

EDUCATION SERVICE CENTER REGION 19
ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Industrial Pumps, Motors, Filters, Flow Meters, Sales, Service and Repairs – ESC Region 19 Allied States Cooperative
RFP NUMBER: 13-6924
RFP OPENING DATE: February 28, 2013
CONTRACT TERM: Date of award until February 28, 2014 with the optional to extend 12 month increments not to extend beyond 36 months in the aggregate
(Extended by Region 19 until February 28, 2015)
(Extended by Region 19 until February 28, 2016)

FUNDING SOURCE: Various
RFP's ISSUED: 13
RESPONSES: 6
ADVERTISEMENT DATES: El Paso Times February 15 & February 22, 2013
BOARD MEETING DATE: May 16, 2013

RECOMMENDED FOR AWARD Clowe & Cowan of El Paso, LLC
El Paso Phoenix Pumps, Inc. (HUB)
Keltic, Inc. dba C.L. North Company
Six T, Inc. dba Johnstone Supply
V.M.P. Industrial Sales, Inc. (HUB Qualified)
Wisco Supply, Inc.

TOTAL (estimated) \$1,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members to purchase industrial pumps, motors, filters, flow meters, and related sales, services, and repairs when required for MRO (Maintenance, Repair, and Operations). In some instances vendors were not awarded same line items when other vendors submitted at a higher discount, therefore the lower discount line items were not considered. Members should insert Region 19 ASC #13-6924 on purchase orders to awarded vendors and provide a courtesy copy to ESC-Region 19 Allied States Cooperative in the event of an audit. Vendors have indicated in this summary which regions and states they will extend goods and/or services for under the conditions, pricing, and terms of this contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Clowe & Cowan of El Paso, LLC

Attn: Richard De La Torre

11221 Rojas Dr.

El Paso, TX 799358

915-593-8833 / 800-937-8833

Fax: 915-593-8872

www.ccelp.com / rd@ccelp.com

El Paso Phoenix Pumps, Inc. (HUB)

Attn: Mike Beltran

26 Butterfield Trail

El Paso, TX 79906

915-757-1300

Fax: 915-757-1322

www.phoenixpumps.com / mike@phoenixpumps.com

Keltic, Inc. dba C.L. North Company

Attn: Paul W. Gray

7355 Remcon Circle Suite 101

El Paso, TX 79912

915-772-1469

Fax: 915-779-2658

www.clnorth.com / paulgray@clnorth.com

Six T, Inc. dba Johnstone Supply

Attn: Eddie Salazar

800-B Tony Lama

El Paso, TX 79915

915-779-5736 / 800-431-0683

Fax: 915-772-0201

store83@johnstonesupply.com

V.M.P. Industrial Sales, Inc. (HUB Qualified)

Attn: Jaime Perez

2364 Juliette Low Dr.

El Paso, TX 79936

~~915-590-5559~~ 915-590-5554 (corrected as of 5/23/2014)

Fax: ~~915-690-5559~~ 915-590-5559

jaimeperez84@aol.com

Wisco Supply, Inc.

Attn: Paul Berry, Jr.

P.O. BOX 214 79942

815 S. Saint Vrain

El Paso, TX 79901

915-544-8294

Fax: 915-533-1804

www.wiscosupply.com / wiscoelp@wiscosupply.com

SPECIAL CONDITIONS

1. Award basis for this contract will be 60% pricing, 25% selection and ability to expedite goods and services, and 15% references for past performance with a list of industrial commercial accounts in the El Paso and surrounding area.
1. **Goods and services on this contract will include but not be limited to centrifugal pumps, positive displacement pumps, dewatering , sump & sewage pumps, chemical & metering pumps, flow meters, filtration equipment, motors, controls, HVAC related parts and equipment, mechanical seals, and turnkey pump system solutions.**
2. **Vendors should have ability to deliver to designated locations but local storefronts for JIT pickups will be a factor for award consideration.**
3. **Proof of General liability, auto liability, and workers compensation will be required with submittals.**
4. Pricing on this contract will be tied directly to the manufacturers published price list for the Southwestern United States. It is understood that pricing may change due to economic conditions and the CPI.
5. Access to the price list directly from ESC-Region 19 Allied States Cooperative users is preferred, however, the most current pricing must be provided to the from ESC-Region 19 Allied States Cooperative along with its members during the contract term.
6. Proposals received without a direct internet link to the manufacturer's price list or a hard copy and/or electronic media will not be considered for award.

Clowe & Cowan of El Paso, LLC	Price Lists Provided?	Yes
	Web site price list provided?	Yes
El Paso Phoenix Pumps, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	Yes
Keltic, Inc. dba C.L. North Company	Price Lists Provided?	N/R
	Web site price list provided?	N/R
Six T, Inc. dba Johnstone Supply	Price Lists Provided?	N/R
	Web site price list provided?	N/R
V.M.P. Industrial Sales, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	No
Wisco Supply, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	No

7. Does vendor have a local repair facility for goods and services on this contract?

Clowe & Cowan of El Paso, LLC	Yes
El Paso Phoenix Pumps, Inc.	Yes
Keltic, Inc. dba C.L. North Company	N/R
Six T, Inc. dba Johnstone Supply	N/R
V.M.P. Industrial Sales, Inc.	Yes
Wisco Supply, Inc.	Yes

8. If vendor wishes to extend its goods/services to other parts of Texas and the United States, please indicate this and provide a list of areas you wish to provide these goods/services.

Clowe & Cowan of El Paso, LLC	Texas, New Mexico, Arizona, Mexico and South America
El Paso Phoenix Pumps, Inc.	Texas, New Mexico, Arizona
Keltic, Inc. dba C.L. North Company	Texas, New Mexico
Six T, Inc. dba Johnstone Supply	El Paso only
V.M.P. Industrial Sales, Inc.	Texas, All States (contact vendor)
Wisco Supply, Inc.	New Mexico, Counties in Texas listed below (Andrews, Brewster, Crocket, Culberson, Ector, El Paso, Jeff Davis, Glasscock, Howard, Hudspeth, Irion, Loving, Martin, Midland, Mitchell, Pecos, Presidio, Reagan, Reeves, Schleicher, Sterling, Sutton, Terrell, Tom Green, Upton, Ward Crane, Winkler)

9. Number of employees dedicated to repairs and troubleshooting?

Clowe & Cowan of El Paso, LLC	10
El Paso Phoenix Pumps, Inc.	7
Keltic, Inc. dba C.L. North Company	2
Six T, Inc. dba Johnstone Supply	N/R
V.M.P. Industrial Sales, Inc.	2
Wisco Supply, Inc.	4

10. Total number of employees living and working in El Paso County?

Clowe & Cowan of El Paso, LLC	30+
El Paso Phoenix Pumps, Inc.	16
Keltic, Inc. dba C.L. North Company	3
Six T, Inc. dba Johnstone Supply	9
V.M.P. Industrial Sales, Inc.	3
Wisco Supply, Inc.	25

11. Total number of work vehicles?

Clowe & Cowan of El Paso, LLC	9
El Paso Phoenix Pumps, Inc.	6
Keltic, Inc. dba C.L. North Company	2
Six T, Inc. dba Johnstone Supply	N/R
V.M.P. Industrial Sales, Inc.	1
Wisco Supply, Inc.	10

12. Total wholesale inventory in stock locally for JIT business

On file for all vendors

13. Percent of materials for this contract that are American made

Clowe & Cowan of El Paso, LLC	95%
El Paso Phoenix Pumps, Inc.	99%
Keltic, Inc. dba C.L. North Company	75%
Six T, Inc. dba Johnstone Supply	85% (est)
V.M.P. Industrial Sales, Inc.	95%
Wisco Supply, Inc.	100%

14. Primary contact including cell phone number to be responsible for this account?

Clowe & Cowan of El Paso, LLC	Pedro Alberto Rascon - 915-731-4781
El Paso Phoenix Pumps, Inc.	Mike Beltran - 915-727-3666
Keltic, Inc. dba C.L. North Company	Paul Gray – 915-726-2954
Six T, Inc. dba Johnstone Supply	Eddie Salazar - 915-491-7725
V.M.P. Industrial Sales, Inc.	Jaime G. Perez – 915-525-1785
Wisco Supply, Inc.	Carlos Rodriguez – 915-544-8929

REQUIRED REFERENCE CHECKS: COMPLETE ALL 3 ROWS

<u>Business Name</u>	<u>Contact Person</u>	<u>Phone Number</u>	<u>Address</u>	<u>Email</u>
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All references on file

BID RESPONSE FORM

LOT 1- CENTRIGAL PUMPS TO INCLUDE (HORIZONTAL END SUCTION, VERTICAL MULTI-STAGE, SELF PRIMING, IN LINE, SPLIT CASE, CLOSE AND LONG COUPLED)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor - Clowe & Cowan of El Paso, LLC

American-Marsh	30%	Website and link on cd	2-4 wks	Y
AMT	30%	Website and link on cd	Stock	Y
Berkeley	32%	CD	Stock-2 days	Y
Fairbanks Morse	2%	Website and link on cd	2 wks	Y
Goulds G&L	35%	CD	Stock	Y
Myers	28%	CD	Stock	Y
Peerless	28%	Website on cd	1-2 wks	Y
Pioneer Pump	10%	CD	1-3 wks	Y
Toyo	2%	Website and link on cd	2-4 wks	Y
Wemco	5%	Website and link on cd	2-4 wks	Y

Awarded Vendor - El Paso Phoenix Pumps, Inc.

Armstrong	30%	Website	Stock-3wks	Y
Aurora Pumps	10%	Website	Stock-3wks	Y
Barnes Pumps	20%	Website	Stock-3wks	Y
Bell & Gossett	15%	Website	Stock-3wks	Y
Berkeley	30%	CD	Stock-3wks	Y
Burks Pumps	25%	CD	Stock-3wks	Y
Dean Pumps	10%	CD	Stock-4wks	Y
Deming Pumps	25%	Website	Stock-5wks	Y
Fyrol Pumps	10%	CD	Stock-4wks	Y
Goulds G&L	30%	CD	Stock-2wks	Y
Mth Pumps	25%	CD	Stock-2wks	Y
Paco Pumps	30%	Website	Stock-3wks	Y
Peerless Pumps	25%	Website	Stock-3wks	Y
Taco Pumps	10%	Website	Stock-3wks	Y

Awarded Vendor - Keltic, Inc. dba C.L. North Company

AMT	25%	No Response	No Response	No Response
Armstrong	Cost + 20%	No Response	No Response	No Response
Franklin	30%	No Response	No Response	No Response
Jacuzzi	30%	No Response	No Response	No Response

Keltic Industrial Sales, Inc. - bid Armstrong at cost + 20% was not considered

Awarded Vendor - V.M.P. Industrial Sales, Inc.

Berkley	5%	Upon Request	2-12 wks	Y
Carver	5%	Upon Request	2-12 wks	Y
Fair Banks Morse	5%	Upon Request	2-12 wks	Y
Goulds at 5%	5%	Upon Request	2-12 wks	Y
Grundfos	5%	Upon Request	2-12 wks	Y
MP Pumps	5%	Upon Request	2-12 wks	Y
Peerless Pumps	5%	Upon Request	2-12 wks	Y
Sim Flo	5%	Upon Request	2-12 wks	Y
Vaughn	5%	Upon Request	2-12 wks	Y

V.M.P. Industrial Sales, Inc. - Berkley at 5%, Goulds at 5% and Peerless Pumps at 5% - Other vendors submitted same items at a higher discount, therefore V.M..P. was not considered

Awarded Vendor - Wisco Supply, Inc.

Armstrong	20%	Hard Copy	1day-2wks	Y
Crane Pumps	18%	CD	2-4wks	N
Shipco	25%	Hard Copy	3days-2wks	Y

Awarded Vendor - Six T, Inc. dba Johnstone Supply

Armstrong	No Response	No Response	No Response	No Response
B&G Pump	No Response	No Response	No Response	No Response
Grundfos	No Response	No Response	No Response	No Response
Johnstone Catalog	0.47%	No Response	No Response	No Response
Taco	No Response	No Response	No Response	No Response

Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 2- POSITIVE DISPLACEMENT PUMPS TO INCLUDE (GEAR, ROTARY LOBE, HOSE, PISTON & PROGRESSING CAVITY PUMPS)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor - Clowe & Cowan of El Paso, LLC

American Marsh	10%	Website	4 wks	Y
Cat	35%	CD	1 wk	Y
FMC	10%	Website	4 wks	Y
Moyno	12%	Website on cd	Stock-28 days	Y
Myers/Aplex	25%	Website	4 wks	Y
Roder	12%	Website	1 wk	Y

Awarded Vendor - El Paso Phoenix Pumps, Inc.

Blackmer Pumps	10%	CD	Stock-3wks	Y
Cat Pumps	30%	CD	Stock-2wks	Y
Corken Pumps	10%	CD	Stock-2wks	Y
Hydra Cell	10%	Website	Stock-3wks	Y
LMI Milton Roy	20%	CD	Stock-2wks	Y
Moyno	10%	Website	Stock-6wks	Y
Myers	20%	CD	Stock-2wks	Y
Neptune	10%	CD	Stock-2wks	Y
Netzch	10%	Website	Stock-8wks	Y
Pulsafeeder	20%	CD	Stock-2wks	Y
Roper Pumps	10%	Website	Stock-4wks	Y
See Pex Pumps	10%	Website	Stock-5wks	Y
Viking Pumps	10%	CD	Stock-4wks	Y
Waukesha	10%	CD	Stock-3wks	Y

Awarded Vendor - Keltic, Inc. dba C.L. North Company

Haight	20%	No Response	No Response	No Response
Homa	15%	No Response	No Response	No Response
Little Giant	30%	No Response	No Response	No Response
Roper	25%	No Response	No Response	No Response

Awarded Vendor - V.M.P. Industrial Sales, Inc.

Ampco Pumps	5%	Upon Request	2-12 wks	Y
Flow Serve	5%	Upon Request	2-12 wks	Y
Liberty Pumps	10%	Upon Request	2-12 wks	Y
Moody Pumps	7%	Upon Request	2-12 wks	Y
Oberporfer	5%	Upon Request	2-12 wks	Y
Shurco Pump	10%	Upon Request	2-12 wks	Y
Tarby	5%	Upon Request	2-12 wks	Y
Thompson	5%	Upon Request	2-12 wks	Y

V.M.P. Industrial Sales, Inc. - Cat Pumps at 5%, Roper at 5% - Other vendors submitted same items at higher discount, therefore V.M..P. was not considered a was not considered

Awarded Vendor - Wisco Supply, Inc.

Gardner Denver	10%	Hard Copy	1day-3wks	Y
Little Giant	25%	Hard Copy	1day-2wks	N
Power Flo	10%	Hard Copy	1day-2wks	N

Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
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Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 3 - DEWATERING, SUMP, AND SEWAGE PUMPS TO INCLUDE (APPLICATIONS FOR DEWATERING, GROUND WATER, WASTEWATER, CONSTRUCTION & MINING)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

Barnes	25%	Website	1 wk	Y
Berkeley	30%	CD	2 wks	Y
Chicago	5%	Website	1 wk	Y
FM	2%	Website	1 wk	Y
G&L Goulds	35%	CD	1 wk	Y
Keen	40%	CD	2 wks	Y
Myers	32%	CD	STK	Y
Pioneer	10%	CD	STK	Y
Toyo	5%	Website	2 wks	Y
Tsurumi	5%	Website	2 wks	Y
Wemco	5%	Website	2 wks	Y
Yeomans	5%	Website	1 wk	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

ABS Pumps	10%	CD	Stock-3wks	Y
Barnes	20%	Website	Stock-4wks	Y
BJM Pumps	10%	Website	Stock-3wks	Y
Cornell Pumps	10%	Website	Stock-4wks	Y
Ebara Pumps	30%	CD	Stock-2wks	Y
Flyght	10%	Website	Stock-4wks	Y
Gorman Rupp	10%	CD	Stock-4wks	Y
Goulds G&L Pumps	30%	CD	Stock-2wks	Y
Hydromatic	20%	CD	Stock-4wks	Y
Little Giant	30%	Website	Stock-1wk	Y
Myers	30%	CD	Stock-2wks	Y

Keltic, Inc. dba C.L. North Company

No Bid				
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Awarded Vendor -V.M.P. Industrial Sales, Inc.

Crane Pump	3%	Upon Request	2-12 wks	Y
Godwin Pump	5%	Upon Request	2-12 wks	Y
Goulds	5%	Upon Request	2-12 wks	Y
Sulzer	10%	Upon Request	2-12 wks	Y

V.M.P. Industrial Sales, Inc. - Cat Pumps at 5%, Roper at 5% - Other vendors submitted same items at higher discount, therefore V.M..P. was not considered

Wisco Supply, Inc.

No Bid				
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Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
Little Giant	No Response	No Response	No Response	No Response

Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 4- MAGNETIC DRIVEN, CHEMICAL, AND METERING PUMPS TO INCLUDE (APPLICATIONS FOR PUMPING HAZARDOUS, AGGRESSIVE, AND HARD TO SEAL LEQUIDS, HIGH PURITY CHEMICALS, SOLVENTS, ACIDS, AND BASES)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

Blue White	5%	Website	STK 2 days	Y
LMI-Milton Roy	25%	Website	STK 1 day	Y
Marsh	30%	CD	STK 1 day	Y
Vertiflo	15%	Website	STK 1 day	Y
VM	15%	Website	STK 1 day	Y
Wilden	15%	Website	STK 2 days	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

All Dos	10%	CD	Stock-3 wks	Y
Fyrol Pumps	10%	CD	Stock-4wks	Y
Goulds Pumps	10%	CD	Stock-4wks	Y
Iwaki Pumps	10%	Website	Stock-4wks	Y
LMJ	20%	CD	Stock-1 wk	Y
March Pumps	15%	CD	Stock-2wks	Y
Milton Roy	10%	CD	Stock-2 wks	Y
Neptune	10%	CD	Stock-3 wks	Y
Price Pumps	20%	CD	Stock-2wks	Y
Pulsafeeder	20%	CD	Stock-1 wk	Y
Sethco Pumps	10%	CD	Stock-4wks	Y
Thermo Fisher	10%	Website	Stock-3wks	Y

Awarded Vendor - Keltic, Inc. dba C.L. North Company

Franklin	30%	No Response	No Response	No Response
LMI	25%	No Response	No Response	No Response

Awarded Vendor -V.M.P. Industrial Sales, Inc.

Durameter	5%	Upon Request	2-12 wks	Y
LMI	5%	Upon Request	2-12 wks	Y
Madden	5%	Upon Request	2-12 wks	Y
McCrometer	5%	Upon Request	2-12 wks	Y
Pulsa Feeders	10%	Upon Request	2-12 wks	Y
SPX	5%	Upon Request	2-12 wks	Y
Warren Pump	10%	Upon Request	2-12 wks	Y
Warrender	11%	Upon Request	2-12 wks	Y

Wisco Supply, Inc.

No Bid				
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Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
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Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 5- DIAPHRAGM PUMPS TO INCLUDE (APPLICATIONS RANGING FROM CLEANROOM TO BULK CHEMICAL TRANSFER OF HIGH SOLID SLURRIES)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

ARO	20%	Website	1 wk	Y
Megator	5%	Website	1 wk	Y
Versamatic	15%	CD	1 wk	Y
Wideln	20%	Website	1 wk	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

All Flo	5%	Website	2 wks	Y
ARO Pump	20%	Website	Stock-2 wks	Y
Graco	10%	Website	2 wks	Y
Ingersoll Rand	20%	Website	Stock-2 wks	Y
Ram Parts	5%	Website	3 wks	Y
Sandpiper	20%	CD	Stock-1 wk	Y
Versamatic	15%	CD	Stock-2 wks	Y
Warren Rupp	20%	CD	Stock-1 wk	Y
Wilden Pump	15%	CD	Stock-1 wk	Y
Yamada	10%	CD	2 wks	Y

Awarded Vendor - Keltic, Inc. dba C.L. North Company

AMT	25%	No Response	No Response	No Response
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Awarded Vendor -V.M.P. Industrial Sales, Inc.

Durameter	5%	Upon Request	2-12 wks	Y
FMI Pump	5%	Upon Request	2-12 wks	Y

V.M.P. Industrial Sales, Inc. - ARO at 5%, Sandpiper 5%, Versamatic at 5%, Wilden at 5% - Other vendors submitted same items at higher discount, therefore V.M..P. was not considered

Awarded Vendor -Wisco Supply, Inc.

Sandpiper	10%	CD	1day-2wks	Y
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Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
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Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 6- VACUUM PUMPS

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

Nash	7%	Website	3 wks	Y
Sihi	7%	Website	3 wks	Y
Travani	10%	Website	3 wks	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

Gast	5%	CD	Stock-2 wks	Y
Becker	5%	Website	2 wks	Y
Busch	5%	Website	3 wks	Y
Travaini	5%	Website	4 wks	Y
Sihi	5%	Website	4 wks	Y
Nash Elmo	5%	Website	4 wks	Y
Welch	5%	Website	4 wks	Y
Tuthill	5%	Website	4 wks	Y
Kinney Pumps	5%	Website	4 wks	Y
Rachel Thomas	5%	Website	4 wks	Y

Keltic, Inc. dba C.L. North Company

No Bid				
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Awarded Vendor -V.M.P. Industrial Sales, Inc.

Hisco	10%	Upon Request	2-12 wks	Y
US Vacuum	5%	Upon Request	2-12 wks	Y
Anver	5%	Upon Request	2-12 wks	Y

Awarded Vendor -Wisco Supply, Inc.

Airtech	18%	Hard Copy	2-4wks	Y
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Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
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Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 7- MOTORS, CONTROLS, & DRIVES TO INCLUDE (ALL TYPE MOTORS, CONTROL PANELS, GEAR REDUCERS, AND VARIABLE FREQUENCY DRIVES)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

Aquavar	30%	Website	1 wk	Y
Baldor	40%	Website	STK	Y
Cervs	30%	Website	Stock	Y
Hitachi	20%	Website	3 wks	Y
Star Delta	30%	Website	Stock	Y
US Motor	15%	Website	3 wks	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

Aquavar	30%	CD	Stock-1 wk	Y
Baldor	30%	Website	Stock-1 wk	Y
Conery MFG	20%	CD	Stock-1 wk	Y
Franklin Electric	10%	Website	Stock-2 wks	Y
Nord	10%	Website	Stock-2 wks	Y
Palk	20%	Website	Stock-2 wks	Y
Rexnord	25%	Website	Stock-2 wks	Y
SJE Rhombus	10%	Website	Stock-2 wks	Y
US Motor	10%	Website	Stock-2 wks	Y
Weg Electric	30%	Website	Stock-1 wk	Y
Worldwide Electric	10%	Website	Stock-2 wks	Y

Awarded Vendor - Keltic, Inc. dba C.L. North Company

Tech Top	30%	No Response	No Response	No Response
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Awarded Vendor -V.M.P. Industrial Sales, Inc.

Dorr-Oliver	7%	Upon Request	2-12 wks	Y
Franklin	5%	Upon Request	2-12 wks	Y
GE Motors	5%	Upon Request	2-12 wks	Y
U.S. Motors	10%	Upon Request	2-12 wks	Y
Warren	10%	Upon Request	2-12 wks	Y

V.M.P. Industrial Sales, Inc. - Baldor at 5% - Other vendors submitted same items at higher discount, therefore V.M..P. was not considered

Wisco Supply, Inc.

Wisco Supply, Inc. - Baldor at 5% - Other vendors submitted same items at higher discount, therefore Wisco Supply was not considered.

Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
Honeywell	No Response	No Response	No Response	No Response

Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list.

LOT 8- METERS, FILTERS, AND STRAINERS TO INCLUDE (FLOW METERS, FILTRATION, AND STAINER COMPONENTS)

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
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Awarded Vendor -Clowe & Cowan of El Paso, LLC

Alamo (watts)	28%	Website	1 wk	Y
GPI	20%	Website	2 wks	Y
Harmsco	15%	Website	1 wk	Y
Lakos	12%	Website	1 wk	Y
McCromite	12%	Website	2 wks	Y

Awarded Vendor -El Paso Phoenix Pumps, Inc.

Colton MFG	Net	Website	Stock-2wks	Y
FSI Filters	15%	CD	Stock-2wks	Y
Full Flo	10%	Website	Stock-2wks	Y
GPI	10%	Website	Stock-2wks	Y
Hayward	Net	Website	3 wks	Y
Lakos	10%	CD	3 to 4 wks	Y
LC Meters	10%	CD	Stock-4wks	Y
McCrometer	10%	CD	Stock-2wks	Y
Neptune Meters	10%	Website	Stock-3wks	Y
Rosedale Filters	Net	Website	3 wks	Y
Viking Strainers	10%	CD	Stock-4wks	Y

Keltic, Inc. dba C.L. North Company

No Bid				
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Awarded Vendor -V.M.P. Industrial Sales, Inc.

Cono Filters	15%	Upon Request	2-12 wks	Y
McCrometer	5%	Upon Request	2-12 wks	Y
Omega	5%	Upon Request	2-12 wks	Y
UFM Flow	10%	Upon Request	2-12 wks	Y

Awarded Vendor -Wisco Supply, Inc.

Hedland	10%	Product Group A-CD	1-3wks	N
Hedland	15%	Product Group B-CD	1-3wks	N
Hedland	5%	Product Group C-CD	1-3wks	N
Mueller	25%	Hard Copy	1-2wks	N

Awarded Vendor - Six T, Inc. dba Johnstone Supply

Johnstone Catalog	0.47%	No Response	No Response	No Response
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Johnstone Supply - considered for award - all discounts off their catalog and not from manufacture's price list

LOT 9 – PLEASE USE THIS SPACE TO QUALIFY ANY SPECIALTY SERVICES AND OR PROPRIETARY GOODS AND/OR SERVICES THAT SHOULD BE IDENTIFIED FOR EVALUATION PURPOSES OF THE PROPOSAL.

Clowe & Cowan of El Paso, LLC- CCELP is a company dedicated to engineering services, procurement and contracting services in the water and wastewater markets specializing in pumps, motors, valves and process equipment.

El Paso Phoenix Pumps, Inc. - El Paso Phoenix Pumps provides repairs, upgrades and overhauls to your existing pumping equipment. Our labor rate is \$60/hr. emergency labor rate is \$120/hr. We also carry over \$350,000 in local inventory, including electrical panels, pump parts, motors, filters, mechanical seals, flow meters, level controllers, couplings and many other pump accessories.

Keltic, Inc. dba C.L. North Company - We are the authorized distributor for Homa Pumps in El Paso County And surrounding areas.

Six T, Inc. dba Johnstone Supply – N/R

V.M.P. Industrial Sales, Inc. - We sell and repair a lot more pumps then we offer. We have over 60yrs experience in pumps, wastewater treatment management. We have the best service in town. We also offer control panel repair and sales for the pumps, installation.

Wisco Supply, Inc. – N/R

LOT 10 – SERVICE WORK

Clowe & Cowan of El Paso, LLC \$0.00 hourly rate for consultation
\$65.00 hourly rate for repairs / \$110.00 emergency
 10% markup over cost for parts or repairs
\$0.00 pick and delivery fees

El Paso Phoenix Pumps, Inc. \$0.00 hourly rate for consultation
\$60.00 hourly rate for repairs
 10% markup over cost for parts or repairs
\$0.00 pick and delivery fees

Keltic, Inc. dba C.L. North Company \$55.00 hourly rate for consultation
\$55.00 hourly rate for repairs
 N/R markup over cost for parts or repairs
\$0.00 pick and delivery fees

Six T, Inc. dba Johnstone Supply N/R hourly rate for consultation
 N/R hourly rate for repairs
 N/R markup over cost for parts or repairs
 N/R pick and delivery fees

V.M.P. Industrial Sales, Inc. \$0.00 hourly rate for consultation
\$75.00 hourly rate for repairs
 30% markup over cost for parts or repairs
\$0.00 pick and delivery fees

Wisco Supply, Inc. \$0.00 hourly rate for consultation
\$75.00 hourly rate for repairs
 25% markup over cost for parts or repairs
\$0.00 pick and delivery fees

Approved by: _____
 (James R. Vasquez- Executive Director)
 (Armando Aguirre- Executive Director)
 (Armando Aguirre- Executive Director)

Date: _____
 (March 20, 2013)
 (February 17, 2014)
 (February 16, 2015)