

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Portable Toilets and Related Rental Services- ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 12-6829  
**RFP OPENING DATE:** August 1, 2012  
**CONTRACT TERM:** Date of award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate  
**(Extended by Region 19 until August 31, 2014)**  
**(Extended by Region 19 until August 31, 2015)**

**FUNDING SOURCE:** various  
**RFP's ISSUED:** 3  
**RESPONSES:** 2  
**ADVERTISEMENT DATES:** July 14<sup>th</sup> & 21<sup>st</sup>, 2012  
**BOARD MEETING DATE:** October 18, 2012

**RECOMMENDED FOR AWARD** **El Paso Sanitation Systems, Inc. dba Sarabia's Portable Jons (HUB)**  
**Ivan's Pumping Service Inc. (HUB)**

**TOTAL (estimated)** **\$500,000.00**

**EXPLANATIONS:**

Award of this contract will enable the ESC Region 19 Purchasing Cooperative members to purchase portable toilets and related services when required during the contract period. Both proposals were competitively priced while Sarabia's had the most diversified selection of services.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Purchasing

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Nancy Alvarado  
ESC Region 19

Martin Camacho  
ESC Region 19

**ORDER INFORMATION:**

**EL PASO SANITATION SYSTEMS INC. DBA SARABIA'S PORTABLE JONS**  
**ATTN: MONICA BROWN**  
**5853 WELCH AVENUE**  
**EL PASO, TX 79905-1818**  
**915-544-9022 / 866-807-4474**  
**FAX: 915-533-3108**  
**[WWW.SARABIAS.COM](http://WWW.SARABIAS.COM) / [MONICA@SARABIAS.COM](mailto:MONICA@SARABIAS.COM)**

**IVAN'S PUMPING SERVICE INC.**  
**ATTN: VANESSA ALLEN**  
**290 N. NEVAREZ**  
**EL PASO, TX 79927**  
**915-859-3469 / 915-859-3881**  
**FAX: 915-859-9397**  
**[WWW.IVANSPUMPINGSERVICE.COM](http://WWW.IVANSPUMPINGSERVICE.COM)**

## **SPECIAL CONDITIONS**

1. Vendors wishing to be considered for award must present all certifications, licenses, and permits that enables them to operate legally in El Paso, Southern New Mexico (if applicable), and Hudspeth Counties. Vendors should qualify what areas they can serve, if not all areas.
2. The Purchasing Cooperative contract will enable all area members of the ESC Region 19 Purchasing Cooperative to utilize this contract when required.
3. Award basis will be 65% pricing, 20% background reference checks, and 15% vendor's ability to service both small and large events and services.

## **RESPONSE FORM**

### **1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

1. Regular Unit Rental Per Month	\$ 20	2-4	hours
2. Delivery including Pickup	\$ 30	2-4	hours
3. Scheduled Services (1,2, or 3 times weekly)	\$ 9.75 / each	----	hours
4. Sanitizer Dispenser per month	\$ 15	----	hours
5. Sanitizer Refill as needed	\$ 10	2-4	hours
6. Unscheduled Extra Service	\$ 30	2	hours
7. Tip Over's/ Cleaning	\$ 30	2	hours
8. Moving Unit	\$ 30	2	hours
9. U-Tow Trailer per month	\$ 50	4	hours
10. Hand Wash Stations Rental per month	\$ 20	2-4	hours
11. Delivery & Pickup	\$ 30	2-4	hours
12. Party Unit Rental per weekend or event	\$ 59	2-4	hours
13. Delivery & Pickup	\$ 30	2-4	hours
14. Services (if needed)	\$ 30	2-4	hours
15. Sanitizer Dispenser per rental	\$ 15	----	hours
16. Sanitizer Refill (as needed)	\$ 10	2-4	hours
17. Tip Over/ Cleaning	\$ 30	2	hours
18. Moving Unit	\$ 30	2	hours
19. Party Hand Wash Stations Rental per month	\$ 59	2-4	hours
20. Delivery & Pickup	\$ 30	2-4	hours
21. Servicing (if needed)	\$ 30	2-4	hours

**RESPONSE FORM**

**1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

22. Luxury Trailer or Comfort Station Rental (per week) (multi-stall)	\$ 500- \$3,000	24	hours
23. Delivery, Setup, and Pickup	\$ 150-400	24	hours
24. Services per stall	\$ 27.50	2-4	hours
25. Moving Unit	\$ 150-400	24	hours

List any portable toilets and / or rental services related to proposal not mentioned;

**HANDICAP ADA UNITS, UNITS ON SLINGS, CHILDRENS UNITS, INDIVIDUAL SHOWER (HOT WATER) UNITS, SHOWER TRAILERS (6 STALLS), BARRICADES/ CROWD CONTROL.**

Please provide any other information required of local governments, school districts, and other ESC Region 19 State Agencies using this contract including other equipment rentals, etc. in the place below;

**SELF CONTAINED PACKAGE INCLUDING WATER SUPPLY AND ELECTRICITY FOR REMOTE AREAS. SEPTIC TANK AND VAULT CLEANING**

**REQUIRED QUESTIONS-**

**1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

- 1. Number of employees working in El Paso? **26**
- 2. Number of Work Trucks? **24**
- 3. Contact person to be assigned to this contract, if awarded including cell phone.

**LORENA SOTO- 915-892-9472**

- 4. Years in this business in El Paso? **34**
- 5. Provide three (3) references  
Provide names, phone numbers and emails **ON FILE- OVERALL RATED 10 OF 10 FROM ALL**
- 6. Provide three (3) comparable references work has been performed for in the past 12 months, and the dollar amount (\$) and date of the work must be provided on recently completed work comparable to specifications provided.

**ON FILE- PROVIDED**

**REQUIRED QUESTIONS**

**1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

7. Vendor will provide proof of insurance and workers compensation at the time bids are submitted.

**ON FILE; PROVIDED**

8. Can vendor provide services to Hudspeth counties including Head Start sites and Sierra Blanca ISD?  
If no, explain: **YES**

9. Provide inventory listing for purposes of evaluation on separate sheet? **COMPLETE LIST OF INVENTORY PROVIDED AND ON FILE**

10. Does vendor offer discount for high volume rentals? If so list pricing and / or details;  
**25 UNITS OR MORE IN ONE LOCATION IS A 10% DISCOUNT ON RENTALS**

## **RESPONSE FORM**

### **2<sup>nd</sup> LOW- IVAN'S PUMPING SERVICE INC.**

26. Regular Unit Rental Per Month	\$60	1 hour
27. Delivery including Pickup	\$ 15	1 hour
28. Scheduled Services (1,2, or 3 times weekly)	\$ 15 / each	1 hour
29. Sanitizer Dispenser per month	\$ 5	1 hour
30. Sanitizer Refill as needed	\$ 10	1 hour
31. Unscheduled Extra Service	\$ 30	1 hour
32. Tip Over's/ Cleaning	\$ 30	1 hour
33. Moving Unit	\$ 25	1 hour
34. U-Tow Trailer per month	\$ 35	1 hour
35. Hand Wash Stations Rental per month	\$ 40	1 hour
36. Delivery & Pickup	\$ 10	1 hour
37. Party Unit Rental per weekend or event	\$ 60	1 hour
38. Delivery & Pickup	\$ 0	1 hour
39. Services (if needed)	\$ 25	1 hour
40. Sanitizer Dispenser per rental	\$ 5	1 hour
41. Sanitizer Refill (as needed)	\$ 10 hours	1 hour
42. Tip Over/ Cleaning	\$ 30	1 hour
43. Moving Unit	\$ 25	1 hour
44. Party Hand Wash Stations Rental per month	\$ 40	1 hour
45. Delivery & Pickup	\$ 10	1 hour
46. Servicing (if needed)	\$ 20	1 hour
47. Luxury Trailer or Comfort Station Rental (per week) (multi-stall)	N/ A	1 hour
48. Delivery, Setup, and Pickup	N/ A	1 hour
49. Services per stall	N/A	1 hour
50. Moving Unit	N/A	1 hour

**RESPONSE FORM**

**2<sup>nd</sup> LOW- IVAN'S PUMPING SERVICE INC.**

List any portable toilets and / or rental services related to proposal not mentioned;

**PORTABLES WITH SKYSCRAPPERS**

Please provide any other information required of local governments, school districts, and other ESC Region 19 State Agencies using this contract including other equipment rentals, etc. in the place below;

**NONE**

**REQUIRED QUESTIONS-**

**1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

10. Number of employees working in El Paso? **15**

11. Number of Work Trucks? **20**

12. Contact person to be assigned to this contract, if awarded including cell phone.

**VANESSA ALLEN 915-834-9694**

13. Years in this business in El Paso? **34**

14. Provide three (3) references  
Provide names, phone numbers and emails **ON FILE- OVERALL RATED 10 OF 10 FROM ALL**

15. Provide three (3) comparable references work has been performed for in the past 12 months, and the dollar amount (\$) and date of the work must be provided on recently completed work comparable to specifications provided.

**ON FILE- PROVIDED**

**1<sup>st</sup> LOW- EL PASO SANITATION SYSTEMS DBA SARABIAS PORTABLE JONS**

16. Vendor will provide proof of insurance and workers compensation at the time bids are submitted.

**ON FILE; PROVIDED**

17. Can vendor provide services to Hudspeth counties including Head Start sites and Sierra Blanca ISD?  
If no, explain: **YES**

18. Provide inventory listing for purposes of evaluation on separate sheet? **COMPLETE LIST OF INVENTORY PROVIDED AND ON FILE**

19. Does vendor offer discount for high volume rentals? If so list pricing and / or details;

**YES, 20 OR MORE UNITS AT ONE TIME, WILL RENT FOR \$50 PER UNIT**

Approved by: \_\_\_\_\_

(James R. Vasquez- Executive Director)  
(James R. Vasquez- Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_

(August 13, 2012)  
(June 19, 2013)  
(July 22, 2014)