

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: General Automotive Repair– ESC Region 19 Purchasing Cooperative
RFP NUMBER: 13-6894
RFP OPENING DATE: November 8, 2012
CONTRACT TERM: Date of award until December 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until December 31, 2014)
(Extended by Region 19 until December 31, 2015)

FUNDING SOURCE: Various
RFP's ISSUED: 25
RESPONSES: 11
ADVERTISEMENT DATES: October 21st & October 28th, 2012
BOARD MEETING DATE: January 17, 2013

RECOMMENDED FOR AWARD **Alamo Industries, Inc.**
Emmett Radiator Service, Inc.
Far West Services
~~Fernie's Auto Machine Shop (removed as of 1/2014)~~
GMVI Inc. dba Sun Auto Repair
Gorman Batteries, LLC dba Batteries Plus
Liberty Complete Auto & Diesel Specialties (HUB Qualified)
Select Car Detail (HUB Qualified)
Sergio Lewis Body Shop (HUB Qualified)
Truck Enterprises, Inc.
Wingfoot Commercial Tire Systems, LLC

TOTAL (estimated) \$600,000.00 / year

EXPLANATIONS:
Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase the identified services when required during the contract period. In all instances, administration is recommending awards to vendors who scored 80% or higher on their overall rating.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

Contact Information:
Alamo Industries, Inc.
Dick Krasne / Art Smith 915-525-5000
5923 Gateway Blvd. West
El Paso, TX 79925
915-781-1234
Fax: 915-781-0600
www.alamoauto.com / dkrasne@alamoauto.com

Contact Information:

Emmett Radiator Service, Inc.

Michael Emmett
5730 Cleveland Ave.
El Paso, TX 79925
915-772-3219
Fax: 915772-3520
www.emmettradiatorservice.net / michaielemmett@sbcglobal.net

~~Fernie's Auto Machine Shop (removed as of 1/2014)~~

~~Fernando Moreno
3806 Vista Del Este St.
El Paso, TX 79938
915-856-3383
Fax: 915-856-3380
cymoreno9@yahoo.com~~

Far West Services, Inc.

Thomas Neels
14003 Montana Ave.
El Paso, TX 79938
915-921-7238
Fax: 915-921-7241
farwestservices@aol.com / Service department: G_fierro@far-west-services.com /
Parts department: Parts@far-west-services.com / Accouting@far-west-services.com /
Tom Neels: T_neels@far-west-services.com / Eric White: E_white@far-west-services.com

Gorman Batteries, LLC dba Batteries Plus

Charles Norton
6000 Gateway Blvd. East Ste. 1C
El Paso, TX 79915
915-881-0744
Fax: 915-881-0746
www.batteriesplus.com / charlesnorton@batteriesplus.net / charlie.norton@batteriesplus.net

GVMi dba Sun Auto Repair

Olaf Alex
7750 Gateway Blvd. East
El Paso, TX 79915
915-621-6410
Fax: 591-1931
olaf.alex@napacenter-elpaso.com

Liberty Complete Auto & Diesel Specialties (HUB Qualified)

Gabriel Cortez
3701 Mattox Ste. A
El Paso, TX 79925
915-772-4383
Fax: 915-772-4383
cortezgabr1971@yahoo.com

Select Car Detail (HUB Qualified)

Vincent Townsend
9841 Montana Ave. Ste. C
El Paso, TX 79925
915-881-9274
www.selectcardetail.com / selectcardetail@yahoo.com

Contact Information:

Sergio Lewis Body Shop (HUB Qualified)

Sergio Lewis
3800 Admiral
El Paso, TX 79925
915-593-0191
Fax: 915-591-0862
www.sergiolewisbodyshop.com / lbspaint@aol.com

Truck Enterprises, Inc.

Scott Syner
13675 Gateway Blvd. West
El Paso, TX 79928
915-858-4464
Fax: 915-858-0323
scott@truck-enterprises.com

Wingfoot Commercial Tire Systems, LLC

Todd M. Tyler / David Carroll 915-727-1719
1459 Bessemer
El Paso, TX 79926
915-599-1400
Fax: 915-590-4241
www.wingfootct.com

GENERAL CONDITIONS

1. This contract will be available for use by Region 19 ESC and its Purchasing Cooperative Members in the El Paso market. This contract will not apply to ESC Region 19 Purchasing Cooperative members in other parts of the State of Texas, unless the vendor wishes to extend its services through a branch and states so at the time proposals are submitted. For a complete list of all Region 19 Purchasing Cooperative members, please visit our website.
2. Region 19 reserves the right to award lot by lot or in groups whatever is determined to be in the best interest of all Purchasing Cooperative Members.
3. **Vendors should include a Certificate of Insurance stating their coverages and limits for General Liability, Automotive Liability, and Workers Compensation for award consideration.**
4. **If applicable and Federal funds are being utilized as a part of this contract, vendor agrees to comply with the American Recovery and Reinvestment Act of 2009.**
5. **Award basis will be 70% pricing, 15% past performance and contract compliance, and 15% reference checks. Additionally, ESC Region 19 reserves the right to utilize any other award criteria as stipulated in Texas State law in the best interest of its clients.**
6. **ESC Region 19 and/or its Purchasing Cooperative members reserve the option to audit costs and invoicing from awarded vendors during the contract award period.**

Provide 3 references of comparable accounts vendor has serviced in past 12 months:
(Include agency name, contact person, phone number, email, and work performed)

All References on file

LOT 1- VEHICLE BODY WORK, DECALS, FRAMEWORK, PAINTING, AND TOUCHUP

1. Vendor must have ability to work on cars, trucks, vans, school buses, and other high profile vehicles that may be owned by Region 19 ESC and area school districts.
2. Body work, frame work, painting, and related services for this lot will be warranted for materials and labor for one year from the date of the original services.
3. As per Texas Education Code, copies of insurance and workers compensation will be submitted with proposals as this is a requirement by law.
4. Hourly rate for general vehicle body repair \$ **32.00** / hour
5. Hourly rate for general framework (equipment included) \$ **35.00** / hour
6. Hourly rate for turnkey painting of vehicles including dents, Partial painting touchup and full paint jobs \$ **32.00** / hour
7. % markup for general supplies over vendor's cost **10%**
8. % markup for painting supplies over vendor's cost **10%**
9. Average turnaround time for minor repairs **2-4** days
10. Average turnaround time for major repairs (full paint jobs, etc.) **7-10** days
11. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
12. Cost for pickup and delivery on drivable vehicles \$ **0.00**

1st Low - Sergio Lewis Body Shop

- Hourly rate for general vehicle body repair \$ **35.00** / hour
Hourly rate for general framework (equipment included) \$ **40.00** / hour
Hourly rate for turnkey painting of vehicles including dents, Partial painting touchup and full paint jobs \$ **35.00** / hour
% markup for general supplies over vendor's cost **10%**
% markup for painting supplies over vendor's cost **10%**
Average turnaround time for minor repairs **3-4** days
Average turnaround time for major repairs (full paint jobs, etc.) **10-12** days
Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
Cost for pickup and delivery on drivable vehicles \$ **No charge within 10 miles**

2nd Low - Liberty Complete Auto & Diesel Specialties

- Hourly rate for general vehicle body repair \$ **72.50** / hour
Hourly rate for general framework (equipment included) \$ **72.50** / hour
Hourly rate for turnkey painting of vehicles including dents, Partial painting touchup and full paint jobs \$ **72.50** / hour
% markup for general supplies over vendor's cost **20%**
% markup for painting supplies over vendor's cost **20%**
Average turnaround time for minor repairs **3** days
Average turnaround time for major repairs (full paint jobs, etc.) **5** days
Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
Cost for pickup and delivery on drivable vehicles \$ **100.00**

3rd Low - Far West Services

LOT 2- TIRE REPAIR AND RELATED SERVICES- (CARS, VANS, PICKUP TRUCKS)

1. Cost per tire for rotation	\$ <u>3.00</u>
2. Cost per tire for tire mounting	\$ <u>10.00</u>
3. Cost per tire for electronic balancing	\$ <u>12.50</u>
4. Cost for front end alignment (excluding parts)	\$ <u>N/B</u>
5. Cost for rear end alignment (excluding parts)	\$ <u>N/B</u>
6. Hourly rate for related services (billable in 30 minute increments)	\$ <u>N/B</u>
7. Markup over vendor's cost for parts required to perform 1-6	<u>N/A</u> %

1st Low - Wingfoot Commercial Tire Systems, LLC

Cost per tire for rotation	\$ <u>12.95</u>
Cost per tire for tire mounting	\$ <u>9.95</u>
Cost per tire for electronic balancing	\$ <u>6.95</u>
Cost for front end alignment (excluding parts)	\$ <u>59.95**</u>
Cost for rear end alignment (excluding parts)	\$ <u>59.95**</u>
Hourly rate for related services (billable in 30 minute increments)	\$ <u>55.00</u>
Markup over vendor's cost for parts required to perform 1-6	<u>20</u> %

Asterisk indicates that work will be subletted by Sun Auto Repair

2nd Low - GMVI Inc. dba Sun Auto Repair

Cost per tire for rotation	\$ <u>15.00</u>
Cost per tire for tire mounting	\$ <u>15.00</u>
Cost per tire for electronic balancing	\$ <u>10.00</u>
Cost for front end alignment (excluding parts)	\$ <u>65.00</u>
Cost for rear end alignment (excluding parts)	\$ <u>65.00</u>
Hourly rate for related services (billable in 30 minute increments)	\$ <u>16.50</u>
Markup over vendor's cost for parts required to perform 1-6	<u>10</u> %

3rd Low - Liberty Complete Auto & Diesel Specialties

LOT 3- TIRE REPAIR AND RELATED SERVICES- (SCHOOL BUSES, ¾ TON VEHICLES)

1. Cost per tire for rotation	\$ <u>3.00</u>
2. Cost per tire for tire mounting	\$ <u>10.00</u>
3. Cost per tire for electronic balancing	\$ <u>12.50</u>
4. Cost for front end alignment (excluding parts)	\$ <u>N/B</u>
5. Cost for rear end alignment (excluding parts)	\$ <u>N/B</u>
6. Hourly rate for related services (billable in 30 minute increments)	\$ <u>N/B</u>
7. Markup over vendor's cost for parts required to perform 1-6	<u>N/A</u> %

1st Low - Wingfoot Commercial Tire Systems, LLC

LOT 3- TIRE REPAIR AND RELATED SERVICES- (SCHOOL BUSES, 3/4 TON VEHICLES) - CONT

Cost per tire for rotation	\$ <u>15.00</u>
Cost per tire for tire mounting	\$ <u>20.00</u>
Cost per tire for electronic balancing	\$ <u>20.00</u>
Cost for front end alignment (excluding parts)	\$ <u>65.00</u>
Cost for rear end alignment (excluding parts)	\$ <u>65.00</u>
Hourly rate for related services (billable in 30 minute increments)	\$ <u>17.50</u>
Markup over vendor's cost for parts required to perform 1-6	<u>10%</u>

2nd Low - Liberty Complete Auto & Diesel Specialties

Cost per tire for rotation	\$ <u>19.95</u>
Cost per tire for tire mounting	\$ <u>15.95</u>
Cost per tire for electronic balancing	\$ <u>15.95</u>
Cost for front end alignment (excluding parts)	\$ <u>119.95**</u>
Cost for rear end alignment (excluding parts)	\$ <u>119.95**</u>
Hourly rate for related services (billable in 30 minute increments)	\$ <u>55.00</u>
Markup over vendor's cost for parts required to perform 1-6	<u>20%</u>

****Asterisk indicates that work will be subletted by Sun Auto Repair**
shorter wheel-base vehicles (less than 13") can be aligned \$99.95**

3rd Low - GMVI Inc. dba Sun Auto Repair

LOT 4- BATTERY REPLACEMENT-EL PASO COUNTY

1. Excepting bus batteries, all batteries will have 60 month warranty
2. All batteries will be expedited for same day delivery after receipt of order
3. Vendors must have a store front for emergency pickups
4. Pricing submitted will include trade in for existing batteries
5. Any environmental charges must be provided at time of proposal submission
6. Battery 24-4/ 60 months, brand/ model Ravovac SL124 \$ 70.95 / ea. **(24 mo. Free)**
7. Battery 27-4/ 60 months, brand/ model Ravovac SL127 \$ 82.25 / ea. **(24 mo. Free)**
8. Battery 74-4/ 60 months, brand/ model Ravovac SL178 \$ 73.95 / ea. **(24 mo. Free)**
9. Battery 31-5/ 24 months, brand/ model Ravovac SL131 \$ 100.25 / ea. **(24 mo. Free)**
10. Discount from jobber price list on all other batteries not listed 10 %
11. Charge for delivery & pickup within 2 hours \$ 20.00
12. Charge for delivery & pickup within 24 hours \$ None

1st Low - Batteries Plus

LOT 4- BATTERY REPLACEMENT-EL PASO COUNTY - CONT

Battery 24-4/ 60 months, brand/ model <u>Continental</u>	\$ <u>73.53</u> / ea.
Battery 27-4/ 60 months, brand/ model <u>Continental</u>	\$ <u>84.55</u> / ea.
Battery 74-4/ 60 months, brand/ model <u>Continental</u>	\$ <u>75.90</u> / ea.
Battery 31-5/ 24 months, brand/ model <u>Continental</u>	\$ <u>82.80</u> / ea.
Discount from jobber price list on all other batteries not listed	<u>0</u> %
Charge for delivery & pickup within 2 hours	\$ <u>0.00</u>
Charge for delivery & pickup within 24 hours	\$ <u>Vendor will pick up all cores.</u> <u>Will keep core bank clean for customer.</u>

2nd Low - Truck Enterprises, Inc.

Battery 24-4/ 60 months, brand/ model <u>Super Fleet</u>	\$ <u>87.38</u> / ea.
Battery 27-4/ 60 months, brand/ model <u>Super Fleet</u>	\$ <u>102.18</u> / ea.
Battery 74-4/ 60 months, brand/ model <u>Super Fleet</u>	\$ <u>91.65</u> / ea.
Battery 31-5/ 24 months, brand/ model <u>Super Fleet</u>	\$ <u>102.18</u> / ea.
Discount from jobber price list on all other batteries not listed	<u>36</u> %
Charge for delivery & pickup within 2 hours	\$ <u>No Charge</u>
Charge for delivery & pickup within 24 hours	\$ <u>No Charge</u>

3rd Low - Liberty Complete Auto & Diesel Specialties

Battery 24-4/ 60 months, brand/ model <u>NAPA 6524</u>	\$ <u>71.69</u> / ea. (core \$12**) Installed* \$86.64
Battery 27-4/ 60 months, brand/ model <u>NAPA 7524</u>	\$ <u>96.14</u> / ea. (core \$12**) Installed* \$111.09
Battery 74-4/ 60 months, brand/ model <u>NAPA 6575</u>	\$ <u>68.24</u> / ea. (core \$12**) Installed* \$83.19
Battery 31-5/ 24 months, brand/ model <u>NAPA 7236</u>	\$ <u>103.95</u> / ea. (core \$18**) Installed* 118.90
Discount from jobber price list on all other batteries not listed	<u>20</u> %
Charge for delivery & pickup within 2 hours	\$ <u>85.00</u>
Charge for delivery & pickup within 24 hours	\$ <u>50.00</u>

Purchase price (Sun Auto Repair) plus 15% on all other batteries not listed.

Sun Auto Repair does not pick up or deliver batteries. Inquire with Sun Auto Parts for pick and deliveries.

****Installation price includes battery and electrical component test (starter / alternator), clean tray & connectors.****

****Sun Auto Repair will charge for core, credit will be given with battery core return. ****

4th Low - GMVI Inc. dba Sun Auto Repair

LOT 5- TRANSMISSION SERVICES

- 1. All replacement parts used in repairs will be new including torque converters
- 2. Parts & labor for transmission repair and replacement will be for 12 months and unlimited mileage in the 12 month period unless otherwise stated.
- 3. Quotes will be requested from established pool of vendors as work is required during the contract term.
- 4. Authorized transmission repair on cars, trucks, and vans **No**
- 5. Authorized transmission repair on school buses and high profile **Yes**
- 6. Cost for pickup on cars, trucks, and vans **\$ N/A**
- 7. Cost for pickup on buses and high profile vehicles **\$ 0.00**
- 8. Average response time for quotes **1** days
- 9. Cost if any for quotes on transmission repairs **\$ 0.00**

1st Low - Truck Enterprises, Inc.

- Authorized transmission repair on cars, trucks, and vans **Yes**
- Authorized transmission repair on school buses and high profile **Yes**
- Cost for pickup on cars, trucks, and vans **\$ No Charge**
- Cost for pickup on buses and high profile vehicles **\$ 75.00**
- Average response time for quotes **1** day
- Cost if any for quotes on transmission repairs **\$ No Charge**

2nd Low - Liberty Complete Auto & Diesel Specialties

- Authorized transmission repair on cars, trucks, and vans **Yes**
- Authorized transmission repair on school buses and high profile **Yes**
- Cost for pickup on cars, trucks, and vans **\$ 150.00**
- Cost for pickup on buses and high profile vehicles **\$ 150.00**
- Average response time for quotes **1** day
- Cost if any for quotes on transmission repairs **\$ 75.00**

3rd Low - Far West Services

LOT 6- RADIATOR REPAIR SERVICES-FLAT RATES

- 1. Heater and radiator repairs to include removal one (1) tank, acid bath, and rod cleaning
- 2. No painting of heaters or radiators under this contract.
- 3. Flat rate charge will include rodding service, upper lower tank cleaning, minor leak repairs, and leak checking

- 1. Heater Repair & Cleaning (1/2 ton & smaller) **\$ 40.00** / unit
- 2. Heater Repair & Cleaning (3/4 ton & larger) **\$ 40.00** / unit
- 3. School Bus Heater Repair and Cleaning **\$ 50.00** / unit
- 4. Radiator Repair & Cleaning (1 row, 2 row) **\$ 50.00** / unit
- 5. Radiator Repair & Cleaning (3 & 4 row) **\$ 50.00** / unit
- 6. School Bus Radiator Repair & Cleaning **\$ 75.00** / unit
- 7. Markup from vendors cost on replacement heaters, radiators, And cores **10 %**
- 8. Hourly labor rate for core replacement **\$ 35.00** / hour
- 9. Labor warranty **90** days
- 10. Pickup / delivery charges when requested **\$ No Charge**

1st Low - Liberty Complete Auto & Diesel Specialties

LOT 6- RADIATOR REPAIR SERVICES-FLAT RATES – CONT

Heater Repair & Cleaning (1/2 ton & smaller)	\$ <u>74.00</u> / unit
Heater Repair & Cleaning (3/4 ton & larger)	\$ <u>74.00</u> / unit
School Bus Heater Repair and Cleaning	\$ <u>74.00</u> / unit
Radiator Repair & Cleaning (1 row, 2 row)	\$ <u>74.00</u> / unit
Radiator Repair & Cleaning (3 & 4 row)	\$ <u>74.00</u> / unit
School Bus Radiator Repair & Cleaning	\$ <u>74.00</u> / unit
Markup from vendors cost on replacement heaters, radiators, And cores	<u>20</u> %
Hourly labor rate for core replacement	<u>74.00</u> / hour
Labor warranty	<u>30</u> days
Pickup / delivery charges when requested	\$ <u>No Charge - Class 6 & 8 tractor & buses only.</u> <u>And all other high profile vehicles only</u>

2nd Low - Truck Enterprises, Inc.

Heater Repair & Cleaning (1/2 ton & smaller)	\$ <u>76.00</u> / unit
Heater Repair & Cleaning (3/4 ton & larger)	\$ <u>76.00</u> / unit
School Bus Heater Repair and Cleaning	\$ <u>96.00</u> / unit
Radiator Repair & Cleaning (1 row, 2 row)	\$ <u>96.00</u> / unit
Radiator Repair & Cleaning (3 & 4 row)	\$ <u>126.00</u> / unit
School Bus Radiator Repair & Cleaning	\$ <u>196.00</u> / unit

(Plus any parts required, ie. Gaskets, tanks, pressure valve, filler neck etc.)

Markup from vendors cost on replacement heaters, radiators, And cores	<u>67</u> %
Hourly labor rate for core replacement	\$ <u>70.00</u> / hour
Labor warranty	<u>180</u> days <u>on repair</u> <u>365</u> days <u>on re core & new</u>
Pickup / delivery charges when requested	\$ <u>No Charge</u>

3rd Low - Emmett Radiator Service, Inc.

LOT 7- ENGINE, BRAKE, AND RELATED REPAIRS-BUSES & HIGH PROFILE VEHICLES

1. All repairs will be with OEM or certified replacement parts.
2. Billing will be in 30 minute intervals unless otherwise stated.
3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
4. All work will be performed by certified mechanics
5. All brake work to include turning rotors, drums, repacking of bearings, replacement of pads, replacement of shoes, and other related services when required.
6. Hourly Rate- engine, electrical, and related \$ **50.00** / hour
7. % Markup over vendors cost-engine, electronics, & related **18** %
8. Hourly Rate- brake work \$ **50.00** / hour
9. % Markup over vendors cost- brake & related **18** %

1st Low - Liberty Complete Auto & Diesel Specialties

LOT 7- ENGINE, BRAKE, AND RELATED REPAIRS-BUSES & HIGH PROFILE VEHICLES – CONT

Hourly Rate- engine, electrical, and related	\$ <u>55.00</u> / hour
% Markup over vendors cost-engine, electronics, & related	<u>20</u> %
Hourly Rate- brake work	\$ <u>55.00</u> / hour
% Markup over vendors cost- brake & related	<u>20</u> %

2nd Low - GMVI Inc. dba Sun Auto Repair

Hourly Rate- engine, electrical, and related	\$ <u>74.00</u> / hour
% Markup over vendors cost-engine, electronics, & related	<u>20</u> %
Hourly Rate- brake work	\$ <u>74.00</u> / hour
% Markup over vendors cost- brake & related	<u>20</u> %

3rd Low - Truck Enterprises, Inc.

LOT 8- ENGINE, BRAKE, AND RELATED REPAIRS- AUTOS, VANS, 1/2 TON TRUCKS

1. All repairs will be with OEM or certified replacement parts.
2. Purchasing cooperative members will only pay the amount of labor time as designated in the Mitchell Mechanical Labor Estimating Guide for Domestic & Imported Cars, Trucks, and Vans
3. Billing will be in 30 minute intervals unless otherwise stated.
4. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
5. All work will be performed by certified mechanics
6. All brake work to include turning rotors, drums, repacking of bearings, replacement of pads, replacement of shoes, and other related services when required.

7. Hourly Rate- engine, electrical, & related	\$ <u>50.00</u> / hour
8. % Markup over vendors cost-engine, electronics & related	<u>10</u> %
9. Hourly Rate- brake work	\$ <u>50.00</u> / hour
10. % Markup over vendors cost- brake & related	<u>10</u> %

1st Low - Liberty Complete Auto & Diesel Specialties

Hourly Rate- engine, electrical, & related	\$ <u>55.00</u> / hour
% Markup over vendors cost-engine, electronics & related	<u>20</u> %
Hourly Rate- brake work	\$ <u>55.00</u> / hour
% Markup over vendors cost- brake & related	<u>20</u> %

2nd Low - GMVI Inc. dba Sun Auto Repair

Hourly Rate- engine, electrical, & related	\$ <u>75.00</u> / hour
% Markup over vendors cost-engine, electronics & related	<u>20</u> %
Hourly Rate- brake work	\$ <u>75.00</u> / hour
% Markup over vendors cost- brake & related	<u>20</u> %

3rd Low - Far West Services

LOT 9- GLASS REPAIR & REPLACEMENT

1. These services will include but not be limited to automotive glass repair, bus glass repair, windshield replacement, mirror replacement, windshield replacement wipers, window glass, and related services both on site and at vendor's location...glass to be provided will include flat laminated glass, tempered glass, and windshield glass.
2. Pricing for removal, purchase, and installation of glass for buses, cars, truck, and vans will be a discount from (NAGS) or the National Auto Glass Service Guide.
3. Pricing and discounts submitted will include all related supplies required to install windows.
4. On-site service will require complete cleanup and removal of area in which service is performed.
5. Shop Rate w/ minimum of one (1) hour \$ 50.00
6. and % markup over cost on materials 10 %
and/ or
7. % discount from NAGS 18 %
8. Location for Service at vendor's location:
9. Are there any Purchasing Coop Members, vendor cannot service for logistic reasons if service is requested on site at member's location? If yes, please explain;

1st Low - Liberty Complete Auto & Diesel Specialties

- Shop Rate w/ minimum of one (1) hour \$ 75.00
and % markup over cost on materials 20 %
and/ or
% discount from NAGS 20 %
Location for Service at vendor's location:
Are there any Purchasing Coop Members, vendor cannot service for logistic reasons if service is requested on site at member's location? If yes, please explain;

2nd Low - Far West Services

LOT 10- CAR, TRUCK, AND VAN WASHING

(If vendor sales coupons please provide details)

1. Standard car, truck, and van wash with dry \$ 8.50
2. Standard car, truck, and van wash, wax, and dry \$ 25.00
3. Standard car, truck, and van wash, wax, dry, and vacuum \$ 30.00
4. Interior clean and shampoo \$ 55.00
5. Provide specifications on type of washing mechanism used Yes
6. Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation: **Liberty Complete Auto & Diesel Specialties, 3701 Mattox suite A, El Paso, TX 79925; M-F 8-5 PM, Gabriel Cortez 915-772-4383**

1st Low - Liberty Complete Auto & Diesel Specialties

LOT 10- CAR, TRUCK, AND VAN WASHING – CONT

Standard car, truck, and van wash with dry	\$ <u>9.00</u>
Standard car, truck, and van wash, wax, and dry	\$ <u>25.00</u>
Standard car, truck, and van wash, wax, dry, and vacuum	\$ <u>35.00</u>
Interior clean and shampoo	\$ <u>55.00</u>
Provide specifications on type of washing mechanism used	<u>Yes, Hand Wash</u>
Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation: <u>Select Car Detail, 9841 Montana Ave. Suite C, El Paso, TX 79925; 915-881-9274, Contact: Vincent Townsend; M-S 9-5:30</u>	

2nd Low - Select Car Detail

Standard car, truck, and van wash with dry	\$ <u>8.95</u>
Standard car, truck, and van wash, wax, and dry	\$ <u>29.95</u>
Standard car, truck, and van wash, wax, dry, and vacuum	\$ <u>39.95</u>
Interior clean and shampoo	\$ <u>49.95</u>
Provide specifications on type of washing mechanism used	<u>Yes – hand wash</u>
Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation: <u>Sun Auto Repair, Gateway Blvd. East, 915-621-6410, Olaf Alex, M-F 8-6, Sat 8-3.</u>	

3rd Low - GMVI Inc. dba Sun Auto Repair

LOT 11- BUS WASHING

1. Bus (all sizes) wash with dry \$ 65.00
2. Bus (all sizes) wash, wax, and dry \$ 88.00
3. Bus (all sizes) wash, wax, dry, and vacuum \$ 105.00
4. Interior clean and shampoo \$ 85.00 power wash
5. Provide specifications on type of washing mechanism used Yes
6. Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation: Select Car Detail, 9841 Montana Ave. Suite C, El Paso, TX 79925; 915-881-9274, Contact: Vincent Townsend; M-S 9-5:30

1st Low - Select Car Detail

Bus (all sizes) wash with dry	\$ <u>65.00</u>
Bus (all sizes) wash, wax, and dry	\$ <u>88.00</u>
Bus (all sizes) wash, wax, dry, and vacuum	\$ <u>105.00</u>
Interior clean and shampoo	\$ <u>85.00 power wash</u>
Provide specifications on type of washing mechanism used	<u>Yes</u>
Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation: <u>Liberty Complete Auto & Diesel Specialties, 3701 Mattox suite A, El Paso, TX 79925; M-F 8-5 PM, Gabriel Cortez 915-772-4383</u>	

2nd Low - Liberty Complete Auto & Diesel Specialties

LOT 12 - WHILE YOU WAIT OIL CHANGE, ANTIFREEZE FLUSH, FILTER CHANGES, WIPER REPLACEMENT, AND RELATED TYPE SERVICES (TRUCKS, VANS, AND CARS)

1. To be considered for award vendor must present on its letterhead a copy of it's current list of services offered, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
2. Discount from retail price list (if any) **20%**

Far West Services

Discount from retail price list (if any) **20%**

GMVI Inc. dba Sun Auto Repair

Discount from retail price list (if any) **10%**

Liberty Complete Auto & Diesel Specialties

Letter attached at end of Award Summary

LOT 13 - ON SITE OIL CHANGE, ANTIFREEZE FLUSH, FILTER CHANGES, WIPER REPLACEMENT, AND RELATED TYPE SERVICES (BUSES, TRUCKS, VANS, & CARS)

1. To be considered for award vendor must present on its letterhead a copy of it's current list of services offered, pricing, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
2. Discount from retail price list (if any) **20%**

GMVI Inc. dba Sun Auto Repair

Letter attached at end of Award Summary

LOT 14- UPHOLSTERY REPAIR & REPLACEMENT FOR ALL VEHICLES INCLUDING BUS SEATS, SIDE PANELS, AND HEAD LINERS WHEN NECESSARY

1. To be considered for award vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data.
2. Discount from retail price list (if any) **10%**
3. Hourly rate per person for repairs (rate to be quoted with other costs in advance for PO preparation purposes)
\$ 55.00 / hour

Liberty Complete Auto & Diesel Specialties

Letter attached at end of Award Summary

LOT 15- CUSTOM INSTALLATION OF TOOL KITS, LIGHTING, SIDE RUNNING BOARDS, MIRRORS, SAFETY EQUIPMENT, LADDER RACKS, AND RELATED ACCESSORIES FOR GOV'T SERVICE VEHICLES. CONT

Grote
\$0 to \$999.00 10% off Jobber Price
\$1000.00 or more 10% and 5% off Jobber Price

Husky Liner
Any Purchase 15% off Jobber Price

Kargo Master
\$0 to \$2,499.00 10% off Trade Price
\$2,500.00 or more 15% off Trade Price

Knapheide Manufacturing – on many items we get quoted discounts off our normal prices. (In those cases, we will base the markup off of the quoted price)

\$0 to \$999.00 25% Markup from cost plus shipping & handling charges
\$10,000.00 or more 20% Markup from cost plus shipping & handling charges

Leyman Manufacturing
Any Purchase Distributor price marked up 14% plus shipping & handling charges

Maxon
\$0 to \$9,999.00 Distributor price marked up 25% plus shipping & handling charges

Penda Bedliners
1 to 9 liners 5% off of Jobber Price
10+ liners 10% off of Jobber Price

PSE Amber
\$0 to \$2,499.00 25% off List Price
\$2,500.00 or more 25% and 5% off List Price

Ranch Hand Truck Accessories
Any Purchase 10% and 5% off Jobber Price

Snugtop
\$0 to \$9,999.00 25% Markup from cost
\$1000.00 or more 20% Markup from cost

Tommygate
Orders of 1 to 3 units 12% off MSRP plus shipping & handling charges
Orders of 4 or more 17% off MSRP plus shipping & handling charges

Undercover
\$0 to \$2,499.00 20% off List Price
\$2,500.00 or more 24% and 5% off List Price

Weatherguard
\$0 to \$9,999.00 20% off Trade Price
\$10,000.00 or more 25% off Trade Price

Weathertech
Any Purchase 20% off Jobber Price

LOT 15- CUSTOM INSTALLATION OF TOOL KITS, LIGHTING, SIDE RUNNING BOARDS, MIRRORS, SAFETY EQUIPMENT, LADDER RACKS, AND RELATED ACCESSORIES FOR GOV'T SERVICE VEHICLES. CONT

UWS Toolboxes		
\$0 to \$999.00	23%	10% off of Jobber Price
\$1000.00 to \$2,499.00	23% and 5%	15% off of Jobber Price
\$2,500.00 or more	23% and 10%	18% off of Jobber Price
		Effective as of April 2014

Window Tinting
Any Purchase 10% Tint Price List

1st Low Alamo Auto Supply

Letter attached at end of Award Summary

Note: Other vendors not considered for award, did not provide on their letterhead a copy of their current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;

Updated Price List Attached At The End Of Award Summary AS Of 4/05/2013

LOT 16- CAR, TRUCK, AND VAN TIRES

1. Vendor must submit a current price list of tires stocked for award consideration
2. Vendor must provide hours of operation, typical wait time, and related services provided (mounting, balancing, and repair services at storefront locations for award consideration.
3. Vendor must provide discount from price list for all Region 19 Purchasing Cooperative members for award consideration; if the price list is what coop member pays, just state 0% discount.
4. Tire price to include mounting and balancing with manufacturer's warranty.
4. Tire manufacturers price list provided? **Yes**
5. Discount from manufacturer's price list **attached prices with rates %**
6. Cost for lifetime tire repair and replacement per tire **\$ attached prices with rates**
7. List of locations for sales and service including contact person and phone number: **Wingfoot Commercial Tire Systems, LLC, 1459 Bessemer, El Paso, TX 79936; David Carroll, 915-727-1719**

Wingfoot Commercial Tire Systems, LLC

Attached at end of Award Summary

LOT 17- BUS AND HIGH PROFILE VEHICLE TIRES

1. Vendor must submit a current price list of tires stocked for award consideration
2. Vendor must provide hours of operation, typical wait time, and related services provided (mounting, balancing, and repair services at storefront locations for award consideration.
3. Vendor must provide discount from price list for all Region 19 Purchasing Cooperative members for award consideration; if the price list is what coop member pays, just state 0% discount.
4. Tire price to include mounting and balancing with manufacturer's warranty.
4. Tire manufacturers price list provided? **Yes**
5. Discount from manufacturer's price list **attached prices with rates %**
6. Cost for lifetime tire repair and replacement per tire **\$ attached prices with rates**
7. List of locations for sales and service including contact person and phone number: **Wingfoot Commercial Tire Systems, LLC, 1459 Bessemer, El Paso, TX 79936; David Carroll, 915-727-1719**

Wingfoot Commercial Tire Systems, LLC

Attached at end of Award Summary

LOT 18- AIR CONDITIONING INSTALLATION, REPAIR, REPLACEMENT AND RELATED- AUTOS, VANS, 1/2 TON TRUCKS

1. All repairs will be with OEM or certified replacement parts.
2. Billing will be in 30 minute intervals unless otherwise stated.
3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
4. All work will be performed by certified mechanics
5. All brake installations or work performed will be in compliance with the manufacturers certified guidelines and other related services when required.
6. Hourly Rate-Air Conditioning installations & Related **\$ 50.00 / hour**
7. % Markup over vendors cost new & refurbished systems **10 %**
8. Hourly Rate- Air Conditioning repairs **\$ 50.00 / hour**
9. % Markup over vendors cost- parts **10 %**

1st Low - Liberty Complete Auto & Diesel Specialties

LOT 18- AIR CONDITIONING INSTALLATION, REPAIR, REPLACEMENT AND RELATED- AUTOS, VANS, 1/2 TON TRUCKS – CONT

- | | |
|--|-------------------------------|
| Hourly Rate-Air Conditioning installations & Related | \$ <u>55.00</u> / hour |
| % Markup over vendors cost new & refurbished systems | <u>20</u> % |
| Hourly Rate- Air Conditioning repairs | \$ <u>55.00</u> / hour |
| % Markup over vendors cost- parts | <u>20</u> % |

2nd Low - GMVI Inc. dba Sun Auto Repair

- | | |
|--|-------------------------------|
| Hourly Rate-Air Conditioning installations & Related | \$ <u>75.00</u> / hour |
| % Markup over vendors cost new & refurbished systems | <u>20</u> % |
| Hourly Rate- Air Conditioning repairs | \$ <u>75.00</u> / hour |
| % Markup over vendors cost- parts | <u>20</u> % |

3rd Low - Far West Services

LOT 19- AIR CONDITIONING INSTALLATION, REPAIR, REPLACEMENT AND RELATED- SCHOOL BUSES & HIGH PROFILE VEHICLES

1. All repairs will be with OEM or certified replacement parts.
2. Billing will be in 30 minute intervals unless otherwise stated.
3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
4. All work will be performed by certified mechanics
5. All brake installations or work performed will be in compliance with the manufacturers certified guidelines and other related services when required.
6. Hourly Rate-Air Conditioning installations & Related \$ 55.00 / hour
7. % Markup over vendors cost new & refurbished systems 10 %
8. Hourly Rate- Air Conditioning repairs \$ 55.00 / hour
9. % Markup over vendors cost- parts 10 %

1st Low - Liberty Complete Auto & Diesel Specialties

Hourly Rate-Air Conditioning installations & Related	\$ <u>55.00</u> / hour
% Markup over vendors cost new & refurbished systems	<u>20</u> %
Hourly Rate- Air Conditioning repairs	\$ <u>55.00</u> / hour
% Markup over vendors cost- parts	<u>20</u> %

2nd Low - GMVI Inc. dba Sun Auto Repair

Hourly Rate-Air Conditioning installations & Related	\$ <u>74.00</u> / hour
% Markup over vendors cost new & refurbished systems	<u>20</u> %
Hourly Rate- Air Conditioning repairs	\$ <u>74.00</u> / hour
% Markup over vendors cost- parts	<u>20</u>

3rd Low - Truck Enterprises, Inc.

LOT 20- ENGINE, AND MACHINE SHOP WELDING, GRINDING, RETOOLING, REBUILDING, AND OVERHAUL REPAIRS

Vendor to provide a brief overview of services it provides and equipment it uses to provide local services as specified along with an hourly rate for different work, warranty work, trade in policy, and other matters relevant to this type of service requested by governmental transportation and mechanic workshops. Please use space below and further information on company letterhead;

Liberty Complete Auto & Diesel Specialties

Engine Rebuild-\$50/hr.; Welding \$50/hr.; Grinding \$50/hr.; Retooling \$50/hr.; Engine Repairs \$50/hr.

~~Fernie's Auto Machine Shop (removed as of 1/2014)~~

~~Crankshaft \$60/hr., Resize Rods \$60/hr., Rebore Cylinders \$80/hr., Install Cam Brgs \$30/hr.~~

Approved by: _____
 (James R. Vasquez- Executive Director)
 (James R. Vasquez- Executive Director)
 (Armando Aguirre – Executive Director)

Date: _____
 (December 19, 2012)
 (November 14, 2013)
 (October 1, 2014)