

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Glass & Glazing Materials & Services – ESC Region 19 Allied States Cooperative
RFP NUMBER: 15-7113
RFP OPENING DATE: March 21, 2015
CONTRACT TERM: Date of award until April 30, 2016 with the option to extend 12 month increments not to extend beyond 36 months in the aggregate
(Extended by Region 19 until April 30, 2017)
(Extended by Region 19 until April 30, 2018)
(Extended by Region 19 until April 30, 2019)
FUNDING SOURCE: Various
RFP's ISSUED: 21
RESPONSES: 1
ADVERTISEMENT DATES: El Paso Times February 22 and March 01, 2015
BOARD MEETING DATE: May 21, 2015

RECOMMENDED FOR AWARD **Baker Glass Co., Inc.**

TOTAL (estimated) \$ 600,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to utilize the stated glass and related goods and services from the awarded vendors. The vendor being recommended for award Baker Glass scored an 8.9 out of a possible 10 and was the sole bidder out of a possible 10 utilizing 55% pricing, 25% on References and 20% on Overall Inventory / Availability Resulting in Delays for Requested Orders, and any other factors determined to be in the best interest of ESC Region 19 Purchasing Cooperative members, as they apply to the requested services under this contract. This vendor has agreed to provide service to the ESC Region 19 Allied States Cooperative in the surrounding El Paso and Southern New Mexico areas.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Contact Information:

Baker Glass Co., Inc.
Tom Baker
4015 Montana Ave.
El Paso, TX 79903
915-566-9461
Fax: 915-566-3203
www.bakerglass.com / tom@bakerglass.com

SPECIAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC-Region 19 Allied States Cooperative members as well as any other members that join during the contract period. While ESC-Region 19 Allied States Cooperative Membership is State-Wide, this contract is intended for use by local and surrounding area agencies participating in the ESC Region 19 Purchasing Cooperative.
2. Delivery should be included with pricing submitted; if not, please include conditions and/or any charges that may apply to members of the ESC-Region 19 Allied States Cooperative with original submittals.
3. Delivery after proper receipt of a purchase order will be a factor in award consideration due to the nature of the need for expedited glass supplies and services.
4. Award basis for this contract will be 55% pricing, 25% reference checks, and 20% overall inventory and availability resulting in delays for requested orders.
5. Mark areas willing to serve cooperative members outside El Paso.
 Arizona
 New Mexico
 Texas (outside El Paso)

Details and / or explanations:

N/R

BID RESPONSE FORM

1. Provide Average In Stock Inventory at any given time stored locally for JIT orders; **100,000**
2. If delivery is not included, provide details; **N/R**
3. Provide 3 commercial business your company services regularly for reference and evaluation purposes including the Company Name, Contact person, phone, fax, and email so that we may confirm your company's ability to service ESC Region 19 Purchasing Coop members;

On File

4. Number of employees living and working in El Paso and/or the surrounding area? **25 employees**
5. Number of service trucks available for delivery and service when necessary? **7 vehicles**

BID RESPONSE FORM

1. CLEAR LAMINATED SAFETY GLASS

¼" X 48" X 54"	\$ <u>N/A</u>
¼" X 48" X 84"	\$ <u>198.00</u>
¼" X 34" X 80"	\$ <u>133.10</u>
¼" X 42" X 84"	\$ <u>172.70</u>
¼" X 48" X 96"	\$ <u>225.50</u>
¼" X 60" X 96"	\$ <u>281.60</u>
¼" X 48" X 120"	\$ <u>N/A</u>
¼" X 72" X 120"	\$ <u>422.40</u>

ARO DELIVERY TIME 3 days

2. BRONZE LAMINATED GLASS

¼" X 60" X 120"	\$ <u>468.00</u>
¼" X 48" X 120"	\$ <u>N/A</u>
¼" X 48" X 84"	\$ <u>262.00</u>
¼" X 48" X 96"	\$ <u>300.00</u>
¼" X 80" X 60"	\$ <u>N/A</u>
¼" X 80" X 96"	\$ <u>N/A</u>

ARO DELIVERY TIME 3 days

3. PLATE GLASS- CLEAR

¼" X 60" X 130"	\$ <u>126.00</u>
¼" X 48" X 130"	\$ <u>100.80</u>
¼" X 72" X 130"	\$ <u>151.20</u>

ARO DELIVERY TIME 3 days

4. GLASS SOLEX

¼" X 48" X 84" LAMINATED	\$ <u>262.00</u>
¼" X 60" X 96" LAMINATED	\$ <u>358.00</u>
¼" X 48" X 84" DOUBLE STRENGTH	\$ <u>70.00</u>

ARO DELIVERY TIME 3 days

5. GREY LAMINATED GLASS

¼" X 48" X 84"	\$ <u>262.00</u>
¼" X 60" X 96"	\$ <u>358.00</u>

ARO DELIVERY TIME 3 days

6. WIRE GLASS

¼" X 78" X 100"	\$ <u>975.00</u>
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ARO DELIVERY TIME 3 days

BID RESPONSE FORM

7. SCREEN SUPPLIES (CHANNEL ALUMINUM SCREEN)

3/4" X 5/16" X 12' \$ 5.60
1" X 7/16" X 12' \$ 9.60

ARO DELIVERY TIME 3 days

8. SCREEN CORNERS

3/4" PER EACH \$ 0.40
1" PER EACH \$ 0.40

ARO DELIVERY TIME 3 days

9. SCREEN WIRE

CHARCOAL 48" X 100' ROLLS \$ 158.40

ARO DELIVERY TIME 3 days

10. SPLINE

#150 PER 15 LB. ROLL \$ 32.00

ARO DELIVERY TIME 5 days

11. J-BAR DEEP POCKET

1-1/4" X 1/4" X 12' \$ 24.00

ARO DELIVERY TIME 3 days

12. MARKUP OVER COST FOR OTHER ITEMS 75%

(IF CATALOG OR CURRENT PRICE LIST IS AVAILABLE, PLEASE INLCUDE FOR AWARD CONSIDERATION)

13. HOURLY RATE FOR ON-SITE REPAIR AND RENOVATION OF GLASS STRUCTURES PER PERSON:

\$45.00 per hour

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(April 13, 2015)
(March 31, 2016)
(March 9, 2017)
(March 20, 2018)