

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Grease Trap, Lift Station, Septic Tank, and Waste Removal / Cleaning- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6735
RFP OPENING DATE: November 22, 2011
CONTRACT TERM: Date of Award until December 31, 2012 with the option to extend in 12 month increments not to exceed 60 months in the aggregate
(Extended by Region 19 until December 31, 2013)
(Extended by Region 19 until December 31, 2014)
(Extended by Region 19 until December 31, 2015)
(Extended by Region 19 until December 31, 2016)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 8
RESPONSES: 3
ADVERTISEMENT DATES: November 3rd & 10th, 2011
BOARD MEETING DATE: January 19, 2012

RECOMMENDED FOR AWARD **El Paso Sanitation Systems, Inc. dba. Sarabias Portable-Jons and blue Sanitation (HUB)**
Ivan's Pumping Service (HUB)
Valley by Products, Inc. (HUB Qualified)
TOTAL (estimated) **\$300,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase grease trap, lift stations, septic tank cleaning and waste removal as needed. In March 20, 2009 it was verified that Ivan's Pumping Service had received Notice Of Violations (NOV's) from the Water Utilities that resulted in their not being able to purchase FOG manifests necessary for compliance with the terms of the contract. As of this date all vendors recommended for award are currently in compliance with the terms the contract. A multiple award is recommended for this contract due to the continued growth of the ESC Region 19 Purchasing Cooperative and all vendors having good reference checks and complying with all contract provisions and requirements. All references submitted by vendors were verified for services requested on bid proposal. Regarding evaluation criteria for overall award recommendation, Valley by Products received an 8.51, El Paso Sanitation Systems Inc., dba Sarabia Portable Jons and Blue Sanitation received an 8.05, and Ivan's Pumping Service received an 8.05 out of a possible 10 points. An award criterion was included in the original special conditions of this contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19
EVALUATION COMMITTEE: Nancy Alvarado
ESC Region 19
Martin Camacho
ESC Region 19
Royce Cleveland
ESC Region 19

ORDER INFORMATION:

El Paso Sanitation Systems, Inc. dba. Sarabias Portable Jons and Blue Sanitation (HUB)
Attn: Monica Brown
5853 Welch Ave.
El Paso, TX 79905
915-544-9022 / 866-807-4474
Fax: 915-533-3108
www.sarabias.com / monica@sarabias.com

ORDER INFORMATION: (CONT)

Ivan's Pumping Service, Inc. (HUB)

Attn: Vanessa Allen
290 N. Nevarez Rd.
El Paso, TX 79927
915-859-3469
Fax: 915-859-9397
www.ivanspumpingservice.com / vanessa@ipsep.biz

Valley by Products, Inc.

Attn: Natalie Jerome / Harry Hussmann 915-637-2002
PO Box 628
Canutillo, TX 79835
915-877-3131 / 800-848-9887
Fax: 915-877-7179
njerome@aol.com / hhussman@elprr.com / HarryHussmann@gmail.com (as of November 2015)

GENERAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative.
2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

- Region 19 Head Start Sites _____
- Alpine ISD _____
- Anthony ISD _____
- Burnham Wood Charter School _____
- Candlelighters of El Paso _____
- Children's Kingdom Learning Center _____
- Canutillo ISD _____
- Christian Joy Center Academy _____
- City of El Paso (all departments) _____
- City of Horizon _____
- City of Socorro _____
- Clint ISD _____
- Dell City ISD _____
- El Paso Academy East _____
- El Paso Catholic Diocese _____
- El Paso ISD _____
- El Paso Community College _____
- El Paso Housing Authority _____
- El Paso MHMR _____
- El Paso School for Excellence _____
- El Paso Water Utilities _____
- Fabens ISD _____
- Father Yermo _____
- Houchen Community Center _____
- Hudspeth County Sheriff _____
- La Fe Preparatory School _____
- Rio Grande Counsel of Governments _____
- San Elizario ISD _____
- Socorro ISD _____
- St. Mark's School _____
- St. Raphael Schol _____
- Texas Tech University Health Sciences _____

GENERAL CONDITIONS (CONT)

Tornillo ISD _____
UTEP _____
Ysleta ISD _____
YWCA of El Paso _____

Visit web site under current membership for a detailed listing of all ESC Region 19 Purchasing Coop members.

REQUIRED QUESTIONS AND INFORMATION FOR AWARD CONSIDERATION

- 1. PROVIDE 3 REFERENCES (LARGE ACCOUNTS) YOUR COMPANY HAS DONE BUSINESS WITH IN PAST 12 MONTHS INCLUDING NAME OF CONTACT PERSON, PHONE NUMBER, EMAIL ADDRESS, AND DESCRIPTION OF SERVICES PROVIDED:**

ALL REFRENCES VERIFIED FOR SERVICES REQUESTED ON BID PROPOSAL – ON FILE

- 2. LOCAL SALES PERSON TO WORK WITH REGION 19 COOP MEMBERS INCLUDING NAME, PLACE OF RESIDENCE, PHONE NUMBER, CELL PHONE, AND EMAIL ADDRESS?**

EL PASO SANITATION SYSTEMS, INC.

LAURA MENA – 915-544-9022 (CELL) 915-929-7325- 5853 WELCH AVE. EL PASO, TX. 79905 - laura@sarabias.com

IVAN'S PUMPING SERVICE, INC.

VANESSA ALLEN – 915-834-9694 – 290 N. NEVAREZ RD. EL PASO, TX 79927 – vanessa@ipsep.biz

VALLEY BY PRODUCTS, INC.

HARRY HUSSMANN–915-584-0408 (CELL) 915-637-2002-6304-NOSTALGIA COURT. EL PASO, TX. 79912 – hhussman@elp.rr.com

- 3. YEARS DOING BUSINESS FOR SERVICES SUBMITTED FOR AWARD CONSIDERATION?**

EL PASO SANITATION SYSTEMS, INC. SANITATION SERVICES – 34 YRS., SEPTIC TANKS – 2 YRS.
GREASE TRAPS – 6 MONTHS

IVAN'S PUMPING SERVICE, INC. – 20 YRS.

VALLEY BY PRODUCTS, INC. - 14 YRS

- 4. DOES VENDOR AGREE TO KEEP ALL ESC REGION 19 PURCHASING COOPERATIVE MEMBERS INFORMED VIA ELECTRONIC COMMUNICATIONS AND CURRENT WITH REQUIRED DOCUMENTS?**

EL PASO SANITATION SYSTEMS, INC. – YES

IVAN'S PUMPING SERVICE, INC. - YES

VALLEY BY PRODUCTS, INC. – YES

GENERAL CONDITIONS (CONT)

5. PROVIDE LISTINGS AND COPIES OF ALL CERTIFICATIONS, ACCREDITATIONS, AND MEMBERSHIPS VENDOR DIRECTLY HAS AS IT PERTAINS TO THIS PROPOSAL.

EL PASO SANITATION SYSTEMS, INC. – TECQ SLUDGE TRANSPORTER REGISTRATION, VEHICLE INFORMATION, HAULED WASTE PERMIT, REQUIRED INSURANCES

IVAN'S PUMPING SERVICE, INC. – TECQ SLUDGE TRANSPORTER REGISTRATION, VEHICLE INFORMATION, REQUIRED INSURANCES

VALLEY BY PRODUCTS, INC. – TECQ SLUDGE TRANSPORTER REGISTRATION, VEHICLE INFORMATION, REQUIRED INSURANCES

6. NUMBER OF FULL TIME EMPLOYEES WORKING AND RESIDING IN TEXAS?

EL PASO SANITATION SYSTEMS, INC. – 27

IVAN'S PUMPING SERVICE, INC. - 20

VALLEY BY PRODUCTS, INC. - 17

7. PROVIDE DETAILED DESCRIPTION OF VEHICLES, EQUIPMENT, AND OTHER SUPPLIES REQUIRED TO EXECUTE THIS CONTRACT ON A LARGE SCALE

EL PASO SANITATION SYSTEMS, INC.

GREASE

2002 KENWORTH PUMPER TRUCK - 2200 GAL. W/ PRESSURE SPRAY AND JETTER

2004 FORD F-650 PUMPER TRUCK – 850 GAL. + 60 GAL. MOBILE UNIT W/ PRESSURE SPRAY AND JETTER

2012 PETERBUILT 348 PUMPER TRUCK – 4000 GAL. (ON ORDER) W/ PRESSURE SPRAY AND JETTER

SEPTIC

2004 FORD PUMPER TRUCK – 1300 GAL.

2006 GMC PUMPER TRUCK – 1000 GAL.

IVAN'S PUMPING SERVICE, INC.

1989 FREIGHTLINER - 4000 GAL.

1992 FREIGHTLINER - 4000 GAL.

1996 FREIGHTLINER - 4000 GAL.

1989 FREIGHTLINER - 4000 GAL.

VALLEY BY PRODUCTS, INC.

2000 INTERNATIONAL – 4000 GAL. W/ PRESSURE SPRAY AND JETTER

1996 INTERNATIONAL – 2000 GAL. W/ PRESSURE SPRAY AND JETTER

2000 FREIGHTLINER – 2800 GAL. W/ PRESSURE SPRAY AND JETTER

1999 PERBUILT – 4300 GAL.

SCOPE OF SERVICES

THE PURPOSE OF THIS SOLICITATION IS TO IDENTIFY A QUALIFIED VENDOR WITH PROVEN HISTORY ON DELIVERY OF SERVICES IN THE EL PASO AND SURROUNDING AREA IN REGARDS TO GREASE TRAPS, LIFT STATIONS, SEPTIC TANKS, AND WASTE REMOVAL/ CLEANING.

SPECIAL CONDITIONS

1. This contract will be for use by the Federal Head Start Program (El Paso & Hudspeth), Anthony ISD, Canutillo ISD, El Paso Community College, San Elizario ISD, Ysleta ISD, and other members that may wish to utilize the services required.
2. The awarded contractor must demonstrate the ability to service the accounts in a professional, timely, and compliant manner.
3. The awarded Liquid Waste Transporter (LWT) will be certified and be licensed to perform the work and any related services. Copies of all certifications and licenses must be submitted with proposals.
4. A statement regarding specific disposal procedures including final destinations of waste will be part of the proposal submittal.
5. The LWT will have adequate equipment for large loads and also have an on board pressure washer to remove solidified grease from sidewalls and bottoms.
6. No waste materials will be returned to the grease interceptor under any circumstances.
7. LWT will provide a check off list for management's review prior to leaving the premises where the waste has been removed and the proper procedures including cleanup are approved by the customer.
8. The LWT will notify the customer of any detected leaks while servicing grease interceptors.
9. The LWT will notify the customer on any non-compliance issues by the customer in writing within 24 hours of service calls.
10. Proof of General Liability, Auto Liability, Workers Compensation, and all applicable permits and licenses (including but not limited to The Texas Natural Resource Conservation Commission, the PSB, and the City of El Paso) for these services will be submitted with proposals for award consideration.
11. Awarded vendor will comply with all rules and regulations number 13 and 15 as specified by the El Paso Public Service Board.
12. All vehicles must have pressure sprayers and jetter sprayer capabilities installed and working at all times.
13. Completed 5-part carbonless manifests will be generated for each location and each interceptor serviced in compliance with the PSB (signatures by both parties will be performed prior to leaving the premises where services were performed with 1st copies being correctly distributed to the customer, the contractor, and the PSB.
14. The awarded vendor or vendors will upon any notice of alleged violations during the contract term, notify the ESC Region 19 Purchasing Department in writing of those specific violations and/or suspensions, regardless of the circumstances.
15. Due to the nature of this contract, all requirements will apply whether in City Limits or outside the City of El Paso.
16. **Pricing quotes must include but not be limited to include all transportation fees, insurances, permits, manifestos, cleaning, minor repairs, and any other fees for disposal of waste in compliance with local, state, and federal requirements. Major repairs will be contracted through licensed plumbers.**
17. All services will be conducted by awarded contractor in normal working hours (7:30 AM up to 5:30 PM) unless it is an emergency with times being worked out between client and the contractor.
18. Vendors will be required to take measurements and provide capacities and specifications back to each entity after the service has been performed for the first time.
19. Award basis will be 65% pricing, 20% past performance and references, and 15% ability to demonstrate compliance with local, state, and federal requirements as they apply to this contract
20. Vendors who do not provide all insurances including Workers Compensation will not be considered for award on this contract. Minimum amounts of coverage are stated on page 3 of this proposal.
21. Awarded vendor and transporter must dispose of the grease/ interceptor waste at a facility where; 1) the owner or operator of the disposal facility agrees to receive the waste, 2) the facility is authorized by the TCEQ to accept grease waste under Type V Municipal Solid Waste Permit; and 3) the facility is located within El Paso County.
22. Vendors must provide written documentation with proposals they are permitted grease haulers by TCEQ and the El Paso Water Utilities for award consideration.

Lot 3- LIFT STATIONS AND SEPTIC TANK SERVICES AS REQUIRED

500 GALLON	\$ <u>0.30</u> / GALLON \$ <u>150.00</u> / MINIMUM CHARGE \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON	\$ <u>0.27</u> / GALLON \$ <u>250.00</u> / MINIMUM CHARGE \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON OR MORE	\$ <u>0.25</u> / GALLON \$ <u>250.00</u> / MINIMUM CHARGE \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS

AWARDED VENDOR – EL PASO SANITATION SYSTEMS, INC.

500 GALLON	\$ <u>0.22</u> / GALLON \$ <u>110.00</u> / MINIMUM CHARGE \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON	\$ <u>0.22</u> / GALLON \$ <u>220.00</u> / MINIMUM CHARGE \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON OR MORE	\$ <u>0.22</u> / GALLON \$ <u>0.25</u> / MINIMUM CHARGE (PER GALLON) \$ <u>1.50</u> / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS

AWARDED VENDOR – IVAN'S PUMPING SERVICE, INC.

Lot 3- LIFT STATIONS AND SEPTIC TANK SERVICES AS REQUIRED (CONT)

500 GALLON	\$ 0.35 \$0.36 / GALLON \$ 175.00 \$180.25 / MINIMUM CHARGE \$ 1.50 / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON	\$ 0.35 \$0.36 / GALLON \$ 350.00 360.00 / MINIMUM CHARGE \$ 1.50 / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS
1,000 GALLON OR MORE	\$ 0.35 \$0.36 / GALLON \$ 350.00 \$360.00 / MINIMUM CHARGE \$ 1.50 / MILE FOR DISTANCES GREATER THAN 20 MILES FROM EL PASO CITY LIMITS

AWARDED VENDOR – VALLEY BY PRODUCTS, INC.

(Price Increase as of October 2015 – Effective November 2015)

Approved by: _____
(James R. Vasquez)
(James R. Vasquez)
(James R. Vasquez)
(Armando Aguirre-Executive Director)

Date: _____
(January 3, 2012)
(October 23, 2012)
(November 14, 2013)
(October 1, 2014)

(Armando Aguirre-Executive Director)

(September 25, 2015)