

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Vehicles - Purchase – ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6846
RFP OPENING DATE: October 24, 2012
CONTRACT TERM: Date of award until October 31, 2013 with the option to extend in 12 month increments not to exceed 24 months in the aggregate
(Extended by Region 19 until October 31, 2014)

FUNDING SOURCE: Various
RFP's ISSUED: 9
RESPONSES: 3
ADVERTISEMENT DATES: October 4th & 11th, 2012
BOARD MEETING DATE: December 20, 2012

RECOMMENDED FOR AWARD **Casa Ford, Inc.**
Caldwell Country Chevrolet

TOTAL (estimated) **\$400,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Cooperative members to purchase the stated vehicles when required during the contract period. Please confirm the pricing with the designated contact person for awarded vendor prior to processing an order.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Casa Ford, Inc.

Heather Hinojos
5815 Montana Ave.
El Paso, TX 79925
915-775-8290
Fax: 915-778-4935
heather@casaford.com

Caldwell Country Chevrolet

Averyt Knapp
PO Box 27
Caldwell, TX 77836
800-299-7283
Fax: 979-587-0853
www.caldwellcountry.com / aknapp@caldwellcountrychevrolet.com

SPECIAL CONDITIONS

1. DELIVERY IN TEXAS TO BE INCLUDED WITH PRICING SUBMITTED.
2. DELIVERY ARO WILL BE CONSIDERED IN AWARD RECOMMENDATION.
3. ALL VEHICLES WILL HAVE LESS THAN 200 MILES ON THE ODOMETER WHEN DELIVERED.
4. AWARD CRITERIA BASIS WILL BE 60% PRICING, 20% FUEL EFFICIENCY & CONSUMER RATINGS, AND 20% PAST PERFORMANCE WITH VENDOR.
5. PRICING WILL BE FIRM FOR THE FIRST 8 MONTHS WITH THE OPTION TO LOWER OR RAISE NOT TO EXCEED 15% AFTER 8 MONTHS PER YEAR DURING THE CONTRACT PERIOD OF 24 MONTHS IN THE AGGREGATE.
6. VENDORS MUST PROVIDE THEIR LOCAL POINT OF SERVICE IN TEXAS FOR ITEM 8 ON THIS RFP.
7. VENDORS SHOULD ANSWER ALL QUESTIONS FOR AWARD CONSIDERATION.

RESPONSE FORM

1. PICKUP TRUCK 1 ½ TON-GASOLINE (3 SEATER)
 - 2 DOOR REGULAR CAB BASE PRICE \$ 16,129.99
 - 6-SPEED AUTO TRANSMISSION \$ standard
 - AIR CONDITIONING \$ standard
 - 2-WHEEL DRIVE \$ standard
 - 4-WHEEL DRIVE \$ 2,462.00
 - POWER DOOR LOCKS AND POWER WINDOWS \$ 811.00
 - AM/FM RADIO \$ standard
 - POWER STEERING \$ standard
 - V-6 ENGINE (SIZE 3.7 L) MPG 17 city / 23 highway \$ standard
 - V-8 ENGINE (SIZE 5.0 L) MPG 15 city / 21 highway \$ 853.00
 - TOW PACKAGE \$ 320.00
 - 6.5 FOOT BOX OPTION \$ standard
 - 8.0 FOOT BOX OPTION \$ 263.00
 - EXTERIOR COLORS TO BE WHITE
 - INTERIORS TO BE BLACK/BEIGE CLOTH

BRAND/ MODELS 2013 Ford F150
WARRANTY INFORMATION 36 mos / 36,000 miles – bumper to bumper, 60 mos / 60,000 miles power train
DELIVERY ARO TIME FRAME 90 – 120 ARO

*** Optional cruise control, tilt, CD \$350.00 each all F 150's ****

Awarded Vendor – Casa Ford, Inc.

2. PICKUP TRUCK 1 ½ TON GASOLINE (6 SEATER)
 - 4 DOOR SUPER CAB BASE PRICE \$ 18,471.99
 - 6-SPEED AUTO TRANSMISSION \$ standard
 - AIR CONDITIONING \$ standard
 - 2-WHEEL DRIVE \$ standard
 - 4-WHEEL DRIVE \$ 2,990.00
 - POWER DOOR LOCKS AND POWER WINDOWS \$ 981.00
 - AM/FM RADIO \$ standard
 - POWER STEERING \$ standard
 - V-6 ENGINE (SIZE 3.7 L) MPG 17 city / 23 highway \$ standard
 - V-8 ENGINE (SIZE 5.0 L) MPG 15 city / 21 highway \$ 853.00
 - TOW PACKAGE \$ 320.00
 - 6.5 FOOT BOX OPTION \$ standard
 - 8.0 FOOT BOX OPTION \$ 263.00
 - EXTERIOR COLORS TO BE WHITE
 - INTERIORS TO BE BLACK/BEIGE CLOTH

BRAND/ MODELS 2013 Ford F150
WARRANTY INFORMATION 36 mos / 36,000 miles bumper to bumper, 60 mos / 60,000 miles power train
DELIVERY ARO TIME FRAME 90 – 120 ARO

Awarded Vendor – Casa Ford, Inc.

RESPONSE FORM

3. PICKUP TRUCK 1 ½ TON GASOLINE (6 SEATER)

- 4 DOOR SUPER CREW CAB BASE PRICE \$ 21,873.99
- 6-SPEED AUTO TRANSMISSION \$ standard
- AIR CONDITIONING \$ standard
- 2-WHEEL DRIVE \$ standard
- 4-WHEEL DRIVE \$ 3,658.00 includes 5.0 L V8
- POWER DOOR LOCKS AND POWER WINDOWS \$ standard
- AM/FM RADIO \$ standard
- POWER STEERING \$ standard
- V-6 ENGINE (SIZE 3.7 L) MPG 17 city / 23 highway \$ standard
- V-8 ENGINE (SIZE 5.0 L) MPG 15 city / 21 highway \$ 1,064.00 6.5 ft. bed
- TOW PACKAGE \$ 320.00
- 6.5 FOOT BOX OPTION *** 5.5 optional*** \$ standard 5.5 standard
- 8.0 FOOT BOX OPTION *** 6.5 optional *** \$ 1,064.00 6.5 optional
- EXTERIOR COLORS TO BE WHITE
- INTERIORS TO BE BLACK/BEIGE CLOTH

BRAND/ MODELS 2013 Ford F150

WARRANTY INFORMATION 36 mos / 36,000 miles bumper to bumper, 60 mos / 60,000 miles power train

DELIVERY ARO TIME FRAME 90 – 120 ARO

Awarded Vendor – Casa Ford, Inc.

4. MINI CARGO VAN (2 SEATER)

- REGULAR GASOLINE
- BASE PRICE WITH DUAL SLIDING SIDE DOORS \$ 19,837.31
- 1600 LB. PAYLOAD WITH 129+ CUBIC FOOT PAYLOAD \$ standard
ALTERNATE PAYLOAD/ CF. standard
- CARGO TO BE MINIMALLY 6'L X 4'W X 5' H. \$ standard
- 2 LITER 4 SPEED AUTOMATIC TRANSMISSION MPG 21 city / 27 hwy / 23 combined \$ standard
- ALTERNATE ENGINE N/A MPG N/A
- GLASS SIDE WINDOWS OPTION \$ 225.00
- ENCLOSED PANEL SLIDING SIDES OPTION \$ included
- AUTOMATIC DOOR AND WINDOWS \$ 592.00
- AM/FM RADIO \$ standard
- EXTERIOR COLORS TO BE WHITE
- INTERIORS TO BE BLACK/BEIGE/GREY CLOTH
- EXTERIOR COLOR- WHITE

BRAND/ MODELS 2012 – 2013 Ford Transit Connect

WARRANTY INFORMATION 36 mos / 36,000 miles bumper to bumper, 60 mos / 60,000 miles power train

DELIVERY ARO TIME FRAME 180 days ARO

*** (no glass) (rear glass option \$163.00) ***

Awarded Vendor – Casa Ford, Inc.

5. CARGO VAN ½ TON GASOLINE (2 SEATER)

- REGULAR GASOLINE
- BASE PRICE WITH DUAL SLIDING DOORS \$ N/A
- BASE PRICE WITH ONE SLIDING DOOR \$ 17,162.99
- CLOTH SEATS (BLACK/ BEIGE/GREY COLORS)
- EXTERIOR COLOR- WHITE
- AM/FM RADIO
- A/C, POWER WINDOWS, POWER WINDOWS AUTO TRANSMISSION \$ 630.00
- V-6 MOTOR OPTION SIZE 4.6 L \$ standard
- V-8 MOTOR OPTION SIZE 5.4 L \$ 831.00
- TOW PACKAGE OPTION \$ 337.00
- TRAILOR HITCH \$ included
- 50/50 REAR SPLIT REAR DOORS WITH 280 DEGREE SWING

BRAND/ MODELS 2013 Ford E150

WARRANTY INFORMATION 36 mos / 36,000 miles bumper to bumper, 60 mos / 60,000 miles power train

DELIVERY ARO TIME FRAME 90-120 ARO

Awarded Vendor – Casa Ford, Inc.

RESPONSE FORM

6. 4 DOOR COMPACT SEDAN \$ 17,928.87
- REGULAR 87% OCTANE GASOLINE
 - COLOR TO BE WHITE
 - INTERIOR CLOTH MATERIAL IN GRAY,
 - STANDARD FEATURES TO INCLUDE AM/FM RADIO, A/C,
 - POWER STEERING, POWER BRAKES, AUTOMATIC
 - TRANSMISSION, TWO OR MORE POWER ADAPTORS, 4 CYLINDER
 - POWER OPTION TO INCLUDE POWER WINDOWS, LOCKS, AND WINDOWS \$ standard
 - KEYLESS ENTRY OPTION \$ standard
 - CRUISE CONTROL AND TILT STEERING WHEEL \$ standard
 - AM/FM/ CD PLAYER \$ standard
 - ENGINE SIZE/ HORSEPOWER/ RATED TORQUE 2.5 L 175/172
 - EPA MILEAGE (CITY/ HIGHWAY) 22 city / 34 highway
 - 6 CYLINDER MOTOR OPTION \$ N/A
- BRAND/ MODELS 2013 Ford Fusion S Model
WARRANTY INFORMATION 36 mos / 36,000 miles bumper to bumper, 60 mos / 60,000 miles power train
DELIVERY ARO TIME FRAME 90 – 120 ARO

Awarded Vendor – Casa Ford, Inc.

7. 4 DOOR COMPACT SEDAN HYBRID \$ 24,471.87
- REGULAR GASOLINE
 - A/C
 - CLOTH INTERIOR OPTION \$ standard
 - VARIOUS COLORS \$ 353.00 ruby red t/c
\$ 442.00 white plat tri
 - AUTOMATIC OR CVT TRANSMISSION
 - REAR BACKUP CAMERA OPTION \$ 799.00
 - NAVIGATION PACKAGE \$ 710.00
 - BLIND SPOT NOTIFICATION \$ 893.00
 - 2.5 4-CYLINDER GASOLINE MOTOR WITH 275 VOLT BATTERIES
 - AM/FM/ CD PLAYER \$ standard
 - LEATHER SEAT OPTION \$ 2,017.00 (luxury package)
 - POWER DOORS, LOCKS, AND MIRRORS \$ standard
 - KEYLESS ENTRY \$ standard
 - ENGINE SIZE/ HORSEPOWER/ RATED TORQUE 2.0 L horse power & torque N/A
 - EPA MILEAGE (CITY/ HIGHWAY) 47 city / 47 highway
 - BRAND/ MODELS Ford Fusion 2013 Hybrid
 - WARRANTY INFORMATION 3 yrs or 36,000 miles bumper to bumper – contact vendor for more information
 - DELIVERY ARO TIME FRAME 90 – 120 ARO

*** additional colors Bordeaux red, ginger ale, deep impact blue, tuxedo black, ingot silver, ice storm oxford white***

Awarded Vendor – Casa Ford, Inc.

8. Pick Up Truck with Cold/ Hot Food Delivery System (70/30) \$ 37,575.00
\$ 39,528.00 (Price increased as of October 2013)
- 2-wheel drive regular cab pickup truck
 - 2012-13 FULL SIZE PICKUP 2wd or comparable
 - GVW rating- 4,850 lbs.
 - 50-state emissions
 - 3.73 rear axle ratio
 - AM/FM stereo with digital clock, seek, and scan
 - Front chrome bumper
 - Power steering
 - Electronic Stability Control
 - 4-wheel ABS
 - Halogen headlamps/ fog lamps
 - 3.7 Liter engine or comparable enough horsepower and power for its application
 - 5 speed automatic transmission

RESPONSE FORM – (cont)

- 15” all season radials with full size spare included
 - Gray or black heavy duty upholstery for inside seats and carpet floor
 - Color of vehicle to be white on outside
 - Truck specification sheet from manufacturer must be submitted with proposal
 - Locking handles and SS door guards
 - Rear spring upgrade and BACK UP ALARM SYSTEM
 - Brand/ Model of Truck/ Year 2013 Chevrolet Silverado 1500 Reg. Cab CC10703
 - Hot & Cold Body Box Specifications to be mounted on truck
 - Oven Specifications- SS convection holding oven with 2-door access pass through interior that is thermostatically controlled to maintain temperatures in excess of 185 degrees F.
 - Heating to be provided by ceiling mounted blower system, coupled with a series of integrated coils and hoses which originate from vehicles existing cooling system.
 - Interior dimensions: 20.5” wide x 28” high x 63” deep, yielding approximately 21 cubic feet of volume.
 - Refrigeration Specifications- 2- door access pass through interior thermostatically controlled to maintain temperature of 34 degrees F. or lower if desired.
 - SS liner and drains to be located on floor for easy cleanup.
 - Cooling to be provided by an over the road refrigeration system an engine mounted compressor, and dual fan evaporators.
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- Interior dimensions: 41” wide x 33” high x 63” deep with dual 10” fan evaporators yielding approximately 49 cubic feet of volume.
 - Meal Specifications- *Oven compartment* to be equipped with catering rack kit sufficient to handle 12- 18” x 26” sheet pans and 6- ½ size hotel pans in any combination.
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- Refrigeration compartment top be equipped with refrigeration rack kit, including wire racks. Bottom portion driver’s side may be left open to accommodate crates and other dry good supplies.
 - Minimum body warranty for hot/cold box unit to be 2 years/ 24,000 miles
 - Reference Brand/ Model- Hotshot Delivery Systems, Inc with Truck Chassis or better.
 - COMPLETE SPECIFICATIONS MUST ACCOMPANY THIS PROPOSAL FOR EVALUATION PURPOSES.
 - BRAND/ MODELS Chevrolet Hotshot Delivery Systems
 - WARRANTY INFORMATION 3 yrs. / 36,000 miles
 - DELIVERY ARO TIME FRAME 180 day ARO

Awarded Vendor – Caldwell Country Chevrolet

Approved by: _____

Date: _____

(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)

(October 26, 2012)
(August 22, 2013)