

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Energy Service and Related Items– ESC Region 19 Purchasing Cooperative
RFP NUMBER: 13-6907
RFP OPENING DATE: December 11, 2012
CONTRACT TERM: Date of award until December 31, 2013 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate
(Extended by Region 19 until December 31, 2014)
(Extended by Region 19 until December 31, 2015)
(Extended by Region 19 until December 31, 2016)
FUNDING SOURCE: Various
RFP's ISSUED: 4
RESPONSES: 1
ADVERTISEMENT DATES: El Paso- November 16th & 23rd, 2012
Albuquerque, NM- November 16th & 23rd, 2012
Phoenix, AZ- November 15th & 22nd, 2012
BOARD MEETING DATE: January 17, 2013
RECOMMENDED FOR AWARD TFS Energy Solutions, LLC dba Tradition Energy
TOTAL (estimated) **\$25,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to procure energy consulting including electricity, natural gas, fuel oil, gasoline, and diesel. Members utilizing this contract will have access to consultation on energy alternatives, strategies, and conservation measures. Other services included in this award include energy market monitoring, risk assessment, supply strategies, alternative energy investigation, energy management planning, procurement of energy services, contract review and negotiation assistance, customer advocacy, and member aggregation strategies and services.

SPECIFICATIONS PROVIDED BY: Dean Zajicek
ESC Region 19 Facilities Consultant

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

Dean Zajicek
ESC Region 19 Facilities Consultant

ORDER INFORMATION:

TFS Energy Solutions, LLC dba Tradition Energy

Attn: G. Scott Merrell or Bob Wooten

680 Washington Blvd.

Stamford, CT 06901

713-609-9922

Fax: 713-583-8409

www.traditionenergy.com

bob.wooten@traditionenergy.com

Scott.merrell@traditionenergy.com

Services all states and US Territories

PRICING:

Procurement Advisory Services: For services where the vendor will be working with a customer to procure an energy commodity, the fee shall be stated as a range to accommodate the specific customized needs of each customer. The range may be further defined by addressing how factors such as number of accounts, load size, and number of transactions determine the fee. The fee shall be expressed as an amount per unit of measure that can either be imbedded in the cost of the commodity or structured as a fixed retainer.

Electricity: \$0.0005 - \$0.0035 per kWh

Natural Gas: \$0.05 - \$0.20 per Dth

Motor Fuel: \$0.005 - \$0.015 per Gallon

Consulting Services: For services that do not directly involve procurement of a commodity or in situations where pricing cannot be based on a unit of measure, vendor shall propose a cost per hour to be applied. This may include a range or a cost per hour based on title/function.

Consulting: \$100 - \$300 per hour

Ancillary Services: For other services, such as bill auditing or demand response services, vendor shall list and propose a fee structure for each. These services may be included with an existing project or be provided as stand-alone services.

6. **Distribution Channel**

Which best describes Vendor's position in the distribution channel:

Manufacturer direct Certified education/government reseller

Authorized distributor Manufacturer marketing through reseller

Value-added reseller Other: INDEPENDENT ADVISOR/ INTERMEDIARY

7. **States Covered**

Vendor's product(s) and/or service(s) are or can be offered in the following states:

Not all states are deregulated for energy. See exceptions below.

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> All States | <input type="checkbox"/> Kentucky gas only | <input type="checkbox"/> North Dakota gas only |
| <input type="checkbox"/> Arizona gas only | <input type="checkbox"/> Louisiana gas only | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Arkansas gas only | <input type="checkbox"/> Maine | <input type="checkbox"/> Oklahoma gas only |
| <input type="checkbox"/> Alabama gas only | <input type="checkbox"/> Maryland | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Alaska underegulated | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> California | <input type="checkbox"/> Michigan | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Colorado gas only | <input type="checkbox"/> Minnesota gas only | <input type="checkbox"/> South Carolina gas only |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Mississippi gas only | <input type="checkbox"/> South Dakota gas only |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Missouri gas only | <input type="checkbox"/> Tennessee gas only |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Montana gas only | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Florida gas only | <input type="checkbox"/> Nebraska gas only | <input type="checkbox"/> Utah gas only |
| <input type="checkbox"/> Georgia gas only | <input type="checkbox"/> Nevada gas only | <input type="checkbox"/> Vermont gas only |
| <input type="checkbox"/> Hawaii not deregulated | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Virginia gas only |
| <input type="checkbox"/> Idaho gas only | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Washington gas only |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> New Mexico gas only | <input type="checkbox"/> West Virginia gas only |
| <input type="checkbox"/> Indiana gas only | <input type="checkbox"/> New York | <input type="checkbox"/> Wisconsin gas only |
| <input type="checkbox"/> Iowa gas only | <input type="checkbox"/> North Carolina gas only | <input type="checkbox"/> Wyoming gas only |
| <input type="checkbox"/> Kansas gas only | | |
| <input checked="" type="checkbox"/> All U.S. Territories | <input type="checkbox"/> Guam | <input type="checkbox"/> Puerto Rico |
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Midway Islands | <input type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Fed State of Micronesia | <input type="checkbox"/> Northern Marina Islands | |

Note: All US Territories excludes energy procurement, and Demand Response Services

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with R19 and access the Master Agreement contract award made pursuant to this solicitation, and hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes.

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(December 14, 2012)
(November 14, 2013)
(October 1, 2014)
(September 30, 2015)