

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Cleaning & Restoration Services – ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6841
RFP OPENING DATE: September 6, 2012
CONTRACT TERM: Date of award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until August 31, 2014)
(Extended by Region 19 until August 31, 2015)

FUNDING SOURCE: Various
RFP's ISSUED: 19
RESPONSES: 3
ADVERTISEMENT DATES: August 12th & 19th, 2012
BOARD MEETING DATE: October 18, 2012

RECOMMENDED FOR AWARD **Dyna Four Incorporated dba. ServPro of West El Paso**
~~Service Master by Althouse Cleaning, Inc. (as of May 2015)~~
Althouse Cleaning, Inc. dba. Althouse Restore
TJarnel, Inc. dba. ServPro of East El Paso

TOTAL (estimated) \$250,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Cooperative members to purchase cleaning and restoration services on a Just in time basis when emergencies arise. Administration is recommending a multiple award on this contract to facilitate emergency services and to insure a wide scope of services covered in this contract. Not all vendors can facilitate all requirements that may be required during the term.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Nancy Tinoco
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Dyna Four Incorporated dba. ServPro of West El Paso
Santiago Gomez Jr. 915-590-3434
4717 Osbourne Ste. 500
El Paso, TX 79922
915-585-3434
Fax: 915-599-9180
www.servpro.com / sp9551@yahoo.com

~~Service Master by Althouse Cleaning, Inc.~~
Althouse Cleaning, Inc. dba. Althouse Restore (as of May 2015)
Greg Althouse
4508 Osbourne Dr.
El Paso, TX 79922
915-581-4347
Fax: 915-581-9833
www.althousecleaning.com / gregalthouse@sbcglobal.net

ORDER INFORMATION:

TJarnel, Inc. dba. ServPro of East El Paso

Malin D. Charnell 915-526-6840

232 Peyton Rd.

El Paso, TX 79928

915-852-0993

Fax: 915-852-0816

servpro8487@tjarnel.com

SPECIAL CONDITIONS

1. This contract will be awarded on 50% pricing, 25% certifications, services offered, and overall ability to take on small and large jobs, and 25% references.
2. Vendor will provide all insurances including general liability, auto liability, and workers compensation with proposals for award consideration.
3. Vendor will provide a listing of all emergency services for award consideration.
4. Awarded vendor agrees to market and work with all ESC-Region 19 Cooperative members including but not limited to those listed on page 10 of this RFP.
5. Awarded vendor also agrees to work with insurance providers whether self funded or fully funded programs.
6. Vendor agrees to submit its most competitive pricing for the local governments that will utilize this contract if and when these services are required.
7. A price list of all services must be provided with proposal for evaluation and award consideration.

RESPONSE FORM

1. List and provide copies of all certifications and professional affiliations held by either the company and/ or individuals working with cleaning and restoration services for vendor?

Dyna Four Incorporated dba. ServPro of West El Paso

- The Clean Trust Firm Certified (formerly 11CRC)
- E.P.A. Lead Safe Certified Firm / lead renovate repair paint technicians (3)
- Commercial drying specialist certified
- Applied structural drying certified
- Mold remediation contractor (State of Texas license)
- Water damage restoration technician
- Carpet cleaning technician certified
- Fire & smoke restoration
- Exhaust vent hood cleaning
- Subrogation training

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

- Service Master by Althouse Cleaning, Inc. The Clean Trust (11CRC Certified Firm)
- Greg Althouse – Fire, water, odor, flooring, cleaning, structural drying certified
- Augti Althouse – structural drying, fire & smoke restoration, water damage restoration
- Fernando Rosales – Water restoration, structural drying
- Christopher Neria – Upholstery & fabric cleaning, water & fire restoration, carpet cleaning
- Sonny Aguirre – Water damage restoration

TJarnel, Inc. dba. ServPro of East El Paso

- EPA Lead
- NARI – National Association of the Remodeling Industry
- IICRC / The Clean Trust
- Subrogation
- BBB
- Chamber of Commerce
- Hispanic Chamber of Commerce

RESPONSE FORM

2. Provide a listing of all services employees are required to be trained in prior to working on the job?

Dyna Four Incorporated dba. ServPro of West El Paso

- carpet cleaning
- fire clean up
- water damage clean up
- furniture / drapery dry cleaning

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

- water mitigation and restoration
- fire and smoke restoration
- structural drying
- carpet cleaning

TJarnel, Inc. dba. ServPro of East El Paso

- fire restoration
- water mitigation & restoration
- bio hazard – postmortem clean up
- kitchen exhaust system cleaning
- art restoration
- carpet & upholstery cleaning
- lead renovation
- odor control

3. Provide a listing vendor of IICRC(Institute of Inspection Cleaning & Restoration Certification) services vendor is certified on?

Dyna Four Incorporated dba. ServPro of West El Paso

Commercial Drying Specialist (CDS), Applied Structural Drying (ASD), Water Damage Restoration Technicians (WRT), Carpet Cleaning Technician (CCT)

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

Smoke, Fire, Water Damage, Applied Structural Drying, Carpet Cleaning

TJarnel, Inc. dba. ServPro of East El Paso

Carpet & Upholstery Cleaning, Water Restoration Technician, Applied Structural Drying, Lead Renovation

RESPONSE FORM

4. Vendor must provide a complete listing of all inventory including vehicles, cleaning, equipment, diagnostic equipment, and any other capital outlay used in daily operations for specific services offered?

Dyna Four Incorporated dba. ServPro of West El Paso

- box truck with truck mount
- 1 ton vans with extraction truck mounts
- cargo van
- pick up truck
- mini van for personnel
- (8) air scrubbers for sewage backup / fire / mold filtration
- portable extractors
- weighted / motorized extraction unit
- (260) drying fans
- (23) LGR dehumidifiers, various moisture detectors, wood floor drying systems,
- completed contaminant system for mold remediation / fire / sewer clean up,
- digital cameras, dell server, 7 computers, software estimating programs,
- airduct cleaning system / HVAC, diesel heaters,
- 5000 sq. ft. warehouse for content cleaning and temporary storage, move / pack out services

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

- 350 air movers
- 100 dehumidifiers
- 6 generators
- 20 air scrubbers
- 5 air injectors
- 7 service vehicles
- Numerous moisture detectors, psychrometers, cameras, etc.

TJarnel, Inc. dba. ServPro of East El Paso

- (3) 1 ton vans with truck mount extraction / carpet cleaning units
- (2) 1 ton box trucks – (1) ¾ ton flat bed truck with twin mounts
- (2) 1 ton passenger vans – 15 passenger (1) 4000 P5 pressure washer
- 175 P5 pressure washer (1) soda blaster (cleaner) (2) utility trucks
- portable extraction units (4) shop vacs (3) carpet vacs (2) portable generators
- portable compressor (1) roto hard floor cleaner
- (32) dehumidifiers (100) air movers (fans) (2) upholstery cleaning units
- non-penetrating moisture meters (3) penetrating moisture meters
- thermal hygrometers (3) bore scopes (3) ozone generators (1) portable evap. cooler
- thermo foggers
- air scrubbers / negative air machines

For large losses – car draw on nearly unlimited supplies of drying equipment (including desiccant dehumidifiers)

RESPONSE FORM

5. Vendor must provide a listing of all employees including their job titles and responsibilities and any special certifications held?

Dyna Four Incorporated dba. ServPro of West El Paso

- Santiago Gomez – Vice President CDS, ASD, WRT, Lead Certified, Mold Contractor
- Yvette Soria Gomez – President WRT, Initial Mold
- Michael Tuite - Production Manager ASD, WRT, lead Certified, Subrogation
- Abraham Marmolejo – Fire Manager, ASD, WRT, Lead Certified, Mold Contractor, Subrogation
- Jose Arenas – Fire / Water Crew Chief, ASD, WRT, Lead Certified, Subrogation
- Obed Ontiveros – Fire Water Chief, ASD, WRT, Fire, Water, Subrogation
- Josh Torres – Fire / Water Tech, WRT, Subrogation
- Harvey Barbosa – Cleaning Tech
- Eduardo Morales Lozano - Cleaning Tech
- Juan Ramirez – Cleaning Tech
- Art Gambu – Sales Marketing Manager, WRT Certified
- Rosa Loya – Sales Marketing Representative, WRT Certified
- Kristal Medina – Office Manager, WRT Certified
- Vanessa Gomez – Estimator, WRT Certified
- Elizabeth Horta – Estimator / Administrator

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

- Austi Presley – - Fire / Flood Tech Supervisor
- Christopher Neria – Cleaning, - Fire / Flood Tech
- Greg Athouse – Company President, Manager
- Buddy Bray – Book Keeper, Administrative Assistant
- Florencio Rosales – Project Manager
- Amber Multunas – Estimator, Invoice Preparation
- Odilia Ramirez – Fire Cleaning Tech
- Louis Ponce – Business Developer
- Matthew Kniep – Business Developer
- Sylvia Sanchez – Fire Cleaning Tech
- Sara Jefsejeff – Office Coordinator
- Margaret Osuna – Fire / Flood Tech
- Jason Adams - Fire / Flood Tech
- Gabriel Rosales - Fire / Flood Tech
- Sonny Aguirre - Fire / Flood Tech

TJarnel, Inc. dba. ServPro of East El Paso

- Malin D. Charnell – Owner, Lead Renovation, Carpet & Upholstery Cleaning, Water Restoration Tech – Applied Structural Drying Subrogation
- Rosa Fuentes – General Manager – Water Restoration Tech
- Fernando Salas – Production Manager – Water Restoration Tech
- Chris Arroys – Technician – Water Restoration Tech
- Esmeralda Aguirre – Technician – Water Restoration Tech
- Leticia Cardenas - Technician – Water Restoration Tech
- Kenneth Morse – Technician
- Erika Caro – Technician

RESPONSE FORM

6. Vendor must provide a statement of its response policy including any costs associated with the consultation call and whether or not this service is waived if the order is given to vendor for the service required.

Dyna Four Incorporated dba. ServPro of West El Paso

Emergency response is 24/7/365, 2 hours on site, 4-8 hours written preliminary estimate provided to client. A \$150.00 emergency charged waived if ServPro West provides mitigation services.

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

No charge for call

TJarnel, Inc. dba. ServPro of East El Paso

Response 24/7/365 will be in contact with affected department within 20 minutes – We will be on site within 2 hours – Verbal assessment \$0 cost. Written proposal \$150.00, waived if job is preformed.

7. Does vendor provide vent and duct cleaning for food service overhead grease filters in the kitchen area where fire suppression equipment is located? If so, provide details and costing.

Dyna Four Incorporated dba. ServPro of West El Paso - Yes, exhaust systems and components will be pressure hot washed with plastic containment and post cleaning included.

~~Service Master by Althouse Cleaning, Inc.~~ **Althouse Cleaning, Inc. dba. Althouse Restore** – No

TJarnel, Inc. dba. ServPro of East El Paso – We provide Kitchen Exhaust Cleaning Services – we clean turbine, connecting, duct system, hood baffles and the hood. Also we clean kitchen appliances and kitchen.

Cost - is based upon the specific configuration (# of turbines, complexity of duct system, availability of access panels, number of hoods, frequency of cleaning and level of soiling)

Reporting – turbine belt wear, lubrication required, needed repairs

Long Term Partnering Agreements – (3-5) years focused on cost reduction will result in annual reductions / discounts.

RESPONSE FORM

8. Does vendor have ability to fire proof stage curtains, upholstery, and other surfaces? If so, provide details and costing.

Dyna Four Incorporated dba. ServPro of West El Paso

- ServPro West El Paso can apply NFPA 701 Test

– Fire Retardant at a cost of \$1.70 per sq. ft... This is applied after curtain wet or dry cleaned. Most cleaning removes the factory applied retardant.

~~Service Master by Althouse Cleaning, Inc.~~ **Althouse Cleaning, Inc. dba. Althouse Restore - No**

TJarnel, Inc. dba. ServPro of East El Paso –

- Stage Curtains – We provide cleaning & fire retardant services
- Upholstery – We provide cleaning & spot / stain removal and fire retardant services
- Cost – office chairs - \$6.00 each, love seat \$85.00, sofas \$119.00

9. Has vendor provided a price list of all services offered and if so, will a discount or price break be given on large jobs? Please explain details as far as price breaks and/or discounts from price sheet.

Dyna Four Incorporated dba. ServPro of West El Paso

ServPro El Paso West will provide photos, video, drying logs, labor logs, moisture content readings to demonstrate migration work is completed to the S500 standard for water loss. These documents are easy for our clients to audit and streamline payment process.

Yes, on jobs over \$10,000.00 ServPro West El Paso will discount 2% if payment issued 10 business days after completion. Net is 3 days.

****Note:** All work performed by ServPro West El Paso will be warranted for 2 years after completion. A warranty certificate will be issued to client upon completion of project. ******

~~Service Master by Althouse Cleaning, Inc.~~

Althouse Cleaning, Inc. dba. Althouse Restore

Yes, Losses over \$50,000.00 time & material

TJarnel, Inc. dba. ServPro of East El Paso

- Price lists provided by static, terms – estimates / quotes provided for size and complexity are involved
- All jobs have 2% 10 net 30 terms
- Discounts and price breaks will be factored in at time of estimate / quote

RESPONSE FORM

10. Include three (3) references vendor has provided work for in the past 12 months that is comparable to work requested including name of company, contact person, phone number, and brief description of work performed including the total dollar amount of the job. ESC Region 19 will not be responsible for any more than two (2) phone calls to contacts provided if they do not call back for reference and evaluation purposes.

All references on file for awarded vendors

11. Will or can vendor do business in Southern New Mexico for ESC Region 19 Purchasing Cooperative members? If yes, provide details.

Dyna Four Incorporated dba. ServPro of West El Paso

Yes, same time and materials billing will apply. Terms are the same for Texas.

~~Service Master by Althouse Cleaning, Inc.~~ **Althouse Cleaning, Inc. dba. Althouse Restore**

Yes, West Texas, El Paso County and Las Cruces NM

TJarnel, Inc. dba. ServPro of East El Paso

We do business in Southern New Mexico, eq. NMSU, NASA and a variety of residential insurance customers. Work preformed kitchen exhaust system, fire restoration, water mitigation, bio-hazard / post mortem clean-up, mold remediation.

Price list attached at end of award summary as of 4/09/2013

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(September 19, 2012)
(June 19, 2013)
(July 22, 2014)

