

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Energy Performance Contracting Services and Related Items – ESC  
19 - Allied States Cooperative (ASC)  
**RFP NUMBER:** 13-6913  
**RFP OPENING DATE:** February 6, 2013  
**CONTRACT TERM:** Date of award until January 31, 2014 with four (4) one-year optional  
renewal periods not to exceed 60 months in the aggregate  
(Extended by Region 19 until January 31, 2015)  
(Extended by Region 19 until January 31, 2016)  
(Extended by Region 19 until January 31, 2017)  
(Extended by Region 19 until January 31, 2018)  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 10  
**RESPONSES:** 5  
**ADVERTISEMENT DATES:** USA Today December 28, 2012 & January 4, 2013  
**BOARD MEETING DATE:** March 20, 2013

**RECOMMENDED FOR AWARD** **Climatec Energy Services**  
**Core Construction, Inc.**  
**Johnson Controls, Inc.**  
**McKinstry Essention, LLC**

**TOTAL (estimated)** \$100,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to participate in a contract with vendors for Energy Performance Contracting Services and Related Items, respondents were encouraged to submit any offering on any and all products or services available that they currently perform in their normal course of business. The vendors recommended for award have met or exceeded 80% in the evaluation process. All vendors recommended for award complied with all conditions of the proposal and applicable federal, state, and local technical, environmental, and performance standards and specifications. One proposal received was not in accordance with the contract terms and was not considered. Members of the cooperative will provide copies of all orders to ESC-Region 19 Allied States Cooperative for tracking purposes.

**SPECIFICATIONS PROVIDED BY:** Dean Zajicek  
ESC Region 19 Facilities Consultant

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
  
Anneliese Price  
ESC Region 19  
  
Martin Camacho  
ESC Region 19  
  
Nancy Tinoco  
ESC Region 19  
  
Dean Zajicek  
ESC Region 19 Facilities Consultant

**ORDER INFORMATION:**

**Climatec BTG**

Attn: Steve Siverson / Jeff Bartel

2851 W Kathleen Rd.

Phoenix, AZ 85053

602-944-3330

Fax: 602-674-1279

[ssiverson@climatec.com](mailto:ssiverson@climatec.com) / [jeffb@climatec.com](mailto:jeffb@climatec.com) / [www.climatec.com](http://www.climatec.com)

Services the following states: Arizona, California, Colorado, Nevada, New Mexico and Texas

**Core Construction, Inc.**

Attn: Bill Cox

3036 East Greenway Road

Phoenix, AZ 85032

602-494-0800

Fax: 602-494-9481

[billcox@coreconstruct.com](mailto:billcox@coreconstruct.com) / [www.coreconstruct.com](http://www.coreconstruct.com) / [www.coreenergy.com](http://www.coreenergy.com)

Services the following states: Arizona, Alabama, California, Florida, Georgia, Illinois, Louisiana, Missouri, Nevada, New Mexico and Texas

**Johnson Controls, Inc.**

Attn: ~~Jim Simpson / Scott Griffith (changed as of 10/21/2013)~~

Attn: T. Mike Bailey / Joel B. Lopez **\*updated 1/27/2017**

3021 West Bend Drive

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972-868-3600

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[Thomas.M.Bailey@jci.com](mailto:Thomas.M.Bailey@jci.com) / [Joel.b.lopez@jci.com](mailto:Joel.b.lopez@jci.com)

Services all States and all U.S. Territories

**McKinstry Essention, LLC**

Attn: Michael Flores / Michael McDaniel

13465 Midway Road, Suite 100

Dallas, TX 75244

972-532-4290

Fax: 972-239-8835

[mflores@mckinstry.com](mailto:mflores@mckinstry.com) / [michaelmcd@mckinstry.com](mailto:michaelmcd@mckinstry.com) / [www.mckinstry.com](http://www.mckinstry.com)

Services all States except Hawaii

Approved by: \_\_\_\_\_

(James R. Vasquez- Executive Director)

(James R. Vasquez- Executive Director)

(Armando Aguirre – Executive Director)

(Armando Aguirre – Executive Director)

(Sonia Eubank for Armando Aguirre – Executive Director)

Date: \_\_\_\_\_

(February 27, 2013)

(January 23, 2014)

(October 28, 2015)

(January 28, 2016)

(January 9, 2017)