. VERTICAL BLINDS - Fully enclosed drive and flush end caps for secure fit and finished appearance Rack & Pinion gear system allows for louvers to rotate smooth and easily Reversible head rail for right or left installation, Low friction wheels for ease of operation Heavy duty operating mechanisms. Galvanized steel end caps for enclosed headrail ends Self aligning carriers, Standard chain and cord controls, One year full warranty parts and labor. Pricing to include measurement, hardware, installation, and one year warranty Reference: G71 Vertical Blinds or comparable.

Accents and Accessories

a. 48" w x 84" h	<u>\$ 130.00</u>
b. 78" w x 84" h	<u>\$ 161.00</u>
c. 96" w x 106" h	<u>\$ 220.00</u>
d. 24" w x 36" h	<u>\$ 61.00</u>
e. 52" w x 48" h	<u>\$ 130.00</u>

f. Discount from Retail Price List (All other sizes) **30 %**

Brand/ Model **Vista View, Graber as specs**

Southwest Décor El Paso Corp.

a. 48" w x 84" h	<u>\$ 130.15</u>
b. 78" w x 84" h	<u>\$ 182.98</u>
c. 96" w x 106" h	<u>\$ 243.00</u>
d. 24" w x 36" h	<u>\$ 71.93</u>
e. 52" w x 48" h	<u>\$ 129.63</u>

f. Discount from Retail Price List (All other sizes) **32 %** Discount plus **\$2.50** per linear foot for installation

Brand/ Model **G-71 as specified**

16. STAGE DRAPERIES - Front Stage to be fabricated using Frankel 25 oz velour. Double Fullness, grommets 12" on center with side hems to be 1 Yz" , single 6" bottom hem, 4" top hem using a 3 Yz" jute webbing and 12" overlaps with Yz width turned back. Seams to be serged. Bottom hem to have chain weights sewn in a sleeve and attached to inside top of hem on drape. Provide sample

Accents and Accessories

1' x 12' high	<u>\$ 60.00</u>
1' x 18' high	<u>\$ 112.00</u>
1' x 20' high	<u>\$ 120.00</u>

Southwest Décor El Paso Corp.

1' x 12' high	<u>\$ 65.00</u>
1' x 18' high	<u>\$ 110.00</u>
1' x 20' high	<u>\$ 125.00</u>

Cyclorama to be Frankel Nassau Chevron Repp Black. Double fullness, grommets 12" on center with side hems to be 1 Yz", single 4" hem, 4" top hem using 3 Yz" jute webbing. Seams to be surged.
Provide sample

Accents and Accessories

1' x 12' high **\$ 22.00**
1' x 18' high **\$ 34.00**
1' x 20' high **\$ 36.00**

Discount from retail price fist for S & K Theatrical or Better Manufacturer **25 %**
Provide retail catalog

Turnkey hourly rate to install stage curtains (per job, not per person) **\$ 21.00** / hr.

Brand/ Model **Frankel Assoc. or specs**

Turnkey hourly rate to install stage curtains (per job, not per person)

Allow 7-14 days for delivery and installations of mini, vertical blinds, ceramic tile, VCT, carpets all other products specified in bid.
Allow 4-8 weeks for stage draperies, depending on availability of fabric selection.
Allow 4-8 weeks for delivery on all special orders, products specified in bid.

Southwest Décor El Paso Corp.

1' x 12' high **\$ 21.00**
1' x 18' high **\$ 34.00**
1' x 20' high **\$ 35.00**

Discount from retail price fist for S & K Theatrical or Better Manufacturer **30 %**
Provide retail catalog

Turnkey hourly rate to install stage curtains (per job, not per person) **\$ 22.00** / hr. per job not per person

Brand/ Model **S & K Theatrical Draperies as specified**

MasterServ, Inc. - No bid on items 1 – 16. Qualified turnkey services for;

1. Tile and Grout Restoration
2. VCT, Linoleum, Marmoleum, Luxury Vinyl Coating
3. Anti-Graffiti Coating
4. Concrete Coating
5. Hard Surface Extraction
6. Carpet Cleaning, 2 Methods

Pricing quoted is 'Not To Exceed'.

'Not To Exceed' pricing encompasses both the simplest and the most challenging installations and cleaning jobs, with zero as baseline and 'Not To Exceed' as the upper limit for pricing. In other words, 'Not To Exceed' is virtually a pricing range. Jobs are priced and negotiated based on the attributes/condition of the surface to be cleaned/coated/restored, comprehending complexity, difficulty, product and equipment requirements, labor, and so on. MasterServ Inc reviews the proposed job with the Member, negotiates a reasonable price for the job, and completes the job to the Member's satisfaction prior to invoicing.

MasterServ Inc's coatings resolve numerous ongoing challenges with floors including:

- Contamination
- Odor
- Maintenance
- Appearance
- Durability
- Mundane labor
- Labor expense
- Supplies expense

Every installation of these high-quality, super-durable, low-maintenance, and beautiful coatings reinforces their value and contribution to the health of buildings and occupants, and to relief of ongoing cost reduction pressure for management.

Turnkey Pricing for Tile and Grout Restoration:

1. Service Level:
 - Standard Service: **\$3.98**/Square Foot
 - Full Service: **\$5.96**/Square Foot
 - Major Stripping: **\$1.97**/Square Foot
 - Anti-Skid Treatment: **\$1.69**/Square Foot
 - Grout Repair **\$1.91**/ Square Foot (added as of July 2016)
2. **Scope of Work:**
 - MasterServ Inc installs these proprietary hard surface coating Products:
 - a. Water-Based Urethane coats Ceramic tile and grout, Porcelain tile and grout, Natural stone, Epoxy Terrazzo, Portland Terrazzo.
 - b. Solvent-Based Siloxane coats Ceramic tile and grout, Porcelain tile and grout, Natural stone, Epoxy Terrazzo, and Portland Terrazzo.
 - c. Water-Based Siloxane coats Ceramic tile and grout, Porcelain tile and grout, Natural stone, Epoxy Terrazzo, and Portland Terrazzo.
 - Minimum Charge: **\$500.00**
 - Standard Service includes Minor Stripping, Deep Clean and apply Coating.
 - Full Service includes Minor Stripping, Deep Clean, Grout Color, and apply Coating.
 - Non Skid: Apply Anti-Skid Media to Treated Surface.
 - Major Stripping: Removal of Surface Treatments other than Standard Floor Finishes, or with old multiple layers of acrylic coating/wax.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**

- Per Diem Lodging & Meals Per Crew Member: **\$100.00**
- 4. Payment Terms: **Net 30 Days**

Turnkey Pricing for VCT, Linoleum, Marmoleum, Luxury Vinyl Coating:

1. Service Level:
 - Standard Service: **\$3.98/Square Foot**
 - Major Stripping: **\$1.97/Square Foot**
 - Anti-Skid Treatment: **\$1.69/Square Foot**
2. Scope of Work:
 - MasterServ Inc installs Water-Based Urethane on the above surfaces.
 - Minimum Charge: **\$500.00**
 - Standard Service includes Minor Stripping, Deep Clean and apply Coating.
 - Non Skid: Apply Anti-Skid Media to Treated Surface.
 - Major Stripping: Removal of Surface Treatments other than Standard Floor Finishes, or old built-up layers of Acrylic/Wax.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hot running water and cleanout fur Portable extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging/Meals Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Anti-Graffiti Coating:

1. Anti-Graffiti Coating on bare or painted concrete surfaces: **\$3.75/Square Foot**
 Base Coat on bare concrete **\$1.97/ Square Foot** (added as of July 2016)
2. Scope of Work:
 - Minimum Charge: **\$500.00**
 - Service includes Prep and Application of Anti Graffiti Coating on horizontal and vertical surfaces.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Painted Surfaces must be in reasonable condition to coat.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging/Meals Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Concrete Coating:

1. **Concrete Coating**
 - Penetrating Siloxane Sealer interior or exterior: **\$3.98/Square Foot**
 - Sacrificial Coating over Sealing Coat interior: **\$4.98/Square Foot**
 - Sacrificial Coating over Sealing Coat exterior: **5.98 / Square Foot** (added as of July 2016)
2. Scope of Work:
 - Minimum Charge: **\$500.00**
 - Service includes Prep and Application of Concrete Coating on horizontal and vertical surfaces, as Penetrating Sealer for interior or exterior applications.
 - Service includes Prep and Application of Film-Forming Sealing Concrete coating on interior floors, with Siloxane Coating applied as top/sacrificial coating.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hGt-running water and deanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
 - Concrete surface pre-qualification for coating determined by MasterServ Inc physical inspection.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**

- Per Diem Lodging/Meals Per Crew Member: **\$100.00**
- 4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Hard Surface Extraction, Horizontal Surfaces:

1. Hard Surface Extraction
 - Tile and Grout Extraction **\$1.48/Square Foot**
 - Concrete Extraction **\$1.27/Square Foot**
 - Natural Stone Extraction **\$1.61/Square Foot**
 - Major Stripping **\$1.97/ Square Foot** (added as of July 2016)
2. Scope of Work:
 - Minimum Charge: **\$500.00**
 - Service includes High Pressure Hot Water Extraction using proprietary Turbo Hydro and Truck Mount. Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 400 feet.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 400 feet.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging/Meals Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Carpet Cleaning:

1. Carpet Cleaning Methods:
 - Extraction Carpet Cleaning **\$1.16/Square Foot**
 - Encapsulation Carpet Cleaning **\$0.96/Square Foot**
2. Scope of Work:
 - Minimum charge: **\$500**
 - Extraction Service includes High Pressure Hot Water Extraction using Sapphire Scientific Hoss 700 Rotary Cleaning Tool and either: Truck Mount (preferable. Customer furnishes cold running water and cleanout), or Portable Extraction Unit (used on upper floors, hose runs over 500 feet from Truck Mount, and/or secured areas. Customer furnishes hot running water.)
 - Encapsulation Service includes cleaning with CIMEX and/or Bonnet using Releasit (trademark) Encapsulation cleaning products.
3. Other Expenses:
 - Spot/Stain Treatment/Removal, per Spot/Stain **\$30.00**
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

(MaserServ, Inc. – Amendment added to Value Added as of May 2018)

Turnkey Pricing for Rubber Floor Coating, including Sports floors

1. Rubber Floor Coating
 - Urethane Coating, 1-2 coats: **\$3.98/Square Foot**
 - Major Stripping: **\$1.97/Square Foot**
2. Scope of Work:
 - Minimum Charge: **\$500.00** per surface
 - Service includes normal cleaning/stripping, Prep and Application of Rubber Floor Coating on horizontal surfaces.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
 - Rubber surface pre-qualification for coating determined by MasterServ Inc physical inspection.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**

- Per Diem Lodging/Meals Per Crew Member: **\$100.00**
- 4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Wood Floor/Gym Floor Top-Scrub & Coating

1. Wood Floor/Gym Floor Top-Scrub & Re-coat
 - Urethane Coating – Not To Exceed: **\$4.98/Square Foot**
2. Scope of Work:
 - Minimum Charge: **\$500.00 per surface**
 - Service includes Prep and Application of Coating on wood floors.
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
 - Wood floor surface pre-qualification for coating determined by MasterServ Inc physical inspection.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging/Meals Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

Turnkey Pricing for Removal of Epoxy and/or other permanent coatings

1. Remove Epoxy/other permanent coatings, Not To Exceed **\$4.98/Square Foot**
2. Scope of Work:
 - Minimum Charge: **\$500 per surface**
 - Service includes Prep and Removal of existing coating(s).
 - Customer furnishes cold running water and cleanout for Truck Mount to first and second floors, with hose runs less than 500 feet.
 - Customer furnishes hot running water and cleanout for Portable Extraction unit to higher floors and with Truck Mount hose runs longer than 500 feet.
 - Epoxy/other permanent coatings pre-qualification for removal determined by MasterServ Inc physical inspection.
3. Other Expenses:
 - Trip charge: Per mile over 100 Mile, round trip: **\$0.58**
 - Per Diem Lodging/Meals Per Crew Member: **\$100.00**
4. Payment Terms: **Net 30 Days**

Approved by: _____
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Sonia Eubank – Associate Executive Director)
 (Armando Aguirre – Executive Director)

Date: _____
 (September 3, 2015)
 (August 31, 2016)
 (July 31, 2017)
 (July 9, 2018)
 (July 8, 2019)