

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Portable Toilet Rentals, Sales, and Related Services – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7145
RFP OPENING DATE: August 4, 2015
CONTRACT TERM: Date of award until August 31, 2016 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until August 31, 2017)
(Extended by Region 19 until August 31, 2018)
(Extended by Region 19 until August 31, 2019)
(Extended by Region 19 until August 31, 2020)

FUNDING SOURCE: Various
RFP's ISSUED: 19
RESPONSES: 2
ADVERTISEMENT DATES: El Paso Times – July 3, 2015 & July 5, 2015
BOARD MEETING DATE: October 15, 2015

RECOMMENDED FOR AWARD **Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's
El Paso Sanitation Systems, Inc.**

TOTAL (estimated) **\$2,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable the ESC Region 19 Purchasing Cooperative members to purchase portable toilets and related services when required during the contract period. All vendors awarded scored an 8 or above out of a possible 10 in evaluation factors.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Contact Information:

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's
Vanessa Salas
1010 Horizon Blvd.
El Paso, TX 79927
915-859-3469 / 915-859-3881
Fax: 915-859-9397
Vanessa@ivansep.com / lidia@ivansep.com

El Paso Sanitation Systems, Inc.
Lorena Soto
5853 Welch Ave.
El Paso, TX 79905
915-544-9022
Fax: 915-533-3108
www.sarabias.com / lorena@sarabias.com

El Paso Sanitation Systems, Inc.

1. Regular Unit Rental Per Month	\$ <u>20.00</u>	<u>2-4</u> hours
2. Delivery including Pickup	\$ <u>30.00</u>	<u>2-4</u> hours
3. Scheduled Services (1,2, or 3 times weekly)	\$ <u>9.75/</u> each	<u>-</u> hours
4. Sanitizer Dispenser per month	\$ <u>N/R</u>	<u>-</u> hours
5. Sanitizer Refill as needed	\$ <u>N/R</u>	<u>2-4</u> hours
6. Unscheduled Extra Service	\$ <u>30.00</u>	<u>2</u> hours
7. Tip Over's/ Cleaning	\$ <u>30.00</u>	<u>2</u> hours
8. Moving Unit	\$ <u>30.00</u>	<u>2</u> hours
9. U-Tow Trailer per month	\$ <u>50.00</u>	<u>4</u> hours
10. Hand Wash Stations Rental per month	\$ <u>20.00</u>	<u>2-4</u> hours
11. Delivery & Pickup	\$ <u>30.00</u>	<u>2-4</u> hours
12. Party Unit Rental per weekend or event	\$ <u>59.00</u>	<u>2-4</u> hours
13. Delivery & Pickup	\$ <u>30.00</u>	<u>2-4</u> hours
14. Services (if needed)	\$ <u>30.00</u>	<u>2-4</u> hours
15. Sanitizer Dispenser per rental	\$ <u>N/R</u>	<u>-</u> hours
16. Sanitizer Refill (as needed)	\$ <u>N/R</u>	<u>2-4</u> hours
17. Tip Over/ Cleaning	\$ <u>30.00</u>	<u>2-4</u> hours
18. Moving Unit	\$ <u>30.00</u>	<u>2</u> hours
19. Party Hand Wash Stations Rental per month	\$ <u>59.00</u>	<u>2-4</u> hours
20. Delivery & Pickup	\$ <u>30.00</u>	<u>2-4</u> hours
21. Servicing (if needed)	\$ <u>30.00</u>	<u>2-4</u> hours
22. Luxury Trailer or Comfort Station Rental (per week) (multi-stall)	\$ <u>500.00 - \$3,000.00</u>	<u>24</u> hours
23. Delivery, Setup, and Pickup	\$ <u>150.00 - \$400.00</u>	<u>24</u> hours
24. Services per stall	\$ <u>27.50</u>	<u>2-4</u> hours
25. Moving Unit	\$ <u>150.00 - \$400.00</u>	<u>24</u> hours

Items added 2/5/2019

1. ADA Unit – Monthly Rental	\$40.00
2. ADA Unit Replacement Cost (total loss/burned unit)	\$1,850.00
3. ADA Unit – Services (each)	\$12.50
4. ADA Unit delivery/pick up	\$45.00
5. Baby Changer – Monthly Rental	\$48.00
6. Baby Changer Replacement Cost (total loss/burned unit)	\$350.00
7. Regular Unit Replacement Cost (total loss/burned unit)	\$550.00
8. Hand Sanitizer Dispenser – Monthly Rental	\$32.00
9. Hand Sanitizer Refill (each)	\$1.00
10. After Hours Service (each unit)	\$95.00
11. Weekend Service (each unit)	\$95.00
12. Emergency Call Out (each unit)	\$95.00

13. Holiday Service (each unit) \$95.00

List any portable toilets and / or rental services related to proposal not mentioned;

El Paso Sanitation Systems, Inc. - Handicap ADA unit, Units on a Sling, Holding Tanks, Children’s Units, Individual Showers (hot water), Shower Trailer (6 stalls), Barricades / Crowd Control, Non-Potable Water Tanks, Hand Sanitizer Towers

Please provide any other information required of local governments, school districts, and other ESC Region 19 State Agencies using this contract including other equipment rentals, etc. in the place below;

El Paso Sanitation Systems, Inc. - Self-contained package including water supply & electricity for remote area. Septic tank & vault cleaning available.

Ivan’s Pumping Service, Inc. dba. Ivan’s Portable Jon’s

1. Regular Unit Rental Per Month	\$ <u>25.50</u>	<u>2-4</u> hours
2. Delivery including Pickup	\$ <u>15.30</u>	<u>2-4</u> hours
3. Scheduled Services (1,2, or 3 times weekly)	\$ <u>9.18/</u> each	<u>2-4</u> hours
4. Sanitizer Dispenser per month	\$ <u>10.20</u>	<u>2-4</u> hours
5. Sanitizer Refill as needed	\$ <u>9.69</u>	<u>2-4</u> hours
6. Unscheduled Extra Service	\$ <u>25.50</u>	<u>2-4</u> hours
7. Tip Over’s/ Cleaning	\$ <u>25.50</u>	<u>2-4</u> hours
8. Moving Unit	\$ <u>25.50</u>	<u>2-4</u> hours
9. U-Tow Trailer per month	\$ <u>51.00</u>	<u>2-4</u> hours
10. Hand Wash Stations Rental per month	\$ <u>25.50</u>	<u>2-4</u> hours
11. Delivery & Pickup	\$ <u>15.30</u>	<u>2-4</u> hours
12. Party Unit Rental per weekend or event	\$ <u>61.20</u>	<u>2-4</u> hours
13. Delivery & Pickup	\$ <u>15.30</u>	<u>2-4</u> hours
14. Services (if needed)	\$ <u>25.50</u>	<u>2-4</u> hours
15. Sanitizer Dispenser per rental	\$ <u>10.20</u>	<u>2-4</u> hours
16. Sanitizer Refill (as needed)	\$ <u>10.20</u>	<u>2-4</u> hours
17. Tip Over/ Cleaning	\$ <u>25.50</u>	<u>2-4</u> hours
18. Moving Unit	\$ <u>25.50</u>	<u>2-4</u> hours
19. Party Hand Wash Stations Rental per month	\$ <u>61.20</u>	<u>2-4</u> hours
20. Delivery & Pickup	\$ <u>15.30</u>	<u>2-4</u> hours
21. Servicing (if needed)	\$ <u>25.50</u>	<u>2-4</u> hours
22. Luxury Trailer or Comfort Station Rental (per week) (multi-stall)	\$ <u>N/A</u>	_____ hours
23. Delivery, Setup, and Pickup	\$ <u>N/A</u>	_____ hours
24. Services per stall	\$ <u>N/A</u>	_____ hours

List any portable toilets and / or rental services related to proposal not mentioned;

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's offers Handicap ADA unit, Regular Portable Units, Units with Wheels, Skyscraper Units, Hand Wash Stations and Holding Tanks, Hand Wash Stations and Water Systems

Please provide any other information required of local governments, school districts, and other ESC Region 19 State Agencies using this contract including other equipment rentals, etc. in the place below;

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's - None

REQUIRED QUESTIONS

1. Number of employees working in El Paso?

El Paso Sanitation Systems, Inc. - 27 employees

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's – 21 employees

2. Number of Work Trucks?

El Paso Sanitation Systems, Inc. -24 truck available

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's – 26 trucks available

3. Contact person to be assigned to this contract, if awarded including cell phone.

El Paso Sanitation Systems, Inc. - Lorena Soto 915-892-9472

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's - Vanessa Salas 915-859-3469

4. Years in this business in El Paso?

El Paso Sanitation Systems, Inc. - 37 years

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's – 25 years

5. Provide three (3) comparable references work has been performed for in the past 12 months, and the dollar amount (\$) and date of the work must be provided on recently completed work comparable to specifications provided.

On File

6. Vendor will provide proof of insurance and workers compensation at the time bids are submitted.

El Paso Sanitation Systems, Inc. - Included

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's - Included

7. Can vendor provide services to Hudspeth counties including Head Start sites and Sierra Blanca ISD? If no, explain:

El Paso Sanitation Systems, Inc. -All areas within El Paso, Dona Ana, Hudspeth, Sierra Blanca Counties and Southern New Mexico

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's - El Paso Area, Sierra Blanca, Van Horn and Las Cruces, NM

8. Provide inventory listing for purposes of evaluation on separate sheet?

Provided

9. Does vendor offer discount for high volume rentals? If so list pricing and / or details;

El Paso Sanitation Systems, Inc. - If 25 units or more are ordered to one location, there is a 10% discount on rental

Ivan's Pumping Service, Inc. dba. Ivan's Portable Jon's - If 25 units or more are ordered to one location, there is a 15% discount.

Approved by: _____	Date: _____
(Armando Aguirre – Executive Director)	(August 20, 2015)
(Sonia Eubank for Armando Aguirre – Executive Director)	(June 13, 2016)
(Armando Aguirre – Executive Director)	(June 20, 2018)
(Armando Aguirre – Executive Director)	(July 8, 2019)