

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Printing Services, Promotional Supplies Supplement – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 14-7042  
**RFP OPENING DATE:** August 12, 2014  
**CONTRACT TERM:** Date of award until October 31, 2015 with an option to extend 12 month increments not to extend beyond 36 months in the aggregate  
(Extended by Region 19 until October 31, 2016)  
(Extended by Region 19 until October 31, 2017)  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 96  
**RESPONSES:** 25  
**ADVERTISEMENT DATES:** El Paso Times July 18 and July 25, 2014  
**BOARD MEETING DATE:** December 18, 2014

**RECOMMENDED FOR AWARD**

- A&A Custom Engravers
- Athletica, Inc.
- BCD Investments Inc. dba Badgeworks Plus
- C&M Plaque & Trophy, Inc.
- Chameleons
- David's Apparel, Inc.
- David's Pennants, Banners & Graphic Signs (HUB)
- El Milagro
- El Milagro Uniforms, LLC (changed as of 4/24/2015)
- El Paso Mail & Print Service
- EP Promo Wear, LLC dba Corporate Connection (HUB)
- Hot Shots by Lomeli's Photos
- Gamez Enterprises dba Meza Trophies & Plaques
- Guynes Packaging and Printing Co., of Texas LLC, dba Boutwell Owens El Paso (updated 8/9/2017)
- Gwinn Co., dba Advertising Promotional Products Happy Pictures
- Lonnie's Art & Frame
- Maldonado Photography (removed as of 5/18/17)
- Porfirio Diaz Exit LP dba PDX Printing
- Positive Promotions
- School Wear aka Rocks
- Roy Lown's Classic Awards
- Sun City Prototyping Corp. dba Embroid Me
- Universal Graphics, Inc. (HUB)

**TOTAL (estimated)** \$ 4,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase printing and promotional supply products and services during the contract period. A proposal from A&M Awards and Marrs Embroidery & Screen Printing were incomplete, and were not considered. Any vendor who took exception to standard shipping/handling being included with the catalog discount including this fee was not considered for award. It is however understood that when a coop members requires a rush or expedited order, those fees will be negotiated prior to placement of the order so that accounts payable is not paying for S & H unless agreement has been made on the original purchase order for goods to be purchased.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

Mary Jane Lopez  
ESC Region 19 Allied States Cooperative

**Contact Information:**

**A&A Custom Engravers**

Gaby Carrion  
7230 Gateway Blvd. East  
El Paso, TX 79915  
915-592-6166 / 915-204-6177 cell  
Fax: 915-593-1339  
[aacustomeng@sbcglobal.net](mailto:aacustomeng@sbcglobal.net)

**Athletica, Inc.**

Nicole Tallinger  
133 Main St. Suite 1  
Geneseo, NY 14454  
1-800-350-1562 ext 316  
Fax: 1-877-243-5268  
[www.teamcheer.com](http://www.teamcheer.com) / [www.girlsgotgame.com](http://www.girlsgotgame.com) / [ntallinger@athleticausa.com](mailto:ntallinger@athleticausa.com)

**BCD Investments Inc. dba Badgeworks Plus** (updated address 8/14/17)

Glen R. Zubia  
~~41199 Pellicano Suite B~~  
1421 Lee Trevino, Suite D9  
El Paso, TX ~~79935~~ 79936  
915-593-6351 / 1-800-825-5273 / 915-328-2904 cell  
Fax: 915-593-6351  
[www.badgeworksplus.com](http://www.badgeworksplus.com) / [sales@badgeworksplus.com](mailto:sales@badgeworksplus.com) / [glen@badgeworksplus.com](mailto:glen@badgeworksplus.com)

**C&M Plaque & Trophy, Inc.**

Cary Hamilton  
10817 Notus Ln. Ste, D101  
El Paso, TX 79935  
915-591-2401 / 915-920-4914 cell  
Fax: 915-591-2404  
[www.cmplaque.com](http://www.cmplaque.com) / [cham@cmplaque.com](mailto:cham@cmplaque.com)

**Chameleons**

Jessica Lopez  
~~412 E. Yandell St.~~ 955 N Resler Dr. #104-149 (as of August 2015)  
~~El Paso, TX 79902~~ El Paso, TX 79912  
915-307-3415 / 915-799-3584 cell  
Fax: 915-307-3415



## **Contact Information:**

### **David's Apparel, Inc. (HUB)**

Octavio Posada

9901 Carnegie Ave.

El Paso, TX 79925

915-592-2800-915-590-3744

Fax: 915-590-3744-915-592-2800

[www.davidsapparel.com](http://www.davidsapparel.com) / [davidsapparel@yahoo.com](mailto:davidsapparel@yahoo.com) / [texasrp@aol.com](mailto:texasrp@aol.com)

### **David's Pennants, Banners & Graphic Signs (HUB)**

David Partida

9911 Carnegie Ave.

El Paso, TX 79925

915-592-1981

Fax: 915-592-2462

[davidsbanners@yahoo.com](mailto:davidsbanners@yahoo.com)

### **El Milagro-El Milagro Uniforms, LLC (changed as of 4/24/2015)**

Alma G. Ramirez / Angelica Ramirez

8500 Dyer St. Suite 18

6820 Gateway Blvd. East

El Paso, TX 79924 & 79915

915-881-8432 / 915-726-5199 cell / 915-252-9697 cell

Fax: 915-881-8435 / 751-6652

[www.aelmilagro.com](http://www.aelmilagro.com) / [aelmilagro@hotmail.com](mailto:aelmilagro@hotmail.com)

### **El Paso Mail & Print Service**

Edward R. Armendariz / Justin Riley

1144 Vista de Oro

El Paso, TX 79935

915-591-8789

Fax: 915-591-8717

[www.epmailprint.com](http://www.epmailprint.com) / [j.riley@epmailprint.com](mailto:j.riley@epmailprint.com)

### **EP Promo Wear, LLC dba Corporate Connection (HUB)**

Lisa Herrera

900 Myrtle Ave. Bldg. A Ste. 1

El Paso, TX 79901

915-921-7200 opt. 2 / 575-571-4528 cell

[www.corpconn.net](http://www.corpconn.net) / [lisa@corpconn.net](mailto:lisa@corpconn.net) / [sales@corpconn.net](mailto:sales@corpconn.net)

### **Gamez Enterprises dba Meza Trophies & Plaques**

Isabel Gamez / Terry Hidalgo

1225 Texas Ave.

El Paso, TX 79901

915-532-6466 / 915-471-4016 cell

Fax: 915-544-4581

[mezatrophies@msn.com](mailto:mezatrophies@msn.com) / [mezatrophies@sbcglobal.com](mailto:mezatrophies@sbcglobal.com)

## **Contact Information:**

### **Guynes Packaging and Printing Co., of Texas LLC, dba Boutwell Owens El Paso (updated 8/9/2017)**

Tim Gallegly / Michael Franklin

927 Tomy Lama

El Paso, TX 79915

915-772-2211 ext 129 / 800-207-2211 / 915-549-1341 cell

Fax 915-772-6688

[www.guynesprinting.com](http://www.guynesprinting.com) / [mfranklin@guynesprinting.com](mailto:mfranklin@guynesprinting.com)

### **Gwinn Co., dba Advertising Promotional Products**

Milly Field

114 S. Oregon

El Paso, TX 79901

915-532-0186 / cell 915-281-3201

Fax 915-544-0080

[info@advertisingink.com](mailto:info@advertisingink.com)

### **Happy Pictures**

Charles G. Happy

10817 Nutus Ln. Ste. C104

El Paso, TX 79935

915-595-4252 / cell 915-346-1908

Fax: 915-595-1609

[www.forhappypictures.com](http://www.forhappypictures.com) / [luzhppy@yahoo.com](mailto:luzhppy@yahoo.com)

### **Hot Shots by Lomeli's Photos**

Juan Carlos Lomeli

7501 Lockheed Suite C.

El Paso, TX 79925

915-779-1174 / 915-873-4262 cell

Fax: 915-566-5150

[www.hotshotselp.com](http://www.hotshotselp.com) / [hotshotslp@gmail.com](mailto:hotshotslp@gmail.com)

### **Lonnie's Art & Frame**

Lonnie Lawrence

2035 Trawood Dr.

El Paso, TX 79935

915-592-9679 / 915-590-3553

[www.lonniesart.com](http://www.lonniesart.com) / [lonniesartnframe@gmail.com](mailto:lonniesartnframe@gmail.com)

### **~~Maldonado Photography (as of 5/18/17)~~**

~~Diana Maldonado~~

~~3524 Dragon Crest Dr.~~

~~El Paso, TX 79936~~

~~915-274-9570 cell~~

~~[maldonado\\_photography@yahoo.com](mailto:maldonado_photography@yahoo.com)~~

## **Contact Information:**

### **Porfirio Diaz Exit LP dba PDX Printing**

Ellie D. Fenton 915-637-5443 cell

Tom Fenton 915-637-5442 cell

100 Porfirio Diaz St.

El Paso, TX 79902

915-533-1515 fax

[www.pdxprinting.com](http://www.pdxprinting.com) / [elliedfenton@gmail.com](mailto:elliedfenton@gmail.com) / [tomfenton@elpasoinc.com](mailto:tomfenton@elpasoinc.com)

### **Positive Promotions**

Michael Taxel

15 Gilpin Ave.

Hauppauge, NY 11788

877-258-1225

Fax 877-258-1226

[bids@positivepromotions.com](mailto:bids@positivepromotions.com)

### **School Wear aka Rocks**

Robert Simpson, Pam Heitz, Jennifer Bailey, Sylvia Vasquez

4727 Hondo Pass Suite H

El Paso, TX 79904

915-562-4798, 915-599-2110

Fax 915-566-0387

[www.rockst.com](http://www.rockst.com) / [rocks@whc.net](mailto:rocks@whc.net) / [rocks@rockst.com](mailto:rocks@rockst.com)

### **Roy Lown's Classic Awards**

Norma Mendoza, Mickey Martinez, Araceli Uribarri

3700 Dyer St.

El Paso, TX 79930

915-566-2941

Fax 915-566-3360

[www.roylown.com](http://www.roylown.com) / [norma@roylown.com](mailto:norma@roylown.com) / [sales@roylown.com](mailto:sales@roylown.com) / [sales2@roylown.com](mailto:sales2@roylown.com)

### **Sun City Prototyping Corp. dba Embroid Me**

Ekhi Muniategui

4901 N. Mesa St. Suite 3B

El Paso, TX 79912

915-234-2339 / cell 408-744-2677

Fax 1-888-699-7108

[www.embroidme-elpasowestside.com](http://www.embroidme-elpasowestside.com) / [ekhi@embroidme-elpasowestside.com](mailto:ekhi@embroidme-elpasowestside.com)

### **Universal Graphics, Inc. (HUB)**

Lidia Lespron

1217 Barranca Dr. Ste. B

El Paso, TX 79935

915-591-8943 phone

915-591-1001 fax

[www.ug-inc.com](http://www.ug-inc.com) / [lidialespron@sbcglobal.net](mailto:lidialespron@sbcglobal.net)

## **Award Contents**

**Lot 1 - Items - Plaques, Award Trophies, Award Certificates, Medals, Clocks & Related Items - pages. 13-17**

**Lot 2 - Items – Drink ware Ceramic Cups, Glass Mugs, Sports Bottles, Squeeze Bottles & Related Items – pages. 18-22**

**Lot 3 - Items - Carrying Items, Duffel Bags, Conference Bags, and Umbrellas & Related – pages 23-28**

**Lot 4 - Items - Clothing, Caps, Shirts, Pants, Hooded Sweatshirts & Related – pages 29-33**

**Lot 5 Items - Office Supplies, Mouse Pads, Pencils, Pens, Notebooks & Related – pages 34-40**

**Lot 6 Items - Miscellaneous Promotional Gimmicks Holiday Items & Related – pages 38-41**

**Lot 7 - Items - Table Tents, Covers, Banners, and Retractable Banners & Related – pages 42-44**

**Lot 8 - Items - Rubber Stamps, Decals, Name Plates, & Related - pages 45-48**

**Lot 9 – Game Room Tables – page 49**

**Lot 10 – Lot 11- Printing Services- pages ~~50-53~~ 50-52**

**Lot 12 - Other Services – page ~~54~~ 53**

**Lot 13 - School Pictures, Sports Photography and Framing – page ~~55~~ 54-55**

## **Required Questions for Lots 1 thru 8**

### **1. Does vendor have a storefront location? Address**

**A&A Custom Engravers** – Yes – 7230 Gateway Blvd. East Suite C El Paso TX 79925

**Athletica, Inc.** - No

**BCD Investments Badgeworks Plus** – Yes, 11199 Pellicano Suite B El Paso, TX 79938

**C&M Plaque & Trophy, Inc.** – Yes, 10817 Notus Ln. #D101, El Paso, TX 79935

**Chameleons** – Yes, ~~412 E. Yandell St. El Paso, TX 79902~~ 955 N Resler Dr. #104-149 El Paso, TX 79912

**David's Apparel, Inc.** – Yes, 9901 Carnegie Ave. El Paso, TX 79925

**David's Pennants, Banners & Graphic Signs** - Yes, 9911 Carnegie Ave. El Paso, TX 79925

**El Milagro** - Yes, 8500 Dyer Suite#18 El Paso, TX 79924 and 6820 Gateway Blvd. East El Paso, TX 79915

**El Paso Mail & Print Service** – Yes, 1144 Vista de Oro

**EP Promo Wear LLC, Corporate Connection** – Yes, 900 Myrtle Ave. Bldg. A Ste. 1 El Paso, TX 79901

**Hot Shots by Lomeli's Photos** – Yes, 7501 Lockheed Suite C, El Paso, TX 79925

**Gamez Enterprises Meza Trophies & Plaques** – Yes, 1225 Texas Ave. El Paso, TX 79901

**Guynes Packaging and Printing Co., of Texas LLC** – No, office at 114 S. Oregon St. El Paso, TX 79901

**Happy Pictures** – Yes, 10817 Notus Ln. Ste. C104

**Lonnie's Art & Frame** – Yes, 2035 Trawood Dr. El Paso, TX 79935

~~**Maldonado Photography**~~ – No

**PDX Printing** – Yes, 100 Profirio Diaz St. El Paso, TX 79902

**Positive Promotions** – Yes, 15 Gilpin Ave. Harppause, NY 11788 – factory pick up

**School Wear aka Rocks** – Yes, 4727 Hondo Pass, Suite H El Paso, TX 79904

**Roy Lown's Classic Awards** – Yes, 3700 Dyer St. El Paso, TX 79930

**Sun City Prototyping Corp. – Embroid Me** – Yes, 4901 N. Mesa Suite 3B, El Paso, TX 79912

**Universal Graphics, Inc.** – Yes, 1217 Barranca Ste. B



**2. Number of employees.**

**A&A Custom Engravers - 5**

**Athletica, Inc. - 52**

**BCD Investments Badgeworks Plus - 5**

**C&M Plaque & Trophy, Inc. – 4**

**Chameleons – 3**

**David’s Apparel, Inc. – 20**

**David’s Pennants, Banners & Graphic Signs – 14**

**El Milagro - 5**

**El Paso Mail & Print Service – 9**

**EP Promo Wear LLC, Corporate Connection - 4**

**Hot Shots by Lomeli’s Photos - 4**

**Gamez Enterprises Meza Trophies & Plaques - 9**

**Guynes Packaging and Printing Co., of Texas LLC – 41**

**Gwinn Co., Advertising Promotional Products - 3**

**Happy Pictures – 2**

**Lonnie’s Art & Frame - 4**

**Maldonado Photography - 2**

**PDX Printing - 11**

**Positive Promotions - 600**

**School Wear aka Rocks - 10**

**Roy Lown’s Classic Awards - 10**

**Sun City Prototyping Corp. – Embroid Me - 4**

**Universal Graphics, Inc. - 8**

### **3. Number of years in business.**

**A&A Custom Engravers** – 34 yrs.

**Athletica, Inc.**- 15 yrs.

**BCD Investments Badgeworks Plus** – 18 yrs.

**C&M Plaque & Trophy, Inc.** – 25 yrs.

**Chameleons** – 3 yrs.

**David's Apparel, Inc.** – 17 yrs.

**David's Pennants, Banners & Graphic Signs** – 29 yrs.

**El Milagro** – 13 yrs.

**El Paso Mail & Print Service** – 7 yrs.

**EP Promo Wear LLC, Corporate Connection** – 20 yrs.

**Hot Shots by Lomeli's Photos** – 15 yrs.

**Gamez Enterprises Meza Trophies & Plaques** – 35 yrs.

**Guynes Packaging and Printing Co., of Texas LLC** – 82 yrs.

**Gwinn Co., Advertising Promotional Products** - 17 yrs.

**Happy Pictures** – 14 yrs.

**Lonnie's Art & Frame** – 31 yrs.

**Maldonado Photography** – 6 yrs.

**PDX Printing** – 15 yrs.

**Positive Promotions** – 67 yrs.

**School Wear aka Rocks** – 35 yrs.

**Roy Lown's Classic Awards** – 48 yrs.

**Sun City Prototyping Corp. – Embroid Me** – 1 yr.

**Universal Graphics, Inc.** – 26 yrs.

4. Website address.

A&A Custom Engravers - None

Athletica, Inc. – [www.teemcheer.com](http://www.teemcheer.com) / [www.girlsgotgame.com](http://www.girlsgotgame.com)

BCD Investments Badgeworks Plus – [www.badgeworksplus.com](http://www.badgeworksplus.com)

C&M Plaque & Trophy, Inc. – [www.cmplaque.com](http://www.cmplaque.com)

Chameleons – [www.chameleonsep.com](http://www.chameleonsep.com)

David's Apparel, Inc. – [www.davidsapparel.com](http://www.davidsapparel.com)

David's Pennants, Banners & Graphic Signs – N/A

El Milagro – [www.aelmilagro.com](http://www.aelmilagro.com)

El Paso Mail & Print Service – [www.epmailprint.com](http://www.epmailprint.com)

EP Promo Wear LLC, Corporate Connection – [www.corpconn.net](http://www.corpconn.net)

Hot Shots by Lomeli's Photos – [www.hotshotslp.com](http://www.hotshotslp.com)

Gamez Enterprises Meza Trophies & Plaques – under construction

Guynes Packaging and Printing Co., of Texas LLC – [www.guynesprioting.com](http://www.guynesprioting.com)

Gwinn Co., Advertising Promotional Products - N/A

Happy Pictures – [www.forhappypictures.com](http://www.forhappypictures.com)

Lonnie's Art & Frame – [www.lonniesart.com](http://www.lonniesart.com)

~~Maldonado Photography~~ - Yes

PDX Printing – [www.pdxprinting.com](http://www.pdxprinting.com)

Positive Promotions – [www.positivepromotions.com](http://www.positivepromotions.com)

School Wear aka Rocks – [www.rockst.com](http://www.rockst.com)

Roy Lown's Classic Awards – [www.roylown.com](http://www.roylown.com)

Sun City Prototyping Corp. – Embroid Me – [www.embroidme-elpasowestside.com](http://www.embroidme-elpasowestside.com)

Universal Graphics, Inc. – [www.ug-inc.com](http://www.ug-inc.com)

## 5. Does vendor offer End Quantity Pricing (EQP) (List details)

**A&A Custom Engravers** - No

**Athletica, Inc.** - No

**BCD Investments Badgeworks Plus** – only offered by suppliers as listed on our website

**C&M Plaque & Trophy, Inc.** – N/R

**Chameleons** – Yes EQP available to vendor will be available to ESC

**David's Apparel, Inc.** – No

**David's Pennants, Banners & Graphic Signs** – Yes, quote upon request

**EI Milagro** – Yes, with the exception of Dickies Brand

**EI Paso Mail & Print Service** – N/A

**EP Promo Wear LLC, Corporate Connection** – Yes, we offer EQP pricing on all our promotional products and services

**Hot Shots by Lomeli's Photos** – Yes, only on large orders placed

**Gamez Enterprises Meza Trophies & Plaques** – Yes, discounts applied based on quantities

**Guynes Packaging and Printing Co., of Texas LLC** - No

**Gwinn Co., Advertising Promotional Products** - Only if quantity qualifies

**Happy Pictures** – N/R

**Lonnie's Art & Frame** - Yes

**Maldonado Photography** - Yes

**PDX Printing** – Yes, but varies depending on services, quantity and time frame

**Positive Promotions** - No

**School Wear aka Rocks** - No

**Roy Lown's Classic Awards** - No

**Sun City Prototyping Corp. dba Embroid Me** – Yes, on promotional products from Norwood and Hit Promo lines, exclusively for the Region 19 Purchasing Coop. Excludes close-outs and special discount items.

**Universal Graphics, Inc.** – Yes, based on job specifications

**6. In cases where purchases exceed or if order is larger than EQP, is there an additional discount?**

**A&A Custom Engravers – N/R**

**Athletica, Inc. - No**

**BCD Investments Badgeworks Plus – not always, based on quantity at time of order**

**C&M Plaque & Trophy, Inc. – N/R**

**Chameleons – Yes, all special pricing in excess of EQP available to vendor will be available to ESC**

**David's Apparel, Inc. - No**

**David's Pennants, Banners & Graphic Signs - Yes**

**El Milagro – Yes, the discount will be given depending on the garment and will have to be more than 150 pieces. There will be a 5% discount for over 150 pieces in same style**

**El Paso Mail & Print Service – N/A**

**EP Promo Wear LLC, Corporate Connection – Yes, there is a 10% discount**

**Hot Shots by Lomeli's Photos - Yes**

**Gamez Enterprises Meza Trophies & Plaques - Yes**

**Guynes Packaging and Printing Co., of Texas LLC - No**

**Gwinn Co., Advertising Promotional Products - Usually the factory will offer an additional discount**

**Happy Pictures – N/R**

**Lonnie's Art & Frame - Yes**

**PDX Printing – varies depending on services provided**

**Positive Promotions – call for pricing**

**School Wear aka Rocks - No**

**Roy Lown's Classic Awards – No**

**Sun City Prototyping Corp. dba Embroid Me – It would have to be analyzed on a case by case basis**

**Universal Graphics, Inc. – Yes, based on job specifications**

## Lot 1 - Items - Plaques, Award Trophies, Award Certificates, Medals, Clocks & Related Items

### **A&A Custom Engravers**

Catalog / Vendor Website	<b>N/R</b>
Discounts from catalog pricing	<b>25%</b>
Engraving Cost	<b>0.08 per letter</b>
Additional Charges	<b>N/R</b>
EQP (Y/N)	<b>No</b>
ARO	<b>2 weeks</b>

Are All Additional Cost / Engraving Included in Discount? **No**

If not list details below – **Cost of plaque is discounted, cost of engraving is separate.**

### **BCD Investments Badgeworks Plus**

Catalog / Vendor Website	<b>AirFlyte / <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a></b>
Discounts from catalog pricing	<b>20%</b>
Engraving Cost	<b>free</b>
Additional Charges	<b>0</b>
EQP (Y/N)	<b>No</b>
ARO	<b>14-21 days</b>

Are All Additional Cost / Engraving Included in Discount? **Yes**

### **C&M Plaque & Trophy, Inc.**

Catalog / Vendor Website	<b><a href="http://www.cmplaque.com">www.cmplaque.com</a></b>
Discounts from catalog pricing	<b>30%</b>
Engraving Cost	<b>0</b>
Additional Charges	<b>0</b>
EQP (Y/N)	<b>Yes</b>
ARO	<b>1 week</b>

Are All Additional Cost / Engraving Included in Discount? **No**

**Chameleons**

Catalog / Vendor Website	<b>Jaffa by BIC Graphic / AirFlyte / <a href="http://www.chameleonsep.com">www.chameleonsep.com</a></b>
Discounts from catalog pricing	<b>less than \$2500 - 25%, \$2500-\$5000 – 35%, &gt;\$5000 – 45%</b>
Engraving Cost	<b>\$4.00 line</b>
Additional Charges	<b>\$5.00 line</b>
EQP (Y/N)	<b>Yes</b>
ARO	<b>18 business days</b>
Are All Additional Cost / Engraving Included in Discount?	<b>No</b>

If not list details below – **EQP available to Chameleons will be available to ESC. Engraving & additional costs: 10% discount**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Engraving Cost	<b>N/R</b>
Additional Charges	<b>N/R</b>
EQP (Y/N)	<b>N/R</b>
ARO	<b>N/R</b>
Are All Additional Cost / Engraving Included in Discount?	<b>N/R</b>

If not list details below **N/R**

**EP Promo Wear LLC. Corporate Connection**

Catalog / Vendor Website	<b><a href="http://www.corpconn.net">www.corpconn.net</a> / <a href="http://www.norwood.com">www.norwood.com</a></b>
Discounts from catalog pricing	<b>10%</b>
Engraving Cost	<b>See below</b>
Additional Charges	<b>See below</b>
EQP (Y/N)	<b>Yes</b>
ARO	<b>Yes</b>
Are All Additional Cost / Engraving Included in Discount?	<b>No</b>

If not list details below – **Freight is additional. Additional cost may be added for multiple imprint locations, imprint colors, less than minimum quantity, product accessories, expedited production and imprint process ex. debossing, embroidery, engraving**

### Gamez Enterprises Meza Trophies & Plaques

Catalog / Vendor Website	<b>AirFlyte 2014, F&amp;H Line 2014, Sports Achievement</b>
Discounts from catalog pricing	<b>50% - 20%, plaques 35%, trophies 45-50%, acrylics 35%, glass 35%, resins 35%, clocks 35%, other – certificates, medals 20%</b>
Engraving Cost	<b>\$0.10 plaques, \$0.15 acrylic &amp; wood, \$0.20 glass</b>
Additional Charges	<b>\$1.75 logo</b>
EQP (Y/N)	<b>Yes</b>
ARO	<b>Same day – 3 days</b>
Are All Additional Cost / Engraving Included in Discount?	<b>No/Yes</b>

If not list details below – **for large quantities we give flat rate or include engraving in discount. Same for logo – sometimes there is more than one logo. We will also work with our customers based on their budgets. Freight cost is included unless customer needs an overnight item. Delivery is included. 50% discount for trophy orders \$5,000.00 and over.**

### Gwinn Co.. Advertising Promotional Products

Catalog / Vendor Website	<a href="http://www.certificatesource.com">www.certificatesource.com</a> / <a href="http://www.airflyte.com">www.airflyte.com</a> / <a href="http://www.larlu.com">www.larlu.com</a>
Discounts from catalog pricing	<b>certificates &amp; medals 25% (Certificate Source), fine desk clocks 35%(AirFlyte) , wall clocks &amp; thermometers 20%(Larlu)</b>
Engraving Cost	<b>\$3.00</b>
Additional Charges	<b>depends on factory</b>
EQP (Y/N)	<b>No</b>
ARO	<b>2-3 weeks</b>
Are All Additional Cost / Engraving Included in Discount?	<b>No</b>

If not list details below – **usually medals have a designation (math award) if names are engraved on the back, there is an additional cost of \$3.00 each**

### Happy Pictures

Catalog / Vendor Website	<a href="http://www.forhappypictures.com">www.forhappypictures.com</a>
Discounts from catalog pricing	<b>20%</b>
Engraving Cost	<b>included</b>
Additional Charges	<b>no charge</b>
EQP (Y/N)	<b>No</b>
ARO	<b>2 weeks</b>
Are All Additional Cost / Engraving Included in Discount?	<b>Yes</b>

If not list details below – **9” x 12” photo plaque / \$2.50 discount minus 20% = \$10.00 per plaque**



**Hot Shots by Lomeli's Photos**

Catalog / Vendor Website [www.hotshoplp.com](http://www.hotshoplp.com)  
Discounts from catalog pricing **50%**  
Engraving Cost **\$0**  
Additional Charges **\$0**  
EQP (Y/N) **Yes**  
ARO **N/R**  
Are All Additional Cost / Engraving Included in Discount? **Yes**

**Maldonado Photography** (as of 5/18/17)

~~Catalog / Vendor Website **N/R**  
Discounts from catalog pricing **0%**  
Engraving Cost **\$5.00**  
Additional Charges **N/R**  
EQP (Y/N) **Yes**  
ARO **N/R**  
Are All Additional Cost / Engraving Included in Discount? **No**~~

~~If not list details below **sports plaque \$25.50 8" x 10" - \$13.50 / 5" x 7" - \$7.50, plaque only \$20.50, poster \$50.50, pictures only \$20.50**~~

**Positive Promotions**

Catalog / Vendor Website [www.positivepromotions.com](http://www.positivepromotions.com)  
Discounts from catalog pricing **as shown on web/catalog**  
Engraving Cost **as shown on web/catalog**  
Additional Charges **No**  
EQP (Y/N) **stg 15-20 days ARO & artwork approval**  
ARO **No**  
Are All Additional Cost / Engraving Included in Discount? **No**  
If not list details below **N/R**

**Roy Lown's Classic Awards**

Catalog / Vendor Website	<b>AirFlyte / <a href="http://www.rovlown.net">www.rovlown.net</a></b>
Discounts from catalog pricing	<b>35%</b>
Engraving Cost	<b>\$15.00</b>
Additional Charges	<b>\$25.00 art charge if vector artwork (logos) are not provided</b>
EQP (Y/N)	<b>No</b>
ARO	<b>3-7 days, rush available</b>
Are All Additional Cost / Engraving Included in Discount?	<b>Yes</b>
If not list details below	<b>N/R</b>

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website	<b><a href="http://www.themagnetgroup.com">www.themagnetgroup.com</a></b>
Discounts from catalog pricing	<b>5%</b>
Engraving Cost	<b>\$7.00 and above</b>
Additional Charges	<b>\$80.00 art prep and set up</b>
EQP (Y/N)	<b>No</b>
ARO	<b>12-18 working days after art approval</b>
Are All Additional Cost / Engraving Included in Discount?	<b>No</b>
If not list details below	<b>discount applies to physical items, services such as engraving, set-up and art prep are exempt</b>

**Lot 2 - Items – Drink ware -Ceramic Cups, Glass Mugs, Sports Bottles, Squeeze Bottles & Related Items**  
(To include one color imprint)

**Athletica, Inc.**

Catalog / Vendor Website	<a href="http://www.teemcheer.com">www.teemcheer.com</a> / <a href="http://www.girlsgotgame.com">www.girlsgotgame.com</a>		
Discounts from catalog pricing %	<b>15%</b>		
Second color imprint price	<b>\$15.00 (6-18)</b>	<b>\$13.00 (19-35)</b>	<b>\$8.00 (36+)</b>
Set up charge	<b>\$0</b>		
Additional Charges	<b>N/R</b>		
EQP	<b>No</b>		
ARO	<b>N/R</b>		
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?			<b>Yes</b>

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	<b>Spectrum</b> / <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>		
Discounts from catalog pricing %	<b>18%</b>		
Second color imprint price	<b>\$0.65 - \$1.50</b>		
Set up charge	<b>\$50.00</b>		
Additional Charges	<b>0</b>		
EQP	<b>Yes</b>		
ARO	<b>14-21 days</b>		
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?			<b>Yes</b>

**C&M Plaque & Trophy, Inc.**

Catalog / Vendor Website	<b>Premier</b>		
Discounts from catalog pricing %	<b>30%</b>		
Second color imprint price	<b>will quote each job</b>		
Set up charge	<b>will quote each job</b>		
Additional Charges	<b>will quote each job</b>		
EQP	<b>Yes</b>		
ARO	<b>4 weeks</b>		
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?			<b>No</b>

If not list details below – **will quote each job as each supplier has different charges**

**Chameleons**

Catalog / Vendor Website	<b>Norwood / Hit Promo</b>
Discounts from catalog pricing %	<b>less than \$2500 - 25%, \$2500-\$5000 – 35%, &gt;\$5000 – 45%</b>
Second color imprint price	<b>\$0.35 per unit</b>
Set up charge	<b>\$55.00</b>
Additional Charges	<b>\$0 standard order</b>
EQP	<b>Yes</b>
ARO	<b>18 business days</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No, Additional cost/second color imprint/set up – 10% discount**  
If not list details below – **EQP available to Chameleons will be available to ESC.**

**El Milagro El Milagro Uniforms, LLC**

Catalog / Vendor Website	<b>Nissun / <a href="http://www.aelmilagro.com">www.aelmilagro.com</a></b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>\$0.65</b>
Set up charge	<b>\$40.00</b>
Additional Charges	<b>\$40.00 for every additional color</b>
EQP	<b>Yes</b>
ARO	<b>1 month</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**  
If not list details below – **prices and discount will vary depending on the product you select**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Set up charge	<b>N/R</b>
Additional Charges	<b>N/R</b>
EQP	<b>N/R</b>
ARO	<b>N/R</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **N/R**  
If not list details below – **N/R**

**EP Promo Wear LLC. Corporate Connection**

Catalog / Vendor Website [www.hitpromo.net](http://www.hitpromo.net) / [www.norwood.com](http://www.norwood.com) / [www.logomark.com](http://www.logomark.com) / [www.leedsworld.com](http://www.leedsworld.com) / [www.crownprod.com](http://www.crownprod.com)

Discounts from catalog pricing % **10%**

Second color imprint price **\$0.34 - \$0.55 average cost**

Set up charge **\$35.00 - \$55.00**

Additional Charges **please add an additional set up charge for a 2<sup>nd</sup> color**

EQP **Yes**

ARO **Yes**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **Freight is additional. Additional cost may be added for multiple imprint locations, imprint colors, less than minimum quantity, product accessories, expedited production and imprint process ex. debossing, embroidery, engraving**

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website **Glass America**

Discounts from catalog pricing % **20%**

Second color imprint price **\$0.60 - \$0.75**

Set up charge **\$50.00**

Additional Charges **depends on what they are**

EQP **maybe – depends on quantity**

ARO **2-3 weeks**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **there is not enough margins to take off 20%**

**Positive Promotions**

Catalog / Vendor Website	<b>www.positivepromotions.com</b>	
Discounts from catalog pricing %	<b>5%</b>	
Second color imprint price	<b>TBD</b>	
Set up charge	<b>\$50.00</b>	
Additional Charges	<b>TBD</b>	
EQP	<b>No</b>	
ARO	<b>15-20 days ARO &amp; artwork approval</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>No</b>
If not list details below – <b>N/R</b>		

**School Wear aka Rocks**

Catalog / Vendor Website	<b>Norwood / Goldbond</b>	
Discounts from catalog pricing %	<b>0%</b>	
Second color imprint price	<b>In catalog by each item</b>	
Set up charge	<b>In catalog by each item</b>	
Additional Charges	<b>shipping cost. Listed by product. We will quote individually based on UPS ground</b>	
EQP	<b>No</b>	
ARO	<b>2-3 weeks depending on product</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>Yes</b>
If not list details below – <b>N/R</b>		

**Roy Lown's Classic Awards**

Catalog / Vendor Website	<b>Norwood</b>
Discounts from catalog pricing %	<b>5%</b>
Second color imprint price	<b>as per catalog</b>
Set up charge	<b>as per catalog</b>
Additional Charges	<b>as per catalog</b>
EQP	<b>No</b>
ARO	<b>12-15 days after final approval of artwork</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>Yes</b>

If not list details below - **\*indicating a + 30% mark-up of published price \*\$25.00 art charge if vector artwork is not provided 0% discount**

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website	<a href="http://www.norwood.com">www.norwood.com</a> / <a href="http://www.hitpromo.com">www.hitpromo.com</a>
Discounts from catalog pricing %	<b>N/A%</b>
Second color imprint price	<b>varies by item, it would be a per piece adder, an extra set-up charge or both</b>
Set up charge	<b>\$80.00</b>
Additional Charges	<b>\$50.00 (if needed for art prep)</b>
EQP	<b>Yes</b>
ARO	<b>12-18 working days after artwork approval</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>

If not list details below - **EQP on items, set-up and fees retain their same price**

**Lot 3 - Items - Carrying Items, Duffel Bags, Conference Bags, and Umbrellas & Related**

(To include one color imprint)

**A&A Custom Engravers**

Catalog / Vendor Website	<b>San Mar</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>\$0.75</b>
Set up charge	<b>N/R</b>
Screen Print	<b>N/R</b>
Silk Screening	<b>N/R</b>
EQP	<b>No</b>
ARO	<b>2 weeks</b>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **No**

List details below – **Discount applies to item with one color print**

**Athletica, Inc.**

Catalog / Vendor Website	<a href="http://www.teemcheer.com">www.teemcheer.com</a> / <a href="http://www.girlsgotgame.com">www.girlsgotgame.com</a>		
Discounts from catalog pricing %	<b>15%</b>		
Second color imprint price	<b>\$15.00 (6-18)</b>	<b>\$13.00 (19-35)</b>	<b>\$8.00 (36+)</b>
Set up charge	<b>\$0</b>		
Screen Print	<b>\$15.00 (6-18)</b>	<b>\$13.00 (19-35)</b>	<b>\$8.00 (36+)</b>
Silk Screening	<b>N/R</b>		
EQP	<b>No</b>		
ARO	<b>N/R</b>		

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**



**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>	
Discounts from catalog pricing %	18%	
Second color imprint price	\$0.65 - \$1.50	
Set up charge	\$50.00	
Screen Print	\$50.00	
Silk Screening	\$50.00	
EQP	Yes	
ARO	14-21 days	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		Yes

**Chameleons**

Catalog / Vendor Website	Hit Promo / Norwood / <a href="http://www.chameleonsep.com">www.chameleonsep.com</a>	
Discounts from catalog pricing %	less than \$2500 - 25%, \$2500-\$5000 – 35%, >\$5000 – 45%	
Second color imprint price	\$0.60 unit	
Set up charge	\$50.00	
Screen Print	included	
Silk Screening	included	
EQP	Yes	
ARO	18 business days	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		No, Additional cost/second color imprint/set up – 10% discount

If not list details below – EQP available to Chameleons will be available to ESC.

~~El Milagro~~ **El Milagro Uniforms, LLC**

Catalog / Vendor Website	<b>San Mar / Alpha / Agusta / <a href="http://www.aelmilagro.com">www.aelmilagro.com</a></b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>\$0.95</b>
Set up charge	<b>starts at \$25.00</b>
Screen Print	<b>\$2.20</b>
Silk Screening	<b>\$18.00</b>
EQP	<b>Yes</b>
ARO	<b>1 month</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

If not list details below – **price chart should be checked if adding an additional color to the design, set up charge starts at \$25.00 price will vary depending on the amount of logos and colors the design has. If there is one color on the design, the price will be as stated. If you decide to have an additional color you may check the chart for prices. Silk screen charge will be added if a reorder that has less than 10 pieces. Prices will vary depending on the quantity that has been ordered. Extra logo will have an extra charge. In a fill color process design there will be an additional cost.**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Set up charge	<b>N/R</b>
Screen Print	<b>N/R</b>
Silk Screening	<b>N/R</b>
EQP	<b>N/R</b>
ARO	<b>N/R</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **N/R**

**EP Promo Wear LLC. Corporate Connection**

Catalog / Vendor Website [www.leedsworld.com/](http://www.leedsworld.com/) [www.logomark.com/](http://www.logomark.com/) [www.norwood.com/](http://www.norwood.com/)  
[www.crownprod.com](http://www.crownprod.com/)

Discounts from catalog pricing % **10%**  
Second color imprint price **\$0.34 - \$0.55 average price**  
Set up charge **\$35.00 - \$55.00**  
Screen Print **See below**  
Silk Screening **See below**  
EQP **Yes**  
ARO **Yes**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **Freight is additional. Additional cost may be added for multiple imprint locations, imprint colors, less than minimum quantity, product accessories, expedited production and imprint process ex. debossing, embroidery, engraving**

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website [www.cmbags.com/](http://www.cmbags.com/) [www.bagmakeres.com](http://www.bagmakeres.com/)

Discounts from catalog pricing % **CM Bagmakers 20%, Bagmakers 20%**  
Second color imprint price **\$0.13 - \$0.40**  
Set up charge **depends on factory**  
Screen Print **depends on factory**  
Silk Screening **depends on factory**  
EQP **sometimes on sale**  
ARO **2-3 weeks**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **some bags are available without an imprint. The minimum order can be less in quantity**

**Positive Promotions**

Catalog / Vendor Website	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>	
Discounts from catalog pricing %	<b>5%</b>	
Second color imprint price	<b>TBD</b>	
Set up charge	<b>\$50.00</b>	
Screen Print	<b>TBD</b>	
Silk Screening	<b>TBD</b>	
EQP	<b>No</b>	
ARO	<b>15-20 days ARO &amp; artwork approval</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>No</b>
If not list details below – <b>N/R</b>		

**School Wear aka Rocks**

Catalog / Vendor Website	<b>San Mar</b>	
Discounts from catalog pricing %	<b>25% off product</b>	
Second color imprint price	<b>print prices depend on quantity being printed</b>	
Set up charge	<b>flat pricing results in overcharging on large quantities</b>	
Screen Print	<b>shipping is included in large quantities</b>	
Silk Screening		
EQP	<b>No</b>	
ARO	<b>7-10 days ARO &amp; artwork approval</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>No</b>
If not list details below – <b>N/R</b>		

**Roy Lown's Classic Awards**

Catalog / Vendor Website	<b>Norwood</b>	
Discounts from catalog pricing %	<b>5%</b>	
Second color imprint price	<b>as per catalog</b>	
Set up charge	<b>as per catalog</b>	
Screen Print	<b>as per catalog</b>	
Silk Screening	<b>N/A</b>	
EQP	<b>No</b>	
ARO	<b>12-15 days after final approval of artwork</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>Yes</b>

If not list details below - **\*indicating a + 30% mark-up of published price \*\$25.00 art charge if vector artwork is not provided 0% discount**

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website	<a href="http://www.norwood.com">www.norwood.com</a> / <a href="http://www.hitpromo.com">www.hitpromo.com</a>	
Discounts from catalog pricing %	<b>N/A</b>	
Second color imprint price	<b>varies by item, could be a per piece adder, an extra set-up charge or both</b>	
Set up charge	<b>\$80.00</b>	
Screen Print	<b>\$80.00</b>	
Silk Screening	<b>\$80.00</b>	
EQP	<b>Yes</b>	
ARO	<b>12-18 working days after art approval</b>	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		<b>No</b>

If not list details below – **EQP on items, set-up and art prep fee retain their price**

**Lot 4 - Items - Clothing, Caps, Shirts, Pants, Hooded Sweatshirts & Related** (To include one color imprint)

**A&A Custom Engravers**

Catalog / Vendor Website	<b>San Mar</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>\$0.75</b>
Set up charge	<b>N/R</b>
Screen Print	<b>N/R</b>
Silk Screening	<b>N/R</b>
EQP	<b>No</b>
ARO	<b>2 weeks</b>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **No**

List details below – **Discount applies to item**

**Athletica, Inc.**

Catalog / Vendor Website	<a href="http://www.teemcheer.com">www.teemcheer.com</a> / <a href="http://www.girlsgotgame.com">www.girlsgotgame.com</a>
Discounts from catalog pricing %	<b>15%</b>
Second color imprint price	<b>\$15.00 (6-18) \$13.00 (19-35) \$8.00 (36+)</b>
Embroidery Charge	<b>pricing ranges from \$7.99 and up</b>
Screen Print	<b>\$15.00 (6-18) \$13.00 (19-35) \$8.00 (36+)</b>
Silk Screening	<b>N/R</b>
Set up charge	<b>\$0</b>
EQP	<b>No</b>
ARO	<b>N/R</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>	
Discounts from catalog pricing %	18%	
Second color imprint price	\$2.00 per pc.	
Embroidery Charge	\$6.00 per pc.	
Screen Print	\$5.00 per pc.	
Silk Screening	\$5.00 per pc.	
Set up charge	\$50.00	
EQP	No	
ARO	14-21 days	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		Yes

**Chameleons**

Catalog / Vendor Website	Norwood /San Mar / <a href="http://www.chameleonsep.com">www.chameleonsep.com</a>	
Discounts from catalog pricing %	25%	
	<b><u>Caps</u></b>	<b><u>Clothing</u></b>
Second color imprint price	\$0.65 per unit	\$0.60 per unit
Embroidery Charge	\$0.430 per unit	\$2.16 per unit
Screen Print	first color included	
Silk Screening	\$0.43 per unit	\$1.17 per unit
Set up charge	\$54.00	\$41.00
EQP	Yes	Yes
ARO	20 business days	20 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No, Additional cost/second color imprint/set up/silk screen/screen print – 10% discount. Embroidery set-up (caps) \$100.00 – 5,000 stiches; (clothing) \$60.00 – 10,000 stiches. Additional charges are above the base price offered. Imprinting Option : Heat Transfer – cost not included.**

If not list details below – **EQP available to Chameleons will be available to ESC.**

~~El Milagro~~ **El Milagro Uniforms, LLC**

Catalog / Vendor Website	<b>San Mar / Alpha / Augusta / <a href="http://www.aelmilagro.com">www.aelmilagro.com</a></b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>\$0.90</b>
Embroidery Charge	<b>check attachment</b>
Screen Print	<b>\$1.80</b>
Silk Screening	<b>\$18.00</b>
Set up charge	<b>\$25.00</b>
	<b>1 color = \$25.00</b>
	<b>2 colors = \$35.00</b>
	<b>3 colors = \$48.00</b>
	<b>4 colors = \$60.00</b>
	<b>5 colors = \$70.00</b>
EQP	<b>Yes</b>
ARO	<b>1 month</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

If not list details below – **price chart should be checked if adding an additional color to the design, set up charge starts at \$25.00 price will vary depending on the amount of logos and colors the design has. If there is one color on the design, the price will be as stated. If you decide to have an additional color you may check the chart for prices. Silk screen charge will be added if a reorder that has less than 10 pieces. Prices will vary depending on the quantity that has been ordered. Extra logo will have an extra charge. In a fill color process design there will be an additional cost.**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Embroidery Charge	<b>N/R</b>
Screen Print	<b>N/R</b>
Silk Screening	<b>N/R</b>
Set up charge	<b>N/R</b>
EQP	<b>N/R</b>
ARO	<b>N/R</b>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **N/R**



**EP Promo Wear LLC. Corporate Connection**

Catalog / Vendor Website	<a href="http://www.sanmar.com/">www.sanmar.com/</a> / <a href="http://www.alphabroder.com/">www.alphabroder.com/</a> / <a href="http://www.bodekandrhodes.com">www.bodekandrhodes.com</a>
Discounts from catalog pricing %	10%
Second color imprint price	see below
Embroidery Charge	\$4.50 for up to 8,000 stiches see below
Screen Print	see below
Silk Screening	see below
Set up charge	embroidery \$35.00 screen print \$10.00 per color
EQP	Yes
ARO	Yes

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **Freight is additional. Embroidery cost will vary depending on stich count, locations, and personalization. Screen printing costs are calculated by quantity, number of imprint colors, locations and personalization. After 8,000 stiches an additional \$0.50 will be added for every 1,000 stiches. \$2.50 charge will apply for personalization on right chest.**

**Positive Promotions**

Catalog / Vendor Website	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>
Discounts from catalog pricing	5%
Second color imprint price	TBD
Embroidery Charge	TBD
Screen Print	TBD
Silk Screening	TBD
Set up charge	\$50.00
EQP	No
ARO	15-20 days ARO & Artwork approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below **N/R**

**School Wear aka Rocks**

Catalog / Vendor Website	<b>San Mar / Pro Celebrity</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>Prices on printing and embroidery are based on the</b>
Embroidery Charge	<b>quantity. Flat rate pricing would result in under cost</b>
Screen Print	<b>on small quantities and over charging on large quantities</b>
Silk Screening	
Set up charge	
EQP	<b>No</b>
ARO	<b>7-10 days</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>
If not list details below	<b>no set-up charge (art) on official school logos</b>

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website	<a href="http://www.sanmar.com">www.sanmar.com</a>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>varies</b>
Embroidery Charge	<b>\$5.00 up to 5,000 stiches on left chest</b>
Screen Print	<b>varies</b>
Silk Screening	<b>N/R</b>
Set up charge	<b>\$60.00</b>
EQP	<b>No</b>
ARO	<b>10-12 working days after art approval</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>
If not list details below	<b>embellishment &amp; set-up fees are excluded from the discount</b>

**Lot 5 Items - Office Supplies, Mouse Pads, Pencils, Pens, Notebooks & Related** (To include one color imprint)

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>
Discounts from catalog pricing %	18%
Second color imprint price	\$0.65 - \$1.50
Set Up charge	\$50.00
EQP	Yes
ARO	14-21 days
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes

**Chameleons**

Catalog / Vendor Website	Norwood / Hit Promo / <a href="http://www.chameleonsep.com">www.chameleonsep.com</a>
Discounts from catalog pricing %	25%
Second color imprint price	\$0.23 per unit
Set Up charge	\$21.00
EQP	Yes
ARO	15 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No, Additional cost/second color imprint/set up- 10% discount.**

If not list details below – **EQP available to Chameleons will be available to ESC.**

**El Milagro-EI Milagro Uniforms, LLC**

Catalog / Vendor Website	Nissun / <a href="http://www.aelmilagro.com">www.aelmilagro.com</a>
Discounts from catalog pricing %	20%
Second color imprint price	\$0.65
Set Up charge	\$40.00
EQP	Yes
ARO	1 month
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes

If not list details below – **prices and discount will vary depending on the product you select**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Set Up charge	<b>N/R</b>
EQP	<b>N/R</b>
ARO	<b>N/R</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>N/R</b>
If not list details below – <b>N/R</b>	

**EP Promo Wear LLC. Corporate Connection**

Catalog / Vendor Website	<a href="http://www.digispec.com">www.digispec.com</a> / <a href="http://www.bicgraphic.com">www.bicgraphic.com</a> / <a href="http://www.hitpromo.net">www.hitpromo.net</a>
Discounts from catalog pricing %	<b>10%</b>
Second color imprint price	<b>see below</b>
Set Up charge	<b>see below</b>
EQP	<b>Yes</b>
ARO	<b>Yes</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>

If not list details below – **freight is additional. Additional cost be added for multiple imprint locations, imprint colors, less than minimum quantity, product accessories, expedited production, and imprint process ex. debossing, embroidery, engraving**

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website	<b>Crown Products / <a href="http://www.crownprd.com">www.crownprd.com</a></b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>1 color or 4 color imprints</b>
Set Up charge	<b>\$45.00</b>
EQP	<b>sometimes if on sale</b>
ARO	<b>2 ½ weeks</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>

If not list details below – **all supplies for the desk top, including the latest in technology accessories**

### **Positive Promotions**

Catalog / Vendor Website	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>
Discounts from catalog pricing %	5%
Second color imprint price	TBD
Set Up charge	\$40.00 to \$50.00
EQP	No
ARO	15-20 days ARO or sooner & artwork approval
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	No
If not list details below –	N/R

### **School Wear aka Rocks**

Catalog / Vendor Website	Goldbond / Norwood
Discounts from catalog pricing %	0%
Second color imprint price	listed by product
Set Up charge	listed by product
EQP	No
ARO	10-14 days
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes
If not list details below –	<b>shipping will be quoted and based on the weight listed in catalog for each item shipped UPS ground</b>

### **Roy Lown's Classic Awards**

Catalog / Vendor Website	Norwood
Discounts from catalog pricing %	5%
Second color imprint price	as per catalog
Set Up charge	as per catalog
EQP	No
ARO	12-15 days after final approval of artwork
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes
If not list details below -	<b>*indicating a + 30% mark-up of published price *\$25.00 art charge if vector artwork is not provided 0% discount</b>

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website [www.norwood](http://www.norwood.com) / [www.bicgraphic.com](http://www.bicgraphic.com)

Discounts from catalog pricing % **N/A**

Second color imprint price **varies**

Set Up charge **\$80.00**

EQP **Yes**

ARO **12-18 working days after approval**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

If not list details below – **EQP on items, excludes setup and art prep services**

**Lot 6 Items - Miscellaneous Promotional Gimmicks Holiday Items & Related** (To include one color imprint)

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>
Discounts from catalog pricing %	18%
Second color imprint price	\$0.65 - \$1.50
Set Up charge	\$50.00
EQP	Yes
ARO	14-21 days
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes

**C&M Plaque & Trophy, Inc.**

Catalog / Vendor Website	Spectrum
Discounts from catalog pricing %	5%
Second color imprint price	will quote each job
Set Up charge	will quote each job
EQP	Yes
ARO	4 weeks
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	N/R

List details below – **on promotional products will quote per job each supplier has their own set up charges so it varies from supplier to supplier**

**Chameleons**

Catalog / Vendor Website	Hit Promo / Lanco / <a href="http://www.chameleonep.com">www.chameleonep.com</a>
Discounts from catalog pricing %	25%
Second color imprint price	\$0.25 per unit
Set Up charge	\$50.00
EQP	Yes
ARO	20 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No, Additional cost/second color imprint/set up– 10% discount.**

If not list details below – **EQP available to Chameleons will be available to ESC. 4 color processes included; base / stand sold separately.**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Set Up charge	<b>N/R</b>
EQP	<b>N/R</b>
ARO	<b>N/R</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>N/R</b>
List details below –	<b>N/R</b>

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website	<b>Illini Line / <a href="http://www.illiniline.com">www.illiniline.com</a>, Pioneer Balloon <a href="http://www.pioneerline.com">www.pioneerline.com</a></b>
Discounts from catalog pricing %	<b>Illini Line 20%, Pioneer Balloon 22%</b>
Second color imprint price	<b>\$0.21</b>
Set Up charge	<b>depends on item</b>
EQP	<b>Yes if quantity qualifies</b>
ARO	<b>2 weeks</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>
List details below –	<b>N/R</b>

**Maldonado Photography**

<del>Catalog / Vendor Website</del>	<del><b>N/R</b></del>
<del>Discounts from catalog pricing %</del>	<del><b>N/R</b></del>
<del>Second colors imprint price</del>	<del><b>open</b></del>
<del>Set Up charge</del>	<del><b>\$0</b></del>
<del>EQP</del>	<del><b>Yes</b></del>
<del>ARO</del>	<del><b>N/R</b></del>
<del>Are All Additional Cost / Second color imprint / Set up charge Included in Discount?</del>	<del><b>N/R</b></del>
List details below –	<del><b>Christmas, Valentines – holiday photos</b></del>



**Positive Promotions**

Catalog / Vendor Website	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>	
Discounts from catalog pricing %	5%	
Second color imprint price	TBD	
Set Up charge	\$50.00	
EQP	No	
ARO	15-20 days ARO and artwork approval	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		No
List details below –	N/R	

**School Wear aka Rocks**

Catalog / Vendor Website	<a href="#">Norwood</a> / Goldbond	
Discounts from catalog pricing %	0%	
Second color imprint price	in catalog by each item	
Set Up charge	in catalog by each item	
EQP	No	
ARO	10-14 days normal delivery	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		No
List details below –	shipping will be quoted based on catalog weight at UPSground	

**Roy Lown's Classic Awards**

Catalog / Vendor Website	Norwood	
Discounts from catalog pricing %	5%	
Second color imprint price	as per catalog	
Set Up charge	as per catalog	
EQP	No	
ARO	12-15 days	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		Yes
If not list details below -	*indicating a + 30% mark-up of published price *\$25.00 art charge if vector artwork is not provided 0% discount	

**Sun City Prototyping Corp. dba Embroid Me**

Catalog / Vendor Website [www.norwood.com/](http://www.norwood.com/) [www.hitpromo.net](http://www.hitpromo.net)

Discounts from catalog pricing % **N/A**

Second color imprint price **varies**

Set Up charge **\$80.00**

EQP **Yes**

ARO **12-18 working days after art approval**

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details below – **EQP on items, excludes setup and art prep services**

**Lot 7 - Items - Table Tents, Covers, Banners, and Retractable Banners & Related** (To include one color imprint)

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a>
Discounts from catalog pricing %	18%
Second color imprint price	\$2.00 - \$4.00 per pc.
Set Up charge	\$50.00 - \$75.00
EQP	Yes
ARO	14-21 days
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	Yes

**Chameleons**

Catalog / Vendor Website	Above and Beyond / National Banner / <a href="http://www.chameleonep.com">www.chameleonep.com</a>
Discounts from catalog pricing %	20%
Second color imprint price	as indicated in catalog
Set Up charge	as indicated in catalog
EQP	Yes
ARO	21 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No, Additional cost/second color imprint/set up– 10% discount.**

If not list details below – **EQP available to Chameleons will be available to ESC. 4 color process included; base / stand sold separately.**

**David's Apparel, Inc.**

Catalog / Vendor Website	Larlu / <a href="http://www.larlu.com">www.larlu.com</a>
Discounts from catalog pricing %	20%
Second color imprint price	\$0 price includes full color
Set Up charge	\$45.00
EQP	No
ARO	10 working days
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	No

If not list details below – **repeat set-up charges not included in discount. 10 working days average after art approval, rush charges may apply for orders required in less time**

**David's Pennants, Banners & Graphic Signs**

Catalog / Vendor Website	N/R	
Discounts from catalog pricing %	N/R	
Second color imprint price	\$65.00	
Set Up charge	N/R	
EQP	N/R	
ARO	N/R	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		N/R

If not list details below – **quote upon request for size & quantity**

**El Paso Mail & Print Service**

Catalog / Vendor Website	Crown	
Discounts from catalog pricing %	25%	
Second color imprint price	N/R	
Set Up charge	N/R	
EQP	N/R	
ARO	N/R	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		N/R

If not list details below – **N/R**

**EP Promo Wear LLC, Corporate Connection**

Catalog / Vendor Website	<a href="http://www.marathonmfg.com">www.marathonmfg.com</a> / <a href="http://www.showdowndisplays.com">www.showdowndisplays.com</a>	
Discounts from catalog pricing %	10%	
Second color imprint price	see below	
Set Up charge	see below	
EQP	Yes	
ARO	Yes	
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?		No

If not list details below – **freight is additional. Additional cost be added for multiple imprint locations, imprint colors, less than minimum quantity, product accessories, expedited production,**

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website	<b>Showdown Displays / <a href="http://www.showdowndisplays.com">www.showdowndisplays.com</a></b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>1 to 4 color process – included in pricing grid</b>
Set Up charge	<b>depends on item</b>
EQP	<b>Yes, if quantity qualifies</b>
ARO	<b>2-3 weeks</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>N/R</b>
If not list details below –	<b>N/R</b>

**Positive Promotions**

Catalog / Vendor Website	<b><a href="http://www.positivepromotions.com">www.positivepromotions.com</a></b>
Discounts from catalog pricing %	<b>5%</b>
Second color imprint price	<b>TBD</b>
Set Up charge	<b>\$50.00</b>
EQP	<b>No</b>
ARO	<b>15-20 days ARO &amp; artwork approval</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>No</b>
If not list details below –	<b>N/R</b>

**Roy Lown's Classic Awards**

Catalog / Vendor Website	<b>Innovation (pages 71-75)</b>
Discounts from catalog pricing %	<b>5%</b>
Second color imprint price	<b>as per catalog</b>
Set Up charge	<b>as per catalog</b>
EQP	<b>No</b>
ARO	<b>12-15 days after final approval</b>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<b>Yes</b>
If not list details below - *indicating a + 30% mark-up of published price *\$25.00 art charge if vector artwork is not provided 0% discount	

**Lot 8 - Items - Rubber Stamps, Decals, Name Plates, & Related** (To include one color imprint)

**A&A Custom Engravers**

Catalog / Vendor Website	<b>Millenium</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	<b>N/R</b>
Set up charge	<b>N/R</b>
Engraving Costs	<b>\$0.08</b>
Text size, Spacing, Borders, Graphics	<b>N/A</b>
Specify Size Limitations	<b>18x32</b>
Graphics Capability	<b>Yes</b>
EQP	<b>No</b>
ARO	<b>2 weeks</b>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? – **Discount applies to item**

**BCD Investments Badgeworks Plus**

Catalog / Vendor Website	<b>Spectrum <a href="http://www.badgeworksplus.com">www.badgeworksplus.com</a></b>
Discounts from catalog pricing %	<b>18%</b>
Second color imprint price	<b>\$0.65 - \$1.50</b>
Set up charge	<b>\$50.00</b>
Engraving Costs	<b>free</b>
Text size, Spacing, Borders, Graphics	<b>to be determined at time of order</b>
Specify Size Limitations	<b>to be determined at time of order</b>
Graphics Capability	<b>Yes – vector files only</b>
EQP	<b>No</b>
ARO	<b>14-21 days</b>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? – **Yes**

**David's Pennants, Banners & Graphic Signs**

Catalog / Vendor Website	N/R
Discounts from catalog pricing %	N/R
Second color imprint price	N/R
Set up charge	N/R
Engraving Costs	N/R
Text size, Spacing, Borders, Graphics	N/A
Specify Size Limitations	N/R
Graphics Capability	N/R
EQP	N/R
ARO	N/R

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? **quote upon request for size & quantity**

**El Paso Mail & Print Service**

Catalog / Vendor Website	<b>Crown</b>
Discounts from catalog pricing %	<b>25%</b>
Second color imprint price	N/R
Set up charge	N/R
Engraving Costs	N/R
Text size, Spacing, Borders, Graphics	N/A
Specify Size Limitations	N/R
Graphics Capability	N/R
EQP	N/R
ARO	N/R

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? **N/R**

**Gamez Enterprises Meza Trophies & Plaques**

Catalog / Vendor Website	<b>AirFlyte</b>
Discounts from catalog pricing %	<b>20%</b>
Second color imprint price	<b>\$0</b>
Set up charge	<b>\$0</b>
Engraving Costs	<b>\$0</b>
Text size, Spacing, Borders, Graphics	<b>included</b>
Specify Size Limitations	<b>12" x 24"</b>
Graphics Capability	<b>Yes</b>
EQP	<b>Yes</b>
ARO	<b>3-7 days</b>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? **Yes, all charges included in price – delivery available**

**Gwinn Co.. Advertising Promotional Products**

Catalog / Vendor Website	<b>D&amp;M Stamps / <a href="mailto:www.dmstamps@stostamp.com">www.dmstamps@stostamp.com</a>, Gill Studios / <a href="http://www.gill-line.com">www.gill-line.com</a>, Airflyte / <a href="http://www.airflyte.com">www.airflyte.com</a></b>
Discounts from catalog pricing %	<b>D&amp;M Stamps 15%, Gill Studios 20%, Airflyte 30%</b>
Second color imprint price	<b>Included in price</b>
Set up charge	<b>depends on items and size</b>
Engraving Costs	<b>\$0.15 per letter for name plates</b>
Text size, Spacing, Borders, Graphics	<b>see catalog for imprint area</b>
Specify Size Limitations	<b>depends on item</b>
Graphics Capability	<b>art work must be sent to factory</b>
EQP	<b>N/R</b>
ARO	<b>1-2 weeks</b>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? **N/R**



**Positive Promotions**

Catalog / Vendor Website	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>
Discounts from catalog pricing %	5%
Second color imprint price	TBD
Set up charge	\$50.00
Engraving Costs	TBD
Text size, Spacing, Borders, Graphics	TBD on item
Specify Size Limitations	TBD on item
Graphics Capability	laser
EQP	No
ARO	15-20 days ARO & artwork approval

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? **No**

**Roy Lown's Classic Awards**

Catalog / Vendor Website	Labels
Discounts from catalog pricing %	5%
Second color imprint price	as per catalog
Set up charge	as per catalog
Engraving Costs	N/A
Text size, Spacing, Borders, Graphics	must provide vector artwork
Specify Size Limitations	as per catalog
Graphics Capability	must provide vector artwork
EQP	No
ARO	7-10 days after final approval of artwork

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

If not list details below - **\*indicating a + 30% mark-up of published price \*\$25.00 art charge if vector artwork is not provided 0% discount**

## Lot 9

### EP Promo Wear LLC. Corporate Connection

	<u>Catalogs / Vendor Website:</u>	<u>Discounts from catalog pricing %</u>
Game Room Tables	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Air Hockey Tables	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Bumper Pool Tables	N/A	10%
Casino Games	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Dome Hockey	N/A	10%
Foosball and Soccer Tables	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Table Tennis	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Multi Game Tables	<a href="http://www.gldproducts.com">www.gldproducts.com</a>	10%
Shuffleboard Tables	N/A	10%
ARO	Yes	
Delivery Charge	see below	
Delivery Charge Included in Discount	No	
List details below	freight is additional	

**School Wear aka Rocks** – we do offer these items but cannot include shipping or even get a quote without knowing the quantity

### Roy Lown's Classic Awards

	<u>Catalogs / Vendor Website:</u>	<u>Discounts from catalog pricing %</u>
Game Room Tables	Roy Lown Billiards	5%
Air Hockey Tables	Roy Lown Billiards	5%
Bumper Pool Tables	Roy Lown Billiards	5%
Casino Games	N/B	
Dome Hockey	N/B	
Foosball and Soccer Tables	Roy Lown Billiards	5%
Table Tennis	Roy Lown Billiards	5%
Multi Game Tables	N/B	
Shuffleboard Tables	Roy Lown Billiards	5%
ARO	1-3 weeks	
Delivery Charge	see details on individual price sheets	
Delivery Charge Included in Discount	No	
List details below	N/R	

**BID RESPONSE FORM**

**Lot 10**

**El Paso Mail & Print Service**

<b>Item Description</b>	<b>Price</b>	
	<b><u>8.5" x 11"</u></b>	<b><u>11"x17"</u></b>
Bindery Work	\$25.00 per 1,000	\$30.00 per 1,000
Booklet Making	\$20.00 per 1,000	\$25.00 per 1,000
Collating	\$20.00 per 1,000	\$25.00 per 1,000
Cutting	\$10.00 per 1,000	\$15.00 per 1,000
Dye Cutting	\$25.00 per 1,000	\$30.00 per 1,000
Folding	\$15.00 per 1,000	\$20.00 per 1,000
Hole Punching	\$10.00 per 1,000	\$10.00 per 1,000
Stapling	\$15.00 per 1,000	\$15.00 per 1,000
Delivery	No Charge	

**Guyves Packaging and Printing Co., of Texas LLC – based on jobscope**

<b>Item Description</b>	<b>Price</b>	
	<b><u>8.5" x 11"</u></b>	<b><u>11"x17"</u></b>
Bindery Work		
Booklet Making		
Collating		
Cutting	based on job scope	
Dye Cutting		
Folding		
Hole Punching		
Stapling		
Delivery		

**PDX Printing**

<b>Item Description</b>	<b>Price</b>	
	<b><u>8.5" x 11"</u></b>	<b><u>11"x17"</u></b>
Bindery Work		
Booklet Making		
Collating		
Cutting	<b>All services available. Pricing depends on quantity Purchasing Coop members and materials. can expect a savings of at least 20% over walk-in customers</b>	
Dye Cutting		
Folding		
Hole Punching		
Stapling		
Delivery		

**Universal Graphics, Inc.**

<b>Item Description</b>	<b><u>Price</u></b>
Bindery Work	\$35.00 hr.
Booklet Making	\$35.00 / 1000 / 8 page booklet
Collating	\$20.00 / 1000 sheets
Cutting	\$0.50 per pull / \$10.00 min. charge
Dye Cutting	\$35.00 / 1000 / \$20.00 set up / die extra if needed
Folding	\$10.00 / 1000 / \$10.00 set up / single of tri fold
Hole Punching	\$25.00 / 1000 / \$15.00 min. charge
Stapling	\$0.05 per staple
Delivery	free (\$100.00 order minimum) / \$7.50 (less than \$100.00)

**Lot 11**

**El Paso Mail & Print Service**

<b>Item Description</b>	<b>Price</b>	
	<b><u>8.5" x 11"</u></b>	<b><u>11"x17"</u></b>
Multi-Color Printing	\$45.00 per 1,000	\$55.00 per 1,000
Offset Printer 4-Color Process Printing	\$45.00 per 1,000	\$55.00 per 1,000
Specify Paper Size Limitations:	Not Applicable	11"x17" 28"x40"
Offset Printer 4,3,2 PMS Color Printing	\$45.00 per 1,000	\$55.00 per 1,000
Specify Paper Size Limitations:	Not Applicable	11"x17" 28"x40"
One-Color Printing	\$15.00 per 1,000	
Specify Paper Size Limitations:	Not Applicable	11"x17" 28"x40"
Padding	\$10.00 per 1,000	
Color Copying	\$0.07 each	\$0.10 each
Continuous Form Printing	\$0.15 each	\$0.20 each
Envelope Printing	\$0.29 each	
Copies (Black & White)	\$0.03 each	
Duplicating	\$0.03 each	
NCR Forms	\$0.20 each	\$0.35 each
Laminating	\$0.60 each	\$0.90 each
Thermography	N/A	
Typesetting	\$40.00 per hour	
Delivery	No Charge	

**Guynes Packaging and Printing Co. of Texas LLC**

	<b><u>8.5" x 11"</u></b>	<b><u>11"x17"</u></b>
Multi-Color Printing		
Offset Printer 4-Color Process Printing		
Specify Paper Size Limitations:		
Offset Printer 4,3,2 PMS Color Printing		
Specify Paper Size Limitations:		
One-Color Printing		
Specify Paper Size Limitations:	<b>based on job scope</b>	
Padding		
Color Copying		
Continuous Form Printing		
Envelope Printing		
Copies (Black & White)		
Duplicating		
NCR Forms		
Laminating		
Thermography		
Typesetting		
Delivery		

**PDX Printing**

Multi-Color Printing  
Offset Printer 4-Color Process Printing  
Specify Paper Size Limitations:  
Offset Printer 4,3,2 PMS Color Printing  
Specify Paper Size Limitations:  
One-Color Printing  
Specify Paper Size Limitations:  
Padding  
Color Copying  
Continuous Form Printing  
Envelope Printing  
Copies (Black & White)  
Duplicating  
NCR Forms  
Laminating  
Thermography  
Typesetting  
Delivery

**8.5" x 11"**

**11"x17"**

**All services available. Pricing depends on quantity and materials.  
Purchasing Coop members can expect a savings of at least  
20% over walk-in customers**

**Web: 24" x 36" / Sheet fed 13" x 19"**

**High speed black and white copying**

**Via trade vendors**

**Universal Graphics. Inc.**

Multi-Color printing  
Offset Printer 4-Color Process Printing  
Specify Paper Size Limitations:  
Offset Printer 4,3,2 PMS Color Printing  
Specify Paper Size Limitations:  
One-Color Printing  
Specify Paper Size Limitations:  
Padding  
Color Copying  
Continuous Form Printing  
Envelope Printing  
Copies (Black & White)  
Duplicating  
NCR Forms  
Laminating  
Thermography  
Typesetting

**Price**

**based on job specs.  
based on job specs.  
based on job specs.  
13" x 19" digital / 14" x 20" offset  
based on job specs  
offset 14" x 20" / digital 13" x 19"  
\$0.10 per pad  
\$0.25 per side / based on 100 copies  
based on job specs  
\$10.00 / 1000 / print only (envelopes provided)  
\$0.08 per side / based on 100 copies  
N/A  
based on job specs  
based on job specs  
N/A  
\$35.00 hr. / \$15.00 minimum**

Lot 12 - Other Services: Please specify:

A&A Custom Engravers – chenille patches, embroidery, engraving, plaques, trophies, rubber stamps, indoor signs, desk plates, name tags

C&M Plaque & Trophy, Inc. – we do all types of plaques, trophies, medals, ribbons, acrylic awards, engraved granite, custom coins, name badges, plastic signage, etc.

David's Pennants, Banners & Graphic Signs – safety products and signage, hardware, post, banners, stickers, decals, flags, pennants, ADA signage, traffic control signs and equipment, iron on transfer, magnetic signs, vehicle lettering, building numbers, marquee letter, numbers

El Paso Mail & Print Service – graphic design, mailing service & text service

Gamez Enterprises Meza Trophies & Plaques – signs, engraving, customized bronze plaques

Guynes Packaging and Printing Co., of Texas LLC – design, flexographic printing, digital printing, cold set web offset printing

Hot Shots by Lomeli's Photos – photography, trophies and awards

Lonnie's Art & Frame – shadow boxes, matting, dry mounting, glazing, frame repair, diploma framing, award framing, conservation framing, design framing, design mat cutting

Maldonado Photography – ~~photography – school pictures and sports pictures~~

PDX Printing – stationery, business cards, multi-part forms, booklets, soft cover books, perfect binding, spiral binding, saddle stitch binding, coil binding, comb binding, menus, schedules, graphic work, newspapers, flyers, wide format printing (48"), programs, newsletters, directories, folders, three-ring customer binders (via trade vendor), manuals, instruction sheets, tent cards, table cards, seating charts

Positive Promotions – [www.positivepromotions.com](http://www.positivepromotions.com)

School Wear aka Rocks – iron-on transfers, iron-on numbers and letters, embroidered patches, bumper stickers and decals for windows, helmet stickers and decals, school uniforms, pants, shorts and skirts

Roy Lown's Classic Awards – custom ribbons, medals, lapel pins, full color printing, engraving, nametags, desk accessories, signage, custom coins, flags & accessories, wood laser engraving, crystal / acrylic awards, recover pool tables, re level pool tables, breakdown and move pool tables, set pool tables, billiard cues and supplies

**Lot 13 - School Pictures, Sports Photography and Framing**

**Happy Pictures** – company provides school portraits and sports photography for all schools and all ages. We are background checked and certified by the State of Texas. Typical pricing – Classic Plan includes 1 8” x 10”, 2 5” x 7”, 4 4” x 5” and 8- large wallets for \$25.00. Each school receives 20% commission on total sales. Photo recognition Awards – 1 9” x 12” plaque is \$12.50 minus 20% discount total \$10.00 each.

**Hot Shots by Lomeli's Photos** – school pictures, panoramic photos, sports pictures, graduation photos & special event photography

**Lonnie's Art & Frame** – Yes, 25% off list price

**Maldonado Photography** – pkg. A \$25.50, pkg. B \$20.50, pkg. C \$20.50, pkg. poster \$50.50 / 8” x 10” – \$13.50, 5” x 7” – \$7.50

**Roy Lown's Classic Awards**- in house framing, custom framing, and all sizes quote upon request. Need info on mats, cut outs, size documents / items to be framed ex: 18” x 18” dbl matt 2 cut outs 1 document 1 plate engraved \$85.00

Contact Person, Fax Number, Cell Phone and Email for Quotes and Pricing for Immediate Response to Purchasing Cooperative Members:

**A&A Custom Engravers**

Gaby Carrion  
915-204-6177 cell  
915-593-1339 fax  
[aacustomeng@sbcglobal.net](mailto:aacustomeng@sbcglobal.net)

**Athletica, Inc.**

Nicole Tallinger  
1-800-350-1562 ext 316 phone  
1-877-243-5268 fax  
[ntallinger@athleticausa.com](mailto:ntallinger@athleticausa.com)

**BCD Investments Badgeworks Plus**

Glen R. Zubia,  
915-593-6351 phone / fax  
915-328-2904 cell  
[sales@badgeworksplus.com](mailto:sales@badgeworksplus.com) / [glen@badgeworksplus.com](mailto:glen@badgeworksplus.com)

**C&M Plaque & Trophy, Inc.**

Cary Hamilton  
915-591-2401 phone  
915-591-2404 fax  
915-920-4914 cell

**Chameleons**

Jessica Lopez  
915-307-3415 office-fax  
915-799-3584 cell  
[jessica@chameleonep.com](mailto:jessica@chameleonep.com)

**David's Apparel, Inc.**

Octavio Posada  
915-592-2800 phone-fax  
915-590-3744 fax-phone  
[davidsapparel@yahoo.com](mailto:davidsapparel@yahoo.com)

**David's Pennants, Banners & Graphic Signs**

David Partida

915-592-1981 phone

915-592-2462 fax,

[davidsbanners@yahoo.com](mailto:davidsbanners@yahoo.com)

**El Milagro El Milagro Uniforms, LLC**

Alma G. Ramirez / Angelica Ramirez

915-881-8432 phone

915-881-8435 fax, 915-726-5199

915-252-9697 cell

[aelmilagro@hotmail.com](mailto:aelmilagro@hotmail.com) / [www.aelmilagro.com](http://www.aelmilagro.com)

**El Paso Mail & Print Service**

Edward R. Armendariz, Justin Riley

915-591-8789 phone

915-591-8717 fax,

[www.epmailprint.com](http://www.epmailprint.com)

**EP Promo Wear LLC. Corporate Connection**

Lisa Herrera

915-921-7200 opt. 2 phone

575-571-4528 cell

[lisa@corpconn.net](mailto:lisa@corpconn.net) / [sales@corpconn.net](mailto:sales@corpconn.net)

**Gamez Enterprises Meza Trophies & Plaques**

Isabel Gamez

915-471-4016 phone

Terry hidalgo

915-532-6466 phone

915-544-4581 fax

[mezatrophies@msn.com](mailto:mezatrophies@msn.com) / [mezatrophies@sbcglobal.com](http://mezatrophies@sbcglobal.com)

**Guynes Packaging and Printing Co., of Texas LLC**

Michael Franklin

915-772-2211 ext 129 phone

915-772-6688 fax

915-549-1341 cell

[mfranklin@guynesprinting.com](mailto:mfranklin@guynesprinting.com)

**Gwinn Co., Advertising Promotional Products**

Milly Field

915-532-0186 phone

915-544-0080 fax

915-281-3201 cell

**Happy Pictures**

Charles G. Happy

915-4252 phone

915-595-1609 fax

915-346-1908 cell

[luzhappy@yahoo.com](mailto:luzhappy@yahoo.com)

**Hot Shots by Lomeli's Photos**

Juan Carlos Lomeli

915-873-4262 cell

915-566-5150 fax

[hotshotslp@gmail.com](mailto:hotshotslp@gmail.com) / [www.hotshotslp.com](http://www.hotshotslp.com)



**Lonnie's Art & Frame**

Lonnie Lawrence  
915-592-9679 phone  
[lonnieartnframe@gmail.com](mailto:lonnieartnframe@gmail.com)

**Maldonado Photography**

Diana Maldonado  
915-274-9570 cell  
[maldonado-photography@yahee.com](mailto:maldonado-photography@yahee.com)

**PDX Printing**

Ellie D. Fenton  
915-637-5443 cell  
Tom Fenton,  
915-637-5442 cell  
915-533-1515 fax  
[elliefenton@gmail.com](mailto:elliefenton@gmail.com) / [tomfenton@elasoinc.com](mailto:tomfenton@elasoinc.com)

**Positive Promotions**

Michael Taxel  
877-258-1225 phone  
[bids@positivepromotions.com](mailto:bids@positivepromotions.com)

**School Wear aka Rocks**

Pam Heitz, Jennifer Bailey, Sylvia Vasquez  
915-562-4798, 915-599-2110 phone  
915-566-0387 fax  
[rocks@whc.net](mailto:rocks@whc.net) / [rocks@rockst.com](mailto:rocks@rockst.com)

**Roy Lown's Classic Awards**

Norma Mendoza, Mickey Martinez, Araceli Uribarri  
915-566-3360 fax  
[norma@roylown.com](mailto:norma@roylown.com), [sales@roylown.com](mailto:sales@roylown.com), [sales2@roylown.com](mailto:sales2@roylown.com)

**Sun City Prototyping Corp. dba Embroid Me**

Ekhi Muniategui  
408-744-2677 cell  
1-888-699-7108 fax,  
[ekhi@embroidme-elpasowestside.com](mailto:ekhi@embroidme-elpasowestside.com)

**Universal Graphics, Inc.**

Lidia Lespron  
915-591-8943 phone  
915-591-1001 fax  
[lidialespron@sbcglobal.net](mailto:lidialespron@sbcglobal.net)

**Service Area - Provide any Details Regarding Goods/Services Outside of El Paso Market including all Regions and or Other States:**

**A&A Custom Engravers** – Texas

**Athletica, Inc.** – N/R

**BCD Investments Badgeworks Plus** - El Paso

**C&M Plaque & Trophy, Inc.** – West Texas, New Mexico – Arizona, New Mexico, Texas

**Chameleons** – Texas & New Mexico on-line orders, El Paso & Hudspeth Counties catalog & on-line orders, custom cheer & team uniforms, Arizona, New Mexico & Texas on-line catalog

**David's Apparel, Inc.** – Arizona, New Mexico, Texas

**David's Pennants, Banners & Graphic Signs** - Texas

**El Milagro** – El Milagro Uniforms, LLC - New Mexico – regional, Texas – regional

**El Paso Mail & Print Service** – Arizona, New Mexico, and Texas (add freight cost)

**EP Promo Wear LLC, Corporate Connection** – New Mexico, Texas

**Gamez Enterprises Meza Trophies & Plaques** – Arizona – shipping services available, New Mexico– shipping services available or delivery depending on location, Texas – shipping services available or delivery depending on location

**Guynes Packaging and Printing Co., of Texas LLC** – New Mexico, Texas

**Gwinn Co., Advertising Promotional Products** – Texas – El Paso Area only

**Happy Pictures** – Texas

**Hot Shots by Lomeli's Photos** – Texas

**Lonnie's Art & Frame** – New Mexico, Texas

**Maldonado Photography** – Texas

**PDX Printing** – Arizona, New Mexico, Texas – PDX can ship anywhere. Delivery in El Paso Texas for deliveries within 250 miles

**Positive Promotions** – Arizona, New Mexico, Texas

**Roy Lown's Classic Awards-** New Mexico, Texas, Louisiana, Colorado, Oklahoma

**School Wear aka Rocks –** New Mexico – WSMR, Holloman, Las Cruces, Alamogordo, Albuquerque, Carlsbad  
Texas – UTA, Horizon, Clint, Canutillo, Texas Tech, Van Horn, Fabens,  
Mississippi – Delta State, Alabama, Florida

**Sun City Prototyping Corp. dba Embroid Me -** El Paso

**Universal Graphics. Inc. –** New Mexico, Texas

Additionally, please use the space below to provide references for which goods and services have been provided that is comparable to the stated requirements in the past 12 months;

**On File**

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(October 28, 2014)  
(September 11, 2015)  
(October 10, 2016)