

**EDUCATION SERVICE CENTER REGION 19
RFQ AWARD SUMMARY**

RFQ TITLE: Dish Machine Supplies, Service and Related - ESC Region 19 Allied States Cooperative
RFQ NUMBER: 13-6969
RFQ OPENING DATE: August 21, 2013
CONTRACT TERM: Date of award until September 1, 2014 with an additional 12 month increments not to extend beyond 48 months in the aggregate
(Extended by Region 19 until August 31, 2015)
(Extended by Region 19 until August 31, 2016)
(Extended by Region 19 until August 31, 2017)
FUNDING SOURCE: Various
RFQ's ISSUED: 44
RESPONSES: 2
ADVERTISEMENT DATES: El Paso Times August 5, 2013 & August 12, 2013
BOARD MEETING DATE: October 17, 2013
RECOMMENDED FOR AWARD Ecolab, Inc.
TOTAL (estimated) \$375,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to purchase goods and services from the recommended vendor for daily requirements to operate commercial dishwashers. No pricing increases are reflected over the previous contract. This particular contract is used by most all of the Region 19 Purchasing cooperative members who have commercial dish machines. Additionally, Ecolab offered and agreed to value added services and pricing for repair and related services for Region 19 ASC members using this contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19
Martin Camacho
ESC Region 19

ORDER INFORMATION:

Ecolab, Inc. (updated August 2, 2017)
Attn: ~~Shaun P. Freeze~~ Robert Hull
370 Wabasha Street North
St. Paul, MN 55102
651-293-4311 / 1-800-352-5326 / 915-996-6402
Fax: 651-293-2682
www.ecolab.com / shaun.freeze@ecolab.com / robert.hull@ecolab.com

SPECIAL CONDITIONS

1. Awarded contractor will perform monthly service calls on all facilities using any of the chemicals referenced.
2. Service reports will be provided to designated individuals in each organization which provide a detailed report of all findings, adjustments made, and or other recommended service work required to stay in compliance with applicable health and safety requirements.
3. Minimally, current inventory, equipment conditions, MSDS availability, and any follow up requirements should be documented in the report.
4. A sample report must be submitted with the proposal for award consideration.
5. This lot will be awarded as a group "all or none" in the best interest of the Purchasing Cooperative.
6. Award basis will be 70% pricing, 15% reference for comparable size accounts, and 15% ability to facilitate the requirements of the Purchasing Cooperative members in a fast, efficient, and economical manner that will enhance the Food Nutrition and related programs.
7. Members include but are not limited to area school districts.

Item	Description	Qty	Price	Ext.	ARO
1.	<p>Low-Temperature Ware washing Detergent</p> <ul style="list-style-type: none"> -liquid non-chlorinated detergent -designed for use in automatic dispensing systems -safe for soft metals and plastics -PH of .2% solution to be 12-12.5 -no phosphorus -100% biodegradable, USDA authorized -usage to be 1 oz. to 2.5 oz. per 10 gallons of water <p>Pack size <u>1 / 5 gal. drum</u> Brand/ code <u>Ecolab / 12716 - Ultra Klene</u> Data sheets <u>Yes</u> Delivery ARO <u>2 -3 days</u> Dilution ration / 10 gal of water <u>.75 oz. per 10 gal.</u> Use cost per 10 gal. <u>\$0.0618</u></p>	5 gal	\$52.78 \$54.10		2 - 3 days
2.	<p>Low-Temperature liquid sanitizer</p> <ul style="list-style-type: none"> - designed for use in automatic dispensing systems liquid 8.4% sodium hypochlorite -usage to be 2 oz. per 13 gallons of water to maintain a minimum of 50-200 ppm -EPA rated -Test papers to be included as per local health code and data results must be included with service reports <p>Pack size <u>1 / 5 gal. drum</u> Brand/ code <u>Ecolab / 13961 - Ultra San</u> Data sheets <u>Yes</u> Delivery ARO <u>2 - 3 days</u> Dilution ration / 10 gal of water <u>.769 oz. per 13 gals.</u> Use cost per 10 gal. <u>\$0.0366</u></p>	5 gal	\$30.53 \$31.29		2 - 3 day

Price Increase effective as of October 16,2015

Item	Description	Qty	Price	Ext.	ARO
3.	<p>High temp/ low temp solid detergent -no aluminum, no granulated products -100% active machine washing detergent in solid capsule -solid capsule to contain stable source of chlorine, water conditioner, defoamer, maximum strength alkalies -capsules with heavy duty defoamer in dispensing systems -vendor to provide system for dispensing -active ingredients to be phosphates and non-phosphate water conditioners -biodegradable -usage to be .90 to 1.2% solution in 10 gallons of hard water</p> <p>Pack size Brand/ code Data sheets Delivery ARO Dilution ration / 10 gal of water Use cost per 10 gal.</p>	4/9 lb.	\$59.02 \$60.50		2 - 3 days
	<p><u>4 / 9 lbs.</u> <u>Ecolab / 6100185 - Solid PowerXL</u> <u>Yes</u> <u>2 - 3 days</u> <u>.25 oz. per 10 gal.</u> <u>\$0.0256</u></p>				
4.	<p>High temp/ low temp solid detergent -soft metal safe/ plastics, no granules -100% active machine dishwashing detergent in solid capsule -to contain corrosion inhibitors, chlorine, and water conditioner and safe for washing aluminum wares -vendor provided system for dispensing -biodegradable with phosphate water conditioners -usage to be .11 to .36% solution in 10 gallons of hard water</p> <p>Pack size Brand/ code Data sheets Delivery ARO Dilution ration / 10 gal of water Use cost per 10 gal.</p>	4/9 lb.	\$59.02 \$60.50		2 - 3 days
	<p><u>4 / 8 lbs.</u> <u>Ecolab / 10751 - Solid MetalPro</u> <u>Yes</u> <u>2 - 3 days</u> <u>.45 oz. per 10 gal.</u> <u>\$0.0518</u></p>				
5.	<p>High temp drying agent liquid (soft metal/ plastic safe) -use with final rinse cycle of commercial machines to speed drying, reduce water spots, and film -concentrated liquid of non-ionic nature, PH of 100% solution at 8.5 -9.5. -no phosphorous, USDA authorized, and biodegradable</p> <p>Pack size Brand/ code Data sheets Delivery ARO Dilution ration / 10 gal of water Use cost per 10 gal.</p>	4/1 gal	\$67.99 \$69.69		2 - 3 days
	<p><u>4 / 1 gal.</u> <u>Ecolab / 11817 - Jet Dry</u> <u>Yes</u> <u>2 - 3 days</u> <u>\$0.064</u> <u>\$0.0084</u></p>				
6.	<p>Low temp drying agent -use in final rinse cycle of commercial dish machines to speed drying, reduce water spots, and filming -soft metal/ plastic safe -concentrated liquid of non-ionic nature</p> <p>Pack size Brand/ code Data sheets Delivery ARO Dilution ration / 10 gal of water Use cost per 10 gal.</p>	4.5 gal.	\$82.12 \$84.17		2 - 3 days
	<p><u>1 / 5 gal.</u> <u>Ecolab / 15172 Ultra-Dry</u> <u>Yes</u> <u>2 - 3 days</u> <u>.064 oz. per 10 gal.</u> <u>\$0.0091</u></p>				

Price Increase effective as of October 16,2015

Item	Description	Qty	Price	Ext.	ARO
7.	High/ Low Temperature De liming Agent -non-abrasive liquid acid detergent for de liming and stain removal from metal, glass, ceramic, tile, or cement surfaces -for use on dish machines, steam tables, coffee urns, and aluminum equipment -to be from specially selected acidic raw materials and organic detergents to reduce attack on equipment to be cleaned -chemical analysis to fall in the following ranges: Nonionic (active synthetic detergent) 1-3% Vehicles and buffering agents 40-65% Phosphates less than 8.7%	4/1 gal.	\$36.89 \$37.81		2 - 3 days
	Pack size	<u>4 / 1 gal.</u>			
	Brand/ code	<u>Ecolab / 18700 - Lime Away</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal of water	<u>.5 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.3602</u>			
8.	Disinfectant, Germicidal Rinse EPA registered quaternary ammonium sanitizer for use B129 as a sanitizing rinse in 3-compartment sink. Safe on soft metals, stainless, steel, as well as hard water conditions up to 500PPM. Color to be visible blue to insure sanitizer is present. Dilution ratio is 1 oz. per 4 gallons of water -Test papers to be provided as per local health code and results to be included in service reports	4/1 gal.	\$48.45 \$49.66		2 - 3 days
	Pack size	<u>4 / 1 gal.</u>			
	Brand/ code	<u>Ecolab / 17781 - Oasis 146</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal of water	<u>2.6 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.2460</u>			
9.	Manual ware washing detergent -Use on pots, pans, dishware, and silverware -Solid block to be dispensed from a closed use system provided by vendor with color and shape coding to ensure proper product usage and dilution. 100% non-caustic	3/3 lb.	\$59.31 \$60.79		2 - 3 days
	Pack size	<u>2 / 3 lb. block</u>			
	Brand/ code	<u>Ecolab / 10362 - Apex Manual Detergent</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal of water	<u>.125 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.0772</u>			
10.	Sanitizer EPA registered quaternary ammonium sanitizer for use as a sanitizing rinse in a 3-compartment sink. -Free rinsing sanitizer, disinfectant, and deodorizer -Dilution ratio of 1 oz. per 4 gallons of water with visible blue color upon dilution -Test papers to be provided as per local health code and results to be included in service reports	4/1 gal.	\$48.45 \$49.66		2 - 3 days
	Pack size	<u>4 / 1 gal.</u>			
	Brand/ code	<u>Ecolab / 17781 - Oasis 146</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal of water	<u>2.6 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.2460</u>			

Price Increase effective as of October 16,2015

Item	Description	Qty	Price	Ext.	ARO
11.	Liquid Pot and Pan Soap -Non-abrasive, liquid heavy duty formula -For use in all water conditions -Product to be dispensed through vendor provided wall mounted push button dispenser for proper amount of dispensing.	4/1 gal.	\$32.89 —\$33.71		2 - 3 days
	Pack size	<u>4 / 1 gal.</u>			
	Brand/ code	<u>Ecolab / 11262 - Pan Dandy</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal ofwater	<u>1.25 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.0802</u>			
12.	Rinse Additive for Automatic Dishmachines -For use in final rinse water of commercial spray washing machines for speeddrying -Product should be colored so that it is readily seen in the rinse injectordevise.	5-gal	\$72.64 —\$74.46		2 - 3 days
	Pack size	<u>1 / 5 gal.</u>			
	Brand/ code	<u>Ecolab / 10934 - Rinse Dry</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal ofwater	<u>.032 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.0036</u>			
13.	Quaternary Sanitizer -EPA registered water based quaternary ammonium sanitizer/disinfectant -Safe for use with allmetals -Vendor to supply electronic locking dispenser for proper dispensing to be maintained by vendor -Test papers to be provided as per local health code and results to be included in service reports	2/77 oz.	\$60.97 —\$62.49		2 - 3 days
	Pack size	<u>1 / 2.5 gal.</u>			
	Brand/ code	<u>Ecolab / 17708 - Oasis 146</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal ofwater	<u>2.6 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.4953</u>			
14.	High/ Low Temperature Dish machinePowder -chlorinated/ de foamer for low temp foam control -safe on flat ware, plastic, china, and aluminum -individual packages for portioncontrol -to include food protein inhibitors & bebiodegradable -dispensing system to be provided by vendorfordispensing -Yield to be 1.6 oz. per 10 gallons of water at .12% solution	15/3 lb.	\$54.26 \$55.66		2 - 3 days
	Pack size	<u>20 / 3 lbs.</u>			
	Brand/ code	<u>Ecolab / 10553 - GuardianPlus</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ration / 10 gal ofwater	<u>.75 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.4230</u>			

Price Increase effective as of October 16,2015

Item	Description	Qty	Price	Ext.	ARO
15.	Workers right to know station set-up -to include a wall mounted waterproof notebook with updates on MSDS and product applications -manual and set up to be installed by awarded contractor -English & Spanish	each	\$66.30		2 - 3 days
	Pack size	<u>1</u>			
	Brand/ code	<u>Ecolab - MSDS Station</u>			
	Delivery ARO	<u>2 - 3 business days</u>			
16.	Pot & Pan Detergent for power washsinks -stable sudsing action throughout washcycle -5-gal. container to include closed suction system to eliminate contamination -must cut through baked on crusty foodsoils -vendor to supply key lock dispenser to accurate settings on chemical dispensing	5-gal.	\$81.54 53.58 \$83.58		2 - 3 days (price correction as of March 2016)
	Pack size	<u>1 / 5 gal.</u>			
	Brand/ code	<u>Ecolab - 13505 - Monsoon</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ratio/ 10 gal. of water	<u>1 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.1274</u>			
	Cost of dispenser	<u>No Charge</u>			
17.	Multi-Purpose Cleaner for Automatic Hood Cleaning Systems -Safe for all washable surfaces -concentrated -product must state it is for hood cleaning systems Specification sheets	4/1 gal.	\$40.69		2 - 3 days
	-Cost of vendor supplied dispenser if required	<u>NA</u>			
	Pack size	<u>4 / 1 gal.</u>			
	Brand/ code	<u>Ecolab - 15651 - Encompass</u>			
	Data sheets	<u>Yes</u>			
	Delivery ARO	<u>2 - 3 days</u>			
	Dilution ratio/ 10 gal. of water	<u>2 oz. per 10 gal.</u>			
	Use cost per 10 gal.	<u>\$0.1589</u>			
	Cost of dispenser	<u>No Charge</u>			

Price Increase effective as of October 16,2015

REQUIRED INFORMATION FOR AWARD CONSIDERATION

18. Markup over cost or discount from list price for other dish machine and food service cleaning chemicals not identified on this proposal
25% from list price
16. Response time on service calls? 1 hr.
17. Response time on phonecalls? 15 min.
18. Number of representatives assigned to cooperative? 7 employees

REQUIRED INFORMATION FOR AWARD CONSIDERATION

19. Will vendor offer any discounts for items awarded if cooperative member buys full pallets?

Yes

If yes, please explain;

<u>Gross Weight</u>	<u>Discount</u>
3,000-7,000	2%
7,501-15,000	3%
15,000-20,000	4%
20,000 +	6%

20. Will vendor offer any discounts for single item purchases that exceed \$2500?

No

If yes, please explain

21. Will vendor offer any discounts for single item purchases that exceed \$5,000?

Yes

If yes, please explain;

<u>Gross Weight</u>	<u>Discount</u>
3,000-7,000	2%
7,501-15,000	3%
15,000-20,000	4%
20,000 +	6%

22. Number of Service Vehicles in El Paso County? **7 vehicles**

23. Provide copies of service reports used and tools used to communicate with end users of products with submission of proposal:

On File

24. Provide details on other value added services the vendor can provide such as dish machine parts replacement and trouble shooting, etc.

Attached at end of Award Summary is pricing and repair services offered by Ecolab trained technicians when required for maintenance and repair of dish machine equipment

REFERENCES REQUIRED

On File

Amendment to contract as of June 2014 — Ecolab Dish machine Lease Program — Attached at end of Award Summary is the information on the lease process.

Approved by: _____
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(August 28, 2013)
(July 22, 2014)
(July 1, 2015)
(May 31, 2016)



Shaun Freeze
GOVERNMENT SALES MANAGER

O 651 293 4311
O 651 293 2682

370 WABASHA ST. NORTH
EUC-13 / GOVERNMENT SALES
ST. PAUL, MN 55102-1390
Shaun.freeze@ecolab.com

August 14th, 2013

Attn: Mr. Royce Cleveland,

RE: RFP #13-6969 Answer to question 24

24. Provide details on other value added services the vendor can provide such as dish machine parts replacement and trouble shooting, etc.:

Ecolab, Inc can supply our spot pac dish machine parts, a complete line of repair parts available to Region 19. All items above the dish machine water line will be replaced with no labor charges. Below water line replacement parts come with technical assistance and aid in trouble shooting problems.

Ecolab can provide water filtration systems for steamers and ice machines. Filtration systems are installed and filters replaced at appropriate intervals with no labor charges if purchasing Ecolab systems and filters.

Ecolab can provide the Daydots Food Safety Solutions to Region 19. Food rotation labeling discounted 10% and all other items 5% from current catalog pricing.

All Ecolab personnel are Serv Safe certified. Ecolab representatives provide normal dish machine service as per bid specifications and can also provide the Ecolab 360 of protection program, taking every aspect of your operation into account.

Ecolab offers a complete testing facility to our customers to help solve tough cleaning issues, not only in the kitchen but in the entire facility.

Ecolab local reps have over 85 combined years of experience in the industry. They can provide bilingual in-service training for Region 19 employees.

Ecolab can provide a full line of lease dish machines to Region 19; single, double and conveyor. Ecolab will install machines, train Region 19 employees on operation, as well as provide all parts, labor and service for the entire lease period.

Kind Regards,


Shaun Freeze
Ecolab Inc.
Government Sales Manager





Shaun Freeze
GOVERNMENT SALES MANAGER

651 250 4311
651 293 2682

370 WABASHA STREET NORTH
EUC - 13 / GOVERNMENT SALES
SAINT PAUL, MN 55102-1390
shaun.freeze@ecolab.com

June 6, 2014

Region XIX ESC
Attn: Mr. Royce Cleveland
6611 Boeing Drive
El Paso, TX 79925

RE: Bid Contract 136969 Dish Machine Supplies, Service & Related

Dear Mr. Cleveland,

Ecolab would like to add pricing for dish machine leases to contract 13-6969 in order to meet the needs of several customers that are part of the Region XIX ESC. Dish machine information and pricing has been attached for your review.

If dish machine leases are added to the contract, we would like to accommodate Cameron County with special pricing. They are currently leasing machines from Ecolab and would like to continue doing so using contract 13-6969, if we can honor current pricing.

Please let us know if you agree to add the machines at the pricing below, and if we can honor current pricing with Cameron County.

If you have any questions, do not hesitate to call me at (651) 250-4311.

Sincerely,

Shaun P. Freeze
Government Sales Manager

SF/sm



Dishmachine Lease Pricing			
Model		Phase II	
Machine Type	Base Rate	Product Minimum	Lease Terms
Low Temp Singles			
ES-2000/ES-2000CS	\$84.95	\$0.00	1 Year
Low Temp Doubles			
ES-4000	\$127.95	\$0.00	1 Year
Conveyors			
EC-44	\$229.95	\$0.00	2 Years
WH-44 (STA)	\$199.95	\$0.00	2 Years
ET-66 (STA)	\$334.95	\$0.00	5 Years
ES-6600 (STA)	\$369.95	\$0.00	5 Years
Options			
Water Softener (Choose one year or three year option)	\$75.00		3 Years
	\$60.00		1 Year
Booster Heater	\$85.00		

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Shaun Freeze
GOVERNMENT SALES MANAGER

651 293 4311
651 293 2682

370 WABASHA ST. NORTH
FUC-13/GOVERNMENTSALLES
ST. PAUL, MN55102-1390
Shaun.freeze@ecolab.com

June 10th, 2014

RE: Dishmachine Lease Process:

To Whom It May Concern,

Ecolab Inc. offers Dishmachine Lease Programs for your various Dishwashing needs. Below is a step by step guide if how the lease process works-

- Call the 1-800-352-5326 number to contact your local Ecolab representative to survey the location
- The Ecolab representative after the survey will make a machine recommendation to the location
- After the machine has been agreed upon the parties will sign a lease agreement
- Once the lease is signed then the machine will be ordered, a install date will be set by both parties and the machine will be installed by Ecolab

If there are any questions, concerns or something else needed please feel free to contact me.

Regards,

A handwritten signature in black ink, appearing to read "Shaun Freeze", is written over a horizontal line.

Shaun Freeze
Ecolab Inc.
Government Sales Manager

SF



Dishmachine Lease Agreement

THIS AGREEMENT is between Ecolab Inc. ("Ecolab"), and _____
(Business/Account Name)

(Print Complete Corporate Name) (Street Address, City, State, Zip)

(Phone #) (Fax #) (Email)

Delivery address (if different from account address): _____

Address where Equipment will be located (if not account or delivery addresses): _____

Order Type: New Order Pricing Program: Standard/Tier PO Number: _____

Contact Name: _____ Ph Num: _____

Contract name: _____ Contract Number: _____

Dishmachine Serial Number: _____

1. EQUIPMENT. Ecolab will provide:

(a) Dishmachine Equipment:

Style of Machine: _____ Machine Model: _____

(b) Optional Equipment:

Booster: _____

(c) Parts and Service. Parts and service to maintain the Equipment in good condition.

2. PAYMENT. In consideration of Ecolab leasing to Customer the warewashing and other equipment identified above (the "Equipment"), Customer agrees to make the following payments and purchases:

(a) Delivery, Installation & Program Start-up Fee: \$ _____ (payable upon Customer signature); and

(b) Base Rate: A base lease rate of \$ _____ for each monthly service period (payable in advance); and

(c) Minimum Product Purchase also a _____ "minimum of _____ from Ecolab or an approved distributor. Neither the start-up fee (if any) nor _____ly purchases of Products with respect to two consecutive _____ e customer an adjustment charge. This adjustment charge is equal to _____ b products those months the product purchases did not meet the Monthly Minimum.

(d) The price for the Products and payment terms will be as agreed and stated on each invoice.

Customer has read and understood PAYMENT terms _____

Customer Initials

3. TERM: This Agreement will continue for _____ year(s) beginning on the day the Equipment is delivered (the "Initial Term") and will continue from year-to-year thereafter (each year being a "Renewal Term") unless either party provides the other with at least 60 days written notice prior to the end of the Initial Term or the then-current Renewal Term.

4. TERMINATION; EARLY TERMINATION DAMAGES. A party may only terminate this Agreement before the end of the Initial Term or a Renewal Term (if any) if the other party has materially breached this Agreement (i.e., failed to meet its obligations under this Agreement) and fails to cure (i.e., correct) that breach within 60 days of receiving written notice. If this agreement is terminated for any reason before the end of the then-current term (except if Customer terminates pursuant to this Section 4 for Ecolab's breach of this Agreement) Customer must promptly pay to Ecolab an amount equal to (i) the sum of the base lease rate and Monthly Minimum, multiplied by (ii) the lesser of 3 or the number of months remaining in the then-current term following the effective date of the termination. Customer and Ecolab agree that this is equal to or less than the reasonable estimate of the damages suffered by Ecolab for the early termination of this Agreement.

Customer has read and understood TERMINATION and EARLY TERMINATION damages terms _____

Customer Initials

Remit 60 day notice to earlyleasecancels@ecolab.com or fax 651-204-3592

5. NOTICE OF CHANGES. The prices under this Agreement will remain in effect for a minimum of one year. Thereafter, Ecolab may increase the base lease rate and any additional charges and extended service prices at any time upon notice to Customer. In the event of a price increase, Customer may terminate this Agreement by giving 60 days' written notice to Ecolab. To be effective, notice must be received by Ecolab within 30 days after the price increase takes effect. Where applicable, Customer must pay any sales tax and any personal property taxes levied upon the Equipment.

6. **LOSS AND DAMAGE.** Customer is responsible for any loss, damage, theft, or destruction of the Equipment while on Customer premises and beyond Ecolab's control. In addition, Customer is responsible for any damage or destruction caused by the removal of the Equipment by another person or entity other than Ecolab.
7. **DELIVERY.** Delivery will be at Customer's request or as soon thereafter as is practicable. Customer must provide plumbing and electrical hookups and any and all required governmental permits. Customer will provide all utilities (including, without limitation, electricity, 140 degree F hot water and maintain water hardness no higher than 8 grains per gallon) necessary to operate the Equipment.
8. **DEFAULT.** Customer will be in default under this Agreement if Customer fails to comply with any terms of this Agreement (time being of the essence), if the Equipment is moved, substantially damaged or encumbered, Customer dies, is dissolved or becomes insolvent, or any action for the benefit of creditors is taken with respect to Customer. Upon default, Customer's rights under this Agreement will, at the option of Ecolab and without notice to Customer, be terminated (but Customer's outstanding obligations under this Agreement will survive any termination) and Ecolab will have the right to take immediate possession of the Equipment and to exercise any other remedies available to it in law or in equity. If Customer fails to surrender the Equipment within 30 days from the effective date of termination, Ecolab will invoice Customer for the fair market value of the Equipment and any other outstanding payments due to Ecolab. Customer must pay all reasonable costs incurred by Ecolab, including, without limitation, collection costs and reasonable attorneys' fees, to collect any amounts due Ecolab, or to enforce any Ecolab right, under this Agreement.
9. **OWNERSHIP.** The Equipment (including but not limited to dispensing equipment) will at all times be the sole and exclusive property of Ecolab. Customer will have no right of ownership of such property, but only the right to use the Equipment subject to this Agreement. The Equipment will remain personal property and not become a fixture of any building. Customer will not remove the Equipment without prior written approval of Ecolab. Customer agrees that Ecolab may file and the Customer will execute documentation as Ecolab deems necessary to evidence Ecolab's ownership. Upon termination of this Agreement, Customer must return the Equipment in as good a condition as when received, reasonable wear and tear excepted. Customer may not change, alter, or repair the Equipment, or use any detergents or sanitizers in the operation of the Equipment except those provided by Ecolab or approved by Ecolab in writing. Upon termination of this Agreement, Customer shall remain liable for all claims, including but not limited to, consequential damages, resulting from the operation or use of the Equipment on the premises or agents of the Customer. Customer shall not assign this Agreement without Ecolab's prior written consent. This Agreement will be binding upon each of the parties hereto and their representative heirs, successors, and assigns. Ecolab will not be liable for consequential or any other damages which may result from any cause beyond the reasonable control of Ecolab including, but not limited to, acts of God or government, supply or labor shortages, or transportation delays.

THIS AGREEMENT REPRESENTS THE ENTIRE AGREEMENT OF THE PARTIES. THIS AGREEMENT MAY NOT BE MODIFIED EXCEPT BY A WRITTEN AMENDMENT SIGNED BY BOTH PARTIES

Owner: _____ Ecolab Assoc: _____
Authorized Signature
 Print _____ Employee # _____
 Owner Name: _____ Account No. _____
 Customer Authorized Date: _____ Typed Date _____

For Office Use Only - Phase II Lease Agreement	Rev. 3/5/2013	
This Agreement will not be binding on Ecolab Inc. unless and until it is countersigned below by a JH/JC official at Ecolab's offices in Elgin, Minnesota		
Accepted:	Title:	Date:

Price Increase List Added as of November 2016 - Price List At End of Summary

~~New Price List Added As Of March 2016~~

Ecolab Pricing for Region XIX ASC

SKU	Item Description	Price as of 9/2015
10126	GREASE EXPRESS FF 6-320	\$ 74.03
10307	GREASE EXPRESS FC 26-80	\$ 43.83
10356	TRI-STAR FLEXYLITE 2.5GL	\$ 60.43
10362	APEX MANUAL DETERG 2-3LB	\$ 60.79
10391	LAUNDRI PERMA-BRITE 45LB	\$ 61.08
10625	OASIS 115 XP 2.5GL	\$ 37.86
10751	SOLID METAL PRO 4-8LB	\$ 60.50
10906	SCOUT 2-2GL	\$ 76.66
10934	RINSE DRY 5GL	\$ 74.46
10942	RINSE DRY 4-IGL	\$ 90.61
11227	OASIS 255 SF 2.SGL	\$ 49.14
11262	PAN DANDY 4-IGL	\$ 33.71
11288	PAN DANDY 5GL	\$ 42.29
11817	JET DRY 4-IGL	\$ 69.69
12716	ET ULTRA KLENE 5GL	\$ 54.10
12971	PANTASTIC 5GL	\$ 65.20
13094	LEMON-EZE 12-32	\$ 48.09
13505	MONSOON 5GL	\$ 83.58
13961	ULTRA SAN (ECOTEMP) 5GL	\$ 31.29
13979	ECO SAN 4-IGL	\$ 29.42
14162	OASIS 531 2.SGL	\$ 47.20
14175	OASIS 133 APC RFL 2.5GL	\$ 43.87
14278	WASH N WALK NR FLOOR 2.5GL	\$ 74.60
14511	REVIT MIRACLESPT 2-200ZS	\$ 70.26
14522	OAS 100 NEUT FLR CLN 2.5GL	\$ 42.80
14544	POWER FORCE PREM CLN 6-320	\$ 43.21
14559	OASIS 137 ORANGE FRC 2.5GL	\$ 43.87
14821	SOLID SANI (APEX) 4-1000T	\$ 46.46
14886	ANTIBACTERIAL CNS 4-IGL	\$ 62.05
15131	OAS 266 APC REFILL 2.5GL	\$ 43.87
15172	ET ULTRA DRY 4.5GL	\$ 84.17
15461	KOOL KLENE 4-IGL	\$ 80.06
15639	ORANGE FORCE MS DEG 6-320	\$ 38.67
15651	ENCOMPASS 4-IGL	\$ 40.69
15778	OASIS 110G NEUT CL 2.SGL	\$ 76.68
15859	LAUNDRI DESTAINER 4-IGL	\$ 37.50
15932	VICTORY 2-580	\$ 70.36
15982	LAUNDRI DESTAINER 5GL	\$ 24.99
16031	ROYAL BRITE NP 45LB	\$ 106.20
16527	TRI-STAR OXY BRITE 5GL	\$ 96.91
16811	APEX RINSE ADD 2-2.5	\$ 151.80
16878	TRI-STAR SOUR VII 5GL	\$ 103.83
17051	APEX ULTRA 4-6.7	\$ 74.05
17063	APEX POWER 4-6.7	\$ 54.55
17583	DIP IT XP 8 X 1.75 LB	\$ 46.00

17700	OASIS 258G GLASSCLN2.5GL	\$	54.25
17702	OASIS PRO 67G BTHRM 2-2L	\$	74.09
17704	OASIS 139G ALL PURP2.SGL	\$	50.42
17708	OASIS 146 MULTIQUAT2.SGL	\$	62.49
17771	OASIS 499 HBV DISINF2.5GL	\$	115.76
17781	OASIS 146MULTIQUAT4-IGL	\$	49.66
18424	MEDALLION 6-320	\$	76.27
18700	LIMEAWAY4-IGL	\$	37.81
18903	SS CLNR & POLISH 12-17	\$	44.07
19513	GREASECUTIER PLUS 4X1GL	\$	51.03
19520	GREASECUTIER NC 4-IGL	\$	59.82
23672	DIGICLEAN AB FOAM 6-750	\$	96.58
23673	DIGICLEAN E FOAM 6-750	\$	98.09
23674	DIGISAN E SANITIZER 6-750	\$	113.62
24155	OASIS 259 GLASS FOR 2.SGL	\$	49.14
25155	SOLID POWR PLUS(914131)4-	\$	60.51
25395	SOLID BRILLIANCE 2-2.5	\$	160.28
25798	GLASS FORCE PROFSNL 6-320	\$	32.14
29810	PATHWAYS DRAINTREAT2.SGL	\$	180.76
30077	FIRST IMPR SPR SHWR 12-1.	\$	106.54
30078	FIRST IMPR MAN BUR 12-1.	\$	108.81
55226	CHLORINE PAPERS (100/MIAL	\$	0.01
6100000	FRONT COURT-PHAZER 2X2GA	\$	219.12
6100024	LO MAINT FINSH-PHAZER 2-2	\$	89.40
6100026	LOW MAINT FLR FINISH SGL	\$	99.12
6100031	TRI-STAR L2000 XP SGL	\$	87.59
6100082	HI PERF UC NEUT FLR2-1.3	\$	32.69
6100118	FAST DRYING RINSE ADD2-5	\$	176.61
6100141	OAS MORNING BRZ RMRFR 2.SG	\$	70.10
6100143	OAS LAV PARADSE RMRFR2.5	\$	70.20
6100144	OAS CITRS GINGR RMRFR2.5	\$	70.10
6100155	GREASELIFT 2-2L	\$	112.75
6100159	SPECIALTYBEVCLNR2-100TA	\$	46.72
6100176	APEX QUAT BR RNG SNTZ 2-2	\$	75.73
6100185	SOLID POWER XL 4-9LB	\$	60.50
6100280	UC NEUTRAL BATH CLNR 2-1.	\$	48.25
6100283	ANTIMICRO FRUIT&VEG 2.SGL	\$	83.95
6100284	GREASELIFT RTU 6-3202	\$	SS.DO
6100288	GLASS CLEANER 2.5	\$	47.94
6100291			
6100302	PEROX MULTI-SURF CLNR2.5	\$	110.12
6100601	SPECIALTY OVEN RINSE 4-IG	\$	58.53
6100602	SPECIALTY OVEN CLEANER4-1	\$	56.48
6100729	FS FOAM HAND NX SNTZR 6X7	\$	103.79
6100730	FS FOAM HND NX SNTZR 4X12	\$	103.79
6100731	SANI WASH N WALK 2.5GL	\$	80.20
6100740	NX CONC FOAM SOAP 2-2L	\$	342.24

6100830	OASISCLEANESCAPE 2.5GL	\$	71.16
6100868	NX CONC SANI 2-2L	\$	571.22
6100914	ENZYMATIC SPECIAL 5GAL	\$	147.05
61024177	EASYGLOW DAILYFLR 2.SGL	\$	61.46
61143665	NON ACID BOWL CLNR 12-32	\$	36.66
61143699	CBC PLUS BOWL CLNR 12-32	\$	50.45
61143855	EASY SCRUB CRM CLNR 12-32	\$	49.04
61166808	QC 31 NEUT 2-1.3L	\$	33.51
61166813	QC 33 FLOOR 2-1.3L	\$	36.63
61166825	QC 51 GPC 2-1.3L	\$	39.91
61166831	QC 52 GLASS CLNR 2-1.3	\$	43.00
61166861	QC 53 MULTI PURPOSE DEGRS	\$	31.92
61166905	QC 98 NA BATH 2-1.3L	\$	41.37
61166931	A-45611 DISF CLNR 2-1.3L	\$	24.87
61183458	CARESTRIP L.O. 2.5GL	\$	33.50
61189963	GEMSTAR STRATUS 5GL	\$	86.37
61191402	PREP PAK 2X90	\$	49.97
61221180	FLASHBACK 2.5GL	\$	34.66
61225485	TAJ MAHAL 2.5GL	\$	35.40
61430315	ENDURE 300 CR GEL 72-40	\$	124.69
61495060	REVIT C&U PRESPRAY 4-IGL	\$	82.35
61495078	REVIT C&U EXT CLNR 2.5GL	\$	104.07
62700138	PINNACLE NS POLISH 12-18	\$	81.30
6277021	PININTENS TILE CL 4-IGL	\$	225.65
64895733	LASER - PHAZER 2-2 GL	\$	61.68
64895757	TAJ MAHAL - PHAZER 2X2 GA	\$	64.73
65910022	BRTBLAST FLR STRIP US 5	\$	57.80
92026016	PHAZER SYSTEM PKD	\$	172.06
92641182	SPRAY BOTILE 320Z-12PACK	\$	9.69
92653096	SPYR TRIG 320Z 9-3/4 12PK	\$	9.69
92653104	SPYR FMR 320Z 9-3/4 12PK	\$	9.69
93201010	REPL CRTG 10 1-5TOSDPKDS	\$	66.29
93201042	CRTG FLTR F20 BBTOSO	\$	161.44
93201043	EVERPURE SCALESTICK SS10P	\$	75.44
93201057	SCALESTICK CRTG HSGW/MTG	\$	233.60
93202198	CRTG ECO-T010 PKDSGL	\$	183.58
93202207	CRTG ECO-T014 PKDSGL	\$	302.58
93202250	CRTG ECO-T020 PKDSGL	\$	367.16
93202256	CRTG ECO-T010SPKDSGL	\$	211.25
93202258	CRTG ECO-T014S PKDSGL	\$	348.71
93202259	CRTG ECO-T020SPKDSGL	\$	422.51
93202260	CRTG ECO-SEDIOSPKDSGL	\$	155.90
93202261	CRTG ECO-IX14PKDSGL	\$	239.85
93202262	CRTG ECO-IX20PKDSGL	\$	275.83
93202266	HEAD ECO SGL SMF 6	\$	137.45
93202267	HEAD ECO TWIN SMF 6 PARAL	\$	274.91
93202268	HEAD ECO TWIN DUAL SMF SP	\$	274.91

93202272	PLBYP SMF 6	\$	27.68
93203214	CRTG SCS50 PKD SGL	\$	170.23
93203230	CRTG SCSIOO SGL PKD	\$	286.49
93203842	FRESH20SCALECONT SCS50H P	\$	371.80
93203859	FRESH20SCALECONT SCSIOOHP	\$	559.74
93203885	FRESH20 SINGLE SYS	\$	343.39
93203894	FRESH20 5.0 MICRON TODS	\$	98.90

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New Pricing As Of March 2016

PRODUCT	PRODUCT DESCRIPTION	PRICE
10126	GREASE EXPRESS FF 6-32OZ	\$74.03
10307	GREASE EXPRESS FC 26-8OZ	\$43.83
10356	TRI-STAR FLEXYLITE 2.5GL	\$60.43
10362	APEX MANUAL DETERG 2-3LB	\$60.79
10390	LAUNDRI BRITE 45LB	\$44.92
10391	LAUNDRI PERMA-BRITE 45LB	\$61.08
10553	GUARDIAN PLUS 60LB	\$55.66
10625	OASIS 115 XP 2.5GL	\$37.86
10751	SOLID METAL PRO 4-8LB	\$60.50
10906	SCOUT 2-2GL	\$76.66
10934	RINSE DRY 5GL	\$74.46
10942	RINSE DRY 4-1GL	\$90.61
11227	OASIS 255 SF 2.5GL	\$49.14
11262	PANDANDY 4-1GL	\$33.71
11288	PANDANDY 5GL	\$42.29
11817	JET DRY 4-1GL	\$69.69
12480	MAGIC SCRUB 16-24OZ	\$53.61
12716	ET ULTRA KLENE 5GL	\$54.10
12740	SUPER TRUMP 4-1GL	\$62.14
12922	SOLID SILVER POWER 2-8LB	\$79.36
12963	PANTASTIC 4-1GL	\$58.71
12971	PANTASTIC 5GL	\$65.20
13094	LEMON-EZE 12-32OZ	\$48.09
13505	MONSOON 5GL	\$83.58
13961	ULTRA SAN (ECOTEMP) 5GL	\$31.29
13979	ECO SAN 4-1GL	\$29.13
14162	OASIS 531 2.5GL	\$47.20
14175	OASIS 133 APC RFL 2.5GL	\$43.87
14278	WASH N WALK NR FLOOR 2.5GL	\$74.60
14511	REVIT MIRACLESPT 2-20OZSK	\$70.26
14522	OAS 100 NEUT FLR CLN 2.5GL	\$43.87
14541	NEUT DISINFECT CLNR 2-1.3LI	\$21.36
14544	POWER FORCE PREM CLN 6-32OZ	\$43.21
14559	OASIS 137 ORANGE FRC 2.5GL	\$43.87
14821	SOLID SANI (APEX) 4-1000TAB	\$46.46
14886	ANTIBACTERIAL CNS 4-1GL	\$135.83
15131	OAS 266 APC REFILL 2.5GL	\$43.87
15172	ET ULTRA DRY 4.5GL	\$84.17
15461	KOOL KLENE 4-1GL	\$80.06
15639	ORANGE FORCE MS DEG 6-32OZ	\$38.67
15651	ENCOMPASS 4-1GL	\$41.71
15778	OASIS 110G NEUT CL 2.5GL	\$76.68
15859	LAUNDRI DESTAINER 4-1GL	\$37.50
15932	VICTORY 2-58OZ	\$70.36
15982	LAUNDRI DESTAINER 5GL	\$24.99
16031	ROYAL BRITE NP 45LB	\$106.20

16527	TRI-STAR OXY BRITE 5GL	\$96.91
16811	APEX RINSE ADD 2-2.5LB	\$151.80
16878	TRI-STAR SOUR VII 5GL	\$103.83
17051	APEX ULTRA 4-6.75LB	\$74.05
17062	APEX POWER 6-6.75LB	\$81.83
17063	APEX POWER 4-6.75LB	\$54.55
17583	DIP IT XP 8 X 1.75 LB	\$46.00
17700	OASIS 258G GLASS CLN2.5GL	\$54.25
17702	OASIS PRO 67G BTHRM 2-2L	\$74.09
17704	OASIS 139G ALL PURP 2.5GL	\$50.42
17707	LAUNDRI DRY BLEACH 45LB	\$54.25
17708	OASIS 146 MULTI QUAT2.5GL	\$62.49
17771	OASIS 499 HBV DISINF2.5GL	\$118.65
17781	OASIS 146 MULTIQUAT 4-1GL	\$49.66
18424	MEDALLION 6-32OZ	\$76.27
18700	LIMEAWAY 4-1GL	\$37.81
18903	SS CLNR & POLISH 12-17OZ	\$46.10
18929	SPRAY CLNR 12-19OZ	\$38.95
19513	GREASECUTTER PLUS 4X1 GL	\$51.03
19520	GREASECUTTER NC 4-1GL	\$59.82
23672	DIGICLEAN AB FOAM 6-750ML	\$96.58
23673	DIGICLEAN E FOAM 6-750ML	\$98.09
23674	DIGISAN E SANITIZER 6-750ML	\$113.62
24155	OASIS 259 GLASS FOR 2.5GL	\$49.14
25155	SOLID POWR PLUS(914131)4-9LB	\$60.51
25395	SOLID BRILLIANCE 2-2.5LB	\$160.28
25798	GLASS FORCE PROFSNL 6-32OZ	\$31.73
29810	PATHWAYS DRAIN TREAT2.5GL	\$185.28
30077	FIRST IMPR SPR SHWR 12-1.80	\$106.54
30078	FIRST IMPR MAN BUR 12-1.80	\$108.81
56226	CHLORINE PAPERS (100/VIAL)	\$0.01
1111885	G&W ODOR COUNT LIQ 5GL	\$142.32
6100000	FRONT COURT-PHAZER 2X2 GAL	\$219.12
6100024	LO MAINT FINSH-PHAZER 2-2GL	\$89.40
6100026	LOW MAINT FLR FINISH 5GL	\$101.60
6100031	TRI-STAR L2000 XP5GL	\$87.59
6100082	HI PERF UC NEUT FLR 2-1.3L	\$33.51
6100118	FAST DRYING RINSE ADD2-5QT	\$176.61
6100137	OP LAVN PARADISE RMRFR 2-2L	\$92.57
6100141	OAS MORNING BRZ RMRFR 2.5GL	\$70.10
6100143	OAS LAV PARADSE RMRFR 2.5GL	\$70.20
6100144	OAS CITRS GINGR RMRFR 2.5GL	\$70.10
6100155	GREASELIFT2-2L	\$112.75
6100159	SPECIALTY BEV CLNR2-100TABS	\$46.72
6100176	APEX QUAT BR RNG SNTZ2-2LB	\$75.73
6100185	SOLID POWER XL4-9LB	\$60.50
6100280	UC NEUTRAL BATH CLNR 2-1.3L	\$49.46

6100283	ANTIMICRO FRUIT&VEG 2.5GL	\$83.95
6100284	GREASELIFT RTU6-32OZ	\$56.38
6100288	GLASS CLEANER 2.5GL	\$49.14
6100291	UC GLASS CLEANER 2-1.3L	\$56.58
6100302	PEROX MULTI-SURF CLNR 2.5GL	\$112.87
6100322	DEGREASER 4-1GL	\$60.25
6100381	QC 72 ODOR CNT2-1.3L	\$53.13
6100433	MAXX QC DL ACT FL CL 2-1.3L	\$24.94
6100574	GEL PRO 12-16OZ	\$48.53
6100601	SPECIALTY OVEN RINSE 4-1GL	\$58.53
6100602	SPECIALTY OVEN CLEANER4-1GL	\$56.48
6100610	QC 54 GLASS & SURF 2X1.3L	\$44.02
6100693	PEROXIDE MS DISINFECT 2 GAL	\$54.05
6100703	PINK LOTION SOAP 4-1GL	\$33.12
6100709	FOAM HAND SOAP NX 4-1250ML	\$38.21
6100715	AB FOAM HND SOAP NX 6X750ML	\$48.37
6100729	FS FOAM HAND NX SNTZR 6X750	\$103.79
6100730	FS FOAM HND NX SNTZR 4X1250	\$103.79
6100731	SANI WASH N WALK 2.5GL	\$80.20
6100740	NX CONC FOAM SOAP2-2L	\$342.24
6100791	PEROX MS DISINFECT 2X2L	\$58.06
6100830	OASIS CLEAN ESCAPE 2.5GL	\$71.16
6100867	NX CONC AB FOAM2-2L	\$192.14
6100868	NX CONC SANI2-2L	\$571.22
6100914	ENZYMATIC SPECIAL 5 GAL	\$147.05
61074177	EASY GLOW DAILY FLR 2.5GL	\$61.46
61143665	NON ACID BOWL CLNR 12-32OZ	\$37.58
61143699	CBC PLUS BOWL CLNR 12-32OZ	\$50.45
61143855	EASY SCRUB CRM CLNR 12-32OZ	\$49.04
61165585	ASPT DISINFECT 12-14OZ	\$57.15
61166808	QC 31 NEUT 2-1.3L	\$33.51
61166813	QC 33 FLOOR2-1.3L	\$36.63
61166825	QC 51 GPC 2-1.3L	\$39.91
61166831	QC 52 GLASS CLNR 2-1.3L	\$43.00
61166861	QC 53 MULTI PURPOSE DEGRSR	\$32.72
61166905	QC 98 NA BATH 2-1.3L	\$41.37
61166931	A-456II DISF CLNR 2-1.3L	\$24.87
61169504	LIFT OFF STRIP AERO 12-18.5OZ	\$62.36
61183458	CARESTRIP L.O. 2.5GL	\$34.34
61189963	GEMSTAR STRATUS 5GL	\$86.37
61191402	PREP PAK 2X90 PKTS	\$49.97
61196406	BEHOLD (AEROSOL) 6-16OZ	\$24.66
61221180	FLASH BACK 2.5GL	\$34.66
61225485	TAJ MAHAL 2.5GL	\$36.29
61430315	ENDURE 300 CR GEL 72-4OZ	\$124.69
61495060	REVIT C&U PRESPRAY 4-1GL	\$82.35
61495074	REVIT C&U EXT CLNR 4-1GL	\$78.54

61495078	REVIT C&U EXT CLNR 2.5GL	\$104.07
61495088	REVIT GUM REMOVER 12-6OZ	\$143.26
62700138	PINNACLE HS POLISH 12-18OZ	\$81.30
62770211	PIN INTENS TILE CL 4-1GL	\$225.65
64895733	LASER - PHAZER 2-2GL	\$61.68
64895757	TAJ MAHAL - PHAZER 2X2 GAL	\$64.73
65910022	BRT BLAST FLR STRIP US 5GL	\$59.25
92026016	PHAZER SYSTEMPKD	\$172.06
92641182	SPRAY BOTTLE 32OZ-12PACK	\$9.69
92653096	SPYR TRIG 32OZ 9-3/4 12PK	\$9.69
92653104	SPYR FMR 32OZ 9-3/4 12PK	\$9.69
93201010	REPL CRTG 10 1-5 TOSDPKDSGL	\$66.29
93201042	CRTG FLTR F2O BB TOSD	\$161.44
93201043	EVERPURE SCALESTICK SS10PKD	\$75.44
93201057	SCALESTICK CRTG HSG W/MTG	\$233.60
93202198	CRTG ECO-TO10PKDSGL	\$183.58
93202207	CRTG ECO-TO14PKDSGL	\$302.58
93202250	CRTG ECO-TO20PKDSGL	\$367.16
93202256	CRTG ECO-TO10S PKDSGL	\$211.25
93202258	CRTG ECO-TO14S PKDSGL	\$348.71
93202259	CRTG ECO-TO20S PKDSGL	\$422.51
93202260	CRTG ECO-SED10S PKDSGL	\$155.90
93202261	CRTG ECO-IX14PKDSGL	\$239.85
93202262	CRTG ECO-IX20PKDSGL	\$275.83
93202266	HEAD ECO SGL SMF6	\$137.45
93202267	HEAD ECO TWIN SMF 6 PARAL	\$274.91
93202268	HEAD ECO TWIN DUAL SMFSPT	\$274.91
93202272	PL BYP SMF6	\$27.68
93203214	CRTG SCS50 PKDSGL	\$170.23
93203230	CRTG SCS100 SGL PKD	\$286.49
93203842	FRESH2OSCALECONT SCS50H PKD	\$371.80
93203859	FRESH2OSCALECONT SCS100HPKD	\$559.74
93203885	FRESH2O SINGLESYS	\$343.39
93203894	FRESH2O 5.0 MICRON TODS	\$98.90

VOID

 651 250 4358
 651 250 2682

370 WABASHA ST N/ EUC 8
ST PAUL, MN 55102-1390
Dale.mrozinski@ecolab.com

Royce Cleveland
Procurement Director
ESC- Region 19 Allied States Cooperative
6611 Boeing Drive
El Paso, TX 79925

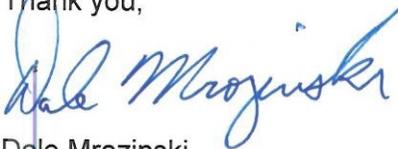
20 September 2016

RE: Contract 13-6969 Dish Machine Supply

Mr. Cleveland,

Due to recent changes in the Government Sales Department at Ecolab, I will be the official contact person with Region 19. Please let me know if you have any questions or concerns.

Thank you,



Dale Mrozinski

Government Sales Manager



651 250 4358
651 250 2682

370 WABASHA ST NE EUC 8
ST PAUL, MN 55102-1390
Dale.mrozinski@ecolab.com

Ryche Cleveland
Procurement Director
EJ?- Region 19 Allied States Cooperative
6611 Boeing Drive
El Paso, TX 79925

20 September 2016

RE: **Contract 13-6969 Dish Machine Supply**

Mr. Cleveland,

Ecolab is requesting a 3% price increase effective November 1, 2016 for the products on our contract due to the increase in cost of Ecolab's raw materials.

Ecolab appreciates the relationship it has with Region 19 Allied States Cooperative and looks forward to our continued partnership. If you have any questions or concerns, please do not hesitate to contact me.

A stylized signature of Dale Mrozinski in blue ink, written over a large blue bracket-like graphic element.

Dale Mrozinski
Government Sales Manager



Product		Product Group	Price
61166931	A-456II DISF CLNR 2-1.3L	SPECIALTY PRODUCTS	25.62
06100715	AB FOAM HND SOAP NX 6X750ML	SPECIALTY PRODUCTS	49.82
00014886	ANTIBACTERIAL CNS 4-1GL	SPECIALTY PRODUCTS	139.90
06100283	ANTIMICRO FRUIT&VEG 2.5GL	SPECIALTY PRODUCTS	86.47
00010362	APEX MANUAL DETERG 2-3LB	WAREWASHING	62.61
00017063	APEX POWER 4-6.75LB	WAREWASHING	56.19
00017062	APEX POWER 6-6.75LB	WAREWASHING	84.28
06100176	APEX QUAT BR RNG SNTZ 2-2LB	WAREWASHING	78.00
00016811	APEX RINSE ADD 2-2.5LB	WAREWASHING	156.35
00017051	APEX ULTRA 4-6.75LB	WAREWASHING	76.27
61165585	ASPT DISINFECT 12-14OZ	SPECIALTY PRODUCTS	58.86
61196406	BEHOLD (AEROSOL) 6-16OZ	SPECIALTY PRODUCTS	25.40
65910022	BRT BLAST FLR STRIP US 5GL	SPECIALTY PRODUCTS	61.03
06101154	BRT BLST LW ODR STRP 5 GAL	OTHER DIV/MISC	70.74
61183458	CARESTRIP L.O. 2.5GL	SPECIALTY PRODUCTS	35.37
61143699	CBC PLUS BOWL CLNR 12-32OZ	SPECIALTY PRODUCTS	51.96
00056226	CHLORINE PAPERS (100/VIAL)	OTHER DIV/MISC	Charge
93202261	CRTG ECO-IX14 PKDSGL	WATER FILTRATION	247.05
93202262	CRTG ECO-IX20 PKDSGL	WATER FILTRATION	284.10
93202260	CRTG ECO-SED10S PKDSGL	WATER FILTRATION	160.58
93202198	CRTG ECO-TO10 PKDSGL	WATER FILTRATION	189.09
93202256	CRTG ECO-TO10S PKDSGL	WATER FILTRATION	217.59
93202207	CRTG ECO-TO14 PKDSGL	WATER FILTRATION	311.66
93202258	CRTG ECO-TO14S PKDSGL	WATER FILTRATION	359.17
93202250	CRTG ECO-TO20 PKDSGL	WATER FILTRATION	378.17
93202259	CRTG ECO-TO20S PKDSGL	WATER FILTRATION	435.19
93201042	CRTG FLTR F2O BB TOSD	WATER FILTRATION	166.28
93203230	CRTG SCS100 SGL PKD	WATER FILTRATION	295.08
93203214	CRTG SCS50 PKD SGL	WATER FILTRATION	175.34
06100322	DEGREASER 4-1GL	SPECIALTY PRODUCTS	62.06
00023672	DIGICLEAN AB FOAM 6-750ML	SPECIALTY PRODUCTS	99.48
00023673	DIGICLEAN E FOAM 6-750ML	SPECIALTY PRODUCTS	101.03
00023674	DIGISAN E SANITIZER 6-750ML	SPECIALTY PRODUCTS	117.03
00017583	DIP IT XP 8 X 1.75 LB	WAREWASHING	47.38
61024177	EASY GLOW DAILY FLR 2.5GL	SPECIALTY PRODUCTS	63.30
61143855	EASY SCRUB CRM CLNR 12-32OZ	SPECIALTY PRODUCTS	50.51
00013979	ECO SAN 4-1GL	WAREWASHING	30.00
00015651	ENCOMPASS 4-1GL	SPECIALTY PRODUCTS	42.96
61430315	ENDURE 300 CR GEL 72-4OZ	SPECIALTY PRODUCTS	128.43
06100914	ENZYMATIC SPECIAL 5 GAL	LAUNDRY	151.46
00015172	ET ULTRA DRY 4.5 GALLON	WAREWASHING	86.70
00012716	ET ULTRA KLENE 5GL	WAREWASHING	55.72
93201043	EVERPURE SCALESTICK SS10PKD	WATER FILTRATION	77.70
06100118	FAST DRYING RINSE ADD 2-5QT	WAREWASHING	181.91
00030078	FIRST IMPR MAN BUR 12-1.80	SPECIALTY PRODUCTS	112.07
00030077	FIRST IMPR SPR SHWR 12-1.80	SPECIALTY PRODUCTS	109.74
61221180	FLASH BACK 2.5GL	SPECIALTY PRODUCTS	35.70
06100709	FOAM HAND SOAP NX 4-1250ML	SPECIALTY PRODUCTS	39.36
93203894	FRESH2O 5.0 MICRON TODS	WATER FILTRATION	101.87
93203885	FRESH2O SINGLE SYS	WATER FILTRATION	353.69

93203859	FRESH2OSCALECONT SCS100HPKD	WATER FILTRATION	576.53
93203842	FRESH2OSCALECONT SCS50HPKD	WATER FILTRATION	382.95
06100000	FRONT COURT-PHAZER 2X2 GAL	SPECIALTY PRODUCTS	225.69
06100729	FS FOAM HAND NX SNTZR 6X750	SPECIALTY PRODUCTS	106.90
06100730	FS FOAM HND NX SNTZR 4X1250	SPECIALTY PRODUCTS	106.90
01111885	G&W ODOR COUNT LIQ 5GL	SPECIALTY PRODUCTS	146.59
06100574	GEL PRO 12-16OZ	SPECIALTY PRODUCTS	49.99
61189963	GEMSTAR STRATUS 5GL	SPECIALTY PRODUCTS	88.96
06100288	GLASS CLEANER_____2.5GL	SPECIALTY PRODUCTS	50.61
00025798	GLASS FORCE PROFSNL 6-32OZ	SPECIALTY PRODUCTS	32.68
00010307	GREASE EXPRESS FC 26-8OZ	SPECIALTY PRODUCTS	45.14
00010126	GREASE EXPRESS FF 6-32OZ	SPECIALTY PRODUCTS	76.25
00019520	GREASECUTTER NC 4-1GL	SPECIALTY PRODUCTS	61.61
00019513	GREASECUTTER PLUS 4X1 GL	SPECIALTY PRODUCTS	52.56
06100155	GREASELIFT 2-2L	SPECIALTY PRODUCTS	116.13
06100284	GREASELIFT RTU 6-32OZ	SPECIALTY PRODUCTS	58.07
00010553	GUARDIAN PLUS 60LB	WAREWASHING	57.33
93202266	HEAD ECO SGL SMF 6	WATER FILTRATION	141.57
93202268	HEAD ECO TWIN DUAL SMF SPT	WATER FILTRATION	283.16
93202267	HEAD ECO TWIN SMF 6PARAL	WATER FILTRATION	283.16
06100082	HI PERF UC NEUT FLR 2-1.3L	SPECIALTY PRODUCTS	34.52
00011817	JET DRY 4-1GL	WAREWASHING	71.78
00015461	KOOL KLENE 4-1GL	SPECIALTY PRODUCTS	82.46
64895733	LASER - PHAZER 2-2 GL	SPECIALTY PRODUCTS	63.53
00010390	LAUNDRI BRITE 45LB	LAUNDRY	46.27
00015859	LAUNDRI DESTAINER 4-1GL	LAUNDRY	38.63
00015982	LAUNDRI DESTAINER 5GL	LAUNDRY	25.74
00017707	LAUNDRI DRY BLEACH 45LB	LAUNDRY	55.88
00010391	LAUNDRI PERMA-BRITE 45LB	LAUNDRY	62.91
00013094	LEMON-EZE 12-32OZ	SPECIALTY PRODUCTS	49.53
61169504	LIFT OFF STRIP AERO 12-18.5OZ	SPECIALTY PRODUCTS	64.23
00018700	LIMEAWAY 4-1GL	WAREWASHING	38.94
06101131	LIMEAWAY 4X1 GAL	WAREWASHING	37.81
06100024	LO MAINT FINSH-PHAZER 2-2GL	SPECIALTY PRODUCTS	92.08
06100026	LOW MAINT FLR FINISH 5GL	SPECIALTY PRODUCTS	104.65
00012480	MAGIC SCRUB 16-24OZ	SPECIALTY PRODUCTS	55.22
06100433	MAXX QC DL ACT FL CL 2-1.3L	SPECIALTY PRODUCTS	25.69
00018424	MEDALLION 6-32OZ	SPECIALTY PRODUCTS	78.56
00013505	MONSOON 5GL	WAREWASHING	86.09
00014541	NEUT DISINFECT CLNR 2-1.3LI	SPECIALTY PRODUCTS	22.00
61143665	NON ACID BOWL CLNR 12-32OZ	SPECIALTY PRODUCTS	38.71
06100867	NX CONC AB FOAM 2-2L	SPECIALTY PRODUCTS	197.90
06100740	NX CONC FOAM SOAP 2-2L	SPECIALTY PRODUCTS	352.51
06100868	NX CONC SANI 2-2L	SPECIALTY PRODUCTS	588.36
00014522	OAS 100 NEUT FLR CLN2.5GL	SPECIALTY PRODUCTS	45.19
00015131	OAS 266 APC REFILL 2.5GL	SPECIALTY PRODUCTS	45.19
06100144	OAS CITRS GINGR RMRFR 2.5GL	SPECIALTY PRODUCTS	72.20
06100143	OAS LAV PARADSE RMRFR 2.5GL	SPECIALTY PRODUCTS	72.31
06100141	OAS MORNNG BRZ RMRFR 2.5GL	SPECIALTY PRODUCTS	72.20
00015778	OASIS 110G NEUT CL 2.5GL	SPECIALTY PRODUCTS	78.98
00010625	OASIS 115 XP 2.5GL	SPECIALTY PRODUCTS	39.00
00014175	OASIS 133 APC RFL 2.5GL	SPECIALTY PRODUCTS	45.19

00014559	OASIS 137 ORANGE FRC2.5GL	SPECIALTY PRODUCTS	45.19
00017704	OASIS 139G ALL PURP 2.5GL	SPECIALTY PRODUCTS	51.93
00017708	OASIS 146 MULTI QUAT2.5GL	WAREWASHING	64.36
00017781	OASIS 146 MULTIQUAT 4-1GL	WAREWASHING	51.15
00011227	OASIS 255 SF 2.5GL	SPECIALTY PRODUCTS	50.61
00017700	OASIS 258G GLASS CLN2.5GL	SPECIALTY PRODUCTS	55.88
00024155	OASIS 259 GLASS FOR 2.5GL	SPECIALTY PRODUCTS	50.61
00017771	OASIS 499 HBV DISINF2.5GL	SPECIALTY PRODUCTS	122.21
00014162	OASIS 531 2.5GL	SPECIALTY PRODUCTS	48.62
06100830	OASIS CLEAN ESCAPE 2.5GL	SPECIALTY PRODUCTS	73.29
00017702	OASIS PRO 67G BTHRM 2-2L	SPECIALTY PRODUCTS	76.31
06100137	OP LAVN PARADISE RMRFR 2-2L	SPECIALTY PRODUCTS	95.35
00015639	ORANGE FORCE MS DEG 6-32OZ	SPECIALTY PRODUCTS	39.83
00011262	PAN DANDY 4-1GL	WAREWASHING	34.72
00011288	PAN DANDY 5GL	WAREWASHING	43.56
00012963	PANTASTIC 4-1GL	WAREWASHING	60.47
00012971	PANTASTIC 5GL	WAREWASHING	67.16
00029810	PATHWAYS DRAIN TREAT2.5GL	SPECIALTY PRODUCTS	190.84
06100791	PEROX MS DISINFECT 2X2L	SPECIALTY PRODUCTS	59.80
06100302	PEROX MULTI-SURF CLNR 2.5GL	SPECIALTY PRODUCTS	116.26
06100693	PEROXIDE MS DISINFECT 2 GAL	SPECIALTY PRODUCTS	55.67
92026016	PHAZER SYSTEM PKD	EQUIPMENT	177.22
62770211	PIN INTENS TILE CL 4-1GL	SPECIALTY PRODUCTS	232.42
06100703	PINK LOTION SOAP 4-1GL	SPECIALTY PRODUCTS	34.11
62700138	PINNACLE HS POLISH 12-18OZ	SPECIALTY PRODUCTS	83.74
93202272	PL BYP SMF 6	WATER FILTRATION	28.51
00014544	POWER FORCE PREM CLN6-32OZ	SPECIALTY PRODUCTS	44.51
61191402	PREP PAK 2X90 PKTS	SPECIALTY PRODUCTS	51.47

61166808	QC 31 NEUT 2-1.3L	SPECIALTY PRODUCTS	34.52
61166813	QC 33 FLOOR 2-1.3L	SPECIALTY PRODUCTS	37.73
61166825	QC 51 GPC 2-1.3L	SPECIALTY PRODUCTS	41.11
61166831	QC 52 GLASS CLNR 2-1.3L	SPECIALTY PRODUCTS	44.29
61166861	QC 53 MULTI PURPOSE DEGRSR	SPECIALTY PRODUCTS	33.70
06100610	QC 54 GLASS & SURF 2X1.3L	SPECIALTY PRODUCTS	45.34
06100381	QC 72 ODOR CNT 2-1.3L	SPECIALTY PRODUCTS	54.72
61166905	QC 98 NA BATH 2-1.3L	SPECIALTY PRODUCTS	42.61
93201010	REPL CRTG 10 1-5 TOSDPKDSGL	WATER FILTRATION	68.28
93202403	REPL CRTG CTOSD ECO-I2000 2	WATER FILTRATION	112.04
93202404	REPL CRTG CTOSD ECO-I4000 2	WATER FILTRATION	126.72
61495078	REVIT C&U EXT CLNR 2.5GL	SPECIALTY PRODUCTS	107.19
61495074	REVIT C&U EXT CLNR 4-1GL	SPECIALTY PRODUCTS	80.90
61495060	REVIT C&U PRESPRAY 4-1GL	SPECIALTY PRODUCTS	84.82
61495088	REVIT GUM REMOVER 12-6OZ	SPECIALTY PRODUCTS	147.56
00014511	REVIT MIRACLESPT 2-20OZSK	SPECIALTY PRODUCTS	72.37
00010942	RINSE DRY 4X1 GALLON	WAREWASHING	93.33
00010934	RINSE DRY 5 GALLON	WAREWASHING	76.69
00016031	ROYAL BRITE NP 45LB	LAUNDRY	109.39
06100731	SANI WASH N WALK 2.5GL	SPECIALTY PRODUCTS	82.61
93201057	SCALESTICK CRTG HSG W/MTG	WATER FILTRATION	240.61
00010906	SCOUT 2-2GL	WAREWASHING	78.96
00025395	SOLID BRILLIANCE 2-2.5LB	WAREWASHING	165.09
00010751	SOLID METAL PRO 4-8LB	WAREWASHING	62.32
06100185	SOLID POWER XL 4-9LB	WAREWASHING	62.32
00025155	SOLID POWR PLUS(914131)4-9LB	WAREWASHING	62.33
00014821	SOLID SANI (APEX) 4-1000TAB	WAREWASHING	47.85
00012922	SOLID SILVER POWER 2-8LB	WAREWASHING	81.74
06100159	SPECIALTY BEV CLNR2-100TABS	SPECIALTY PRODUCTS	48.12
06100602	SPECIALTY OVEN CLEANER4-1GL	SPECIALTY PRODUCTS	58.17
06100601	SPECIALTY OVEN RINSE 4-1GL	SPECIALTY PRODUCTS	60.29
92641182	SPRAY BOTTLE 32OZ-12PACK	EQUIPMENT	9.98
00018929	SPRAY CLNR 12-19OZ	SPECIALTY PRODUCTS	40.12
92653104	SPYR FMR 32OZ 9-3/4 12PK	OTHER DIV/MISC	9.98
92653096	SPYR TRIG 32OZ 9-3/4 12PK	OTHER DIV/MISC	9.98
00018903	SS CLNR & POLISH 12-17OZ	SPECIALTY PRODUCTS	47.48
00012740	SUPER TRUMP 4-1GL	WAREWASHING	64.00
61225485	TAJ MAHAL 2.5GL	SPECIALTY PRODUCTS	37.38
64895757	TAJ MAHAL - PHAZER 2X2 GAL	SPECIALTY PRODUCTS	66.67
00010356	TRI-STAR FLEXYLITE 2.5GL	LAUNDRY	62.24
06100031	TRI-STAR L2000 XP 5GL	LAUNDRY	90.22
00016527	TRI-STAR OXY BRITE 5GL	LAUNDRY	99.82
00016878	TRI-STAR SOUR VII 5GL	LAUNDRY	106.94
06100291	UC GLASS CLEANER_____2-1.3L	SPECIALTY PRODUCTS	58.28
06100280	UC NEUTRAL BATH CLNR 2-1.3L	SPECIALTY PRODUCTS	50.94
00013961	ULTRA SAN (ECOTEMP) 5GL	WAREWASHING	32.23
00015932	VICTORY 2-58OZ	SPECIALTY PRODUCTS	72.47
00014278	WASH N WALK NR FLOOR2.5GL	SPECIALTY PRODUCTS	76.84

Pricing shown is not formula pricing. Account exception pricing is not reflected.

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