

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Water Delivery, Filtration and Purification Systems for Drinking Water and Related– ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 13-6886  
**RFP OPENING DATE:** October 25, 2012  
**CONTRACT TERM:** Date of award until October 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate  
**(Extended by Region 19 until on October 31, 2014)**  
**(Extended by Region 19 until October 31, 2015)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 4  
**RESPONSES:** 3  
**ADVERTISEMENT DATES:** October 4<sup>th</sup> & October 11<sup>th</sup>, 2012  
**BOARD MEETING DATE:** December 20, 2012

**RECOMMENDED FOR AWARD**      **Water King Bottled Water**

**TOTAL (estimated)**                      **\$300,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable Region 19 Purchasing Cooperative members to purchase Bottled Water Delivery, Filtration and Purification Systems for Drinking Water and Related water systems and products.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Anneliese Price  
ESC Region 19

Martin Camacho  
ESC Region 19

**ORDER INFORMATION:**

**Water King Bottled Water**

Angel Rodriguez  
1003 Omar Dr.  
Anthony, TX 79821  
915-886-4979 / 915-329-7346  
Fax: 915-886-4989

[www.waterking.com](http://www.waterking.com) / [water-king@att.net](mailto:water-king@att.net)

**SPECIAL CONDITIONS:**

1. Awarded contractors agree to take Purchase Orders and perform monthly invoicing with payment expected in 30 days or less.
2. Vendors agree to make deliveries within 48 hours upon receipt of an approved Purchase order from any of the ordering entities
3. Current members of the Region 19 Purchasing Cooperative are Region 19 ESC, Region 19 Head Start, Clint ISD, Canutillo ISD, El Paso ISD, Housing Authority, the City of El Paso, the City of Socorro, the City of Horizon, El Paso YWCA, El Paso Catholic Diocese, Fabens ISD, Anthony ISD, Socorro ISD, Tornillo ISD, San Elizario ISD, Ysleta ISD, and numerous other governments in the El Paso area. These agencies will all be able to utilize this contract upon its award.
4. Delivery charges will be included with pricing submitted.
5. Region 19 reserves the option to award each lot individually or "all or none" whichever is determined to be in the best interest of Region 19 and its Purchasing Cooperative members.
6. **Lot 1** (Bottled Water) vendors will provide a written statement on the method used for bottled drinking water purification which will minimally includes reverse osmosis and 1-micron absolute filtration for elimination of parasites such as cryptosporidium which can be hazardous to young children. Additionally, the sanitization process for bottles must also be included with the response.
7. **Lot 1** (Bottled Water) vendors will also include the process of maintenance for both room temperature dispensers and R-134A refrigerant water cooler dispensers.
8. **Lot 2** (Water Filtration Systems) vendors will include delivery and installation with pricing submitted for both cooling units and under-the-sink units (commercial or industrial units only).
9. All specification sheets **must be included** in proposal for dispensing units submitted.
10. **Basis for award will be 40% overall pricing, 30% references and past performance, and 30% overall quality of goods and services as well as the quality of the overall proposal in regards to Region 19 and its Cooperative members.**
11. Notification of award will be posted on the Region 19 Purchasing Web Site, however, it will be the responsibility of awarded vendors to contact each coop member to advise on goods and services awarded.

**PROPOSAL RESPONSE FORM:**

**Lot 1- Bottled Water**

5-gallon water with electric cooler included:	<b><u>\$ 5.50</u></b>
5-gallon water with standard water dispenser included:	<b><u>\$ 5.50</u></b>
5-gallon water with customer owned dispenser:	<b><u>\$ 3.50</u></b>
24/24 oz bottled water:	<b><u>\$ 4.99</u></b>
24/16 oz. bottled water	<b><u>\$ 4.50</u></b>
Electric cooler Dispenser (Purchase Price-specs must be provided:	<b><u>\$ 100.00</u></b>
Standard water Dispenser (Purchase Price- specs must be provided:	<b><u>\$ 35.00</u></b>
Electric Cooler dispenser (cost for monthly rental)	<b><u>\$ 2.00 / month</u></b>
Standard water Dispenser (cost for monthly rental)	<b><u>\$ 2.00 / month</u></b>
Times per year dispensers are serviced for sanitization and operation:	<b><u>As Needed</u></b>

Use this space to include any processes or endorsements:

**See attached at end of award summary for Water Bottle private label services**

Provide a written statement on the method used for bottled drinking water purification which will minimally includes reverse osmosis and 1-micron absolute filtration for elimination of parasites such as cryptosporidium which can be hazardous to young children. Additionally, the sanitization process for bottles must also be included with the response.

- **Bottles must be physically checked for foreign objects, cracks or foreign substances such as petroleum products or substances which cannot be effectively removed by the bottle washer.**
- **If bottle is cracked or broken then bottle will be recycled. If the bottle has substances such as petroleum products, or other substances that cannot be removed by the bottle washer, then the bottle is destroyed completely.**
- **After bottle is physically checked and approved it is placed on our bottle washer. The bottle washer then will clean bottle from the outside first to remove dirt and bacteria. Next the bottle will get sterilized from the inside with high pressure jets at 120° to 150° degrees heated water with a controlled mix of water and chlorine solution to clean and kill any bacteria in the bottle.**
- **After sterilization of the inner bottle it goes thru another set of jets to remove any left over chlorine solution to give us a clean, bacteria free bottle, and ready to be filled clean bottled water.**
- **Our bottled water is purified by the processes of reverse osmosis with a ultraviolet disinfection system that also includes (1) micro absolute filter with minerals added for great tasting water. Our bottled water is tested periodically thru the day to give our customers great tasting water.**
- **Water King always has an open door to our customers / visitors for a walk thru of our filtration facility during business hours.**

**PROPOSAL RESPONSE FORM:**

**Lot 2- Water Filtration Drinking Dispenser Units**

List the following specifications for dispenser units; model type, water capacity, height, width, depth and commercial or industrial.

- **ESIO hot and cold point of use dispenser**
- **Genesis series reverse osmosis**
- **Water capacity: capable of making 50 gallons per day with a 3 gallon storage tank**
- **Specs for unit are: 48 x 12 x 12**
- **Unit is for commercial and industrial**

Cost per month including all filter changes and maintenance: \$ **19.00**

Purchase price of Water Filtration Systems including installation and delivery \$ **475.00**

Rental price of Water Filtration Systems including installation and delivery \$ **19.00**

Lease price of Water Filtration Systems including installation and delivery \$ **19.00**

Warranty: **1 yr. warranty**

List all required supplies for safe regular operation of purchased units, rental or leased units, including pricing and yields:

**Normal out going cost if purchased is \$125.00 per year which includes filters, parts and labor.**

Provide information on all water purification systems for drinking water:

**Reverse Osmosis Technology information sheet on file.**

Safety Features on units:

- **Automatic / manual lock switch**
- **Safety switch on hot spigot (faucet) to avoid injury**

Included maintenance for units;

- **Filter change every 10 to 12 months**
- **Dispenser has a sealed cap to keep dirt and small insects from reservoir for safe clean water**

Standard features on water purification systems for drinking water:

- **Reverse osmosis unit**
- **Sub-micro filter: which filters out parasites such as cryptosporium**

**PROPOSAL RESPONSE FORM:**

Additional options cost on water purification systems for drinking water?

- **Leak alarm - \$20.00 per unit**
- **Larger storage capacity \$10.00 more if rented per unit**
- **\$100.00 if purchased**
- **Personalized dispenser upgrade \$75.00 per unit only on purchased units**

Does vendor provide service, repairs and parts for units? Include costs;

- **Water King provides service, repairs and parts for all water purification systems at no charge on any rental unit.**
- **Average cost per year on customer owned equipment approximately \$75.00**

What is the maintenance schedule, procedure or process for water purification systems for drinking water (filter changes, cleaning, and servicing of water dispensing units)?

- **Filter change is conducted annually at no cost if rented**
- **Cleanings and service on dispenser unit is done as needed by customer request at no extra cost if rented**

List any additional water purification systems for drinking water not mentioned, including cost;

- **Ultra Violet - \$1,500.00**
- **Nano Filtration - \$1,800.00**
- **Deionization Unit - \$4,500.00**
- **Distillation - \$2,500.00**

**See attached at end of award summary for Deionized Bottled Water and Commercial Water Softeners**

**Awarded Vendor – Water King Bottled Water**

Approved by: \_\_\_\_\_  
(James R. Vasquez- Executive Director)  
(James R. Vasquez- Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(November 8, 2012)  
(August 22, 2013)  
(September 25, 2014)

# WATER KING

1003 OMAR DR.  
ANTHONY, TX 79821  
(915)886-4979

REGION 19

ATTN: PURCHASING DEPARTMENT  
RE: **RFP 13-6886** - WATER BOTTLES PRIVATE LABEL

WATER KING OF ANTHONY TAKES PRIDE IN THE FOLLOWING PRICE QUOTE:

- **.5 LITER CASE (24 BOTTLES PER CASE)                      \$8.50**
- **ONE TIME SET-UP FEE    \$55.00**

**FIRST ORDER COULD TAKE UP TO TWO WEEKS DEPENDING ON CUSTOMER APPROVING ART WORK. THERE AFTER, ORDERS CAN BE MADE AND DELIVERED WITHIN ONE BUSINESS DAY.**

THANK YOU FOR GIVING ME THE PLEASURE TO PROVIDE A PRICE QUOTES FOR MY SERVICES. PLEASE DO NOT HESISTATE TO GIVE ME A CALL WITH ANY QUESTIONS OR CONCERS. THANK YOU ONCE AGAIN AND HOPE TO HEAR FROM YOU SOON.

WATER KING BOTTLED WATER

Angel Rodriguez  
(915)329-7346

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ANTHONY, TX 79821  
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REGION 19

ATTN: PURCHASING DEPARTMENT

RE: **RFP 13-6886** - DEIONIZED BOTTLED WATER

DEIONIZED WATER IS A HIGH PURITY OF WATER THAT IS GENERALLY SIMILLIAR TO DISTILLED WATER.

WATER KING OF ANTHONY TAKES PRIDE IN THE FOLLOWING PRICE QUOTE:

- 5 GALLON BOTTLED WATER: \$6.85 PER BOTTLE
- 5 GALLON PUMP: \$16.00 PER PUMP

\*PUMP HELPS KEEP BOTTLE SEALED, NO LIFTING, AND EASY ACCES TO WATER.\*

- 1 GALLON CRATE (4-1 GAL. PER CRATE) \$6.00 PER CRATE

## DEIONIZATION UNIT:

- RENTAL: \$ 99.00 PER MONTH
- PURCHASE: \$3850.00

PURCHASE AND RENTAL PRICES INCLUDE INSTALLATION.

## DEIONIZATION UNIT MAINTANCE:

- TO RE-GENERATE TANK EVERY YEAR AT AROUND \$155.00 PER YEAR.
- TO CHANGE FILTERS EVERY YEAR AT AROUND \$125.00 PER YEAR.
- TO KEEP UNIT IN A CLEAN AREA.

IF DEIONIZATION UNIT IS BEING RENTED THE FILTERS AND RE-GENERATION TANK ARE INCLUDED.

THANK YOU FOR GIVING ME THE PLEASURE TO PROVIDE A PRICE QUOTES FOR MY SERVICES. PLEASE DO NOT HESISTATE TO GIVE ME A CALL WITH ANY QUESTIONS OR CONCERS. THANK YOU ONCE AGAIN AND HOPE TO HEAR FROM YOU SOON.

Angel Rodriguez

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ANTHONY, TX 79821  
(915)886-4979

REGION 19

ATTN: PURCHASING DEPARTMENT  
RE: **RFP 13-6886** - COMMERCIAL WATER SOFTENER

THE FOLLOWING PRICE IS AN ESTIMATE ON A COMMERCIAL WATER SOFTENER:

COMMERCIAL WATER SOFTENER ESTIMATE FOR PURCHASE IS AS FOLLOWS:

- \$3800.00 TO \$4500.00 PER WATER SOFTENER UNIT.

WATER SOFTENER MAINTANCE REQUIREMENTS:

- TO KEEP SALT POD FULL AT ALL TIMES FOR BEST RESULTS.
- TO KEEP SALT FROM BRIDGING IN POD.
- TEST WATER AT LEAST EVERY TWO WEEKS TO MAKE SURE WATER SOFTENER IS WORKING PROMPTLY.

PRICE DEPENDS ON WATER ANALYSIS, HARDNESS OF WATER, AND INSTALLATION PROCESS.

1 YEAR WARRANTY ON ALL PURCHASED WATER SOFTENER EQUIPMENT.

RENTAL OF EQUIPMENT:

- \$165.00 PER MONTH PER UNIT
- LABOR CHARGE DEPENDS ON INSTALLATION PROCESS

RENTAL INCLUDES:

- MAINTANCE ON WATER SOFTNER UNIT.
- PARTS AND LABOR INCLUDED.
- SETTING TIMER TO CORRECT WATER USAGE.

FOR SPECS. AND MORE INFORMATION ON A WATER KING COMMERCIAL WATER SOFTENER PLEASE FEEL FREE TO VISIT OUR WEB PAGE AT [WWW.WATERKINGWATER.COM](http://WWW.WATERKINGWATER.COM) OR CALL (915)86-4979.

SALT DELIVERY SERVICE:

- 50 LB. CRYSTAL SALT : \$8.50 PER BAG
- DELIVERY SET DEPENDING ON WATER USAGE WHICH COULD CONSIST OF EVERY 2 WEEKS, ONCE A MONTH, OR EVERY 2 MONTHS.
- TEST WATER TO MAKE SURE WATER SOFTENER IS WORKING CORRECTLY.
- IF WATER SOFTENER IS OWNED BY CUSTOMER, PARTS ARE FREE IF CUSTOMER SIGNS UP FOR SALT DELIVERY.

THANK YOU FOR GIVING ME THE PLEASURE TO PROVIDE A PRICE QUOTES FOR MY SERVICES. PLEASE DO NOT HESITATE TO GIVE ME A CALL WITH ANY QUESTIONS OR CONCERS. THANK YOU ONCE AGAIN AND HOPE TO HEAR FROM YOU SOON.

WATER KING WATER

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