

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: HVAC Equipment, Parts, Service and Related Items – ESC 19 - Allied States Cooperative (ASC)
RFP NUMBER: 13-6937
RFP OPENING DATE: April 19, 2013
CONTRACT TERM: Date of award until April 30, 2014 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate
(Extended by Region 19 until April 30, 2015)
(Extended by Region 19 until April 30, 2016)
(Extended by Region 19 until April 30, 2017)
(Extended by Region 19 until April 30, 2018)
FUNDING SOURCE: Various
RFP's ISSUED: 37
RESPONSES: 5
ADVERTISEMENT DATES: Washington Post- March 13, 2013 & March 20, 2013
BOARD MEETING DATE: July 18, 2013

RECOMMENDED FOR AWARD ERC
Johnson Controls, Inc.
PC Automated Controls, Inc. (HUB)
Trane
Wyler Industrial Works, Inc.

TOTAL (estimated) \$100,000,000/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members to participate in a contract for HVAC Equipment, Parts, Service and Related Items. Respondents were encouraged to submit any offering on any and/or all products or services available they currently provide in their normal course of business. The vendors recommended for award have met or exceeded 80% in the evaluation process. The vendors recommended for award complied with all conditions of the proposal and applicable federal, state, and local technical, environmental, and performance standards and specifications. Members of the cooperative will provide copies of all orders to ESC-Region 19 Allied States Cooperative for tracking purposes.

SPECIFICATIONS PROVIDED BY: Dean Zajicek
ESC Region 19 Facilities Consultant

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19
Anneliese Price
ESC Region 19
Martin Camacho
ESC Region 19
Dean Zajicek
ESC Region 19 Facilities Consultant

ORDER INFORMATION:

ERC

Attn: Kommy M. Azarpour, PE
10801 Hammerly Blvd.
Houston, TX 77043
713-290-9444
Fax: 713-290-9441
www.erc-tx.com / kazarpour@erc-tx.com

Services Arizona, Louisiana, Nevada, New Mexico, Oklahoma, and Texas

Processing and Confirming all Purchase Orders

Stormie Dickenson
713-290-9444
Fax: 713-290-9441
sdickenson@erc-tx.com

Sales and Marketing

Kommy M. Azarpour
713-290-9444
Fax: 713-290-9441
kazarpour@erc-tx.com

Johnson Controls, Inc.

Attn: ~~Scott K. Griffith / Chad A. Smith (changed as of 10/21/2013)~~
~~3021 W. Bend Drive~~
Dallas, TX 75063
972-869-4494
Fax:
www.johnsoncontrols.com / scott.k.griffith@jci.com / chad.a.smith@jci.com

Attn: Daniel M. Mancha (as of 4/2/2018)
12050 Rojas Dr
Suite 100
El Paso, TX 79936
915-726-2807 cell
915-629-6041
Fax-915-629-6099
Daniel.mancha@jci.com

Services All States

Processing and Confirming all Purchase Orders

Kimberly Case
972-868-3695
Fax: 972-868-4929
kimberly.a.case@jci.com

Sales and Marketing

~~Scott K. Griffith (changed as of~~
~~10/21/2013) 505-274-0454~~
~~Fax: 469-628-7828~~
~~scott.k.griffith@jci.com~~

ORDER INFORMATION:

PC Automated Controls, Inc. (HUB)

Attn: Daniel Shelton

~~5604 C Will Ruth~~ 10279 Dyer St. (as of October 2015)

El Paso, TX 79924

915-751-0313

Fax: 915751-2018

www.pcautomatedcontrols.com / dshelton@pcautomatedcontrols.com

Services New Mexico & Texas

Processing and Confirming all Purchase Orders

Daniel Shelton

915-751-0313

Fax: 915751-2018

dshelton@pcautomatedcontrols.com

Sales and Marketing

Bob Linzey

915-751-0313

Fax: 915-751-2018

blinzey@pcautomatedcontrols.com

Trane

Attn: ~~Roger Hernandez~~ George Hernandez

1405 Vanderbilt Dr.

El Paso, TX 79935

915-593-3484

915-490-5301(Cell)

Fax: 915-593-0027

www.trane.com / roger.hernandez@trane.com / ghernandez@trane.com

Services Arizona, New Mexico & Texas

Processing and Confirming all Purchase Orders / Sales and Marketing

George Hernandez

915-593-3484

Fax: 915-593-0027

ghernandez@trane.com

ORDER INFORMATION:

Wyler Industrial Works, Inc.

Attn: Fred A. Duvall
711 South Saint Vrain Street
El Paso, TX 79901
915-542-1771
Fax: 915-533-3270
www.wylerindustrial.com/ / fred@wylerindustrial.com

Services New Mexico & Texas

Processing and Confirming all Purchase Orders / Sales and Marketing

Andrea Tolliver
915-542-1771
Fax: 915-533-3270
andrea@wylerindustrial.com

Approved by: _____
(James R. Vasquez- Executive Director)
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)

Date: _____
(May 13, 2013)
(March 14, 2014)
(March 5, 2015)
(March 31, 2016)
(March 9, 2017)