

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Flour, Corn Tortillas, Tostados, and Related- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 09-6402
RFP OPENING DATE: June 23, 2009
CONTRACT TERM: Date of award until July 31, 2010 with the option to extend in 12-month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until July 31, 2011 on June 30, 2010)
(Extended by Region 19 until July 31, 2012 on June 30, 2011)
FUNDING SOURCE: Various
RFP's ISSUED: 12
RESPONSES: 3
ADVERTISEMENT DATES: June 4th & 11th, 2009
BOARD MEETING DATE: August 13, 2009

RECOMMENDED FOR AWARD: **Mexi-Snax Corporation (HUB qualified)**
TOTAL (ESTIMATED) **\$100,000.00**

EXPLANATIONS:

Award of this contract will enable the specified School Districts and Charter Schools to purchase tortillas and related food items during the contract period. The most responsible bid stipulated they would only serve the Region 19 Cooperative members who provided quantities and delivery routes, excepting Ysleta ISD which the vendor stated he was willing to service. Any other members of the cooperative would have to be considered on an individual basis. The two additional responses received only responded to approximately 10% of the items and quantities requested, hence these proposals were not considered.

SPECIAL NOTE- AS OF JUNE 22, 2011 VENDOR HAS AGREED TO MEET NEW RDA WHOLE GRAIN REQUIRMENTS ON IT FOOD PRODUCTS AWARDED. PRICE INCREASE APPROVED ON JULY 1, 2011 DUE TO INCREASES IN MATERIAL COSTS, FUEL, AND LABOR COSTS.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
Purchasing Manager

EVALUATION COMMITTEE: **Raul Jaquez**
San Elizario ISD

Adele Balesh
Canutillo ISD

Andi Uy
Clint ISD

ORDER INFORMATION:

Mexi-Snax Corporation
Attn: ~~Steven Viescas~~ Elvira Martinez
6860 El Paso Drive
El Paso, TX 79905
915-779-5709
Fax: 915-779-4559
mexisnax@sbcglobal.net

PROPOSAL RESPONSE SHEET

This contract will be available to all members of the ESC Region 19 Purchasing Cooperative; the vendor will agree to facilitate and work with existing agencies as well as any additional members that join during the contract period, unless otherwise stated at the time submittals are received.

**PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;
(Vendors indicated they will service all existing Region 19 Purchasing Cooperative Members)**

- X ANTHONY ISD
- ~~o ALVIN ISD~~
- ~~o ARLINGTON ISD~~
- ~~o BLANCO ISD~~
- X BURNHAM WOOD CHARTER SCHOOLS
- o CANDLELIGHTERS OF EL PASO
- X CANUTILLO ISD
- ~~o CARROLLTON FARMERS BRANCH ISD~~
- o CITY OF EL PASO
- o CITY OF HORIZON
- o CITY OF SOCORRO
- X CLINT ISD
- o EL PASO ACADEMY EAST
- o EL PASO CATHOLIC DIOCESE
- o EL PASO COMMUNITY COLLEGE
- o EL PASO ISD
- o EL PASO MHMR
- o EL PASO SCHOOL FOR EXCELLENCE
- o FABENS ISD
- o HOUSING AUTHORITY OF EL PASO, TEXAS
- ~~o PLANO ISD~~
- o REGION 19 MAIN BUILDING
- o REGION 19 HEAD START
- X SAN ELIZARIO ISD
- o SAINT MARK'S SCHOOL
- o SOCORRO ISD
- o TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
- o TORNILLO ISD
- o UTEP
- X YSLETA ISD
- o YWCA OF EL PASO

GENERAL & SPECIAL CONDITIONS –PLEASE READ CAREFULLY

1. All purchase orders and invoicing will be directly with each district using this contract.
2. All pricing will start in August 1, 2009 and continue through July 2010 with the option to extend in 12 month increments depending on mutual consent by both the vendor and Region 19 Purchasing Coop Members.
3. Evaluation and award recommendation will be based on 70% pricing, and 30% of vendor's ability to provide services as specified.
4. Award basis will be "all or none" per district with the option to award each district individually or an "all or none" award for all districts, whatever is determined to be in the best interest of the Purchasing cooperative members. Currently quantities on this contract include Anthony ISD, Burnham Wood Charter School, Canutillo ISD, Clint ISD, and San Elizario ISD.
5. All deliveries will be on clean well kept racks.
6. Individual monthly statements will be sent for each campus the vendor has delivered to at the close of each month during the contract period.
7. Vendor will leave a clear legible invoice at each campus location upon each delivery showing the location, unit descriptions, and unit price as well as an invoice total.
8. Deliveries will take place between 6:00 AM and 10:30 AM to the cafeterias.
9. Deliveries will take place four days per week during the contract period.
10. Monthly menus for each campus will be provided to delivery personnel upon request.
11. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
12. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of the Region 19 Purchasing Cooperative member.
13. Vendors are not required to bid on all districts to be considered for award.
15. CN labeling or product nutritional specification sheets to be provided with bids.
16. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be provided to awarded vendors upon award unless requested prior to bid submissions.
17. Each Region 19 Purchasing Cooperative member reserves the option to add locations and quantities during the contract period.
18. Vendor agrees to service additional Region 19 Purchasing Cooperative members that may join with comparable requirements during the contract period.

San Elizario ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 6 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM	Mexi- Snax	Mexi- Snax	5000 doz. (est.)	\$1.99/ \$2.28/ 100 ct.
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	Mexi- Snax	Mexi- Snax	5000 doz. (est.)	\$1.99/ \$2.28/ 100 ct.
3.)	CORN TORTILLAS 100 CT. / 5.5" FOR TOSTADOS .23G MINIMUM	Mexi- Snax	Mexi- Snax	5000 doz. (est.)	\$1.81/ \$2.08 100 ct.
6.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Mexi- Snax	Mexi- Snax	4000 doz. (est.)	\$2.90/ \$3.34/ 50 ct.
7.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Mexi- Snax	Mexi- Snax	3000 doz. (est.)	\$2.25/ \$2.59/ 25 ct.
8.)	FRESH FLOUR TORTILLAS 12 CT. 12" BURRO	Mexi- Snax	Mexi- Snax	2000 doz. (est.)	\$2.75/ \$3.17/ 12 ct.
12.)	TOSTADOS 1 LB. CHIPS- FRIED	Mexi- Snax	Mexi- Snax	2000 doz. (est.)	\$.99/ \$1.14/ lb.
13.)	TOSTADOS 12 CT. CHIPS BAKED	Mexi- Snax	Mexi- Snax	1000 doz. (est.)	N/A

San Elizario ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 6 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
14.)	TOSTADOS 12 CT. TAPATIA	Mexi- Snax	Mexi- Snax	1000 doz. (est.)	\$1.65/ \$1.89/ 24 ct.
17.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Mexi- Snax	Mexi- Snax	2000 doz. (est.)	\$1.25/ \$1.44/ 12 ct.
23.)	TAMALES - RED 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY	Mexi- Snax	Amigos	300 doz. (est.)	\$8.50/ \$9.78/ 12 ct.
24.)	TAMALES - GREEN 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY	Mexi- Snax	Amigos	400 doz. (est.)	\$8.50/ \$9.78/ 12 ct.
25.)	MASA PREPARED FROM WHOLE KERNEL CORN. PRICE PER POUND	Mexi- Snax	Mexi- Snax	1000 lbs. (est.)	\$.79/ \$.91/lb.
26.)	MASA NIXTAMAL . PRICE PER POUND	Mexi- Snax	Mexi- Snax	1000 lbs. (est.)	\$.69/ \$.79/ lb.

SCHOOLS TO BE DELIVERED:

- L.G. ALARCON ELEMENTARY 12501 SOCORRO RD. - SAN ELIZARIO, TX. 79849
- BORREGO ELEMENTARY - 13300 CHICKEN RANCH RD. SAN ELIZARIO, TX. 79849
- L.G. LOYA PRIMARY - 13705 SOCORRO RD. SAN ELIZARIO, TX. 79849
- J.L. SAMBRANO ELEMENTARY - 200 HERRING RD. SAN ELIZARIO, TX. 79849
- SAN ELIZARIO HIGH - 13981 SOCORRO RD. SAN ELIZARIO, TX. 79849
- ANN M. GARCIA-ENRIQUEZ MIDDLE SCHOOL - 12280 SOCORRO RD. SAN ELIZARIO, TX. 79849

Canutillo ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 9 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM	Mexi- Snax	Mexi- Snax	1,875 packages	\$1.99/ \$2.29/ 100 ct.
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	Mexi- Snax	Mexi- Snax	3,750 packages	\$1.99/ \$2.29/ 100 ct.
3.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Mexi- Snax	Mexi- Snax	2,625 packages	\$3.00/ \$3.45/ 50 ct.
4.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Mexi- Snax	Mexi- Snax	7,500 packages	\$2.25/ \$2.59/ 25 ct. or \$2.75/ \$3.16/ 25ct. 9"
5.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED- NUTRITIONAL ANALYSIS	Mexi- Snax	Mexi- Snax	3,750 packages	\$3.50/ \$4.03/ 50 ct. Or \$6.00/ \$6.90/ 50ct 9"
6.)	TOSTADOS 1 LB. CHIPS- FRIED	Mexi- Snax	Mexi- Snax	950 / 5 lb.	\$.99/ \$1.14/lb.
7.)	TOSTADOS 12 CT. CHIPS BAKED	Mexi- Snax	Mexi- Snax	1000 / 5 lb.	N/A

Canutillo ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 9 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
8.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Mexi- Snax	Mexi- Snax	1,500 packages	\$1.25/ \$1.44/ 12 ct.
9.)	TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND FRIED IN VEGETABLE OIL NO VEGETABLE SHORTENING. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Mexi- Snax	Mexi- Snax	2,250 bags	\$5.99/ \$6.89/ 6 lbs. Or \$1.90/ \$2.19/ 30 oz retail pack
10.)	BAKED TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND BAKED. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Mexi- Snax	Mexi- Snax	780 bags	N/A

Canutillo ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 9 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
11.)	TAPATIA SHELLS ENRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS.FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING.48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Mexi- Snax	Mexi- Snax	1,500 packages	\$1.64/ \$1.89/ 24 ct.

SCHOOLS TO BE DELIVERED:

JOSE ALDERETE MIDDLE SCHOOL - 801 TALBOT RD. CANUTILLO, TX. 79835
CANUTILLO ELEMENTARY - 651 CANUTILLO AVE. CANUTILLO, TX. 79835
CANUTILLO MIDDLE SCHOOL - 7311 BOSQUE RD. . CANUTILLO, TX. 79835
CANUTILLO HIGH SCHOOL - 6675 S. DESERT BLVD. EL PASO, TX. 79932
BILL CHILDRESS ELEMENTARY - 7700 CAP CARTER RD. VINTON, TX. 79821
JOSE DAMIAN ELEMENTARY - 6300 STRAHAN RD. EL PASO, TX. 79932
DEANNA DAVENPORT ELEMENTARY - 8401 REMINGTON RD. EL PASO, TX. 79935
GONZALO & SOFIA ELEMENTARY - 6580 WESTSIDE DR. EL PASO, TX. 79932
NORTHWEST EARLY COLLEGE HIGH - 6701 S. DESERT BLVD. BLDG. N EL PASO, TX. 79932

Burnham Charter School Flour & Corn Tortillas & Chips Product Requirements with delivery to site.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM	Mexi- Snax	Mexi- Snax	188 packages	\$1.99/ \$2.29/100 ct.
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	Mexi- Snax	Mexi- Snax	375 packages	\$1.99 \$2.29/ 100 ct.
3.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Mexi- Snax	Mexi- Snax	75 packages	\$2.90 \$3.34/ 50 ct.
4.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Mexi- Snax	Mexi- Snax	375 packages	\$2.25 \$2.59/ 25 ct.
5.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 50 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED- NUTRITIONAL ANALYSIS	Mexi- Snax	Mexi- Snax	3750 packages	\$3.50 \$4.03/ 50 ct.

Burnham Charter School Flour & Corn Tortillas & Chips Product Requirements with delivery to site

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
6.)	TOSTADOS 1 LB. CHIPS-FRIED CN LABEL	Mexi- Snax	Mexi- Snax	50 / 5 lb.	\$.99 \$1.14/lb.
7.)	TOSTADOS 12 CT. CHIPS BAKED CN LABEL	Mexi- Snax	Mexi- Snax	50 / 5 lb.	N/A
8.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Mexi- Snax	Mexi- Snax	750 packages	\$1.25 \$1.44/ 12 ct.
9.)	BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID.	Mexi- Snax	Mexi- Snax	187 / 6 lb.	N/A
10.)	TAPATIA SHELLS ENRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Mexi- Snax	Mexi- Snax	50 packages	\$1.64 \$1.89/ 24 ct.

SCHOOLS TO BE DELIVERED:

BURNHAM WOOD CHARTER SCHOOL DISTRICT - 7310 BISHOP FLORES EL PASO, TX. 79912

Anthony ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 3 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS ENRICHED OR WHOLE GRAIN MADE FROM STONE GROUND WHITE CORN, WATER AND LIME. 9 OZ. PER DOZ. MINIMUM PACKAGE OF 60 CT. SANITARY PACKAGING	Mexi- Snax	Mexi- Snax	14 packages	\$1.99 \$2.29/ 100 ct.
2.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Mexi- Snax	Mexi- Snax	45 packages. 6" tortillas	\$2.90 \$3.34/ 50 ct.
3.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50 G. MINIMUM	Mexi- Snax	Mexi- Snax	125 packages 12 cnt.	\$2.25 \$2.59/ 25 ct.
4.)	TOSTADOS 1 LB. CHIPS-FRIED	Mexi- Snax	Mexi- Snax	6 lbs.	\$.99 \$1.14/ lb.
5.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Mexi- Snax	Mexi- Snax	22 packages	\$1.25 \$1.44/ 12 ct.

SCHOOLS TO BE DELIVERED:

ANTHONY ELEMENTARY - 610 SIXTH ST. ANTHONY, TX. 79821

ANTHONY MAIN MIDDLE SCHOOL - 813 SIXTH ST. ANTHONY, TX. 79821

ANTHONY HIGH SCHOOL - 825 WILDCAT DR. ANTHONY, TX. 79821

Clint ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 12 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	CORN TORTILLAS ENRICHED 6" PACKED 60 PER PACKAGE .45 OZ. MINIMUM WEIGHT CN LABEL OR PORDUCT ANALYSIS REQUIRED. 1/2 SERVING OF G/B	Mexi- Snax	Mexi- Snax	11,716 PACKAGES	\$1.99 \$2.29/ 100 ct.
2.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED- NUTRITIONAL ANALYSIS	Mexi- Snax	Las Cruces	12,690 packages	\$3.50 \$4.03/ 50 ct.
3.)	BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID.			14,450 bags	N/A
4.)	WHOLE GRAIN TACO SHELLS VEGETABLE OIL FRIED ONLY - NO VEGAETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT PER OUNCE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT INFORMATION REQUIRED.	Mexi- Snax	Mexi- Snax	1,731 packages	\$22.00 \$25.30/ 240 ct.

Clint ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 12 sites.

ITEM	DESCRIPTION	VENDOR	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
5.)	TAPATIA SHELLS ENRICHED WHOLE GRAIN. MUST BE COOKED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Mexi- Snax	Mexi- Snax	900 packages	\$1.64 \$1.89/ 24 ct.

SCHOOLS TO BE DELIVERED:

CARROLL T. WELCH - 14510 McMAHON DR. EL PASO, TX. 79928
CLINT HIGH SCHOOL - 12625 ALAMEDA AVE. CLINT, TX. 79836
CLINT JUNIOR HIGH SCHOOL - 13100 ALAMEDA AVE. CLINT, TX. 79836
DESERT HILLS ELEMENTARY - 300 N. KENANAZO DR. EL PASO, TX. 79928
EAST MONTANA MIDDLE SCHOOL - 3490 ASCENSION RD. EL PASO, TX. 79938
FRANK MACIAS ELEMENTARY - 14400 GOLDEN EAGLE DR. EL PASO, TX. 79928
HORIZON HIGH SCHOOL - 14651 HORIZON BLVD. EL PASO, TX. 79928
HORIZON MIDDLE SCHOOL - 400 N. KENAZO DR. EL PASO, TX. 79928
MONTANA VISTA ELEMENTARY - 3550 MARK JASON DR. EL PASO, TX. 79928
MOUNTAIN VIEW HIGH - 14964 GREG DR. EL PASO, TX. 79928
RED SANDS ELEMENTARY - 4250 O'SHEA RD. EL PASO, TX. 79928
WILLIAM D. SURRATT ELEMENTARY - 12675 ALAMEDA AVE. CLINT, TX. 79836

REQUIRED QUESTIONS

1. List 2 comparable accounts vendor is currently servicing? Include name, contact person, and phone number for evaluation purposes.

Accounts on file and verified

2. Total number of employees living and working in El Paso County?

17

3. Total number of delivery trucks in El Paso County?

4

4. Years in business in El Paso, Texas?

46 years

Approved by: _____

(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)

Date: _____

(July 21, 2009)
(June 30, 2010)