

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Bread Products and Delivery- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 11-6689
RFP OPENING DATE: July 12, 2011
CONTRACT TERM: Date of Award until July 31, 2012 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by ESC Region 19 until July 31, 2013)
(Extended by ESC Region 19 until July 31, 2014)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 10
RESPONSES: 2
ADVERTISEMENT DATES: June 22nd and June 29th, 2011
BOARD MEETING DATE: August 18, 2011

RECOMMENDED FOR AWARD **Flowers Baking Company of El Paso, LLC**

TOTAL (estimated) **\$300,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to purchase their specified bread requirements as needed during the contract period. The recommended award vendor agrees to sell other ESC Region 19 Purchasing Cooperative members at the stated pricing during the contract period. In all instances, Flowers Baking Company was the low bidder.

SPECIFICATIONS PROVIDED BY: Adele Balesh
Canutillo ISD

EVALUATION COMMITTEE: Raul Jacquez
San Elizario ISD

Elizabeth Schwartz
El Paso Catholic Diocese

Rachael Frayre
Anthony ISD

Julie Delgado
Clint ISD

Tony Perez
Tornillo ISD

Teresa Esparza
Region 19 Head Start

ORDER INFORMATION:

Flowers Baking Company of El Paso, LLC
Attn: Larry M. Baldwin
301 N. Dallas
El Paso, TX 79901
915-533-8434/ 800-328-6111
Fax: 915-534-0043
larrybaldwin@flocorp.com

SPECIAL CONDITIONS

- 1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative.

- 2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

Region 19 Head Start Sites	_____
Anthony ISD	_____
Burnham Wood Charter School	_____
Candlelighters of El Paso	_____
Children’s Kingdom Learning Center	_____
Canutillo ISD	_____
Christian Joy Center Academy	_____
City of El Paso (all departments)	X
City of Horizon	_____
City of Socorro	_____
Clint ISD	_____
El Paso Academy East	_____
El Paso Catholic Diocese	_____
El Paso ISD	X
El Paso Community College	_____
El Paso Housing Authority	_____
El Paso MHMR	_____
El Paso School for Excellence	_____
El Paso Water Utilities	_____
Fabens ISD	_____
Father Yermo	_____
Hudspeth County Sheriff	_____
La Fe Preparatory School	_____
Rio Grande Counsel of Governments	_____
San Elizario ISD	_____
Socorro ISD	X
St. Mark’s School	_____
St. Raphael Schol	_____
Texas Tech University Health Sciences	_____
Tornillo ISD	_____
UTEP	_____
Ysleta ISD	X
YWCA of El Paso	X

CONTRACTS WITH ABOVE CHECKED ALREADY BID OUT AND AWARDED TO FLOWERS

RFP #11-6689

Date: _____

GENERAL & SPECIAL CONDITIONS –PLEASE READ CAREFULLY

1. All purchase orders and invoicing will be directly with each district using this contract.
2. All pricing will start in August 1, 2011 and continue through July 2012 with the option to extend in 12 month increments depending on mutual consent by both the vendor and Region 19 Purchasing Coop Members not
3. Evaluation and award recommendation will be based on 70% pricing, and 30% of vendor's ability to provide services as specified.
4. Award basis will be "all or none" per district with the option to award each district individually or an "all or none" award for all districts, whatever is determined to be in the best interest of the Purchasing cooperative members.
5. Current quantities on this contract include Anthony ISD, Canutillo ISD, Clint ISD, and San Elizario ISD and
 - a. La Fe Preparatory.
6. All deliveries will be on clean well kept racks.
7. Individual monthly statements will be sent for each campus the vendor has delivered to at the
 - a. close of each month during the contract period.
8. Vendor will leave a clear legible invoice at each campus location upon each delivery showing
 - a. the location, unit descriptions, and unit price as well as an invoice total.
9. Deliveries will take place between 6:00 AM and 10:30 AM to the cafeterias.
10. Deliveries will take place four days per week during the contract period.
11. Monthly menus for each campus will be provided to delivery personnel upon request.
12. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
13. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of the Region 19 Purchasing Cooperative member.
14. **Vendors are not required to bid on all districts to be considered for award.**
15. **CN labeling or product nutritional specification sheets to be provided with bids.**
16. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be
 - a. provided to awarded vendors upon award unless requested prior to bid submissions.
17. Each Region 19 Purchasing Cooperative member reserves the option to add locations and quantities during
 - a. the contract period.
18. **Vendor agrees to service additional Region 19 Purchasing Cooperative members that may join with comparable requirements during the contract period; ie Head Start will also utilize this contract but did not have quantities at time of processing this contract.**
19. Quantities ordered will be on an as needed basis by the ESC Region Purchasing Cooperative members.

GENERAL & SPECIAL CONDITIONS –PLEASE READ CAREFULLY

20. INSURANCE COVERAGES WILL BE SUBMITTED WITH PROPOSALS INCLUDING
 - a. GENERAL LIABILITY, VEHICLE LIABILITY, AND WORKERS COMPENSATION

21. Vendor should only bid on items they can supply. All bids will be considered
 - a. Regardless of what they can supply.

REQUIRED QUESTIONNAIRE

1. Total number of employees living and working in El Paso, Texas?
60 employees

2. Total number of delivery trucks located in El Paso, Texas?
27 employees

3. Number of years in delivery business for schools and education facilities?
17 years

4. Will vendor deliver to other ESC Region 19 Purchasing Cooperative members?
Yes

5. If yes, what is the minimum order required for delivery to each site?
None

6. Provide three (3) educational or related references company has provided food delivery service to in the southwest during the past 12 months? Information must have Agency Name, Contact person, person's title, phone number, mailing address, and email address if available.
 1. El Paso ISD-10
 2. Fabens ISD-10
 3. Gadsden ISD-10

RFP #11-6689

Date: _____

NOTE: The following whole wheat products must list whole wheat as the first ingredient 51% or more. The whole grain must provide at least 8 grams of the whole grain. A nutritional Analysis must accompany each product listing. Whole grain ingredient(s) by weight, fat, sodium grams, vitamins and minerals, other ingredients' and calories.

CN labeling or product nutritional specification sheets to be provided with bids.

Nutrition Facts Must Be Available At The Time Of Award Ready For Posting On The R19 Website Bid Contracts

SPECIFICATIONS FOR BREAD PRODUCTS

1. Enriched White Sliced Sandwich 1 ½ pound loaf. Each slice to weigh 9 oz. minimum. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	100 packs	<u>24 oz. SUNBEAM 101-1033</u>	<u>\$1.10</u>
Canutillo ISD	5,000 packs	<u>24 oz. SUNBEAM 101-1033</u>	<u>\$1.10</u>
San Elizario ISD	5,000 packs	<u>24 oz. SUNBEAM 101-1033</u>	<u>\$1.10</u>
		20oz. FLOWERS 100-1014	\$0.92
		AS OF 4/23/2012	

2. Whole Wheat Sliced Sandwich 1 ½ pound loaf. Each slice to weigh 9 oz. minimum. Whole grain ingredient listed first to meet 51% or more, whole grain requirement providing at least 8 grams per slice. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	2,300 packs	<u>20 oz. NATURES OWN 102-1526</u>	<u>\$1.65</u>
Canutillo ISD	5,000 packs	<u>20 oz. NATURES OWN 102-1526</u>	<u>\$1.65</u>
San Elizario ISD	5,000 packs	<u>20 oz. NATURES OWN 102-1526</u>	<u>\$1.65</u>

3. Sliced Honey Wheat Sandwich 20 oz. per loaf. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Clint ISD	8,200 packs	<u>20 oz. NATURES OWN 102-1508</u>	<u>\$1.65</u>

4. Enriched Whole Wheat Sliced Sandwich 1 ½ pound loaf. Each slice to weigh 9 oz. minimum. Whole grain ingredient listed first to meet 51% or more, whole grain requirement providing at least 8 grams per slice. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	40 packs	<u>20 oz. NATURES OWN 102-1526</u>	<u>\$1.65</u>
La Fe	2,700 packs	<u>20 oz. NATURES OWN 102-1526</u>	<u>\$1.65</u>

5. Fresh Whole Wheat Hamburger Buns. Pre-sliced. 1.8 oz. minimum weight to meet two whole grain bread requirements. Whole grain ingredient listed first to meet 51% or more whole grain requirement. Providing at least 16 grams per bun. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Clint ISD	14,200 packs	<u>12 CT. FLOWERS 101-2191</u>	<u>\$1.88</u>
		8 CT. NATURES OWN 102-2267-0	\$1.28 AS OF 8/15/11
		<u>12CT. FLOWERS 100-2372-0</u>	<u>\$1.88 AS OF 8/24/11</u>
Canutillo ISD	4,500 packs	<u>12 CT. FLOWERS 101-2191</u>	<u>\$1.88</u>
		8 CT. NATURES OWN 102-2267-0	\$1.28 AS OF 8/15/11
		<u>12CT. FLOWERS 100-2372-0</u>	<u>\$1.88 AS OF 8/24/11</u>
La Fe	10,000 packs	<u>12 CT. FLOWERS 101-2191</u>	<u>\$1.88</u>
		8 CT. NATURES OWN 102-2267-0	\$1.28 AS OF 8/15/11
		<u>12CT. FLOWERS 100-2372-0</u>	<u>\$1.88 AS OF 8/24/11</u>
San Elizario ISD	10,000 packs	<u>12 CT. FLOWERS 101-2191</u>	<u>\$1.88</u>
		8 CT. NATURES OWN 102-2267-0	\$1.28 AS OF 8/15/11
		<u>12CT. FLOWERS 100-2372-0</u>	<u>\$1.88 AS OF 8/24/11</u>

SPECIFICATIONS FOR BREAD PRODUCTS

6. Hamburger Buns Enriched (fresh, frozen or thaw and serve). 1.8 oz. minimum weight per G/B requirements. Nutritional Analysis required. 12 count per package.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	1,200 packs	8 ct. SUNBEAM 101-2507	\$1.20
Canutillo ISD	4,500 packs	8 ct. SUNBEAM 101-2507	\$1.20

7. Fresh Hamburger Buns. Pre-sliced, white. 2 oz. minimum weight. Each 2 servings G/B. Nutritional Analysis and Trans Fat Information Required. 12 count per package.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	1,200 packs	8 ct. SUNBEAM 101-2536	\$1.20

8. Fresh Whole Wheat Hot Dog Buns. Pre-sliced. 1.8 oz. minimum weight to meet two whole grain bread requirements. Whole grain ingredient listed first to meet 51% or more whole grain requirement. Providing at least 16 grams per bun. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Canutillo ISD	5,000 packs	12 ct. FLOWERS 400-2267 100-0199	\$1.90
San Elizario ISD	250 packs	12 ct. FLOWERS 400-2267 100-0199	\$1.90

9. Hot Dog Buns. Pre-sliced, white. 5 1/2 "length, 1.5 oz. G/B. Nutritional Analysis and Trans Fat Information Required. 12 count per package.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	500 packs	12 ct. SUNBEAM 101-2733	\$1.85
Clint ISD	1,600 packs	12 ct. SUNBEAM 101-2733	\$1.85
Canutillo ISD	4,500 packs	12 ct. SUNBEAM 101-2733	\$1.85
La Fe	650 packs	12 ct. SUNBEAM 101-2733	\$1.85

10. Fresh Whole Wheat Hoagie Buns. Pre-sliced 1.8 oz. minimum weight to meet two whole grain bread requirements. Whole grain ingredient listed first to meet 51% or more whole grain requirement. Providing at least 16 grams per bun. Nutritional Analysis required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Canutillo ISD	5,000 packs	24 ct. FLOWERS 400-2450 100-2942	\$4.00
San Elizario ISD	5,000 packs	24 ct. FLOWERS 400-2450 100-2942	\$4.00

11. Hoagie Buns. Pre-sliced, Enriched - 2 oz. minimum weight. 2.5 servings of G/B. Nutritional Analysis and Trans Fat Information Required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
Anthony ISD	80 packs	24 ct. FLOWERS 100-2796	\$3.90
Canutillo ISD	4,500 packs	24 ct. FLOWERS 100-2796	\$3.90

12. Fresh Plain Bagels. Enriched- Pre-sliced 2 oz. minimum weight 2 servings of G/B. Nutritional Analysis and Trans Fat Information Required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
La Fe	3,500 packs	6 ct. NATURES OWN 102-2800	\$2.36

SPECIFICATIONS FOR BREAD PRODUCTS

13. English Muffins. Enriched- Pre-sliced 2 oz. minimum weight 2 servings of G/B. Nutritional Analysis and Trans Fat Information Required.

<u>ISD</u>	<u>ESTIMATED USAGE FOR 2011-2012</u>	<u>PACK SIZE/BRAND/CODE</u>	<u>UNIT PRICE</u>
La Fe	7,000 packs	6 ct. NATURES OWN 102-2797	\$1.75

Approved by: _____
(James R. Vasquez or designee)
(James R. Vasquez or designee)
(James R. Vasquez)

Date: _____
(July 27, 2011)
(May 30, 2012)
(June 19, 2013)