

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Pest Control and Lawn Care Services– ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6843
RFP OPENING DATE: August 30, 2012
CONTRACT TERM: Date of award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until August 31, 2014)
(Extended by Region 19 until August 31, 2015)
FUNDING SOURCE: Various
RFP's ISSUED: 11
RESPONSES: 2
ADVERTISEMENT DATES: August 16th & 23rd, 2012
BOARD MEETING DATE: October 18, 2012
RECOMMENDED FOR AWARD ~~Orkin, Inc.~~ (Removed as of 11/2013)
Watson Extermination Services, Inc. dba. Watson Pest Management
TOTAL (estimated) \$500,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase pest control and related services as required during the contract term on an as needed basis.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Nancy Tinoco
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

~~Orkin, Inc.~~ (Removed as of 11/2013)
Attn: Henry Reyes Jr.
6962 Gateway Blvd. E.
El Paso, TX 79915
915-772-7414 / 915-274-0286
Fax: 915-772-9469
~~www.orkin.com / hreyes@orkin.com~~

Watson Extermination Services, Inc dba. Watson Pest Control

Attn: Bennie R. Watson
PO BOX 12823
El Paso, TX 79912
915-585-1133
Fax: 915-584-6008

SPECIAL CONDITIONS

1. This contract will be awarded to one vendor for service on an as required basis.
2. A copy of all licensing requirements along with general liability, auto liability, and workers compensation coverage must be provided with bid submittals.
3. Vendors submitting bids must provide proper licensing in pest control, termite control, lawn and ornamental, weed control, commodity fumigation, structural fumigation, and provide permits for these services at the time bids are submitted.
4. The service area will be mostly El Paso County; however, some instances will require service in Hudspeth County.
5. Chemicals used in buildings must be odorless and colorless
6. All chemicals and supplies used in any applications must be in compliance with current local, state, and federal guidelines as applied to Public Education Facilities.
7. This contract will be for use by Region 19 ESC and its Purchasing Cooperative Members on an as needed basis.
8. Award basis will be 65% pricing, 25% overall services offered and capacity to service large accounts, and 10% reference checks for comparable accounts to the ESC Region 19 Purchasing Cooperative membership

Bid Response Form

1. General Pest Control to include rodent, ant, roach, spiders, scorpions, snakes, pigeon, skunk trapping, flies, wasps, and other flying insects

- Drive time per mile from previous call \$ 0 / mile
- Minimum 1 hour charge to include labor, chemicals, Equipment or any other supplies \$ 45.00/ 1st hour
- Additional 15 minute intervals to include labor, chemicals, And and any other supplies or equipment \$ 15.00/ 15 minutes
- Response time-Normal service calls 24 hours
- Response time- emergencies 4 hours

~~1st Low — Orkin, Inc.~~

- Drive time per mile from previous call \$ 0 / mile
- Minimum 1 hour charge to include labor, chemicals, Equipment or any other supplies \$ 52.00 / 1st hour
- Additional 15 minute intervals to include labor, chemicals, And and any other supplies or equipment \$ 13.00 / 15 minutes
- Response time-Normal service calls 24 hours
- Response time- emergencies 24 hours

2nd Low – Watson Pest Control

2. Termite Control

- Hourly rate per man hour for termite control (labor only) \$ 90.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal Service Calls 48 hours
- Cost for consulting to see if termite control is required \$ 0

~~1st Low — Orkin, Inc.~~

- Hourly rate per man hour for termite control (labor only) \$ 100.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal Service Calls 24 hours
- Cost for consulting to see if termite control is required \$ 0

2nd Low – Watson Pest Control

Bid Response Form

3. Ornamental & lawn insect control

- Hourly rate per man hour for this service (labor only) \$ 75.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal service calls 24 hours

1st Low - Watson Pest Control

- Hourly rate per man hour for this service (labor only) \$ 90.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal service calls 48 hours

~~2nd Low – Orkin, Inc.~~

4. Weed Control

- Hourly rate per man hour for termite control (labor only) \$ 85.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal service calls 24 hours

1st Low - Watson Pest Control

- Hourly rate per man hour for termite control (labor only) \$ 90.00 / hour
- % markup for chemicals, supplies, and equipment 0 %
- Response time- Normal service calls 48 hours

~~2nd Low – Orkin, Inc.~~

5. Fumigation Services

- Hourly rate per man hour for fumigation (labor only) \$ 90.00 / hour
- % markup for special chemicals, equipment, and supplies 0 %
- Response time- Normal service calls 48 hours

~~1st Low – Orkin, Inc.~~

- Hourly rate per man hour for fumigation (labor only) \$ 100.00 / hour
- % markup for special chemicals, equipment, and supplies 0 %
- Response time- Normal service calls 24 hours

2nd Low – Watson Pest Control

Bid Response Form

6. Consultation Services

- Hourly rate for consultation services on complex problems \$ 25.00 / hour
- Response time 24 hours

1st Low - Watson Pest Control

- Hourly rate for consultation services on complex problems \$ ~~45.00~~ / hour
- Response time 24 hours

~~2nd Low - Orkin, Inc.~~

Bid Response Form

7. List number of licensed technicians currently employed with your company?

~~Orkin, Inc. - 12 employees~~

Watson Pest Control - 10 employees

8. List total number of vehicles in service fleet?

~~Orkin, Inc. - 14 vehicles~~

Watson Pest Control - 15 vehicles

9. List all licenses currently held by company and individuals?

~~Orkin, Inc. - pest control, termite control, weed control, lawn & ornamental, commodity~~

Watson Pest Control - pest, termites, lawn & ornamental, fumigation, (P, T, L & O W, F)

10. Has vendor provided all licenses, certifications, and insurances required with the bid?

~~Orkin, Inc. - Yes~~

Watson Pest Control – Yes

11. Provide list of three (3) comparable size accounts currently serviced in the last year including name of account, contact person, phone number, and mailing list. ESC Region 19 will not be responsible for contacts that will not return phone calls when checking references.

On File

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(September 11, 2012)
(June 19, 2013)
(July 22, 2014)