

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Classroom, Instructional, & Related- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6789
RFP OPENING DATE: June 6, 2012
CONTRACT TERM: Date of Award until July 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until July 31, 2014)
(Extended by Region 19 until July 31, 2015)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 219
RESPONSES: 107
ADVERTISEMENT DATES: May 20th & 27th, 2012
BOARD MEETING DATE: August 16, 2012

RECOMMENDED FOR AWARD

ABECEDARIAN
ABRAMS LEARNING TRENDS
~~ADVENTURES IN LEARNING~~ **ADVENTURES IN LEARNING, LLC** (as of Jan 2015)
BOUND TO STAY BOUND BOOKS, INC.
BRILLIANT FUTURES PRESS, LLC
BRODART COMPANY
CINCO PUNTOS PRESS
DAVIDSON TITLES INC.
DEMCO INCORPORATED
DISNEY EDUCATIONAL PRODUCTIONS
DICK BLICK COMPANY
~~EDTECH360, LLC~~ removed as of October 2013
ERASERDUST/ SPRINGERS SPECIALTIES
EDUCATIONAL PRODUCTS, INC.
EL PASO OFFICE PRODUCTS
ETA HAND2MIND, FORMERLY ETA/ CUISENAIRE
EXPRESS BOOKSELLERS
EVERWHITE
FOLLETT LIBRARY RESOURCES, INC.
GL GROUP DBA BOOKSOURCE
INDECO SALES, INC.
JUNIOR LIBRARY GUILD
~~J.W. PEPPER & SON, INC.~~ (Removed as of May 2015)
KAMICO INSTRUCTIONAL MEDIA, INC. (HUB)
KAPLAN EARLY LEARNING COMPANY
LD PRODUCTS, INC.
LAKESHORE LEARNING MATERIALS
LECTORUM PUBLICATIONS, INC
MACKIN EDUCATIONAL RESOURCES
MAGAZINE SUBSCRIPTION PTP (HUB)
MINDWORKS RESOURCES
NATIONAL EDUCATIONAL SYSTEMS (HUB)
NATIONAL READING STYLES INSTITUTE, INC.
~~NEBRASKA SCIENTIFIC~~ removed as of October 2013
ORIENTAL TRADING COMPANY
PDS TONER INK
PITSCO EDUCATION
POSITIVE PROMOTIONS, INC.
PREMIER AGENDAS, INC.
PYRAMID SCHOOL PRODUCTS
QEP PROFESSIONAL BOOKS
QUILL CORPORATION
RAPID ASSIST TECHNOLOGY, INC. (HUB)
RENAISSANCE LEARNING, INC.
REYNOLDS MANUFACTURING CORPORATION
ROL-N-ENTERPRISE, INC.
ROSEN CLASSROOM

ROSEN PUBLISHING GROUP
 S&S WORLDWIDE, INC.
 SARGENT-WELCH / VWR
 SANTILLANA USA PUBLISHING COMPANY, INC.
 SCHOLASTIC, INC.
 SCHOLASTIC LIBRARY PUBLISHING, INC.
 SCHOOL SPECIALTY
 SHELBY DISTRIBUTIONS, INC. (HUB)
 SOMMER ASSOCIATES, LLC
 TEACHER CREATED MATERIALS
 THE BOOKERY
 THE LIBRARY STORE, INC.
 THE SCIENCE LAB
 TROXELL COMMUNICATIONS, INC.
 VISUAL LEARNING SYSTEMS
 VWR EDUCATION, LLC dba SCIENCE KIT correction as of 7/24/2013
 WORLD BOOK, INC.
 WORTHINGTON DIRECT

TOTAL (estimated) \$300,000,000 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to purchase classroom, instructional, and related goods and services as required during the contract period. Vendors who did not receive a 7 or higher out of a possible 10 were not considered for award. Award criteria was 60% pricing, 25% selection, diversity, and quality, and 15% past performance with the ESC Region 19 Purchasing Cooperative. In those events where required references would not provide information requested for past goods and services, an average was applied to the evaluation formula for evaluation purposes. Proposals from ACE Educational, Arbor Scientific, Attainment Company, Augmentative Communication Consultants, Bio Corporation, Cadan Computers dba Technology for Education, Capstone, Frey Scientific, Gareth Stevens Classroom, Gareth Stevens Publishing, Garrett Book Company, Infobase Learning, Kent Adhesive Products Company, Learning Zone, Learner Publishing Group, LitConn, Inc., Perma-Bound Books, Primary Concepts, Rainbow Book Company, Really Good Stuff, Resources for Reading, Triumph Learning, Versa Products, Inc., Wood Etc. Corp. could not be evaluated because references could be verified. Classroom Products Warehouse, Delta Publishing Company, Educators Outlet, Hammond & Stephens, Highsmith, Homeroom Teacher, Human Relations Media Center, Virco, Inc. were incomplete and not considered. A proposal from Junction of Function did not provide a catalog for evaluation purposes and also its references were other vendors, therefore its proposal was not considered. A proposal from Library Sales, Inc did not provide a catalog for evaluation purposes and its references could not be verified. A proposal from Ward's Natural Science did not provide a catalog for evaluation purposes and also its references could not be verified.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
 ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
 ESC Region 19

Nancy Alvarado
 ESC Region 19

Martin Camacho
 ESC Region 19

ORDER INFORMATION:

ABECEDARIAN

ATTN: URSULA JACKSON

P.O. BOX 92843

AUSTIN, TX 78709-2843

800-342-1165

FAX: 512-233-2689

WWW.ALPHABETLETTER.COM / INFRO@ALPHABETLETTER.COM

LOT 5- MATH, LANGUAGE ARTS, SOCIAL STUDIES, AND CURRICULUM & INSTRUCTIONAL SUPPLIES, SOFTWARE, PRESENTATION, MATERIALS, AND RELATED- ABECEDARIAN CATALOG/ PRICE LIST @ 0% DISCOUNT, CALL FOR SHIPPING CHARGES UP TO \$1500 AND THEN S & H IS AT NO CHARGE.

OVERALL EVALUATION- 8.05

ABRAMS LEARNING TRENDS

ATTN: ZENA CARTER

16310 BRATTON LANE, SUITE 250

AUSTIN, TX 78728-2407

800-227-9120

FAX: 800-737-3322

WWW.ABRAMSLEARNINGTRENDS.COM / ZENAC@ABRAMSLEARNINGTRENDS.COM

LOT 5- MATH, LANGUAGE ARTS, SOCIAL STUDIES, AND CURRICULUM & INSTRUCTIONAL SUPPLIES, SOFTWARE, PRESENTATION, MATERIALS, AND RELATED- 0% FROM ABRAMS LEARNING TRENDS CATALOG PRE-K-5. SHIPPING & HANDLING INCLUDED REGARDLESS OF ORDER SIZE.

OVERALL EVALUATION- 8.23

~~ADVENTURES IN LEARNING~~ ADVENTURES IN LEARNING, LLC (as of January 2015)

ATTN: CHRISTOPHER MONTOYA

7230 GATEWAY BLVD, EAST, SUITE A

EL PASO, TX 79915-1353

888-835-3695 / 915-249-3267/ CELL- 915-613-3774

FAX: 888-845-5409

WWW.AILTQ.COM / ORDERS@AILTQ.COM

LOT 2 -CLASSROOM SUPPLIES, **LOT 5-** MATH, LANGUAGE ARTS, SOCIAL STUDIES, AND CURRICULUM & INSTRUCTIONAL SUPPLIES, SOFTWARE, PRESENTATION, MATERIALS, AND RELATED, **LOT -**18% DISCOUNT FROM ADVENTURES IN LEARNING CATALOG WITH A \$100 MINIMUM ORDER TO INCLUDE SHIPPING AND HANDLING.

AMMENDMENT TO CONTRACT AS OF SEPTEMBER 2014 – LOT 4 OFFICE SUPPLIES - INSTRUCTIONAL MATERIALS CATALOG, CLASSROOM SUPPLY CATALOG 2014 18% OFF RETAIL PRICE UP TO 30% FOR ITEMS PURCHASED IN BULK.

OVERALL EVALUATION- 7.98

BOUND TO STAY BOUND BOOKS, INC.

ATTN: ~~DIONNE FISHER~~-SUSAN GREGORY as of October 2013

1880 WEST MORTON

JACKSONVILLE, IL 62650-2697

217-245-5191 / 800-637-6586

FAX: 800-747-2872

WWW.BTSB.COM / BTSB@BTSB.COM

LOT 9- LIBRARY BOOKS, PERIODICALS, AND RELATED READING MATERIALS- 30% DISCOUNT FROM PUBLISHERS LIST PRICE PLUS REBINDING CHARGE OF \$7.04 PER BOOK FIRM THROUGH JULY 31, 2015. SHORT DISCOUNT TITLES ARE REDUCED BY 10%. DEDUCT 6 CENTS FROM BTSB CATALOG PRICE.

OVERALL EVALUATION- 8.2

ORDER INFORMATION:

BRILLIANT FUTURES PRESS, LLC
ATTN: SUZANNE FOX
P.O. BOX 8901
METAIRIE, LOUISIANA 70011
800-841-9532 / 866-793-3264 / 504-812-7836
FAX: 504-267-3524
WWW.BRILLIANTFUTURESPRESS.COM

LOT 9- LIBRARY BOOKS, PERIODICALS, AND RELATED READING MATERIALS-20% DISCOUNT FROM BRILLIANT FUTURES PRESS CAREER AND CHARACTER EDUCATION RESOURCES WITH \$1,000 ORDER MINIMUM TO INCLUDE SHIPPING & HANDLING. CONTACT VENDOR FOR SHIPPING CHARGES ON SMALLER THAN \$1,000 ORDER.

OVERALL EVALUATION- 7.75

BRODART COMPANY
ATTN: AMBER SECHRIST
100 NORTH ROAD
MCELHATTAN, PA 17748-0300
888-820-4377
FAX: 80-578-1064
WWW.SHOPBRODART.COM / QUOTES@BRODART.COM

LOT 1- CLASSROOM FURNITURE, **LOT 2-** CLASSROOM SUPPLIES, AND **LOT 4-**OFFICE SUPPLIES- 15% DISCOUNT FROM BRODART 2012 SUPPLIES AND FURNISHINGS CATALOG WITH \$25 MINIMUM ORDER TO INCLUDE SHIPPING AND HANDLING.

OVERALL EVALUATION- 8.06

CINCO PUNTOS PRESS
ATTN: MARY FOUNTAINE
701 TEXAS
EL PASO, TX 79901-1625
915-838-1625
FAX: 915-838-1635
WWW.CINCOPUNTOS.COM / MARYF@CINCOPUTOS.COM

LOT 7 –INSTRUCTIONAL BOOKS AND RELATED- 25% DISCOUNT FROM CINCO PUNTO PRESS CATALOG FOR ORDER LESS THAN \$1,000 AND 30% DISCOUNT FOR ORDER GREATER THAN \$1,000 WITH \$100 ORDER REQUIRED TO INCLUDE SHIPPING AND HANDLING

OVERALL EVALUATION- 7.88

DAVIDSON TITLES INC.
ATTN: BRENDA DAVIDSON
P.O. BOX 3538
JACKSON, TN 38303-3538
800-433-3903 / 731-988-5333
FAX: 800-787-7935
WWW.DAVIDSONTITLES.COM / BRENDA@DAVIDSONTITLES.COM

LOT 5- MATH, LANGUAGE ARTS, SOCIAL STUDIES, AND CURRICULUM & INSTRUCTIONAL SUPPLIES, SOFTWARE, PRESENTATION, MATERIALS, AND RELATED, **LOT 7** –INSTRUCTIONAL BOOKS AND RELATED, **LOT 9-** LIBRARY BOOKS, PERIODICALS, AND RELATED READING MATERIALS- DAVIDSON CATALOG OR ON LINE UPDATED DAILY WILL GIVE 5% DISCOUNT FROM TITLES ALREADY DISCOUNTED 45% FROM LIST WITH NO CHARGE FOR SHIPPING AND HANDLING. FREE MARC RECORDS, BARCODES, SPINE LABELS, AND MYLARS, AND ASK FOR PRICE LIST ON ANY OTHER ADD ONS. VENDOR IS AUTHORIZED RESELLER FOR TURTLEBACK BOOKS.

OVERALL EVALUATION- 8.38

ORDER INFORMATION:

DEMCO INCORPORATED

ATTN: AMY SCHMALE as of June 2014 / ~~THAD BRANCH as of October 2013~~

P.O. BOX 7488

MADISON, WI. 53707-7488

866-558-9068

FAX: 888-329-4728

WWW.DEMCO.COM / QUOTE@DEMCO.COM / ~~THADB@DEMCO.COM~~ / AMYS@DEMCO.COM

LOT 1- CLASSROOM FURNITURE-7% DISCOUNT OR MORE AND CONTACT VENDOR FOR SHIPPING COST

LOT 2- CLASSROOM SUPPLIES- 15% DISCOUNT OR MORE AND \$50 REQUIRED TO INCLUDE SHIPPING

LOT 3- COMPUTER SUPPLIES- 15% DISCOUNT OR MORE AND \$50 REQUIRED TO INCLUDE SHIPPING

LOT 4- OFFICE SUPPLIES- 7-15% DISCOUNT OR MORE AND \$50 REQUIRED TO INCLUDE SHIPPING

LOT 5- LOT 5- MATH, LANGUAGE ARTS, SOCIAL STUDIES, AND CURRICULUM & INSTRUCTIONAL SUPPLIES, SOFTWARE, PRESENTATION, MATERIALS, AND RELATED-7% FOR MATERIALS AND 15% FOR SUPPLIES AND \$50 REQUIRED TO INCLUDE SHIPPING

OVERALL EVALUATION- 8.36

DISNEY EDUCATIONAL PRODUCTIONS

ATTN: ANITA SORRENTINO

105 TERRY DRIVE, SUITE 120

NEWTOWN, PA 18940

800-295-5010

FAX: 215-579-8589

WWW.DISNEYEDUCATION.COM

LOTS 5, 6, 7, AND 8- VENDOR OFFERS HUNDREDS OF DVD'S ON LINE ALL PRICED AT \$29.99 DELIVERED.

OVERALL EVALUATION- 8.28

DICK BLICK COMPANY

ATTN: KRISTIN DWYER

P.O. BOX 1267

GALESBURG, IL 61402

800-704-7744

FAX: 800621-8293

WWW.DICKBLICK.COM

MUST REFERENCE QD20R19 ON ALL ORDERS FOR DISCOUNTS AND PRICING

LOT 2- CLASSROOM SUPPLIES- 20% FROM BRACKET PRICING FOR 2012 RESOURCES FOR EDUCATORS CATALOG WITH \$49 MIINIMUM ORDER TO INCLUDE SHIPPING AND HANDLING.

OVERALL EVALUATION- 8.85

EDTECH360, LLC removed as of October 2013

ATTN: MIGUEL OLIVO

4553 N. LOOP, SUITE 1202

4900 Broadway Suite 400 as of 7/16/2013

SAN ANTONIO, TX 78249 78209

210-201-3360/ 210-391-6193

FAX: 661-461-4733 210-417-4207

WWW.EDTECH360.COM

LOT 8- INSTRUCTIONAL TECHNOLOGY AND RELATED- 0% FROM CATALOG EDTECH MOBILE AND INSTRUCTIONAL CATALOG FOR TRAINING

OVERALL EVAUATION- 7.98

ORDER INFORMATION:

ERASERDUST/ SPRINGERS SPECIALTIES

ATTN: CYNTHIA HUEREQUE

1241 LEE TREVINO DRIVE/ 5929 N. MESA STREET

EL PASO, TX 79907 / 79912

915-594-0707/ 915-772-1200

FAX: 915-594-0883 / 915-779-6361

WWW.ERASERDUST.COM / CYNTHIA@ERASERDUST.COM

LOTS 1, 2, 3, 4, 5, 6, 7, 8, AND 9- 10% DISCOUNT FROM ERASER DUST SPRINGER CATALOG WITH SHIPPING AND HANDLING AT NO COST EXCEPT ON FURNITURE AND BULKING SUPPLIES. CALL VENDOR FOR CONFIRMATION PRIOR TO ORDERING.

OVERALL EVALUATION- 8.08

EDUCATIONAL PRODUCTS, INC.

ATTN: JEFF OBERKROM

1342 N. I35 EAST

CARROLLTON, TX 75006

800-365-5345 / 972-695-4956

FAX: 800-738-5974

WWW.EDUCATIONALPRODUCTS.COM / JOBBERKROM@EDUCATIONALPRODUCTS.COM

LOTS 2- CLASSROOM SUPPLIES & LOT 4 OFFICE SUPPLIES- 5% DISCOUNT FOR \$1-\$2500, 10% DISCOUNT FOR \$2501-\$5,000, 15% DISCOUNT FOR \$5,001-\$10,000 AND 18% DISCOUNT FOR OVER \$10,000.

OVERALL EVALUATION- 8.22

EL PASO OFFICE PRODUCTS (HUB)

ATTN: SANDY GRODIN

1550 LIONEL DRIVE

EL PASO, TX 79936-5910

866-452-1003 / 915-593-9000

FAX: 915-629-8999

WWW.ELPASOOP.COM / SGRODIN@ELPASOOP.COM

LOTS 1, 2, 3, 4, 5, AND 6 – 2012 EL PASO OFFICE PRODUCTS AND SCHOOL SUPPLY CATALOGS- EXCEPTING COMPUTER SUPPLIES @ 10% DISCOUNT FROM CATALOG PRICE, ALL OTHER PURCHASES ARE AT 30% DISCOUNT UP TO \$10,000 AND 35% DISCOUNT FOR PURCHASES GREATER THAN \$10,000. THERE IS NO DELIVERY OR SHIPPING/ HANDLING CHARGE REGARDLESS OF THE ORDER SIZE.

OVERALL EVALUATION- 8.00

ETA HAND2MIND, FORMERLY ETA/ CUISENAIRE

ATTN: CAROLYN VANCO

500 GREENVIEW COURT

VERNON HILLS, IL 60061

800-445-5985 X 5177

FAX: 888-333-9588

WWW.HAND2MIND.COM / CVANCO@HAND2MIND.COM

LOTS 1, 5, 6, 7, 8, AND 9- 15% DISCOUNT FROM CATALOGS ETA/ CUISENAIRE MATH & SCIENCE COMBINED, ETA/ CUISENAIRE LITERACY WITH NO CHARGE FOR SHIPPING AND HANDLING. ALL ITEMS PREVIOUSLY EXEMPT FROM THE DISCOUNT WITH A P IN THE 3RD POSITION OF THE ITEM NUMBER ARE NOW 15% DISCOUNT. ONLY PROFESSIONAL DEVELOPMENT, CSOPE KITS, SALE ITEMS, AND CUSTOM KITS THAT ARE SOLE SOURCE ARE AT THE CATALOG PRICE NOW.

OVERALL EVALUATION- 7.3

ORDER INFORMATION:

EXPRESS BOOKSELLERS

ATTN: JULE MAXWELL

6400 MAPLE AVENUE, SUITE 850

DALLAS, TX 75235

866-993-6501 / CELL-214-564-3392

FAX: 469-916-4313

WWW.EXPRESSBOOKSELLERS.COM / JULE@EXPRESSBOOKSELLERS.COM

LOT 7- INSTRUCTIONAL BOOKS & RELATED (MASS MARKET)- 25% - 40% **FROM ALL TRADE PUBLICATIONS**
WITH ALL ORDERS SHIPPED AT NO CHARGE TO THE CUSTOMER.

OVERALL EVALUATION- 8.7

EVERWHITE

ATTN: STEPHANIE WITT

W158 N9332 NOR-X-WAY AVENUE

MENOMONEE FALLS, WI 53051

800-824-1482 / 262-250-7112

FAX: 262-250-7176

WWW.EVERWHITEBOARDS.COM / SALES@EVERWHITEBOARDS.COM

LOT 1 (CLASSROOM FURNITURE) & LOT 2 (CLASSROOM SUPPLIES)- CONTACT VENDOR FOR PRICING DISCOUNTS FROM ALREADY TIERED PRICING BASED ON VOLUME. ADDITIONAL DISCOUNTS RANGE FROM 13% OFF CATALOG PRICING UP TO 18% OFF CATALOG PRICING DEPENDING ON PRODUCTS. DUE TO BULK SHIPPING ON BOARDS, CONTACT VENDOR AHEAD OF TIME AND IT WILL PROVIDE YOUR SHIPPING COSTS.

OVERALL EVALUATION- 9.08

FOLLETT LIBRARY RESOURCES, INC.

ATTN: REBECCA NAVAR-STEPASHKIN

1340 RIDGEVIEW DRIVE

MCHENRY, IL 60050-7047

888-511-5114, EXT. 3768

FAX: 800-852-5458

WWW.TITLEWAVE.COM / SALES@FLR.FOLLETT.COM (BIDS) / ORDERS@FLR.FOLLETT.COM (ORDERS)

LOTS 2, 5, 6, 7, AND 9- UP TO 45% DISCOUNT FROM RETAIL PRICE ON TRADE, PAPERBACK, & EBOOKS, UP TO 30% DISCOUNT FOR LIBRARY BINDING, UP TO 40% DISCOUNT FOR GENERAL REFERENCE, AND A 30% DISCOUNT FROM LIST FOR FOLLETTBOUND PLATINUM BOOKS. CONTACT VENDOR FOR ADDITIONAL DISCOUNTS FOR VOLUME PURCHASES ON EARLY CHILDHOOD, SPECIAL EDUCATION, RENAISSANCE LEARNING SOFTWARE, MERRIAM-WEBSTER, AND AMERICAN HERITAGE. VENDOR PROVIDES FREE SHIPPING AND HANDLING ON ALL BOOKS AND AUDIOVISUAL MATERIALS. COMPLETE LINE AVAILABLE ON LINE AT WWW.TITLEWAVE.COM WHICH IS UPDATED DAILY. PAPER CATALOGS AVAILABLE BI-ANNUALLY UPON REQUEST. NO MINIMUM ORDERS REQUIRED.

OVERALL EVALUATION- 9.0

ORDER INFORMATION:

GL GROUP DBA BOOKSOURCE

**ATTN: ADAM SCHELL
1230 MACKLIND AVENUE
ST. LOUIS, MO 63110-1432
800-444-0435, EXT. 246
FAX: 800-647-1923
WWW.BOOKSOURCE.COM / ASCHELL@BOOKSOURCE.COM**

LOTS 7 (INSTRUCTIONAL BOOKS) AND LOT 9 (LIBRARY BOOKS)- 25% DISCOUNT FROM UNITS OF STUDY FOR READING 7 WRITING CLASSROOM BOOKSOURCE CATALOG, ELEMENTARY SCHOOL CLASSROOM BOOKSOURCE CATALOG, COMMON CORE STATE STANDARDS CLASSROOM LIBRARY BOOKSOURCE CATALOG, MIDDLE SCHOOL CLASSROOM BOOKSOURCE CATALOG, HIGH SCHOOL CLASSROOM BOOKSOURCE CATALOG, AND LEVELED READING CLASSROOM BOOKSOURCE CATALOG. CONTACT VENDOR DIRECTLY FOR ADDITIONAL SERVICES AND POLICIES. PLEASE NOTE CATALOGS REFERENCE LIST PRICE (NOT DISCOUNTED) AND 25% OFF PRICE (LIST PRICE DISCOUNTED ALREADY).

OVERALL EVALUATION- 8.8

INDECO SALES, INC.

**ATTN: TERRY PADEN
805 E. 4TH AVENUE
BELTON, TX 76513
800-692-4256 / 806-745-6162
FAX: 254-939-5546
WWW.INDECOSALES.COM**

LOT 1 (CLASSROOM FURNITURE)- 40% DISCOUNT FROM ARTCO BELL CATALOG, 25% DISCOUNT FROM WOOD DESIGNS CATALOG, 40% DISCOUNT FROM BALT-BEST RITE CATALOG, 30% DISCOUNT FROM PARAGON CATALOG, 50% DISCOUNT FROM HON CATALOG, AND 50% DISCOUNT FROM GLOBAL CATALOG. \$1 MINIMUM ORDER FOR SHIPPING AND HANDLING TO BE INCLUDED FROM ALL CATALOGS.

OVERALL EVALUATION- 8.4

JUNIOR LIBRARY GUILD

**ATTN: KRISTY KELLY
7858 INDUSTRIAL PARKWAY
PLAIN CITY, OH 43064
800-491- 0174 / 614-733-0312
FAX: 800-827-3080
WWW.JUNIORLIBRARYGUILD.COM / JLGBIDS@JUNIORLIBRARYGUILD.COM**

LOT 9- (LIBRARY BOOKS)- 40% - 75% OFF RETAIL DEPENDING ON JLG BOOKLIST CATALOG. SHIPPING AND HANDLING IS NO CHARGE REGARDLESS OF THE ORDER SIZE. CONTACT VENDOR DIRECTLY FOR SPECIFIC CHARGES ON THIS BID AWARD WHEN ORDERING

OVERALL EVALUATION- 8.0

ORDER INFORMATION:

J.W. PEPPER & SON, INC. (Removed as of May 2015)
ATTN: LUANA MARLER
459 AIRPORT FREEWAY
RICHLAND HILLS, TX 76118-6984
800-345-6296 / 817-590-0055
FAX: 800-260-1482 / 817-595-1826
WWW.JWPEPPER.COM / DALLAS@JWPEPPER.COM

~~LOTS 5, 7, & 8- 0% DISCOUNT FROM JW PEPPER CHORAL CATALOG, JW PEPPER ORCHESTRA CATALOG, JW PEPPER CLASSROOM CATALOG, JW PEPPER MARCHING BAND CATALOG, JW PEPPER JAZZ CATALOG, AND JW PEPPER CONCERT BAND CATALOG. VENDOR ALSO OFFERS FREE SHIPPING ON ALL ORDER REFERENCING REGION 19 BID #12-6789.~~

~~OVERALL EVALUATION- 8.8~~

KAMICO INSTRUCTIONAL MEDIA, INC. (HUB)
ATTN: KATHY MICHAEL
PO BOX 1143
SALADO, TX 76571
254-947-7283
FAX: 254-947-7284
WWW.KAMICO.COM / KMICHAEL@KAMICO.COM

LOT 8 (INSTRUCTIONAL MEDIA)- 0% DISCOUNT FROM STAAR CONNECTION. SHIPPING IS INCLUDED WITH PRICING.

OVERALL EVALUATION- 7.2

KAPLAN EARLY LEARNING COMPANY
ATTN: KATE SHELTON
1310 LEWISVILLE-CLEMMONS ROAD
LEWISVILLE, NC 27023
800-334-2014, EXT 6126
FAX: 336-712-2242
WWW.KAPLANCO.COM / BIDS@KAPLANCO.COM

LOTS 1, 2, 5, 6, & 7- 15% DISCOUNT FROM EARLY CHILDHOOD EDITION, FIRST THREE YEARS MINIMUM ORDER OF \$300 REQUIRED FOR FREE SHIPPING. ANYTHING LESS THAN \$300 CONTACT VENDOR FOR SPECIFIC SHIPPING CHARGES AND ADD TO INVOICE.

OVERALL EVALUATION- 8.3

LD PRODUCTS, INC.
ATTN: DIANA ATHEY
3700 COVER STREET
LONG BEACH, CA 90808
888-375-6648
Fax: 886-718-9458
GOV@LDPRODUCTS.COM / DIANA@LDPRODUCTS.COM

LOT 3- 5% DISCOUNT REGARDLESS OF ORDER SIZE - COOPERATIVE MEMBERS WILL RECEIVE 15% OF THE SALE PRICE FOR ALL COMPATIBLE / REMANUFACTURED PRODUCTS LISTED IN CATALOG.

OVERALL EVALUATION - 8.3

ORDER INFORMATION:

LAKESHORE LEARNING MATERIALS

ATTN: ASHLEY BICANEK

2695 E. DOMINGUEZ STREET

CARSON, CA. 90895

800-421-5354 EXT, 2653/ 310-537-8600

FAX: 310-537-7990

WWW.LAKESHORELEARNING.COM / BIDDEPT@LAKESHORELEARNING.COM

LOTS 1, 2, 4, 6, 7, 8 & 9 - 5% DISCOUNT REGARDLESS OF ORDER SIZE

VENDOR IS SOLE SOURCE FOR ANY ITEM NUMBERS THAT HAVE AA, AX, DD, EE, FF, GG, JC, JJ, KC, KT, KU, LA, LC, LCW, LDA, LK, LL, LM, PP, PX, RA, RE, RJ, RR, TT, OR YB IN ITEM CODE. NO CHARGE ON SHIPPING

OVERALL EVALUATION – 8.1

LECTORUM PUBLICATIONS, INC

ATTN: ALEX CORREA / GLADYS OCHOA / MARIA OLSEN added as of 7/19/2013

205 CHUBB AVENUE

LYNDHURST, NJ 07071

800-345-5946, EXT. 2225

FAX: 877-532-8676

WWW.LECTORUM.COM ACORREA@LECTORUM.COM GOCHOA@LECTORUM.COM MOLSEN@LECTORUM.COM

LOTS 5, 7, & 9 – 20% DISCOUNT ON LOTS (20% DISCOUNT IS ALREADY REFLECTED IN CATALOG PRICES)

SHIPPING NOTE – FREE ON ORDERS OF \$5,000.00 NET OR MORE, 8.95% WILL BE ADDED TO ORDERS OF \$2,000.00 TO \$4,999.99 NET, 10% WILL BE ADDED TO ORDERS OF UP TO \$1,999.99 NET

OVERALL EVALUATION – 8.7

MACKIN EDUCATIONAL RESOURCES (HUB QUALIFIED)

ATTN: KAY M. HEISE

3505 COUNTY ROAD 42 WEST

BURNSVILLE, MN 55306

800-245-9540

FAX: 800-369-5490

WWW.MACKIN.COM / MACKIN@MACKIN.COM

DAVID MCPHEE AT 505-250-5598

JOANNE OSTERHAUS 800-245-9540

LOTS 5, 7, 8 & 9 – 5% DISCOUNT ON LOTS (40% DISCOUNT OFF ONLINE / CATALOG WWW.MACKIN.COM

PUBLISHERS LIST PRICES. YOU WILL RECEIVE AN ADDITIONAL 5% DISCOUNT FROM ONLINE / CATALOG PRICES) NO CHARGE ON SHIPPING

OVERALL EVALUATION – 8.3

MAGAZINE SUBSCRIPTION PTP (HUB)

ATTN: ROSALEE CLEARMAN

2707 PRINCETON DRIVE

AUSTIN, TX 78741

800-733-5470 / 512-442-5470

FAX: 512-442-5253

WWW.MAGAZINESPTP.COM / MAG.SUBSCRIPT.PTP@ATT.NET

LOT 9 – 15-30% FROM RETAIL NO CHARGE ON SHIPPING

OVERALL EVALUATION – 8.3

ORDER INFORMATION:

MINDWORKS RESOURCES

**ATTN: LYNLY STEPHEN 214-206-1512 EXT. 1001
PO BOX 2771
COPPELL, TX 75019
214-206-1512
FAX: 214-206-1758
LSTEPHEN@MINDWORKSRESOURCES.COM**

LOT 5 – DISCOUNT 0% NO S&H

OVERALL EVALUATION – 8.3

NATIONAL EDUCATIONAL SYSTEMS (HUB)

**ATTN: JOSE H. ATKINSON- 210-558-6888
6333 DE ZAVALA ROAD, SUITE 106
SAN ANTONIO, TX 78249
800-231-4380 / 210-699-4674
FAX: 210-699-4674
WWW.SHOPNES.COM / BOOKNES@SATX.RR.COM**

LOTS 1, 2, 4, 5, 6, 7, 8 & 9 – 10% DISCOUNT CAN BE TAKEN FROM ALL CATALOGS PRICING FOR CATALOGS REFERENCED REGARDLESS OF THE ORDER SIZE. NO CHARGE FOR ORDERS OVER \$500.00 OR MORE ON LOT 1 OVER \$2,500.00.

OVERALL EVALUATION – 9.0

NATIONAL READING STYLES INSTITUTE, INC. (HUB QUALIFIED)

**ATTN: JULIET DI TROIA
P.O. BOX 737
SYOSSET, NY 11791-0737
800-331-3117 / 516-921-5500
FAX: 516-921-5591
WWW.NRSI.COM / READINGSTYLE@NRSI.COM**

LOT 6 – 5% DISCOUNT A MINIMUM ORDER OF \$250.00 TO INCLUDE SHIPPING AND HANDLING. 2012 CATALOG IS GOOD UNTIL DECEMBER 31, 2012, 2013 CATALOG BECOMES EFFECTIVE JANUARY 1, 2013.

OVERALL EVALUATION – 8.0

~~NEBRASKA SCIENTIFIC removed as of October 2013~~

**~~ATTN: NEAL BRENNER
3823 LEAVENWORTH ST.
OMAHA, NE 68105
800-228-7117
FAX: 402-346-2216
WWW.NEBRASKASCIENTIFIC.COM~~**

~~LOTS 5, 7, 8 & 9 – PRICING IN CATALOG HAS ALREADY BEEN DISCOUNTED. VENDOR IS THE SOLE SOURCE PROVIDER FOR ITS CATALOG CONSISTING OF ALL CARBO RECORDED BOOKS, VIDEOS, AND RELATED MATERIALS, ALL LETTERVILLE PHONICS MATERIALS, ALL POWER READING MATERIALS, ALL READING STYLE INVENTORY RELATED PRODUCTS, AND ALL HANDS ON LEARNING VIDEOS AND RELATED PRODUCTS.~~

OVERALL EVALUATION – 8.7

ORDER INFORMATION

ORIENTAL TRADING COMPANY
ATTN: JOAN SQUIRE / TONY STILLMAN
P.O. BOX 2308
OMAHA, NE 68103-2308
800-228-0475
FAX: 800-327-8904
WWW.ORIENTALTRADING.COM / NPSBIDS@ORIENTAL.COM

LOTS 2 & 5 – 5% DISCOUNT ON ALL MERCHANDISE ONLY REGARDLESS OF ORDER SIZE. FREE DELIVERY ON ORDERS OVER \$150.00. - CONTACT COMPANY DIRECT FOR ADDITIONAL S & H FEES TIED TO ORDERS LESS THAN \$150.00. ALL ORDERS SHOULD REFERENCE **CUSTOMER NUMBER ASSIGNED TO EACH ISD** ALONG WITH THE **KEY CODE OF THE CATALOG** YOU ARE ORDERING FROM TO GET THE BID PRICING. REGION 19 # IS **3717053**.

OVERALL EVALUATION – 8.0

PDS TONER INK
ATTN: CLAUDIA BOWMAN
1414 COMMON DRIVE
EL PASO, TX 79936
877-595-4465 / 915-595-4426
FAX: 915-595-4426
WWW.PDSTONER.COM

LOT 3 – CATALOG SHOWS RETAIL PRICE AND ESC REGION 19 # 12-6789. NO CHARGE ON S&H

OVERALL EVALUATION – 8.0

PITSCO EDUCATION
ATTN: ANGELA WATSON
P.O. BOX 1708, 913 E. JEFFERSON
PITTSBURG, KS 66762-1708
800-835-0686, EXT. 543
FAX: 800-533-8104
WWW.SHOP-PITSCO.COM / WWW.HEARLIHY.COM / AWATSON@PITSCO.COM

LOTS 2, 4, 5, 6 & 8 – 0% DISCOUNT S & H FEES ARE AS FOLLOWS ORDERS UP TO \$99.99 \$8.00, \$100.00 TO \$499.99 WIL BE 8%, \$500.00 TO \$999.99 7%, \$1000.00 TO \$2,750.99 5%, \$2,751.00 TO \$3,500.00 4%, ORDERS \$3,501.00 AND ABOVE WILL BE 3%. . ALL PURCHASE ORDERS MUST REFERENCE OUR BID NUMBER **512779** TO BE PROCESSED AS A BID. A HAZARDOUS MATERIAL CHARGE OF \$30.00 MAY BE APPLIED TO ITEMS MARKED IN THE CATALOG AS SUCH. DEPENDING ON CIRCUMSTANCES, NEW PURCHASE RETURNS MAY BE SUBJECT TO A 15% RESTOCKING FEE. ALL

OVERALL EVALUATION – 8.7

POSITIVE PROMOTIONS, INC.
ATTN: JASON RICCARDI
15 GILPIN AVENUE
HAUPPAUGE, NY 11788
877-258-1225
FAX: 877-258-1226
WWW.POSITIVEPROMOTIONS.COM / BIDS@POSITIVEPROMOTIONS.COM

LOTS 4, 5, 8 & 9 – 5% DISCOUNT FROM RETAIL \$100.00 MINIMUM ORDER TO INCLUDE S&H

OVERALL EVALUATION – 7.2

ORDER INFORMATION

PREMIER AGENDAS, INC.
ATTN: KRISTEN PETERSON
2000 KENTUCKY STREET
BELLINGHAM, WA 98229
800-536-2959
FAX: 800-880-3287
WWW.PREMIER.US / BIDS@PSD@SCHOOLSPECIALTY.COM

LOT 5 – DISCOUNT 0% FROM RETAIL PRICE, PRICE BREAKS BASED ON QUANTITY APPLY. NO MINIMUM \$\$ AMOUNT, MINIMUM 25 QUANTITY FOR CUSTOM PRODUCTS

OVERALL EVALUATION – 7.2

PYRAMID SCHOOL PRODUCTS

ATTN: JOHN Q. MILLER
6510 NORTH 54TH STREET
TAMPA, FLORIDA 33610-1908
813-621-6446 / 800-792-2644
FAX: 813-621-7688
WWW.PYRAMIDSP.COM / BIDS@PYRAMIDSP.COM

LOTS 1, 2, 3, 4, 5, & 6 – 10% DISCOUNT FROM CATALOG. ORDERS TOTALING \$95.00 OR MORE RECEIVE FREE FREIGHT. ORDERS LESS THAN \$95.00 WILL BE ASSESSED A \$9.95 (MINIMUM) SHIPPING CHARGE, OR 15% OF THE ORDER, WHICHEVER IS GREATER. ALL FURNITURE AND EQUIPMENT AND ITEMS MARKED “SHIP DIRECT” WILL HAVE ACTUAL FREIGHT CHARGES ADDED TO INVOICE. CHARGES MAY BE ESTIMATED AT \$59.00 (MINIMUM) OR 20% OF THE TOTAL ORDER, WHICHEVER IS GREATER. **ALL ORDERS MUST REFERENCE NUMBER 12-6789REG19**

OVERALL EVALUATION – 8.3

QEP PROFESSIONAL BOOKS

ATTN: CATHERINE MCGOUGH
PO BOX 864974
PLANO, TX 75086
972-985-0025 / 800-323-6787
FAX: 972-964-2104
WWW.QEPBOOKS.COM / CMCGOUGH@QEPBOOKS.COM

LOTS 5 & 7– 15% DISCOUNT FROM RETAIL NO CHARGE ON S&H

OVERALL EVALUATION – 8.3

QUILL CORPORATION

ATTN: MARTIN COLBURN
100 SCHELTER RD.
LINCOLNSHIRE, IL 60069-3602
800-634-4809
FAX: 800-789-2016
BID@QUILL.COM

LOTS 1, 2, 3, 4, 5, 6, 7, 8 & 9 – LOT 1 - 10% DISCOUNT, LOT 2 – 15% DISCOUNT, LOT 3 – 10% DISCOUNT, LOT 4, 5, 6, 7 – 15% DISCOUNT, LOT 8 – 10% DISCOUNT & LOT 9 – 15 % DISCOUNT. CONTACT VENDOR FOR SHIPPING COST.

OVERALL EVALUATION – 9.0

ORDER INFORMATION

RAPID ASSIST TECHNOLOGY, INC. (HUB)

ATTN: TERESA HUGHES

614 C SOUTH BUSINESS IH35

NEW BRAUNFELS, TX 78130-4748

888-620-7345

FAX: 866-598-4289

WWW.RAPIDASSISTTECH.COM / SUPPORT@RAPIDASSISTTECH.COM

LOT 8 – DISCOUNTS 0% - 20%, PRICES VARY BY MANUFACTURE. PLEASE REQUEST QUOTES. \$100 MINIMUM ORDER TO INCLUDE S&H.

OVERALL EVALUATION – 8.0

RENAISSANCE LEARNING, INC.

ATTN: SALLY SMITH

2911 PEACH STREET, P.O. BOX 8036

WISCONSIN RAPIDS, WI 54495-8036

800-338-4204

FAX: 800-788-1272

WWW.RENLEARN.COM / DEPT10@RENLEARN.COM

LOT 5 – 0% FROM CATALOG PRICE; CLIENT MAY CONTACT VENDOR FOR LARGE ORDERS VOLUME DISCOUNTS. RENAISSANCE LEARNING IS THE SOLE SOURCE PROVIDER FOR ALL PRODUCTS CONTAINED IN ITS CATALOGS. THEY DO NOT USE RESELLERS. RENAISSANCE LEARNING PRACTICE SMARTER & NEO (THE ONLY LAPTOP DESIGNED FOR CLASSROOMS) INSPIRE BETTER WRITING. **REFERENCE BID #12-6789 ON ALL PURCHASE ORDERS. CONTACT VENDOR WHEN ORDER IS PREPARED AND ADD S & H TO PURCHASE ORDER**

OVERALL EVALUATION – 8.0

As of 10/30/2013

Renaissance Learning has discontinued the production of the NEO 2 product line, but will continue to provide customer service to NEO 2 customers. Renaissance Learning will honor warranties, provide out-of-warranty repair services when requested, and continue to support our NEO 2 customers when they contact us for help. Renaissance Learning will maintain a website where NEO 2 software updates and manuals can be found. In addition, free on-demand training for NEO 2 will remain available in our training center at www.renlearn.com for you to use as needed.

REYNOLDS MANUFACTURING CORPORATION

ATTN: VICKI REYNOLDS

P.O. BOX 6058

ABILENE, TX 79608

800-588-4031

FAX: 800-588-4033

REYNOLDSTX.COM / VREYNOLDS@NTS-ONLINE.NET

LOT 1 – 10% FROM RETAIL PRICE. NO MINIMUM ORDER. ACTUAL FREIGHT CHARGES WILL BE INVOICED ON ALL ORDERS LESS THAN \$2,000.00. FREE SHIPPING ON ORDERS OF \$2,000.00 OR MORE TO ONE LOCATION.

OVERALL EVALUATION – 7.98

ORDER INFORMATION

ROL-N-ENTERPRISE, INC. (HUB QUALIFIED)

ATTN: ROLAND ESPARZA

2313 MONTANA AVENUE

EL PASO, TX 79903

915-533-5952

FAX: 915-533-5954

ROL-NENTERPRISEINC.COM / ESPROLAND@SBCGLOBAL.NET

LOT 8 – 5% DISCOUNT \$350.00 MINIMUM ORDER REQUIRED TO INCLUDE S&H. LOCAL STORE FRONT AT 2313 MONTANA AVE. EL PASO, TX 79903.

OVERALL EVALUATION – 7.2

ROSEN CLASSROOM

ATTN: CHERI A. SANDLIN

29 EAST 21ST STREET

NEW YORK, NY 10010

800-237-9932 / 815-477-1366

FAX: 888-436-4643

WWW.ROSENCLASSROOM.COM / BIDS@ROSENPUB.COM

LOTS 5 & 7 – DISCOUNTS \$1 - \$2,500.00 0%, \$2,501. - \$5,000.00 1%, \$5,001 - \$10,000.00 2%, \$10,000 AND OVER 3% FROM RETAIL PRICE. PRICES FOR S&H ARE FOB \$1 - \$10.00 10%, \$101.00 - \$500.00 8%, \$501.00 - \$1,000.00 7%, \$1,001.00 + 6%. REFERENCE BID NUMBER #12-6789 ON ALL PURCHASE ORDERS.

OVERALL EVALUATION – 8.0

ROSEN PUBLISHING GROUP

ATTN: CHERI A. SANDLIN

29 EAST 21ST STREET

NEW YORK, NY 10010

800-237-9937 / 815-477-1366

FAX: 888-436-4643

WWW.ROSENCLASSROOM.COM / BIDS@ROSENPUB.COM

LOT 9 – DISCOUNTS \$1 - \$2,500.00 0%, \$2,501. - \$5,000.00 1%, \$5,001 - \$10,000.00 2%, \$10,000 AND OVER 3% FROM RETAIL PRICE. NO CHARGE FOR S&H. REFERENCE BID NUMBER #12-6789 ON ALL PURCHASE ORDERS.

OVERALL EVALUATION – 8.0

S&S WORLDWIDE, INC.

ATTN: RACHEL LONG

75 MILL ST.

COLCHESTER, CT 06415-1263

800-642-7354 / 800-243-9232

FAX: 800-432-2842 / 800-566-6678

WWW.SSWW.COM / BIDS@SSWW.COM

LOTS 1, 2, 4, 5 & 6 – DISCOUNTS 18% FROM CATALOG LIST PRICE (% FROM CATALOG CURRENT AT TIME OF ORDER PLACEMENT) NO CHARGE ON S&H. ITEMS LABELED FOB / DROP SHIP IN CATALOG WILL BE CHARGED SHIPPING PREPAID AND ADDED TO INVOICE. INSTALLATION IS NOT INCLUDED.

OVERALL EVALUATION – 8.7

ORDER INFORMATION

SARGENT-WELCH / VWR
ATTN: RAY KUFELDT
3850 N. WILKE RD. STE 300
ARLINGTON HEIGHTS, IL 60004
847-463-1180 / 800-727-4368
FAX: 800-814-0607

LOT 6 – DISCOUNTS 25% FROM RETAIL. MINIMUM ORDER REQUIRED TO INCLUDE S&H \$200.00, FREE FREIGHT ON ORDERS OVER \$200.00. ALL ITEMS DESIGNATED BY CATALOG PRICE ENDING WITH A “9” (I.E. \$XX.09, \$5.49, \$12.89, ETC..) WILL BE SHIPPED AT CATALOG NET PRICE. SARGENT-WELCH WILL PAY ALL NORMAL DELIVERY CHARGES. HAZARDOUS MATERIALS SUR CHARGES WILL BE ADDED WHERE APPLICABLE.

OVERALL EVALUATION – 8.0

SANTILLANA USA PUBLISHING COMPANY, INC.
ATTN: ARTURO CASTILLON
2023 NW 84 AVENUE
DORAL, FL 33122
800-245-8584
FAX: 888-248-9518
JANELLE CEPERO 305-591-9522 EXT. 133
WWW.SANTILLANA.COM / CUSTOMER.SERVICE@SANTILLANAUSA.COM

LOTS 5 & 7 – DISCOUNTS FOR LOT 1 5%, DISCOUNT FOR LOT 7 20% NO MINIMUM REQUIRED FOR NO CHARGE ON S&H. SANTILLANA USA PUBLISHING IS THE **SOLE SOURCE PROVIDER FOR ALL ITEMS IN ITS CATALOG**

OVERALL EVALUATION – 8.3

SCHOLASTIC, INC.
ATTN: GAYE MANSJAK
2315 DEAN STREET STE. 600
ST. CHARLES, IL 60175
800-387-1437
FAX: 888-757-5110
WWW.SCHOLASTIC.COM / PERHART@SCHOLASTIC.COM
PAMLA EHART 800-387-1437
SHERRY WILKERSON- 806-355-6100

LOTS 5, 6 & 7 – DISCOUNTS FOR LOT 5 25% FROM RETAIL PRICE NO MINIMUM REQUIRED. 5% SHIPPING FEE (MINIMUM OF \$2.25) IS ADDED TO EACH INVOICE AFTER DISCOUNTS ARE APPLIED. **EDUCATORS MUST PUT SOURCE CODE GNM TO RECEIVE A 25% DISCOUNT ON ALL ITEMS.** DISCOUNTS FOR LOTS 6 & 7 25% FROM RETAIL PRICE NO MINIMUM ORDER REQUIRED. CLASSROOM LIBRARIES AND COLLECTIONS ALREADY REFLECT A 25% DISCOUNT. 25% DISCOUNT IS FOR INDIVIDUAL PAPERBACKS.

OVERALL EVALUATION – 8.7

NOTATION: SCHOLASTIC BOOK FAIRS, INC. IS A SUBSIDIARY OF SCHOLASTIC CORPORATION AND IS APPROVED UNDER THE UMBRELLA OF ITS PARENT COMPANY, SCHOLASTIC CORPORATION. LETTER ON FILE.

Additional Information was inadvertently left off when award summary was posted; it has been added to the award summary as of June 2013.

CLASSROOM MAGAZINES REQUIRE THAT A ONE-TIME, 10% SHIPPING AND HANDLING FEE ACCOMPANY ALL INVOICES. FULL-YEAR SUBSCRIPTIONS ARE PRORATED ACCORDING TO START DATE. CLASSROOM MAGAZINES ARE OFFERED AT 0% DISCOUNT OFF PUBLISHED PRICES.

ORDER INFORMATION

SCHOLASTIC LIBRARY PUBLISHING, INC.

ATTN: ALLISON HENDERSON

90 OLD SHERMAN TURNPIKE

DANBURY, CT 06816

800-621-1115 OPTION 5

FAX: 203-797-3478

WWW.SCHOLASTIC.COM / LISTBUILDER_KBROWN@SCHOLASTICLIBRARY.COM

KATHY BROWN 203-797-6951

LOT 9 –5% FROM RETAIL PRICE. FREE SHIPPING ON ORDERS OF \$1000.00 OR MORE. CONTACT VENDOR FOR AVAILABLE DISCOUNTS.

OVERALL EVALUATION – 7.3

SCHOOL SPECIALTY

ATTN: OSCAR CHAVEZ – CELL 915-478-0838 SHAWNA O' BRIANT 915-727-8314 AS OF 3/27/2013

W 6316 DESIGN DRIVE

GREENVILLE, WI 54942

888-388-3224 / 915-532-7435

FAX: 800-675-1775 / 800-675-1775 OR LOCAL FAX: 915-855-8326

WWW.SCHOOLSPECIALTY.COM / IDNOTICES@SCHOOLSPECIALTY.COM

SHAWNA.OBRIANT@SCHOOLSPECIALTY.COM

LOTS 1, 2, 3, 4, 5, 6, & 8 –FREE SHIPPING ON PARCEL SHIPPED ITEMS (7 & 9 PREFIX ITEMS) FOR ORDERS OVER \$49.00. ADD \$9.95 IF THE SUBTOTAL IS UNDER \$49.00. TRUCK AND FREIGHT ITEMS (6 & 8 PREFIX ITEMS) WILL BE CHARGED A MINIMUM OF \$59.00 OR 15% OF THE ITEM PRICE, WHICHEVER IS GREATER. FURNITURE & EQUIPMENT ORDERS MAY RECEIVE CHARGES FOR INSIDE DELIVERY OF \$45.00 OR LIFT GATE CHARGES OF \$69.00. DISCOUNT: EDUCATOR PRICE (EP) LESS THAT 15% (ITEM PREFIX OF 8 OR 9) LIST PRICE LESS 25% (ITEM PREFIX OF 6 OR 7). OVER \$10,000.00 CONTACT OSCAR CHAVEZ. SHAWNA O' BRIANT.

OVERALL EVALUATION – 8.5

SHELBY DISTRIBUTIONS, INC. (HUB)

ATTN: SPIROS NINOS 915-449-0137

29 D. BUTTERFIELD TRAIL

EL PASO, TX 79906

915-590-3050

FAX: 915-590-3080

WWW.EXPRESSOP.COM

LOTS 1, 2, 3 & 4 – LOT 1 \$75.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H, 35% DISCOUNT FROM RETAIL PRICE. LOT 2 \$50.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H, 25% DISCOUNT FROM RETAIL PRICE. LOT 3 \$50.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H, 8% DISCOUNT FROM RETAIL PRICE. LOT 4 \$50.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H, 35% DISCOUNT FROM RETAIL PRICE.

OVERALL EVALUATION – 8.3

SOMMER ASSOCIATES, LLC

ATTN: JUDY SOMMER

15711 RANCHITA

DALLAS, TX 75248

972-239-6728

FAX: 972-239-2536

SOMMERASSOCIATES@AOL.COM

LOT 8 & 9 – DISCOUNT LOT 8 0% NO MINIMUM ORDER REQUIRED TO INCLUDE S&H. LOT 9 DISCOUNTS \$1 - \$2,500.00 1%, \$2,501.00 - \$5,000.00 2%, \$5,001.00 - \$10,000.00 3%, \$10,000.00 AND OVER 3%

OVERALL EVALUATION – 8.7

ORDER INFORMATION

TEACHER CREATED MATERIALS

ATTN: RICHARD LEVITT / KATHI EVANS 714-891-2273 EXT. 173

5301 OCEANUS DRIVE

HUNTINGTON BEACH, CA 92649

800-858-7339 / 714-891-2273

FAX: 888-877-7606

WWW.TCMPUB.COM

LOT 5 – NO DISCOUNTING SCHEDULE, DISCOUNTS IN THE FORM OF FREE PRODUCT ARE EXTENDED ON A CASE BY CASE SCENARIO. DISCOUNTS ARE BASED ON VARIOUS FACTORS INCLUDING, THE SCALE AND NATURE OF THE ORDER, AND PAST PURCHASE HISTORY. S&H \$0 - \$249.99 15% OF TOTAL ORDER, \$250.00 AND UP 10% OF TOTAL ORDER.

OVERALL EVALUATION – 8.0

AMMENDED AS OF 4/24/2013 – PROFESSIONAL DEVELOPMENT SERVICES CONSIDERED AS PART OF EXISTING CONTRACT WITH ESC REGION 19 PURCHASING COOPERATIVE.

- MATH
- SCIENCE
- ELA / READING
- SOCIAL STUDIES
- TECHNOLOGY
- STARR
- MOTIVATIONAL SPEAKERS
- GIFTED AND TALENTED
- BILLINGUAL EDUCATION
- SPECIAL EDUCATION
- EARLY CHILDHOOD
- DIFFERENTIATED INSTRUCTION
- SCHOOL IMPROVEMENT STRATEGIES

RATES ARE AS FOLLOWS

- \$4,000 – ON-SITE WORKSHOP
- \$6,000 – KEYNOTE SPEAKERS
- \$2,000 – WEBINARS
- \$2,500 - COACHING

THE BOOKERY

ATTN: MARGARET BARBER

10167 SOCORRO RD.

EL PASO, TX 79927

915-859-6132

FAX: 915-592-3871

LOT 7 – DISCOUNT 20% FROM RETAIL PRICE, SOME INSTRUCTIONAL BOOKS HAVE NO DISCOUNTS, PUPPETS & CHARATER DOLLS 15% DISCOUNT. S&H \$0 ON SHELF ALL OTHERS 10%. CONTACT VENDOR FOR MORE INFORMATION.

OVERALL EVALUATION – 8.3

ORDER INFORMATION

**THE LIBRARY STORE, INC.
ATTN: AUDREY AIMONE
301 EAST SOUTH ST.
PO BOX 964
TREMONT, IL 61568
800-548-7204 / 309-925-7587
FAX: 800-320-7706**

WWW.THELIBRARYSTORE.COM / SUPPLYBIDS@THELIBRARYSTORE.COM

LOTS 1, 2, 3, 4 & 5 – LOT 1 DISCOUNTS \$1 - \$2,500.00 10%, \$2,501. - \$5,000.00 10%, \$5,001 - \$10,000.00 12%, \$10,000 AND OVER 15% FROM RETAIL PRICE. S&H WILL BE PREPAID & ADDED TO ALL FURNITURE ITEMS & TO ALL ITEMS THAT SHIP FROM OUR MANUFACTURES. LOT 2 DISCOUNTS \$1 - \$2,500.00 15%, \$2,501. - \$5,000.00 15%, \$5,001 - \$10,000.00 15%, \$10,000 AND OVER 18% FROM RETAIL PRICE. S&H \$100.00 IN STOCK GROUND ITEMS. LOT 3 DISCOUNTS \$1 - \$2,500.00 15%, \$2,501. - \$5,000.00 15%, \$5,001 - \$10,000.00 15%, \$10,000 AND OVER 18% FROM RETAIL PRICE. S&H \$100.00 IN STOCK GROUND ITEMS. LOT 4 DISCOUNTS \$1 - \$2,500.00 15%, \$2,501. - \$5,000.00 15%, \$5,001 - \$10,000.00 15%, \$10,000 AND OVER 18% FROM RETAIL PRICE. S&H \$100.00 IN STOCK GROUND ITEMS. . LOT 4 DISCOUNTS \$1 - \$2,500.00 15%, \$2,501. - \$5,000.00 15%, \$5,001 - \$10,000.00 15%, \$10,000 AND OVER 18% FROM RETAIL PRICE. S&H \$100.00 IN STOCK GROUND ITEMS.

OVERALL EVALUATION – 8.7

**THE SCIENCE LAB
ATTN: GILBERT MENDEZ
~~6000 WELCH AVE. SUITE 29~~
7606 Boeing Dr. Suite G
EL PASO, TX 79925
915-590-8333 / 915-526-9766
FAX: 915-590-9770
SCILAB1@SBCGLOBAL.NET**

LOTS 1 & 6 – LOT 1 LOT 1 DISCOUNTS \$1 - \$2,500.00 15%, \$2,501. - \$5,000.00 16%, \$5,001 - \$10,000.00 17%, \$10,000 AND OVER 18% FROM RETAIL PRICE. S&H \$500.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H. LOT 6 - DISCOUNTS \$1 - \$2,500.00 12%, \$2,501. - \$5,000.00 13%, \$5,001 - \$10,000.00 14%, \$10,000 AND OVER 15% FROM RETAIL PRICE. S&H \$100.00 MINIMUM ORDER REQUIRED TO INCLUDE S & H. STORE FRONT AT 6000 WELCH AVE. STE 29 EL PASO, TX 79905

OVERALL EVALUATION – 8.3

**TROXELL COMMUNICATIONS, INC.
ATTN: DESIREE FLANAGAN
ACCOUNT EXECUTIVE
11024 MONTGOMERY BLVD. NE, #298
ALBUQUERQUE, NM 87111
800-352-7912, EXT. 4121
CELL: 505-301-0468
FAX: 505-266-5492
DESIREE.FLANAGAN@TROX.COM / WWW.TROX.COM**

LOT 1, 3 & 6 – DISCOUNT ON LOT 1 – 15% ON EQUIPMENT, 5% ON ACCESSORIES. DISCOUNTS OFF THESE MANUFACTURES BALT / BESTRITE / MOORECO, BRETTFORD, SPECTRUM, ANTHRO, ELITE SCREEN, DRAPER, DA-LITE, LUXOR, ERGOTRON, WILSON, BUHL. MINIMUM ORDER TO INCLUDE S&H \$50.00. DISCOUNT LOT 3 - 15% ON EQUIPMENT, 5% ON ACCESSORIES. DISCOUNTS OFF THESE MANUFACTURES KRAMER, CABLES TO GO, COMPREHENSIVE, LIBERTY WIRE & CABLE, COMCABLES, STEREN. MINIMUM ORDER TO INCLUDE S&H \$50.00 DISCOUNT LOT 6 - 15% ON EQUIPMENT, 5% ON ACCESSORIES. DISCOUNTS OFF THESE MANUFACTURES KENAVISION, MICROSCOPES, LUMENS, AVER, ELMO, QOMO, SAMSUNG FOR DOCUMENT CAMERAS / VISUALIZERS. MINIMUM ORDER TO INCLUDE S&H \$50.00

OVERALL EVALUATION – 8.1

ORDER INFORMATION

VISUAL LEARNING SYSTEMS

ATTN: NANCY CANNATA

25 UNION ST.

BRANDON, VT 05733

800-453-8481

FAX: 802-247-6951

WWW.VISUALLEARNINGSYS.COM / NCANNATA@VISUALLEARNINGSYS.COM

LOT 5 – DISCOUNT 10% FROM RETAIL PRICING. NO CHARGE ON S&H.

OVERALL EVALUATION – 8.1

VWR EDUCATION, LLC dba SCIENCE KIT

ATTN: MICHELLE L. CANNON

777 EAST PARK DRIVE

PO BOX 5003

TONAWANDA, NY 14151-5003

800-828-7777

FAX: 800-828-3299

WWW.SCIENCEKIT.COM / BIDS@SCIENCEKIT.COM

MICHELLE REGAN 800-828-7777

LOTS 5 & 6 – DISCOUNTS 15% FROM RETAIL PRICENO CHARGES ON S&H WITH THE EXCEPTION OF LIVE MATERIALS, HAZARDOUS MATERIALS, ITEMS REQUIRED TO SHIP VIA MOTOR FREIGHT, AND ITEMS REQUESTED FOR OVERNIGHT OR TWO DAY DELIVERY. ANY SPECIAL ORDERS , RED ITEMS, VERNIER PROBEWARE, CUSTOM KITS, PUBLISHER KITS AND THEIR REPLACEMENT PARTS ARE EXCLUDED FROM THIS DISCOUNT. DESIGNATED CATALOG / WEB PRICES ENDING WITH A "9" (I.E. \$100.09, \$7.99, \$10.59, ECT.) WILL BE EXCLUDED FROM DISCOUNTING AND WILL BE SHIPPED AT THE NOTED LIST PRICE. **USE QUOTATION NUMBER CP20864 ON ALL CORRESPONDENCE TO ENSURE EFFICIENT PROCESSINGOF YOUR REQUEST.**

OVERALL EVALUATION – 8.2

WORLD BOOK, INC.

ATTN: DONANLD D. KELLER

233 N. MICHIGAN AVE. STE. 2000-5100 WEST HENRIETTA ROAD – PO BOX 92912 as of October 2013

CHICAGO, IL 60604 WEST HENRIETTA , NY 14586

312-729-5800 / 800-975-3250

FAX: 312-729-5600 / 888-922-3766

WWW.WORLDBOOK.COM / SLHELP@WORLDBOOK.COM

JON GREGORY 979-733-9355 / 312-316-1746 (CELL)

LOT 5, 8 & 9 – DISCOUNTS CATALOG PRICES REFLECT THE DISCOUNT GIVEN TO SCHOOLS AND LIBRARIES. REFLECTED DISCOUNTS FROM RETAIL VARY FROM 3% – 12%. S&H INCLUDED. ON LOT 8 CONTACT JON GREGORY FOR PRICING. PRICING WILL VARY BASED ON NUMBER OF SUBSCRIBING INSTITUTIONSAND INSTITUTION SIZE.

OVERALL EVALUATION – 8.4

ORDER INFORMATION

**WORTHINGTON DIRECT
ATTN: NEELY C. ROSE
6301 GASTON AVE. STE 670
DALLAS, TX 75214
214-824-1771 / 800-588-6636
FAX: 214-824-1771 / 800-943-6687
NEELY C. ROSE 800-599-6636 EXT. 241**

LOT 1 – DISCOUNTS \$1 - \$2,500 5% FROM RETAIL, \$2,501.00 - \$5,000.00 5 % FROM RETAIL. CALL VENDOR FOR VOLUME QUOTES / DISCOUNTS. FREIGHT IS NOT INCLUDED IN PRICES, ASK VENDOR FOR DELIVERED PRICE ON QUOTES.

OVERALL EVALUATION – 8.2

**Approved by: _____
(James R. Vasquez)
(James R. Vasquez)
(Armando Aguirre- Executive Director)**

**Date: _____
(August 7, 2012)
(June 19, 2013)
(June 16, 2014)**