



## **SPECIAL CONDITIONS**

1. This contract will establish a vendor who has the resources to facilitate ESC Region 19 and its Purchasing Cooperative members with the purchase of new high speed digital duplicators, supplies for new and used duplicators, and maintenance agreements for continued operation of equipment already in use.
2. Award basis will be 60% pricing and 40% references, ability to facilitate large accounts, and inventory availability.
3. Current Region 19 Purchasing Cooperative members include Anthony ISD, Canutillo ISD, Clint ISD, El Paso ISD, El Paso Community College, El Paso MHMR, Fabens ISD, San Elizario ISD, Socorro ISD, Tornillo ISD, and Ysleta ISD.
4. Vendors will submit insurance with proposals including Workers Compensation.
5. Awarded vendors must have the capacity to stock supplies for all equipment listed and provide a price list of supplies and parts with its response.
6. Maintenance agreement pricing must be submitted by a vendor who can provide quick and certified repair for equipment listed in this proposal.
7. Region 19 and its Purchasing Cooperative members reserve the option to award item by item or as a group, whatever is determined to be in the best interest of Region 19 and its Purchasing Cooperative members.

Item	Description	Price	ARO
1.	<b>High Speed fully automatic digital scanning and Thermal screening printing system</b>	\$ <u>1,993.75</u>	<u>10 days</u>
	▪ 300 dpi resolution or better		<u>Yes</u>
	▪ 25 seconds or faster first copy time		<u>Yes</u>
	▪ 60 - 130 ppm print speed or better		<u>Yes</u>
	▪ 1,000 sheet capacity on sending & receiving		<u>Yes</u>
	▪ Preset reduction/enlargement (65% to 154%)		<u>Yes</u>
	▪ 110-120 V AC		<u>Yes</u>
	▪ Dimensions to be 54"w x 25"d x 41"h		<u>Yes</u>
	▪ Paper weights from 13 lb to 110 lb. or better		<u>Yes</u>
	▪ Paper size from 4" w x 6"l to 11.5" w x 17" l or better		<u>Yes</u>
	▪ Programmable energy saving modes		<u>Yes</u>
	▪ Paper size detection		<u>Yes</u>
	▪ Multiple image processing modes		<u>Yes</u>
	▪ Electronic ink capacity indicator		<u>Yes</u>
	▪ Electronic master shortage indicator		<u>Yes</u>
	▪ Newsprint, envelope, bond, postcard, and construction paper		<u>Yes</u>
	▪ 500,000 copies per month or better		<u>Yes</u>
	▪ 70 color ink capable		
	▪ One black ink cylinder to come with each unit		<u>Yes</u>
	▪ Reference brand/ model <b>Riso Model RZ220 or comparable</b>		
	▪ <b>On-site staff training up to 3 hours to come with purchase</b>		
	▪ <b>Brand/ Model <del>Riso Model EZ220</del> Discontinued - Replaced with <u>Rizo Model EZ221</u></b>		
	***As of December 11, 2012***		

**Accessories**

▪ Envelope feed attachment	\$ <u>N/A</u>	_____
▪ Variable printing and personal addressing	\$ <u>N/A</u>	_____
▪ Computer interface	\$ <u>1,102.00</u>	<u>10 days</u>
▪ 24 bin sorter	\$ <u>N/A</u>	_____
▪ 50 bin sorter with stapling	\$ <u>N/A</u>	_____
▪ Key Card Counter w/ job separator/sorter	\$ <u>968.00</u>	<u>10 days</u>
▪ Color print cylinders	\$ <u>506.25</u>	<u>10 days</u>
▪ Automatic document feeder	\$ <u>934.00</u>	<u>10 days</u>

**Supplies**

▪ Colored Ink Cartridges		
Brand/ Model <u>Riso S-4254 Black</u>	\$ <u>13.81 black</u>	<u>5 days</u>

Yield/ cartridge 1000 cc bottle  
Colors available: 16 standard colors  
52 special edition colors  
1 fluorescent

▪ Masters	\$ <u>34.50</u>	<u>5 days</u>
Brand/ Model <u>Riso S-4250</u>		
Masters/ box <u>2</u>		

**Awarded Vendor - Dahill**

Item	Description	Price	ARO
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2.	Ledger format high speed fully auto duplicator	\$ <u>3,368.75</u>	<u>10 days</u>
	Thermal screening printing system		
	▪ Scanning resolution- 300 x 600 dpi		<u>Yes</u>
	▪ Imaging resolution- 600 dpi		<u>Yes</u>
	▪ 1 <sup>st</sup> copy time- 16 seconds		<u>Yes</u>
	▪ Printing speeds- 60, 80, 100,120, and 130 ppm		<u>Yes</u>
	▪ Glass impressions from 1.93" x 3.5" to 11.5" x 17"		<u>Yes</u>
	▪ Paper size- 3.9" x 5.8" to 11.6" x 17"		<u>Yes</u>
	▪ Paper weight- 13 lb to 110 lb.		<u>Yes</u>
	▪ Image processing modes- line, photo, duo, pencil, and ink		<u>Yes</u>
	▪ Paper capacity- 1,000 sheet in feed and receiving tray of 20 lb. bond		<u>Yes</u>
	▪ Preset reduction/enlargement -61% 65%, 78%, 94%, 121%,		<u>Yes</u>
	▪ Zoom reduce/enlarge from 50% - 200% in 1% increments		<u>Yes</u>
	▪ 120 volt		<u>Yes</u>
	▪ Approximate weight to be 220 lbs.		<u>Yes</u>
	▪ Computerized system monitoring for settings, supplies, etc.		<u>Yes</u>
	▪ Print speed, density control		<u>Yes</u>
	▪ Bound document printing		<u>Yes</u>
	▪ Confidential mode and energy savings mode		<u>Yes</u>
	▪ Automatic and manual idling		<u>Yes</u>
	▪ Preventive maintenance indicator		<u>Yes</u>
	▪ Paper jumping wing adjustment and stand		<u>Yes</u>
	▪ horizontal print position adjustment		<u>Yes</u>
	▪ one black colored cylinder to come with each unit		<u>Yes</u>
	▪ <b>On-site staff training/ technical support up to 3 hours to come with purchase</b>		
	▪ Reference brand/ model <b>Riso RZ390 or comparable</b>		
	▪ <b>Brand/ Model <u>Riso EZ390</u></b>		
	<b>Accessories</b>		
	▪ Integrated GDI System	\$ <u>562.50</u>	
	▪ Link Print	\$ <u>201.57</u>	
	▪ Network Card	\$ <u>337.50</u>	
	▪ Color Print Cylinders	\$ <u>618.75</u>	
	▪ Automatic Document Feeder	\$ <u>934.00</u>	
	▪ Job separator	\$ <u>369.00</u>	
	▪ Key Card Counter	\$ <u>585.00</u>	
	▪ Special Paper Feed Kit	\$ <u>158.00</u>	
	<b>Supplies</b>		
	▪ Colored Ink Cartridges		
	Brand/ Model <u>Riso S-4254 Black</u>	\$ <u>13.81 black</u>	<u>5 days</u>
	Yield/ cartridge <u>1000 cc bottle</u>		
	Colors available:		
	▪ Masters	\$ <u>59.25</u>	<u>5 days</u>
	Brand/ Model <u>Riso S-4363</u>		
	Masters/ box <u>2</u>		

**Awarded Vendor - Dahill**

Item	Description	Price	ARO
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3. Maintenance Agreements to include all parts/ labor
- Response time to be 24 hours or less
  - Phone support
  - On site technical support, diagnosis, and repair
  - Subject to an inspection before maintenance agreement  
Drawn between vendor and cooperative member
  - Agreement to run for one year (12 months)
  - If any parts are not covered, part must be referenced
  - Vendor must be certified and factory trained to work on referenced equipment

**Duplicators that could be covered on contract**

RISO RC 4000	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO RC 4500	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO RC 6300	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO RA 4200	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO RA 4900	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO GR 1700	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0032</u>	\$ <u>768.00</u> / yr.
RISO GR 1750	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0032</u>	\$ <u>768.00</u> / yr.
RISO GR 2750	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0032</u>	\$ <u>768.00</u> / yr.
RISO GR 3750	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0032</u>	\$ <u>768.00</u> / yr.
RISO TR 1510	Copies included <u>240,000</u> Overage copy cost \$ <u>0.004</u>	\$ <u>960.00</u> / yr.
RISO CR 1610	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0032</u>	\$ <u>768.00</u> / yr.
RISO FR 2950	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0025</u>	\$ <u>600.00</u> / yr.

**Duplicators that could be covered on contract**

RISO FR 3950	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0025</u>	\$ <u>600.00</u> / yr.
RISO RN 2030	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RN 2130	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RN 2235	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RN 2530	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RP 3105	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RP 3700	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0022</u>	\$ <u>600.00</u> / yr.
RISO RZ 220	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0018</u>	\$ <u>432.00</u> / yr.
RISO RZ 390	Copies included <u>240,000</u> Overage copy cost \$ <u>0.0018</u>	\$ <u>432.00</u> / yr.

**Awarded Vendor - Dahill**

4. Supplies

- **Attach a price list computer print** out for the cost of all supplies required to operate the equipment referenced in item #3; assign discounts for volume purchasing if one entity orders for one delivery to one site.

Price list attached below

5. Cost for equipment repair without a maintenance agreement \$ 90.00 / hr.
- Cost starts from time of arrival until departure
  - Cost does not include parts
  - Cost per hour will be used when someone wants an existing duplicator on maintenance contract that has not been on one previously.
  - Markup on parts either not covered under maintenance agreement and/or no maintenance agreement 20% markup over vendor cost

Please list any additional maintenance agreements not identified on this proposal.

None

### **Awarded Vendor – Dahill**

#### **REQUIRED FOR EVALUATION PURPOSES**

Include three **(3)** references vendor has provided work for in the past 12 months that is comparable to work requested including name of company, contact person, phone number, and brief description of work performed including the total dollar amount of the job. ESC Region 19 will not be responsible for any more than two (2) phone calls to contacts provided if they do not call back for reference and evaluation purposes.

#### **REFERENCE CHECKS:**

All references on file

Approved by: \_\_\_\_\_  
(James R. Vasquez- Executive Director)  
(James R. Vasquez- Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(November 15, 2012)  
(November 14, 2013)  
(October 1, 2014)

**ESC-Region 19****Item #4 - Supplies**

These supplies correspond to all equipment listed in item #3 of RFP 13-6891

Type	Product #	Cost	Measure
GR Master	S-132	54.50	Roll
GR Master	S-549	31.06	Roll
GR Ink Black	S-539	21.25	Tube
RP Master	S-2760	31.06	Roll
FR/RP Ink Black	S-4202	21.25	Tube
RN Master	S-3192	31.06	Roll
RN Ink Black	S-4206	19.10	Tube
RZ Ink	S-4841U	23.05	Tube
MZ Master	S-2632	42.18	Roll
RA/RC Master	S-568	44.43	Roll
RC 6300 Master	S-825	61.00	Roll
RP HD Master 3790, 3700	S-3550	62.08	Roll
CR 1610 Master	S-2500	37.72	Roll
RP Black Ink	S-4386	32.66	Roll
RP Ink QD	S-3380G	37.86	Roll
GR HD Black 3770	S-2314	32.66	Tube
TR Ink	S-952	19.86	Cartridge
RA/RC Ink	S-569	26.15	Tube
CR Ink	S-2488	19.86	Cartridge

Please Refer to "Riso Digital Duplicator Ink Colors" for product numbers

Color Inks	Cost
V/FR/GR/RA/RC/RN/RP Standard Color Ink	29.15
V/FR/GR/RA/RC/RN/RP Special Edition Color Ink	40.64
S-4281 EZ/RZ/MZ Ink Fluorescent Pink	44.64
S-4401 V/FR/GR/RA/RC/RN/RP Ink Fluorescent Pink	44.64
CR Color Ink	22.07
TR Color Ink	22.07

**Service Plans**

Model	Annual Cost	Allowance	Overage
EZ220 / EZ390	270.00	180,000	0.0015
EZ220 / EZ390	405.00	300,000	0.0013
EZ220 / EZ390	600.00	500,000	0.0012
EZ220 / EZ390	840.00	unlimited	n/a

All obsolete parts are not covered under this contract.



## Digital Duplicator Ink Colors

### Color Ink Product Numbers

V/FR/GR/RA/RC/ RN/RP Series		RZ/MZ Series	V/FR/GR/RA/RC/ RN/RP Series		RZ/MZ Series
<b>Standard Colors –</b>					
Red	S-4387	S-4275	Federal Blue	S-4395	S-4265
Blue	S-4388	S-4257	Marine Red	S-4393	S-4281
Green	S-4389	S-4259	Burgundy	S-4397	S-4255
Brown	S-4390	S-4277	Teal	S-4398	S-4269
Yellow	S-4391	S-4279	Purple	S-4396	S-4267
Light Gray	S-4400	S-4291	Hunter Green	S-4404	S-4273
Bright Red	S-4392	S-4263	Orange	S-4405	S-4283
Medium Blue	S-4394	S-4261	Gold	S-4403	S-4271

### Special Edition Colors –

Cornflower	S-3286	S-4617	Violet	S-3310	S-4641
Sky	S-3287	S-4618	Orchid	S-3311	S-4642
Sea Blue	S-3288	S-4619	Wine	S-3312	S-4674
Lake	S-3289	S-4620	Plum	S-3313	S-4644
Indigo	S-3290	S-4621	Raisin	S-3314	S-4645
Midnight	S-3291	S-4622	Grape	S-3315	S-4646
Crimson	S-4406	S-4285	Scarlet	S-3316	S-4647
Mist	S-3292	S-4623	Tomato	S-3317	S-4648
Granite	S-3293	S-4624	Cranberry	S-3318	S-4649
Charcoal	S-3294	S-4625	Maroon	S-3319	S-4650
Smoky Teal	S-3295	S-4626	Raspberry	S-3320	S-4651
Steel	S-3296	S-4627	Brick	S-3321	S-4652
Slate	S-3297	S-4628	Light Lime	S-3322	S-4653
Turquoise	S-3298	S-4629	Sunflower	S-3323	S-4654
Emerald	S-3299	S-4630	Melon	S-3324	S-4655
Grass	S-3300	S-4631	Apricot	S-3325	S-4656
Forest	S-3301	S-4632	Paprika	S-3326	S-4657
Spruce	S-3302	S-4633	Pumpkin	S-3327	S-4658
Moss	S-3303	S-4634	Bright Olive Green	S-3328	S-4659
Gray	S-4399	S-4693	Bright Gold	S-3329	S-4660
Dark Mauve	S-3335	S-4666	Bubble Gum	S-3333	S-4664
Light Mauve	S-3334	S-4665	Bisque	S-3332	S-4663
Copper	S-3330	S-4661	Ivy	S-3307	S-4638
Mahogany	S-3331	S-4662	Pine	S-3308	S-4639
Sea Foam	S-3304	S-4635	Kelly Green	S-3305	S-4636
Lagoon	S-3309	S-4640	Light Teal	S-3306	S-4637

CR Series		CR Series	
<b>Colors –</b>			
Red	S-2489	Brown	S-2492
Blue	S-2490	Yellow	S-2493
Green	S-2491	Bright Red	S-2494