



with other proposals received with like products during the evaluation process. Regarding vendors with no previous performance history a minimum number of 5 out of 10 was assigned for calculation of weighted criteria. All vendors submitting sole source were recommended on this proposal with notations on their sole source documentation.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
Purchasing Manager

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Nancy Alvarado  
ESC Region 19

Martin Camacho  
ESC Region 19

### SPECIAL CONDITIONS

1. This catalog discount proposal will identify primary suppliers for various instructional, classroom, office, and related supplies and equipment on an as required basis during the contract term.
2. Catalog discounts will be considered based on both individual dollar purchases and available selections.
3. **All discounts submitted will include shipping and handling with the discount submitted per order to one (1) location unless otherwise stated at the time proposals are submitted.**
4. **Please note that if catalog requires different discounts, each category must be specified with that specific discount. Do not submit a catalog with more than 3 different discounts and do not put a spread such as between 10% and 30% as it will not be possible to evaluate these types of responses.**
5. No proposals will be considered unless accompanied with a current set of catalogs for evaluation purposes.
6. The proposal will be awarded lot by lot, therefore it is not necessary to respond to all items for award consideration.
7. Award Recommendation basis will be based on 65% pricing, 25% selection, diversity and quality, and 10% past performance.
8. **Exclusive, proprietary, or sole source supplies and goods should be so noted in vendor's response for evaluation purposes.**
9. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that in the event that seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.

### ORDER INFORMATION

~~ABC SCHOOL SUPPLY~~ **SEE TCPN CONTRACT# R4930 WITH SCHOOL SPECIALTY FOR BETTER DISCOUNTS (OSCAR CHAVEZ 915-478-0838)**

~~ATTN: DONNA LAPP  
P.O. BOX 369  
LANDISVILLE, PA 17538  
800-669-4222  
FAX: 717-653-7930~~

~~ACCOUNT MANAGER OSCAR CHAVEZ 915-855-8326, FAX 915-855-8326, [ochavez@schoolspecialty.com](mailto:ochavez@schoolspecialty.com)  
PRICING & QUESTIONS DONNA LAPP 800-669-4222, EXT. 7540~~

~~CATALOG NAME PRICING ONLY VALID WITH ABC SCHOOL SUPPLY EARLY CHILDHOOD INFANT TO GRADE 2 CATALOG~~

~~**S & H** FREE SHIPPING THRU UPS IS AVAILABLE ON MINIMUM ORDERS OF \$100. FREE SHIPPING BY TRUCK IS INCLUDED WITH A MINIMUM ORDER OF \$750. CONTACT VENDOR FOR S & H ON ORDERS LESS THAN STATED AMOUNTS. THIS OFFER EXCLUDES JOY CARPETS AND ANY DROP SHIP ITEMS IN THE ACTIVE PLAY AND PLAYGROUND SECTIONS OF THE CATALOG. THIS DISCOUNT PRICING IS NOT VALID ON SALES FLYERS OR INTERNET ORDERS PLACED AT [www.abc-schools-supply.com](http://www.abc-schools-supply.com) AND CANNOT BE COMBINED WITH ANY OTHER SPECIAL PROMOTIONAL OFFERS. ALL ORDERS MUST REFERENCE BID #2009221743SS TO OBTAIN SPECIAL~~

~~**ORDER DISCOUNTS** ALL ORDERS MUST REFERENCE BID #2009221743SS TO OBTAIN SPECIAL DISCOUNTS. THIS VENDOR DID NOT DESIGNATE ANY SOLE SOURCE ITEMS IN ITS RESPONSE. OFFER APPLIES TO:~~

~~Lot 1 Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)~~

~~Lot 2 Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)~~

~~Lot 7 Instructional Books and Related ( Mass Market Retail Books)~~

~~OVERALL RATING 6.61 OUT 10~~

## **ORDER INFORMATION**

### **ABECEDARIAN**

ATTN: URSULA JACKSON

P.O. BOX 92843

AUSTIN, TX 78709-2843

800-342-1165

FAX: 512-233-2689

[www.alphabetletter.com](http://www.alphabetletter.com) / [info@alphabetletter.com](mailto:info@alphabetletter.com)

**CATALOG NAME:** ABECEDARIAN PRICE LIST

**S & H-** S & H IS \$7.00 FOR ORDERS LESS THAN \$69.99, 10% OF THE TOTAL FOR ORDERS FROM \$70.00 - \$1499.99, AND OVER \$1500.00 ADD 5% OF THE TOTAL ORDER.

**ORDER DISCOUNTS- NONE**

**OTHER-**PRICING IS ON A ONE PAGE PRICE SHEET YOU MAY OBTAIN ON LINE OR BY CONTACTING THE VENDOR DIRECT. **ALL ITEMS ARE SOLE SOURCE** FOR ITS LINE OF DURABLE ALPHABET LETTERS IN UPPER CASE, LOWER CASE, ENGLISH, SPANISH, MAGNETIC AND NON-MAGNETIC. THERE IS NO DISCOUNT FROM THE PRICING SHEET. S & H IS \$7.00 FOR ORDERS LESS THAN \$69.99, 10% OF THE TOTAL FOR ORDERS FROM \$70.00 - \$1499.99, AND OVER \$1500.00 ADD 5% OF THE TOTAL ORDER. . OFFER APPLIES TO:

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related**

**OVERALL RATING-** 6.61 OUT OF 10

### **ABRAMS LEARNING TRENDS**

ATTN: ZENA CARTER

P.O. BOX 10025

WATERBURY, CT. 06725 **as of 12/15/10**

16310 Bratton Lane bldg 2 Suite 250

Austin, TX 78728

800-227-9120

FAX: 800-737-3322

[lewisc@abramslearningtrends.com](mailto:lewisc@abramslearningtrends.com)

[www.abramslearningtrends.com](http://www.abramslearningtrends.com)

**CATALOG NAME-** ABRAMS LEARNING TRENDS

**S & H-** THERE IS AN \$8.00 MINIMUM FOR S & H OR 10% OF THE TOTAL ORDER WHICHEVER IS GREATER. PRICING IS PER THE CATALOG REGARDLESS OF VOLUME OR DOLLAR AMOUNT. OFFER APPLIES TO:

**ORDER DISCOUNTS-** PRICING IN THE CATALOG IS THE DISCOUNTED PRICE. INFORMATION ON THE CATALOG IS ON LINE OR YOU CAN CONTACT THE VENDOR DIRECTLY FOR THE CURRENT CATALOG.

**OTHER-** THE CATALOG IS ALL SOLE SOURCE ITEMS. THIS VENDOR ONLY SELLS DIRECT AND DOES NOT USE RESELLERS.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.8 OUT OF 10

### **ADVENTURES IN LEARNING EDUCATIONAL SUPPLY**

ATTN: GREG LAUFER

7230 GATEWAY BLVD. EAST, SUITE A

EL PASO, TX 79915

800-835-3695

FAX: 915-440-2057

**CATALOG NAME-** ADVENTURES IN LEARNING

**S & H-** \$50 MINIMUM

**ORDER DISCOUNTS-** \$1- \$5,000 TAKES 22% DISCOUNT, \$5,001 AND GREATER TAKES 26% DISCOUNT FROM LIST.

**OTHER-** VENDOR HAS LOCAL STOREFRONT IN EL PASO AT 7230 GATEWAY BLVD., EAST.

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.9 OUT OF 10

## **ORDER INFORMATION**

### **ATTAINMENT COMPANY, INC.**

ATTN: BRENT DENU  
P.O. BOX 930160  
VERONA, WI. 53593-0160  
800-327-4269  
FAX: 800-942-3865

[www.attainmentcompany.com](http://www.attainmentcompany.com) / [info@attainmentcompany.com](mailto:info@attainmentcompany.com)

**CATALOG NAME-** THE ATTAINMENT COMPANY CATALOG

**S & H-** A MINIMUM \$3.00 ORDER IS REQUIRED TO INCLUDE S & H FEES.

**ORDER DISCOUNTS-** DISCOUNTS FROM CATALOG ARE AS FOLLOWS AND INCLUDE S & H; 0% UP TO \$2,500, 5% ON \$2,501- \$5,000, 10% ON \$5,001 - \$10,000, AND 15% ON \$10,001 AND OVER.

**OTHER-** THIS VENDOR'S CATALOG IS SPECIFICALLY FOR IEP RESOURCES, CURRICULUM RESOURCES, ASSISTIVE TECHNOLOGY, AND SCHOOL TO WORK TRANSITION FOR PEOPLE WITH SPECIAL NEEDS.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.65 OUT OF 10

### **BOOKERY**

ATTN: MARGARET BARBER  
10167 SOCORRO ROAD  
EL PASO, TX 79927  
915-859-6132  
FAX:

**CATALOG NAME-** ADVANCE CATALOG

**S & H-** NO MINIMUM ORDER INCLUDED CATALOG PRICING

**ORDER DISCOUNTS-** PRICING IN THE CATALOG IS THE DISCOUNTED PRICE. \$1 TO \$10,000.00 FOR SINGLE ORDERS IS A 20% DISCOUNT FROM THE ADVANCE CATALOG. ANY ORDERS EXCEEDING \$10,000 ALLOWS FOR A 25% DISCOUNT FROM CATALOG PRICING.

**OTHER-** THE LOCAL STOREFRONT IS AT 10167 SOCORRO ROAD IN EL PASO, TX 79927

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.53 OUT OF 10

### **BRODART COMPANY**

ATTN: CUSTOMER SERVICE OR HOLLY HUNTER  
100 NORTH ROAD  
MCELHATTAN, PA 17748  
800-533-8467  
FAX: 800-578-1064

[www.shopbrodart.com](http://www.shopbrodart.com) / [supplies.quotes@brodart.com](mailto:supplies.quotes@brodart.com)

**CATALOG NAME-** BRODART SUPPLIES & FURNISHINGS

**S & H-** ORDER OF \$25 IS REQUIRED TO INCLUDE S & H CHARGES, WHICH ONLY APPLIES TO SUPPLIES ONLY

**ORDER DISCOUNTS-** 15% DISCOUNT FROM THE CATALOG

**OTHER-** THE SAME DISCOUNTS APPLIES FOR FURNITURE AND EQUIPMENT, BUT YOU MUST CONTACT THE VENDOR DIRECTLY TO FIND OUT THE S & H CHARGES IN ADVANCE SO THEY CAN BE ADDED TO THE PURCHASE ORDER. CONTACT THE VENDOR DIRECTLY FOR A COPY OF THE CATALOG AND YOU **MUST REFERENCE QUOTE #DTEXAS** WHEN OBTAINING AND PLACING ORDERS.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 4- Office Supplies ( Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**OVERALL RATING-** 6.73 OUT OF 10

### **BOUND TO STAY BOUND BOOKS, INC.**

ATTN: ~~DIONNE FISHER~~ MIKE BRADY  
1880 WEST MORTON  
JACKSONVILLE, IL 62650  
800-637-6586, EXT. 3151/ 217-245-5191, EXT. 3151  
FAX: 800-747-2872

[www.btsb.com](http://www.btsb.com) / [btsb@btsb.com](mailto:btsb@btsb.com)

**CATALOG NAME-** FALL GENERAL CATALOG AND 2009 SPRING SUPPLEMENT

**S & H-** INCLUDED WITH DISCOUNTED CATALOG PRICING

**ORDER DISCOUNTS-** PRICING HAS ALREADY BEEN DISCOUNTED ACROSS THE BOARD BY 30% FROM PUBLISHERS LIST PRICING

**OTHER-** PREBINDING CHARGE OF \$6.75 PER BOOK FIRM THROUGH AUGUST 12, 2012, SHORT DISCOUNT TITLES ARE REDUCED BY 10% WHICH ALREADY REFLECTS THE DISCOUNTS IN ITS CATALOG. WORK DIRECTLY WITH VENDOR FOR ALL TITLES (17,000), BOOKS (1,500,000), VIDEOS, AND DVD'S ALONG WITH RELATED SERVICES AS PER ITS CATALOG.

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 6.73 OUT OF 10

## **ORDER INFORMATION**

### **CAPSTONE PUBLISHERS as of 12/6/11**

ATTN: CONNIE RUYTER  
P.O. BOX 669  
MANKATO, MN 56002-0669  
800-747-4992, EXT. 486 / 507-385-8486  
FAX: 888-262-0705

[www.capstonepub.com](http://www.capstonepub.com) / [bids@capstonepub.com](mailto:bids@capstonepub.com)

**CATALOG NAME-** CAPSTONE PRESS SPRING 2009, COMPASS POINT BOOKS SPRING 2009, PICTURE WINDOW BOOKS SPRING 2009, AND STONE ARCH BOOKS SPRING 2009

**S & H-** 25 BOOK MINIMUM IS REQUIRED FOR S & H TO BE INCLUDED WITH PRICING

**ORDER DISCOUNTS-** 25% DISCOUNT FROM THE LIST PRICES

**OTHER-** ORDERS LOWER THAN 25 BOOKS SHOULD HAVE 10% ADDED FOR S & H ADDED TO THE PURCHASE ORDER

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 7.26 OUT OF 10

### **CENTRAL PROGRAMS dba GUMDROP BOOKS**

ATTN: LISA GILBERT  
P.O. BOX 505  
BETHANY, MO 64424-0505  
800-821-7199  
FAX: 866-321-7199

[www.gumdropbooks.com](http://www.gumdropbooks.com) / [wecare@gumdropbooks.com](mailto:wecare@gumdropbooks.com)

**CATALOG NAME-** GUMDROP BOOKS

**S & H-** NO CHARGE

**ORDER DISCOUNTS-** 30% - 70% FROM PUBLISHERS LIST

**OTHER-** VENDOR REPRESENTS 300 PUBLISHERS AND IS EXCLUSIVE FOR NUMEROUS PUBLISHERS. MANY TITLES IN ENGLISH, SPANISH, BILINGUAL SPANISH, BILINGUAL FRENCH, AND HAITIAN CREOLE. MARC RECORDS ARE FREE, BARCODE LABELS ARE \$.08, SPINE LABELS ARE \$.06 AND SHELF READY PROCESSING IS \$.43 PER BOOK. ORDER CATALOG FOR OTHER SERVICES. REFERENCE ESC REGION 19 CONTRACT #09-6418 ON PURCHASE ORDERS.

**LOTS- Lot 9- Library Books, Periodicals, and Related Reading Materials** (Proposals should include all specifics on ordering and services offered)

**OVERALL RATING-** 7.8 OUT OF 10

### **CENTRAL PROGRAMS INC. dba GUMDROP PROFESSIONAL RESOURCE CENTER AS OF 8/2/11**

ATTN: BITTSY WRIGHT RACHELLE SANDERS  
P.O. BOX 505  
BETHANY, MO 64424-0505  
866-305-2580  
FAX: 866-638-3724

[www.gumdrop-prc.com](http://www.gumdrop-prc.com) / [wecare@gumdrop-prc.com](mailto:wecare@gumdrop-prc.com)

**CATALOG NAME-** GUMDROP PROFESSIONAL RESOURCE CENTER CATALOG

**S & H-** 8% OF TOTAL ORDER FOR S & H

**ORDER DISCOUNTS-** 0% REGARDLESS OF ORDER AMOUNT

**OTHER-** VENDOR IS SOLE SOURCE PROVIDER FOR READING ESSENTIALS CLASSROOM LIBRARIES AND MEGA KITS. ALL ORDERS MUST REFERENCE REGION 19 CONTRACT #09-6418

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 7.26 OUT 10

### **CHILDCRAFT EDUCATION CORPORATION SEE TCPN CONTRACT# R4930 WITH SCHOOL SPECIALTY FOR BETTER DISCOUNTS (OSCAR CHAVEZ 915-478-0838)**

ATTN: DONNA S. LAPP  
P.O. BOX 3239  
LANCASTER, PA 17604-3239  
800-631-5652, ext. 7546  
FAX: 717-653-7930

LOCAL CONTACT: OSCAR CHAVEZ 915-855-8326/ CELL 915-478-0838

[www.childcrafteducation.com](http://www.childcrafteducation.com) / [eebid@childcrafteducation.com](mailto:eebid@childcrafteducation.com)

**CATALOG NAME-** CHILDCRAFT SCHOOL SPECIALTY THE GROWING YEARS CATALOG

**S & H-** NO CHARGE FOR ORDERS TOTALING \$100 OR MORE SHIPPED UPS, NO CHARGE FOR TRUCK SHIPMENTS OF \$750 OR MORE. TRUCK ITEMS INDICATED WITH A "T"

**ORDER DISCOUNTS-** 12% FROM CATALOG PRICING INCLUDING 12% FROM SALES PRICE ITEMS

**OTHER-** ALL ORDERS MUST REFERENCE REGION 19 CONTRACT #09-6418 AND BID #2009221742SS TO RECEIVE SPECIAL PRICING OFFER. EXCLUDES FACTORY DIRECT ITEMS IN THE ACTIVE PLAY SECTION (ITEMS WITH FD IN ITEM NUMBER) OR ON INTERNET ORDERS

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 4- Office Supplies ( Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 7.36 OUT 10

## **ORDER INFORMATION**

### **CLASSROOM PRODUCTS WAREHOUSE**

ATTN: MAUREEN GERDES  
225 N. FAIRWAY DRIVE  
VERNON HILLS, IL 60061-1862  
888-271-8305  
FAX: 888-280-6110

[www.shopcpw.com](http://www.shopcpw.com) / [bglasser@cpwco.com](mailto:bglasser@cpwco.com)

**CATALOG NAME-** CLASSROOM PRODUCTS WAREHOUSE PREMIUM MATH CATALOG

**S & H-** NO CHARGE

**ORDER DISCOUNTS-** 15% FROM RETAIL PRICE FOR ANY ORDER SIZE WITH GROUND SHIPPING. TEXAS INSTRUMENTS AND CASIO CALCULATORS & PRODUCTS ARE EXCLUDED FROM DISCOUNTS BUT INCLUDE FREE S & H.

**OTHER-** ALL ORDERS MUST REFERENCE REGION 19 CONTRACT #09-6418 TO RECEIVE SPECIAL PRICING

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 7.38 OUT OF 10

### **COMMUNITY PRODUCTS LLC dba COMMUNITY PLAYTHINGS**

ATTN: MOLLY THORN  
2032 ROUTE 213  
RIFTON.NY 12471  
800-777-4244

FAX: 800-336-5948

[www.communityplaythings.com](http://www.communityplaythings.com) / [sales@communityplaythings.com](mailto:sales@communityplaythings.com)

**CATALOG NAME-** COMMUNITY PLAYTHINGS CATALOG

**S & H-** NO CHARGE

**ORDER DISCOUNTS-** 0% FROM CATALOG

**OTHER-** ALL ORDERS MUST REFERENCE REGION 19 CONTRACT #09-6418 **COMMUNITY PLAYTHINGS IS THE SOLE SOURCE PROVIDER FOR ALL OF ITS PRODUCTS IN THE CATALOG**

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OVERALL RATING-** 7.3 OUT OF 10

### **DELTA SYSTEMS COMPANY, INC.**

ATTN: JEANNIE PATCHIN  
1400 MILLER PARKWAY  
MCHENRY, IL 60050-7020  
800-323-8270

FAX: 800-909-9901

[www.deltapublishing.com](http://www.deltapublishing.com) / [j.patchin@deltapublishing.com](mailto:j.patchin@deltapublishing.com)

**CATALOG NAME-** DELTA PUBLISHING PRE-K-5 ESL RESOURCE CATALOG, DELTA PUBLISHING MIDDLE SCHOOL, SECONDARY, & ADULT ESL RESOURCE CATALOG, DELTA PUBLISHING SPANISH CATALOG, DELTA PUBLISHING ITALIAN CATALOG, AND RAVEN TREE PRESS CHILDREN'S PICTURE BOOKS CATALOG.

**S & H-** INCLUDED WITH NO MINIMUM ORDERS

**ORDER DISCOUNTS-** 10% DISCOUNT FROM CATALOG REGARDLESS OF THE QUANTITY ORDERED

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OTHER-** CATALOG ON LINE AND VENDOR WILL ALSO SEND A CD UPON REQUEST.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.8 OUT OF 10

### **DEMCO, INC.**

ATTN: AMY SCHMALE  
P.O. BOX 7488  
MADISON, WI 53707-7488  
866-558-9068

FAX: 888-329-4728

[www.demco.com](http://www.demco.com) / [quote@demco.com](mailto:quote@demco.com)

**CATALOG NAME-** DEMCO ANNUAL

**S & H-** INCLUDED WITH NO MINIMUM ORDERS

**ORDER DISCOUNTS-** **FURNITURE PURCHASES** UP TO \$5,000 CAN TAKE A 10% DISCOUNT FROM CATALOG BUT S & H MUST BE CONFIRMED BEFORE ORDER IS PLACED AND ADDED ONTO THE PO BEFORE PROCESSING. ALL ORDERS OVER \$5,000 SHOULD BE CALLED TO THE CONTACT AT THE VENDOR FOR BETTER PRICING. S & H IS ALSO EXTRA AND SHOULD BE CONFIRMED. **ORDERS FOR SUPPLIES** CAN TAKE A 15% DISCOUNT FROM THE CATALOG WITH A MINIMUM ORDER OF \$50 FOR S & H TO BE INCLUDED. ANY SUPPLY ORDERS OVER \$5,000 SHOULD BE GIVEN TO THE VENDOR FOR BETTER DISCOUNTS

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OTHER-** ALL ORDERS MUST REFERENCE THE REGION 19 CONTRACT # ALONG WITH THE DEMCO **DISCOUNT CODE C8B000 FOR PROPER IDENTIFICATION**. EXCLUDED FROM THIS CONTRACT ARE SECURITY PRODUCTS, SUBSCRIPTION PROGRAMS, AND LICENSED PRODUCTS INCLUDING BUT NOT LIMITED TO GARFIELD, ERIC CARLE, ARTHUR, AND CLIFFORD. CONTACT VENDOR FOR OTHER SPECIFICS.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

## **ORDER INFORMATION**

Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)  
Lot 3- Computer Supplies ( toner cartridges, CD- ROMs, ink cartridges, cables, keyboard, mouses, and related)  
Lot 4- Office Supplies (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)  
Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)  
oks)  
**OVERALL RATING- 7.58 OUT OF 10**

### **DICK BLICK COMPANY**

ATTN: KRISTIN DWYER  
P.O. BOX 1267  
GALESBURG, IL 61402-1267  
800-704-7744  
FAX: 800-621-8293  
[www.dickblick.com](http://www.dickblick.com) / [k.dwyer@dickblick.com](mailto:k.dwyer@dickblick.com)

**CATALOG NAME-** BLICK ART SUPPLIES

**S & H-** MINIMUM ORDER OF \$200 TO INCLUDE S & H. ORDERS LESS THAN \$200 SHOULD BE CALLED IN SO THE VENDOR CAN PROVIDE S & H COST

**ORDER DISCOUNTS-** 20% FROM CATALOG PRICE.

**OTHER-** EXCLUSIONS FROM THE CATALOG INCLUDE ITEMS WITH THE BEGINNING PREFIX OF A,B, C, F, OR Z. AS WELL AS INTERNET SPECIALS. ADDITIONALLY, ITEMS WITH F AS THE SECOND CHARACTER ARE ALSO ELGIBLE FOR THE 20% DISCOUNT OR FREE S & H. OTHER ITEMS NOT ELGIBLE FOR FREE S & H ARE 50# MODELING MATERIALS, PAPER ROLLS, FOAMBOARD, LINOLEUM ROLLS, THE 999 OR MASTER ETCH PRESSES OR OTHER PRODUCTS NOTED IN THE CATALOG.

Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)  
**OVERALL RATING- 7.61 OUT OF 10**

### **DYNASTUDY, INC.**

ATTN: ELLEN HARRIS  
1401 BROADWAY STREET SUITE 100  
MARBLE FALLS, TX 78654  
877-361-0550  
FAX: 877-361-1197  
[www.dynanotes.com](http://www.dynanotes.com) / [info@dynastudy.com](mailto:info@dynastudy.com)

**CATALOG NAME-** DYNA NOTES

**S & H-** \$25.00 MINIMUM ORDER \$25.00 - \$59.00 S&H \$5.00 **8% AS OF 8/3/11**; \$60.00 - \$999.99 S&H 8% **\$80.00 FLAT AS OF 8/3/11**; \$1,000 - \$2,499.99 S&H 6%; \$2,500-\$4,999.99 S&H 5%; \$5,000 - \$9,999.99 S&H 4%; \$10,00 + S&H 3.5%

**ORDER DISCOUNTS-** 0% DISCOUNT

**OTHER-** VENDOR IS A SOLE SOURCE PROVIDER FOR ALL OF ITS PRODUCTS AND DOES NOT USE ANY RESELLERS. .

Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)  
Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)  
**OVERALL RATING- 7.26 OUT OF 10**

### **EDUCATORS OUTLET**

ATTN: KRISTIN HAWS  
P.O. BOX 397  
TIMNATH, CO 80547  
800-315-2212  
FAX: 866-254-5786  
[www.educatorsoutlet.com](http://www.educatorsoutlet.com) / [contact@educatorsoutlet.com](mailto:contact@educatorsoutlet.com)

**CATALOG NAME-** EDUCATORS OUTLET

**S & H-** GROUND SHIPMENTS (S & H) ARE INCLUDED WITH DISCOUNTS PROVIDED UNLESS YOU ARE SPECIFYING EXPRESS OR OVERNIGHT

**ORDER DISCOUNTS-** A 15% DISCOUNT FROM THE CATALOG PRICE REGARDLESS OF THE DOLLAR AMOUNT OF THE ORDER WITH THE EXCLUSION OF CALCULATORS ONLY.

**OTHER-**

Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)  
Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)  
Lot 7- Instructional Books and Related (Mass Market Retail Books)  
**OVERALL RATING- 7.26 OUT OF 10**

## **ORDER INFORMATION**

### **ERASER DUST GROUP dba SPRINGERS SPECIALTIES**

ATTN: CYNTHIA P. HUEREQUE OR CUSTOMER SERVICE

1241 LEE TREVINO DRIVE

EL PASO, TX 79907

915-594-0707 / 915-772-1200

FAX: 915-594-0883

[www.eraserdust.com](http://www.eraserdust.com)

**CATALOG NAME-** ERASER DUST ALPHA TEACHING TOOLS

**S & H-** INCLUDED

**ORDER DISCOUNTS-** 12% DISCOUNT FROM THE CATALOG ON ALL ITEMS REGARDLESS OF VOLUME WITH THE EXCLUSION OF FURNITURE, PROMOTIONAL ITEMS, AND OR A REQUEST FOR EXPRESS AND EXPEDITED SHIPPING IN THOSE INSTANCES YOU MUST CONTACT THE VENDOR TO GET THE ADDITIONAL COST;

**OTHER-** STORE FRONT FOR THIS VENDOR IS LOCATED AT 1241 LEE TREVINO DRIVE, EL PASO, TX 79907.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)**

**Lot 3- Computer Supplies ( toner cartridges, CD- ROMs, ink cartridges, cables, keyboard, mouses, and related)**

**Lot 4- Office Supplies (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 7.9 OUT OF 10

### **ESPED.COM, INC.**

ATTN: GEORGE DHIONIS

6 RIVERSIDE DRIVE

ANDOVER, MA 01810-1121

800-365-0114 / 978-701-6901

FAX: 978-824-3988

[www.esped.com](http://www.esped.com) / [gdhionis@esped.com](mailto:gdhionis@esped.com)

**CATALOG NAME-** APPLICATION SUBSCRIPTION SERVICES FOR CREATION AND DELIVERY OF RTI'S (RESPONSE TO INTERVENTION), IEP'S (INDIVIDUAL EDUCATION PLAN), TRANSITION PLANS, AND PROGRESS REPORTS.

**S & H-** INCLUDED

**ORDER DISCOUNTS-** BASED ON USAGE

**OTHER-** ANNUAL RATE CHARGES RANGE FROM \$20 UP TO \$30 PER STUDENT DEPENDING UPON THE APPLICATION SERVICES PICKED FOR THE ESTAR SERIES WEB BASED TRACKING SOFTWARE. ITEMIZED PRICING IS AVAILABLE FOR THIS PRODUCT BY CONTACTING REGION 19 OR THE VENDOR DIRECTLY. THIS VENDOR'S APPLICATION SOFTWARE IS PROPRIETARY AND SOLE SOURCE. FULL COMPLIANCE WITH FEDERAL AND STATE-SPECIFIC REPORTING REGULATIONS. THIS VENDOR PROVIDES SUBSCRIPTION SERVICES TO OVER 150,000 SPECIAL EDUCATION STUDENTS AND 750,000 GENERAL EDUCATION STUDENTS

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.51 OUT OF 10

### **ETA/ CUISENAIRE**

ATTN: CAROLYN VANCO-COORDINATOR OF BIDS

500 GREENVIEW COURT

VERNON HILLS, IL 60061

800-445-5985, EXT. 5177

FAX: 888-333-9588

[www.etacuisenaire.com](http://www.etacuisenaire.com) / [cvanco@etacuisenaire.com](mailto:cvanco@etacuisenaire.com)

**CATALOG NAME-** 1) ETA/CUISENAIRE MATH CATALOG, 2) ETA/CUISENAIRE SCIENCE CATALOG, AND 3) ETA/CUISENAIRE READING & LANGUAGE ARTS.

**S & H-** ORDERS LESS THAN \$100 AFTER DISCOUNTS HAVE BEEN TAKEN ARE CHARGED AT 12%. RUSH ORDERS WILL BE CHARGED AT THE RATE THE SHIPPER CHARGES AND ADDED TO THE INVOICE. VERIFY GROUND SHIPMENT TO AVOID S & H ADDED TO INVOICES

**ORDER DISCOUNTS-** THE DISCOUNT FOR THE MATH CATALOG IS 20% WITH NO CHARGE FOR S & H ON ORDER OVER \$100, SCIENCE CATALOG IS 40% **20% AS OF 07/17/10** WITH NO CHARGE FOR S & H ON ORDERS OVER \$100, AND 6% FOR THE READING CATALOG ON ORDERS OVER \$100, REGARDLESS OF THE ORDER SIZE. PLEASE MAKE NOTE THAT ANY ITEMS WITH THE LETTER "P" IN THE 3<sup>RD</sup> POSITION OF THE ITEM NUMBER ARE EXCLUDED FROM THE DISCOUNT.

**OTHER-**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**OVERALL RATING-** 7.48 OUT OF 10

## **ORDER INFORMATION**

### **EVERWHITE**

ATTN: AMY NELSON  
W158N9332 NOR-X-WAY AVENUE  
MENOMONEE FALLS, WI 53051  
800-824-1482/ 262-250-7114  
FAX: 262-250-7179

[www.everwhiteboards.com](http://www.everwhiteboards.com) / [inquiry@everwhiteboards.com](mailto:inquiry@everwhiteboards.com)

**CATALOG NAME-** EVERWHITE CATALOG PRICE BOOK

**S & H-** DUE TO THE BULKINESS OF ITS PRODUCTS, CUSTOMERS MUST CALL AHEAD OF TIME WITH SIZE OF ORDER AND OBTAIN S & H COSTS TO BE ADDED TO THE ORDER. OVERALL RATING IS 7.67 OUT 10.

**ORDER DISCOUNTS-** EVEREZ RESURFACING PANELS, CLASSIC WOOD FRAMED BOARDS, CLASSIC ALUMINUM FRAMED BOARDS, AND CLASSIC UNFRAMED BOARDS GET AN **ADDITIONAL 13% DISCOUNT FOR 3' X 4' OR SMALLER AND 18% ADDITIONAL DISCOUNT FOR BOARDS 4' X 4' AND LARGER.** REGARDING CUSTOMIZATION AND PERSONALIZATION, EDUCATOR GRAPHIC WHITEBOARDS, EDUCATOR DELUXE GRAPHIC WHITEBOARDS, MESSENGER CORK BULLETIN BOARDS, MESSENGER VINYL BULLETIN BOARDS, MESSENGER DELUXE CORK COMBINATION BOARDS, MESSENGER DELUXE VINYL COMBINATION BOARDS, LAPBOARDS, AND ACCESSORIES TAKE A 0% FROM THE PRICE LIST.

**OTHER- SOLE SOURCE PRODUCT (EVERWHITE DRY ERASE BOARDS)** THAT ENABLES WHITE BOARDS TO HAVE ANY PERMANENT MARKERS COME OFF WITH EASE, THEREBY ELIMINATING REPLACEMENT OF THE BOARD WHEN PERMANENT MARKERS ARE USED IN PLACE OF ERASEABLE MARKERS. A WIDE VARIETY OF CUSTOMIZATION AND PERSONALIZATION IS ALSO AVAILABLE FROM THIS VENDOR WHO ONLY SELLS WHITEBOARDS, BULLETIN BOARDS, CORK BOARDS, VINYL BOARDS, AND RELATED ACCESSORIES. TIERED PRICING BASED ON VOLUME IS ON THE PRICE LIST.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, e accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**OVERALL RATING-** 7.05 OUT OF 10

### **FOLLETT LIBRARY RESOURCES, INC.**

ATTN: REBECCA NAVAR-STEPASHKIN-915-549-5623  
1340 RIDGEVIEW DRIVE  
MCHENRY, IL 60050  
888-511-5114 VM #3768  
FAX: 800-852-5458

Orders- [orders@flr.follett.com](mailto:orders@flr.follett.com) / Bids- [sales@flr.follett.com](mailto:sales@flr.follett.com) / online catalog- [www.titlewave.com](http://www.titlewave.com)

**CATALOG NAME-** QUARTERLY FALL, WINTER, SPRING, AND SUMMER K-5 & 6-12, FOLLETT BOUND ELEMENTARY & SECONDARY AND INTERNET TITLE WAVE WEB SITE ON LINE CATALOG.

**S & H-** NO MINIMUM ORDERS ARE REQUIRED AND S & H IS FREE ON ALL BOOKS AND AUDIOVISUAL MATERIALS.

**ORDER DISCOUNTS-** AS HIGH AS 45% DISCOUNT FOR ALL TRADE AND PAPERWORK BINDING, UP TO A 30% FOR LIBRARY BINDING, UP TO A 40% FOR GENERAL REFERENCE, AND A 30% DISCOUNT FOR FOLLETTBOUND BOOKS. BOOKS ON THE ON LINE TITLEWAVE STORE REFLECT THE ALREADY DISCOUNTED PRICE

**OTHER-** ADDITIONAL DISCOUNTS FOR 25+ OF THE SAME FOLLETTBOUND TITLES, SELECT DICTIONARIES, AND THESAURI ARE ELGIBLE FOR ADDITIONAL DISCOUNTS. **FOLLETT SPECIFICALLY WOULD NOT EXTEND PRICING TO ESC REGION 19 PURCHASING COOPERATIVE MEMBERS OUTSIDE OF EL PASO OR HUDSPETH COUNTIES.**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 7.51 OUT OF 10

### **FREY SCIENTIFIC, DIVISION OF DELTA EDUCATION, A SCHOOL SPECIALTY COMPANY**

ATTN: BASHELIA WARE- 713-927-5019  
OR MELINDA WILLIAMS AT 800-225-3739, EXT, 615  
80 NORTHWEST BLVD.  
NASHUA, NH 03063-4067  
800-225-3739  
FAX: 877-256-3739

[www.freyscientific.com](http://www.freyscientific.com) / [customercare@freyscientific.com](mailto:customercare@freyscientific.com)

**CATALOG NAME-** SCHOOL SPECIALTY SCIENCE FREY SCIENTIFIC GENERAL CATALOG AND SCHOOL SPECIALTY SCIENCE FREY SCIENTIFIC GRADES PREK-6.

**S & H-** FREE S & H **EXCEPT** FOR LIVE SPECIMENTS, HAZARDOUS MATERIALS, AND PRODUCTS THAT MUST SHIP MOTOR FREIGHT. THESE ITEMS ARE **NOTED WITH A PREFIX OF L, H, OR T.** ALL MOTOR FREIGHT ITEMS WILL INCUR A MINIMUM \$75 OR 12% OF THE ITEMS VALUE.

**ORDER DISCOUNTS-** 20% DISCOUNT FROM BOTH CATALOGS WHICH INCLUDES **IS C-025273811-F ALONG WITH ESC REGION 19 RFP #09-6418**

**OTHER-** SEE SPECIAL INSTRUCTIONS FOR ITEMS WITH THE PREFIX L OR H.

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.05 OUT OF 10

## **ORDER INFORMATION**

### **GF EDUCATORS**

ATTN: PATSY GUTIERREZ  
602 FERRIS AVENUE  
WAXAHACHIE, TX 75165-3031  
866-425-4155/ 972-937-0741  
FAX: 972-937-0742

[www.stepuptaks.com](http://www.stepuptaks.com) / [patsy@stepuptaks.com](mailto:patsy@stepuptaks.com)

**CATALOG NAME-** STEP UP TO THE TACS

**S & H-** S & H IS \$5 PER ORDER;

**ORDER DISCOUNTS-** GRADES 6<sup>TH</sup>-EXIT. PRICE LIST IS 0% FROM CATALOG PRICE UNLESS ORDERING OVER 150 BOOKS AT WHICH TIME \$1 CAN BE TAKEN OFF PER BOOK.

**OTHER- SOLE SOURCE PROVIDER. .**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 6.8 OUT OF 10

### **HAMMOND & STEPHENS (DIVISION OF PREMIER AGENDA'S INC.)**

ATTN: NANCY DETMER  
P.O. BOX 629  
FREMONT, NE 68026  
800-228-9875  
FAX: 800-633-0630

[www.hammondstephens.com](http://www.hammondstephens.com) / [sales@hscom.com](mailto:sales@hscom.com)

**CATALOG NAME-** HAMMOND & STEPHENS SCHOOL SPECIALTY PLANNING & STUDENT DEVELOPMENT

**S & H-** NO CHARGE- FREE SHIPPING

**ORDER DISCOUNTS-** \$1- \$10,000-AS PER CATALOG PRICE OVER \$10,000-5% FROM CATALOG PRICE

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 6.8 OUT OF 10

### **HATCH INC.**

ATTN: SARAH ZONA  
301 N MAIN STREET, SUITE 101  
WINSTON-SALEM, NC 27116  
800-624-7968, EXT. 1295  
FAX: 800-410-7282

[www.hatchearlychildhood.com](http://www.hatchearlychildhood.com) / [szona@hatchearlychildhood.com](mailto:szona@hatchearlychildhood.com)

**CATALOG NAME-** HATCH ESSENTIALS FOR EARLY CHILDHOOD LEARNING AND HATCH INFANT + TODDLER TURNKEY CLASSROOM SOLUTIONS FOR 0-3 YEARS.

**S & H-** ADD 15% OF THE ORDER AMOUNT TO ALL ORDERS

**ORDER DISCOUNTS-** \$1- \$10,000.00 CAN TAKE 5% FROM CATALOG PRICE  
\$10,000 AND OVER CAN TAKE 12% FROM CATALOG PRICE

**OTHER-** REFERENCE REGION 19 RFP #09-6418 AND B82-09 WHEN PLACING ORDERS FOR DISCOUNT ALLOWANCE

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 6.73 OUT OF 10

### **HEALTH EDCO**

ATTN: CARLA JANUARY VICKI FULTON  
P.O. BOX 21207  
WACO, TX 76702-1207  
800-299-3366  
FAX: 888-977-7653

[www.healthedco.com](http://www.healthedco.com) / [sales@wnsgroup.com](mailto:sales@wnsgroup.com)

**CATALOG NAME-** HEALTH EDCO- BRINGING HEALTH EDUCATION TO LIFE-SCHOOL EDITION

**S & H-** \$1 TO INCLUDE FREE S & H

**ORDER DISCOUNTS-** 8% DISCOUNT FROM CATALOG PRICING REGARDLESS OF ORDER SIZE

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 7.1 out of 10

## ORDER INFORMATION

### HEARLIHY

ATTN: CARRIE LEE  
P.O. BOX 1747, 913 E. JEFFERSON  
PITTSBURG, KS 66762-1747  
866-622-1003, EXT. 534  
FAX: 866-622-1003

[www.hearlihy.com](http://www.hearlihy.com) / [clee@hearlihy.com](mailto:clee@hearlihy.com)

### CATALOG NAME- HEARLIHY DRAFTING, DESIGN, CAD, AND SUPPLIES CATALOG

**S & H-** UP TO \$99.99 S & H IS \$7, \$100 - \$999.99 IS 7% S & H, \$1,000 - \$2750.99 IS 6% S & H, \$2751 - \$3500 IS 5% FOR S & H, ORDERS GREATER THAN \$3501 ARE 3% S & H TO BE ADDED BASED ON THE TOTAL ORDER

**ORDER DISCOUNTS-** 0% DISCOUNT FROM CATALOG PRICING REGARDLESS OF ORDER SIZE.THEY ARE ABLE TO OFFER A TWO PERCENT DISCOUNT ON ALL ORDERS \$100 AND GREATER THAT REFERENCE THEIR BID# ON THE PURCHASE ORDER WHICH IS BID# 454547

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**OVERALL RATING-** 7.05 OUT OF 10

### ~~HIGHSMITH, DIVISION OF LAB SAFETY SUPPLY, INC.~~

GHC SPECIALTY BRANDS, LLC ("SPECIALT BRANDS") **AS OF 12/08/09**

ATTN: DAWN ADLER  
P.O. BOX 7820  
MADISON, WI 53707-7820  
800-543-2180  
FAX: 800-350-6236

[www.highsmith.com](http://www.highsmith.com) / [bids@highsmith.com](mailto:bids@highsmith.com)

### CATALOG NAME- ALL CURRENT HIGHSMITH & UPSTART CATALOGS

**S & H-** \$25 MINIMUM ORDER FOR S & H TO BE INCLUDED

**ORDER DISCOUNTS-** SEE LOTS BELOW

**OTHER-** ORDER MUST INCLUDE REGION 19 RFP #09-6418 and Discount No. 97208/ Discount key code 13058F

**Lot 1- Classroom Furniture** (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)- \$1 - \$2500 IS A 5% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**Lot 2 - Classroom Supplies** (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**Lot 3- Computer Supplies** ( toner cartridges, CD- ROMs, ink cartridges, cables, keyboard, mouses, and related)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**Lot 4- Office Supplies** (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.**

**Lot 7- Instructional Books and Related** (Mass Market Retail Books)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**Lot 9- Library Books, Periodicals, and Related Reading Materials** (Proposals should include all specifics on ordering and services offered)-\$1 - \$2500 IS A 13% DISCOUNT AND LARGER PURCHASES REQUIRE A QUOTE FOR GREATER DISCOUNTS.

**OVERALL RATING-** 7.25 OUT OF 10

### INDECO SALES, INC.

ATTN: TERRY PADEN-806-745-6166  
805 E. 4<sup>TH</sup> AVENUE  
BELTON, TX 76513  
800-692-4256  
FAX: 254-939-5546

[www.indecosales.com](http://www.indecosales.com)

### CATALOG NAME- ARTCO BELL, MIDWEST FOLDING PRODUCTS, BALT, BEST RITE, LIST INDUSTRIES, WOOD DESIGNS, MACO MANUFACTURING, COMMUNITY, JSI, GLOBAL HON, MID-CONTINENT/ OFFICE SOURCE, TENNSCO

**S & H-** \$500 MINIMUM ORDER PER CATALOG VENDOR FOR S & H TO BE INCLUDED

**ORDER DISCOUNTS-** SEE LOTS BELOW

**Lot 1- Classroom Furniture** (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)

DISCOUNTS WITH \$500 MINIMUM FOR S & H TO BE INCLUDED ARE AS FOLLOWS

**ARTCO BELL-** ALL ORDERS- 50% DISCOUNT

**MIDWEST FOLDING PRODUCTS-** ALL ORDERS- 37% DISCOUNT

**FLEETWOOD-** ALL ORDERS- 20% DISCOUNT

**BALT-** ALL ORDERS- 30% DISCOUNT

**BEST-RITE-** ALL ORDERS- 35% DISCOUNT

**LIST INDUSTRIES-** ALL ORDERS- 20% DISCOUNT

**WOOD DESIGNS-** ALL ORDERS- 20% DISCOUNT

**MACO MANUFACTURING-** ALL ORDERS- 40% DISCOUNT

**COMMUNITY-** ALL ORDERS- 35% DISCOUNT

**JSI-** ALL ORDERS- 40% DISCOUNT

**GLOBAL-** ALL ORDERS- 38% DISCOUNT

**HON-** ALL ORDERS- 50% DISCOUNT

**MID-CONTINENT/OFFICE SOURCE-** ALL ORDERS- 25% DISCOUNT

**TENNSCO-** ALL ORDERS- 35% DISCOUNT

**OVERALL RATING-** 7.9 OUT OF 10

## **ORDER INFORMATION**

### **JUNIOR LIBRARY GUILD**

ATTN: KRISTY KELLY  
7858 INDUSTRIAL PARKWAY  
PLAIN CITY, OH 43064  
800-325-9558, EXT. 7621  
FAX: 800-827-3080

[www.juniorlibraryguild.com](http://www.juniorlibraryguild.com) / [jlg bids@juniorlibraryguild.com](mailto:jlg bids@juniorlibraryguild.com)

**CATALOG NAME- LIBRARIANS GUIDE & JLG BACKLIST**

**S & H- FREE SHIPPING ON ALL ORDERS**

**ORDER DISCOUNTS-** ALL BOOKS ARE PRICED AT \$13.25, \$9.00, OR \$5.00 REFLECTING 20-70% DISCOUNT FROM PUBLISHERS RETAIL PRICE. MYLAR JACKETS AT \$1.00, CATALOG CARD KITS AT \$1.00, CUSTOMIZED MARC RECORDS AT \$ .40, BARCODING AT \$ .60 , SHELF READY PROCESSING AT \$4.00. OUTPUT DELIVERY OF MARC RECORDS FOR EMAIL IS FREE, CD'S AT \$10.00, AND DISK AT \$15.00. **THIS VENDOR IS OFFERING SHELF READY PROCESSING (MARC RECORDS, BARCODES, SPINE LABELS, AND MYLAR JACKETS) FOR \$1.00 TO FIRST TIME PURCHASERS AND WILL CONTINUE THIS OFFER FOR THE FIRST YEAR FROM THE INITIAL PURCHASE**

**OVERALL RATING-** 8.5 OUT OF 10

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 7.7 OUT OF 10

### **KAPLAN EARLY LEARNING COMPANY**

ATTN: KATE SHELTON  
P.O. BOX 609  
LEWISVILLE, NC 27023-0609  
800-334-2014, EXT. 6126  
FAX: 336-712-2243

[www.kaplanco.com](http://www.kaplanco.com) / [bids@kaplanco.com](mailto:bids@kaplanco.com)

**CATALOG NAME- EARLY CHILDHOOD EDITION, K-5 CATALOG, AND FIRST THREE YEARS**

**S & H- ALL ORDERS OVER \$300 AFTER DISCOUNT RECEIVE FREE S & H**

**ORDER DISCOUNTS-** SEE SPECIFIC LOTS FOR DISCOUNTS

**OTHER – EXCLUSIONS -** DISCOUNTS NOT VALID WITH OTHER SALES, COUPONS, OR OTHER DISCOUNTS. OFFER DOES NOT APPLY TO OUTDOOR PLAYGROUNDS, LOFTS, COMPUTERS, SCREENING MATERIALS (ALL ABOUT ECERSR, ALL ABOUT ITTERS-R, TOT TREE OR ITEMS ON PAGES 182-183 OF INFANT TODDLER CATALOG. NEXT DAY AIR FREIGHT AND K-TRUCK DELIVERY ARE EXCLUDED FROM FREE S & H. QUOTES ARE AVAILABLE FOR TURNKEY PLAYGROUND EQUIPMENT UPON REQUEST.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)-** ALL ORDERS CAN TAKE 15% AND FREE S & H.

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)-** ALL ORDERS CAN TAKE 15% AND FREE S & H.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related) ALL** ORDERS CAN TAKE 15% AND FREE S & H.

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)-** ALL ORDERS CAN TAKE 15% AND FREE S & H.

**Lot 7- Instructional Books and Related (Mass Market Retail Books)-** ALL ORDERS CAN TAKE 15% AND FREE S & H.

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)-** ALL ORDERS CAN TAKE 15% AND FREE S & H.

**OVERALL RATING-** 8.23 OUT OF 10

### **KENT ADHESIVE PRODUCTS COMPANY (KAPCO)**

ATTN: SHAWN SMITH  
1000 CHERRY STREET  
KENT, OHIO 44240  
800-791-8965  
FAX: 800-451-3724

[www.kapco.com](http://www.kapco.com) / [book@kapco.com](mailto:book@kapco.com)

**CATALOG NAME-** KAPCO BOOK PROTECTION CATALOG

**S & H-** MINIMUM ORDER IS \$25;

**ORDER DISCOUNTS-** \$25- \$49.99 ADD 15%, \$50- \$99.99 ADD 10%, \$100-\$299.99 ADD 7.5%, OVER \$300 ADD 5% . ALL ORDERS OVER \$100 CLIENT CAN TAKE 5% DISCOUNT FROM CATALOG.

**OTHER- BOOK COVERS, TAPES, LAMINATES, REPAIR & REINFORCEMENT, TOOL, ACCESSORIES, PROTECTION KITS**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)-**

**OVERALL RATING-** 6.8 OUT OF 10

## **ORDER INFORMATION**

### **KINDLE PUBLISHING**

ATTN: CAROLYN CARNEY  
1718 HUMBLE PLACE  
HUMBLE, TX 77338-5275  
800-937-8227  
FAX: 281-540-8341

[www.kindlepublishing.com](http://www.kindlepublishing.com)

**CATALOG NAME- HEARTBEEBS TEKS-BASED ASSESSMENT & REINFORCEMENT SOFTWARE**

**S & H-** \$675.00 REQUIRED FOR S & H TO BE INCLUDED

**ORDER DISCOUNTS-** \$1-\$2500 IS 0% DISCOUNT, \$2501-\$5,000 IS 0% DISCOUNT, \$5001-\$10,000 IS 5% DISCOUNT, AND OVER \$10,000 IS 10% DISCOUNT

**OTHER-** VENDOR IS **SOLE SOURCE** FOR ITS CATALOG

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 6.8 OUT OF 10

### **LAKESHORE LEARNING MATERIALS**

ATTN: DAWN HARPER  
2695 E. DOMINGUEZ STREET  
CARSON, CA. 90895  
800-421-5354 EXT, 2653/ 310-537-8600  
FAX: 310-537-7990

[www.lakeshorelearning.com](http://www.lakeshorelearning.com) / [dlopez@lakeshorelearning.com](mailto:dlopez@lakeshorelearning.com)

**CATALOG NAME- LAKESHORE LEARNING MATERIALS CATALOG AND LAKESHORE ELEMENTARY CATALOG**

**S & H-** NO CHARGE

**ORDER DISCOUNTS-** 5% DISCOUNT REGARDLESS OF ORDER SIZE

**OTHER-** VENDOR IS **SOLE SOURCE** FOR ANY ITEM NUMBERS THAT HAVE AA, AX, DD, EE, FF, GG, JC, JJ, KC, KT, KU, LA, LC, LCW, LDA, LK, LL, LM, PX, RA, RE, RJ, RR, TT, OR YB IN ITEM CODE.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**OVERALL RATING-** 7.45 OUT OF 10

### **LECTORUM PUBLICATIONS, INC**

ATTN: TERESA MLAWER **ALEX CORREA**  
205 CHUBB AVENUE  
LYNDHURST, NJ 07071  
800-345-5946, EXT. 2225  
FAX: 877-532-8676

[www.lectorum.com](http://www.lectorum.com) / [acorrea@lectorum.com](mailto:acorrea@lectorum.com)

**CATALOG NAME- LECTORUM- A WORLD OF REFERENCE AT YOUR FINGERTIPS, LECTORUM-THE BEST IN CHILDREN'S LITERATURE IN SPANISH,**

**S & H- 7% FOR ALL ORDERS LESS THAN \$7,500; NO CHARGE FOR ORDERS \$7,500 OR MORE**

**ORDER DISCOUNTS-** CATALOGS ALREADY REFLECT 20% FROM PUBLISHERS

**OTHER-** NONE

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**OVERALL RATING-** 7.05 OUT OF 10

## **ORDER INFORMATION**

### **MACKIN BOOK COMPANY DBA MACKIN EDUCATIONAL RESOURCES**

ATTN: LYNN BENDT  
3505 COUNTY ROAD 42 WEST  
BURNSVILLE, MN 55306  
800-245-9540  
FAX: 800-369-5490

[www.mackin.com](http://www.mackin.com) / [mackin@mackin.com](mailto:mackin@mackin.com)

TEXAS CONSULTANT- DAVID MCPHEE AT 719-330-2510

**CATALOG NAME- COMPENDIUM AND MACKIN ON LINE ([www.mackin.com](http://www.mackin.com))**

**S & H- NO CHARGE ON \$50 OR MORE**

**ORDER DISCOUNTS-** CATALOG AND ON LINE ARE ALREADY DISCOUNTED 40% FROM PUBLISHERS LIST PRICING. VENDOR WILL ALLOW ANOTHER 5% TO BE TAKEN OFF WITH THIS CONTRACT REGARDLESS OF ORDER SIZE.

**OTHER-** 1.2 MILLION TITLES ARE ON THE WEB SITE FOR ORDERING PURPOSES. ALL ORDERS CAN ARRIVE FULLY USMARC CATALOGED AND PROCESSED SHELF READY AT NO ADDITIONAL CHARGE. FREE CATALOGING AND PROCESSING INCLUDES ANY COMBINATION OF A FULL USMARC RECORD ON DISK OR VIAL EMAIL **OR** A FULL CATALOG CARD SET. YOU MAY ALSO CHOOSE ANY COMBINATION OF THE FOLLOWING OPTIONS; APPLIED BARCODE LABEL, APPLIED SPINE LABEL, READING PROGRAM LABEL, DATE DUE SLIP **OR** POCKET AND BORROWER'S CARD AND MYLAR COVERS ON JACKETED BOOKS. OTHER OPTIONS ARE AVAILABLE FOR A CHARGE SUCH AS KAPCO COVERS ON PAPERBACK BOOKS, COLIBRI COVERS, AND THEFT DETECTION.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 7- Instructional Books and Related ( Mass Market Retail Books**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 7.7 OUT OF 10

### **MAGAZINE SUBSCRIPTION PTP**

ATTN: ROSALEE CLEARMAN  
2707 PRINCETON DRIVE  
AUSTIN, TX 78741  
800-733-5470 / 512-442-5470  
FAX: 512-442-5253

[Mag.subscript.ptp@att.net](mailto:Mag.subscript.ptp@att.net)

**CATALOG NAME-** MAGAZINE SUPSCRIPTIONS PTP-AUSTIN

**S & H-** NONE

**ORDER DISCOUNTS-** 15-30% FROM RETAIL DEPENDING ON EACH MAGAZINE

**OTHER-** SPINE LABELS ARE AVAILABLE FOR \$.55 PER TITLE. CONTACT VENDOR FOR FULL CATALOG; THEY DO NOT GUARANTEE THE SOLVENCY OF ANY PUBLISHER. CONTACT VENDOR FOR ANY MAGAZINES NOT LISTED YOU WISH TO PURCHASE.

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 8.05 OUT OF 10

## **ORDER INFORMATION**

### **NASCO as of 08/13/10**

ATTN: DAVE JOHNSON  
901 JANESVILLE AVENUE  
FORT ATKINSON, WI 53538  
800-558-9595, EXT. 5539  
FAX: 920-563-8296

[www.ensdco.com](http://www.ensdco.com)

**CATALOG NAME-** NASCO ARTS & CRAFTS, NASCO SCIENCE, NASCO MATH, NASCO FAMILY & CONSUMER SCIENCES, NASCO EARLY LEARNING, AND NASCO PHYSICAL EDUCATION, HEALTH, AND TEAM SPORTS

**S & H-** \$50 MINIMUM ORDER FOR FREE S & H. EXCLUSIONS INCLUDE CLAY, PLASTER, MODELING MATERIALS, WEIGHING 50 LBS. OR MORE, PAPER AND KRAFT ROLLS, LINOLEUM ROLLS, FURNITURE, EQUIPMENT, LIVE MATERIALS, CHEMICALS, ITEMS WITH A "Z" PREFIX OR TRUCK LOGO ARE FOB SHIPPING POINT. CONTACT VENDOR FOR THESE ITEMS AHEAD OF TIME AND ADD THEM TO THE PURCHASE ORDER.

**ORDER DISCOUNTS-** "READY OR NOT TOT", AND ACCESSORIES, "TO SEW", AND HAAN CRAFT KITS ARE NOT DISCOUNTED. XENOPUS FROGS AND LIVE MATERIAL COUPON CARDS ARE NOT DISCOUNTED. ARTS & KRAFTS CAN TAKE A 20% DISCOUNT (5% ON Z ITEMS), EARLY LEARNING IS A 10% DISCOUNT, ELEMENTARY MATH & SCIENCE IS A 15% DISCOUNT, FAMILY CONSUMER SCIENCES IS A 10% DISCOUNT, GEOMETRY & ALGEBRA IS A 15% DISCOUNT, MATH IS A 15% DISCOUNT, PHYSICAL EDUCATION AND TEAM SPORTS IS A 10% DISCOUNT, READING RESOURCES IS A 10% DISCOUNT, SCIENCE IS A 15% DISCOUNT, HAND ON HEALTH IS A 10% DISCOUNT, SPECIAL EDUCATION IS A 10% DISCOUNT, AND AGRICULTURAL SCIENCES IS A 10% DISCOUNT FROM CURRENT CATALOG PRICING. ALL PURCHASE ORDERS MUST REFERENCE ESC REGION 19 **RFP #09-6418** AND NASCO QUOTE **NUMBER 09-27265** TO GET SPECIAL PRICING ON THIS CONTRACT.

**OTHER-** CONFIRM PRICING AND DISCOUNTS WITH VENDOR PRIOR TO SUBMITTING ORDER

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

**Lot 3- Computer Supplies (toner cartridges, CD-ROMs, ink cartridges, cables, keyboard, mouses, and related)**

**Lot 4- Office Supplies (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment (Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on or**

**OVERALL RATING- 7.05 OUT OF 10**

### **NATIONAL EDUCATIONAL SYSTEMS**

ATTN: JOSE H. ATKINSON- 210-558-6888  
6333 DE ZAVALA ROAD, SUITE 106  
SAN ANTONIO, TX 78249  
800-231-4380 / 210-699-4674  
FAX: 210-699-4674

[www.shopnes.com](http://www.shopnes.com) / [booksnes@satx.rr.com](mailto:booksnes@satx.rr.com)

**CATALOG NAME-** N.E.S. EARLY CHILDHOOD CATALOG, JONTICRAFT, N.E.S. EARLY LEARNING, KYDZ FURNITURE CATALOG, ILLUSTRATED PRODUCT CATALOG, N.E.S. LITERACY AND MULTI-CULTURAL SOURCE CATALOG, AND N.E.S. LITERACY AND MULTI-CULTURAL SOURCE CATALOG.

**S & H-** NO CHARGE FOR ORDERS \$300 OR MORE EXCEPT FOR \$600 FOR FURNITURE FROM JONTI-CRAFT, KYDZ, AND N.E.S. EARLY CHILDHOOD CATALOG. CALL VENDOR FOR S & H COSTS WHEN DOLLAR AMOUNTS REFERENCED HAVE NOT BEEN MET.

**ORDER DISCOUNTS** - 10% DISCOUNT CAN BE TAKEN FROM ALL CATALOG PRICING FOR CATALOGS REFERENCED REGARDLESS OF THE ORDER SIZE

**OTHER-** CONFIRM PRICING AND DISCOUNTS WITH VENDOR PRIOR TO SUBMITTING ORDER

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment (Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING- 8 OUT OF 10**

## **ORDER INFORMATION**

### **NATIONAL READING STYLES INSTITUTE (NRSI)**

ATTN: PAULA JOHNSON  
P.O. BOX 737  
SYOSSET, NY 11791-0737  
800-331-3117 / 516-921-5500  
FAX: 516-921-5591

[www.nrsi.com](http://www.nrsi.com) / [readingstyle@nrsi.com](mailto:readingstyle@nrsi.com)

**CATALOG NAME-** POWERFUL INTERVENTIONS AND TRAINING FOR HIGH, RAPID READING GAINS K-12

**S & H-** UP TO \$40 ADD \$7.95, \$40.01- \$10 ADD \$9.95 AND OVER \$100.01 ADD 10% OF TOTAL

**ORDER DISCOUNTS** – PRICING IN CATALOG HAS ALREADY BEEN DISCOUNTED

**OTHER-** THIS VENDOR IS THE **SOLE SOURCE** PROVIDER FOR ITS CATALOG CONSISTING OF ALL CARBO RECORDED BOOKS, VIDEOS, AND RELATED MATERIALS, ALL LETTERVILLE PHONICS MATERIALS, ALL POWER READING MATERIALS, ALL READING STYLE INVENTORY RELATED PRODUCTS, AND ALL HANDS ON LEARNING VIDEOS AND RELATED PRODUCTS.

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.26 OUT OF 10

### **ORIENTAL TRADING COMPANY, INC.**

ATTN: JOAN SQUIRE OR CUSTOMER SERVICE  
P.O. BOX 2308  
OMAHA, NE 68103-2308  
800-228-0475  
FAX: 800-327-8904

[www.orientaltrading.com](http://www.orientaltrading.com) / [npsbids@oriental.com](mailto:npsbids@oriental.com)

**CATALOG NAME-** ORIENTAL TRADING MAIN CATALOG, ORIENTAL TRADING SENSATIONAL CRAFTS, AND ORIENTAL HANDS ON FUN

**S & H-** NO CHARGE FOR ORDERS \$150 OR MORE ORDERS UNDER \$150.00 F.O.B. DESTINATION, CHARGES PREPAID AND ADDED. EXPRESS SHIPPING CHARGES PREPAID AND ADDED. **AS OF 8/3/11**

**ORDER DISCOUNTS** – 5% DISCOUNT ON ALL MERCHANDISE ONLY REGARDLESS OF ORDER SIZE, NO S & H CHARGES

**OTHER-** CONTACT COMPANY DIRECT FOR ADDITIONAL S & H FEES TIED TO ORDERS LESS THAN \$150.00

ALL ORDERS SHOULD REFERENCE ESC **REGION 19 COOP CONTRACT #09-6418 CONTRACT CODE REG0411112 AND CUSTOMER NUMBER 3717053** TO ALONG WITH THE **KEY CODE OF THE CATALOG** YOU ARE ORDERING FROM TO GET THE BID PRICING

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 8.1 OUT OF 10

### **PASCO SCIENTIFIC **as of 08/11/10****

ATTN: GREG MONTGOMERY  
40101 FOOTHILLS BLVD.  
ROSEVILLE, CA 95747-7100  
800-772-8700 / 916-786-3800 EXT. 287  
FAX: 916-786-7565

**CATALOG NAME-** PASCO PHYSICS & ENGINEERING EDUCATION AND PASCO 21<sup>ST</sup> CENTURY SCIENCE K-12 SOLUTIONS CATALOG

**S & H-** NO CHARGE FOR ALL ORDERS

**ORDER DISCOUNTS** – 4% FOR ALL ITEMS REGARDLESS OF ORDER SIZE

**OVERALL RATING-** 8.66 OUT OF 10

**OTHER-** REFERENCE REGION 19 CONTRACT #09-6418 ON ALL ORDERS TO RECEIVE SPECIAL PRICING

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)-)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

### **PDS TONER INK**

ATTN: CLAUDIA BOWMAN  
1414 COMMON DRIVE  
EL PASO, TX 79936  
877-595-4465 / 915-595-4426  
FAX: 915-595-4426

[www.pdstoner.com](http://www.pdstoner.com) / [Claudia@pdswest.com](mailto:Claudia@pdswest.com)

**CATALOG NAME-** PDS TONER INK CATALOG

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – CATALOG SHOWS RETAIL PRICE AND ESC REGION 19 #09-6418 DISCOUNTED PRICING

**OTHER-** VENDOR SELLS A COMPLETE LINE OF BOTH REMANUFACTURED TONER AND INK CARTRIDGES AS WELL AS NEW OEM SUPPLIES

**Lot 3- Computer Supplies ( toner cartridges, CD-ROMs, ink cartridges, cables, keyboard, mouses, and related)**

**OVERALL RATING-** 8.25 OUT OF 10

## **ORDER INFORMATION**

### **PERM-BOUND BOOKS**

ATTN: CAROL FOSTER  
617 E. VANDALIA ROAD  
JACKSONVILLE, IL 62650-3599  
800-637-6581 / 217-243-5451, EXT. 113  
FAX: 800-551-1169

[www.perma-bound.com](http://www.perma-bound.com) / [books@perma-bound.com](mailto:books@perma-bound.com)

**CATALOG NAME-** PERMA-BOUND SOCIAL STUDIES CATALOG BOOKS & MEDIA GRADES PREK-12, PERMA-BOUND SCIENCE & MATH CATALOG, PERMA-BOUND POPULAR FICTION CATALOG, PERMA-BOUND PERMA PICKS, PERMA-BOUND REFERENCE CATALOG, AND PERMA-BOUND GRAPHIC NOVELS.

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – CATALOGS ALREADY DISCOUNTED 15-30%. ADDITIONALLY, 3% DISCOUNTS CAN BE TAKEN FOR BOOKS WITH PERMA-BOUND BINDINGS.

**OTHER-** VENDOR STOCKS OVER 70,000 TITLES WITH INVENTORY OF 5,500,000.

**Lot 4- Office Supplies ( Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 7.3 OUT OF 10

### **PENCIL CUP OFFICE PRODUCTS, INC.**

ATTN: ANNETTE VEGA-TERESA GANDARA  
1701 TEXAS AVENUE  
EL PASO, TX 79901  
915-838-0026  
FAX: 915-838-0028

[www.pencilcupop.com](http://www.pencilcupop.com) / [pencilcupop@sbcglobal.net](mailto:pencilcupop@sbcglobal.net) / [teresal701@sbcglobal.net](mailto:teresal701@sbcglobal.net)

**CATALOG NAME-** PENCIL CUP OFFICE PRODUCTS, INC.

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – PLEASE SEE THE BREAKDOWN BY LOT NUMBER

**OTHER-** PURCHASE OF GUARANTEED, GENERIC ELITE BRAND TONER CARTRIDGES WILL BE PRICES AT 35% DISCOUNT FROM LIST PRICING

**LOCAL STOREFRONT-** 1701 TEXAS AVENUE, EL PASO, TEXAS

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)-** \$1- \$10,000 IS 35% DISCOUNT, OVER \$10,000 IS 40% DISCOUNT FROM CATALOG

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**

\$1- \$10,000 IS 35% DISCOUNT, OVER \$10,000 IS 40% DISCOUNT FROM CATALOG

**Lot 3- Computer Supplies ( toner cartridges, CD- ROMs, ink cartridges, cables, keyboard, mouses, and related)**

\$1 AND GREATER- 10% DISCOUNT FROM CATALOG

**Lot 4- Office Supplies ( Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)-** \$1 - \$10,000.00 IS 50% DISCOUNT FROM CATALOG, OVER \$10,000 PER ORDER IS 60% DISCOUNT FROM CATALOG

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)-**\$1 AND OVER IS 35% DISCOUNT FROM CATALOG

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)-** )-\$1 AND OVER IS 35% DISCOUNT FROM CATALOG

**OVERALL RATING-** 8.73 OUT OF 10

### **PITSCO EDUCATION**

ATTN: ANGELA WATSON  
P.O. BOX 1708, 913 E. JEFFERSON  
PITTSBURG, KS 66762-1708  
800-835-0686, EXT. 543  
FAX: 800-533-8104

[www.shop-pitsco.com](http://www.shop-pitsco.com) / [awatson@pitsco.com](mailto:awatson@pitsco.com)

**CATALOG NAME-** PITSCO IDEAS & SOLUTIONS BIG BOOK 2009 & CONSUMABLES AND REPLACEMENT PARTS CATALOG

**S & H-** \$1 REQUIRED TO INCLUDE S & H

**ORDER DISCOUNTS** – 0% FROM CATALOG PRICING

**OTHER-** CONTACT CUSTOMER SERVICE FOR THE COST OF REPAIRS AND NON-WARRANTY WORK FOR S & H COSTS BY THIS VENDOR. DEPENDING ON CIRCUMSTANCES, NEW PURCHASE RETURNS MAY BE SUBJECT TO A 15% RESTOCKING FEE. ALL PURCHASE ORDERS **MUST REFERENCE ESC REGION 19 RFP #09-6418 AND PITSCO CONTRACT #PIT-908-02-100831 TO QUALIFY FOR BID PRICING; S & H is as follows; 0-\$99.99 @ \$6, \$100-\$999.99 @ 6%, \$1,000-\$2750.99 @ 5%, \$2751-\$350 @ 4%, and orders over \$3501 @ 2%**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.13 OUT OF 10

## **ORDER INFORMATION**

### **POWERKIDS PRESS**

ATTN: CHERI SANDLIN  
29 EAST 21<sup>ST</sup> STREET  
NEW YORK, NY 10010  
800-237-9932/ 815-477-1366  
FAX: 888-436-4643

[www.rosenpublishing.com](http://www.rosenpublishing.com) / [bidslib@rosenpub.com](mailto:bidslib@rosenpub.com)

**CATALOG NAME-** POWERKIDS PRESS CATALOG

**S & H-** \$1 REQUIRED TO INCLUDE S & H

**ORDER DISCOUNTS** – CATALOG SHOWS LIST AND 25% DISCOUNT PRICING.

**OTHER-** DISCOUNTED PRICING INCLUDES FREE SHIPPING, FREE CATALOG KITS, FREE BAR CODE LABELS, FREE MICROLIFT DISKETTES, AND FREE FULL PROCESSING

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 6.8 OUT OF 10

### **QUILL CORPORATION**

ATTN: MARIA MATTHEWS  
100 SCHELTER RD.  
LINCOLNSHIRE, IL 60069-3602  
800-634-4809, ext. 1463  
FAX: 800-789-2016

ATTN: MICHEAL FAUGUST

[michael.faugust@quill.com](mailto:michael.faugust@quill.com)

1.800.789.7020 ext. 1458

Fax: 1-888-888-8250

Customer Service: 1-800-789-7020 opt # 2

[www.quill.com](http://www.quill.com) / [bid@quill.com](mailto:bid@quill.com)

**CATALOG NAME-** QUILL 2009 ONLINE REFERENCE GUIDE

**S & H-** FREE SHIPPING ON ALL ITEMS VIA UPS OR LOCAL CARRIER OR STANDARD TRUCK TAIL GATE DELIVERY, GOOD THROUGH AUGUST 31, 2010. NO MINIMUM REQUIRED

**ORDER DISCOUNTS-** 10% DISCOUNT FROM EACH COLUMN PRICING. **15% DISCOUNT FROM CATALOG, 10% DISCOUNT ON FURNITURE & TECHNOLOGY ITEMS, 50% DISCOUNT ON COPY PAPER, IN THE ANNUAL QUILL CATALOG. (EFFECTIVE AS OF FEBRUARY 2011)**

**OTHER-** QUILL BID # **09-7900** MUST BE REFERENCED ON ALL PURCHASE ORDERS TO GET THE DISCOUNTED PRICING. THE 10% PRICING DOES NOT APPLY TO OFFICE MACHINES (PRINTERS, COPIERS, FAX MACHINES, VENDING MACHINES, ETC.), TECHNOLOGY PRODUCTS, COMPUTER HARDWARE AND SOFTWARE, OR ANY ITEM IN QUILL'S SPECIAL ORDER CATALOG. FURNITURE IS ALSO EXCLUDED FROM THIS OFFER, BUT WILL PAY ALL OF THE SHIPPING CHARGES RELATED TO STANDARD TAILGATE DELIVERY WHEN YOU PURCHASE FURNITURE FROM FULL-LINE CATALOG. INSTALLATION OR SET UP NOT INCLUDED. THIS OFFER IS NOT VALID WITH ANY OTHER DISCOUNTS, COUPONS, SALES, FREE ORDER DEALS, OR PROMOTIONS.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tag board, sharpeners, etc.)**

**Lot 3- Computer Supplies ( toner cartridges, CD- ROMs, ink cartridges, cables, keyboard, mouses, and related)**

**Lot 4- Office Supplies (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.78 OUT OF 10

**AMENDED AND AWARDED ON 10/28/09**

### **RED BRICK LEARNING as of 08/02/10**

ATTN: CONNIE RUYTER  
151 GOOD COUNSEL DRIVE, P.O. BOX 669  
MANKATO, MN 56002-0669  
888-262-6135 / 507-385-8486  
FAX: 888-574-5570

[www.redbricklearning.com](http://www.redbricklearning.com) / [bids@capstonepub.com](mailto:bids@capstonepub.com)

**CATALOG NAME-** RED BRICK LEARNING

**S & H-** 10% OF ORDER

**ORDER DISCOUNTS**—CATALOG PRICING IS THE DISCOUNTED PRICING.

**OTHER**—RED BRICK LEARNING IS THE SOLE OWNER AND SOLE SOURCE VENDOR PLUS COPYRIGHT HOLDER FOR ALL RED BRICK LEARNING STUDENT MATERIALS AND INSTRUCTIONAL RESOURCES IN ITS CATALOG.

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.05 OUT OF 10

## **ORDER INFORMATION**

### **RENAISSANCE LEARNING, INC.**

ATTN: JODI ASCHEBROOK  
2911 PEACH STREET, P.O. BOX 8036  
WISCONSIN RAPIDS, WI 54495-8036  
800-338-4204  
FAX: 866-558-4056

[www.renlearn.com](http://www.renlearn.com) / [dept10@renlearn.com](mailto:dept10@renlearn.com)

**CATALOG NAME-** RENAISSANCE LEARNING PRACTICE SMARTER & NEO (THE ONLY LAPTOP DESIGNED FOR CLASSROOMS) INSPIRE BETTER WRITING

**S & H-** CONTACT VENDOR WHEN ORDER IS PREPARED AND ADD S & H TO PURCHASE ORDER

**ORDER DISCOUNTS** – 0% FROM CATALOG PRICE; CLIENT MAY CONTACT VENDOR FOR LARGE ORDERS

**OTHER-** RENAISSANCE LEARNING IS THE **SOLE SOURCE PROVIDER** FOR ALL PRODUCTS CONTAINED IN ITS CATALOGS. THEY DO NOT USE RESELLERS.

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 7 OUT OF 10

### **REYNOLDS MANUFACTURING CORPORATION**

ATTN: VICKI REYNOLDS  
P.O. BOX 6058  
ABILENE, TX 79608  
800-588-4031  
FAX: 800-588-4033

[vreynolds@nts-online.net](mailto:vreynolds@nts-online.net)

**CATALOG NAME-** REYNOLDS CATALOG

**S & H-** NO CHARGE FOR ORDERS \$2,000 OR MORE; ORDERS LESS THAN \$2,000 CONTACT VENDOR FOR S & H TO BE ADDED TO PURCHASE ORDER.

**ORDER DISCOUNTS** – 10% DISCOUNT REGARDLESS OF ORDER SIZE

**OTHER-** REYNOLDS IS THE **SOLE SOURCE MANUFACTURER** FOR ALL OF ITS CLASSROOM WOOD FURNITURE EVEN WHEN COMBINED WITH OTHER MATERIALS

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OVERALL RATING-** 7.28 OUT OF 10

### **RM ACQUISITION, DBA RAND MCNALLY as of 08/03/10**

ATTN: MELANIE VOGT  
9855 WOODS DRIVE  
SKOKIE, IL 60077  
800-678-7236  
FAX: 847-329-6139

[www.randmcnally.com/education](http://www.randmcnally.com/education) / [edpubbids@randmcnally.com](mailto:edpubbids@randmcnally.com)

**CATALOG NAME-** RAND MCNALLY EDUCATION CATALOG

**S & H-** NO CHARGE FOR ORDERS \$50.00 OR MORE; LESS THAN \$50.00 WILL REQUIRE \$5 FOR S & H.

**ORDER DISCOUNTS** – 5% DISCOUNT FROM CATALOG WITH THE EXCEPTION OF WEBEE TUNES, STORYPATH, MINDSPARKS PROGRAMS, CUSTOM MY SCHOOL & NEIGHBORHOOD MAPS, RAND MCNALLY CLASSROOM ONLINE RESOURCES, THE WORLD WE LIVE IN CARTS, AND THE NEW 3<sup>RD</sup> PARTY PRODUCTS COMING IN THE NEXT YEAR.

**OTHER-** ESC REGION 19 BID #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS TO GET THE DISCOUNTED PRICING. AND S & H AT NO CHARGE FOR ORDERS OVER \$50. UPON CONTACTING RAND MCNALLY, YOUR SALES REPRESENTATIVE WILL PROVIDE FREE IN SERVICE TRAINING AT A MUTUALLY CONVENIENT TIME FOR BOTH PARTIES.

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software**

**OVERALL RATING-** 7.05 OUT OF 10

### **ROBERT-LESLIE PUBLISHING**

ATTN: CHARLES R. SANDLIN  
1007 CHURCH STREET, SUITE 420 4147 RAVENSWOOD-SUITE 301  
EVANSTON, IL 60204 CHICAGO, IL 60613  
888-345-7735  
FAX: 888-329-7735

[www.robert-leslie.com](http://www.robert-leslie.com) / [charles.sandlin@robert-leslie.com](mailto:charles.sandlin@robert-leslie.com)

**CATALOG NAME-** THE INVESTIGATOR CLUB PREKINDERGARTEN LEARNING SYSTEM CATALOG

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – 0% REGARDLESS OF THE ORDER SIZE

**OTHER-** ESC REGION 19 BID #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS TO GET FREE S & H. THIS VENDOR IS THE **SOLE SOURCE PROPRIETOR** FOR THIS PROGRAM.

**Lot 7- Instructional Books and Related ( Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software**

**OVERALL RATING-** 7.26 OUT OF 10

## **ORDER INFORMATION**

### **ROL-N-ENTERPRISE, INC.**

ATTN: ROLAND ESPARZA  
2313 MONTANA AVENUE  
EL PASO, TX 79903  
915-533-5952  
FAX: 915-533-5954

[www.rol-nenterpriseinc.com](http://www.rol-nenterpriseinc.com)

[Rol-nenterprise@sbcglobal.net](mailto:Rol-nenterprise@sbcglobal.net)

**CATALOG NAME-** ROL-N ENTERPRISE IDENTIFICATION SOLUTIONS

**S & H-** 10% OF DISCOUNTED TOTALS UP TO \$150.00; S & H INCLUDED ON ORDERS EXCEEDING \$150.00

**ORDER DISCOUNTS** – \$1- \$2,500 CAN TAKE 5% DISCOUNT, \$2,501 - \$5,000 CAN TAKE 10% DISCOUNT, \$5,001 AND GREATER CAN TAKE 15% DISCOUNT

**OTHER-** ESC REGION 19 BID #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS FOR IDENTIFICATION SUPPLIES AND EQUIPMENT

**Lot 4- Office Supplies (Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments)**

**OVERALL RATING-** 7.26 OUT OF 10

### **ROSEN CLASSROOM**

ATTN: ~~CHERI A. SANDLIN~~ PHIL NEILL  
29 EAST 24<sup>ST</sup> STREET 28 CRESTWOOD DRIVE  
NEW YORK, NY 10010 TROPHY CLUB, TX 76262  
800-237-9932 / 815-477-1366 817-637-7445  
FAX: 888-436-4643 817-498-9468

[www.rosenclassroom.com](http://www.rosenclassroom.com) / [bids@rosenpub.com](mailto:bids@rosenpub.com)

**CATALOG NAME-** ROSEN CLASSROOM FOR READING, ELL/ESL, SCIENCE, MATH, SOCIAL STUDIES, FICTION, SPANISH  
**S & H-** \$1 - \$100 ADD 10% FOR S & H, \$101 - \$500 ADD 8% FOR S & H, \$501-\$1,000 ADD 7% FOR S & H, AND OVER \$1001 ADD 6% FOR S & H.

**ORDER DISCOUNTS** – 0% FROM CATALOG

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS. ROSEN CLASSROOM IS THE **SOLE SOURCE** FOR ALL KITS, PROGRAMS, PACKAGES, CONFIGURED SETS OF FICTION AND NONFICTION LEVELED READERS AND TEACHER SUPPORT MATERIALS LISTED IN THE ROSEN CLASSROOM CATALOG. NO RESELLERS ARE USED BY THIS VENDOR.

**Lot 7- Instructional Books and Related (Mass Market Retail Books)**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**OVERALL RATING-** 7.18 OUT OF 10

### **ROSEN PUBLISHING**

ATTN: CHERI A. SANDLIN  
29 EAST 21<sup>ST</sup> STREET  
NEW YORK, NY 10010  
800-237-9937 / 815-477-1366  
FAX: 888-436-4643

[www.rosenclassroom.com](http://www.rosenclassroom.com) / [bids@rosenpub.com](mailto:bids@rosenpub.com)

**CATALOG NAME-** ROSEN PUBLISHING 2010, ROSEN PUBLISHING

**S & H-** E BOOKS ARE DELIVERED ELECTRONICALLY, THERE IS NO DELIVERY CHARGE FOR LOT 9, SHIPPING IS FREE ON ALL ORDERS.

**ORDER DISCOUNTS** – CATALOG PRICES ALL READY INCLUDE AN EDUCATIONAL DISCOUNT (25% OFF LIST PRICE) NO ADDITIONAL DISCOUNTS WILL BE OFFERED.

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS. ROSEN PUBLISHING IS THE **SOLE SOURCE** FOR ALL CLASSROOM, INSTRUCTIONAL, ASSESTMENT, TRACKING SOFTWARE, LIBRARY BOOKSPERIODICALS AND RELATED READING MATERIALS LISTED IN THE ROSEN PUBLISHING CATALOG.

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 6.47 OUT OF 10

**AMENDED AND AWARDED SOLE SOURCE ITEMS ONLY ON 11/30/09**

### **SANTILLANA USA PUBLISHING COMPANY**

ATTN: TERESITA LUZARRAGA  
2023 NW 84 AVENUE  
DORAL, FL 33122  
800-245-8584  
FAX: 888-248-9518

[www.santillanausa.com](http://www.santillanausa.com) / [tluzarraga@santillanausa.com](mailto:tluzarraga@santillanausa.com)

**LOCAL SALES CONTACT-** ESMERALDO SAENZ @ 915-920-0113

**CATALOG NAME-** SANTILLANA CURRICULUM CATALOG

**S & H-** \$9.00 FOR ORDERS LESS THAN \$100 AND 9% ON ORDERS GREATER THAN \$100.00

**ORDER DISCOUNTS** – 0% FROM CATALOG

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS. SANTILLANA USA PUBLISHING IS THE **SOLE SOURCE PROVIDER FOR ALL ITEMS IN ITS CATALOG**

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**OVERALL RATING-** 7.05 OUT OF 10

## **ORDER INFORMATION**

### **SCHOLASTIC INCORPORATED**

ATTN: SHERRY WILKERSON- 806-355-6100  
557 BROADWAY  
NEW YORK, NY 10012  
2315 DEAN ST. STE. 600  
ST. CHARLES, IL 60175  
800-724-6527/ 800-387-1437  
FAX: 800-560-6815

[www.scholastic.com](http://www.scholastic.com) / [egoporders@scholastic.com](mailto:egoporders@scholastic.com)

**CATALOG NAME-** SCHOLASTIC CLASSROOM , CHILDREN'S PRESS, FRANKLIN, WATTS, AND GROlier  
**S & H-** MINIMUM ORDER IS \$50 - \$99.99 WITH \$2.25 S & H, \$100 AND OVER IS 9% OF DISCOUNTED ORDER  
**ORDER DISCOUNTS** – \$50- \$99.99 IS 15% DISCOUNT FOR INDIVIDUAL TITLES, \$100- \$999.99 IS 25% DISCOUNT FOR INDIVIDUAL TITLES, \$1,000- \$3,499.99 IS 30% DISCOUNT FOR INDIVIDUAL TITLES, AND \$3,500 AND GREATER IS 40% FOR INDIVIDUAL TITLES FROM SCHOLASTIC CLASSROOM & LIBRARY BOOK CATALOG; ALL OTHER CATALOGS CAN TAKE A 30% FROM LIST PRICE AND ADD 9% OF THE DISCOUNTED PRICING FOR S & H.  
**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS FOR DISCOUNTS TO BE HONORED. SCHOLASTIC IS THE **SOLE SOURCE PROVIDER FOR THE FOLLOWING** CLASSROOM PAPERBACK COLLECTIONS; 1) POWERFUL VOCABULARY FOR READING SUCCESS, 2) THE LAURA ROBB CLASSROOM LIBRARIES, 3) READABOUT CONTENT AREA LIBRARIES, 4) TIM RASINSKI PRESENTS FABULOUSLY FAMOUS BOOKS FOR BUILDING FLUENCY, 5) MOMENTUM LIBRARIES, 6) SCHOLASTIC TRIO, 7) SHOCKWAVE, 8) SCHOLASTIC LEVELED BOOKROOM, 9) CORE KNOWLEDGE LIBRARIES, 10) NELL K. DUKE BUZZ ABOUT IT!, 11) INVESTIGATORS, 12) CATHY COLLINS BLOCK & JOHN MANGIERI PRESENT WORD FORWARD, 13) BRAIN BANK, 14) BRAIN BANK GUIDED READING, 15) SCHOLASTIC GUIDEN READING PROGRAMS: CONTENT AREAS, NONFICTION FOCUS, FICTION FOCUS, EN ESPANOL, 16) JUST FOR YOU, 17) THE 10, 18) MUHAMMAD ALI PRESENTS GO THE DISTANCE, 19) NEW CONNECTIONS TO ENGLISH, 20) THE PHYLLIS C. HUNTER CLASSROOM LIBRARIES, 21) SCHOLASTIC LESSON CONNECTIONS, AND 22) SCHOLASTIC **REAL**.  
**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**  
**Lot 7- Instructional Books and Related (Mass Market Retail Books)**  
**OVERALL RATING-** 7.38 OUT OF 10

### **SCHOOL KIT**

ATTN: RACHEL MARTINEZ  
9 LAKE BELLEVUE DRIVE, #105  
BELLEVUE, WA 98005  
800-979-0373 / 425-467-0580  
FAX: 425-467-0580

[www.schoolkit.com](http://www.schoolkit.com) / [rmartinez@schoolkit.com](mailto:rmartinez@schoolkit.com)

**CATALOG NAME-** TECH STEPS, TECH ATTAIN, ED CLASS, AND PD21  
**S & H-** \$500 FOR NO CHARGE ON S & H **ORDERS GREATER THAN \$200 AS OF 07/26/10.**  
**ORDER DISCOUNTS** -0% AS PER PRICE LIST; SCIENCE KIT AND BOREAL IS PLEASES TO OFFER A FOURTEEN (14%) DISCOUNT FROM THE PRICES LISTED IN OUR 2010 CATALOGS UNTIL JANUARY 2011. AFTER THIS TIME, DISCOUNTS WILL BE TAKEN FROM OUR 2011 CATALOG UNTIL AUGUST 31, 2011. **AS OF 07/26/10**  
**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON ALL PURCHASE ORDERS FOR DISCOUNTS TO BE HONORED. SCHOOL KIT IS THE **SOLE SOURCE PROVIDER FOR ITS CLASSROOM INSTRUCTIONAL SOFTWARE PRODUCTS**.  
**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**  
**OVERALL RATING-** 7.05 OUT OF 10

### **SCHOOL SPECIALTY SEE TCPN CONTRACT# R4930 WITH SCHOOL SPECIALTY FOR BETTER DISCOUNTS (OSCAR CHAVEZ 915-478-0838)**

ATTN: OSCAR CHAVEZ 915-855-8326/ CELL 915-478-0838  
W 6316 DESIGN DRIVE  
GREENVILLE, WI 54942  
888-388-3224, EXT 5610 / 920-734-5712  
FAX: 800-675-1775 OR LOCAL FAX: 915-855-8326

[www.schoolspecialty.com](http://www.schoolspecialty.com) / [Appleton\\_bids@schoolspecialty.com](mailto:Appleton_bids@schoolspecialty.com)

**CATALOG NAME-** SCHOOL SPECIALTY EDUCATION CATALOG AND SCHOOL SPECIALTY SAX ARTS & CRAFTS  
**S & H-** NO CHARGE FOR ALL ITEMS IN THE CATALOGS  
**ORDER DISCOUNTS** – EITHER EDUCATOR NET PRICE OR 25% FROM LIST FOR ITEM NUMBERS IN BLACK, WHICHEVER IS THE BETTER PRICE FOR THE PURCHASING COOP MEMBER. EITHER EDUCATOR NET PRICE OR 40% FROM LIST FOR ITEM NUMBERS IN BLUE AND RED, WHICHEVER IS THE BETTER PRICE FOR THE REGION 19 PURCHASING COOP MEMBER.  
**OTHER-** ~~ESC REGION 19 RFP #09-6418 AND SCHOOL SPECIALTY BID #2009221159SS MUST BE REFERENCED ON ALL PURCHASE ORDERS FOR DISCOUNTS TO BE HONORED.~~  
**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**  
**Lot 2- Classroom Supplies (art supplies, markers, crayons, glue, writing instruments, paper, tagboard, sharpeners, etc.)**  
**Lot 3- Computer Supplies ( toner cartridges, CD-ROMs, ink cartridges, cables, keyboard, mouses, and related)**  
**Lot 4- Office Supplies ( Address labels, batteries, binders, envelopes, paper clips, folders, scissors, writing instruments, etc.)**  
**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**  
**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**  
**OVERALL RATING-** 8 OUT OF 10

## **ORDER INFORMATION**

### **SCIENCE KIT, LLC**

ATTN: MICHELLE CANNON  
777 EAST PARK DRIVE, P.O. BOX 5003  
TONAWANDA, NY 14151-5003  
800-828-7777  
FAX: 800-828-3299

[www.sciencekit.com](http://www.sciencekit.com) / [bids@sciencekit.com](mailto:bids@sciencekit.com)

**CATALOG NAME**-SCIENCE KIT & BOREAL LABORATORIES & SCIENCE KIT ELEMENTARY (EVERYTHING YOU NEED FOR SCIENCE & MATH)

**S & H**- NO CHARGE FOR PURCHASE ORDERS \$200 OR MORE; CONTACT VENDOR DIRECT FOR S & H COSTS FOR ORDERS LESS THAN \$200.

**ORDER DISCOUNTS** – 14% DISCOUNT MAY BE TAKEN FROM BOTH CATALOGS REGARDLESS OF THE SIZE OF THE ORDER. SCIENCE KIT IS PLEASED TO OFFER A FIFTEEN PERCENT (15%) DISCOUNT FROM THE PRICES LISTED IN OUR 2011 CATALOGS UNTIL JANUARY 1, 2012. AFTER THIS TIME, DISCOUNTS WILL BE TAKEN FROM OUR 2012 CATALOGS UNTIL AUGUST 31, 2012. EXCLUSIONS FROM THE DISCOUNT INCLUDE LIVE MATERIALS, PRESERVED MATERIALS, TELESCOPES, VERNIER PROBWARE, KODAK CAMERAS, PASCO ITEMS, PUBLISHER KITS, AND THEIR REPLACEMENT PARTS.

**OTHER**- ESC REGION 19 RFP #09-6418 AND SCIENCE KIT #CP91318 MUST BE REFERENCED ON ALL PURCHASE ORDERS FOR DISCOUNTS TO BE HONORED.

**Lot 5**- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)

**Lot 6**- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)

**OVERALL RATING**- 7.05 OUT OF 10

**SPORTIME LLC dba ABILITATIONS, INTEGRATIONS, SPEECHBIN** **SEE TCPN CONTRACT# R4930 WITH SCHOOL SPECIALTY FOR BETTER DISCOUNTS (OSCAR CHAVEZ 915-478-0838)**

ATTN: SEAN BEVAN  
3155 NORTHWOODS PARKWAY  
NORCROSS, GA 30074  
800-850-8602, EXT. 7265  
FAX: 800-845-1535

[www.abilitations.com](http://www.abilitations.com) / [bid.request@sportime.com](mailto:bid.request@sportime.com)

**CATALOG NAME** ~~SCHOOL SPECIALTY SPECIAL NEEDS ABILITATIONS, SCHOOL SPECIALTY MULTI-SENSORY ABILITATIONS, SCHOOL SPECIALTY SENSORY, LEARNING & BEHAVIOR SOLUTIONS INTEGRATIONS, SCHOOL SPECIALTY FITNESS & SPORT SPORTIME, SCHOOL SPECIALTY SPECIAL NEEDS ABILITATIONS, SCHOOL SPECIALTY SPEECH, LANGUAGE & COMMUNICATIONS THE SPEECH BIN, SCHOOL SPECIALTY PHYSICAL EDUCATION & RECREATION SPORTIME.~~

**S & H** ~~NO CHARGE~~

**ORDER DISCOUNTS** ~~SPORTIME CATALOGS PROVIDE TO TAKE A 16% DISCOUNT FOR ALL ITEMS BEGINNING WITH THE PREFIX "1" AND "3". PRICE IN SPORTIME CATALOGS WILL APPLY WITH THE ITEMS BEGINNING WITH "2" AND "4". ABILITATIONS CATALOGS PROVIDE TO TAKE A 5% DISCOUNT FROM ALL ITEMS BEGINNING WITH THE PREFIX "1" AND "2". CATALOG PRICE SHOWN WILL APPLY FOR ITEMS BEGINNING WITH THE PREFIX, "2" AND "4". CONTACT VENDOR FOR CATALOGS SEVEN (7) CATALOGS WERE SUBMITTED WITH THE PROPOSAL.~~

**OTHER** ~~ESC REGION 19 RFP #09-6418 AND CATALOG BID #74634 MUST BE INCLUDED ON PURCHASE ORDERS FOR SPECIAL PRICING TO BE APPLIED.~~

**Lot 5** ~~Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)~~

**OVERALL RATING** ~~7.05 OUT OF 10~~

### **SUITE IMAGERY LLC**

ATTN: MATT NELSON  
P.O. BOX 1166  
KENOSHA, WI 53141  
262-898-8989  
FAX: 262-898-8989

[www.actionbacks.com](http://www.actionbacks.com) / [matt@suiteimagery.com](mailto:matt@suiteimagery.com)

**CATALOG NAME**-SUITE IMAGERY ACTIONBACKS ANIMATED GRAPHICS FOR SCHOOL VIDEO PRODUCTION  
**S & H**- NO S & H FOR ORDERS \$1,000 OR MORE. \$9.95 FOR ACTIONBACKS UNLIMITED DRIVES, FREE FOR ORDERS OF MULTIPLE UNITS, \$5.95 FOR DVD ORDERS, AND NO COST FOR DOWNLOAD ORDERS

**ORDER DISCOUNTS** – NONE

**OTHER**- ESC REGION 19 RFP #09-6418 MUST BE REFERENCED AND PRICE LIST WILL BE EMAILED UPON REQUEST

**Lot 5**- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)

**OVERALL RATING**- 6.55 OUT OF 10

## **ORDER INFORMATION**

### **SUMMIT LEARNING as of 08/10/10**

ATTN: DAVE JOHNSON  
755 ROCKWELL AVENUE  
FORT ATKINSON, WI 53538  
800-777-8817  
FAX: 800-317-2194

[www.summitlearning.com](http://www.summitlearning.com)

**CATALOG NAME-** SUMMIT LEARNING SCIENCE AND SUMMIT LEARNING MATH

**S & H-** \$50 MINIMUM ORDER FOR S & H TO BE INCLUDED; DOES NOT APPLY TO FURNITURE AND ITEMS MARKED WITH A TRUCK LOGO, LIVE MATERIALS. CONTACT VENDOR FOR SPECIFICS PRIOR TO PLACING ORDER

**ORDER DISCOUNTS** – 20% DISCOUNT FROM CATALOG PRICE ON ALL ITEMS EXCEPT CALCULATORS WHICH RECEIVE A 15% DISCOUNT

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ALONG WITH SUMMIT BID #09-37309 TO GET PROPER DISCOUNTS

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**OVERALL RATING** - 7.26 OUT OF 10

### **THE BOOKSOURCE, INC.**

ATTN: DAMIAN CONLEY  
1230 MACKLIND AVENUE  
ST. LOUIS, MO 63110-1432  
800-444-0435  
FAX: 800-647-1927

[www.booksource.com](http://www.booksource.com) / [dconley@booksource.com](mailto:dconley@booksource.com)

**CATALOG NAME-** ELEMENTARY SCHOOL THE BOOKSOURCE CATALOG

**S & H-** \$100 OR MORE FOR FREE SHIPPING

**ORDER DISCOUNTS** – 25% FROM LIST PRICE IS MARKED IN CATALOG ALONG WITH LIST PRICE, REGARDLESS OF ORDER SIZE

**OVERALL RATING-** 8 OUT OF 10

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED

**Lot 5- Math, Language Arts, Social Studies, and Curriculum & Instructional Supplies, Materials, and Related)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

### **THE SCIENCE LAB**

ATTN: GILBERT MENDEZ  
9627 SIMS DRIVE, SUITE G 6000 WELCH AVE. SUITE 29  
EL PASO, TX 79905  
915-590-8333  
FAX: 915-590-9770

[scilab1@sbsglobal.net](mailto:scilab1@sbsglobal.net)

**CATALOG NAME-** THE SCIENCE LAB (ONLY AVAILABLE ON DISK)

**S & H-** \$25

**ORDER DISCOUNTS** – 15% DISCOUNT FROM ALL ITEMS ON PRICE LIST REGARDLESS OF ORDER SIZE

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED. **LOCAL STOREFRONT IN EL PASO, TX IS AT 9627 SIMS, SUITE G.**

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**Lot 6- Science Supplies & Equipment ( Bags, beakers, classroom chemistry supplies, first aid kits, flasks, funnels, gas accessories, microscopes, mixers, pipettes, scales, shakers, tubing, vials, wipers, and related)**

**OVERALL RATING-** 6.8 OUT OF 10

## **ORDER INFORMATION**

### **VIRCO INCORPORATED**

ATTN: DIANE WILLIAMS  
2027 HARPERS WAY  
TORRANCE, CA 90501-1524  
800-448-4726  
FAX: 800-258-7367

[www.virco.com](http://www.virco.com) / [mitchellcampos@virco.com](mailto:mitchellcampos@virco.com)

**CATALOG NAME-** VIRCO EQUIPMENT FOR EDUCATORS AND FACTORY PRICE LIST

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – 0- \$2,499 TAKES A **66% DISCOUNT** FROM LIST, \$2,500- \$7,499 TAKES A **67% DISCOUNT**, \$7,500- \$14,999 TAKES A **70.50 DISCOUNT**, \$15,000-\$29,000 TAKES A **72% DISCOUNT**, AND \$30,000-\$49,999 TAKES A **73% DISCOUNT** FROM LIST

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED. CONTACT VENDOR DIRECT FOR FACTORY LIST PRICE AND CATALOG.

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OVERALL RATING-** 8.65 OUT OF 10

### **WINDMILL BOOKS- PLEASE REFER TO THE ROSEN PUBLISHING GROUP, INC. FOR ITEMS PRESENTED BY WINDMILL. AS OF 8/11/11**

ATTN: CHERI A. SANDLIN  
303 PARK AVENUE SOUTH SUITE 303  
NEW YORK, NY 10010-3657  
866-478-0556 / 815-477-1366  
FAX: 866-814-2764

[www.windmillbooks.com](http://www.windmillbooks.com) / [bids@windmillbooks.com](mailto:bids@windmillbooks.com)

**CATALOG NAME-** WINDMILL BOOKS LITERACY POWERED BY IMAGINATION AND INFORMATION

**S & H-** NO CHARGE FOR SHIPPING & PROCESSING

**ORDER DISCOUNTS** — 0%, FREE SHIPPING, FREE CATALOG KITS, FREE BAR CODE LABELS, FREE MICROLIF DISKETTES, FREE FULL PROCESSING. CATALOG HAS ALREADY BEEN DISCOUNTED 30% FROM PUBLISHER

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED. THIS VENDOR IS THE **SOLE SUPPLIER FOR ITS BOOK SETS.**

**Lot 8- Instructional Technology and Related (Classroom, Instructional, Assessment, and Tracking Software)**

**Lot 9- Library Books, Periodicals, and Related Reading Materials (Proposals should include all specifics on ordering and services offered)**

**OVERALL RATING-** 6.8 OUT OF 10

### **WORLD WIDE IMAGING SUPPLIES**

ATTN: JESSE AYON  
P.O. BOX 591220  
SAN ANTONIO, TX 78259  
866-497-4617 / 210-495-5400  
FAX: 210-495-5459

[raul@worldwideimagingsupplies.com](mailto:raul@worldwideimagingsupplies.com)

**CATALOG NAME-** WORLD WIDE IMAGING SUPPLIES TXMAS CATALOG

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – TXMAS PRICE LIST IS ALREADY DISCOUNTED AND ALL PRODUCTS ARE OEM COMPATIBLE

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON PURCHASE ORDERS. CONTACT VENDOR FOR COPY OF TXMAS PRICE LIST.

**Lot 3- Computer Supplies ( toner cartridges, CD-ROMs, ink cartridges, cables, keyboard, mouses, and related)**

**OVERALL RATING-** 8.16 OUT OF 10

### **WORTHINGTON DIRECT**

ATTN: NEELY C. ROSE  
6301 GASTON AVENUE , SUITE 670  
DALLAS, TX 75214  
800-599-6636 EXT. 241/ 214-824-6009  
FAX: 214-824-6009

[www.worthingtondirect.com](http://www.worthingtondirect.com) / [neely@worthingtondirect.com](mailto:neely@worthingtondirect.com)

**CATALOG NAME-** WORTHINGTON DIRECT WHOLESALE FURNITURE

**S & H-** NO CHARGE

**ORDER DISCOUNTS** – CATALOG IS ALREADY TIERED DISCOUNTED PRICING

**OTHER-** ESC REGION 19 RFP #09-6418 MUST BE REFERENCED ON PURCHASE ORDER

**Lot 1- Classroom Furniture (early childhood, K-12, learning, desks, chairs, tables, blackboards, bookcases, computer furniture, and related)**

**OVERALL RATING-** 7.26 OUT OF 10

## NOTATIONS

**About Books** proposal did not provide best discount from list for comparable items submitted with other vendors submitting proposals and was not considered. **Bio Corporation** did not include price list, catalog, or make reference to an on line price list website, therefore it was not considered for evaluation. **BMI Educational Services** consisted of six small catalogs, but only made reference to three in proposal and no discounts were extended from list pricing and it was not considered. **Cengage Learning** stated its pricing did not include delivery fees; S & H could not be specific and pricing was subject to change without notice, hence its proposal was not considered. **Delaney Educational Enterprises** contained 28 catalogs referenced which made overall evaluation resellers response not in the best interest of the Region 19 Purchasing Coop. **Educational Resources** listed a spread of discounts based on product categories within the same catalog with numerous conditions and exemptions from the discount spread, therefore it was not considered. **Educational Products, Inc.** was not competitive in pricing compared with like products, therefore it was not considered. **Garrett Educational Corporation** submitted a proposal for library books with small discounts and it was not considered. **Marschall Cavendish Corporation** was incomplete regarding discounts and no letter of clarification was included with the response, therefore it was not considered. **MBKB Encompass Inc.** did not include a required catalog and had no qualification letter and was not considered. **Me + Mi Publishing** did not complete required forms and could not be reached for questions, hence it was not considered. **Positive Promotions** did not sign the felony conviction debarment, and/or suspension notification and left the response form conditionally without explanation, hence its proposal was not considered. **QEP Inc. Professional Books** did not provide adequate catalog pricing for numerous publishers and its proposal was not considered. **Quill Corporation** required written acceptance documentation to be completed by ESC Region 19 and its Purchasing Cooperative members prior to making an award making the RFP conditional, and it was not considered. **Rainbow Book Company** submitted a limited early 2008 catalog with no breakdown for processing library books and it was not considered. **Resources for Reading** did not sign the offer, felony conviction notification, lobbying acknowledgement, statement of cooperative purchasing agreement, or background check requirement, therefore its submission was not considered. **Scholastic Library Publishing (Not Instructional)** had numerous conditional requirements and was also not considered. **SKS-Smart Kids Software and Software Express** did not wish to provide a catalog and did not provide any discounts from publishers pricing and was not considered. **Teachers' School Supply** required \$10,000 per order to include S & H and charges for S & H were 19% of the invoice amount otherwise, therefore its proposal was not in the best interest of the ESC Region 19 Purchasing Cooperative. **Teaching Systems Inc.** did not provide any pricing with its proposal and it was not considered. A proposal from **The Penworthy Company** was a limited catalog and did not discount from publishers list pricing and was not considered. **V & V Solutions** submittal did not provide any catalog, price list, or other information and it was not considered. **Wood Etc. Corporation** did not sign its felony convictions, debarment, and suspension documentation and its proposal was not considered. Additionally, any vendors that previously have not complied with the administrative fee quarterly reporting were also not considered for award. As stated in the explanations summary, all vendors' proposals were evaluated using the weight factors stipulated in special conditions and those vendors who did not score better than 6.5 out of 10 were also not recommended for award.

Approved by: \_\_\_\_\_

(James R. Vasquez- Executive Director)  
(Sonia Eubank – Associate Executive Director)  
(Sonia Eubank – Associate Executive Director)

Date: \_\_\_\_\_

(October 19, 2009)  
(July 14, 2010)  
(July 27, 2011)