EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Meat, Poultry, and Cheese Requirements – ESC Region 19 Allied States

Cooperative

RFP NUMBER: 15-7099

RFP OPENING DATE: January 13, 2015

CONTRACT TERM: Date of award until January 31, 2016 with the option to extend 12 month

increments periods not to extend beyond 48 months in the aggregate

(Extended by Region 19 until January 31, 2017) (Extended by Region 19 until January 31, 2018) (Extended by Region 19 until January 31, 2019)

FUNDING SOURCE: Various RFP's ISSUED: 31 RESPONSES: 1

ADVERTISEMENT DATES: El Paso Times on December 16 & December 24, 2014

BOARD MEETING DATE: March 26, 2015

RECOMMENDED FOR AWARD Quintero's Meat Company

TOTAL (estimated) \$500,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members in the El Paso market to utilize the stated goods when required during the contract period. Quintero's Meat Company was the sole bidder.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland

ESC Region 19

Mary Jane Lopez ESC Region 19

Martin Camacho ESC Region 19

Contact Information

Quintero's Meat Company

Juan Garcia 4413 Durazno St. El Paso, TX 79905 915-351-2471

Fax: 915-351-2471 Jerry.qmc@gmail.com

SPECIAL CONDITIONS

- 1. Evaluation and award recommendation will be based on 70% pricing and 30% of vendor's ability to provide services as specified rated by previous sales history.
- 2. The ESC Region 19 Allied States Cooperative reserves the option to award all or none or item by item whichever is determined to be in the best interest of the ESC Region 19 Allied States Cooperative.
- 3. Any unacceptable product will be picked up the next business day after original delivery and replaced with acceptable product.
- 4. Any omitted product from a delivery will be delivered the next business day.
- 5. All product delivered will be sealed and free from leaks, and be kept at a temperature of 40 degrees Fahrenheit and be delivered in clean sanitary cases.
- 6. Individual monthly statements will be sent for each campus the vendor has delivered to at the close of each month during the contract period.
- 7. Vendor will leave **two clear legible invoices** at each campus location upon each delivery showing the location, unit descriptions, and unit price as well as an invoice total.
- 8. Deliveries will take place between 6:45 AM and 10:30 AM to the cafeterias.
- 9. Deliveries will take place four days per week during the contract period.
- 10. Monthly menus for each campus will be provided to delivery personnel upon request.
- 11. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
- 12. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of ESC Region 19 Allied States Cooperative.
- 13. CN labeling or product nutritional specification sheets to be provided with bids.
- 14. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be provided to awarded vendors upon award unless requested prior to bid submissions.
- 16. INSURANCE COVERAGES WILL BE SUBMITTED WITH PROPOSALS INCLUDING GENERAL LAIBILITY, VEHICLE LIABILITY AND WORKERS COMPENSATION
- 17. While quantities listed are for Region 19 Head Start, vendor will be expected to provide pricing on additional quantities for other ESC Region 19 Allied States Cooperative members unless it specifically states it cannot provide these items should they be ordered by a ESC Region 19 Allied States Cooperative member.

PRICE

1. Beef Stew Diced Frozen raw beef cubes, 3/4 cut. Must meet IMPS 135A and USDA select or better standards, Made from beef chuck, boneless, 10 lb. plastic bags

Quintero's Meat Company

\$ 4.19 / lb.

Pack size 40

Brand/ code 001005

2. Ground Beef Patties, 85/15 Blend - Raw patties from ground beef, Must meet IMPS #1136 (not to exceed 20% fat), 5 to 1 patties, 3 oz., 80/20 blend, No fillers

Quintero's Meat Company

\$ 2.99 / lb.

Fresh or frozen fresh

Pack size 14

Brand/ code 001401

3. Bulk Ground Beef, 85/15 blend, Must meet IMPS #136 (not to exceed 17% fat), Fat/ lean ratio must be clearly stated on each box Packed in 10 lb., plastic bags- 4 per case, NO fillers

Quintero's Meat Company

\$ 2.89 / lb.

Fresh or frozen fresh

Pack size 40

Brand/code 001360

4. Turkey, Ground 85/15 no less 80/20 - No skin with ground product or fillers , Delivered fresh-or frozen, USDA Select or better and inspected, Cooked, white and dark meat

Quintero's Meat Company - No Bid

5. Turkey, Diced, Combo, dark & white, 3/4" to 1" cube, cooked or raw: specify, Delivered: frozen, trimmed of visible fat, 20-40 lbs. packs

Quintero's Meat Company - No Bid

6. Turkey Ham Supreme, Delivered Frozen, USDA Select or better

Quintero's Meat Company - No Bid

7. Turkey Breast, Deli sliced, Chunked and formed, no fillers, Delivered frozen, USDA Inspected, Select or better

Quintero's Meat Company - No Bid

8. Chicken Drumsticks, raw, Delivered: frozen, USDA inspected, 2.6 oz., with skin

Quintero's Meat Company

Pack size <u>40</u> Brand/ code <u>packer brand</u>

9. Chicken, pulled, Combo Dark & White, No skin, Boneless, cooked, delivered: Frozen, USDA inspected

Quintero's Meat Company – No Bid

10. Chicken Thighs, raw, UN breaded, Delivered: Frozen, USDA Inspected, 3-4 oz. with skin

Quintero's Meat Company

\$ 1.49 / lb.

\$ <u>1.49</u> / lb.

Pack size 40

Brand/ code packer brand

11. Chicken, Diced, Combo, White & Dark, Boneless, ½ to ¾ cube, raw or cooked; specify, Delivered frozen, USDA inspected

Quintero's Meat Company - No Bid

12. Sliced American cheese, 120-160 ct., USDA inspected, all milk protein, No Artificial cheese product, delivered: Fresh

Quintero's Meat Company

\$ 2.99 / lb.

Pack size 20

Brand/ code packer brand

13. Mozzarella Cheese, processed, sliced, M/MA 160-180 ct., Milk product, USDA inspected, No artificial cheese product, Delivered Fresh

Quintero's Meat Company - No Bid

14. Mozzarella Cheese Sticks, 1 oz. portions per case / Part skim, USDA inspected, No artificial cheese product

Quintero's Meat Company - No Bid

15. Mozzarella, Shredded, Milk product / part skim, USDA inspected, No artificial cheese product

Quintero's Meat Company - No Bid

16. Turkey Chorizo, Boneless, skinless turkey thigh meat, USDA approved No fillers, cereals, or preservatives. Nutritional analysis required

Quintero's Meat Company

\$ 2.99 / lb.

Pack size 10

Brand/ code Apache

*updated 6/26/2017

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8.49lb 5bags/10lb box \$424.50 case

(January 29, 2015) (November 17, 2016) (January 5, 2017) (November 28, 2017)