

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFQ TITLE:** Safe Schools and Other Public Agencies – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 14-7045  
**RFP OPENING DATE:** May 22, 2014  
**CONTRACT TERM:** Date of award until May 31, 2015 for a period of one (1) year with an option to renew annually for an additional four (4) years  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 47  
**RESPONSES:** 1  
**ADVERTISEMENT DATES:** Washington Post - May 5, 2014 & May 12, 2014  
**BOARD MEETING DATE:** August 21, 2014

**RECOMMENDED FOR AWARD** **AliTek Consulting, LP**

**TOTAL (estimated)** **\$2,500,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members to utilize services needed to conduct security vulnerability assessments (SVA), the process of identifying, quantifying, and prioritizing (or ranking) the security vulnerabilities / risk, for public agencies' facilities, and related services. AliTek Consulting, LP has extensive experience working with school districts, government and federal entities.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

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ESC Region 19 Allied States Cooperative

**Contact Information**

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**AliTecK Consulting, LP** is uniquely positioned with in-house resources, expertise and general capabilities that can be involved in support of the Security Vulnerability Assessments (SVA) and developing the solutions. Alitek has extensive experience conducting very high levels SVA's utilizing the API, AFPM and CARVER + Shock methodology for Fortune 100 companies and government agencies globally. In addition to our extensive SVA services, AliTek offers multiple areas of expertise listed.

- Alitek has a standing relationship and non-compete with HDR Drivers of Friendswood, TX, ASC's approved identification verification provider.
- Alitek is licensed with the Texas Department of Public Safety
  - Guard Company
    - Personal Protection Officer and Executive Protection
    - Commissioned and Non-Commissioned
  - Alarm Company
  - Investigation Company
    - Private Investigation
  - Electronic Access company
  - Security Consultant Company
- Additionally, Alitek offers the following professional services:
  - Supply Chain Risk Management
  - Technical Writing for Security, Emergency Response and Risk Management
  - Training for Security, Safety and Compliance
  - Project Management – Risk Mitigation, Integration and Security Program Services
  - Knowledge Management
    - Invoice Management and Capture Center for SAP
    - Employee File Management for SAP
    - Media Manager for SAP
    - Document Access for SAP
    - Extended ECM for SAP
    - Document Presentment for SAP
    - Microsoft SharePoint Services for Extended ECM
    - Digital Asset Management
    - Portal Content Management

AliTek's experienced regulatory compliance staff is selected from a variety of performance backgrounds ranging from military, law enforcement and energy sector perspectives. Areas of regulatory compliance expertise include:

**Regulatory Compliance:**

- CTPAT;
- MTSA (including MARAD certified FSO training)
- ISPS;
- CFATS;
- NERC;
- TSA Pipeline; and
- CSA/NEB Canada etc.
- Security vulnerability assessments (SVA);
- Threat assessments;
- Training and exercises;
- Evacuation and travel planning;
- Staff augmentation;
- Business continuity planning (BCP) and continuity of operations planning (COOP);
- Policy/procedure and security plan development; and
- Government and law enforcement liaison.

Alitek's licensed and experienced security guard staff is selected from a variety of performance backgrounds ranging from military, law enforcement and energy sector perspectives. We offer only the highest trained personnel to our clients that have real time hands on experience. Our security guard services include:

**Security Guard Services:**

- Professional guard services
- Roving patrols
- Vehicle patrol
- Reception
- Person In Charge (PIC)
- Perimeter and walking patrol
- Gate house services
- Control room and CCTV monitoring
- Escort services
- Long term and short term coverage
- Training and exercises

Alitek's team members consists of the highest quality former military and law enforcement personnel, some of our team members backgrounds include and carry up to a Top Secret (or higher) security clearance.

### **Executive Protection:**

- Former Department of State
- Former Naval Criminal Investigative Service (NCIS), Protective Operations Division
- Former United States Coast Guard SWAT
- Former United States Army Special Forces
- Former Marine
- Former local, state and federal law enforcement to include SWAT

Alitek's global executive protection services include:

- High profile, low profile and no profile details
- Advanced planning
- Evacuation planning
- Electronic Surveillance
- Country threat and risk assessments
- Travel management and planning
- Government and law enforcement liaison
- Executive Protection training
- Canine service to include bomb and drug detection

Our response professionals can assist your teams by providing:

### **Hazard Services:**

- IMT/SMT Partial Team Augmentation
- IMT/SMT Full Team Deployment
- Qualified Individual
- Operations / Planning / Finance/Auditing / Documentation
- Government Liaison
- Trajectories

Our planning staff can provide all or partial plans depending on the needs of your organization.

**Planning:**

- Integrated Contingency Plans
- Emergency Response Plans
- Facility Response Plans
- Tactical Plans
- Vessel and Facility Response Plans
- Integrity Management Plans
- Facility and Vessel Security Plans
- Storm Water Pollution Prevention Plans (SWP3)
- Spill Prevention Control and Countermeasure Plans (SPCC)
- Operations Manuals (Docks, Pipelines, Platforms)
- Hazardous Waste Contingency Plans
- Disaster Preparedness and Recovery
- All-Hazards Disaster Plans
- Business Continuity Programs
- Risk Management / Mitigation Plans
- Pandemic / Flu Planning, Drills and Exercises

We provide training in the following areas.

**Training:**

- NIMS ICS 100b/200b, ICS 300, 400, 410, 420, 440, Executive Level and Section Specific
- HAZWOPER (8HR, 24hr, 40HR, Refreshers)
- Facility, Vessel and Corporate Security Officer (FSO, VSO, CSO)
- Security Awareness
- TWIC Escort

Alitek offers a wide range of drill and exercise programs to meet your organization's needs.

**Drill and Exercise Programs:**

- Tabletops emphasizing Training / coaching
- Tabletops of various intensity and scope
- Equipment Deployment
- Comprehensive multi-day exercises
- Homeland Security / MTSA / HSEEP
- National Preparedness for Response Exercise Program (NPREP)
- IMT / SMT drills and exercises

Alitek's regulatory compliance programs are designed to augment or completely replace your staff, as you needs dictate.

**Regulatory Compliance Programs:**

- Documentation Preparation for Vessels entering U.S. waters
- Vessel Response Plan Preparation
- Vessel Security Plan Protection
- MTSA full scope regulatory compliance program
- EPA / DOT / BSEE / USCG SPCC-FRP full scope regulatory compliance program
  - Regulatory monitoring
  - As needed plan updates
  - Annual audits
  - NPREP annual drills with documentation
- Facility Audits and Inspections

Alitek offers a variety of risk-management services to include;

- Value chain assessment
- Tailored logistics planning
- Regulatory compliance consulting (i.e. Customs – trade Partnership Against Terrorism, Container Security Initiatives)
- Supplier due diligence
- Third-party Logistic Compliance Audit
- Master Service Agreement Minimum Security Requirement review and writing

Our primary approach to assess the risk and mitigation of a supply chain uses the following methodology.

- Map the supply chain to assess and prioritize key elements
- Identify relevant risks
- Conduct a risk assessment to define the risk to include the critically and associated cost
- Strategy Planning and Implementation

Alitek's level of expertise in due diligence support clients during their most important milestones, such as mergers and acquisitions, vendor due diligence, all while ensuring corporate compliance to global regulations. Such research includes but not limited to;

- Evaluate and explain possible security risks that the client should anticipate
- Vetting of third-party suppliers concerning compliance with regulatory and anti-bribery standards
- Conduct efficient and customized background investigations surrounding companies and company principles (i.e. Anti-Money Laundering (AML), Foreign Corrupt Practices Act (FCPA) violations, history of civil and criminal litigation, etc.)
- Educate clients thoroughly on regulatory requirements (i.e. AM L, FCPA)

AliTek's Knowledge Management Practice specializes in making sure that content and data can be transformed into actionable knowledge that helps businesses run.

### **Enterprise Information Management:**

- SAP Document Management – Integrating SAP systems with document management strategy. Our SAP document Expertise includes products such as OpenText Invoice Management for SAP, OpenText Employee File Management and OpenText Extended ECM for Sap
- Enterprise Search – Easily getting access to your information where it lives using tools such as HP Authority
- Information Documentation Management – Designing and implementing strategies to manage your content to improve your business processes and getting your people the content they need to make great decisions.
- E-Discovery – Insuring that organizations have the ability to respond to discoveries efficiently and limiting liability.
- Contracts Management – Streamlining contracts lifecycle processes and making sure that they are available to the people that need them.
- SharePoint Document Management – We have the experience and skills to integrate your SharePoint solutions into your overall content strategy.
- OpenText Solutions – AliTek is a premier partner of OpenText and experienced in delivering Enterprise Information Management solutions build on the OpenText platforms including content Server, Document Presentment, Customer Experience Management, Digital Asset Management, Business Process Management and information Exchange.

### **Consulting Pricing –**

#### **(1) Consulting Services for Building(s) School(s) Audit(s)**

- a. K-12 Schools: \$4,380.00 per facility
- b. Junior College and technical School: \$17,520.00 per facility
- c. Four year (4) University: \$31,600.00 per facility
- d. Federal, State and Municipal Buildings: \$133.00 per hour, duration negotiated at time of assignment
- e. Exceptions – Stadiums, Nuclear, Airports, Prisons, Ports: \$185.00 per hour, duration negotiated at time of assignment

The prices above do not include travel and related expenses. Government per diem per GSA link below

[http://www.gsa.gov/portal/content/104877?utm\\_source=OGP&utm\\_medium=print-radio&utm\\_term=perdiem&utm\\_campaign=shortcuts](http://www.gsa.gov/portal/content/104877?utm_source=OGP&utm_medium=print-radio&utm_term=perdiem&utm_campaign=shortcuts)

**(2) Additional Consulting (Example Project: Recommendations on Upgrades)**

**Note:** Discounts based on volume or other criteria may be negotiated with the Member

**Project:** Recommendations on Upgrades

Senior Security Consultant @ \$185.00 hr.

Security Analyst @ \$148.00 hr.

Other Specify: Administrative @ \$110.00 hr.

**Project:** Project Management

Senior Security Consultant @ \$185.00 hr.

Security Analyst @ \$148.00 hr.

Other Specify: Administrative @ \$110.00 hr.

Contact vendor or ESC Region 19 ASC for more information.

Services offered in- **All States**

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(August 5, 2014)