

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Structured Cabling Services and Equipment – ESC Region 19 Allied States Cooperative
RFP NUMBER: 14-6992
RFP OPENING DATE: October 9, 2013
CONTRACT TERM: Date of award until October 31, 2014 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate
(Extended by Region 19 until October 31, 2015)
(Extended by Region 19 until October 31, 2016)
(Extended by Region 19 until October 31, 2017)
(Extended by Region 19 until October 31, 2018)
FUNDING SOURCE: Various
RFP's ISSUED: 51
RESPONSES: 4
ADVERTISEMENT DATES: Washington Post on September 16, 2013 & September 23, 2013
BOARD MEETING DATE: December 19, 2013

RECOMMENDED FOR AWARD AC&J Communications dba Metro-Com
Desert Communications
EP Techworks, LLC (HUB)
Plan B Networks, Inc.

TOTAL (estimated) \$4,000,000 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and ESC Region 19 to utilize the structured cabling and related goods and services when required during the contract period. Reference checks were performed on all proposal submissions. Input was received on service, response time, quality of workmanship, payment, performance, and bonding limits company is qualified for and overall pricing. Vendors who did not receive an 80 or higher out of a possible 100 points were not considered.

SPECIFICATIONS PROVIDED BY: Dean Zajicek
ESC Region 19 Facilities Consultant

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Dean Zajicek
ESC Region 19 Facilities Consultant

Martin Camacho
ESC Region 19

ORDER INFORMATION:

AC&J Communications dba Metro-Com

Attn: Charles W. Smith
9213 Vicksburg Dr.
El Paso, TX 79924
915-526-9240
Fax: 915-751-0584
cwsmith@elp.rr.com / www.metroep.cpm

States Covered – Texas, New Mexico

Desert Communications

Attn: Charles Mosley / Sarah Cancellare
7100 Westwind Drive Ste. 300
El Paso, TX 79912
915-584-1287
Fax: 915-581-7697
www.descominc.com / chuck@descominc.com / sarah@descominc.com

States Covered – Texas, New Mexico

EP Techworks, LLC (HUB)

Attn: Deborah Belis
11560 Pellicano
El Paso, TX 79936
~~915-629-9214~~ 915-929-8090 (as of November 2016)
Fax: ~~915-592-7574~~ 866-727-0793
~~Debbie.belis@ep-techworks.com~~ / www.ep-techworks.com / dbrahs@ep-techworks.com (as of September 2015)

States Covered – Texas, New Mexico

Plan B Networks, Inc.

Attn: Juan Mares
11395 James Watt, Suite A6
El Paso, TX 79936
915-774-0207
Fax: 915-599-0232
info@planbnet.com / jmares@planbnet.com / www.planbnet.com

States Covered – Texas, New Mexico

Approved by: _____
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(November 1, 2013)
(September 25, 2014)
(September 11, 2015)
(October 13, 2016)
(August 15, 2017)