

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Copy Center Supplies – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 14-7027  
**RFP OPENING DATE:** March 18, 2014  
**CONTRACT TERM:** Date of award until March 31, 2015 with the option to extend 12 month increments not to extend beyond 36 month in the aggregate  
**(Extended by Region 19 until March 31, 2016)**  
**(Extended by Region 19 until March 31, 2017)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 62  
**RESPONSES:** 4  
**ADVERTISEMENT DATES:** El Paso Times January 16 2014 & January 22, 2014  
**BOARD MEETING DATE:** May 15, 2014

**RECOMMENDED FOR AWARD** **Olmstead Kirk Paper Co.**  
**Quill Corporation**  
**Spectrum Paper Co., Inc. (HUB)**

**TOTAL (estimated)** **\$250,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members to purchase specialty copy center and print shop supplies required for daily operations. Multiple awards were made and all vendors received an overall score above an 8.0. A proposal from Coast to Coast Computer Products, Inc. was not in the scope of the RFP therefore was not considered.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

Mary Jane Lopez  
ESC Region 19 Allied States Cooperative

**Contact Information**

**Olmstead Kirk Paper Co.**  
Alan Proctor  
6600 Montana Ave. Ste. O  
El Paso, TX 79925  
915-778-4441 / 800-367-6526  
Fax: 915-778-4079  
[www.okpaper.com](http://www.okpaper.com) / [aproctor@okpaper.com](mailto:aproctor@okpaper.com)

## **Contact Information**

### **Quill Corporation**

Kenneth M. Wnek / Conni Ciffone  
100 Schelster Road  
Lincolnshire, IL. 60069  
800-634-4809  
Fax: 800-789-2016  
[bid@quill.com](mailto:bid@quill.com)

### **Spectrum Paper Co., Inc. (HUB)**

Oscar Otero  
27 Concord St.  
El Paso, TX 79906  
915-595-0020  
Fax: 915-595-3435  
[www.spectrumpaper.com](http://www.spectrumpaper.com) / [oscar.otero@spectrumpaper.com](mailto:oscar.otero@spectrumpaper.com)

## **SPECIAL CONDITIONS**

1. Delivery will be a part of this bid and the cost for delivery must be provided with responses.
2. Minimum order for delivery will be \$250.00 with shipping included in price.
3. Orders less than \$250 can be picked up at vendor or vendor can add S & H to invoice.
4. Any brand substitutions must be approved in writing before substitutes can be sold.
5. ESC Region 19 and its membership reserves the option to award individually and/ or in groups, whatever is determined to be in the best interest of the ESC's clients.
6. Pricing should be firm for 6 months with cost increase considerations to be reviewed on an individual basis thereafter based on current market circumstances.
7. Award criteria for this contract will be 75% pricing and quality of goods submitted and 25% past vendor performance and reference checks.
8. Samples should be available upon request during the evaluation process
9. This RFP is for ESC Region 19 and ESC Region 19 Purchasing Coop members in El Paso, Hudspeth county and southern New Mexico. Vendors may stipulate specific areas serviced as well as other areas if applicable.
10. All vendors must provide retail cost price list for discounts and / or markups from retail pricing for Item 30.

**Item Description**

1. 2-Part NCR Paper - Reverse/ Straight Precollated, 20# heavy weight carbonless, Imation or better for use on RISO Duplicators and Canon High Speed Copiers

**Olmstead Kirk Paper Co.**

Brand/ Code Superior Reverse  
Pack Size 5,000 per carton  
Price 8 1/2 x 11 -5,000 per carton \$13.91 / M - \$69.55 per carton  
8 1/2 x 14 - 5,000 per carton \$17.68 / M - \$88.40 per carton  
11 x 17 - 2,500 per carton - \$27.56 / M - \$68.90 per carton

**Spectrum Paper Co., Inc.**

Brand/ Code Nekoosa Coated 4-20  
Pack Size 5000 sheets / carton  
Price \$13.60 / M - \$68.00 / carton (full carton orders only)

2. 3-Part NCR Paper - Reverse Precollated, 20# heavy weight carbonless, Imation or better for use on RISO Duplicators and Canon High Speed Copiers

**Olmstead Kirk Paper Co.**

Brand/ Code Superior Reverse  
Pack Size 5,000 per carton  
Price 8 1/2 x 11 -5,000 per carton \$15.65 / M - \$78.25 per carton  
8 1/2 x 14 - 5,000 per carton \$19.88 / M - \$99.40 per carton  
11 x 17 - 2,500 per carton - \$31.06 / M - \$77.65 per carton

**Spectrum Paper Co., Inc.**

Brand/ Code Nekoosa Coated 4-20  
Pack Size 5000 sheets / carton  
Price \$15.30 / M - \$76.50 / carton (full carton orders only)

**Item Description**

3. 4-Part NCR Paper - Reverse Precollated, 20# heavy weight carbonless, Imation or better for use on RISO Duplicators and Canon High Speed Copiers

**Olmstead Kirk Paper Co.**

Brand/ Code Superior Reverse  
Pack Size 5,000 per carton  
Price 8 1/2 x 11 -5,000 per carton \$16.72 / M - \$83.60 per carton  
8 1/2 x 14 - 5,000 per carton \$21.25 / M - \$106.25 per carton  
11 x 17 - 2,500 per carton - \$33.20 / M - \$83.00 per carton

**Spectrum Paper Co., Inc.**

Brand/ Code Nekoosa Coated 4-20  
Pack Size 5000 sheets / carton  
Price \$16.20 / M - \$81.00 / carton (full carton orders only)

4. 5-Part NCR Paper - Reverse Precollated, 20# heavy weight carbonless, Imation or better for use on RISO Duplicators and Canon High Speed Copiers

**Olmstead Kirk Paper Co.**

Brand/ Code Superior Reverse  
Pack Size 5,000 per carton  
Price 8 1/2 x 11 -5,000 per carton \$17.20/ M - \$86.00 per carton  
8 1/2 x 14 - 5,000 per carton \$21.90 / M - \$109.50 per carton  
11 x 17 - 2,500 per carton - \$34.40 / M - \$86.00 per carton

**Spectrum Paper Co., Inc.**

Brand/ Code Nekoosa Coated 4-20  
Pack Size 5000 sheets / carton  
Price \$16.10 / M - \$80.50 / carton (full carton orders only)

**Item Description**

5. Single Sheet NCR Paper - CF & CB Availability, Various Colors, Imation or better for use on RISO Duplicators and Canon High Speed Copiers

**Olmstead Kirk Paper Co.**

Brand/ Code Superior Reverse  
Pack Size 5,000 per carton  
Price 8 1/2 x 11 -5,000 CF white per carton \$11.17/ M - \$55.85 per carton  
8 1/2 x 14 - 5,000 CF colors per carton \$11.36 / M - \$56.80 per carton  
8 1/2 x 11 -5,000 CB white per carton \$15.55/ M - \$77.75 per carton  
8 1/2 x 14 - 5,000 CB colors per carton \$15.75 / M - \$78.75 per carton

**Spectrum Paper Co., Inc.**

Brand/ Code Nekoosa Coated 4-20  
Pack Size 5000 sheets / carton (full carton orders only)  
Price CB White \$15.60/M, CF White \$11.58/M, CB Colors \$15.84/M, CF Colors \$12.40/M

6. Chip Board (Plain) - 8 1/2" x 11"

**Olmstead Kirk Paper Co.**

Brand/ Code 22 Point Chip Board  
Pack Size 960 sheets / carton  
Price \$27.75

**Quill Corporation**

Brand/ Code  
Pack Size ~~Each~~ (Item removed does not match specs requested correction as of 5/2014)  
Price ~~\$0.80~~

**Spectrum Paper Co., Inc.**

Brand/ Code N/A .022  
Pack Size 960 sheets / carton  
Price \$33.00 / carton

**Item Description**

7. Chip Board (Plain) - 8 ½" x 14"

**Olmstead Kirk Paper Co.**

Brand/ Code 22 Point Chip Board  
Pack Size 757 sheets / carton  
Price \$27.75

**Quill Corporation**

Brand/ Code Quill Bid 717644 (Item removed does not match specs requested correction as of 5/2014)  
Pack Size Each  
Price \$1.05

**Spectrum Paper Co., Inc.**

Brand/ Code N/A .022  
Pack Size 720 sheets / carton  
Price \$33.00 / carton

8. Chip Board (Plain) - 11" x 17"

**Olmstead Kirk Paper Co.**

Brand/ Code 22 Point Chip Board  
Pack Size 481 sheets / carton  
Price \$27.75

**Spectrum Paper Co., Inc.**

Brand/ Code N/A .022  
Pack Size 480 sheets / carton  
Price \$33.00 / carton

9. Cover - 8 ½ "x 11" Clear plastic cover, No rounded corners or edges, Heavy 10 mil.

**Olmstead Kirk Paper Co.**

Brand/ Code Clear Plastic Square Corners  
Pack Size 100 per package  
Price \$12.20 per package

**Spectrum Paper Co., Inc.**

Brand/ Code Southwest Plastic Binding  
Pack Size 100 sheets / box  
Price \$15.25 / box (minimum order 10 boxes per order per customer)

**Item Description**

10. 67 lb. Cardstock - Various Colors, 8 ½" x 11"

**Olmstead Kirk Paper Co.**

Available Colors 67# White Springhill Vellum Bristol  
Brand/ Code 67# Colors Springhill Vellum Bristol  
Pack Size 2,000 per carton  
Price White \$17.22 / M or \$34.44 per carton / Colors \$23.10 / M or \$46.20 per carton

**Quill Corporation**

Available Colors White, Ivory, Blue, Yellow, Gray  
Brand/ Code Wausau Bid 82318, 82328, 82338, 823480  
Pack Size ~~2,000 per carton~~ 250 / sheets /pack (correction as of 5/2014)  
Price \$5.32 (white), \$6.02 (ivory, blue, yellow, gray)

**Spectrum Paper Co., Inc.**

Available Colors Blue, Canary, cream, Gold, Gray, Green, Ivory, Pink, Tan, White  
Brand/ Code Domtar Earth Choice Colors  
Pack Size 2000 sheets / carton 250 / pkg full cartons only  
Price \$4.35 / pkg - \$34.80 / carton

11. 67 lb. Cardstock - Various Colors, 8 ½" x 14"

**Olmstead Kirk Paper Co.**

Available Colors 67# White Springhill Vellum Bristol  
Brand/ Code 67# Colors Springhill Vellum Bristol - Not Available  
Pack Size 2,000 per carton  
Price White \$23.10 / M or \$46.20 per carton

12. 67 lb. Cardstock - Various Colors, 11" x 17"

**Olmstead Kirk Paper Co.**

Available Colors 67# White Springhill Vellum Bristol  
Brand/ Code 67# Colors Springhill Vellum Bristol  
Pack Size 2,000 per carton  
Price White White \$36.30 / M or \$30.30 per carton / Colors \$38.14 / M or \$38.14 per carton

**Spectrum Paper Co., Inc.**

Available Colors Blue, Canary, Cream, Gold, Gray, Green, Ivory, Pink, White  
Brand/ Code Domtar Earth Choice Colors  
Pack Size 1000 sheets / carton 250 / pkg full cartons only  
Price White \$10.00 / pkg - \$40.00 / carton

**Item Description**

13. 90 lb. Cardstock - Various Colors, 8 ½" x 11"

**Olmstead Kirk Paper Co.**

Available Colors 67# White Springhill Index  
Brand/ Code 67# Colors Springhill Index  
Pack Size 2,000 per carton  
Price White \$19.65 / M or \$39.30 per carton / Colors \$20.68 / M or \$51.70 per carton

**Quill Corporation**

Available Colors White, Ivory, Canary, Blue  
Brand/ Code Wausau Bid 49311, 49181, 49141, 49121  
Pack Size 250 sheets  
Price White \$5.76 (white), \$6.26 (ivory, canary, blue)

**Spectrum Paper Co., Inc.**

Available Colors White, Blue, Buff, Canary, Cherry, Green, Ivory, Salmon  
Brand/ Code Domtar Earth Choice Colors  
Pack Size 2000 sheets / carton 250 / pkg  
Price White \$4.93 / pkg - \$39.44 / carton - full cartons only per color

14. 90 lb. Cardstock - Various Colors, 8 ½" x 14"

Available Colors \_\_\_\_\_  
Brand/ Code \_\_\_\_\_  
Pack Size \_\_\_\_\_  
Price \$ \_\_\_\_\_

No Bid

15. 90 lb. Cardstock - Various Colors, 11" x 17"

**Spectrum Paper Co., Inc.**

Available Colors White Only  
Brand/ Code Domtar Earth Choice Colors  
Pack Size 1000 sheets / carton  
Price \$38.88 carton - full cartons only



**Item Description**

16. Certificate Paper - 25% cotton

**Quill Corporation**

Available Colors White, Ivory, Natural  
Brand/ Code Southworth, Bid 404C, 404IC, 404NC  
Pack Size 500 sheets / box  
Price \$15.55 box white            \$16.34 box ivory, natural

**Spectrum Paper Co., Inc.**

Available Colors Bright White, Natural  
Brand/ Code Mohawk Via Smooth 25% Writing  
Pack Size 5000 sheets / carton  
Price \$124.20 / carton or \$12.42 per 500 pkg

17. Colored Paper - 20 lb., 8 ½" x 11"

**Olmstead Kirk Paper Co.**

Available Colors N/R  
Brand/ Code 20# Hammerhill Fore Colors  
Pack Size 5,000 per carton  
Price \$8.59 / M or \$42.95 carton

**Quill Corporation**

Available Colors Blue, Green, Canary, Golden Rod, Pink, Ivory, Grey  
Brand/ Code Quill Bid 720559 BWE, 720561, 720563, 72065, 72067, 72069, 72071  
Pack Size 500 sheet / ream  
Price \$3.81 ream

**Spectrum Paper Co., Inc.**

Available Colors 13 colors - Orchid, Pink, Salmon, Tan, Blue, Buff, Canary, Cherry, Cream, Gold, Gray, Green, Ivory  
Brand/ Code Domitar Earthchoice Colors  
Pack Size 5000 sheets / carton  
Price \$41.85 carton / full cartons only per color

**Item Description**

18. Colored Paper - 20 lb., 8 ½" x 14"

**Olmstead Kirk Paper Co.**

Available Colors N/R  
Brand/ Code 20# Hammerhill Fore Colors  
Pack Size 5,000 per carton  
Price \$11.52/ M or \$57.60 carton

**Quill Corporation**

Available Colors Blue, Canary, Green, Pink, Canary  
Brand/ Code Quill Bid 720573, 720577, 720575, 720581, 720583  
Pack Size 500 sheets / ream  
Price \$5.68 ream

**Spectrum Paper Co., Inc.**

Available Colors 9 colors - Blue, Canary Cream, Gold, Green, Ivory, Orchid, Pink, Salmon  
Brand/ Code Domitar Earthchoice Colors  
Pack Size 5000 sheets / ctn  
Price \$56.70 carton / full cartons only per color

19. Colored Paper - 20 lb., 11" x 17"

**Olmstead Kirk Paper Co.**

Available Colors N/R  
Brand/ Code 20# Hammerhill Fore Colors  
Pack Size 5,000 per carton  
Price \$18.12/ M or \$45.30 carton

**Spectrum Paper Co., Inc.**

Available Colors - 13 colors - Pink, Salmon, Tan, Blue, Buff, Canary, Cherry, Cream, Gold, Gray, Green, Ivory, Orchid,  
Brand/ Code Domitar Earthchoice Colors  
Pack Size 2500 sheets / carton  
Price \$44.25 carton / full cartons only per color

**Item Description**

20. White Copy Paper - 20 lb., 8 ½" x 11"

**Olmstead Kirk Paper Co.**

Various colors N/A  
Available Colors White  
Brand/ Code #20 White Copy Paper "One"  
Pack Size 5,000 per carton  
Price \$6.00 / M or \$30.00 per carton

**Spectrum Paper Co., Inc.**

Various colors N/A  
Available Colors 92 Brightness or Better  
Brand/ Code Mag Tec or Equal  
Pack Size 5000 sheets / carton  
Price Price Levels Shipped to Single Destination  
1 to 10 cartons \$34.00 / 11 - 39 cartons \$29.75 / 40+ cartons - \$28.40

21. White Copy Paper - 20 lb., 8 ½" x 14"

**Olmstead Kirk Paper Co.**

Various colors N/A  
Available Colors N/A  
Brand/ Code #20 Hammerhill Tidal Copy Paper  
Pack Size 500 sheets / ream  
Price \$8.52 / M or \$42.60 per carton

**Quill Corporation**

Various colors N/A  
Available Colors N/A  
Brand/ Code Quill Bid 720223  
Pack Size 500 sheets / ream  
Price \$5.42 ream

**Spectrum Paper Co., Inc.**

Various colors N/A  
Available Colors 92 Brightness or Better  
Brand/ Code Domitar Copy or Equal  
Pack Size 5000 sheets / carton  
Price 1 to 29 cartons \$50.57 / 30+ cartons \$47.70

**Item Description**

22. White Copy Paper - 20 lb., 11" x 17"

**Olmstead Kirk Paper Co.**

Various colors N/A  
Available Colors N/A  
Brand/ Code #20 Hammerhill Tidal Copy Paper  
Pack Size 500 sheets / ream  
Price \$13.40 / M or \$33.50 per carton

**Quill Corporation**

Various colors N/A  
Available Colors N/A  
Brand/ Code Quill Bid  
Pack Size 500 sheets / ream  
Price \$8.82 ream

**Spectrum Paper Co., Inc.**

Various colors N/A  
Available Colors 92 Brightness or Better  
Brand/ Code Domitar Copy or Equal  
Pack Size 5000 sheets / carton  
Price 1 to 10 cartons \$38.60 / 11 - 39 cartons \$36.50 / 40+ cartons \$35.16

23. Colored Copier Paper (60-70 lb. text) - Glossy Finish, 1 sided

**Olmstead Kirk Paper Co.**

Various colors N/R  
Available Colors N/R  
Brand/ Code 80# ProDigital Gloss Text  
Pack Size 1,000 per carton  
Price \$24.96 / M or \$24.96 per carton  
Paper Weight N/R

**Item Description**

24. Colored Copier Paper (60-70 lb. text) - Glossy Finish, 2- sided

**Olmstead Kirk Paper Co.**

Various colors N/R  
Available Colors N/R  
Brand/ Code 80# ProDigital Gloss Text  
Pack Size 1,000 per carton  
Price \$28.08 / M or \$28.08 per carton  
Paper Weight N/R

**Spectrum Paper Co., Inc.**

Various colors White  
Available Colors White Only  
Brand/ Code Nekoosa Coated Gloss 2 sides  
Pack Size 80# 8 1/2 x 11 2,500, 11 x 17 2,000, 12 x 18 1,500  
100# 17 x 11 1,500, 12 x 18 1,250, 8 1/2 x 11 2,000  
Price 80# 8 1/2 x 11 \$35.10 carton, 11 x 17 \$56.16 carton, 12 x 18 \$48.65 carton  
100# 8 1/2 x 11 \$35.09 carton, 12 x 18 \$60.80 carton, 17 x 11 55.09 carton  
Paper Weight 80# & 100# BS WT Only

25. Smooth Cover - 80lb cover, Smooth Finish

**Olmstead Kirk Paper Co.**

Available colors: White  
Available Sizes: 8 1/2 x 11, 11 x 17  
Amount per ream: 8 1/2 x 11 2,000 per carton, 11 x 17 1,000 per carton  
Paper Weight: N/R  
Brand/Code: 80# White Accent Cover  
Price 8 1/2 x 11 \$23.22 / M or \$46.44 per carton, 11 x 17 \$49.72 / M or \$49.72 per carton

**Spectrum Paper Co., Inc.**

Available colors: White Only  
Available Sizes: 8 1/2 x 11, 18 x 12  
Amount per ream: 8 1/2 x 11 2,000 carton 18 x 12 500 carton  
Paper Weight: 80# BS WT Cover  
Brand/Code: Domtar Lynx  
Price 8 1/2 x 11 \$56.50 carton, 18 x 12 \$68.40 / M - \$34.20 carton

**Item Description**

26. Glossy Cover - 80lb cover, Glossy Finish

**Olmstead Kirk Paper Co.**

Available colors: N/R  
Available Sizes: 8 1/2 x 11, 11 x 17, 12 x 18  
Amount per ream: 8 1/2 x 11 2,000 per carton, 11 x 17 500 per carton, 12 x 18 500 per carton  
Paper Weight: 80#  
Brand/Code: Futura Gloss Cover, ProDigital Gloss Cover, ProDigital Gloss Cover  
Price 8 1/2 x 11 \$27.19 / M or \$54.39 per carton, 11 x 17 \$40.54 / M or \$20.27 per carton  
12 x 18 \$46.12 / M or \$46.12 per carton

**Spectrum Paper Co., Inc.**

Available colors: White Only  
Available Sizes: 8 1/2 x 11 1,250 carton, 17 x 11 750 carton, 18 x 12 800 carton.  
Amount per ream: 8 1/2 x 11 \$33.33 carton, 17 x 11 \$40.00 carton, 18 x 12 \$49.28 carton  
Paper Weight: 80# BS WT Cover  
Brand/Code: Nekoosa Coated

27. A-9 Envelopes

**Olmstead Kirk Paper Co.**

Available Colors White  
Available Sizes: N/R  
Amount per Box: 1,000 per carton  
Paper Weight: N/R  
Brand/Code: A-9 White Accent Envelopes  
Price \$44.20 / M or \$44.20 per carton

**Spectrum Paper Co., Inc.**

Available Colors White Only  
Available Sizes: 5 3/4 x 8 3/4  
Amount per Box: 1000 carton - Full cartons only  
Paper Weight: 24# BS WT  
Brand/Code: Cenveo Printmaster or Equal  
Price \$53.07 / M

## Item Description

28. A-2 Envelopes

### **Olmstead Kirk Paper Co.**

Available Colors: White  
Available Sizes: N/A  
Amount per Box: 1,000 per carton  
Paper Weight: N/A  
Brand/Code: A-2 White Accent Envelopes  
Price \$24.55 / M or \$24.55 per carton

### **Spectrum Paper Co., Inc.**

Available Colors: White Wove Only  
Available Sizes: 4 3/8 x 5 3/4  
Amount per Box: 250 box 1000 ctn. Full cartons only  
Paper Weight: 24#  
Brand/Code: Cenveo Printmaster or Equal  
Price \$42.90 / M

29. #10 Envelopes

### **Olmstead Kirk Paper Co.**

Available Colors White  
Available Sizes: N/R  
Amount per Box: 2,500 per carton  
Paper Weight: #10 60#  
Brand/Code: White Accent Envelopes  
Price \$27.46 / M or \$68.65 per carton

### **Quill Corporation**

Available Colors White  
Available Sizes: 4 1/8H x 9 1/2 W  
Amount per Box: 500 box  
Paper Weight: 24 lb.  
Brand/Code: Quill Bid WW10ES  
Price \$5.54 box

### **Spectrum Paper Co., Inc.**

Available Colors White and Pastel Colors - Regular No Windows  
Available Sizes: #10 4 1/8 x 19 1/2  
Amount per Box: 500 box / 2500 carton / full cartons only  
Brand/Code: Cenveo Printmaster or Equal  
Paper Weight: 24# BS WT  
Price White \$44.38 carton. / Color \$68.33 carton

**Item Description**

30. Classic Crest Writing

**Olmstead Kirk Paper Co.**

Available Finish: N/R  
Available Colors: N/R  
Available Sizes: 8 1/2 x 11  
Amount per Ream: 5,000 per carton  
Paper Weight: 24#  
Brand/Code: 24# Avon Brilliant White Classic Crest, 24# Classic Natural White Classic Crest, 24# Solar White Classic Crest, 24# Colors Classic Crest  
Price Avon Brilliant White Classic Crest \$27.20/M or \$136.00 per carton  
Classic Natural White Classic Crest \$27.20/M or \$136.00 per carton  
Solar White Classic Crest \$27.70/M or \$138.50 per carton  
Colors Classic Crest \$28.25/M or \$141.25 per carton

**Spectrum Paper Co., Inc.**

Available Finish: Smooth Finish Solid Colors  
Available Colors: Pure White, Natural, Ivory  
Available Sizes: 8 1/2 x 11  
Amount per Ream: 500 ream / 5000 carton / full cartons only  
Paper Weight: 24# BS WT  
Brand/Code: Mohawk Via Smooth Writing, Pure White / Natural, Ivory  
Price Pure White \$106.83 carton / Natural, Ivory \$115.61 carton

31. Royal Fiber

**Olmstead Kirk Paper Co.**

Available Finish: N/R  
Available Colors: White or Colors Royal  
Available Sizes: 8 1/2 x 11  
Amount per Ream: 5,000 per carton  
Paper Weight: N/R  
Brand/Code: Royal Sundance Fiber  
Price \$21.10 / M or \$105.50 per carton

**Spectrum Paper Co., Inc.**

Available Finish: Fiber (Speckled)  
Available Colors: Bright White & Natural  
Available Sizes: 8 1/2 x 11 24#  
Amount per Ream: 500 ream / 5000 sheets / carton / full cartons only  
Paper Weight: 24# BS WT  
Brand/Code: Mohawk Via Smooth Fiber Writing  
Price Bright White, Natural \$120.00 carton



32. Is a discount offered for volume orders? If so explain terms. \_\_\_\_\_ (Y / N) \_\_\_\_\_%

**Olmstead Kirk Paper Co.** - Yes - Copy Paper Volume 840 cartons.

**Quill Corporation** – N/R

**Spectrum Paper Co., Inc.** -Yes - Special Quote - Volume orders are determined case by case. Each quote is handled based on quantity & destination

33. For other related items not listed in the RFP (check the one that applies)

**Olmstead Kirk Paper Co.**

Discount from Retail Price 10%

Markup over Retail Price N/A

**Quill Corporation**

Discount from Retail Price N/R

Markup over Retail Price N/R

**Spectrum Paper Co., Inc.**

Discount from Retail Price 28%

Markup over Retail Price N/A

Catalog and/or price list to be included for consideration

**Olmstead Kirk Paper Co.** - N/R

**Quill Corporation** - Catalog

**Spectrum Paper Co., Inc.** - Catalog / CD

34. Please insert areas serviced under this contract. All proposals can be qualified.

**Olmstead Kirk Paper Co.** - Greater El Paso Area, Las Cruces, NM

**Quill Corporation** - Will service all Region areas - 15% catalog discount

**Spectrum Paper Co., Inc.** - El Paso Area

REQUIRED REFERENCES FOR AWARD CONSIDERATION:

**On File**

Name of contact person or employee who will be responsible for this account along with their contact information:

**Olmstead Kirk Paper Co.** - Alan Proctor - [aproctor@okpaper.com](mailto:aproctor@okpaper.com)  
(O) 214-637-2220 / 800-367-6526  
(F) 214-637-2131

**Quill Corporation** Conni Ciffone – [bid@quill.com](mailto:bid@quill.com)  
(O) 800-789-2016  
(F) 800-789-2016

**Spectrum Paper Co., Inc.** - Oscar Otero – [oscar.otero@spectrumpaper.com](mailto:oscar.otero@spectrumpaper.com)  
(O) 915-595-0020  
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Maxine Brown – [Maxine@spectrumpaper.com](mailto:Maxine@spectrumpaper.com)  
(O) 915-595-0020  
Accounts Receivable

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(April 9, 2014)  
(February 25, 2015)  
(March 18, 2016)