

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Division 8 & 10 Construction Specialty Purchases – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 14-7014  
**RFP OPENING DATE:** January 14, 2014  
**CONTRACT TERM:** Date of award March 31, 2015 with the option to extend 12 month increments not to extend beyond 36 month in the aggregate  
**(Extended by Region 19 until March 31, 2016)**  
**(Extended by Region 19 until March 31, 2017)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 62  
**RESPONSES:** 3  
**ADVERTISEMENT DATES:** El Paso Times December 19, 2013 & December 26, 2013  
**BOARD MEETING DATE:** March 20, 2014

**RECOMMENDED FOR AWARD** **Baker Glass Co.**  
**Door Sa-Lutions Inc.**  
**K.D. Scholten Co.**

**TOTAL (estimated)** **\$1,500,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative members to utilize the stated goods and services including parts, labor, and warranty when required during the contract period. Recommended vendors received an 80% or better on reference checks as to workmanship and timeliness of services provided from commercial accounts. Categories covered under this contract include Division 8 & 10 Construction Specialty Purchases Product designations as to American made with American materials have been noted for each category to comply with the American Recovery and Reinvestment Act.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

Mary Jane Lopez  
ESC Region 19 Allied States Cooperative

**ORDER INFORMATION:**

**Baker Glass Co., Inc.**  
Tom Baker / Manny Garcia  
4015 Montana Ave.  
El Paso, TX 79903  
915-566-9461  
Fax: 915-566-3203  
[www.bakerglass.com](http://www.bakerglass.com) / [sales@bakerglass.com](mailto:sales@bakerglass.com)

## **ORDER INFORMATION:**

### **Door Sa-Lutions Inc.**

Maribel Sapien / Jaime Sapien Jr.

6840 Industrial

El Paso, TX 79915

915-781-0664

Fax: 915-781-0665

[www.doorsalutionsinc.com](http://www.doorsalutionsinc.com) / [msapien@epdsi.com](mailto:msapien@epdsi.com)

### **KD Scholten Company**

Ken Scholten / Ray Mojica (915-833-1452)

7365 Remcon Circle, A-106

El Paso, TX 79912

915-833-1452 / 1-800-479-1452

Fax: 915-833-3589 / 915-225-5130

[www.kdscholten.com](http://www.kdscholten.com) / [sales@kdscholten.com](mailto:sales@kdscholten.com)

## **SPECIAL CONDITIONS**

1. This contract shall be for use by Region 19 ESC and its Purchasing Cooperative Members as required during the contract term. Additionally, Region 19 Head Start has 35 sites located throughout El Paso County.
2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement on item 22 of the RFP.
3. The awarded contractor shall provide delivery and store front pickup for awarded categories with the cost of shipping in El Paso County included with the discounts.
4. Vendors must have local representation available for consultation with facilities departments to assist in planning.
5. Any deviations from specifications must be noted with bid submittals.
6. Region 19 reserves the option to make multiple awards by category when it is determined to be in the best interest of the Purchasing Cooperative.
7. Discounts provided will include delivery unless otherwise stated at the time bids are submitted or in those instances where parts have to be overnighted.
8. **Discounts submitted will be from Trade Service Pricing Publication for stated manufacturers**
9. **It is understood that while manufacturers will change price lists during the contract period, discounts submitted by vendors will be firm and include ground shipping unless other arrangements are made at cost for expedited orders.**
10. **Any proposal for manufacturers received that does not include a current retail trade services price list and catalog of parts will not be considered for award.**
11. **Award basis will be 60% pricing, 20% vendor history in the local government community for selling items submitted, and 20% existing manufacturer's existing presence in the Region 19 coop member's buildings and facilities.**
12. Three references must be provided and will be contacted as part of the weighted factor on evaluation and award recommendations.
13. Awarded vendor will have local on-staff project specialist for products awarded.
14. The ability for the vendor to post their trade service manufacturers current price list on line will be a factor in award consideration. The vendor's web site can then become a part of the Region 19 Purchasing web site.
15. Awarded vendor agrees to extend goods and services during the contract period to new ESC Region 19 Allied States Cooperative members.

**\*\*Amendment to Contract add the following Manufacturer Tormax to DoorSa-Lutions Inc. Item 1 \*\* As of May 11, 2016\*\***

**BID RESPONSE FORM**

1. **All Exterior Doors**

**Vendor- Door Baker Glass Co.**

Manufacturer <u>Kawneer</u>	<u>0%</u>
American Materials	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$ 0</u>
Price list and Catalog provided	<u>N/R</u>
Cost per man hour for onsite installation	<u>\$42.50</u>
Parts and labor warranty	<u>N/R</u>
Country of Origin	<u>N/R</u>

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Deansteel</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$ 25,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**\*\*Amendment to Contract add the following Manufacturer \*\* As of May 11, 2016\*\***

Manufacturer <u>Tormax</u>	<u>30% (Markup over cost from manufacturer)</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$ 10,000.00</u>
Price list and Catalog provided	<u>None Available</u>
Cost per man hour for onsite installation	<u>\$75.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**2. Doors for use by Persons with Disabilities**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**3. Aluminum Doors and Frames**

**Vendor- Door Baker Glass Co.**

Manufacturer <u>Kawneer</u>	<u>0%</u>
American Materials	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$42.50</u>
Parts and labor warranty	<u>90 days</u>
Country of Origin	<u>USA</u>

**4. Wood or Plastic Laminate Faced Wood Doors**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Five Lakes Wood Doors</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$ 10,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Manufacturer <u>Algoma Wood Doors</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>None Available</u>
Manufacturer <u>VT Industries (HPDL Faced Doors)</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>None Available</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell – Mohawk - Jeldwen</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**5. Special Doors**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Wenger Sound Rated Door</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>None Available</u>

Manufacturer <u>AMBICO Sound Doors (Canadian Manf.)</u>	<u>Per Job Quotes Only</u>
American Materials	<u>0%</u>
American Made	<u>0%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>None Available</u>

Manufacturer <u>Deansteel Bullet &amp; Blast Doors</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>None Available</u>

Cost per man hour for onsite installation	<u>\$95.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA / Canada</u>

**6. Curtain Walls**

No Bid

**7. All Exterior Doors**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

8. **Windows**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Deansteel (Hollow Metal Fixed Windows-Non Operable)</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$25,000.00</u>
Price list and Catalog provided	<u>None Available</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**BID RESPONSE FORM**

9. **All Exterior Doors**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$5,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

10. **Roof Windows & Skylights**

No Bid

11. **Hardware**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Dorma</u>	<u>30%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$5,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Manufacturer <u>Corbin Russwin</u>	<u>35%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>Yale</u>	<u>35%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>60%</u>
American Made	<u>60%</u>
Local Inventory Stocked for JIT shipments	<u>\$2,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**12. Thresholds**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Hager</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Manufacturer <u>Pemko</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>Reese</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell - Reese</u>	<u>10%</u>
American Materials	<u>80%</u>
American Made	<u>80%</u>
Local Inventory Stocked for JIT shipments	<u>\$2,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**13. Doorstops**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer Rockwood 25%  
American Materials 50%  
American Made 50%  
Local Inventory Stocked for JIT shipments \$1,000.00  
Price list and Catalog provided Yes

Manufacturer Don-Jo 25%  
American Materials 50%  
American Made 0%  
Local Inventory Stocked for JIT shipments \$1,000.00  
Price list and Catalog provided N/R

Manufacturer Hager 25%  
American Materials 50%  
American Made 0%  
Local Inventory Stocked for JIT shipments \$1,000.00  
Price list and Catalog provided For Stock Items Only – In House Stock

Cost per man hour for onsite installation \$47.50  
Parts and labor warranty 1 year  
Country of Origin USA

**Vendor- K.D. Scholten Co.**

Manufacturer Tell 10%  
American Materials 8%  
American Made 80%  
Local Inventory Stocked for JIT shipments \$500.00  
Price list and Catalog provided Yes

Cost per man hour for onsite installation \$35.00  
Parts and labor warranty 1 year  
Country of Origin US

**14. Doorknobs**

**Vendor- K.D. Scholten Co.**

Manufacturer Tell 10%  
American Materials 60%  
American Made 60%  
Local Inventory Stocked for JIT shipments \$1,000.00  
Price list and Catalog provided Yes

Cost per man hour for onsite installation \$35.00  
Parts and labor warranty 1 year  
Country of Origin US

**BID RESPONSE FORM**

**15. Locks**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Dorma</u>	<u>30%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$5,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>

Manufacturer <u>Corbin Russwin</u>	<u>35%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Yale</u>	<u>35%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell</u>	<u>10%</u>
American Materials	<u>60%</u>
American Made	<u>60%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**16. Kick Plates**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Rockwood</u>	<u>25%</u>
American Materials	<u>50%</u>
American Made	<u>50%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Hiawatha</u>	<u>25%</u>
American Materials	<u>50%</u>
American Made	<u>50%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Trimco</u>	<u>25%</u>
American Materials	<u>50%</u>
American Made	<u>50%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell</u>	<u>10%</u>
American Materials	<u>80%</u>
American Made	<u>80%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**17. Laminated Glass**

**Vendor- Baker Glass Co.**

Manufacturer <u>Guardian</u>	<u>0%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>No</u>

Cost per man hour for onsite installation	<u>\$42.50</u>
Parts and labor warranty	<u>90 day</u>
Country of Origin	<u>USA</u>

**BID RESPONSE FORM**

**18. Insulating Glass**

**Vendor- Baker Glass Co.**

Manufacturer <u>Giaz Tech IND</u>	<u>0%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$N/R</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$42.50</u>
Parts and labor warranty	<u>90 day</u>
Country of Origin	<u>USA</u>

**Division 10 – Bid Response**

**1. Chalk Boards and Tack boards**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Marsh Industries</u>	<u>20%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Claridge Products</u>	<u>27%</u>
American Materials	<u>70%</u>
American Made	<u>70%</u>
Local Inventory Stocked for JIT shipments	<u>\$4,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**2. Bicycle Racks**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Sports Play</u>	<u>10%</u>
American Materials	<u>80%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**3. Compartments (Toilet & Related)**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>AMPCO</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$11,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Cost per man hour for onsite installation	<u>\$95.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Global Metal Partition</u>	<u>25%</u>
American Materials	<u>70%</u>
American Made	<u>90%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Mills-Bradley Metal Partitions</u>	<u>25%</u>
American Materials	<u>70%</u>
American Made	<u>90%</u>
Local Inventory Stocked for JIT shipments	<u>\$10,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Scranton Products Plastic (HDPE)</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**4. Fire Extinguishers, Cabinets, Related Accessories**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>JL Industries</u>	<u>25%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>JL Industries</u>	<u>35%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$5,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**5. Identifying Devices (Signage, Flag Poles, Directional Materials)**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>In-Pro</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>No</u>

Manufacturer <u>Po-Tech</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>

Cost per man hour for onsite installation	<u>\$47.50 (In-Pro Only)</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**\*\*\*Labor/Installation for flagpoles must be quoted as rental equipment is required\*\*\***

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Best Signs</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$2,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>In Pro Signs</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$1,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Mohawk Signs</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Eder Flags</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$8,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**6. Letters and Plaques (Inside & Outside)**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>A.R.K. Ramos</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$N/R</u>
Parts and labor warranty	<u>N/R</u>
Country of Origin	<u>N/R</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>A.R.K. Ramos</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>Metal Arts</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**7. Louvers and Vents**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Tell Manufacturing</u>	<u>10%</u>
American Materials	<u>80%</u>
American Made	<u>80%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**8. Metals (Stair & Walkway)**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Wooster</u>	<u>10%</u>
American Materials	<u>80%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**9. Operable Walls and Partitions, Panel fold**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Advanced Equipment Corporation</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Panelfold, Inc.</u>	<u>20%</u>
American Materials	<u>95%</u>
American Made	<u>95%</u>
Local Inventory Stocked for JIT shipments	<u>\$3,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Woodfold</u>	<u>20%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Omni Concepts</u>	<u>95%</u>
American Materials	<u>95%</u>
American Made	<u>95%</u>
Local Inventory Stocked for JIT shipments	<u>\$500.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**10. Postal Accessories**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Salsbury</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Security Manufactures</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>Salsbury Industries</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>Florence Corporation</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**11. Raised Flooring**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>ASM Modular</u>	<u>10%</u>
American Materials	<u>70%</u>
American Made	<u>70%</u>
Local Inventory Stocked for JIT shipments	<u>\$2,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**12. Roller Shades**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Draper</u>	<u>10%</u>
American Materials	<u>70%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Manufacturer <u>In-Pro</u>	<u>10%</u>
American Materials	<u>70%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$100.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**13. Smart Boards**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>Marsh Industries</u>	<u>20%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**BID RESPONSE FORM**

**14. Toilet and Bath Accessories**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>GAMCO</u>	<u>25%</u>
American Materials	<u>50%</u>
American Made	<u>50%</u>
Local Inventory Stocked for JIT shipments	<u>\$5,000.00</u>
Price list and Catalog provided	<u>For Stock Items Only – In House Stock</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>Bradley</u>	<u>40%</u>
American Materials	<u>80%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$8,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Manufacturer <u>Bobbrick</u>	<u>15%</u>
American Materials	<u>80%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$7,000.00</u>
Price list and Catalog provided	<u>N/R</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**15. Traffic Signs**

**Vendor- K.D. Scholten Co.**

Manufacturer <u>KD Scholten (Custom Made to Spec)</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$2,000.00</u>
Price list and Catalog provided	<u>Yes</u>

Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**16. Wall and Corner Devices**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>In-Pro Corporation</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>In-Pro</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$6,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**17. Wall and Corner Guards**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>In-Pro Corporation</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>In-Pro</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$6,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

**BID RESPONSE FORM**

**18. Wall Protection**

**Vendor- Door Sa-Lutions Inc.**

Manufacturer <u>In-Pro Corporation</u>	<u>Per Job Quotes Only</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$0</u>
Price list and Catalog provided	<u>No</u>
Cost per man hour for onsite installation	<u>\$47.50</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>USA</u>

**Vendor- K.D. Scholten Co.**

Manufacturer <u>In-Pro</u>	<u>10%</u>
American Materials	<u>100%</u>
American Made	<u>100%</u>
Local Inventory Stocked for JIT shipments	<u>\$6,000.00</u>
Price list and Catalog provided	<u>Yes</u>
Cost per man hour for onsite installation	<u>\$35.00</u>
Parts and labor warranty	<u>1 year</u>
Country of Origin	<u>US</u>

Approved by: \_\_\_\_\_  
(Armando Aguirre - Executive Director)  
(Armando Aguirre - Executive Director)  
(Armando Aguirre - Executive Director)

Date: \_\_\_\_\_  
(April 1, 2014)  
(February 25, 2015)  
(March 18, 2016)