

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Coffee, Bottled Water and Related - ESC Region 19 Purchasing Cooperative
RFP NUMBER: 11-6606
RFP OPENING DATE: October 6, 2010
CONTRACT TERM: Date of award until October 31, 2011 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended on September 7, 2012 for 12 months until October 31, 2012)
(Extended on October 31, 2012 for 12 months until October 31, 2013)

FUNDING SOURCE: Various
RFP's ISSUED: 10
RESPONSES: 3
ADVERTISEMENT DATES: September 22, 2010 & September 29, 2010
BOARD MEETING DATE: October 21, 2010

RECOMMENDED FOR AWARD **Classic Coffee Service**
~~Water King~~ **(removed as of October 31, 2012)**

TOTAL (estimated) **\$400,000.00**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase the stated goods specified.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Martin Camacho
ESC Region 19 Purchasing

Nancy Alvarado
ESC Region 19 Purchasing

ORDER INFORMATION

Classic Coffee Service

Attn: Carlos Rhea
PO Box 53411
Lubbock, TX 79453
806-794-4591
Fax: 806-795-5171
classiccoffeeservice@gmail.com

~~Water King~~ **(removed as of October 31, 2012)**

Attn: Angel Rodriguez / Sherryl Scott
4003 Omar Dr.
Anthony, TX 79821
915-886-4979
Fax: 915-886-4989
water-king@att.net / Angelr749@aol.com

SPECIAL CONDITIONS:

1. Awarded contractors agree to take Purchase Orders and perform monthly invoicing with payment expected in 30 days or less.
2. Vendors agree to make deliveries within 48 hours upon receipt of an approved Purchase order from any of the ordering entities
3. Current members of the Region 19 Purchasing Cooperative are Region 19 ESC, Region 19 Head Start, Clint ISD, Canutillo ISD, El Paso ISD, Housing Authority, the City of El Paso, the City of Socorro, the City of Horizon, El Paso YWCA, El Paso Catholic Diocese, Fabens ISD, Anthony ISD, Socorro ISD, Tornillo ISD, San Elizario ISD, Ysleta ISD, and numerous other governments in the El Paso area. These agencies will all be able to utilize this contract upon its award.
4. Delivery charges will be included with pricing submitted.
5. Region 19 reserves the option to award each lot individually or “all or none” whichever is determined to be in the best interest of Region 19 and its Purchasing Cooperative members.
6. Lot 1 (Bottled Water) vendors will provide a written statement on the method used for bottled drinking water purification which will minimally includes reverse osmosis and 1-micron absolute filtration for elimination of parasites such as cryptosporidium which can be hazardous to young children. Additionally, the sanitization process for bottles must also be included with the response.
7. Lot 1 (Bottled Water) vendors will also include the process of maintenance for both room temperature dispensers and R-134A refrigerant water cooler dispensers.
8. Lot 2 (Water Filtration Systems) vendors will include delivery and installation with pricing submitted for both cooling units and under-the-sink units.
9. Lot 3 (Coffee Service) vendors will submit an 100% Arabica Ground Coffee in 5-lb. bags along with pricing for sugar packets, 20 oz creamer canisters, creamer packets, tea bags, stir sticks, and iced tea. Coffee submitted shall be acceptable for use in all coffee makers including the large coffee urns for volume coffee usage. Coffee makers will be supplied by the Purchasing Cooperative Members.
10. Lot 4 (Free Trade Coffee) will be in compliance with the Fair Trade Federation and Transfair USA certification requirements.
11. **Basis for award will be 50% overall pricing, 25% references and past performance, and 25% overall quality of goods and services as well as the quality of the overall proposal in regards to Region 19 and its Cooperative members.**
12. Notification of award will be posted on the Region 19 Purchasing Web Site, however, it will be the responsibility of awarded vendors to contact each coop member to advise on goods and services awarded.

PROPOSAL RESPONSE FORM:

Lot 1- Bottled Water

5-gallon water with electric cooler included:	\$ 6.90
5-gallon water with standard water dispenser included:	\$ 5.90
5-gallon water with customer owned dispenser:	\$ 3.90
24/24 oz bottled water:	\$ 7.49
24/16 oz. bottled water	\$ 6.99
Electric cooler Dispenser (Purchase Price-specs must be provided:	\$ 100.00
Standard water Dispenser (Purchase Price- specs must be provided:	\$ 35.00
Electric Cooler dispenser (cost for monthly rental)	\$ 3.00 / month
Standard water Dispenser (cost for monthly rental)	\$ 2.00 / month
Times per year dispensers are serviced for sanitization and operation:	<u>As Needed</u>

Use this space to include any processes or endorsements:

Our water is purified by the process of reverse osmosis and includes one (1) micron absolute filter with mineral added for a great taste.

~~1st Low — Water King (Culligan) (removed as of October 31, 2012)~~

Lot 2- Water Filtration System for drinking water only

Cost per month including all filter changes and maintenance: \$ 22.00

Purchase price of Water Filtration Systems including installation & Warranty: **1 year warranty** \$ 475.00

List all required supplies for safe regular operation of purchased units
Including pricing and yields:

With the purchase of the water filtration system there is no charge for basic installation and filters are free for the first year.

After 1st year filters plus labor \$ 175.00 per unit every 10 months
Filters only \$ 55.00 per unit every 10 months

~~1st Low — Water King (Culligan) (removed as of October 31, 2012)~~

(Removed as of October 31, 2012 from RFP 11-6606)

(Use RFP 13-6886 for Water Bottled Water Delivery and Filtration, Purification Systems for Drinking Water)

PROPOSAL RESPONSE FORM: PRICE INCREASE & CHANGES EFFECTIVE MARCH 28, 2012

Lot 3- Coffee & Related (Price increases will only be accepted every 6 months; decreases whenever given 30 days prior notice for either)

5- lb. bags or canisters of 100% Pure Arabica Coffee (~~1 lb. canisters~~) ~~\$3.79 lb.~~ **\$4.58 lb.**
(Price with no equipment provided)

Brand/ Code **Royal Cup Fancy Gourmet #1282**

Pack Size **#1282 24 / 16 ounce, #1816 128 / 2 oz., #1830 128 / 2.5 oz., #1806 128 / 3 oz.**

Per pound price

~~\$90.96cs.~~ **\$4.58 lb.**

Vendor must provide sample of coffee, data and specifications
For coffee

(Price with no equipment provided) \$4.58 lb.

ITEM#

1282 - 24 / 16 ounce	\$113.52 / cs.
1816 - 128 / 2 oz.	\$75.68 / cs.
1830 - 128 / 2.5 oz.	\$94.60 / cs.
1806 - 128 / 3 oz.	\$113.52 / cs.

5- lb. bags or canisters of 100% Pure Arabica Coffee (**1 lb. canisters**) ~~\$3.94lb.~~ **\$4.73 lb.**
(Price with commercial equipment provided)

Brand/ Code **Royal Cup Fancy Gourmet #1282**

Pack Size **#1282 24 / 16 ounce, #1816 128 / 2 oz., #1830 128 / 2.5 oz., #1806 128 / 3 oz.**

Per pound price

~~\$94.56 cs.~~ **\$4.73 lb.**

Vendor must provide sample of coffee, data and specifications for coffee and coffee
Making equipment to be considered for award

(Price with commercial equipment provided) \$4.73 lb.

ITEM#

1282 - 24 / 16 ounce	\$109.92 / cs.
1816 - 128 / 2 oz.	\$73.28 / cs.
1830 - 128 / 2.5 oz.	\$91.60 / cs.
1806 - 128 / 3 oz.	\$109.92 / cs.

PROPOSAL RESPONSE FORM: (CONT)

<u>ITEM #</u>		
6949	20 oz. Sugar canisters Pack size <u>24/20 ounce</u>	\$ <u>30.51 cs</u>
3803	12 oz. Powdered Creamer canisters Pack Size <u>24 / 12 ounce</u>	\$ <u>30.51 cs</u>
7030	PC Sugar Pack Size <u>2,000 ct.</u>	\$ <u>12.99</u>
6995	PC Equal or Generic Pack Size <u>500 ct. Equal</u>	\$ <u>17.90</u> / \$ <u>8.46 Generic</u>
2681	PC Sugar Substitute (<u>Sweet & Low</u>) Pack Size <u>1,000 ct.</u>	\$ <u>27.56</u>
7239	PC Creamer (correction on item and price as of 10/31/12) Stir Sticks Pack Size <u>1,000 ct.</u>	\$ <u>12.68</u> <u>\$4.69</u>
7235	7" Stir Stix Pack Size <u>1,000 ct.</u>	\$ <u>4.96 bx.</u>
3039	PC Hot Chocolate (<u>Nestles</u>) Pack Size <u>50 ct.</u>	\$ <u>7.64</u> <u>\$8.75</u>
2799	PC Tea Bags Pack Size <u>100 ct.</u>	\$ <u>2.79</u> <u>\$3.21</u>
3876	PC Liquid Creamer (<u>Flavored</u>) Pack Size <u>480 ct.</u> <u>192 ct. (Land of Lakes International Delight)</u> (<u>Flavored creamers priced at \$13.00</u>)	\$ <u>11.98</u> <u>\$13.00</u>
3875	PC Liquid Creamer (<u>Original</u>) Pack Size <u>348 ct. (Land of Lakes International Delight)</u>	\$ <u>13.00</u>
3809	Half & Half Pack Size <u>180 ct.</u>	\$ <u>13.78</u>
6993	PC Splenda Pack Size <u>2,000 ct.</u>	\$ <u>42.79</u>

PRICE INCREASE EFFECTIVE MARCH 28, 2012

PROPOSAL RESPONSE FORM:

PLEASE ATTACH A PRICE LIST OF ANY OTHER RELATED ITEMS VENDOR SALES, AS IT WILL BECOME A PART OF THE FINAL AWARD SUCH AS LEMONDADE, INTANT TEA, **DECAF COFFEE**, ETC.

PRICE LIST ATTACHED? YES NO

1st Low – Sole Bidder - Classic Coffee Service

(See Additional Price List Attached Below)

Texas Coffee Warehouse
Region 19/Co-Op Pricing List

Item #	Description	Pounds per Case	Your Equipment	Equipment Provided	
Fancy Gourmet	1813	Fancy Gourmet 128/1.75	14.0000	\$3.86	\$4.01
	1816	Fancy Gourmet 128/2	16.0000	\$3.86	\$4.01
	1830	Fancy Gourmet 128/2.5	20.0000	\$3.86	\$4.01
	1806	Fancy Gourmet 128/3	24.0000	\$3.86	\$4.01
	1282	Fancy Gourmet 24/16	24.0000	\$3.79	\$3.94
	1811	Fancy Gourmet 32/10	20.0000	\$3.79	\$3.94
	1286	Fancy Gourmet 32/12	24.0000	\$3.79	\$3.94
	8734	Fancy Gourmet 32/14	28.0000	\$3.79	\$3.94
	763	Fancy Gourmet 42/1.75	4.5938	\$4.01	\$4.16
	764	Fancy Gourmet 42/2	5.2500	\$4.01	\$4.16
	8787	Fancy Gourmet 42/2.25	5.9062	\$4.01	\$4.16
	1812	Fancy Gourmet 48/5	17.0000	\$3.81	\$3.96
	8746	Fancy Gourmet 48/6	20.0000	\$3.81	\$3.96
	1822	Fancy Gourmet 48/7	24.0000	\$3.81	\$3.96
	1823	Fancy Gourmet 48/8	28.0000	\$3.81	\$3.96
Decaf	1831	Fancy Gourmet WB 12/2#	12.0000	\$3.70	\$3.85
	1215	Fancy Gourmet WB 4/5#	10.0000	\$3.70	\$3.85
	1858	Decaf 128/2.5	10.0000	\$3.99	\$4.14
	8582	Decaf 128/2.0	16.0000	\$3.99	\$4.14
	1597	Decaf 128/3	20.0000	\$3.99	\$4.14
	1591	Decaf 25/1.5	3.9375	\$4.05	\$4.20
	8532	Decaf 2/12	24.0000	\$3.92	\$4.07
	8534	Decaf 2/14	28.0000	\$3.92	\$4.07
	1569	Decaf 2/1.25	3.2813	\$4.10	\$4.25
	1583	Decaf 2/1.5	3.9375	\$4.10	\$4.25
	1854	Decaf 2/1.75	4.5938	\$4.10	\$4.25
	1579	Decaf 2/2	5.2500	\$4.10	\$4.25
	1578	Decaf 2/2.5	6.5625	\$4.10	\$4.25
	1238	Decaf 2/3	18.0000	\$4.29	\$4.35
	8548	Decaf 2/4	24.0000	\$4.03	\$4.18
French Roast	1565	Decaf Flight Pack OW 42/1/1.75	4.5938	\$4.91	\$5.06
	1575	Decaf French Roast 42/2.5	6.5625	\$4.35	\$4.57
	698	French Roast 48/2.5	7.5000	\$4.22	\$4.37
	9350	French Vanilla 24/2	3.0000	\$5.10	\$5.25
	9479	French Vanilla 24/2.5	3.7500	\$5.10	\$5.25
European	8385	European 128/2.5	20.0000	\$4.00	\$4.15
	1259	European 24/16	24.0000	\$4.00	\$4.15
	8334	European 32/14	28.0000	\$4.00	\$4.15
	760	European 42/2.0	5.2500	\$4.05	\$4.20
	8363	European 42/3.0	7.8750	\$4.05	\$4.20
	595	European Flight Pack 42/1/1.5	3.9375	\$4.58	\$4.63
Colombian	1951	Dakota Roast 42/2.5 ounce ground coffee	6.5630	\$4.14	\$4.57
	613	Colombian 100% 42/1.5	3.9375	\$4.14	\$4.29
	616	Colombian 100% 42/1.75	4.5938	\$4.17	\$4.32
	8834	Colombian 100% 32/14	28.0000	\$4.09	\$4.24
	8882	Colombian 100% 128/2.0	16.0000	\$4.22	\$4.37
8885	Colombian 100% 128/2.5	20.0000	\$4.29	\$4.44	

All items listed above are Arabica Coffee products.....prices as of **PRESENT 10/01/10**

CONTACT VENDOR FOR MORE INFORMATION EFFECTIVE MARCH 28, 2012

PROPOSAL RESPONSE FORM (REQUIRED FOR AWARD CONSIDERATION):

PROVIDE BUSINESS NAME, CONTACT PERSON, PHONE NUMBER, ADDRESS, AND EMAIL IF AVAILABLE OF 3 ACCOUNTS VENDOR IS CURRENTLY SERVING FOR ITEMS VENDOR IS BIDDING ON (REQUIRED FOR AWARD CONSIDERATION AND EVALUATION PURPOSES; THESE BUSINESSES WILL BE CONTACTED)

All References on file

PROPOSAL RESPONSE FORM:

PROVIDE SPECIFICATIONS ON COMMERCIAL EQUIPMENT PROPOSED THAT WOULD BE UTILIZED IN THE EVENT YOUR COMPANY WAS AWARDED THE CONTRACT?

PROVIDED? YES ___ NO ___

Classic Coffee Service Yes

~~Water King (Culligan)~~ No

~~Water King (Culligan) is an IBWA Company with the same equipment equivalent to the major bottled water industries. If extra information is needed we will be happy to provide the information upon request.~~

PROVIDE NUMBER OF SALES/SERVICE VEHICLES IN EL PASO MARKET?

Classic Coffee Service **2**

~~Water King~~ ~~8~~

PROVIDE NUMBER OF EMPLOYEES WORKING AND LIVING IN EL PASO AREA?

Classic Coffee Service **4**

~~Water King (Culligan)~~ ~~10~~

PROVIDE NUMBER OF YEARS IN BUSINESS IN EL PASO?

Classic Coffee Service **22 years**

~~Water King (Culligan)~~ ~~30 years~~

Approved by: _____

(James R. Vasquez- Executive Director)

Date: _____

(October 12, 2010)

Approved by: _____

(Sonia Eubank – Associate Executive Director)

Date: _____

(September 7, 2011)

Approved by: _____

(James R. Vasquez- Executive Director)

Date: _____

(October 31, 2012)