

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Special Education & Assistive Technology Equipment, Supplies and Curriculum– ESC Region 19 Purchasing Cooperative
RFP NUMBER: 13-6892
RFP OPENING DATE: November 13, 2012
CONTRACT TERM: Date of award until December 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until December 31, 2014)
(Extended by Region 19 until December 31, 2015)
FUNDING SOURCE: Various
RFP's ISSUED: 96
RESPONSES: 24
ADVERTISEMENT DATES: October 28th & November 4th, 2012
BOARD MEETING DATE: January 17, 2013

RECOMMENDED FOR AWARD **Ablenet, Inc.**
Attainment Company, Inc.
Audio Resource Group
Aves Audio Visual Systems, Inc.
CaDan Corporation dba Technology for Education (HUB Qualified)
CDW Government LLC
Crick Software, Inc.
Don Johnston, Inc.
East Texas Lighthouse for the Blind
Enabling Technologies, Inc.
EPS/ School Specialty Literacy and Intervention
Innovative Learning Concepts, Inc.
Lakeshore Learning Materials
Prentke Romich Company
Read it Once Again
Renaissance Learning, Inc.
Rifton Equipment a division of Community Products LLC
Saltillo Corporation
School Specialty
Texthelp, Inc.
Thinking Moves
Troxell Communications, Inc.
Valiant National AV Supply

TOTAL (estimated) \$1,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase Special Education, Assertive Technology equipment and Supplies during the contract period. Administration is recommending a multiple award in the best interest of the ESC Region 19 Purchasing Cooperative. Where sole source documentation was provided, those letters are provided at the end of the award summary.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

SPECIAL CONDITIONS

1. Award basis for this proposal will be 50% pricing, 25% selection and diversification, and 25% vendor references.
2. Catalogs submitted will provide pricing and vendor's will provide discount from the price. If freight is not included, vendor should state details at time proposals are submitted. If no discount is provided from pricing provided, vendor should designate 0% discount.
3. In those instances where products are a sole source in compliance with TEC, vendor must provide a sole source letter signed by an officer of the company as to items that are exempt from competitive uses. Awarded sole source items on this contract shall be considered part of this award and all the agreed upon terms.
4. Vendors wishing to be considered for award will designate a contact person or department within the company that is qualified and trained to consult with and recommend applications, equipment, and supplies for specific requirements of the users of this contract.
5. Users of this contract may be from Texas, New Mexico, and Arizona as well as other entities that become members of ESC Region 19 Purchasing Cooperative during the contract period.
6. Warranty and service information should be provided with the proposal in response part of response form.

REQUIRED FOR EVALUATION PURPOSES

Include three **(3)** references vendor has provided work for in the past 12 months that is comparable to work requested including name of company, contact person, phone number, and brief description of work performed including the total dollar amount of the job. ESC Region 19 will not be responsible for any more than two (2) phone calls to contacts provided if they do not call back for reference and evaluation purposes.

REFERENCE CHECKS:

On File

RESPONSE FORM

Ablenet, Inc.

Deb Hovseth
2625 Patton Rd.
Roseville, MN 55113
651-294-2200
Fax: 651-294-2222
www.ablenetinc.com / bids@ablenet.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Pre K-12 Special Education Curriculum 2012-2013**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **USA Published Rates list on Item 3.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **standard shipping & handling charges will apply to all orders**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Assistive Technology & Curriculum Solutions 2012-2013**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **USA Published Rates list on Item 3.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **standard shipping & handling charges will apply to all orders**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Assistive Technology & Curriculum Solutions 2012-2013**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **USA Published Rates**

| | <u>Ground</u> | <u>2nd Day</u> | <u>Next Day Air</u> |
|-------------------|----------------------|----------------------------------|----------------------------|
| \$0-\$49.00 | \$10.00 | \$30.00 | \$65.00 |
| \$50.00-\$99.00 | \$15.00 | \$35.00 | \$70.00 |
| \$100.00-\$249.00 | \$18.00 | \$45.00 | \$80.00 |
| \$250.00-\$499.00 | \$25.00 | \$55.00 | \$100.00 |
| \$500.00 + | 10% of subtotal | + \$30.00 | + \$50.00 |

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **standard shipping & handling charges will apply to all orders**

Attainment Company, Inc.

Brent Denu

504 Commerce Parkway

Verona, WI 53593

800-327-4269

Fax: 800-942-3865

www.attainmentcompany.com / info@attainmentcompany.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Attainment Company 2012 or later**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **5% is charged for S/H. This can be waived as a part of a quote.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Will quote larger discount on quantity requests.**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Attainment Company 2012 or later**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **5% is charged for S/H. This can be waived as a part of a quote.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Will quote larger discount on quantity requests.**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Attainment Company 2012 or later**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **5% is charged for S/H. This can be waived as a part of a quote.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Will quote larger discount on quantity requests.**

Audio Resource Group

Tammy Jacobson
PO BOX 39
Hannaford, ND 58448
888-468-4552
Fax: 888-373-4819
www.argaudio.com / tammyj@argaudio.com

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Audio Resource Group**

DISCOUNT FROM PUBLISHED PRICING **30%**

SHIPPING & HANDLING INFORMATION **\$200=\$10 Shipping; <\$200=5% Shipping; FOB Destination**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

Aves Audio Visual Systems, Inc.

Sandra Ramos
PO BOX 500
Sugarland, TX 77487
281-295-1300
Fax: 281-295-1310
www.avesav.com / sales@avesav.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Percentage Discount List 10/1/12**

DISCOUNT FROM PUBLISHED PRICING **10-75%**

SHIPPING & HANDLING INFORMATION **\$50 Minimum free shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Discount varies by manufacturer. See attached discount price schedule.**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Percentage Discount List 10/1/12**

DISCOUNT FROM PUBLISHED PRICING **10-75%**

SHIPPING & HANDLING INFORMATION **\$50 Minimum free shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Discount varies by manufacturer. See attached discount price schedule.**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Percentage Discount List 10/1/12**

DISCOUNT FROM PUBLISHED PRICING **10-75%**

SHIPPING & HANDLING INFORMATION **\$50 Minimum free shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Discount varies by manufacturer. See attached discount price schedule.**

CaDan Corporation dba Technology for Education (HUB Qualified)

James Rogers

4131 Old Sibley Memorial HWY

Eagan, MN 55122

800-370-0047

Fax: 651-457-3534

www.tfeinc.com / jrogers@tfeinc.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Assistive Technology for All Ages**

DISCOUNT FROM PUBLISHED PRICING **10%**

SHIPPING & HANDLING INFORMATION **2.5% Charge of P.O.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY - **5%**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Assistive Technology for All Ages**

DISCOUNT FROM PUBLISHED PRICING **10%**

SHIPPING & HANDLING INFORMATION **2.5% Charge of P.O.**

SOLE SOURCE INFORMATION IF APPLICABLE **TECLA Product and Lock N Charge Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Assistive Technology for All Ages**

DISCOUNT FROM PUBLISHED PRICING **10%**

SHIPPING & HANDLING INFORMATION **2.5% Charge of P.O.**

SOLE SOURCE INFORMATION IF APPLICABLE **TECLA Product and Lock N Charge Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY - **5%**

CDW Government, LLC

Corey Gremпка
230 N. Milwaukee Ave.
Vernon Hills, IL 60061
866-222-9713
Fax: 312-705-9418
www.cdwg.com / coreyandjennifer@cdw.com

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG www.cdwg.com

DISCOUNT FROM PUBLISHED PRICING **0%-10%**

SHIPPING & HANDLING INFORMATION **Included**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY

For additional discount information, please call you dedicated CDWG representative, Corey Gremпка at 866-222-9713

Crick Software, Inc.

Neil Andrew
191 Post Road West
Westport, CT 06880
203-221-2694
Fax: 203-221-2698
www.cricksoft.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Crick Software 2012 Education Software Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **\$25 per order**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Crick Software 2012 Education Software Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **\$25 per order**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG NAME OF CATALOG **Crick Software 2012 Education Software Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **\$25 per order**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

Don Johnston, Inc.

Beth Garza
26799 W. Commerce Dr.
Volo, IL. 60073
847-740-0749 x 517
Fax: 847-740-7326
www.donjohnston.com / bids@donjohnston.com

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Don Johnston**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **3% of product total added to invoice as a separate line item.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume discount may apply. Based on quantity purchased and licenses owned.**

East Texas Lighthouse for the Blind

Tim Dawswon or Megan Dodd
411 West Front Street
Tyler, TX 75702
903-593-3111
Fax: 903-595-6465
www.tylerlighthouse.org / tdawson@etlb.org / mdodd@etlb.org

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Low Vision Aids Store Product List**

DISCOUNT FROM PUBLISHED PRICING **Included in price**

SHIPPING & HANDLING INFORMATION **There is no charge for shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Call for information on bulk pricing. 903-593-3111 or 866-565-ETLB**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Low Vision Aids Store Product List**

DISCOUNT FROM PUBLISHED PRICING **Included in price**

SHIPPING & HANDLING INFORMATION **There is no charge for shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Call for information on bulk pricing. 903-593-3111 or 866-565-ETLB**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Low Vision Aids Store Product List**

DISCOUNT FROM PUBLISHED PRICING **Included in price**

SHIPPING & HANDLING INFORMATION **There is no charge for shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Call for information on bulk pricing. 903-593-3111 or 866-565-ETLB**

Enabling Technologies, Inc.

Kate Schenk
1601 N.E. Braille Pl.
Jensen Beach, FL 34957
800-777-3687 / 772-225-3687
Fax: 772-225-3299
www.braille.com

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Enabling Technologies Braille Embosser**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **No discount– Quick reference guide**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **None**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Enabling Technologies Braille Embosser**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **No discount – Quick reference guide**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **None**

EPS/ School Specialty Literacy and Intervention

Katheryn Hansen
PO BOX 9031
Cambridge, MA 02139
617-547-6706, 800-435-7728
Fax: 617-547-0285
www.eps.schoolspecialty.com

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Innovative Solutions for Student Success**

DISCOUNT FROM PUBLISHED PRICING **Approx. 28% where applicable based on "6+" catalog pricing**

SHIPPING & HANDLING INFORMATION

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **EPS/ School Specialty Literacy and Intervention is please to offer free shipping to ESC-R19. Also, we can extend a buy two, get one free offer on wordly wise 3000, 3rd Edition, conditions apply.**

Innovative Learning Concepts, Inc.

Nancy Lawrence

5445 Mark Dabling Blvd. Ste. 200

Colorado Springs, CO 80918

800-888-9191 x 128

Fax: 719-593-2446

www.touchmath.com / contracts@touchmath.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Touch Math**

DISCOUNT FROM PUBLISHED PRICING **0** %

SHIPPING & HANDLING INFORMATION

SOLE SOURCE INFORMATION IF APPLICABLE

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume Pricing Available**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Touch Math**

DISCOUNT FROM PUBLISHED PRICING **0** %

SHIPPING & HANDLING INFORMATION

SOLE SOURCE INFORMATION IF APPLICABLE

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume Pricing Available**

Lakeshore Learning Materials

Ashley Bicanek

2695 E. Dominguez St.

Carson, CA 90895

800-421-5354

Fax: 310-537-7990

www.lakeshorelearning.com / biddept@lakeshorelearning.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Lakeshore 2012, Lakeshore Elementary 2012-2013**

DISCOUNT FROM PUBLISHED PRICING **5** %

SHIPPING & HANDLING INFORMATION **Free freight on ALL orders**

SOLE SOURCE INFORMATION IF APPLICABLE

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Lakeshore 2012, Lakeshore Elementary 2012-2013**

DISCOUNT FROM PUBLISHED PRICING **5** %

SHIPPING & HANDLING INFORMATION **Free freight on ALL orders**

SOLE SOURCE INFORMATION IF APPLICABLE

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG Lakeshore 2012, Lakeshore Elementary 2012-2013

DISCOUNT FROM PUBLISHED PRICING 5%

SHIPPING & HANDLING INFORMATION Free freight on ALL orders

SOLE SOURCE INFORMATION IF APPLICABLE

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY N/A

Prentke Romich Company

Sales Department

12508 CR 330

Big Prairie, OH 44691

800-262-1933

Fax: 330-263-4829

www.prentrom.com / sales@prentrom.com

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG Our Devices have People Talking 2012 Products & Services

DISCOUNT FROM PUBLISHED PRICING 0%

SHIPPING & HANDLING INFORMATION Based on purchase amt- See bid letter or catalog page

SOLE SOURCE INFORMATION IF APPLICABLE attached sole provider letter

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY 15% off orders at or above \$50,000/20% off orders at or above \$75,000

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG Our Devices have People Talking 2012 Products & Services

DISCOUNT FROM PUBLISHED PRICING 0%

SHIPPING & HANDLING INFORMATION Based on purchase amt- See bid letter or catalog page

SOLE SOURCE INFORMATION IF APPLICABLE attached sole provider letter

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY 15% off orders at or above \$50,000/20% off orders at or above \$75,000

Read it Once Again

Dean Schaper

161 Sunset Dr.

Inman, SC 29349

864-472-5156

Fax: 864-472-2981

www.readitonceagain.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG Read it Once Again Early Childhood Literacy Curriculum Units

DISCOUNT FROM PUBLISHED PRICING 0%

SHIPPING & HANDLING INFORMATION 10%

SOLE SOURCE INFORMATION IF APPLICABLE Sole source letter attached at end of award summary

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY See catalog for volume discounts

2. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Read it Once Again Early Childhood Literacy Curriculum Units**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **10%**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **See catalog for volume discounts**

Renaissance Learning, Inc.

Shelley Tesnow

PO BOX 8036

2911 Peach St.

Wisconsin Rapids, WI 54495

800-338-4204

Fax: 866-558-4056

www.renlearn.com / dept10@renlearn.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **2012 Renaissance Learning Catalog**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **Please see attached addendum for details.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary.**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume discounts may apply to your order(s). Please see attached addendum for details.**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **2012 Renaissance Learning Catalog**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **Please see attached addendum for details.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary.**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume discounts may apply to your order(s). Please see attached addendum for details.**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **2012 Renaissance Learning Catalog**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **Please see attached addendum for details.**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary.**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Volume discounts may apply to your order(s). Please see attached addendum for details.**

N/A

Rifton Equipment a division of Community Products LLC

Annadora Greenyer

PO BOX 260

Rifton, NY 12471

800-571-8198

Fax: 800-865-4674

www.rifton.com / sales@rifton.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Rifton 2013 Catalog-will send in mail when it is available**

DISCOUNT FROM PUBLISHED PRICING **25%**

SHIPPING & HANDLING INFORMATION **Free**

SOLE SOURCE INFORMATION IF APPLICABLE **"Best Source Certificate" letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Rifton 2013 Catalog-will send in mail when it is available**

DISCOUNT FROM PUBLISHED PRICING **25%**

SHIPPING & HANDLING INFORMATION **Free**

SOLE SOURCE INFORMATION IF APPLICABLE **"Best Source Certificate" letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Rifton 2013 Catalog-will send in mail when it is available**

DISCOUNT FROM PUBLISHED PRICING **25%**

SHIPPING & HANDLING INFORMATION **Free**

SOLE SOURCE INFORMATION IF APPLICABLE **"Best Source Certificate" letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N**

See attached Letter-"Best Source Certificate" for more information regarding warranty and parts service.

Saltillo Corporation

Leona Corporation

2143 Township Road 112

Millersburg, OH 44654

800-832-8622

Fax: 330-674-6726

www.saltillo.com / info@saltillo.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **2012 Saltillo Products Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **No Shipping or Handling Charge**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **No additional discount**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **2012 Saltillo Products Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **No Shipping or Handling Charge**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **No additional discount**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **2012 Saltillo Products Catalog**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **No Shipping or Handling Charge**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **No additional discount**

School Specialty

Oscar Chavez

W6316 Design Dr.

Greenville, WI 54942

915-478-0838

888-388-6344

www.schoolspecialty.com / bidwestnotices@schoolspecialty.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG Education Essentials, Sax Art Education, Sporttime, ChildCraft Catalogs

DISCOUNT FROM PUBLISHED PRICING Educator price (EP) less 15% (item prefix 8 or 9) equivalent to a 36% list price discount. List price less 25% (item prefix 6 or 7)

SHIPPING & HANDLING INFORMATION Free shipping on parcel shipped items (7&9 prefix items) for orders over \$49. Add \$9.95 if the subtotal is under \$49. Truck & Freight items (6 & * prefix items) will be charged a min. of \$59 or 15% of the item price, whichever is greater. Furniture & equipment orders may receive charges for insides delivery of \$45 or lift gate charges of \$69.

SOLE SOURCE INFORMATION IF APPLICABLE N/A

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY None

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG Abilitations & Integrations Special Needs, Sensory Learning & Behavior Catalog

DISCOUNT FROM PUBLISHED PRICING Educator price (EP) less 15% (item prefix 8 or 9) equivalent to a 36% list price discount. List price less 25% (item prefix 6 or 7)

SHIPPING & HANDLING INFORMATION Free shipping on parcel shipped items (7&9 prefix items) for orders over \$49. Add \$9.95 if the subtotal is under \$49. Truck & Freight items (6 & * prefix items) will be charged a min. of \$59 or 15% of the item price, whichever is greater. Furniture & equipment orders may receive charges for inside delivery of \$45 or lift gate charges of \$69.

SOLE SOURCE INFORMATION IF APPLICABLE N/A

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY None

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG Abilitations & Integrations Special Needs, Sensory Learning & Behavior Catalog

DISCOUNT FROM PUBLISHED PRICING Educator price (EP) less 15% (item prefix 8 or 9) equivalent to a 36% list price discount. List price less 25% (item prefix 6 or 7)

SHIPPING & HANDLING INFORMATION Free shipping on parcel shipped items (7&9 prefix items) for orders over \$49. Add \$9.95 if the subtotal is under \$49. Truck & Freight items (6 & * prefix items) will be charged a min. of \$59 or 15% of the item price, whichever is greater. Furniture & equipment orders may receive charges for inside delivery of \$45 or lift gate charges of \$69.

SOLE SOURCE INFORMATION IF APPLICABLE N/A

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY None

Texthelp, Inc
Rachel Fresco
600 Unicorn Park Drive
Woburn, MA 01801
888-248-0652 ext. 3309
Fax: 886-248-0652
www.texthelp.com / r.fresco@texthelp.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Fluency Tutor**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **Download, no shipping cost apply**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **No additional discount**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Read & Write Gold**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **Price calculated at time of quotation request and varies depending on quantity. All deliveries are made using Fed - Ex**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **No additional discount**

Thinking Moves

Chris Bye
243 Plainview Dr.
River Falls, WI 54022
715-337-9827, 612-940-1607
Fax: 715-246-4366
www.thinkingmoves.com / chris@thinkingmoves.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Thinking Moves Info. Sheet**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **0%**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source provider letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Free copy of MeMoves w/every 15 purchased.**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Thinking Moves Info. Sheet**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **0%**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source provider letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Free copy of MeMoves w/every 15 purchased.**

3. SPECIAL EDUCATION SUPPLIES CATALOG

NAME OF CATALOG **Thinking Moves Info. Sheet**

DISCOUNT FROM PUBLISHED PRICING **0%**

SHIPPING & HANDLING INFORMATION **0%**

SOLE SOURCE INFORMATION IF APPLICABLE **Sole source provider letter attached at end of award summary**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Free copy of MeMoves w/every 15 purchased.**

Troxell Communications, Inc.

Desiree Flanagan

Account Executive

11024 Montgomery Blvd. NE, #298

Albuquerque, NM 87111

800-352-7912, ext. 4121

Cell: 505-301-0468

Fax: 505-266-5492

Desiree.flanagan@trox.com

www.trox.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Troxell Communications, Inc. on-line catalog for R19 available at www.trox.com. Contract pricing will be available on-line through a dedicated website at www.trox.com upon award. See website advantages.**

DISCOUNT FROM PUBLISHED PRICING **5-65% min. discount. Discount from list price on www.trox.com. See attached listing.**

SHIPPING & HANDLING INFORMATION **Please see attached freight statement.**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Contact your local account executive, Che Juarez for a custom volume pricing quote based on the product and volume of purchase. No early payment discounts, terms net 30 days.**

2. ASSISTIVE TECHNOLOGIES AND EQUIPMENT CATALOG

NAME OF CATALOG **Troxell Communications, Inc. on-line catalog for R19 available at www.trox.com. Contract pricing will be available on-line through a dedicated website at www.trox.com upon award. See website advantages.**

DISCOUNT FROM PUBLISHED PRICING **5-65% min. discount. Discount from list price on www.trox.com. See attached listing.**

SHIPPING & HANDLING INFORMATION **Please see attached freight statement.**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **Contact your local account executive, Che Juarez for a custom volume pricing quote based on the product and volume of purchase. No early payment discounts, terms net 30 days.**

Valiant National AV Supply

Ron Wolsten

55 Ruta Court

SO. Hackensack, NJ 07606

800-631-0867 x 1048

Fax: 800-557-2637

rwolsten@800valaint.com

1. INSTRUCTIONAL EQUIPMENT & SUPPLIES CATALOG

NAME OF CATALOG **Valiant National AV Supply**

DISCOUNT FROM PUBLISHED PRICING **5%**

SHIPPING & HANDLING INFORMATION **Orders <\$100 + frt, > \$100 free shipping**

SOLE SOURCE INFORMATION IF APPLICABLE **N/A**

ADDITIONAL DISCOUNT INFORMATION FOR VOLUME PURCHASING OR EARLY PAY **N/A**

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(December 19, 2012)
(November 14, 2013)
(October 1, 2014)