

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Flour/Corn Tortillas, Chips and Related – ESC Region 19 Allied States Cooperative
RFP NUMBER: 14-7059
RFP OPENING DATE: July 15, 2014
CONTRACT TERM: Date of Award until August 31, 2015 with the option to extend 12 month increments not to extend beyond 36 months in the aggregate
(Extended by Region 19 until August 31, 2016)
(Extended by Region 19 until August 31, 2017)
FUNDING SOURCE: Various
RFP's ISSUED: 21
RESPONSES: 3
ADVERTISEMENT DATES: El Paso Times June 26, 2014 & July 3, 2014
BOARD MEETING DATE: August 21, 2014

RECOMMENDED FOR AWARD **Quintero's Meat Company**

TOTAL (estimated) \$150,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied State Cooperative members to purchase tortillas and related food items during the contract period. Awarded vendor also agreed to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period. Bimbo Bakeries USA, Inc. did not bid on 50% of the items and Mexi-Snax Corporation did not bid on 45% of the items, therefore, their proposals were not considered. The proposal from Quintero's Meats agreed to hold pricing firm through August 31, 2015.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Contact Information

Quintero's Meat Company
Juan Garcia
4413 Durazno
El Paso, TX 79905
915-351-2471 / 915-543-0538
Fax: 915-351-2474
<http://www.quinteromeat.com/>

GENERAL & SPECIAL CONDITIONS –PLEASE READ CAREFULLY

1. All purchase orders and invoicing will be directly with each district using this contract.
2. All pricing will start in August 1, 2014 and continue through July 31, 2015 with the option to extend in 12-month increments depending on mutual consent by both the vendor and Region 19 Purchasing Coop Members.
3. Evaluation and award recommendation will be based on 65% pricing, and 20% of vendor's ability to provide services as specified, and 15% quality assurance compliance and accounting for usage and billing.
4. Award basis will be "all or none" per district with the option to award each district individually or an "all or none" award for all districts, whatever is determined to be in the best interest of the Purchasing cooperative members. Currently quantities on this contract include Anthony ISD, Burnham Wood Charter School, Canutillo ISD and San Elizario ISD. It is requested that pricing be extended by the awarded contractor to any other members who may wish to utilize this contract.
5. All deliveries will be on clean well-kept racks.
6. Individual monthly statements will be sent for each campus the vendor has delivered to at the close of each month during the contract period.
7. Vendor will leave a clear legible invoice at each campus location upon each delivery showing the location, unit descriptions, and unit price as well as an invoice total.
8. Deliveries will take place between 6:00 AM and 10:30 AM to the cafeterias.
9. Deliveries will take place four days per week during the contract period.
10. Monthly menus for each campus will be provided to delivery personnel upon request.
11. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
12. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of the Region 19 Purchasing Cooperative member.
13. Vendors are not required to bid on all districts to be considered for award.
15. CN labeling or product nutritional specification sheets to be provided with bids.
16. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be provided to awarded vendors upon award unless requested prior to bid submissions. Vendor agrees to deliver and delete locations during the contract period as needed by members using this contract.
17. Each Region 19 Purchasing Cooperative member reserves the option to add locations and quantities during the contract period.
18. Vendor agrees to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period.
19. Quantities listed are estimates based on previous years, and members will only be responsible for quantities purchased as required by meal menus.
20. Any specification requirements changes in the nutritional values requirements by the USDA will be the responsibility of the awarded contract for compliance.

REQUIRED QUESTIONS:

1. List 2 comparable accounts vendor is currently servicing? Include name, contact person, and phone number for evaluation purposes.

On File

2. Total number of employees living and working in El Paso County?

35

3. Total number of delivery trucks in El Paso County?

10

4. Years in business in El Paso, Texas?

15 yrs.

5. Provide all permits and insurance for evaluation purposes to be considered for award.

Yes

6. Due to fluctuations in the economy, vendors should provide a minimum order for each delivery if there is one and any costs associated for not meeting the minimum. If no information is provided in this space, it is presumed that the awarded contractor does not have any other costs other than the price submitted for the products.

\$50.00 minimum order

Anthony ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 3 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS ENRICHED OR WHOLE GRAIN MADE FROM STONE GROUND WHITE CORN, WATER AND LIME. 9 OZ. PER DOZ. MINIMUM PACKAGE OF 60 CT. SANITARY PACKAGING	12 / 60 ct. Yes	Isabellas 000005	14 packages	\$2.13 pkg. \$25.50 cs.
2.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	24 / 12 ct. Yes	Isabellas 000001	45 packages. 6" tortillas	\$1.40 pkg. \$33.60 cs.
3.)	FRESH FLOUR TORTILLAS 25 CT. 9" REGULAR 50 G. MINIMUM	12 / 12 ct. Yes	Isabellas 000002	125 packages 12 cnt.	\$1.68 pkg. \$20.16 cs.
4.)	TOSTADOS 1 LB. CHIPS-FRIED	3 / 2# bags Yes	Isabellas 000003	6 lbs.	\$8.55 cs.
5.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	200 ct. Yes	Isabellas 000004	22 packages	\$15.60 cs.

SCHOOLS TO BE DELIVERED TO:

ANTHONY ELEMENTARY - 610 SIXTH ST. ANTHONY, TX. 79821

ANTHONY MAIN MIDDLE SCHOOL - 813 SIXTH ST. ANTHONY, TX. 79821

ANTHONY HIGH SCHOOL - 825 WILDCAT DR. ANTHONY, TX. 79821

Burnham Charter School Flour & Corn Tortillas & Chips Product Requirements with delivery to 2 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM	12 / 60 ct. Yes	Isabellas 000005	188 packages	\$2.13 pkg. \$25.50 cs.
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	12 / 60 ct. Yes	Isabellas 000005	375 packages	\$2.13 pkg. \$25.50 cs.
3.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	24 / 12 ct. Yes	Isabellas 000001	75 packages	\$1.40 pkg. \$20.16 cs.
4.)	FRESH FLOUR TORTILLAS 25 CT. 9" REGULAR 50G. MINIMUM	12 / 12 ct. Yes	Isabellas 000002	375 packages	\$1.68 pkg. \$20.16 cs.
5.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED- NUTRITIONAL ANALYSIS	24 / 12 ct. Yes	Isabella 000007	3750 packages	\$1.60 pkg. \$38.40 cs.
6.)	TOSTADOS 1 LB. CHIPS-FRIED CN LABEL			50 / 6 lb.	No Bid
7.)	TOSTADOS 12 CT. CHIPS BAKED CN LABEL			50 / 5 lb.	No Bid

Burnham Charter School Flour & Corn Tortillas & Chips Product Requirements with delivery to 2 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
8.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	200 ct. Yes	Isabellas 000004	750 packages	\$15.60 cs.
9.)	BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID.	3 / 2# bags Yes	Isabellas 000003	187 / 6 lb.	\$8.55 cs.
10.)	TAPATIA SHELLS ENRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	200 ct. Yes	Isabellas 000009	50 packages	\$16.90 cs.

SCHOOLS TO BE DELIVERED TO:

DA VINCI SCHOOL OF ARTS and SCIENCES – 785 SOUTHWESTERN DR. – EL PASO, TX 79912

VISTA DEL FUTURO CHARTER SCHOOL – 1671 BOB HOPE DR. – EL PASO, TX 79936

Canutillo ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 9 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 80 CT. / FOR ENCHILADAS 28G MINIMUM	12 / 60 ct. Yes	Isabellas 000006	3,750 packages	\$2.13 pkg. \$25.50 cs.
2.)	FRESH FLOUR TORTILLAS 25 CT. 9" REGULAR 56G MINIMUM	12 / 12 ct. Yes	Isabellas 000002	7,500 packages	\$1.68 pkg. \$20.16 cs.
3.)	TOSTADOS 12 CT. CHIPS BAKED			1000 / 5 lb.	No Bid
4.)	TACO SHELLS 12 CT. CORN 28G MINIMUM CN LABEL	200 ct. Yes	Isabellas 000004	1,500 packages	\$15.60 cs.
5.)	BAKED TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND BAKED. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	3 / 2# bags Yes	Isabellas 000003	780 bags	\$8.55 cs.
6.)	TAPATIA SHELLS ENRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING .48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	200 ct. Yes	Isabellas 000009	1,500 packages	\$16.90 cs.

SCHOOLS TO BE DELIVERED TO:

JOSE ALDERETE MIDDLE SCHOOL - 801 TALBOT RD. CANUTILLO, TX. 79835

CANUTILLO ELEMENTARY - 651 CANUTILLO AVE. CANUTILLO, TX. 79835

CANUTILLO MIDDLE SCHOOL - 7311 BOSQUE RD. CANUTILLO, TX. 79835

CANUTILLO HIGH SCHOOL - 6675 S. DESERT BLVD. EL PASO, TX. 79932

BILL CHILDRESS ELEMENTARY - 7700 CAP CARTER RD. VINTON, TX. 79821

JOSE DAMIAN ELEMENTARY - 6300 STRAHAN RD. EL PASO, TX. 79932

DEANNA DAVENPORT ELEMENTARY - 8401 REMINGTON RD. EL PASO, TX. 79935

GONZALO & SOFIA ELEMENTARY - 6580 WESTSIDE DR. EL PASO, TX. 79932

NORTHWEST EARLY COLLEGE HIGH - 6701 S. DESERT BLVD. BLDG. N EL PASO, TX. 79932

San Elizario ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 6 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	CORN TORTILLAS 100 CT. / 3.5" FOR TOSTADOS 28G MINIMUM	12 / 60 ct. Yes	Isabellas 000006	1,500 doz.	\$2.00 pkg. \$24.00 cs.

SCHOOLS TO BE DELIVERED TO:

L.G. ALARCON ELEMENTARY 12501 SOCORRO RD. - SAN ELIZARIO, TX. 79849

BORREGO ELEMENTARY - 13300 CHICKEN RANCH RD. SAN ELIZARIO, TX. 79849

L.G. LOYA PRIMARY - 13705 SOCORRO RD. SAN ELIZARIO, TX. 79849

J.L. SAMBRANO ELEMENTARY - 200 HERRING RD. SAN ELIZARIO, TX. 79849

SAN ELIZARIO HIGH - 13981 SOCORRO RD. SAN ELIZARIO, TX. 79849

ANN M. GARCIA-ENRIQUEZ MIDDLE SCHOOL - 12280 SOCORRO RD. SAN ELIZARIO, TX. 79849

Approved by: _____
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)

Date: _____
 (August 8, 2014)
 (July 1, 2015)
 (May 31, 2016)