

ESC-REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Vehicle Lubricants & Related- ESC-Region 19 Allied States Cooperative
RFP NUMBER: 13-6889
RFP OPENING DATE: November 15, 2012
CONTRACT TERM: Date of award until October 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until October 31, 2014)
(Extended by Region 19 until October 31, 2015)

FUNDING SOURCE: Various
RFP's ISSUED: 27
RESPONSES: 6
ADVERTISEMENT DATES: October 14th & October 21st, 2012
BOARD MEETING DATE: December 20, 2012

RECOMMENDED FOR AWARD **C&R Distributing (Chevron Lubricants)**
Tigua Transportation, Inc.

TOTAL (estimated) \$700,000.00 / year

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase vehicle lubricants & related items. A multiple award was in the best interest of the ESC Region 19 Purchasing Cooperative. Notation should be made that specifications were awarded for name brand quality lubricants with high performance standards, therefore vendors were awarded on name brands and pricing. Vendors were disqualified when requested specifications or required documents for evaluation purposes were not provided.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

C&R Distributing (Chevron Lubricants)

Keith Kirkpatrick / Ralph Pineda
140 South Prado
El Paso, TX 79907
915-487-0047
Fax: 915-860-4487
kkirkpatrick@crdist.com / rpineda@crdist.com

Tigua Transportation, Inc.

Jose Sanchez / Gilbert Fierro
1025 Wall Street
El Paso, TX 79915
915-549-4159, 915-549-0611
Fax: 915-775-2034
ffierro@tiguainc.org / jsanchez@tiguainc.org / gfierro@tiguainc.org

SPECIAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative.
2. This bid will be fixed pricing for a minimum of 6 months with a review on increases after six months due to uncertainty in the market on fuel, oil pricing, and other commodities necessary for producing and selling to the end user. If a price increase is requested that cannot be substantiated and other vendors are able to maintain pricing for that same item, the awarded vendor will not be granted an increase and either the item (s) will be re-bid or the 2nd low vendor will be awarded for the duration of the contract period.
3. Price adjustments submitted during the term of the contract equal to the amount of the manufacturer's price adjustment **only**. Any price increase must be submitted in writing 30 days prior to the effective date, along with valid justification for the increase. At its option, ESC-Region 19 and/or its clients may allow a price increase not to exceed 15% per year of the original award price.
4. In those instances where a catalog discount is requested, the vendor will be expected to keep his discount firm as long as it is up to date with current catalog pricing.
5. Goods and services will be awarded in the best interest of the ESC and its Purchasing Cooperative membership with weight factors as follows; 60% pricing, 30% references and history with members, and 10% on compatibility of goods and services with membership requirements.
6. **Catalogs, product specifications, MSDS, and Manufacturer List price books should be submitted for award consideration and evaluation purposes.**

RESPONSE FORM

- | | | |
|----|---|------------------------------------|
| 1) | 15W40 Heavy Duty Diesel engine oil | \$ <u>N/B</u> / quart |
| | - semi synthetic bases stock | \$ <u>N/B</u> / gallon |
| | -extended drain intervals for reduced down time by 2 times | \$ <u>699.00</u> 55-gallon |
| | -Viscosity Index to be 140 or better | \$ <u>10.80</u> / bulk/gal. |
| | -Total TBN number to be 11 or better | |
| | -Pour point to be -42 degrees C | |
| | -low ash formulation for neutralization of acids | |
| | -API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM | |
| | Brand/ Code <u>Citgo Citgard 700 Synthetic Blend 15W40</u> | |
| | Delivery ARO <u>1</u> day | |

Viscosity 139, TBN 10, Pour point 33°C, low ash 1.0, API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM

1st Low - Tigua Transport, Inc.

RESPONSE FORM

15W40 Heavy Duty Diesel engine oil
- semi synthetic bases stock
-extended drain intervals for reduced down time by 2 times
- Viscosity Index to be 140 or better
-Total TBN number to be 11 or better
-Pour point to be -42 degrees C
-low ash formulation for neutralization of acids
-API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM
Brand/ Code **Mobil Deval Elite ISW-4 Syn/Blend**
Delivery ARO **2** days

\$ **N/B** / quart
\$ **N/B** / gallon
\$ **874.85** 55-gallon
\$ **N/B** / bulk/gal.

Viscosity 140, TBN 10.7 Pour point 36°C, low ash 1.0, API CJ-4, CI-4 PLUS, CI-4, CH-4, CG-4, CF-4, SM, SL, SJ, SH

2nd Low – C&R Distributing

2) 15W40 Heavy Duty Diesel Engine oil
-EGR & Non-EGR engines
- low ash formulation
- Viscosity Index to be 136 or better
-Total TBN number to be 10 or better
-Pour point to be -42 degrees C
-low ash formulation for neutralization of acids
-API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM
Brand/ Code **Citgo Citgard Transit Low Ash 15W40 / CITGO CNG-LNG 15W40**
Delivery ARO **1** day

\$ **N/B** / quart
\$ **N/B** / gallon
\$ **491.15** / 55-gallon
\$ **8.93** / bulk/gal.

Low ash 1.0, Viscosity 135, TBN 10, Pour point 33°C, low ash

1st Low - Tigua Transport, Inc.

15W40 Heavy Duty Diesel Engine oil
-EGR & Non-EGR engines
- low ash formulation
-Viscosity Index to be 136 or better
-Total TBN number to be 10 or better
-Pour point to be -42 degrees C
-low ash formulation for neutralization of acids
-API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM
Brand/ Code **Chevron Delo 400 LE ISW-40**
Delivery ARO **2** days

\$ **43.20** / quart (**12/1 quart case**)
\$ **42.74** / gallon (**3/1 gal. case**)
\$ **508.55** / 55-gallon (**drum**)
\$ **9.00** / bulk/gal.

Low ash 1.0, Viscosity 132, TBN 9.6, Pour point 27°C

2nd Low – C&R Distributing

RESPONSE FORM

- 3) 30 weight SAE Oil \$ N/B / cs
-TBN shall be at least 7.5 \$ 7.65 / gallon (**bulk**)
-low sulfated ash (.80) \$ 420.75 / 55-gallon
-Shall comply with API CF-2, CF service requirements
and SH energy conserving
Brand/ code Citgo Mile Master HD 30W
Pack Size Bulk/55 gallon drum
Delivery ARO 1 day

TBN 7, Low ash .92, API CF/CD

1st Low - Tigua Transport, Inc.

- 30 weight SAE Oil \$ 39.23 / cs
TBN shall be at least 7.5 \$ 9.30 / gallon (**bulk**)
low sulfated ash (.80) \$ 513.33 / 55-gallon
-Shall comply with API CF-2, CF service requirements
and SH energy conserving
Brand/ code Chevron URSA 30W or equivalent
Pack Size See pack size/ pricing
Delivery ARO 2 days

TBN 10.1, Low ash 1.5

2nd Low – C&R Distributing

- 4) 10-30 weight SAE Oil \$ N/B / cs
-low sulfated ash (.87) \$ 7.15 / gallon
-TBN shall be at least five \$ 393.25 / gallon (**55 gallon**)
-must exceed SPI Service SM, SL, SJ and SH
-API service category SH, energy conserving, multi-viscosity
-Pounds per gallon shall be at least 7.25
Brand/ code Citgo Mile Master 10W30
Pack Size See pack size/ pricing
Delivery ARO 1 day

Low ash .94, TBN 8.3, API Service SM, SL, SJ, SH, SG, SF, SN, SH, Pounds per gal. 7.25

1st Low - Tigua Transport, Inc.

- 10-30 weight SAE Oil \$ 38.63 / cs
-low sulfated ash (.87) \$ 399.72 / gallon (**55 gallon**)
-TBN shall be at least five \$ 7.26 / gallon
-must exceed SPI Service SM, SL, SJ and SH
-API service category SH, energy conserving, multi-viscosity
-Pounds per gallon shall be at least 7.25
Brand/ code Chevron Supreme Motor Oil or equivalent
Pack Size See pack size/ pricing
Delivery ARO 2 days

Low ash 0.9, TBN 8.4

2nd Low – C&R Distributing

RESPONSE FORM

- 5) 100% Synthetic Base Automatic Transmission Fluid \$ **N/B** / quart
Approved for use under Allison TES-295 C-4, Allison C-4, \$ **N/B** /1-gallon
Dexron –III, ZF and Voith transmissions \$ **1,525.00** /55-gallon
-extension of fluid changes by 10 times under severe conditions
-Viscosity Index of 165, Gravity, API of 34, pounds per gallon is 7.119
Brand/ code **Citgo QuatraSyn Synthetic Trans Fluid**
Pack Size **55 gallon drum**
Delivery ARO **1** day

Approved for ALLISON TES 295, ALLISON C-4, VOITH, ZF, Extension of Fluid – Yes, Viscosity 171, Gravity API 37.1, Pounds per gal. 6.99

1st Low - Tigua Transport, Inc.

- 100% Synthetic Base Automatic Transmission Fluid \$ **N/B** / quart
Approved for use under Allison TES-295 C-4, Allison C-4, \$ **N/B** /1-gallon
Dexron –III, ZF and Voith transmissions \$ **1,640.00** /55-gallon
-extension of fluid changes by 10 times under severe conditions
-Viscosity Index of 165, Gravity, API of 34, pounds per gallon is 7.119
Brand/ code **Mobil Delval Syn HD ATF or equivalent**
Pack Size **55 gallon drum**
Delivery ARO **2** days

Viscosity 168

2nd Low – C&R Distributing

- 6) Heavy Duty Multi-Purpose Automatic Transmission Fluid \$ **N/B** / quart
-Use on automatic cars, trucks, vans, hydrostatic, power, and \$ **7.30** /1-gallon (**bulk**)
Hydraulic systems \$ **401.50** /55-gallon
Use on automatic cars, trucks, vans, hydrostatic, power, and
Hydraulic systems
-meets Allison TES-389 and Allison C-4 specifications
API gravity of 34, pounds per gallon is 7.119
Brand/ code **Citgo Mile Master MP ATF**
Pack Size –**See pack size/ pricing**
Delivery ARO **1** day

Use on AUTOMATIC TRANS. USING DEXRON III, II DEXRON PWERSHIFT TRANSMISSIONS, TORQUE CONV., HYDROSTATIC TRANS., Meets ALLISON C-4, API gravity 33.0, Pounds per gal. 7.20

1st Low - Tigua Transport, Inc.

- Heavy Duty Multi-Purpose Automatic Transmission Fluid \$ **40.80** / quart (**12/1 qts. case**)
-Use on automatic cars, trucks, vans, hydrostatic, power, and \$ **36.88** /1-gallon (**5 gal. pail**)
Hydraulic systems \$ **405.77** /55-gallon
Use on automatic cars, trucks, vans, hydrostatic, power, and
Hydraulic systems
-meets Allison TES-389 and Allison C-4 specifications
API gravity of 34, pounds per gallon is 7.119
Brand/ code **Chevron ATE DM-3 or equivalent**
Pack Size **See pack size/ pricing**
Delivery ARO **2** days

API gravity 33.4

RESPONSE FORM

- 7) Hydraulic Oil \$ 6.85 / gallon
 -Must meet or exceed the following:
 -P-69, Denison HF-0, T6-C, HF-2, Vickers 35VQ25, Form MSC32
 G.M. LH-03, LH-04, LH-06, and US Steel 136
 -For use in industrial hydraulic systems
 - Hydraulic Oil 68
 Brand/ code **Citgo Mile Master AW Hydraulic 68**
 Pack Size **bulk**
 Delivery ARO **1** day

DENISON HF-O, Hydraulic oil 681st Low - Tigua Transport, Inc.

- Hydraulic Oil \$ 7.35 / gallon (**bulk**)
 -Must meet or exceed the following:
 -P-69, Denison HF-0, T6-C, HF-2, Vickers 35VQ25, Form MSC32
 -G.M. LH-03, LH-04, LH-06, and US Steel 136
 -For use in industrial hydraulic systems
 - Hydraulic Oil 68
 Brand/ code **Chevron Hyd AW68**
 Pack Size **See pack size/ pricing**
 Delivery ARO **2** days

2nd Low – C&R Distributing

- 8) Gear Lubricant \$ **N/B** / quart
 - Meets GL-5 and SAE J2360 gear oil classifications \$ **N/B** /1-gallon
 - Use with conventional differentials, transmissions, and steering gears \$ **171.40** / 120 lb.
 - SAE Grade 80W-90
 Brand/ code **Citgo Premium Gear MP 80W90**
 Pack Size **120 lb. keg**
 Delivery ARO **1** day

Meets GL5, SAE J2360, MT-1, Use with TRANSMISSIONS, DIFFERENTIALS, OF TRUCKS, BUSES FARM EQUIPMENT FINAL DRIVES, GEAR CASES SAE grade 80W-901st Low - Tigua Transport, Inc.

- Gear Lubricant \$ **N/B** / quart
 - Meets GL-5 and SAE J2360 gear oil classifications \$ **57.41** /1-gallon (**5 gallon pail**)
 -Use with conventional differentials, transmissions, and steering gears \$ **176.47** / 120 lb (**keg**)
 SAE Grade 80W-90
 Brand/ code **Chevron RPM Universal 80W-90 or equivalent**
 Pack Size **See pack size/ pricing**
 Delivery ARO **2** days

Meets GL5 & SAE J2360, SAE grade 80W-90

RESPONSE FORM

- 9) Gear Lubricant \$ **N/B** / case
 -Meets GL-5 and SAE J2360 gear oil classifications \$ **N/B** /1-gallon
 -Use with conventional differentials, transmissions, and steering gears \$ **176.40** / 120 lb.
 -SAE Grade 85W-140
 Brand/ code **Citgo Premium Gear MP 85W140**
 Pack Size **120 lb. keg**
 Delivery ARO **1** day

Meets GL5, SAE J2360, MT-1, Use with TRANSMISSIONS, DIFFERENTIALS, FINAL DRIVES, GEAR CASES OF TRUCKS, BUSES FARM EQUIPMENT, SAE grade 85W-140

1st Low - Tigua Transport, Inc.

- Gear Lubricant \$ **N/B** / case
 -Meets GL-5 and SAE J2360 gear oil classifications \$ **57.74** /1-gallon (**5 gal. pail**)
 -Use with conventional differentials, transmissions, and steering gears \$ **180.70** / 120 lb. (**keg**)
 -SAE Grade 85W-140
 Brand/ code **Chevron RPM Universal 85W-1401 or equivalent**
 Pack Size **See pack size/ pricing**
 Delivery ARO **2** days

SAE grade 85W-140

2nd Low – C&R Distributing

- 10) Lithium Complex Grease \$ **20.90** /case (**10/14oz tube case**)
 -502 to 538 dropping point \$ **83.58** /1 gallon (**5 gal pail**)
 -NLGI Grade 1 or 2 \$ **262.58**/120 lb **keg**
 Brand/ code **Chevron Delo EP #2 or equivalent**
 Pack Size **See pack size/ pricing**
 Delivery ARO **2**days

Dropping point 509°, NLGI grade 2

1st Low – C&R Distributing

- Lithium Complex Grease \$ **23.80** /case
 -502 to 538 dropping point \$ **N/B** /1 gallon
 -NLGI Grade 1 or 2
 Brand/ code **Mystik JT-6 High Temp.**
 Pack Size **See pack size/ pricing**
 Delivery ARO **2**days

Dropping point 550°, NLGI grade 2

2nd Low - Tigua Transport, Inc.

RESPONSE FORM

- 11) Anti-freeze \$ **28.86** /case (6/1 gal case)
-Heavy duty with Supplemental coolant additive \$ **216.74** /55-gal (Drum)
- fully formulated ethylene glycol antifreeze
-Nitrite added to control corrosion of cylinder liners and other components
-Must meet or exceed spec. no. 060-03-01B
-6/1 gallon
Brand/ code **Chevron Supreme 50/50 coolant or equivalent**
Pack Size **See pack size/ pricing**
Delivery ARO **2** days

Formulated ethylene glycol, No Nitrates

1st Low – C&R Distributing

- Anti-freeze \$ **82.75** /case
-Heavy duty with Supplemental coolant additive \$ **540.00** /55-gal
- fully formulated ethylene glycol antifreeze
-Nitrite added to control corrosion of cylinder liners and other components
-Must meet or exceed spec. no. 060-03-01B
-6/1 gallon
Brand/ code **Service Pro Ext. Life 50/50**
Pack Size **6/1 gallon case/55 gallon drum**
Delivery ARO **1** day

Nitrite added, Meets spec. no. D3306, D4985, D6210

2nd Low - Tigua Transport, Inc.

- 12) Brake fluid \$ **46.77** /case (4/1 gallon case)
-Dot 3
-one (1) gallon containers
Brand/ code **Pyroil 3 Dot Brake Fluid**
Pack Size **4/1 gallon case**
Delivery ARO **2** days

1st Low – C&R Distributing

- 13) Brake fluid \$ **22.44** /case (12/12oz cans case)
-Dot 4
-one (1) gallon containers
Brand/ code **Pyroil 4 Dot Brake Fluid**
Pack Size **12/12oz cans case**
Delivery ARO **2** days

1st Low – C&R Distributing

RESPONSE FORM

- 14) Windshield Washer Solvent \$ **37.86** /cs (4/1 gal case)
-blue or red color
-one gallon containers
-RTU
Brand/ code **Tomorrow Windshield Washer Solvent**
Pack Size **4/1 gal case**
Delivery ARO **2** days

Dilutes 64 to/ one gallon makes 1/55 gallon drum

1st Low – C&R Distributing

- 15) Car, Bus, and Truck Wash \$ **37.78** cs (1/5 gal pail)
-High foaming, easy rinse, and no streak formula \$ **329.42** /cs (1/55 gal drum)
-corrosion inhibitors
-dilution 1: 64 for bucket or power washing
Brand/ code **Tomorrow Typhoon Truck and Bus Wash**
Pack Size **1/5 gal pail, 1/55 gal drum**
Delivery ARO **2** days

Dilutes 128 to/one gallon makes 2/55 gallon drums

1st Low – C&R Distributing

RESPONSE FORM

REQUIRED QUESTIONS FOR AWARD CONSIDERATION

Does vendor offer discounts for large volume purchases over and above discounts submitted?
If so, please provide details including additional discounts;

C&R Distributing - Yes

Tigua Transport, Inc. - No

Number of Walk In Store Fronts in El Paso and Surrounding Area (Attach locations, addresses, phone numbers, and contact person for this account?)

C&R Distributing - None

Tigua Transport, Inc. - 1025 Wall Street, El Paso, TX 79915; Jose Sanchez; 915-775-1945

Number of Delivery Trucks in El Paso and surround area?

C&R Distributing - 4 flat beds, 4 bob tail tankers

Tigua Transport, Inc. – 5 bulk trucks, 2 stake beds all equipped with pumps

RESPONSE FORM

Number of Personnel living and working in El Paso area?

C&R Distributing - 30

Tigua Transport, Inc. - 11

Number of Years in business in El Paso market?

C&R Distributing – 50 yrs

Tigua Transport, Inc. – 20 yrs

Average Inventory on hand in El Paso market?

On File

Does vendor provide any discount terms such as 1 or 2% 10 days, net 30 days?

C&R Distributing – Net 30 day terms

Tigua Transport, Inc. - Net 30 day terms

Does vendor have capability to provide manufacturers list pricing on its web site for access by ESC Region 19 Purchasing Cooperative members? If so, please provide details

C&R Distributing - No

Tigua Transport, Inc. - No

Provide listing and contact information for **3** large governmental or commercial accounts vendor has done business with in the last 6 months? Include contacts name, address, phone numbers and email address.

On File

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(January 28, 2012)
(August 22, 2013)
(September 25, 2014)