

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Infant Formula and Nutritional Related – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 14-7007  
**RFP OPENING DATE:** November 26, 2013  
**CONTRACT TERM:** Date of award until December 31, 2014 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate  
(Extended by Region 19 until December 31, 2015)  
(Extended by Region 19 until December 31, 2016)  
(Extended by Region 19 until December 31, 2017)  
(Extended by Region 19 until December 31, 2018)  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 63  
**RESPONSES:** 2  
**ADVERTISEMENT DATES:** El Paso Times on November 8, 2013 & November 15, 2013  
**BOARD MEETING DATE:** December 19, 2013

**RECOMMENDED FOR AWARD** Eddie Bryant Enterprises, Inc  
Spectrum Paper Co., Inc.

**TOTAL (estimated)** \$250,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative members and ESC Region 19 to purchase the identified goods when required during the contract period.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
  
Martin Camacho  
ESC Region 19

**ORDER INFORMATION:**

**Eddie Bryant Enterprises, Inc.**

Attn: Eddie Bryant / Jordan Bryant/ Isiss Velez / (as of 9/4/11)

~~Terry Apodaca / Esther Najera~~ \*Removed 11/14/2017

~~8500 Dyer St. Ste. 48~~

~~El Paso, TX 79904~~ (as of 9/4/18)

1757 George Dieter Dr.

El Paso, TX 79936

915-757-1800

Fax: 915-757-7788

[www.bryantsmarket.com](http://www.bryantsmarket.com) / [eddie@bryantsmarket.com](mailto:eddie@bryantsmarket.com) / [Jordan@bryantsmarket.com](mailto:Jordan@bryantsmarket.com) / [isiss@bryantsmarket.com](mailto:isiss@bryantsmarket.com) / [terry@bryantsmarket.com](mailto:terry@bryantsmarket.com) / [esther@bryantsmarket.com](mailto:esther@bryantsmarket.com) \*Removed 11/14/2017

## **ORDER INFORMATION:**

### **Spectrum Paper Co., Inc.**

Attn: Oscar Otero Yvonne Zubia (as of July 2016)

27 Concord St.

El Paso, TX 79906 915-595-0020

Fax: 915-595-3435

[www.spectrumpaper.com](http://www.spectrumpaper.com)

## **SPECIAL CONDITIONS**

1. Award basis will be 50% price, 25% selection, and 25% delivery after receipt of order.
2. This catalog bid will be a discount from the published price list that must be provided with proposal submittals for any infant products vendor wishes to respond including but not limited to baby food, formula, supplements, diapers, and related infant needs.
3. If pricing submitted has no discount, vendor should indicate by inserting 0 in the space provided.
4. Manufacturers of formulas and nutritional products should include but not be limited to; Mead Johnson Products, Nestle, Ross Products, Novartis, SHS North America/ Nutrica, baby food, diapers, and other related.
5. Generic brands meeting specified nutritional requirements will also be considered.
6. Vendors will include pricing that includes shipping and handling as well as pricing if customer makes arrangements for pickup.
7. Vendors will also provide locations and response times for award consideration.
8. Pricing will be fixed for the first six months of the contract.
9. Vendor must agree to take purchase orders with payment in compliance with the prompt payment act of Texas Education Code.
10. Awarded vendor must agree to provide goods and services awarded under this contract to any Region 19 Region 19 Allied States Cooperative members who wish to utilize the contract.
11. A listing of current Region 19 Purchasing Cooperative members is located at the Region 19 Region 19 Allied States Cooperative Web Site located at <http://www.alliedstatescooperative.com/index.php>

**RESPONSE FORM**

**Eddie Bryant Enterprises, Inc. dba W.I.O Market**

- 1. Has vendor provided a complete price list? **Yes**
- 2. Has vendor provided a discount for each item? **N/R**
- 3. Does vendor offer a larger discount for volume orders? **Yes**

If yes, please provide details?

**No minimum amount required on orders. Complimentary delivery provided for orders of at least \$500.00 or more.**

- 4. Does vendor have access to specialty items not on the catalog price list? **Yes**

If yes, please provide details?

**We specialize on infant formula / medical food and can obtain specialty items not listed on price list.**

If Local, provide addresses for Local JIT Pickups in space below:

**Bryant's Market #3**

10010 Audobon  
El Paso, TX  
915-751-6275  
Fax: 915-757-4394  
Internet: 915-751-2170  
TW Cable: 8260170541141346

**Bryant's Market #4**

324 N. Zaragoza  
El Paso, TX  
915-858-9299  
Fax: 915-858-8233  
Internet: 915-858-4612

**WIO Market #5**

2934 Pershing  
El Paso, TX  
915-564-3710  
Fax: 915-564-9630  
Internet: 915-564-9630

**Bryant's Market #4**

5470 Doniphan Ste.  
El Paso, TX  
915-587-0670  
Fax: 915-587-0729  
Internet: 915-587-0675

**WIO Market #8**

10725 N. Loop Ste. 105  
El Paso, TX  
915-859-5786  
Fax: 915-859-2636  
Internet: 915-859-1247

**WIO Market #9**

8500 Dyer #48  
El Paso, TX  
915-751-5834  
Fax: 915-751-2424  
Internet: 915-751-2709

**WIO Market #10**

850 N. Carolina Space 11  
El Paso, TX  
915-629-7580  
Fax: 915-594-3314  
Internet: 915-629-0655

**WIO Market #11**

5470 Doniphan Ste.  
El Paso, TX  
915-629-9219  
Fax: 915-629-9259  
Internet: 915-629-0858

**Price List attached at the end of Award Summary**

**RESPONSE FORM**

**Spectrum Paper Co., Inc.**

- 1. Has vendor provided a complete price list? **Yes**
- 2. Has vendor provided a discount for each item? **Yes**
- 3. Does vendor offer a larger discount for volume orders? **No**

If yes, please provide details? **N/R**

- 4. Does vendor have access to specialty items not on the catalog price list? **Yes**

If yes, please provide details?

**2013 Spectrum Janitorial Catalog discounts of 26% will apply to any item needed by the Region not on our price list. Our price list as submitted is net pricing.**

If Local, provide addresses for Local JIT Pickups in space below:

**Spectrum Paper Co., Inc.**

27 Concord St.  
El Paso, TX 79906  
915-595-0020  
Fax: 915-595-3435  
[www.spectrumpaper.com](http://www.spectrumpaper.com)

Approved by: \_\_\_\_\_  
(James R. Vasquez- Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(December 6, 2013)  
(October 7, 2014)  
(September 30, 2015)  
(November 3, 2016)  
(October 6, 2017)

<b>W.1.0 MARKET</b>				
<b>PROPOSAL FOR REGION 19, EFFECTIVE 01/01/2014</b>				
<b>ITEM#</b>	<b>UPC#</b>	<b>DESCRIPTION</b>	<b>PACK.</b>	<b>CASE PRICE</b>
<b>Formula-Mead Johnson</b>				
80013	300875100509	12.5 oz. Enfamil Premium Newborn	6	\$106.91
80014	300871365421	12.5 oz. Enfamil Premium Powder	6	\$109.06
80015	300871367418	13 oz. Enfamil Premium Cone	12	\$65.70
80020	300871214415	12.9 oz. ProSobee Lipil Powder	6	\$116.09
80021	300871195417	13 oz. ProSobee Lipil Cone	12	\$64.66
80041	300870498014	13 oz. Nutramigen Lipil Cone	12	\$102.99
80045	300871239418	12.6 Nutramigen w/Enflora LGG Pwdr	6	\$165.80
80050	300870201423	12.9 oz. Enfamil A.R. Lipil Powder	6	\$116.09
80060	300870019448	12.8 oz. Enficare Lipil Powder	6	\$116.48
80065	300871287419	32 oz. Enficare Lipil RTU	6	\$49.87
80070	300870387013	16 oz. Pregestimil Lipil Powder	6	\$216.12
80075	300870387011	16 oz. Portagen Powder	6	\$142.43
80099	300875100691	12.4 oz. Enf. Gentlease Powder	6	\$113.56
<b>Formula- Ross Products</b>				
81010	070074559582	12.4 oz. Sim Adv EarlyShield Pwdr	6	\$104.44
81011	070074569741	13 oz. Sim Adv EarlyShield Cone	12	\$64.61
81015	070074533643	32 oz. Similac Advance Early Shield	6	\$43.61
81012	070074625599	12.6 oz. Similac Comfort Powder	6	\$109.20
81020	070074559643	12.4 oz. Similac Isomil Soy ES Powder	6	\$109.02
81021	070074569765	13 oz. Similac Isomil Soy ES Cone	12	\$63.59
81030	070074576640	16 oz. Alimentum Advance Powder	6	\$183.34
81032	070074575131	32 oz. Alimentum Advance RTU	6	\$63.30
81053	070074508382	22 oz. Similac Go&Grow Soy Pwdr	6	\$149.27
81054	070074508283	22 oz. Similac Go&Grow Milk Pwdr	6	\$149.27
81060	070074575414	12.6 oz. Sim Sens Fuss & Gas Pwdr	6	\$104.87
81061	070074575360	13 oz. Sim Sens Fuss & Gas Cone	12	\$64.61
81063	070074567310	32 oz. Similac Sensitive RS RTU	6	\$48.64
81064	070074509600	12.3 oz. Sim Sens Spit Up Powder	6	\$109.02
81070	070074574318	13.1 oz. Similac Neosure Adv Pwdr	6	\$107.85
81071	070074574561	32 oz. Sim NeoSure Advance RTU	6	\$48.64
81080	070074608501	14.1 oz. Similac PM 60/40 Pwdr	6	\$99.03
81084	070074535111	14.1 oz. Elecare w/DHA&ARA Powder	6	\$242.49
81090	070074565866	14.1 oz. Elacare Jr. Vanilla Powder	6	\$242.49
81091	070074552545	14.1 oz. Elacare Jr. Unflavored Powder	6	\$242.49
81203	070074623122	6.8 oz. Pediasure Sidekicks Wild Berry	32	\$47.35
81204	070074623108	6.8 oz. Pediasure Sidekicks Tropical	32	\$47.35
81205	070074624877	8 oz. Pediasure Sidekicks Vanilla	24	\$47.35
81206	070074580531	6-8 oz. Pediasure Banana Cream	4	\$50.46
81207	070074580562	6-8 oz. Pediasure Strawberry	4	\$50.46
81208	070074580623	6-8 oz. Pediasure Vanilla w/Fiber	4	\$52.52
81209	070074580500	6-8 oz. Pediasure Vanilla	4	\$50.46
81212	070074580593	6-8 oz. Pediasure Chocolate	4	\$50.46
81215	070074564104	8 oz. Pediasure 1.5 Cal Vanilla RTU	24	\$65.63
81216	070074564128	8 oz. Pediasure 1.5 Cal w/Fbr Van RTU	24	\$69.14

**W.1.0 MARKET  
PROPOSAL FOR REGION 19, EFFECTIVE 01/01/2014**

ITEM#	UPC#	ITEM DESCRIPTION	PACK	CASE PRICE
<b>Formula-Nestle</b>				
82020	050000216673	12.7 oz. Good Start Gentle Powder	6	\$105.14
82032	050000625505	12.4 oz. Good Start Protect Powder	6	\$104.29
82035	050000035304	12.9 oz. GS Supreme Soy Powder DHA	6	\$107.43
82036	050000034581	12.1oz GS Soy Concentrate	12	\$63.92
<b>Formula-Nutricia &amp; Misc.</b>				
83011	749735025956	14 oz. Neocate w/DHA ARA Pwdr	4	\$156.94
83012	749735026908	14 oz Neocate Jr. Chocolate	4	\$154.58
83013	749735021248	14 oz Neocate Jr. Tropical	4	\$154.58
83015	749735017906	14 oz. Neocate Jr. Powder	4	\$154.58
83016	749735029121	14 oz. Neocate w/Prebiotics	4	\$154.58
<b>Juices</b>				
53502	015000021016	4 OZ GERBAPPLE	24	\$16.99
54013	015000021146	4 oz. Grbr Pear Juice	24	\$16.99
54020	015000020712	32 oz. Grbr Apple Juice	6	\$15.51
<b>Gerber Product</b>				
40011	015000070007	8 oz. Gerber Rice Infant Cereal	6	\$13.28
40021	015000070014	8 oz. Gerber Oatmeal Infant Cereal	6	\$13.28
40031	015000070038	8 oz. Gerber Mixed Infant Cereal	6	\$13.28
40051	015000070045	8 oz. Gerber Wheat Infant Cereal	6	\$13.28
70139	015000004279	4 oz. Grbr 2nd Apple/Banana/Strawberry	12	\$8.01
70140	015000004477	4 oz. Grbr 2nd Apple Blueberry	12	\$8.01
70141	015000004316	4 oz. Grbr 2nd Applesauce	12	\$8.01
70142	015000004354	4 oz. Grbr 2nd Bananas	12	\$8.01
70143	015000004347	4 oz. Grbr 2nd Pears	12	\$8.01
70145	015000004118	4 oz. Grbr 2nd Carrots	12	\$8.01
70146	015000004163	4 oz. Grbr 2nd Peas	12	\$8.01
70147	015000004170	4 oz. Grbr 2nd Squash	12	\$8.01
70148	015000004187	4 oz. Grbr 2nd Sweet Potatoes	12	\$8.01
70149	015000004125	4 oz. Grbr 2nd Green Beans	12	\$8.01
70151	015000012120	2.5 oz. Strained Chicken	12	\$13.66
70153	015000012144	2.5 oz. Strained Beef	12	\$13.66
70154	015000012151	2.5 oz. Strained Ham	12	\$13.66
70155	015000012175	2.5 oz. Strained Turkey	12	\$13.66
70231	015000046804	5 oz. Grbr Biter Biscuits	8	\$18.79
70232	015000005962	5.5 oz. Grbr Arrowroot Cookies	4	\$9.39
<b>WATER</b>				
70370	071091000071	1 Gal. Nursery Water	6	\$7.80

The Products listed above are our in-stock products.  
Orders may be submitted in cases only.

NO MINIMUM QUANTITY IS REQUIRED  
COMPLIMENTARY DELIVERY PROVIDED FOR ORDERS OF AT LEAST \$500.00 OR MORE.

These prices are guaranteed for six months, after this period, if we  
have a product price increase, we have the right to increase our prices.



November 26, 2013

Education Service Center  
Allied States- Cooperative  
Purchasing Department  
6611 Boeing Drive  
El Paso, Texas 79925

Subject: RFP 14-7007

Regarding this RFP, we would submit our product catalog but due to this edition still in production for year 2014, we advise Education Service Center to utilize our 2013 Spectrum Janitorial Catalog as a reference. This edition has been previously submitted for other bids and we are sure the Region 19 administrative offices have copies in their library.

In addition, our catalog discounts of 26% will apply to any item needed by the region not on our price list. Our price list as submitted is net pricing.

Cordially,

A handwritten signature in black ink that reads "Oscar Otero". The signature is written in a cursive style with a large initial "O".

Oscar Otero

Buyer