

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Skilled Labor Services and Related – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7130
RFP OPENING DATE: June 4, 2015
CONTRACT TERM: Date of award until August 31, 2016 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until August 31, 2017)
(Extended by Region 19 until August 31, 2018)
(Extended by Region 19 until August 31, 2019)
(Extended by Region 19 until August 31, 2020)

FUNDING SOURCE: Various
RFP's ISSUED: 86
RESPONSES: 14
ADVERTISEMENT DATES: Washington Post – May 11, 2015 & May 18, 2015
El Paso Times – May 11 2015 & May 18, 2015
BOARD MEETING DATE: August 20, 2015

RECOMMENDED FOR AWARD

All Trades Electrical Contractors, Inc. (HUB)
Baker Glass Co., Inc.
El Paso Litho Plate Co., Inc. *updated discount 5/2/2017
El Paso Rio Electric, Inc.
~~**Hoffman Southwest Corp. dba Roto-Rooter Service and Plumbing Company**~~
~~**HSW RR Inc. dba Roto-Rooter Plumbing and Service Company (as of 10/27/17)**~~
CDM Plumbing Inc. dba Roto-Rooter (as of 12/9/19)
PC Automated Controls, Inc. (HUB)
Pride General Contractors, LLC
Professional Document Systems
Saucedo Lock Company (HUB) *as of June 21, 2017
Spectrum Technologies, Inc. (HUB)
Technical Building Services
Trejo Commercial Refrigeration, LLC
Westside Welding, Inc. General Contractors (HUB)

TOTAL (estimated) \$3,000,000.00/ year

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase the goods and services specified in this contract when required during the contract period. All vendors awarded scored an 8 or above out of a possible 10 in evaluation factors. A proposal from Hitech Southwest Service, LLC was received but did not agree to the Administrative terms, therefore was not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Contact Information:

All Trades Electrical Contractors, Inc. (HUB)

Rafael Gutierrez
11005 Argal Court
El Paso, TX 79907
915-629-0830
Fax: 915-629-0862
www.alltradeselectrical.com / rgutierrez@alltradeselectrical.com

All Trades Electrical Contractors, Inc. committed to provide excellent customer service to ASC and meet all their electrical needs as deemed necessary. We will also provide services to Hudspeth County to include Head Start Sites in Sierra Blanca ISD. We will not charge from drive time. We use 24 vehicles – vans & trucks and 3 bucket trucks.

Standard / Day Time Labor Rate

Labor rate is based on the Davis-Bacon Wages decision number TX150295 3/06/2015 TX295

	<u>Standard</u>	<u>Overtime</u>	<u>Holiday and Emergency Calls</u>
Journeyman	\$52.50 per hour	\$78.75 per hour	\$78.75 per hour
Helper	\$44.50 per hour	\$66.75 per hour	\$66.75 per hour
Master Electrician	\$60.00 per hour		

We are not charging for travel time and estimates.

Material 26% markup from computer cost, pricing is updated once a week, program being used is Vision Info Soft

Rental 26% markup from invoice

States Covered –New Mexico, Texas

Updated 6.30.20

Bucket Truck - \$40.00/hour
Boom Truck - \$50.00/hour
Crane Truck - \$85.00/hour

Baker Glass Co., Inc.

Manny Garcia
4015 Montana Ave.
El Paso, TX 79903
915-566-9461
Fax: 915-566-3203
www.bakerglass.com / many@bakerglass.com

Baker Glass Co., Inc. provides a wide assortment of glass and glass related products and installation and repair services to storefronts and windows.

Labor rates are \$45.00 an hour per person, \$67.50 for overtime per person and \$90.00 holidays and emergency calls.

States Covered – New Mexico, Texas

El Paso Litho Plate Co., Inc. *discount updated 5/2/2017 *updated 02/01/2020

Robert Colmenero
~~2415 E. Yandell St. Ste. B~~
El Paso, TX 79903
6335 Wieland Way Ste. B
El Paso, Texas 79925
915-542-1969
Fax: 915-533-0554
www.eplitho.com / elpasolithoplate@msn.com

El Paso Litho Plate Co., Inc. offers a variety of professional services for your printing needs. El Paso Litho Plate is the Southwest's only highly trained, third party field service organization specializing in quality, on-site service and installations of name-brand press and prepress equipment like Ryobi, Challenge, Baum, Duplo, ECRM, and Plateware. When you're ready to buy new or used equipment, or ready to upgrade your existing equipment. We can integrate a complete package at a competitive price and provide factory certified service to keep your equipment running smoothly. Wide Format Equipment & Supplies. ***updated 9/14/18**

<u>Service in El Paso, Texas</u>	<u>Service outside El Paso, Texas</u>	<u>Travel Time **</u>	2% – 5% discount off MSRP
\$100.00 hour	\$100.00 hour	\$35.00 hour	on parts depending on vendor

** (Plus travel expenses – meals, hotels, airfare, car rental, etc.)

When purchasing new equipment, installation and training are included in equipment price unless otherwise specified.

States Covered – Texas

El Paso Rio Electric, Inc.

Rafael Ortiz
PO BOX 962338
El Paso, TX 79996
915-860-2522
Fax: 915-857-6449
eprielectric@att.net admin@eprelec.com *updated 7/18/2017

El Paso Rio Electric, Inc. No charge on estimates, permits shall be billed to the Owner at Proper's actual cost plus 15% mark up. Materials are not included on the proposal, shall be billed to the Owner at Proposer's actual cost plus 15% mark up. Rental equipment shall be billed to the Owner at Proposer's actual cost plus 15% mark up. The equipment list we have is 6 service trucks, 1 bucket truck, 2 scissor lifts, and 1 ride on trencher and power tools.

States Covered – Texas

~~Hoffman Southwest Corp. dba Roto-Rooter Service and Plumbing Company~~
~~HSW RR Inc. dba Roto-Rooter Plumbing and Service Company (as of 10/27/17)~~

CDM Plumbing Inc. dba Roto Rooter (as of 12/9/19)
Jesse Lohnes (Corp) / Adrian De La Rosa (El Paso Branch) Michael Merz
Corp – 23311 Madero
Mission Viejo, CA
Branch – 1111 Sunland Park Dr.
El Paso, TX 79922
Corp 949-380-4161 x 1020 **Fax:** 949-380-0118
~~**Branch** – 915-584-2407 **Fax:** 915-584-2407~~
El Paso: 815-842-8600
www.myrotorooter.com / jlohneshswcorp.com / mtaylor@hswcorp.com / adelarosa@hswcorp.com / 24/7 service email
hswcsc@hswcorp.com / Mike.Merz@rrsc.com

~~Hoffman Southwest Corp. dba Roto-Rooter Service and Plumbing Company~~ **HSW RR Inc. dba Roto-Rooter Plumbing and Service Company** (as of 10/27/17) **CDM Plumbing Inc. dba Roto Rooter** (as of 12/9/19)

services include full-service plumbing, drain cleaning, hydro-jetting, video inspection, leak detection, line location, and trenchless sewer repair and/or replacement (pipe bursting or sewer relining). We also offer preventative maintenance agreements for many of our customers.

No drive time in El Paso County / Hudspeth County \$150.00 drive charge per way
No charge for estimates

States Covered – Arizona (Phoenix/Tucson), California**, Oregon (Greater Portland-Salem), Texas (El Paso County; Greater Dallas), Utah (Salt Lake City, Provo, Park City, Ogden only), Washington (Clark County, WA only)

In California, we cover major metro areas of Southern California, Los Angeles & Orange Counties, parts of Riverside & San Bernardino Counties, and South San Diego County

[Price Link](#) *updated as of 03/25/2020

PC Automated Controls, Inc. (HUB)

Bob Linzey
10279 Dyer St.
El Paso, TX 79924
915-751-0313
Fax: 915-751-2018
www.pcautomatedcontrols.com / blinzey@pcautomatedcontrols.com

PC Automated Controls, Inc. Specializes in providing a full range of HVACR services and solutions for commercial and industrial facilities. Bundled Energy Solutions and Green Building LEED design and implementation. Sales and installation of Energy Management and Control Systems (EMCS) for commercial and industrial facilities. Helping businesses increase profits by lowering the owning and operating costs associated with their Facilities.

HVACR and Mechanical

PC Automated Controls, Inc. Offers quality HVACR mechanical services and solutions and offer HVAC product brands that offer the best solution rather than limiting ourselves to a specific brand. PC Automated Controls, Inc.'s installation and service teams enable the organization to tackle most any control or mechanical issue within a building. Some of these services include; Preventive Maintenance Programs (Controls and HVACR), Equipment Replacement Programs to include Bundled Energy Solutions, Equipment Repairs and Replacements, Retrofits, Custom Projects and Consulting Services. Our service personnel are qualified to work on equipment such as; Chillers, Air Handlers, Package Units, Terminal Equipment, Split Systems, Variable Refrigerant Volume (VRV) systems, Boilers, Geothermal Technologies, Hydronic Systems and Components, Pneumatic and Digital Control Systems.

Mileage \$1.10 per mile
 Travel Time \$1.10 per mile

States Covered – New Mexico, Texas

[Price Link](#) *updated as of 02/20/2020

Pride General Contractors, LLC

Ramon Salgado / Jesus Gonzalez
 5959 Gateway Blvd. W. Ste. 512
 El Paso, TX 79925
 700 N. Copia St.
 El Paso, TX 79903 (as of 8/27/2018)
 915-771-9601
 Fax: 915-771-9600
www.pridegpc.com / info@pridegpc.com

Pride General Contractors, LLC will provide the installation of all required business/operation systems such as electrical, lighting, refrigeration, heating, data information systems, etc. Carpet Installation, Tile Installation, Institutional Food Service Equipment Repairs- on site, Glass Repair/ Plexiglas & Installation- on site, Electrical Contractors- on site Heating, Ventilation & Cooling Contractors- on site, Low Temp Refrigeration Contractors- on site, Plumbing Contractors- on site, Welding Contractors- on site (Welders, Cutters, Solders, and Brazers), Carpentry Contractors-on site, Masonry Contractors- on site

Carpet Installation

Installation charge per square yard for glue down carpet	\$ 3.50 sq. yd
Removal charge per square yard for removal of glue down	\$ 1.50 sq. yd.
Sanding & Smoothing of surfaces when required	\$ 1.00 sq. yd.

Tile Installation

Installation charge per square yard for glue down tile	\$ 3.00 sq. yd
Removal charge per square yard for removal of glue down	\$ 1.40 sq. yd.
Sanding & Smoothing of surfaces when required	\$ 1.00 sq. yd

Institutional Food Service Equipment Repairs – Onsite

Hourly Rate -licensed electrician	\$ 52.00 hour
Hourly Rate-general repairs-certified & licensed	\$ 50.00 hour
Hourly Rate-helper- non-certified & licensed	\$ 30.00 hour

Glass Repair / Pexiglass & Installation – Onsite

Hourly Rate-Installers	\$ 30.00 hour
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Electrical Contractors – Onsite

Hourly Rate-Master electrician	\$ 50.00 hour
Hourly Rate-Journeyman	\$ 44.00 hour
Hourly Rate-Helper	\$ 25.00 hour

Heating, Ventilation & Cooling Contractors – Onsite

Hourly Rate Certified	\$ 65.00 hour
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Low Temp Refrigeration Contractors – Onsite

Hourly Rate Certified	\$ 70.00 hour
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Plumbing Contractors – Onsite

Hourly Rate Masters	\$ 48.00 hour
Hourly Rate Licensed	\$ 40.00 hour

Welding Contractors - Onsite

Hourly Rate Certified	\$ 45.00 hour
Hourly Rate Licensed (Skilled)	\$ 40.00 hour

Carpentry Contractors – Onsite

Hourly Rate Masters \$ 35.00 hour
Hourly Rate Licensed \$ 30.00 hour

Masonry Contractors – Onsite

Hourly Rate Masters \$ 35.00 hour
Hourly Rate Licensed \$ 30.00 hour

Mark up over cost for purchases less than \$2500 20%
Mark up over cost for purchases greater than \$2,500 15%

Response time- El Paso County 8 hours
Drive time is charged at \$13.50 per 15 minute increments from location

States Covered – All States

Professional Document Systems

Matt Bowman
1414 Common Drive
El Paso, TX 79936
915-593-3100 / 800-644-7112
Fax: 915-593-3181
www.pdswest.com / m Bowman@pdswest.com

Professional Document Systems is offering the following services; hardware service “as needed” repair rates and support on office imaging equipment such as laser printers, copiers, and document scanners. PDS is a Canon & e-ImageData factory authorized sales & service center for document scanners.

PDS provides document management, automated forms, custom software solutions and scanning services to government, education, and businesses, financial and healthcare organizations. As a full service document and records management provider, PDS supports solutions in eight areas; Document management Software Systems, Canon Scanners and capture systems, including maintenance/service on hardware, Agenda Management Software Solutions, Electronic / Automated Forms, Custom Software Applications integrated with document management, Document / Data Conversion including paper to digital format, Printer Maintenance – various onsite printer maintenance plans, Printer & Output Management – Turnkey printer management programs.

PDS Commercial “as needed”, “time & materials” service/repair rates for service on laser printers, document scanners and copiers which include a 1 hour minimum repair rate per machine policy.

Allied States Cooperative / Region 19 Pricing for “as needed”, “time& materials” service repair rates on laser printers, document scanners and copiers will be 20% discount off commercial / MSRP rates.

The “1 hour minimum “per machine charge clause will be waived and time will be prorated in 15 minute increments.

States Covered –Texas

Saucedo Lock Company (HUB) *as of June 21, 2017

David E. Saucedo
709-711 N. Copia St.
El Paso, TX 79903
915-566-7101
Fax: 915-566-8608
www.saucedocompany.com / davide@saucedocompany.com

Saucedo Lock Company has various service divisions in addition to the wholesale lock supply. Divisions include: Commercial Locksmith; Access Control; Safes; and Doors & Frames. The Saucedo Lock Company was founded as a single source security solution and full-line security hardware distributor and service provider of high security safe, lock and access control systems. ADA Specialist, Standardization of Key Systems, Access Control: Back Office & Database Management, IC & Restricted Locks and Hardware, Mater Key Systems & Record Maintenance, Door & Frame: Sales and Service, Safes: Sales, Service and Placement, Security Automation, Safety Products & Equipment, Security Camera Systems, Badging Systems and Supply, Locksmith and Key Machine Supply, Metal Detectors, Concealed Radio Solutions, Biometric Locks, Parkinglot Equipment; Gate Operators.

States Covered –All States

Spectrum Technologies, Inc. (HUB)

Bill Smith

5900 Gateway Blvd. East

El Paso, TX 79905

915-781-2000

Fax: 915-781-2288

www.spectrumistechology.com/ / bsmith@spectrumtechnologies.com / mitch@spectrumtechnologies.com

Spectrum Technologies, Inc. can service the following all commercial paper cutters, all laminators, duplicators – risograph, poster printers – Canon, Ricoh, copiers – Canon, Sharp, Lexmark and Samsung, all booklet makers, laser printers – HP, Lexmark, Samsung, Multi-Function Devices & Printers, Document Management, Document Scanning & Capture, Managed IT Services, IP Telephony/VoIP, Network Infrastructure, Disaster Recovery, Large Format Displays, Wide Format, Computers & Servers, Video Conferencing Solutions, Managed Print Services, Document Outsourcing Service & Document Conversion Services.

*New equipment will be quoted on a case by case basis.

<u>Hourly rate</u>	<u>List Price</u>	<u>ASC Member Price</u>
Commercial Paper Cutter	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Laminators	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Duplicators	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Poster Printers	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Copiers	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Booklet Makers	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts
Laser Printers	\$120.00 per hr. plus parts	\$78.00 per hr. plus parts

Markup over cost on parts will be retail less 15%

States Covered –New Mexico, Texas

Hourly Rate Pricing inadvertently left off, added as of December 2015

Markup cost inadvertently left off, added February 2016

Technical Building Services

Joe Gardea

1712 Wyoming Ave.

El Paso, TX 79902

915-351-8771

Fax: 915-351-4383

www.tbshvacolutions.com / tbseip@sbcglobal.net

Technical Building Services provides repair, installation of parts for all institutional food service equipment, repair installation and replacement for any HVAC equipment and/or related component, repair installation, replacement of parts for any low temp refrigeration equipment and/or components, repair installation of any welding requirements including welders, cutters, solder, and brazers and related requirements as required.

Hourly rate certified	\$50.00 hour
Mark-up over costs of purchases less than \$2,500.00	20%
Mark-up over costs of purchases greater than \$2,500.00	20%
Response Time El Paso County	2 hours

Response Time Hudspeth County
No charge for drive time

4 hours

States Covered – Texas

Trejo Commercial Refrigeration, LLC

Luis E. Trejo Sr.
840 Hawkins Blvd. Ste. A-16
El Paso, TX 79915
915-771-8206
Fax: 915-771-8440
peagleelp@hotmail.com

Trejo Commercial Refrigeration, LLC provides repair, installation of parts for all institutional food service equipment on all brands, makes and models.

Hourly rate	\$62.00 hour (no overtime)
Markup over vendors cost 35%	
Labor Warranty	30 days
Response Time	2 hours
Parts Warranty	Manufacturer Warranty
Helper hourly rate	\$40.00 hour

Replacement for any HVAC equipment and/or related component on all brands, makes and models

Hourly rate	\$62.00 hour (no overtime)
Markup over vendors cost 25%	
Labor Warranty	30 days
Response Time	2 hours
Parts Warranty	Manufacturer Warranty
Helper hourly rate	\$40.00 hour

Replacement of parts for any low temp refrigeration equipment and/or components on all brands, makes and models

Hourly rate	\$62.00 hour (no overtime)
Markup over vendors cost 25%	
Labor Warranty	30 days
Response Time	2 hours
Parts Warranty	Manufacturer Warranty
Helper hourly rate	\$40.00 hour

States Covered – Texas

Westside Welding, Inc. General Contractors (HUB) *Price list updated 2/9/2017

Mike Arzate
130 El Chanate Dr.
Canutillo, TX 79835
915-877-5345
Fax: 915-877-3545
www.westsidewelding.net / westsidewelding@sbcglobal.net

Westside Welding, Inc. General Contractors specialize in aluminum and stainless steel design, fabrication and installation, but are equipped and qualified to handle almost all of your fabrication needs. Fabrication in Stainless Steel, Aluminum, Galvanized and Steel to a wide variety of industries including; food industry, structural steel fabrication, and many more as well as city and county.

<u>Type of Labor</u>	<u>Labor Wages/Hour</u>
Fabricator	\$24.00
Certified Welder	\$32.00
Welder	\$24.00
Welder Helper	\$19.00
Labor	\$13.00
Driver	\$15.00
Manlift Operator	\$17.00
Scissor Lift Operator	\$17.00
Forklift Operator	\$17.00
CDL Driver	\$20.00
Skytrac Operator	\$23.00
Crane Operator	\$30.00
Foreman	\$28.00
Supervisor	\$36.00
Quality Assurance	\$36.00
Safety Supervisor	\$24.00
Sandblaster	\$24.00
Painter	\$22.00
Sotering	\$19.00
Driller	\$19.00
Driller Helper	\$13.00
Concrete Cutter	\$23.00
Administrative Fee	5%
Certified Payroll Fee - When applicable	3% of hourly wage
Overhead - Includes General Liability and Workers Compensation	13%
Profit	15%
After hours - When applicable	15% of hourly wage
Overtime - After 40 hours	50% of hourly wage
Trucks	Fee per Hour
1500	\$19.00
2500	\$26.00

3500	\$28.00
4500	\$30.00
5500	\$33.00
Boom Crane	\$65.00

All hours will be charged from port-to-port.

Welding Machine	\$14.00
Welding Machine - With Screw Compressor	\$19.00

Materials and Consumables will be billed separately with a 28% mark up.

States Covered – New Mexico, Texas

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(August 13, 2015)
(June 30, 2016)
(June 20, 2018)
(July 8, 2019)